

Regd. Office: 47, Greams Road,

CHENNAI - 600 006. (INDIA) Tel : 2829 32 96, 2829 09 00

GSTIN : 33AAACB1429P2ZP

CIN No.: L65991TN1936PLC001428

E-mail: ho@beardsell.co.in Website: www.beardsell.co.in

Sec: September: 2017

21st September, 2017

The Listing Manager,
National Stock Exchange of India Limited,
Exchange Plaza
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051
Scrip Code: BEARDSELL

The Listing Manager
BSE Limited
Registered Office: Floor 25
P J Towers, Dalal Street,
Mumbai – 400 001
Scrip Code: 539447

Dear Sir,

Sub: Submission our 80<sup>th</sup> Annual Report for period ended 31<sup>st</sup> March, 2017 – Reg.

Please find attached duly certified and scanned copy of our 80<sup>th</sup> Annual Report for period ended 31<sup>st</sup> March, 2017 which was duly approved by the share holders at the Annual General Meeting held on 14<sup>th</sup> September, 2017

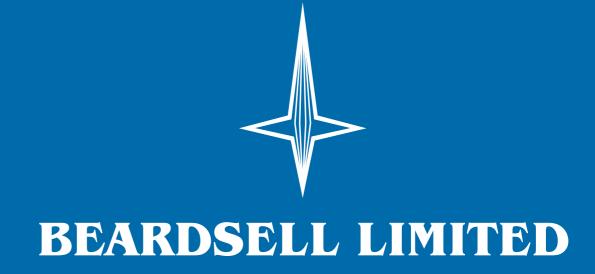
Kindly take the above information on record.

Thanking you, Yours faithfully, For BEARDSELL LIMITED

K Murali

**Company Secretary** 







**Eightieth Annual Report & Accounts** 

2016 - 2017



Elevation at House in Vanagaram - Chennai



Farm House - Moinabad



House at Safilguda
- Hyderabad



Himalaya Drugs Co. Makali, Banagalore - Baby Creche



House at Mysore



Deffence Manufacturing unit at Devanahalli - Bangalore



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# **Directors**

Mr. R.Gowri Shanker

Mr. Bharat Anumolu - Managing Director

Mr. Amrith Anumolu - Joint Managing Director

Mr. S.V. Narasimha Rao - Executive Director

Mr. V.J. Singh

Mrs. Jayasree Anumolu

# **Company Secretary**

Mr. K.Murali

# **Auditors**

M/s. Deloitte Haskins & Sells

# **Secretarial Auditor**

M/s. Laskhmmi Subramanian & Associates

# **Cost Auditor**

Mr. M. Krishnaswamy

# **Bankers**

Bank of India

# **Registered Office**

47 Graemes Road Chennai 600 006

Phone : 044 - 2829 3296 / 2829 0901 CIN No. : L65991TN1936PLC001428

Fax : 044 - 2829 0391 E-mail : ho@beardsell.co.in Website : www.beardsell.co.in



CERTIFIED TRUE COPY



**NOTICE IS HEREBY GIVEN** that the Eightieth Annual General Meeting of the Company will be held on Thursday, the 14th September, 2017 at 10.00 A.M. at "Mini Hall" Satguru Gnananada Hall, Naradagana Sabha, 314, T.T.K. Road, Chennai 600 018 to transact the following business:

#### **AS ORDINARY BUSINESS**

#### 1. ADOPTION OF ACCOUNTS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Balance Sheet as at 31st March, 2017, the Statement of Profit and Loss account of the Company (Both Standalone and Consolidated) with the Schedules and Cash Flow Statement for the year ended 31st March, 2017 together with the Directors Report and the Auditors' Report thereon, be and are hereby approved and adopted."

### 2. TO DECLARE A DIVIDEND

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the recommendation of the Board of Directors, Interim Dividend at the rate of Re.1.50 (15 percent) per share paid as Interim Dividend for the year ended 31st March, 2017 to those share holders whose name appeared in the Register of Members on 23rd March 2017 be and is hereby ratified, as final dividend."

#### 3. APPOINTMENT OF DIRECTORS

To consider, and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Amrith Anumolu who retires by rotation and being eligible for reappointment be and is hereby appointed as a director of the Company."

# 4. APPOINTMENT OF AUDITORS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to Section 139,142 and other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the consent of the Company be and is accorded to the Board of Directors for appointing Messrs. S.R. Batliboi & Associates LLP, Chartered Accountants, Chennai, (ICAI Registration Number of the firm is 101049W/E300004) as Statutory Auditors to hold office for a term of five (5) consecutive years from the conclusion of the 80th Annual General Meeting of the Company Subject to ratification by the members at every Annual General Meeting, on a remuneration as the Board of Directors of the Company may determine in addition to travelling and out of pocket expenses".

# AS SPECIAL BUSINESS SPECIAL RESOLUTION

### Increase in remuneration to Mr Bharat Anumolu, Managing Director, with effect from April 1, 2017:

To consider and if thought fit to pass with or without modification, the following resolution as Special Resolution.

"RESOLVED THAT subject to the provisions of section 197 and 198 read with Schedule V and all other applicable provisions,

if any, of the Companies Act, 2013 the increase in the remuneration payable to Mr Bharat Anumolu, Managing Director as recommended by the Nomination and Remuneration Committee and approved by the Board of Directors, be and is hereby approved and confirmed as under:

- I) FIXED PAY:
- (a) Salary (01/04/2017-14/8/2017): Rs.4,37,500/- per month
- (b) Salary (15/08/2017 onwards) : Rs.3,00,000/- per month
- (c) Perquisites : Perquisites are classified into A, B and C as

# follows:

#### CATEGORY A

# HOUSING

- (a) The expenditure incurred by the Company on hiring unfurnished residential accommodation will be subject to a ceiling of 60% of the salary;(b) Where accommodation in the Company Owned house is
- (b) Where accommodation in the Company Owned house is provided, the Company shall deduct 20% salary of the Managing Director. Where ever the Company does not provide accommodation, House Rent Allowance shall be paid in accordance with (a) above.

# GAS, ELECTRICITY AND WATER

Reimbursement of Expenditure incurred on gas, electricity and water.

#### MEDICAL REIMBURSEMENT

Expenses incurred for the Managing Director and his family subject to a ceiling of one month's salary in a year or three month's salary over a period of three years.

# ENTERTAINMENT AND OTHER TRAVEL EXPENSES

Expenses incurred for the Managing Director, subject to a ceiling of 30% of one month's Salary in any given month. Additional expenses above aforementioned limit to be submitted with reasons to Remuneration Committee for approval.

# LEAVE TRAVEL CONCESSION

For the Managing Director and his family, once in a year incurred in accordance with the Company rules.

#### CLUB FEES

Fees for clubs subject to a maximum of two clubs. This will not include admission and life membership fees.

# PERSONAL ACCIDENT INSURANCE

Premium not to exceed Rs. 1000/- per month.

# CATEGORY B

Contribution to provident Fund, Superannuation Fund and Gratuity as per the Company's rules.

# CATEGORY C

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites. Personal long distance calls on telephone and use of car for private purpose shall be billed by the company to the Managing Director.

The remuneration aforesaid including the benefits and amenities be paid and allowed as minimum remuneration for any year in the event of loss or inadequacy of profits though it

exceeds the ceiling limits prescribed in Section 197 of the Companies Act, 2013.

# (II) VARIABLE PAY:

The Managing Director will be paid a variable pay as under:
- 4.90% on the Profit Before Tax from 01/04/2017 to

- 14/8/2017 payable on a quarterly basis.
- 3.00% on the Profit Before Tax from 15/08/2017 onwards.

RESOLVED FURTHER THAT the aggregate of the above remuneration payable to the Managing Director shall not exceed Rs.75,00,000/- (Rupees Seventy Five Lakhs only) in a year which is inclusive of all perquisites, allowances and variable pay.

# 6. TO ACCEPT / RENEW UNSECURED DEPOSITS FROM SHAREHOLDERS:

To consider and if thought fit, to pass with or without modification, the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to section 73(2) read with Chapter V of the Companies (Acceptance of Deposits) Rules, 2014 and all other applicable provisions, if any, of the Companies Act, 2013, the Company be and is hereby authorized to accept / renew unsecured deposits from shareholders not exceeding 25% of the aggregate of the paid up capital and free reserves of the Company as per the latest audited accounts as of 31/03/2017 amounting to Rs. 1022.32 lakhs including deposits outstanding as on the date of the issue of the Circular".

"RESOLVED FURTHER THAT Mr K Murali, Company Secretary be and is hereby authorized to sign and file the necessary forms / documents with all statutory authorities to give effect to the above resolution".

### **ORDINARY RESOLUTION**

# 7. Appointment of Mr. Amrith Anumolu as Joint Managing Director

To consider and if thought fit to pass with or without modification, the following resolution as Ordinary Resolution.

"RESOLVED THAT subject to the provisions of Section 197 and 198 read with Schedule V and all other applicable provisions, if any, of the Companies Act, 2013 and subject to the approval of Shareholders, Mr. Amrith Anumolu, appointed as Joint Managing Director for a period of 5 years with effect from 15th August, 2017 as recommended by the Nomination and Remuneration Committee on 8th August, 2017 and approved by the Board of Directors on 8th August, 2017 be and is hereby approved and confirmed on the following terms and conditions with effect from 15th August, 2017."

# (I) FIXED PAY:

a) Salary : Rs. 2,00,000/- Per month
b) Perquisites : Perquisites are classified into
Three Categories A, B and C as follows:

# CATEGORY A HOUSING

- a) The expenditure incurred by the Company on hiring unfurnished residential accommodation will be subject to a ceiling of 60% of the salary:
- a ceiling of 60% of the salary;
  b) Where accommodation in the Company Owned house is provided, the Company shall deduct 20% salary of the Joint Managing Director. Wherever the Company does not

provide accommodation, House Rent allowance shall be paid in accordance with (a) above:

# GAS, ELECTRICITY AND WATER

Reimbursement of Expenditure incurred on gas, electricity and water.

# MEDICAL REIMBURSEMENT

Expenses incurred for the Joint Managing Director and the family, subject to a ceiling of one month's Salary in a year or three month's salary over a period of three years.

#### ENTERTAINMENT AND OTHER TRAVEL EXPENSES

Expenses incurred for the Joint Managing Director, subject to a ceiling of 30% of one month's Salary in any given month. Additional expenses above aforementioned limit to be submitted with reasons to Remuneration Committee for approval.

#### **LEAVE TRAVEL CONCESSION**

For the Joint Manging Director and his family, once in a year incurred in accordance with the Company Rules.

#### **CLUB FEES**

Fees for clubs subject to a maximum of two clubs. This will not include admission and life membership fees.

#### PERSONAL ACCIDENT INSURANCE

Premium not to exceed Rs. 1000/- per annum.

#### CATEGORY "B"

Contribution to Provident Fund, Superannuation Fund and Gratuity as per the Company's rules.

#### CATEGORY "C"

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites. Personal long distance calls on telephone and use of car for private purpose shall be billed by the Company to the Joint Managing Director.

### (II) VARIABLE PAY:

The Jt. Managing Director will be paid a variable pay of 2.00% on the Profit Before Tax witheffect from 15th August 2017 on a quarterly basis.

The remuneration aforesaid including the benefits and amenities be paid and allowed as minimum remuneration for any year in the event of loss or inadequacy of profits though it exceeds the ceiling limit prescribed in Section 197 of the Companies Act, 2013.

"RESOLVED FURTHER THAT the aggregate of above remuneration payable to the Joint Managing Director shall not exceed Rs. 60,00,000 /- (Rupees Sixty Lakhs only) in a year which is inclusive of all perquisites, allowances and variable pay.

### AS SPECIAL BUSINESS SPECIAL RESOLUTION

# 8. Appointment of Mr. S.V. Narasimha Rao as Executive Director

To consider and if thought fit to pass with or without modification, the following resolution as Special Resolution.

"RESOLVED THAT subject to the provisions of Section 197 and 198 read with Schedule V and all other applicable provisions, if any, of the Companies Act, 2013 and subject to the approval of the shareholders, and as recommended by the Nomination and Remuneration Committee on 8th August, 2017 and approved by the Board of Directors on 8th August, 2017 MrSV Narasimha Rao



be and is hereby appointed as Executive Director for a period of 3 years from 15th August 2017 on the following terms and conditions"

# (I) FIXED PAY:

Rs. 1,00,000/- Per month a) Salary b) Perquisites : Perquisites are classified into Three Categories A, B and C as follows:

# **CATEGORY A**

#### HOUSING

- a) The expenditure incurred by the Company on hiring unfurnished residential accommodation will be subject to a ceiling of 60% of the salary;
- b) Where accommodation in the Company Owned house is provided, the Company shall deduct 20% salary of the Executive Director. Wherever the Company does not provide accommodation, House Rent allowance shall be paid in accordance with (a) above:

#### GAS, ELECTRICITY AND WATER

Reimbursement of Expenditure incurred on gas, electricity and

#### MEDICAL REIMBURSEMENT

Expenses incurred for the Executive Director and the family, subject to a ceiling of one month's Salary in a year or three month's salary over a period of three years.

