MTPL/SECT/17/2025-26 **Date: May 19, 2025**

To	To
The Secretary,	The Manager,
Listing Department,	Listing Department,
BSE Limited,	**National Stock Exchange of India Limited,**
Phiroze Jeejeebhoy Towers,	Exchange Plaza, 5th Floor, Plot No. C/1,
Dalal Street,	G Block, Bandra Kurla Complex,
Fort, Mumbai-400001.	Bandra (E), Mumbai-400051.
Scrip Code: 533080	**Symbol: MOLDTKPAC**

Dear Sir/Madam,

<u>Sub: Investor Presentation for the quarter and financial year ended on March 31, 2025.</u>

Pursuant to the Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements Regulations, 2015, we enclose herewith Investors Presentation for the quarter and financial year ended on March 31, 2025.

The same is also being uploaded on the website of the Company.

This is for your kind information and records.

Thanking you,

Yours faithfully,
For Mold-Tek Packaging Limited

LAKSHMANA RAO JANUMAHANTI

J. Lakshmana Rao
Chairman & Managing Director
DIN: 00649702

Encl: as above

MOLD-TEK Packaging Limited

Q4 & FY 24-25
Presentation

(BSE: 533080; NSE:MOLDTKPAC)

May 19, 2025

Moldtek Snapshot

39 YEARS OF EXPERIENCE

10 ISO CERTIFIED UNITS

NSE BSE PUBLICLY LISTED WITH INR ~1400 Cr Market cap

- Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993
- 10 Manufacturing Units, 2 stock points PAN India. Current installed Injection molding capacity of over 55,000 TPA
- Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.
- MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.
- Superior margins in the packaging industry due to the cost advantage emanating from backward integration

Forbes
Asia's Best Company under a Billion 2023

dun & bradstreet
Best Packaging Company Award Thrice in a Row

INDIASTAR
3 INDIA STAR Awards

SME BUSINESS EXCELLENCE
Best SME and Tech Savvy Award

MOLD-TEK Packaging Limited

Pharma – Exceptional growth crossing break-even

By end of 1st year itself, company achieved over 50% capacity utilization to reach Breakeven level. Further capacity expansion across product mix planned by Q1/Q2.

Q4 Update

Aditya Birla steady growth & APIL IML adoption

As capacity utilization increases in the new plants, we foresee better margins and cost recovery. APIL and ABG also focusing on increased RCPP usage, for better sustainability

Printing capacity enhancement for handling seasonal demand

Added 2 new flexographic machines and balancing equipment to increase printing capacity by 50% to cater to expected rise in Q1 demand for IML products across verticals

Ice cream season and Dairy take-off Food & FMCG sales

Food & FMCG sales of our thin walled products grow by an impressive 25% taking the annual growth to double digits for this segment. Detergents added as a strong new vertical

Paint Pails

FY 25 paints growth of 6.79% fueled by increased demand from ABG and IML adoption by APIL

Q4 Update

- Capacity doubled at Cheyyar & Panipat plants for ABG. Satara plant capacity also increased by over 50%
- In-house adoption of HTL labels from APIL and ABG started
- Gearing up for higher usage of recycled PP to improve sustainability

Available Sizes

1 L, 4 L, 10 L, 20 L

FY 25 lubricants de-growth of 2.02% due to economic slow down and general decline in lubricant sales

Q4 Update

- Improved IML and HTL adoption led to better margins
- Long term contracts to safe-guard volume share from industry leaders like Gulf, Shell, Castrol

Available Sizes

5 L, 6 L, 7.5 L, 10 L, 20 L, 25 L

Food & FMCG Packs – Thin-wall

FY 25 F&F growth of 11.76% as the new printing capacities started improving quarterly numbers

Q4 Update

- Launched new beverage packs for new local cafes and restaurants
- New nutritional powder packs take off for a major MNC brand
- RTE established as a strong segment with new clients like Marico, MOM etc.

