



## **Press Release**

6th June, 2020

#### KEY HIGHLIGHTS OF MOLDTEK PACKAGING LIMITED-FINANCIAL RESULTS

#### MARCH QUARTER (Q4) and FY 2019-20

Consolidated Sales up by 2.19% Q4 on Q4

Consolidated PAT down by 1% Q4 on Q4

### Consolidated Performance Highlights Y on Y & Q4 on Q4

- Net Sales Value up by 8% Y on Y, and up by 2.19% Q4 on Q4
- > EPS up by 17.22% Y on Y, and dip by 1% Q4 on Q4
- > Net Profit up by 17.22% Y on Y and dip by 1% Q4 on Q4
- ➤ EBIDTA up by 9.09% Y on Y and dip by 0.8% Q4 on Q4

### Standalone Performance Highlights of Y on Y & Q4 to Q4

- Net Sales up by 11% Y on Y, and up by 5.59% Q4 on Q4
- > Sales Volume up by 12.62% Y on Y
- EBIDTA up by 11% Y on Y and up by 1.2% Q4 on Q4
- ➤ Net Profit up by 15.30% Y on Y (excluding exceptional item)
- Net profit up by 58.44% Y on Y and up by 510% Q4 on Q4

Hyderabad, 6<sup>th</sup>, June 2020: MOLDTEK Packaging Limited is the leader in manufacturing injection moulded rigid plastic packaging containers (BSE Code: 533080). Mold-tek has been the innovator and torch bearer in introducing many world class packaging products in India for Lubes, Paints, Food and FMCG products.

The commitment to growth, disciplined capital allocation and shareholder's stable returns are main the goals for MOLDTEK Packaging Limited and delivering repeated and industry leading returns to our shareholders.

Mold-tek is the first Company in India to introduce recently "In-Mold Labeling (IML)" concept for decorating plastic containers using ROBOTS. IML enables photographic quality decoration with complete hygienic and hands free production of containers suitable for food and FMCG products. Mold-Tek is the only packaging Company in the world to design and manufacture in house ROBOTS for the IML decoration.

Corporate Office:

As we all know, we are facing a challenge of pandemic of Covid-19 outbreak globally and social distancing and restrictions had to impose to control the spread. We very much appreciate the efforts being done by the National and State authorities and express our gratitude to all the Frontline workers. As can be expected, the impact of Covid-19 Lockdown has been substantial on the Company. The sales and dispatches came to an abrupt halt resulted in considerable FG & SFG stock.

In spite of substantial loss of sales in the crucial month of March 2020 due to sudden nation-wide lockdown on account of pandemic Novel Corona Virus (COVID-19), the Consolidated Total net revenue for the year ended 31st March, 2020 was higher at Rs. 437 Crores as compared to Rs.394 Crores in the corresponding year is up by 11%.

During the last few months, the spread of Covid-19 has affected the business which culminated into scaling down of the Company's operations. The Company has taken various measures in consonance with Central and State Government advisories to contain the pandemic, closing 6 out of 9 manufacturing facilities, warehouses and adopting work from home policy for employees across the locations.

Given the uncertainty of quick turnaround to normalcy, post lifting of the lock down, the Company has carried out a comprehensive assessment of possible impact on its business operations, financial assets, contractual obligations and its overall liquidity position, based on the internal and external sources of information and application of reasonable estimates. The negative impact on sales is expected to continue in FY 2020-21. The Company is trying to reduce the fixed overheads to the best possible extent to sail through the difficult times to ahead.

Although it is difficult to estimate the impact of COVID-19 on future operations at this point of time, the Company believes the sales for discretionary products like paints would significantly be impacted in short term. in view of lock down, the performance of the company may be adversely affected in 1<sup>st</sup> Quarter in FY 2020-21 by around 40%.

The Company's net cash position as on 31.03.2020 is sufficient to meet the requirements in case of any emergency and do not foresee any liquidity crunch. The Company does not foresee significant impact in respect of its existing contracts and agreements where the non-fulfillment of obligations would lead to material financial claim against the Company. The Company endeavors to ensure that all contractual commitments shall be honored.

# Commenting on future prospects:

Mr. J. Lakshmana Rao, Chairman and Managing Director, said that from June 2020 there is decent restart in the demand for packing products for Lubricants, Food and FMCG though it is far below normal. Paint sector is still lagging behind. The Company looking into other opportunities to widen the product range in caps, closures and pumps.

There will be a definite impact on the consumer behaviors and we are closely evaluating the evolving demand preferences. April- we could do hardly 15% only in Hyderabad; May - operations started as a lower scale; June- demand seems to be better. The Company may end up with operating loss for the first time in the last 17 years.

# **RAK Subsidiary**

Mr. J. Lakshmana Rao, Chairman and Managing Director, said that RAK-WOS has closed down the operations at RAK and transferred the entire machinery to Parent Company. Capacities which are brought back from RAK-WOS were installed across all plants in India.

The Company has made an additional provision of Rs.286.10 lakhs towards loan granted. The Management does not foresee any further losses in the coming financial years as the operations were completely closed.

J Lakshmana Rao

Chairman and Managing Director

Hyderabad

DIN: 00649702





Date: 6th June, 2020

To,

The Manager,

Department of Corporate Services,

BSE Ltd.,

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort, Mumbai-400001.

Scrip Code: 533080

To,

The Manager,

National Stock Exchange of India Limited,

Exchange Plaza, Bandra Kurla Complex,

Bandra (E),

Mumbai-400051.

Ref: MOLDTKPAC - EQ

Dear Sir,

Sub: Declaration Pursuant to Regulation 33 (3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for Unmodified Opinion.

## **DECLARATION FOR UNMODIFIED OPINION**

I, J. Lakshmana Rao, Chairman & Managing Director of Mold-Tek Packaging Limited, having its registered office at Plot. No. 700, Ground Floor, Road. No. 36, Jubilee Hills, Hyderabad – 500033 hereby declare that, the Statutory Auditors of the Company i.e. Mr. M.R Vikram, Membership No. 021012, Partner of M. Anandam & Co., Chartered Accountants, have issued an Audit Report with Unmodified Opinion on Annual Audited Standalone and Consolidated Financial Results for the Quarter and Year Ended on 31st March, 2020.

This Declaration is issued in compliance of Regulation 33(3)(d) of the SEBI (LODR) Regulations 2015 as amended vide its circular no. CIR/CFD/CMD/56/2016 dated 27<sup>th</sup> May, 2016.

Hyderabad

Thanking You.

For Mold-Tek Packaging Limited

J. Lakshmana Rao (Managing Director)

DIN: 00649702