#### **ENTERTAINMENT AND OTHER TRAVEL EXPENSES**

Expenses incurred for the Executive Director, subject to a ceiling of 30% of one month's Salary in any given month. Additional expenses above aforementioned limit to be submitted with reasons to Remuneration Committee for approval.

### **LEAVE TRAVEL CONCESSION**

For the Executive Director and his family, once in a year incurred in accordance with the Company Rules.

### **CLUB FEES**

Fees for clubs subject to a maximum of two clubs. This will not include admission and life membership fees.

# PERSONAL ACCIDENT INSURANCE

Premium not to exceed Rs. 1000/- per annum.

#### CATEGORY "B"

Contribution to Provident Fund, Superannuation Fund and Gratuity as per the Company's rules.

#### CATEGORY "C"

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites. Personal long distance calls on telephone and use of car for private purpose shall be billed by the Company to the Executive Director.

# (II) VARIABLE PAY:

The Executive Director will be paid a variable pay of 1.00% on the Profit Before Tax with effect from 15th August 2017 on a quarterly

The remuneration aforesaid including the benefits and amenities be paid and allowed as minimum remuneration for any year in the event of loss or inadequacy of profits though it exceeds the ceiling limit prescribed in Section 197 of the Companies Act, 2013.

"RESOLVED FURTHER THAT the aggregate of above remuneration payable to the Executive Director shall not exceed Rs. 25,00,000 /- (Rupees Twenty Five Lakhs only) in a year which is inclusive of all perquisites, all by vances and variable pay.



The Explanatory Statement pursuant to Section 102 (1) of the Companies Act, 2013 in respect of the Special Business set out Item no.5.6.7 and 8 annexed here to.

Item N	lo. 1 to 4 & 6	Approved in the Board Meeting held on 22nd July 2017
Item N	lo. 5	Approved in the Board Meeting held on 22nd July 2017 and 8th Aug 2017
Item N	lo. 7 & 8	Approved in the Board Meeting held on 8th August 2017

- 2. A member entitled to attend and vote at the Meeting is entitled to appoint a Proxy or Proxies to attend and vote instead of himself and such Proxy or Proxies need not be a member or members of the Company. The Proxy form, duly signed, must be deposited at the Registered Office of the Company not less than 48 hours before the time of holding the meeting.
- A Proxy form shall be in Form No.MGT11 of the Companies Act, 2013.
- 4. Corporate members intending to send their authorised representatives to attend the meeting are requested to send to the company a certified copy of the Board Resolution authorising their representative to attend and vote on their behalf
- 5. The Register of Members and Share Transfer Books of the Company will remain closed from 8th September, 2017 to 14th September, 2017 (both days inclusive).
- 6. Members are requested to intimate change, if any, in their address

7. Section 124 (5) of the Companies Act, 2013 mandates that Companies should transfer dividend that has been unclaimed for a period of seven years from the unpaid dividend account to the Investor Education Protection Fund (IEPF)

Shares on which dividend remains unclaimed for seven consecutive years will be transfered to the IEPF as per section 124 of the Act and the applicable rules.

K. Murali

The dividend for the years mentioned below, if unclaimed with in a period of seven years, will be transferred to IEPF in accordance with the following schedule.

S.No	Financial Year	Date of Declaration of Dividend	% of Dividend	Date of Transfer to unpaid Dividend Account	Date of Transfer to Central Government to Investor Education and Protection Fund
1	2011-2012	29/09/2012	10%	10/10/2012	08/11/2019
2	2012-2013	13/08/2013	10%	16/08/2013	14/09/2020
3	2013-2014	13/08/2014	10%	19/08/2014	17/09/2021
4	2014-2015	13/08/2015	10%	21/08/2015	20/08/2022
5	2015-2016	23/03/2016	12%	28/03/2016	26/03/2023
6	2016-2017	13/03/2017	15%	28/03/2017	26/03/2024

Share holders are informed that once unclaimed dividend is transferred to IEPF, no claim shall lie in respect thereof with the Company

8. Details of Directors seeking Re-appointment at the forthcoming Annual General Meeting pursuant to Regulation 36 of SEBI (LODR) Regulation 2015 and SS-2.

а	Name	Mr. Amrith Anumolu
Ь	Brief Resume	
	i Age	39 years
	ii Qualification	Master in Indl. Engg.
	iii Experience in Specific Functional Area	18 Years
	iv Date of Appointment on the Board of the Company (BEARDSELL LIMITED)	12/08/2010
С	Nature of Expertise in Specific Functional Area	Industrialist
d	Name(s) of other Companies in which Directorships held (as per section 165 of the Companies Act, 2013)	NIL
е	Name(s) of Companies in which Committee Membership(s) / Chairman ship (s) Held	NIL
f	No. of Shares of Rs.2/- each held by the - Director	NIL
	- his Relatives	17737500
	- Total	17737500
g	Relationship between Directors inter se	Mr. Bharat Anumolu,
	(As per Section 2 (77) of the Companies Act,2013)	Managing Director;
		Mrs. Jayasree Anumolu,
		Director.

- Members are requested to bring their copy of the Annual Report with them to the Annual General Meeting.
- Relevant documents referred to in the proposed resolutions are available for inspection at the Registered Office of the Company during business hours on all days except Saturdays, Sundays and public holidays, up to the date of the Annual General Meetina.
- Members who have not registered their email addresses so far are requested to register their email address for receiving all communications including Annual Report, notices, circulars, etc. from the Company Electronically.

# **EXPLANATORY STATEMENT: Pursuant to Section 102 (1)** of the Companies Act, 2013

### ITEM NO.(5)

The special business relates to seeking members approval by way of special resolution for increase in remuneration of Mr Bharat Anumolu, Managing Director pursuant to Section II of Part II of Schedule V of the Companies Act 2013:

#### I. General Information:

- (1) Nature of Industry: Manufacturing, Selling and Contracting activities in Expanded Polystyrene, Insulation and packaging material, Prefab Buildings & Quikbuild construction panels, Marketing of textiles, Electric Motors and Exports.
- (2) Date or expected date of commencement of commercial production: 23/11/1936
- (3) In case of new companies, expected date of commencement of activities as per project approval by financial institutions appearing in the prospectus: Not Applicable
- (4) Financial performance based on given indicators:

For the Year Ended 31/03/2017	(F	Rs. in lakhs)
Revenue From Operations (Net) Other Income Total		16738.74 175.55 16914.29
EXPENDITURE  Manufacturing and other Expenses Interest Depreciation Total		15052.79 444.07 337.12 15833.98
Profit Before Tax Less: Provision for Income Tax Current Less: Provision for Income Tax Deferred Tax	412.00 8.70	1080.31
Profit After Tax		420.70 659.61

(5) Foreign investments or collaborations, if any; NIL

### II. Information about the appointee:

- (1) Background details: Mr Bharat Anumolu is a graduate of Indian Institute of Technology, Madras and has a Masters Degree in Industrial and Systems Engineering, Virginia Tech, USA. He was the Vice President at Merrill Lynch Bank, New York, USA managing a team of Software Engineers with responsibility for information systems critical to business functions in the Bank. Prior to working at Merrill Lynch, Mr Bharat worked in a consulting role for major Corporations such as Deutsche Bank, Credit Suisse and Philips De Pury. At present Mr Bharat is the Managing Director of Beardsell Limited.
- (2) Past remuneration: Rs.36.00 Lakhs per annum up to 31st March 2017 in Beardsell Limited.
- (3) Recognition or awards: Write up in Business India dated 1stMay 2017 and interview in ET Now TV Channel about the growth of the Company and the future plans.
- (4) Job profile and his suitability: Managing the entire affairs of the Company.

(5) Remuneration proposed:

(a) Salary (01/04/2017-14/8/2017) : Rs.4,37,500/- per month (b) Salary (15/08/2017 onwards) Rs.3.00.000/- per month Perquisites are classified (c) Perquisites into A. B and C.

The Managing Director will be paid a variable pay as

- 4.90% on the Profit Before Tax from 01/04/2017 to 14/8/2017 payable on a quarterly basis.
- 3.00% on the Profit Before Tax payable quarterly from 15/08/2017 onwards.

The aggregate of the above remuneration payable to the Managing Director shall not exceed Rs.75,00,000/-(Rupees Seventy Five Lakhs only) in a year which is inclusive of all perguisites, allowances and variable pay.

(6) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person (in case of expatriates the relevant details would be with respect to the country of his origin): As regards the



comparative remuneration profile with respect to industry, size of the Company, profile of the position and person, it is not feasible for the Company to furnish such details in view of the Company's own distinctive remuneration policy based on its short term and long term objectives and role perceived and played by the employees at all levels.

- (7) Pecuniary relationship directly or indirectly with the company, or relationship with the managerial personnel, if any: Mr.Bharat Anumolu holds 30.76% of the share capital of the Company and he is related to Mrs. Jayasree Anumolu, Director and Mr. Amrith Anumolu, Joint Managing Director.
- (8) The Managing Director shall not be liable to retire by rotation.
- (9) The information provided above shall be treated as an Abstract of contract of employment with the Managing Director under section 190 of the Companies Act 2013.
- (10) Mr K Murali, Company Secretary be and is hereby authorised to sign and file all forms / applications and other documents with all statutory authorities and generally to do all acts, deeds and things in order to give effect to the above resolution.

#### III. Other information:

- (1) Reasons for loss or inadequate profits: During the year ended 31/03/2017, the Company has earned a net profit of Rs.659.61 Lakhs after taxation.
- (2) Steps taken or proposed to be taken for improvement: The Company is putting all efforts in increasing the turn over and net profit in the coming years.
- (3) Expected increase in productivity and profits in measurable terms:

	2016-2017	2017-2018	2018-2019
	Audited	Projected	Projected
	(Consolidated)	(Consolidated)	(Consolidated)
	(Rs.in Lakhs)	(Rs.in Lakhs)	(Rs.in Lakhs)
TURNOVER	19257.87	25000.00	35000.00
Profit After Tax	480.97	1500.00	2500.00

IV. The Company has disclosed to the share holders regarding the remuneration package of the Managerial Personnel in the Corporate Governance Report as required under the provisions of the Companies Act 2013. Pursuant to the provisions of Section 197 and 198 read with Schedule V of the Companies Act 2013, the payment of increased remuneration to the Managing Director require the approval of the Share holders by way of Special Resolution. Accordingly this resolution is put forth before the Share holders for the approval.

None of the Directors, KMP and their relatives except Mr Bharat Anumolu, Mr. Amrith Anumolu and Mrs. A Jayasree are concerned or interested in the above resolution.

# ITEM NO.(6)

The special business relates to seeking members' approval for acceptance / renewal of unsecured deposits from shareholders. The Board of Directors, on 22nd July 2017, has approved the acceptance / renewal of unsecured deposits from shareholders subject to your approval. The Circular in Form DPT-1 inviting / accepting unsecured deposits from shareholders along with the rating assigned for our Fixed Deposit Programme by CRISIL Limited is annexed.

None of the Directors of the Company is interested or concerned in the above resolution. The purpose for accepting / renewing unsecured deposits from Members is to fund the Company's projects and also to augment the working capital needs of the Company.

# ITEM NO.(7)

The special business relates to seeking members approval by way of ordinary resolution for increase in remuneration of Mr. Amrith Anumolu, Joint Managing Director pursuant to Section II of Part II of Schedule V of the Companies Act 2013:

#### I. General Information:

For the Year Ended 31/03/2017

Total

6

- (1) Nature of Industry: Manufacturing, Selling and Contracting activities in Expanded Polystyrene, Insulation and packaging material, Prefab Buildings & Quikbuild construction panels, Marketing of textiles, Electric Motors and Exports.
- (2) Date or expected date of commencement of commercial production: 23/11/1936
- (3) In case of new companies, expected date of commencement of activities as per project approval by financial institutions appearing in the prospectus: Not Applicable

(Rs. in lakhs)

15833.98

1080.31

(4) Financial performance based on given indicators:

Revenue From Operations (Net) Other Income	16738.74 175.55
Total  EXPENDITURE	16914.29
Manufacturing and other Expenses	15052.79
Interest	444.07
Depreciation	227 12

Profit Before Tax	
Less: Provision for Income Tax Current	412.00
Less : Provision for Income Tax Deferred Tax	8.70

Less: Provision for Income lax Deferred lax 8.70
420.70
Profit After Tax 659.61

(5) Foreign investments or collaborations, if any; NIL

#### II. Information about the appointee:

- (1) Background details: Mr Amrith Anumolu graduated his Bachelor of Science in Electrical Engineering from Virginia Tech & Masters Education in Industrial Engineering from Georgia Tech. After completing his education he worked in various positions for companies like Ericsson Inc. and Panasonic Corporation. His experience ranges from product design and development to business process improvements and re-engineering.
- (2) Past remuneration: Rs.36.00 Lakhs per annum up to 31st March 2017 in Beardsell Limited.
- (3) Recognition or awards: NIL
- (4) Job profile and his suitability: Managing the entire affairs of the Company.

(5) Remuneration proposed:
(a) Salary (15/08/2017 onwards) : Rs.2,00,000/- per month
(b) Perquisites : Perquisites are classified into A, B and C

The Joint Managing Director will be paid a variable pay as under:

- 2.00% on the Profit Before Tax payable quarterly from 15/08/2017 onwards.