"Meal of the Moment" – Our Packs are the New Normal for Ready-to-Eat Industry which is growing at 28.2% in India

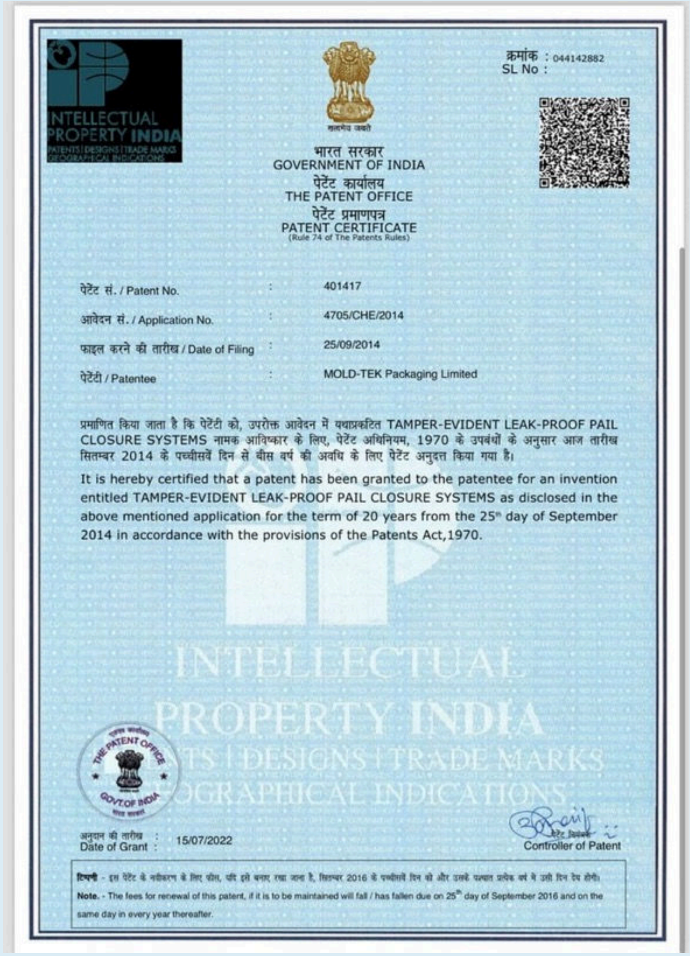
MOLD-TEK Packaging Limited

Patented Square Packs

FY 25 growth of 17.34% fueled by detergent segment and cashews

Q4 Update

- Capacity created at Daman & Panipat plants
- 10 ltr Q pack moulds established locally in 3 plants across India to reduce freight
- Started marketing our new additions to the Square Packs Segment – 2 &3 Ltr Square Packs for retail and confectionary segment



क्रमांक : 044142882
SL No :

भारत सरकार
GOVERNMENT OF INDIA
पेटेंट कार्यालय
THE PATENT OFFICE
पेटेंट प्रमाणपत्र
PATENT CERTIFICATE
(Rule 74 of The Patents Rules)

पेटेंट सं. / Patent No.	:	401417
आवेदन सं. / Application No.	:	4705/CHE/2014
फाइल करने की तारीख / Date of Filing	:	25/09/2014
पेटेंटी / Patentee	:	MOLD-TEK Packaging Limited

प्रमाणित किया जाता है कि पेटेंटी को, उपरोक्त आवेदन में यथाप्रकटित TAMPER-EVIDENT LEAK-PROOF PAIL CLOSURE SYSTEMS नामक आविष्कार के लिए, पेटेंट अधिनियम, 1970 के उपबंधों के अनुसार आज तारीख सितम्बर 2014 के पच्चीसवें दिन से बीस वर्ष की अवधि के लिए पेटेंट अनुदत्त किया गया है।

It is hereby certified that a patent has been granted to the patentee for an invention entitled TAMPER-EVIDENT LEAK-PROOF PAIL CLOSURE SYSTEMS as disclosed in the above mentioned application for the term of 20 years from the 25th day of September 2014 in accordance with the provisions of the Patents Act,1970.

अनुदान की तारीख : 15/07/2022
Date of Grant :

Controller of Patent

Note. - The fees for renewal of this patent, if it is to be maintained will fall / has fallen due on 25th day of September 2016 and on the same day in every year thereafter.