The aggregate of the above remuneration payable to the Joint

Managing Director shall not exceed Rs.60,00,000/- (Rupees Sixty Lakhs only) in a year which is inclusive of all perquisites, allowances and variable pay.

- (6) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person (in case of expatriates the relevant details would be with respect to the country of his origin): As regards the comparative remuneration profile with respect to industry, size of the Company, profile of the position and person, it is not feasible for the Company to furnish such details in view of the Company's own distinctive remuneration policy based on its short term and long term objectives and role perceived and played by the employees at all levels.
- (7) Pecuniary relationship directly or indirectly with the company, or relationship with the managerial personnel, if any: Mr. Amrith Anumolu, Joint Managing Director, related to Mr. Bharat Anumolu, Managing Director, who holds 30.76% of the share capital of the Company and Mrs. Jayasree Anumolu, Director who holds 32.36% of the share capital of the Company.
- (8) The Joint Managing Director shall be liable to retire by rotation.
- (9) The information provided above shall be treated as Abstract of contract of employment with the Jt. Managing Director under section 190 of the Companies Act 2013"
- (10)Mr. K Murali, Company Secretary be and is hereby Authorized to sign and file all forms / applications and other documents with all statuatory authorities and generally to do all acts, deeds and things in order to give effect to the above resolution."

#### III. Other information:

- (1) Reasons for loss or inadequate profits: During the year ended 31/03/2017, the Company has earned a net profit of Rs.659.61 Lakhs after taxation.
- (2) Steps taken or proposed to be taken for improvement: The Company is putting all efforts in increasing the turn over and net profit in the coming years.
- (3) Expected increase in productivity and profits in measurable terms:

	2016-2017 Audited (Consolidated) (Rs.in Lakhs)	2017-2018 Projected (Consolidated) (Rs.in Lakhs)	2018-2019 Projected (Consolidated) (Rs.in Lakhs)
TURNOVER	19257.87	25000.00	35000.00
Profit After Tax	480.97	1500.00	2500.00

IV. The Company has disclosed to the share holders regarding the remuneration package of the Managerial Personnel in the Corporate Governance Report as required under the provisions of the Companies Act 2013. Pursuant to the provisions of Section 197 and 198 read with Schedule V of the Companies Act 2013, the payment of increased remuneration to the Managing Director require the approval of the Share holders by way of Ordinary Resolution. Accordingly this resolution is put forth before the Share holders for the approval.

None of the Directors, KMP and their relatives except Mr Amrith Anumolu, Mr. Bharat Anumolu and Mrs. A Jayasree are concerned or interested in the above resolution.

#### ITEM NO. 8

This special business relates to seeking members approval by way of special resolution for appointing Mr. SV Narasimha Rao as Executive Director for a period of 3 years with effect from 15th August 2017 and fixing of his remuneration

Remuneration proposed:

(a) Salary : Rs.1,00,000/- per month (b) Perquisites : Perquisites are classified into A, B and C

The Executive Director will be paid a variable pay as under: 1.00% on the Profit Before Tax payable quarterly from 15/08/2017 onwards.

The aggregate of the above remuneration payable to the Executive Director shall not exceed Rs.25,00,000/- (Rupees Twenty Five Lakhs only) in a year which is inclusive of all perquisites, allowances and variable pay.

As required under Section 196 (3) (a) and Part I (c) of Schedule V of the Companies Act, 2013, members approval is sought by way of special resolution as Mr. S V Narasimha Rao will be attaining the age of 70 years on 7th October 2017.

The Executive Director shall be liable to retire by rotation.

The information provided above shall be treated as Abstract of contract of employment with the Executive Director under section 190 of the Companies Act 2013"

Mr. K Murali, Company Secretary be and is hereby Authorized to sign and file all forms / applications and other documents with all statuatory authorities and generally to do all acts, deeds and things in order to give effect to the above resolution."

# **Justification for appointment:**

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Mr. Narasimha Rao is a graduate of the Indian Institute of Technology, Madras and has a Masters Degree in Science (Chemical Engineering) and Masters Degree in Business Administration from University of Nebraska, USA. He has more than 45 years of experience in sugar, EPS and cement Industries. Prior to this appointment, he was working as Executive Director in Beardsell Limited for almost 9 years with rich experience in handling all the business verticles and overall administration of the Company and reporting to the Board of Directors. Due to health reasons, Mr.Narasimha Rao retired from the Board of Beardsell Limited on 8th May 2017. As he has fully recovered and can help the company with his expertise, the Board of Directors requested him to take charge as Executive Director.

None of the Directors, KMP and their relatives except Mr.SV.Narasimha Rao interested in the above resolution.



# **ANNEXURE**

# **ANNEXURE**

# FORM DPT-1

# CIRCULAR OR CIRCULAR IN THE FORM OF ADVERTISEMENT INVITING DEPOSITS

{Pursuant to section 73(2)(a) and section 76 and rule 4(1) and 4(2) of the Companies (Acceptance of Deposits) Rules, 2014}

1.						
a.	Name, address, website and other contacts of the Company	BEARDSELL LIMITED 47, Greams Road Chennai 600006. email: ho@beardsell.co.in web: www.beardsell.co.in				
b.	DETAIL OF INCORPORATION	23rd Nover	23rd November, 1936			
c.	Business carried on by the company and its subsidiaries with the details of branches or units, if any;	The company is in the business of Manufacturing, Selling and Contracting activities in Expanded Polystyrene, Insulation and packaging material, Prefab Panels & Solar Shield, Quikbuild construction panels, marketing of Textiles, Electric Motors, Exports and Technical Consultancy Services.				
	Manufacturing units	Chennai, Than	e, Karad and Hyderab	oad		
	Branches	Ahmedabad, Bangalore, Chennai, Coimbatore, Hyderabad, Kochi, Mumbai, New Delhi and Vizag				
d.	Brief particulars of the management of the company;	Company is Managed by Managing Director and Executive Director under direction, control and supervision of the Board of Directors of the Company				
e.	Names, addresses, DIN and occupation of the DIR	IRECTORS				
	Name and Address	Designation	Occupation	Din Number		
	Mr Bharat Anumolu Plot No.12, Park View enclave Road No.2, Banjara Hills, Hyderabad - 500 034	Managing Director	Industrialist	02660220		
	Mr Amrith Anumolu Plot No.12, Park View Enclave, Road No.2, Banjara Hills, Hyderabad - 500 034	Executive Director	Industrialist	03044661		
	Mrs Jayasree Anumolu Plot No.12, Park View Enclave, Road No.2, Banjara Hills, Hyderabad - 500 034	Director	Industrialist	00845666		
	Mr R Gowri Shanker 4/241 M G R Salai, Palavakkam Chennai - 600 041	Director	Industrialist	00104597		
	Mr V J Singh 1/4, Teppakula Street, Subramaniapuram, Palayamkottai, Thirunelveli - 627 002	Director	Retired from LIC	03129164		

f.	Management's perception of risk factors;	Fluctuating raw material prices can have negative impact on operations. Major raw materials are:  (a) Expanded Polystyrene (a petroleum derivative): Increase in petroleum prices impacts this raw material price.  (b) Steel: The upward trend in the global steel market has pushed up the price of steel, a major Component in Isobuild Prefab Panels.
g.	Details of default, including the amount involved, duration of default and present status, in repayment of - i) Statutory Dues ii) debentures and interest thereon; iii) loan from any bank or financial institution and interest thereon;	-

	Mode of payment and repayment Account Payee Cheque (or) Demand Draft				t		
			3	10.50 %	10.59 %	Rs.6842/-	12.28 %
			2	10.25 %	10.34 %	Rs.6132/-	11.32 %
			1	9.75 %	9.83 %	Rs.5509/-	10.20 %
			-71/3	Deposit Rs.10000/-	Deposit Rs.5000/-	Maturity Value	Yield in %
	RATE OF INTEREST		RIOD IN EARS	Monthly Interest Scheme, Minimum	Quarterly Interest Scheme, Minimum	Cumu Interest Minimun Rs.50	Scheme, Deposit
e.	Terms of raising of Deposits						
	Amount of Deposits repayable in Next Twelve months				0.54		210.96
	Amount of deposits proposed to be raised				-		500.00
	Aggregate of deposits actually held on the date of issue of Circular or advertisement (as on 27/05/2016)				0.54		312.95
	Aggregate of deposits actually held on the last day immediately preceding financial year				0.54		312.95
d.	Amount which the company can raise by way of deposits as per the Act and the rules made there under;				Public NIL	She	1022.32
							In Lakhs )
c.	Type of deposits, i.e., whether secured or unsecured;		Unsec	ured Deposits			
b.	Date of passing of resolution in the general meeting authorizing the invitation of such deposits;		14th S	eptember, 201	7		
a.	Date of passing board resolution;		22nd J	July, 2017			
2.							
	ii) debentures and interest thereon; iii) loan from any bank or financial institution and interest thereon;				-		
9.	default and present status, in repayment of - i) Statutory Dues				-		



# **ANNEXURE**

	Proposed time schedule mentioning the Scheme and time period for which the			
	Date of opening of the scheme		14th September, 2017	
	Validity of the circular or advert		Date of next AGM or 6 Months from the 0	Close of
	, i		Financial Year 2017 -2018	
g.	Reasons or objects of raising th	e deposits;	The Purpose of Unsecured Loans from Mer	mbers is to fund
			the Development of ongoing projects and	
			Augment long term working capital needs	of the Company.
h.	Credit rating Obtained;			
	Name of the Credit Rating Age	ncies	CRISIL LIMITED	
	Meaning of the rating obtained		"FB+/STABLE"	
	Date on which rating was obtain	ined	27th March, 2017	
i.	Extent of deposit insurance		Not Applicable – Beardsell Limited Underto	akes to
	Terms of the insurance coverag	е	Provide necessary Insurance Coverage one	ce the Product
	Duration of coverage		is available in the Market	
	Extent of coverage			
	Procedure for claim in case of	default etc.		
j.	Short particulars of the charge	created or to be created	NOT APPLICABLE – As the deposits are un	secured
	for securing such deposits, if ar	ny;		
k.	Any financial or other material interest of the directors,		None of the Directors, Key Managerial Personnel and	
	promoters or key managerial personnel in such deposits		their relatives are concerned or interested	
	and the effect of such interest in	n so far it is different		
	from the interest of other perso	ns.		
3	DETAILS OF ANY OUTSTATDIN	NG DEPOSITS		
	a. Amount Outstanding (as on	31/03/2017)	Rs. 3,13,49,000/-	
	b. Date of Acceptance		At Different Dates	
	c. Total Amount Accepted		Rs. 80,95,000/-	
	d. Rate of Interest		AT DIFFERENT RATES	
	e. Total of Number of Depositors	S	58 NOS	
	f. Default, if any, in repaymen	t of deposits and payment of	NOT APPLICABLE	
	interest thereon, if any, including number of depositors, amount and duration of default involved			
	g. Any waiver by depositors, of ir		NOT APPLICABLE	
_			-	
4	FINANCIAL POSITION OF THE COMPANY			P. I. I.
	A . Profits of the company, before and after making provision preceding the date of issue of circular or advertisement		n tor tax, tor the three tinancial years immed (Rs. In Lakhs)	diately
	FOR THE YEAR ENDED	PROFIT / LOSS BEFORE TAX	PROFIT / LOSS AFTER TAX	
	31.03.2015	(5.22)	(9.83)	
	31.03.2013			
	31.03.2015	513.35	328.53	

B. Dividends Declared by the Company in Respect of the Said Three Financial Years : Interest Coverage Ratio for Last Three Years ( Cash Profit After Tax Plus Interest Paid or Interest Paid )				
FOR THE YEAR ENDED	DIVIDEND DECLARED ( EQUITY ) RS. IN LAKHS	DIVIDEND DECLARED ( EQUITY ) (%)	INTEREST COVERAGE RATIO	
31.03.2015	46.83	10 %	-0.99	
31.03.2016 (INTERIM DIVIDEND)	56.20	12 %	1.99	
31.03.2017 (INTERIM DIVIDEND)	70.25	15 %	3.43	

PARTICULARS	31.03.2017	31.03.2016	31.03.20
A. EQUITY AND LIABILITIES			
Share Holders' Fund	4089.27	3514.21	3253.3
Non Current Liabilities	1780.07	1915.49	1781.2
Current Liabilities	4839.70	4768.14	4448.9
TOTAL EQUITY AND LIABILITES	10709.04	10197.84	9483.4
B. ASSETS			
Non – Current Assets	4374.63	4575.88	4784.3
Current Assets	6334.41	5621.96	4699.1
TOTAL ASSETS	10709.04	10197.84	9483.4
D. Audited Cash Flow Statement for the three years immedia	itely preceding the dat	e of issue of circular o	or advertiseme
PARTICULARS	31.03.2017	31.03.2016	31.03.20
Cash Flow From Operating Activities	522.02	1113.86	105.7
Cash Flow From Investing Activities	19.79	(289.45)	(400.09
Cash Flow From Financing Activities	(566.08)	(878.92)	123.8
Net Increase / (Decrease) in Cash and Cash Equivalents	(24.27)	(49.51)	(170.53
A DECLARATION BY THE DIRECTORS THAT -	Y THE DIRECTORS THAT -		
a) the company has not defaulted in the repayment of deposits payment of interest thereon;	accepted either before	e or after the commend	cement of the A
a) the company has not defaulted in the repayment of deposits	pect to the affairs and procial position of the com	ospects of the company pany, the company wil	and that they o
a) the company has not defaulted in the repayment of deposits payment of interest thereon;  b) the board of directors have satisfied themselves fully with rest the opinion that having regard to the estimated future finant liabilities as and when they become due and that the comp	pect to the affairs and procial position of the com any will not become inso	ospects of the company pany, the company wil olvent within a period c	and that they o
a) the company has not defaulted in the repayment of deposits payment of interest thereon;  b) the board of directors have satisfied themselves fully with respect the opinion that having regard to the estimated future finant liabilities as and when they become due and that the compadate of issue of the circular or advertisement;	pect to the affairs and procial position of the com any will not become inso	ospects of the company pany, the company wil olvent within a period c	and that they a l be able to me of one year fron
a) the company has not defaulted in the repayment of deposits payment of interest thereon; b) the board of directors have satisfied themselves fully with rest the opinion that having regard to the estimated future finant liabilities as and when they become due and that the compadate of issue of the circular or advertisement; c) the company has complied with the provisions of the Act and	pect to the affairs and procial position of the comany will not become insur- the rules made there und repayments of deposits is sement of the Act will be a	ospects of the company pany, the company will obvent within a period color; guaranteed by the Cerepaid along with interest	and that they all be able to me of one year from
a) the company has not defaulted in the repayment of deposits payment of interest thereon;  b) the board of directors have satisfied themselves fully with rest the opinion that having regard to the estimated future finant liabilities as and when they become due and that the compodate of issue of the circular or advertisement;  c) the company has complied with the provisions of the Act and the compliance with the Act and the rules does not imply that the deposits accepted by the company before the commence.	pect to the affairs and procial position of the comany will not become insome the rules made there undependent of the Act will be a secured & ranking paring	pany, the company will plant, the company will plant within a period content w	and that they of I be able to me of one year from Intral Governments on the respense
a) the company has not defaulted in the repayment of deposits payment of interest thereon; b) the board of directors have satisfied themselves fully with respective opinion that having regard to the estimated future finant liabilities as and when they become due and that the compadate of issue of the circular or advertisement; c) the company has complied with the provisions of the Act and d) the compliance with the Act and the rules does not imply that e) the deposits accepted by the company before the commence due dates and until they are repaid, they shall be treated as until they are repaid, they shall be treated as until they are repaid.	pect to the affairs and procial position of the comany will not become insome the rules made there under the rules made there under the position of the Act will be a process of the act will be act will be a process of the act will be a process of t	pospects of the company pany, the company will olvent within a period content	and that they of the able to me of one year from the able to me of one year from the able to the able
a) the company has not defaulted in the repayment of deposits payment of interest thereon; b) the board of directors have satisfied themselves fully with respective opinion that having regard to the estimated future finant liabilities as and when they become due and that the compadate of issue of the circular or advertisement; c) the company has complied with the provisions of the Act and d) the compliance with the Act and the rules does not imply that the deposits accepted by the company before the commence due dates and until they are repaid, they shall be treated as until In case of any adverse change in credit rating, depositors will	pect to the affairs and procial position of the comany will not become insurable rules made there undependent of the Act will be a processed and a chance to with the circular or circular in the deposits, if any, aggreated the circular or circular in the deposits, if any, aggreated the circular or circular in	pany, the company will play the company will play the company will play the cer; a guaranteed by the Cerepaid along with interest assu with other unsecundraw deposits without the form of advertisement.	and that they all be able to me of one year from the able to me of one year from the able to the respense on the respense of inabilities.  any penalty.

This Advertisement is issued on the Authoritiy and in the name of Board of Directors of the Company

(BY ORDER OF THE BOARD)

FOR BEARDSELL LIMITED,

Place : Chennai

Date : 22nd July, 2017

K. MURALI

Company Secretary

# Rules for Voting through Electronic means

Pursuant to the provisions of section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide members facility to exercise their right to vote at the Eightieth Annual General Meeting (AGM) by electronic means and the business may be transacted through e-voting services provided by Central Depository Services Limited (CDSL).

The instructions for members for voting electronically are as under:

In case of members receiving e-mail:

- (i) Log on to the e-voting website www.evotingindia.co.in
- (ii) Click on "Shareholders" tab to cast your votes.
- (iii) Now, select the Electronic Voting Sequence Number "EVSN" along with "BEARDSELL LIMITED" from the drop down menu and click on "SUBMIT"
- (iv) if you are holding shares in Demat form and have already voted earlier on www.evotingindia.co.in for a voting of any Company, then your existing login id and password are to be used. If you are a first time user follow the steps given below.
- (v) Now, fill up the following details in the appropriate boxes:

	For Members holding shares in Demat Form	For Members holding shares in Physical Form
User ID	For NSDL : 8 Character DP ID followed by 8 Digit Client ID	Folio Number registered with the Company.
	For CDSL : 16 Digits beneficiary ID	
PAN*	Enter your 10 digit alpha-numeric * P. Department when prompted by the sy- for both Demat Shareholders as well a	stem while e-voting (applicable
	*Members who have not updated their PAN with the Company/Depository participant requested to use the first two letters of their name and 8 digits of the sequence number in PAN field in case the sequence number is less than 8 digits enter the applicable number of selections to the sequence the sequence of the name in capital letters. Eg. If name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field  Enter the date of birth as recorded in your Demat Account or in the Company records for the said Demat Account or folio in DD/MMYYYY format.	
DOB#		
Dividend Bank	Enter the Dividend Bank Details as recorded in your Demat According in the company records for the said Demat Account or folio.	
Details #	# Please enter DOB or Bank Details in order t with the depository or company please ente Dividend Bank details field.	

- (vi) After entering these details appropriately, click on "SUBMIT" tab.
- (vii) Members holding shares in physical form will then reach directly the EVSN selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. The new password has to be minimum eight Characters consisting of at least one upper case (A-Z), one lower case (a-z), one Numeric value (0-9) and a special character(@#\$%&\*). Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Kindly note that this changed password is to be also used by the demat holders for voting for resolutions for the Company or any other Company on which they are eligible to vote, provided that the Company opts for e-voting through CDSL platform.
- (viii) Click on the relevant EVSN on which you choose to vote.
- (ix) On the voting page, you will see Resolution Description and against the same, the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the resolution.
- (x) Click on the "Resolutions File Link" if you wish to view the entire Resolutions.
- (xi) After selecting the resolution you have decided to vote on, clickon "SUBMIT". A confirmation box will be displayed. If you wish to

- confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xii) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xiii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- (xiv) Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
  - · A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on
  - The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

In case of members receiving the physical copy of Notice of AGM (for members whose e-mail IDs are not registered with the company/depository participant(s) or requesting physical copy):

a) Initial password as below is given in the attendance slip for the AGM.

Evsn**	User ID	Password
170812016	XXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXX

(Folio No/DP Client ID)

(Existing Password or Pan No with Bank A/c.No. or DOB)

\*\*(Electonic Voting Sequence Number)

b) Please follow all steps from SI. No. (ii) to SI. No.(xii) above, to cast vote.

#### General

- a) The voting period begins on 11th September, 2017 (9.00 AM) and ends on 13th September, 2017 (5.00 PM) During this period shareholders of the company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 7th September, 2017, may cast their vote electronically. The e- voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- b) The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date is 7th September, 2017.
- c) Mrs. Lakshmmi Subramanian, Practising Company Secretary, Chennai has been appointed as Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- d) The scrutinizer shall within a period of not exceeding three working days from the conclusion of the e-voting period unblock the votes in the presence of at least two witnesses not in employment of the Company and make a scrutinizer's report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- e) The results of the e-voting along with the scrutinizer's report shall be placed in the Company's website www.beardsell.co.in and on the website of CDSL within two days of passing of the resolution at the AGM of the Company. The results will also be communicated to the stock exchanges where the shares of the Company are listed.

In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help Section or write an email to helpdesk.evoting@cdslindia.com.

# REPORT OF BOARD OF DIRECTORS

Your Directors present the 80th Annual Report of the Company together with the Audited Accounts for the Financial Year ended 31.03.2017.

# **PERFORMANCE / OPERATIONS**

FINANCIAL RESULTS	(Rs. In I	( Rs. In Lakhs)	
	Year Ended 31.03.2017		
Gross Revenue	16914.29	15122.88	
Profit before interest & Depreciation	1861.50	1355.94	
Finance Cost	444.07	520.26	
Profit before Depreciation	1417.22	835.68	
Depreciation	337.12	322.33	
Profit / (LOSS) before tax	1080.31	513.55	
Profit / (LOSS) after taxation	659.61	328.53	
Surplus in Statement of Profit & Loss Account from Last Year	1911.97	1651.08	
Appropriations			
Interim Dividend paid on Equity Shares	70.25	56.20	
Tax on Dividend	14.30	11.44	
Surplus carried to Balance Sheet	2487.03	1911.97	

#### **DIVIDEND:**

The Board of Directors wishes to inform the shareholders that Interim Dividend at the rate of Re.1.50 (15 percent) per share was paid as Dividend for the year ended 31st March, 2017 to those share holders whose name appeared in the Register of Members on 23rd March, 2017. The above payment shall be considered as final dividend and no fresh dividend is recommended by the Board.

#### **Consolidated Financial Statements**

In accordance with the Accounting Standard (AS)-21 on Consolidated Financial Statements, the audited consolidated financial statement is provided in the Annual Report.

# REVIEW OF OPERATIONS A) PACKAGING PRODUCTS

EPS division has performed well over the last year both in terms of production as well as gross margins. Results would have been better had the prices been stable. During the second half of the year, raw material prices continuously increased which could not be passed on to the customers. New customers were added which added to the volume and values.

# **B) PREFABRICATED PANEL PRODUCTS**

Isobuild and Quikbuild divisions performed extremely well in terms of volume and also margins. We were able to execute both private and Govt sector orders.

Quikbuild is poised for exponential growth, in the years ahead, due to approval by BMTPC / CPWD / New Delhi Municipal Corporation. This technology is approved for Pradhan Mantri Awaz Yojna (PMAY) scheme by the Central Government - Housing for all.

# **C) CONTRACTS & EXPORTS**

Our contracting division continues to execute insulation contracts for major public sector companies. We are striving to increase revenues in this segment by marketing across regions. The exports division faced stiff competition in global tenders. Efforts are on to improve this division.

CHANGE IN THE NATURE OF BUSINESS, IF ANY: There is no change in the nature of business.

Material changes and commitments, if any, affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the Financial Statements relate and the date of the report: Nil

Details of significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and Company's operations in future: Nil

Details in respect of adequacy of internal financial controls with reference to the Financial Statements: Adequate internal financial controls are in place and they are working effectively and efficiently.

Details of Associate Companies: Nil

### **DETAILS OF WHOLLY OWNED SUBSIDIARY**

M/s. Sarovar Insulation Pvt Ltd a wholly owned Subsidiary of our Company with effect from 29/02/2016 is engaged in the manufacture and processing of EPS products at Coimbatore and at SUPA, Ahmednagar, Maharashtra.

# **FIXED DEPOSITS**

(a)	Accepted During the year	Rs. 80,95,000/-
(b)	Remained Unpaid or unclaimed	Rs. 54,000/-
	as at the end of the year	
(c)	Whether there has been any default	There was no
	in repayment of deposits or payment	default in
	of interest thereon during the year	repayment of
	and if so, number of such cases	deposits or payment
	and the total amount involved	of interest thereon.
(d)	At the beginning of the year	NIL
	Maximum during the year	NIL
	At the End of the year	NIL
	The details of deposits which are not	
	in compliance with the requirements	
	of Chapter V of the Act	NIL

#### STATUTORY AUDITORS

Messrs. Deloitte Haskins & Sells (DHS), Chartered Accountants, Chennai (ICAI Registration Number of the firm is 008072S) Statutory Auditors of your Company hold office up to the conclusion of eightieth Annual General Meeting. Section 139,142 and other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 stipulates that no listed Company shall re-appoint an audit firm as statutory auditors for more than two

terms of Five consecutive years. M/s Deloitte Haskins & Sells (DHS) (formerly known as Fraser and Ross have been the Statutory Auditors of your Company since inception and are therefore not eligible for reappointment.

Your Directors recommend the appointment of M/s.S.R.Batliboi & Associates, LLP, Chartered Accountants, Chennai as Statutory Auditors of the Company, in accordance with the provisions of section 139,141, and other applicable provisions of the Companies Act, 2013 to hold office from the conclusion of 80th Annual General Meeting until conclusion of the 85th Annual General Meeting, Subject to ratification by the members at every Annual General Meeting thereafter.

Your Directors place on record their grateful appreciation of the contribution made and services rendered by Messrs. Deloitte Haskins & Sells (DHS), Chartered Accountants, since the inception of the Company

### **INTERNAL AUDITORS**

Mr. V. V Sridharan (Membership Number FCA 24801) is the Internal Auditor of our Company.