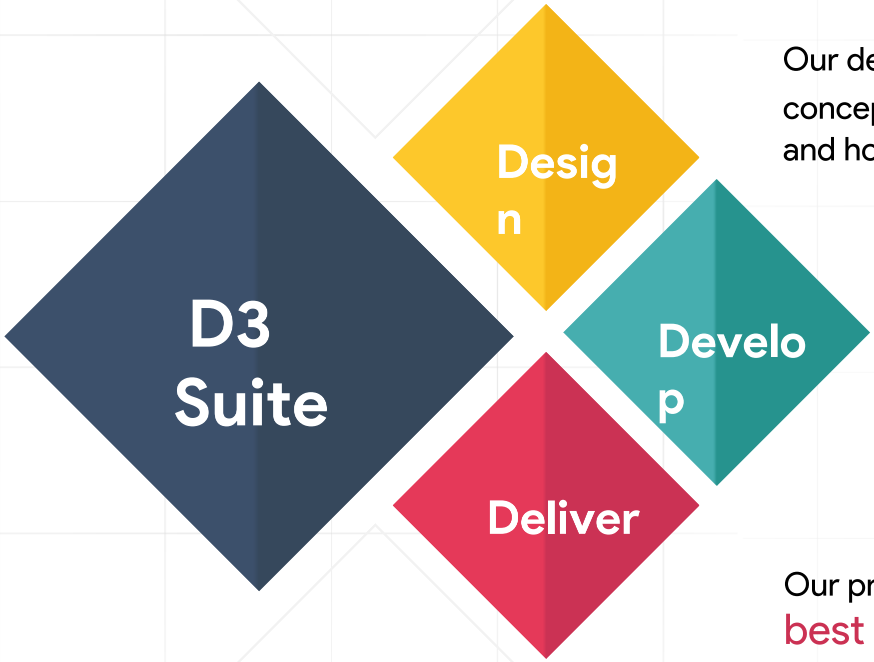
Available Sizes

2 ltr, 3 ltr, 4 ltr, 5 ltr, 10 ltr 15 ltr & 17 ltr

Moldtek's D3 Suite

Powering Agile Pharma Development

ISO 8 certified plant with Class 100k Cleanroom Facility and HEPA filtered AHUs with US and Canada DMF certification for all the products



Our design studio has launched over 200 concepts, winning 3 India Star awards and holding 2 patents in product design

Our in-house tool room, with 5-axis and 3-axis CNC machines, has developed over 500 molds and holds 2 patents in mold construction/ design

Our production and quality team has some of the best technical minds in the industry with over 10 yrs of combined experience

MOLD-TEK Packaging Limited

PHARMA PORTFOLIO

CROSSED BEP by Q4 FY25

Effervescent tubes

- *Capacity for highest selling SKU is planned to be doubled by Q2. This SKU has reached almost full utilization and is estimated to go further up.*
- *Improved version of spiral cap launched to be stable at high temperature and Rh levels, based on need from India’s largest EV tablet manufacturer*

Tablet Containers with CT CR closures

- *Added numerous higher weight bottles using our in-house tool room to add to our product basket. Quick development of these packs gave great confidence in Moldtek*
- *Squeeze and lock cap is a revolutionary new idea designed to give child resistant functionality with a single piece construction. Our new design gives stability even at higher vacuum pressurized conditions*
- *2 new products for a MNC company keep occupancy over 40-50% for IBM machines. Started coloured and White CRC supplies to over 3 customers*

Desiccant Canisters

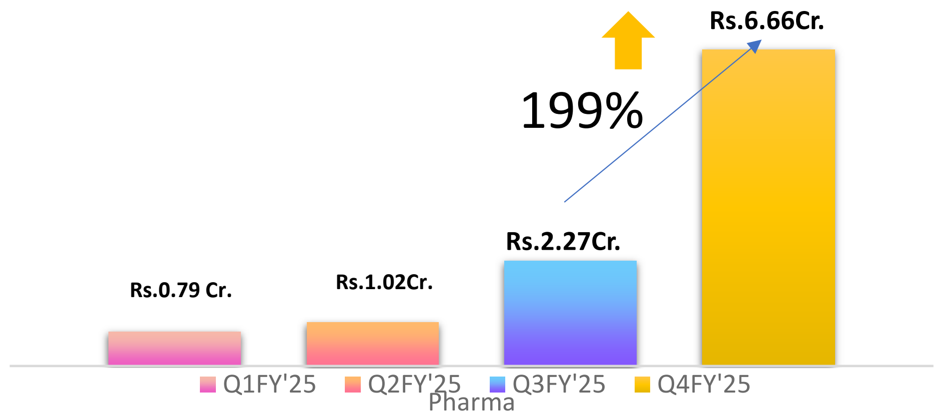
- *Orders started for most high-selling size through a direct export order but domestic establishment is taking more time than anticipated. As product goes inside tablet container, the testing is more stringent*
- *New filling machine added to increase filling capacity. Dust-free version and online weight control added*

Pharma adds to company's profits by end of 1st year

FY 25 pharma vertical grew every quarter ending up at 6.67 Cr. In Q4 of FY25

Q4 Update

- Moldtek's reputation in IML, combined with DMF facility with greatest hygiene standards has helped us to dominate the EV tubes and stoppers market for Nutraceuticals
- Voluminous orders from South and West based customers for 40, 60, 100cc SKUs among many others; while consistent orders in 150, 300 and 450cc SKUs of new shapes. New weights and shapes introduced
- White and coloured CRC orders from a west based MNC and a south based global player.