#### **EXTRACT OF THE ANNUAL RETURN**

The extract of the annual return in Form No.MGT-9 forms part of this Board's Report.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information Under Section 134 (3) (m) of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014 and forming part of Directors Report for the year ended 31st March 2017.

# Research and Development, Technology Absorption and Conservation of Energy

The main focus of the Company's Research and Development effort is on Energy Conservation, process up gradation and environmental preservation.

Better utility of Resources, to minimize cost & wastage. Continuous efforts are on to reduce wastage in use of Power and Fuel.

#### Foreign Exchange Earnings And Outgo

During the year under review, Foreign Exchange Earnings amounted to Rs.121.75 Lakhs as against Rs.1155.29 Lakhs during previous year.

The total Foreign Exchange Outgo during the year under review was Rs.503.39 Lakhs as against Rs.1102.74 Lakhs during previous year.

### **DIRECTORS**

### **DEMISE OF DIRECTOR**

With deep regret the Board noted the sudden demise of Mr.V.Thirumal Rao on 13th July 2016. The Directors and staff

at all levels places on record the contribution made by Mr.V.Thirumal Rao during his tenure as a director.

# **RESIGNATION OF DIRECTOR**

On account of health grounds Mr. M Uttam Reddi resigned from the Board on 20th October 2016. The Directors and staff at all levels places on record the contribution made by Mr.M Uttam Reddi during his tenure as a director.

# RETIREMENT OF EXECUTIVE DIRECTOR

On account of health grounds Mr S V Narasimha Rao, Executive Director retired on 8th May 2017. The Directors and staff at all levels places on record the contribution made by Mr. S V Narasimha Rao during his tenure as Executive Director.

# APPOINTMENT AND RE-APPOINTMENT OF DIRECTORS

Mr Amrith Anumolu retires by rotation at this Annual General Meeting, and being eligible, offers himself for reappointment.

# **DECLARATION BY INDEPENDENT DIRECTORS:**

The declaration by Independent Directors has been placed in our web site www.beardsell.co.in

#### **FORMAL ANNUAL EVALUATION:**

The Board members and the Committee members performed their functions as required by the Companies Act 2013 and as per the regulatory framework of Securities and Exchange Board of India. The Company has received the annual evaluation report from the Directors. The Board of Directors individually and as a whole has been formally evaluated by the Independent Directors at their meeting held on 15th March 2017.

# NUMBER OF MEETINGS OF THE BOARD OF DIRECTORS:

During the financial year 2016-17 Six Board Meetings were held on 27/05/2016, 11/08/2016, 11/11/2016, 11/02/2017, 13/03/2017 and 15/03/2017.

# **AUDIT COMMITTEE:**

During the financial year 2016-17 Six Audit Committee Meetings were held on 25/05/2016, 11/08/2016, 09/11/2016, 11/02/2017, 13/03/2017 and 15/03/2017.

Composition and Attendance record of the members of the Committee is as under:

S.No	Member	Designation	No. of meetings attended
1	Mr. M. Uttam Reddi *	Independent	1
2	Mr. V. Thirumal Rao **	Non-Executive	1
3	Mr. R. Gowri Shanker	Independent	5
4	Mr. V.J. Singh	Independent	6
5	Mr. S.V. Narasimha Rao	Executive Director	6

<sup>\*</sup> Resigned on 20/10/2016

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# VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES

The Company has established a vigil mechanism for directors and employees to report genuine concerns and the same is hosted in our website www.beardsell.co.in.

#### NOMINATION AND REMUNERATION COMMITTEE

During the financial year 2016-17 one Committee meeting was held on 15/03/2017.

S.No	Member	Designation	No. of meetings attended
1	Mr. R. Gowri Shanker	Independent	1
2	Mr. V.J. Singh	Independent	1
3	Mrs. A. Jayasree	Non-Executive	-

# CORPORATE SOCIAL RESPONSIBILITY REPORTING (CSR)

CSR Reporting forms part of this Report.

During the financial year 2016-17 one Committee meeting was held on 13/03/2017.

# CSR COMMITTEE COMPRISES OF THE FOLLOWING DIRECTORS:

S.No	Member	Designation	No. of meetings attended
1	Mr Bharat Anumolu	Managing Director	1
2	Mr.Amrith Anumolu	Executive Director	1
3	Mr.R.Gowri Shanker	Independent Director	1

# PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES:

This particulars are annexed to this report.

# PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT 2013:

(i) Loans : Rs.1497.28 lacs (ii) Guarantees : Nil (iii) Investments : Rs.159.20 lacs

#### **SECRETARIAL AUDIT REPORT:**

A Secretarial Audit Report given by Lakshmmi Subramanian & Associates, Practicing Company Secretaries, Chennai is annexed to this report.

# AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE:

M/s Deloitte Haskins & Sells, Chartered Accountants, Chennai have given a certificate regarding compliance of conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement and the same is annexed to this report.

# **RISK MANAGEMENT POLICY:**

The Company has developed and implemented a risk management policy including identification therein the elements of risk which in the opinion of the Board may threaten the existence of the company.

#### **COST AUDIT**

Your company has appointed Mr M. Krishnaswamy, Practicing Cost Accountant, Chennai (FCMA No.5944) as Cost Auditor for the financial year 2016-17 with the consent of the Central Government for the Audit of Cost Accounts maintained by the Company.

# **EMPLOYEE RELATIONS**

The relations between the employees and management continued to be cordial during the year.

# **DIRECTORS' RESPONSIBILITY STATEMENT:**

As required by Sec. 134 (3) [c] of the Companies Act, 2013, your Directors further report that:

- In preparation of the annual accounts, applicable accounting standards have been followed along with proper explanation relating to material departures;
- Il The Directors have selected accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2017 and of the Profit of the Company for financial year ended 31st March, 2017;
- III The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- IV The Directors have prepared the Annual Accounts on a going concern basis.
- V The directors had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.
- VI The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### **REMUNERATION POLICY OF THE COMPANY**

The remuneration policy of the Company comprising the appointment and remuneration of the Directors, Key Managerial Personnel and Senior Executives of the Company including criteria for determining qualifications, positive attributes, independence of a Director and other related matters has been hosted in our website www.beardsell.co.in.

# **CORPORATE GOVERNANCE**

Your Directors report that your Company has been fully compliant with the SEBI ICDR Regulations on Corporate Governance, which have been incorporated in Clause 49 of the Listing Agreement. A detailed report on this forms part of Annexure.

# **ACKNOWLEDGEMENT**

July 22, 201

Your Directors gratefully acknowledge the continued support received from the Bankers, Principals/Suppliers, Customers and Employees.

CERTIFIED TRUE COPY
For and on behalf of the Board
Bharat Anumolu
Managing Director

V.J. Singh Director

<sup>\*\*</sup> Expired on 13/07/2016

# Report of the Directors

#### PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES:

Form No. AOC-2: (Pursuant to clause (h) of sub-section (3) of section 134 of the Companies Act 2013 and Rule 8(2) of the Companies (Accounts) Rules, 2014).

Form for disclosure of particulars of contracts / arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto:

Details of contracts or arrangements or transactions not at arm's length basis Details of material contracts or arrangements or transactions at arm's length basis

1. Name of the related party and nature of relationship

- (i) Nature of contracts/arrangements/transactions
- Duration of contracts/arrangements/transactions
- Salient terms of contract including value
- Date of approval by Board, if any
- Amount paid as advances, if any
- 2. Name of the related party and nature of relationship
  - Nature of contracts / arrangements / transactions:
  - Duration of contracts/arrangements/transactions
  - Salient terms of contract including value
  - Date of approval by Board, if any
  - Amount paid as advances, if any

# Sarovar Insulation Pvt Ltd

- Processor and seller of EPS Products and Purchaser of EPS Resins
- Ongoing
- Rs.24.04 lacs: Processing charges Sale of EPS Products Rs.856.29 lacs; Purchase of EPS Resins Rs.50.30 lacs
- 27th May 2016
- Nil

# Gunnam Subbarao Insulation Pvt Ltd

- Processor, buyer and seller of EPS & Quikbuild products
- Ongoing
- Rs. 230.60 lacs Processing charges Sales of Isobuild products Rs. 570.02 lacs; Purchase of Isobuild products : Rs. 454.71 lacs
- 27th May 2016
- Nil

# **PARTICULARS OF EMPLOYEES AND RELATED DISCLOSURES:**

#### **BOARD'S REPORT FOR THE YEAR ENDED 31/03/2017 PARTICULARS OF EMPLOYEES:**

- (A) Information as per Section 197 (12) read with Rule 5 (1) of The Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014:
  - (i) The ratio of Remuneration of each Director to the median remuneration of the employees of the Company for the financial year:

Name of the Director	Ratio
Mr. Bharat Anumolu	10.31
Mr. S.V. Narasimha Rao	6.30
Mr. Amrith Anumolu	10.31
Mr. Uttam Reddi	(*)
Mr. V. Thirumal Rao	(*)
Mr. R. Gowri Shanker	(*)
Mr. V.J. Singh	(*)
Mrs. Jayasree Anumolu	(*)

The median remuneration of the employees of the company during the Financial Year 2016-17 was Rs. 3,49,165/-

- The sitting fees received by the non-executive Independent Directors was less than the median remuneration of employee and hence the ratio is not provided.
- (ii) The percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary in the financial year:

Name of the Director	Designation	% of increase in Remuneration
Mr. Bharat Anumolu	Managing Director	-
Mr. S.V. Narasimha Rao	Executive Director	-
Mr. Amrith Anumolu	Executive Director	-
Mr. M.Uttam Reddi	Independent Director	(#)
Mr. V.Thirumal Rao	Non-Executive Director	(#)
Mr. R.Gowri Shanker	Independent Director	(#)
Mr. V.J.Singh	Non-Executive Director	(#)
Mrs. Jayasree Anumolu	Independent Director	(#)
Mr. Y.Mukthar Basha	Chief Financial Officer	40.16
Mr. K.Murali	Company Secretary	12.37

(#) The remuneration to non-executive Independent Directors comprises of sitting

fees for attending the Board / Committee meetings. The actual payment of sitting fee is based on the number of meetings attended by the Directors. In view of the aforesaid facts, the calculation of percentage increase in remuneration would not be meaningful and hence not provided.

The percentage increase in the remuneration of Chief Financial Officer and Company Secretary in the financial year: 29.00%

- (iii) The percentage increase in the median remuneration of employees in the financial year: 11.85 %
- (iv) The number of permanent employees on the rolls of the company: 253
- (v) Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration: NIL.
- (vi) Affirmation that the remuneration is as per the remuneration policy of the company:
  - The Company affirms that the remuneration is as per the Remuneration Policy of the Company.
- (B) Information as per section 197 (12) read with Rule 5 (2) and 5(3) of The Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014:
  - (i) None of the employee was in receipt of remuneration for the financial year 2016-17, which, in aggregate, was not less than sixty lakh rupees; and
  - (ii) None of the employee who was employed for a part of the financial year 2016-17 was in receipt of remuneration for any part of the financial year 2016-17, at a rate, which, in the aggregate, was not less than five lakh rupees per month.

#### MANAGEMENT DISCUSSIONS AND ANALYSIS

### **Industry Structure & Development**

The prefab building elements manufactured by your Company finds applications in cold storages, Food Processing Plants, Pharmaceuticals and Roofing applications. Expanded Polystyrene has varied applications in insulation and packaging. SteilWallz panels finds applications in construction of low cost housing. Your Company also undertakes Contracts with in-house /outsourced materials.

# **Outlook on Opportunities and Threats**

With increased industrial construction and retail business activities and Government of India's thrust and encouraging policies on cold storages with latest technologies for improving post harvest infrastructure, there is likely to be increase in demand for your Company's products.

Fluctuating raw material prices can have negative impact on operations. Major raw materials are:

a) Expanded Polystyrene (a petroleum derivative): Increase in petroleum prices impacts this raw material price. b) Steel: The upward trend in the global steel market has pushed up the price of steel, a major component in Isobuild Prefab Panels.

### **Segment wise Performance**

Insulation division which comprises manufacture of EPS Products / Prefab Panels and related Contracting activities earned a revenue of Rs 15681.30 Lakhs 93.68% of the total revenue.

Trading and others Segment which comprises Motors and Exports earned a revenue of Rs.1057.44 Lakhs 6.32% of the total revenue

# **Internal Control System**

Your Company has an effective Internal Control System and this is periodically reviewed for effectiveness. The Board of Directors have constituted an Audit Committee. The Audit Committee reviews the Internal Audit reports and their observations at regular

#### **Material Development in Human Resources**

Your Company believes that human resources are the main assets of the Company and the Company's Policy is framed in this direction



# ANNEXURE REPORT ON CORPORATE GOVERNANCE

#### 1. COMPANY'S PHILOSOPHY

The Company strives towards ensuring transparency and professionalism in all decisions and spheres of operation, achieving excellence in Corporate Governance by confirming to the prevalent mandatory guidelines on Corporate Governance and to enhance shareholder value through sound business decisions driving the organisation forward without undue restraints along with prudent framework of accountability and financial management.

# 2. BOARD OF DIRECTORS

# a) Composition

The information on Composition of the Board, Directors Attendance at the Board Meetings held during the year and at the last Annual General Meeting, Directorships and Committee position held in other Companies are as under:

Name of Director	Category	Attendance in Previous AGM held on 12/08/2016	Attendance in Board Meetings	No. of Directorships held in Other Public Limited Companies		Committee position held in other Companies	
				Director	Chairman	Member	Chairman
Mr. Bharat Anumolu	Managing Director, Promoter	Present	6	Nil	Nil	Nil	Nil
Mr. S.V. Narasimha Rao	Executive Director, Member	Present	6	1	Nil	1	Nil
Mr. M. Uttam Reddi	Non-Executive Independent	Not Present	-	Nil	Nil	Nil	Nil
Mr. V. Thirumal Rao	Non-Executive Director	Not Present	1	Nil	Nil	Nil	Nil
Mr. R. Gowrishanker	Non-Executive Independent	Present	4	Nil	Nil	Nil	Nil
Mr. Amrith Anumolu	Executive Director, Promoter	-	3	Nil	Nil	Nil	Nil
Mr. V.J. Singh	Non-Executive Independent	Present	6	Nil	Nil	Nil	Nil
Mrs. Jayasree Anumolu	Non-Executive, Promoter	-	2	Nil	Nil	Nil	Nil

<sup>·</sup> MrNarasimhaRao retired on 8th May 2017

# b) Number of Board Meetings held during the year and dates of Meeting:

During the Financial Year 2016-2017, six Board Meetings were held on 27/05/2016, 11/08/2016, 11/11/2016, 11/02/2017, 13/03/2017 and 15/03/2017.

# 3. AUDIT COMMITTEE

# I Terms of Reference

The role, terms of reference and authority and powers of this committee are in conformity with the SEBI (LODR) Regulation 2015. The essential functions of the committee include review of systems and procedures, overseeing the functioning of internal audit, the effectiveness of controls and regulatory compliances. It also reviews with management, Company's financial statements, and financial reporting process, disclosure of financial information and observations of auditors before submission to the Board. It recommends the appointment of statutory auditors and their fees.

# II Composition and attendance Audit Committee Meeting

During the financial year 2016-2017, Six Audit Committee meetings were held on 25/05/2016, 11/08/2016, 09/11/2016, 11/02/2017, 13/03/2017 and 15/03/2017.

Composition and Attendance record of the members of the Committee is as under:

SI. No	Member	Designation	No. of meetings attended
1	Mr. M. Uttam Reddi **	Independent	1
2	Mr. R. Gowri Shanker	Independent	5
3	Mr. V.J. Singh	Independent	6
4	Mr. V. Thirumal Rao ***	Non-Executive	1
5	Mr. S.V. Narasimha Rao	Executive Director	6

<sup>\*\*</sup> Mr M UttamReddi resigned on 20th October 2016

# 4. NOMINATION AND REMUNERATION COMMITTEE

The Company is having a Nomination and Remuneration Committee in line with the SEBI (LODR) Regulation 2015, which is responsible for all matters concerning appointment and recommending the remuneration payable to Directors. The Committee comprises Mr. V J Singh, Mr R Gowri Shanker and Mrs. A Jayasree (duly reconstituted consequent upon the demise of Mr. V Thirumal Rao on 13/07/2016 and resignation of Mr. M Uttam Reddi on 20/10/2016). The Committee met once during the year on 15-03-2017 and leave of absence was granted to Mrs. A Jayasree.

# a) SITTING FEES PAID TO DIRECTORS FOR THE FINANCIAL YEAR 2016-2017

(Rs. In Lakhs)

Sl. No	Directors	Sitting Fees
1	Mr. M.Uttam Reddi	0.15
2	Mr. V.Thirumal Rao	0.30
3	Mr. R.Gowri Shanker	1.65
4	Mr. V.J.Singh	2.10
5	Mr. Bharat Anumolu	0.90
6	Mr. S.V.Narasimha Rao	1.80
7	Mr. Amrith Anumolu	0.45
8	Mrs. Jayasree Anumolu	0.30
	TOTAL	7.65

# b) REMUNERATION PAID TO WHOLE TIME DIRECTORS

(Rs. in Lakhs)

Sl. No	Name	Salary	Perquisites and Allowances	Commission to be paid*	Contribution to Provident Fund and Super Annuation Funds	Total
1	Mr. Bharat Anumolu	19.20	12.30	4.51	6.39	42.40
2	Mr. S.V. Narasimha Rao	12.00	8.15	1.85	3.74	25.74
3	Mr. Amrith Anumolu	19.20	13.21	3.59	6.15	42.15
	Total	50.40	33.66	9.95	16.28	110.29

<sup>\*</sup> Commission is to be paid only in the Current Financial Year. A provision for the same has been made in the Financial Statement for the year ending 31st March, 2017.

#### 5. CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

#### CSR COMMITTEE COMPRISES OF THE FOLLOWING DIRECTORS:

S.No	Member	Designation	No. of meetings attended
1	Mr Bharat Anumolu	Managing Director	1
2	Mr.Amrith Anumolu	Executive Director	1
3	Mr.R.Gowri Shanker	Independent Director	1

# 6. STAKEHOLDERS' RELATIONSHIP COMMITTEE

The Company is having a Stakeholders Relationship Committee in line with the SEBI (LODR) Regulation 2015, which is responsible for all matters concerning the share transfers, transmissions, issue of duplicate Share Certificates and redressal of Investor's Grievances. The Committee comprises Mr R Gowri Shanker, Mr V J Singh and Mr Bharat Anumolu (reconstituted on 6th May 2017 consequent upon the demise of Mr V Thirumal Rao on 13th July 2016 and resignation of Mr M Uttam Reddi on 20th October 2016).

Mr. K.Murali, Company Secretary, is the Compliance Officer.

# Details of number of complaints received and redressed during the year are given below:

Opening	Received during the	Resolved during the	Closing
Balance	Financial Year 2016-17	Financial Year 2016-17	Balance
NIL	NIL	NIL	NIL

<sup>\*\*</sup> Mr M UttamReddi resigned on 20th October 2016

<sup>\*\*\*</sup> Mr V ThirumalRao expired on 13th July 2016

<sup>\*\*\*</sup> Mr V ThirumalRao expired on 13th July 2016

c) M/s.Rao and Associates are the legal advisors of the Company where in Mr. V Thirumal Rao was a Partner. The Company has paid the firm during the financial year, a sum of Rs. 2.25 Lakhs for Professional advice and services rendered.



# 7. ANNUAL GENERAL MEETINGS

# i) Details of the last three Annual General Meetings of the Company are given below:

Financial Year	AGM	Location	Date	Time
2015-16	79th	Narada Gana Sabha, 314, TTK Salai, Chennai-600018	12/08/2016	10.00 A.M.
2014-15	78th	Narada Gana Sabha, 314, TTK Salai, Chennai-600018	13/08/2015	10.00 A.M.
2013-14	77th	Narada Gana Sabha, 314, TTK Salai, Chennai-600018	13/08/2014	10.00 A.M.

# ii) Special Resolution passed in the three Annual General Meeting:

Year	Date	Special Resolution Considered
2015-2016	12/08/2016	-
2014-2015	13/08/2015	-
2013-2014	13/08/2014	1

During the financial year 2016-17, no special resolutions were passed through postal ballot. None of the businesses proposed to be transacted in the ensuing Annual General Meeting require passing of resolution through postal ballot.

# 8. Prevention of Insider Trading

The Company has framed a Code of Conduct for Prevention of Insider Trading based on SEBI (Prohibition of Insider Trading) Regulations, 1992. This code is applicable to all Directors / officers (including Statutory Auditors) / designated employees. The code ensures the prevention of dealing in Company's shares by persons having access to unpublished price sensitive information and available on our Company's website **www.beardsell.co.in** 

#### 9. DISCLOSURE

- a) There were no materially significant related party transactions with Directors/promoters/management which had potential conflict with the interests of the Company at large.
- b) Periodical disclosures from Senior Management relating to all material financial and commercial transactions, where they had or were deemed to have had personal interest, that might have had a potential conflict with the interest of the Company at large were placed before the Board.
- c) The Company has followed the Guidelines of Accounting Standards laid down by the Institute of Chartered Accountants of India (ICAI) in preparation of its financial statements.
- d) During the year under review, the Company has not raised any funds from public issue, rights issue or preferential issue.
- e) During the year 2016-17 the Company has paid a penalty amounting to Rs. 73600/- for delay in submission of Annual Report to BSE Ltd.
- f) Vigil Mechanism Policy and affirmation that no personnel have been denied to the Audit Committee: The Company has established a Vigil Mechanism Policy. No personnel have been denied access to the Audit Committee.

#### 10. CODE OF CONDUCT

The Board has laid-down a "Code of Conduct" (Code) for all the Board members and the senior management of the Company and the Code is posted on the website of the Company www.beardsell.co.in. Annual declaration regarding compliance with the Code is obtained from every person covered by the Code of Conduct. A declaration to this effect signed by the Managing Director is forming part of this report.

### 11. COMPLIANCE WITH CORPORATE GOVERNANCE NORMS

The Company has complied with the mandatory requirements of the Code of Corporate Governance as stipulated in Clause 49 of the Listing Agreement with the Stock Exchanges. The Company has submitted the compliance report in the prescribed format to the stock exchanges for the quarters ended June 30, 2016, September 30, 2016, December 31, 2016 and March 31, 2017.

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The Statutory Auditors have certified that the Company has complied with the conditions of corporate governance as stipulated in Clause 49 of the listing agreements with the stock exchanges. The said certificate is annexed to this Report and will be forwarded to the Stock Exchanges and the Registrar of Companies, Tamilnadu, Chennai, along with the Annual Report.

### 12. CEO/CFO CERTIFICATION

The Board has received certificate from Managing Director and Company Secretary that they have discharged the obligations under the Corporate Governance Guideline prescribed by SEBI.

#### 13. MEANS OF COMMUNICATION

In compliance with the requirements of Listing Agreements, Company regularly submits un-audited as well as audited financial results to the Stock Exchange. These financial results are normally published in Trinity Mirror English and Makkal Kural Tamil.

# 14. GENERAL SHARE HOLDERS INFORMATION

# a) General Body Meeting

The 80th Annual General Meeting of the Company will be held on Thursday, the 14th September, 2017 at 10.00 A.M. at "Mini Hall" Satguru Gnananada Hall, Naradagana Sabha, 314, T.T.K Road, Chennai 600 018.

#### b) Financial Calendar

The Next Financial Year covers the period from 1st April, 2017 to 31st March, 2018.

Results for the Period	Expected date of Completion
First Quarter	September, 2017
Second Quarter & Half-Yearly	November, 2017
Third Quarter	February, 2018
Fourth Quarter	May, 2018

# c) Date of Book Closure

8th September, 2017 to 14th September, 2017 (both days inclusive).

**d)** Interim Dividend on Equity Shares: @ Re.1.50 per Share (15 percent) Payment Date: Payable on or before 28th March, 2017

# e) (i) Shareholding Pattern as on 31st March, 2017

	Category	No. of Shares Holders	No. of Shares Held	Percentage Of Share Holding
Α	Promoter And Promoters Holding			
	a. Individuals	3	2956250	63.13
	b. Central Government and State Government	-	-	-
	c. Bodies Corporate	1	554720	11.85
	d. Foreign Promoters	-	-	-
	Total Share Holding of Promoter And Promoters Group	4	3510970	74.97
В	Public Share Holding			
	1. INSTITUTIONS			
	a. Mutual Funds	-	-	-
	b. Venture Capital Funds	-	-	-
	c. Alternative Investment Funds			
	d. Foreign Venture Capital Investors	-	-	-
	e. Foreign Portfolio Investors	1	2500	0.05
	f. Financial Institutions / banks	6	4040	0.09
	g. Insurance Companies	-	-	-
	h. Provident Funds / Pension Funds	-	-	-
	i. Any other			
	Central Government / State Government (s)	1	18000	0.38
	j. Market Maker	-	-	-
	SUBTOTAL (B) (1)	8	24540	0.52



Category	No. of Shares Holders	No. of Shares Held	Percentage Of Share Holding
2. Central Government / State Government President of India			
3. NON INSTITUTIONS			
a. INDIVIDUALS			
I. Individual Share holders holding Nominal Share	4091	689701	14.73
Capital up to Rs.2.00 Lakhs			
II. Individual Share holders holding Nominal Share	6	323156	6.90
Capital in excess of Rs.2.00 Lakhs			
b. NBFCs Registered with RBI	-	-	-
c. EMPLOYEE TRUSTS	-	-	-
d. Overseas Depositories (holding DRs) (balancing figure)	-	-	-
e. ANY OTHER	-	-	-
Bodies Corporates	85	113250	2.42
Clearing Members	18	2903	0.06
Foreign Nationals	1	200	0.00
Hindu Undivided Families	71	12009	0.26
Non Resident Indians	25	5584	0.12
Trust	1	585	0.01
	4298	1147658	24.51
TOTAL = B(1) + B(2) + B(3)	4306	1172198	25.03
TOTAL	4310	4683168	100.00

# (ii) DISTRIBUTION OF HOLDINGS AS ON 31ST MARCH, 2017

No. of Shares	Sho	areholders	Shares	Amount
No. of Shares	Nas	Nos.	L. D.	% to
	NOS.	Total Number of Shares	In Rs.	Total Share Amount
Up to 5000	4285	99.43	5914240	12.63
5001 to 10000	6	0.14	453870	0.97
10001 to 20000	8	0.19	1248810	2.67
20001 to 30000	1	0.02	216000	0.46
30001 to 40000	1	0.02	374500	0.80
40001 to 50000	4	0.09	1906310	4.07
50001 to 100000	1	0.02	547000	1.17
100001 & above	4	0.09	36170950	77.23
TOTAL	4310	100.00	46831680	100.00

# f) Share Transfer Systems

The Company has entered into agreements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for dematerialisation of the Company's shares. The ISIN No., allotted is INE520H01022. Members now have the option to hold their shares in demat form either through the NSDL or CDSL.

g) Dematerialisation of Shares as on 31st March, 2017 - 4187430 shares (89.41%) have been dematerialised.