Future Roadmap in Pharma

New land being acquired in Sultanpur for growth of pharma in product-wise capacity as well as entry into new product verticals

Establish ment

Product expansion

Innovation

IBM with clean room manufacturing

Several client audits cleared for regulatory DMF market. Received great feedback on our facilities and processes. Strong technical production and quality team drive continual improvement

Expansion in all 3 product verticals of pharma

- Adding 2 new machines for a new tamper evident cap for a domestic client by end of Q1 FY26.
- We added over 12 new bottle SKUs, 2 sizes in child-resistant packaging, and 2 sizes in EV tubes based on concrete orders

Several New product launches

28 mm CRC with tamper evidence – This product has huge demand but most companies still import from Europe and other countries at a huge price differential. We are also adding a feature to use this for injectables.

MOLD-TEK Packaging Limited

Clientele

Our Esteemed Clientele

Our Esteemed Clientele

Key Financial Highlights – FY2025

Snapshot

Finacial Performance & Highlights

Sales Volume

The Sales Volume recorded 38264MT in FY25 against 35661MT in FY24 - a growth of 7.30%.

Revenue

The Company recorded a total revenue of INR 781.32 cr. in FY25, compared to INR 698.65 cr. in last year – a growth of 12%

Margins

The EBIDTA for the FY25 is INR 143.86cr. against FY24 is INR 134.47 cr. a growth of 6.98%. PAT reduced marginally due to higher depreciation and finance costs.

+7.30 %

Volume

35661 MT to
38264 MT
FY25 vs FY24

+6.98%

EBIDTA

INR 134.47 Cr to
INR 143.85Cr.
FY25 vs FY24

- 9.05 %

PAT

INR 66.58cr to
INR 60.56cr
FY25 vs FY24

-9.20 %

EPS

20.07 to 18.22
FY25 vs FY24

Key Financial Highlights - Quarter

Snapshot

Finacial Performance & Highlights

Sales Volume

The Sales Volume recorded 9734MT in Q4FY25 against 9071MT in Q4 FY24 - a growth of 7.31%.

Revenue

The Company recorded a total revenue of INR 202.61 cr. in Q4, compared to INR 176.87 cr. in last year Q4 – a growth of 14.55%.

Margins

The EBIDTA for the Q4FY25 is INR 39.08cr. against Q4FY24 is INR 35.78 cr. -a growth of 9.20%