# h) Registrar And Share Transfer Agents

Cameo Corporate Services Limited, Chennai is the Registrar and Share Transfer Agent of the Company.

# **Address of the Share Transfer Agent:**

The General Manager M/s Cameo Corporate Services Limited Subramanian Building, No. 1, Club House Road,

Chennai 600 002. Tel: (044) 28460390-91 e-mail: cameo@cameoindia.com

i) Listing On Stock Exchange

The shares of the Company are listed in National Stock Exchange of India Limited (NSE) and BSE Limited. Listing fees has been paid up-to-date.

Stock Code in NSE: "BEARDSELL". **SCRIP Code in** BSE: "539447"

# j) Market Price Data:

Monthly High / Low & Closing Prices during each month in the financial year

		NATIONA	AL STOCK E	XCHANGE	OF INDIA LIMITED		BS	E LIMITED	)
Month		High Rs.	Low Rs.	Closing Rs.	Volume Traded Nos	High Rs.	Low Rs.	Closing Rs.	Volume Traded Nos
April	2016	105.00	72.55	88.00	1515	124.80	124.80	124.80	4
May	2016	105.45	85.00	100.00	3107	127.80	111.00	120.00	3604
June	2016	116.30	90.05	115.00	5366	129.00	102.90	129.00	3159
July	2016	132.30	111.15	112.30	21904	141.10	119.00	120.50	8597
August	2016	184.50	104.40	184.50	4836	195.85	109.25	195.85	12158
September	2016	222.50	181.00	215.00	27876	226.00	185.00	215.90	24791
October	2016	527.85	205.20	527.85	30331	516.50	206.00	516.50	89251
November	2016	599.00	312.60	419.45	23440	622.00	350.60	448.50	17928
December	2016	431.85	380.00	398.95	7148	470.90	389.50	412.95	6844
January	2017	415.40	312.30	328.70	18313	429.00	344.95	355.75	4587
February	2017	390.00	313.35	374.15	9573	403.00	326.00	392.60	4584
March	2017	573.90	380.00	423.80	35997	581.00	377.05	430.00	55200

# k) Address For Correspondence

Registered Office: Secretarial Department BEARDSELL LTD

47, Greams Road, Tel: (044) 28293296 Chennai-600006 Email: ho@beardsell.co.in

# I) Company Plant Locations:

- > TTC Industrial Area, Thane Belapur Road, Navi Mumbai, Maharashtra
- Govindamedu Village, Killachery (P.O & Panchayat) Mappedu, Thiruvallur Dt., Tamil Nadu
- Bonthapally Village, Jinnaram Mandal, Medak District, Andhra Pradesh
- ▶ B-113/1, M.I.DC, Tasawade, P.O.Umbaraj, Karad, Taluka Karad, Dist.Satara Maharashtra 415 019.

# m) e-mail ID for redressal of investor complaints:

An e-mail id has been created for Redressal grievance division / Compliance officer exclusively for the purpose of registering the complaints of the investors. Investors may send their complaints to igrc@beardsell.co.in

Company has obtained a certificate from Auditors regarding compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreement which is attached to this report.

CERTIFIED TRUE COPFor and on behalf of the Board Managing Director

Chennai July 22, 2017 V.J. Singh Director



# **EXTRACT OF ANNUAL RETURN** as on the Financial Year Ended on

# FormNo.MGT-9

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

# I. REGISTRATION AND OTHER DETAILS:

i) CIN:-

ii) Registration Date

iii) Name of the Company

iv) Category/Sub-CategoryoftheCompany

v) Address of the Registered office and contact details

vi) Whether listed company Yes/No

vii) Name, Address and Contact details of Registrar and Transfer Agent, if any

L65991TN1936PLC001428 23rd November 1936 BEARDSELL LIMITED PUBLIC LIMITED 47, GREAMS ROAD

CHENNAI - 600 006 Phone: 28293296

YES

M/s Cameo Corporate Services Limited

Subramanian Building, No. 1, Club House Road, Chennai 600 002. Tel: (044) 28460390-91

e-mail: cameo@cameoindia.com

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

Sl. No.	Name and Description of main products / services	NIC Code of the Product / service	% to total turnover of the company
1	Insulation	45302	86.50 %
2	TRADING	-	13.50 %

# III PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

SI. No.	Name and address of the Company	CIN / GLN	% of Shares Held	Applicable Section
1	Sarovar Insulation Private Limited	U32109TZ1999PTC008729	100 %	2 (87)

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# IV SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity) i) Category-wise Share Holding

	Category of Shareholders			at the beg on 01/04/2				eld at the on 31/03/2		% of Change
A	Promoters	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the yea
	(1) Indian									
	a) Individual/ HUF	2956250	_	2956250	63.12	2956250	_	2956250	63.12	_
	b) Central Govt.	-	-	-		-	_	-		
	c) State Govt.(s)		_		_		_		_	_
	d) Bodies Corp.	554720	-	554720	11.85	554720	-	554720	11.85	-
	e) Banks/Fl	334720		334720		334720	-	334720	11.05	
	f) Any Other	-	-	-	-	-		-	-	-
-		2510070	-	2510070	74.97	2510070	-	2510070	74.07	-
_	Sub-total (A) (1)	3510970	-	3510970	/4.9/	3510970	-	3510970	74.97	-
	(2) Foreign a) NRIs- Individuals									
	,	-	-	-	-	-	-	-	-	-
	b) Other Individuals	-	-	-	-	-	-	-	-	-
	c) Bodies Corp.	-	-	-	-	-	-	-	-	-
	d) Banks/FI	-	-	-	-	-	-	-	-	-
	e) Any Other	-	-	-	-	-	-	-	-	-
	Sub-total(A)(2)	-	-	-	-	-	-	-	-	-
	Total shareholding of Promoter (A)= (A)(1)+(A)(2)	3510864	-	3510864	74.97	3510970	-	3510970	74.97	-
В	Public Share holding									
	(1) Institutions									
	a) Mutual Funds	_	_	_	_	-	-	-	-	-
	b) Banks/FI	_	4040	4040	0.09	-	4040	4040	0.09	_
	c) Central Govt.	-	18000	18000	0.38	-	18000	18000	0.38	_
	d) State Govt. (s)	_	10000	10000	0.00	_	10000	10000	0.00	_
	e) Venture Capital Funds	_	-	_	_	_	_	_	_	
					-	-		-	-	
	f) Insurance Companies	-	-	-	-	2500	-	2500	0.05	-
	g) Foreign Institutional Investors	-	-	-	-	2500	-	2500	0.05	-
	h) Foreign Venture	-	-	-	-	-	-	-	-	-
	Capital Funds									
_	i) Others(specify)	-	-				-		-	-
	Sub-total(B)(1)	-	22040	22040	0.47	2500	22040	24540	0.52	-
	(2) Non-Institutions									
	a) Bodies Corp.									
	Indian	14117	91228	105345	2.25	22292	91228	113520	2.42	0.17
	b) Individuals									-
	i) Individual shareholders									
	holding nominal share									
	capital up to Rs.1 lakh	154488	378990	533478	11.39	231570	351250	582820	12.45	1.05
	ii) Individual shareholders holding nominal share									
	capital in excess									
	of Rs.1 lakh	468287	26375	494662	10.56	403662	26375	430037	9.18	-1.38
	c) Others(specify)	100207	20070	17 1002	10.00	100002	20070	100007	7.10	1.00
	Clearing members	85	_	85	-	2903	-	2903	0.06	0.06
	Foreign nationals	200	-	200	-	200	-	200	0.00	0.00
	Hindu Undivided Families		E	7555	0.14	12004	5		0.25	0.09
			1940		0.16			12009		
	NRI	3993	4840	8833	0.19	744	4840	5584	0.12	-0.06
$\dashv$	Trusts Sub-total(B)(2)	648720	501438	1150158	24.56	585 <b>673960</b>	473698	585 <b>1147658</b>	0.01 <b>24.51</b>	0.01
	Sub-total(B)(2) Total Public Shareholding									
С	(B)=(B)(1)+ (B)(2) Shares held by Custodian	648720	523478	1172198	25.03	676460	495738	1172198	25.03	
	for GDRs & ADRs	-	-	-	-	-	-	-	-	-
	Grand Total(A+B+C)	4159690	523478	4683168	100.00	4187430	495738	4683168	100.00	_



# (ii) Shareholding of Promoters

			No. of Shares held at the beginning of the year as on 01/04/2016  No. of Shares held at the end of the year as on 31/03/2017				% change in	
S. No	Shareholder's Name	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	share holding during the year
1	M/s. GUNNAM SUBBA RAO INSULATION PRIVATE LTD	554720	11.85	-	554720	11.85	-	-
2	Mrs. LALITHAMBA PANDA	100	-	-	100	-	-	-
3	Mr. AMRITH ANUMOLU	200	-	-	-	-	-	-
4	Mr. ANUMOLU JAYASREE	1515069	32.35	-	1515269	32.35	-	-
5	Mr. ANUMOLU BHARAT	1440881	30.77	-	1440881	30.77	-	-
	TOTAL	3510970	74.97	-	3510970	74.97	-	-

# (iii) Change in Promoters' Shareholding (please specify ,If there is no change

		Share holding of the year (as	at the beginning on 01/04/2016)	Cumulative Share holding during the year (as on 01/04/2016 - 31/03/2017)		
S. No		No.of shares	% of total shares of the company	No.of shares	% of total shares of the company	
	At the beginning of the year	-	-			
	Date wise Increase/ Decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/ bonus/ sweat equity at the end of the year					
	At the end of the year	200	-			

Note: There is no change in the total Shareholding of Promoters between 01/04/2016 and 31/03/2017 # Transfer detail is given below:

		Share H	Holding		Increase		I	hare holding
S. No	Name	No.of Shares at he beginning (01/04/2016/	% of total shares	Date	/ (decrease) in the	Reason		year ( as on · 31/03/2017)
		end of the year 31/03/2017)	of the company		share holding		No of Shares	% of total shares of the company
1	Mrs Jayasree Anumolu	1515069	32.35	01/04/2016	200	Transfer	1515069	32.35
		1515269	32.35	31/03/2017			1515269	32.35

# (iv) Share holding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

		Share h			Increase		Cumulative S	Share holding
S.	For Each of the Top 10 Shareholders	No. of Shares at the beginning	% of total shares	Date	/ (decrease)	Reason	01/04/2016 -	Share holding year ( as on - 31/03/2017)
No	lop 10 Shareholders	(01/04/2016/ end of the year 31/03/2017)	of the company		in the share holding	Redson	No of Shares	% of total shares of the company
1	SUNITHA VEMULAPALLI	106225	2.27	01/04/2016	-	Nil Movement	106225	
		106225	2.27	31/03/2017		during the year	106225	2.27
2	SANDEEP VUYYURU RAMESH	69700	1.49	01/04/2016 15/07/2016	-15000	Transfer	69700 54700	
		54700	1.49	31/03/2017	10000		54700	1.17
3	MAHENDRA GIRDHARILAL	53021	1.13	01/04/2016 04/11/2016 11/11/2016 24/03/2017	- 2156 - 1454 - 3780	Transfer	53021 50865 49411 45631	0.98
		45631	0.98	31/03/2017			45631	

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# (iv) Share holding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs) :