+7.31 %

Volume

9071 MT to
9734 MT
Q4 vs Q4

+ 9.20 %

EBIDTA

INR 35.78 Cr. to
INR 39.08 Cr.
Q4 vs Q4

- 9.42 %

PAT

INR 17.96cr to
INR 16.28cr
Q4 vs Q4

-9.38 %

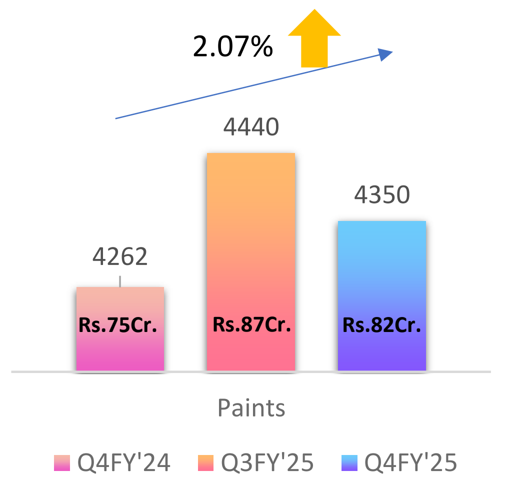
EPS

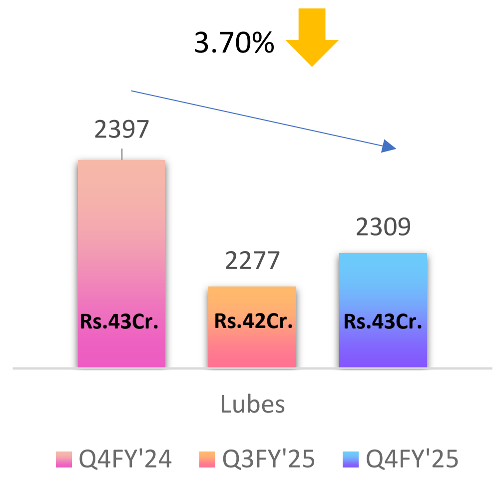
5.41 to 4.90
Q4 vs Q4

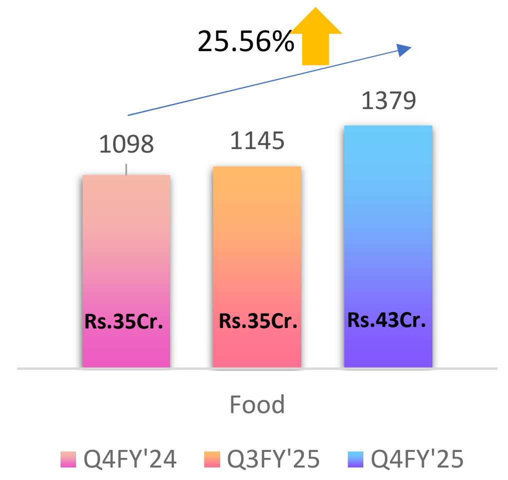
Profit & Loss Statement

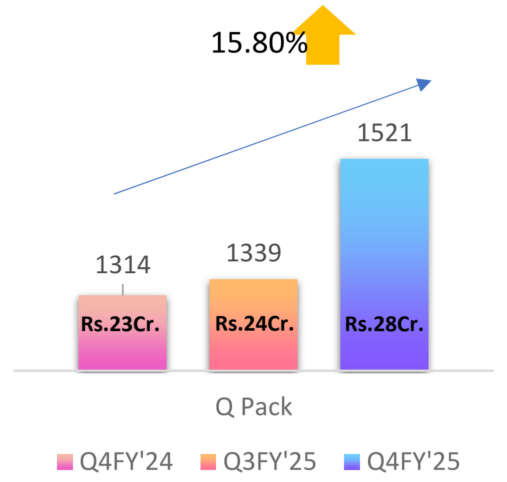
PARTICULARS IN (RS. CRORE)	Q4 FY25	Q4 FY24	Q4oQ4 %	Q3 FY25	Q4oQ3 %	FY25	FY24	YoY %
Revenue	202.61	176.87	**15%**	190.69	6%	**781.32**	698.65	**12%**
Other Income	0.79	0.31	**150%**	0.16	396%	**2.46**	1.30	**89%**
Total Expenditure	164.32	141.40	**16%**	156.86	5%	**639.92**	565.47	**13%**
Material Cost	112.16	102.06	**10%**	111.51	1%	**447.54**	398.80	**12%**
Changes in FG & WIP	2.20	-4.41		-6.90		**-7.28**	-2.11	
Employee Benefit Expense	15.48	13.92	**11%**	15.72	-2%	**60.91**	50.28	**21%**
Other Expense	34.48	29.83	**16%**	36.53	-6%	**138.76**	118.50	**17%**
EBITDA	39.08	35.79	**9%**	33.98	15%	**143.86**	134.47	**7%**
EBITDA Margin(%)	19.29%	20.23%	**-94 bps**	17.82%	147 bps	**18.41%**	19.25%	**-84 bps**
EBITDA per KG	40.15	39.45	**2%**	36.72	9%	**37.60**	37.71	**0%**
Finance Costs	4.04	2.15	**88%**	3.43	18%	**13.90**	7.35	**89%**
Depreciation and Amortisation	12.81	10.03	**28%**	12.38	3%	**48.68**	38.50	**26%**
PBT	22.23	23.60	**-6%**	18.18	22%	**81.27**	88.63	**-8%**
Tax Expense	5.96	5.63	**6%**	4.53	31%	**20.72**	22.04	**-6%**
PAT	16.27	17.97	**-9%**	13.64	19%	**60.55**	66.59	**-9%**
PAT Margin(%)	8.03%	10.16%	**-213 bps**	7.15%	88 bps	**7.75%**	9.53%	**-178 bps**
EPS Basic (Rs.)	4.90	5.41	**-9%**	4.11	19%	**18.22**	20.07	**-9%**

Customer Segment **Analysis**









Revenue breakdown for major segments

THANK YOU