		Share h			Increase		Cumulative S	Share holding year ( as on
S. No	For Each of the Top 10 Shareholders	No. of Shares at the beginning	% of total shares	Date	/ (decrease)	Reason	01/04/2016 -	31/03/2017)
INO	10p 10 Shareholders	(01/04/2016/ end of the year 31/03/2017)	of the company		in the share holding	RedSOIT	No of Shares	% of total shares of the company
4	JITENDRA MANSUKHLAL PAREKH	50000 9657	0.21	01/04/2016 14/10/2016 21/10/2016 28/10/2016 04/11/2016 31/03/2017	- 15000 - 10000 - 5000 - 10343	Transfer	50000 35000 25000 20000 9657 9657	1.07 0.75 0.53 0.42 0.21
5	ANUMOLU SUBBA RAO	50000	1.07	01/04/2016	-	Nil	7007	0.21
		50000	1.07	31/03/2017		Movement during the year	50000	1.07
6	M/s. HYDERABAD EPS PRODUCTS PVT.LTD.	50000	1.07	01/04/2016	-	Nil Movement		
		50000	1.07	31/03/2017		during the year	50000	1.07
7	V SAROJINI	45000	0.96	01/04/2016	-	Nil Movement		
		45000	0.96	31/03/2017		during the year	45000	0.96
8	M/s.KAISER FINANCE&LEASING P LTD	37450	0.80	01/04/2016	-	Nil Movement		
		37450	0.80	31/03/2017		during the year	37450	0.80
9	rajeswari vuyyuru	21600	0.46	01/04/2016	-	Nil Movement		
		21600	0.46	31/03/2017		during the year	21600	0.46
10	ANUJA KOHLI MARIWALA	19198	0.41	01/04/2016 02/09/2016 09/09/2016 16/09/2016 23/09/2016 30/09/2016 07/10/2016 28/10/2016 04/11/2016 09/12/2016 31/03/2017	1587 8413 385 215 2 122 4878 1470 654	Transfer	1587 10000 10385 10600 10602 10724 15602 17072 17726 19198 19198	0.03 0.21 0.22 0.23 0.23 0.23 0.33 0.36 0.39 0.41
11	GOVERNER OF KERALA	18000	0.38	01/04/2016	-	Nil Movement		
		18000	0.38	31/03/2017		during the year	18000	0.38

# (v) Share holding of Directors and Key Managerial Personnel:

( ' '	enane menaning en en e							
S.	Name	No. of Shares at the beginning (01/04/2016/ end of	% of total shares of the	Date	Increase / (decrease) in the share	Reason	During the 01/04/2016 No of	Share holding year (as on 31/03/2017) % of total shares
110		the year 31/03/2017)	company		holding		Shares	of the company
	A. DIRECTORS							
1	Mr.Bharat Anumolu Managing Director	1440881	30.77	01/04/2016	-	Nil Movement		
	Managing Director	1440881	30.77	31/03/2017		during the year	1440881	30.77
2	Mr.S.V.Narasimha Rao Executive Director	28680	0.61	01/04/2016 09/09/2016 16/09/2016 23/09/2016 30/09/2016 07/10/2016 14/10/2016 21/10/2016 28/10/2016 31/03/2017	28680 -80 -244 -676 -4416 -4000 -5000 -10000	Transfer	28680 28600 28356 27680 23264 19264 15264 10264 264	0.61 0.61 0.61 0.59 0.50 0.41 0.32 0.21 0.00 0.00
3	Mr.Amrith Anumolu Executive Director	200 200	-	01/04/2016 24/06/2016 31/03/2017	200 -200 -	Transfer	200	-
4	Mrs.Jayasree Anumolu Director	1515069 1515269	32.35 32.36	01/04/2016 24/06/2016 31/03/2017	1515069 200	Transfer	1515069 1515269 1515269	32.35 32.36 32.36



		Share H	Holding				Cumulative S	share holding
	Name	No. of Shares at the beginning	% of total shares	Date	Increase / (decrease)	_	During the 01/04/2016 -	Share holding year ( as on 31/03/2017)
S. No		(01/04/2016/ end of the year 31/03/2017)	of the company	Dale	in the share holding	Reason	No of Shares	% of total shares of the company
	A. DIRECTORS							
5	Mr.R. Gowri Shanker Director	1195	0.02	01/04/2016	1195	Nil Movement	1195	0.02
	Director	1195	0.02	31/03/2017	1195	during the year	1195	0.02
6	Mr.V.J. Singh Director	-		01/04/2016	-	Nil Movement		
	Director	-		31/03/2017		during the year	-	-
7	Mr.M.Uttam Reddi	200	-	01/04/2016	-	Transfer		
	Director	200	-	31/03/2017		iranster	200	-
	B. KEY MANAGERIAL PER	SONNEL						
8	Mr.Y.Mukthar Basha Chief Financial Officer	250		01/04/2016	-	Nil Movement		
	Chief i mancial Officer	250		31/03/2017		during the year	250	-
9	Mr.K.Murali Company Secretary	-		01/04/2016	-	Nil Movement		
	Company Secretary	-		31/03/2017		during the year	-	-

# V. IN DEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment
(Rs. In Lakhs)

Indebtedness at the beginning of the financial year	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year (01/04/2016)				
i) Principal Amount	2067.60	921.37	-	2988.97
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	8.83	-	8.83
Total(i+ii+iii)	2067.60	930.20	-	2997.80
the financial year Addition	142.45	114.78	-	257.23
Reduction	(167.65)	(54.91)	-	(222.56)
Net Change	(25.20)	59.87	-	34.67
Indebtedness at the end of the financial year (31/03/2017)				
i) Principal Amount	2042.40	978.49	-	3020.89
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	11.58	-	11.58
Total(i+ii+iii)	2042.40	990.07	-	3032.47

# VI. REMUNERATION OF DIRECTORS AND KEYMANAGERIAL PERSONNEL

_	. Remuneration to Managing Directo	r, whole-time D	irectors and / or	manager	(Rs. In Laki
			Name of MD / V	VTD / Manager	
S.No	Particulars of Remuneration	Mr Bharat Anumolu	Mr S V Narasimha Rao	Mr Amrith Anumolu	T.I.A.
		Managing Director	Executive Director	Executive Director	Total Amount
1.	Gross Salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act,1961	30.74	19.83	30.72	81.29
	(b) Value of perquisites u/s17(2) of the Income-tax Act, 1961	0.76	0.32	1.69	2.77
	(c) Profits in lieu of salary under section17(3) Income- taxAct,1961	-	-	-	-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission- as % of profit	4.51	1.85	3.59	9.95
5.	Others:				
	(Sitting Fees)	0.90	1.80	0.45	3.15
	Contribution to PF/ Super annuation	6.39	3.74	6.15	16.28
	Total (A)	43.30	27.54	42.60	113.44

# **B.** Remuneration to other directors:

			Name of	Directors			
S.No	Particulars of Remuneration	Mr R Gowri Shanker	Mr M Uttam Reddi	Mr V J Singh	Mr V Thirumal Rao	Mrs Jayasree Anumolu	Total amount
1.	Independent Directors						
	Fee for attending board						
l L	committee meetings	1.65	0.15	2.10	-	-	3.90
	Commission	-	-	-	-	-	-
	Others, please specify	-	-	-	-	-	-
	Total (1)	1.65	0.15	2.10	-	-	3.90
2.	Other Non Executive Directors						
ı	Fee for attending board						
	committee meetings	-	-	-	0.30	0.30	0.60
i [	Commission	-	-		-	-	-
ΙΓ	Others, Professional fees	-	-	-	2.25	-	2.25
	Total (2)	-	-	-	2.55	0.30	6.75
	Total (B) = (1+2)	1.65	0.15	2.10	2.55	0.30	6.75
	Total Managerial Remuneration						

# C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

S.No	Particulars of Remuneration	Name of t	the Key Managerial P	ersonnel
	Gross Salary	Mr Y Mukthar Basha	Mr K Murali	Total
	Gloss Sulary	Chief Financial Officer	Company Secretary	Amount
1.	(a) Salary as per provisions contained in section 17(1)			
	of the Income-tax Act,1961	24.37	13.11	37.48
	(b) Value of perquisites u/s17(2) of the Income-tax Act, 1961	0.83	0.58	1.41
	(c) Profits in lieu of salary under section 17(3) Income-taxAct, 1961	-	-	-
2.	Stock Option	-	-	-
3.	Sweat Equity	-	-	-
4.	Commission- as % of profit- others, specify	-	-	-
5.	Others			
	Contribution to PF/ Super annuation	2.40	1.37	3.77
	Total	27.60	15.06	42.66

# VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES:

ТҮРЕ	Section of the Companies Act	Brief Description	Details of Penalty / punishment / compounding fees imposed	Authority (RD / NCLT / court)	APPEAL MADE IF ANY GIVE DETAILS
A. COMPANY Penalty Punishment Compounding B. DIRECTORS Penalty Punishment Compounding C. OTHER OFFICERS INDEFAULT Penalty Punishment Compounding			NIL		



# ANNEXURE

# SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31st MARCH 2017

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES FOR THE FINANCIAL YEAR 2016-17

1	A brief outline of the Company's CSR Policy including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and the projects or programs and the composition of the CSR Committee	The Company's focus on CSR is towards providing quality education for needy and poor children
2	Average Net Profit of the Company for the last three years	Rs. 236.83 Lacs
3	Prescribed CSR expenditure (two percent of the amount mentioned in item 2 above)	Rs. 4.74 Lacs
4	Details of CSR spend during the financial year Total amount to be spent for the financial year	Rs. 4.74 Lacs
5	Amount actually spent	Rs. 84.98 Lacs
6	Manner in which amount spent during the financial year	Details given below

S.No.	CSR Project or Activity Identified	Sector in which the project is covered	Area Where programme undertaken	Amount of Outlay (Rs in Lacs)	Amount Spent (Rs. in Lacs)	Cumulative expenditure upto the reporting period (FY 2015-16)	Amount Spent Direct or implementing agency
1	Seva Bharathi	Promotion of education	Hyderabad	19.70	19.70	19.70	Implementing Agency
2	Sewa International	Promotion of education	New Delhi	2.40	2.40	2.40	Implementing Agency
3	Friends of Tribal Society	Promotion of education	Kolkatta	2.00	2.00	2.00	Implementing Agency
4	Vision India Foundation	Promotion of education	New Delhi	7.20	7.20	7.20	Implementing Agency
5	Sri Saraswathi Vidhya Peedham	Promotion of education	Hyderabad	40.00	40.00	40.00	Implementing Agency
6	Viswahitha Seva Trust	Promotion of education	Hyderabad	13.68	13.68	13.68	Implementing Agency
	Total			84.98	84.98	84.98	

#### **RESPONSIBILITY STATEMENT**

The Responsibility Statement of the Corporate Social Responsibility and Governance (CSR&G) Committee of the Board of Directors of the Company is reproduced below:

"The implementation and monitoring of Corporate Social Responsibility (CSR) Policy is in compliance with CSR objectives and policy of the company"

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R Gowri Shanker
Independent Director TRUE COMManaging Director



# [Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To the Members BEARDSELL LIMITED 47, GREAMS ROAD, CHENNAI – 600 006

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Beardsell Limited (hereinafter called the company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on 31st March, 2017, complied with the statutory provisions listed hereunder and also that the Company has Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by Beardsell Limited for the financial year ended on 31st March, 2017 made available to me, according to the provisions of the following laws as applicable to the Company during the period of audit:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder and the Companies Act, 1956(to the extent applicable);
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the regulations and Bye-laws framed thereunder;
- (iv) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008
  - (b) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
  - The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015
  - (d) The Securities and Exchange Board of India (Listing Obligations Disclosure Requirements) Regulations, 2015
  - Foreign Exchange Management Act, 1999 and the Rules and Regulations made there under to the extent of current account transactions, imports and exports of goods and services;
- (v) Other laws applicable specifically to the Company, namely:
- 1. Indian Boilers Act, 1923 and Rules made thereunder
- 2. The Electricity Act, 2003
- Hazardous waste (Management, Handling and Transboundary Movement) Rules, 2008
- 4. Water (Prevention and Control of Pollution) Act, 1974 and Rules made thereunder
- Air (Prevention and Control of Pollution) Act, 1981 and Rules made thereunder 6. Environment (Protection) Act, 1986 and Rules made thereunder

I have also examined the compliance with the applicable clause of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreement entered into by the Company with the Stock Exchange pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

I further report that, on examination of the relevant documents and records, the Company has been regular in complying with the provisions of the Act, Rules, Regulations mentioned above except the following:

- The SS-1 and SS-2 compliances have to be improved in certain areas.
- SEBI (LODR), 2015 disclosures in certain areas.
- The Company is in the process of updating its website and statutory combined registers

I further report that, based on the information provided and the representations made by the Company, its officers, in our opinion, adequate systems and processes and control mechanism exist in the Company to monitor and ensure compliance with applicable general laws like Labour laws wherever applicable.

I further report, that the compliance by the Company of applicable financial laws, like direct and indirect tax laws, has not been reviewed in this Audit since the same have been subject to review by statutory financial auditor and other designated professionals.

I further report that:

Chennai

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July 22, 2017

The Board of Directors of the Company is constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors There were changes in the composition of the Board of Directors during the period under review.

Notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were delivered and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committee of the Board, as the case may be.

I further report that, there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period, no events have occurred which has a major bearing on the Company's affairs.



For LAKSHMMI SUBRAMANIAN & ASSOCIATES

Lakshmmi Subramanian

Senior Partner FCS No. 3534 C.P.NO. 1087



# ANNEXURE - A TO THE SECRETARIAL AUDIT REPORT

The Members **BEARDSELL LIMITED**47, Greames Road

Chennai - 600 006

- 1. My report is subject to the production and verification of the audited Financial Statements as on 31.03.2017.
- 2. Maintenance of secretarial record is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
- 3. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on the random test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices, I followed provide a reasonable basis for my opinion.
- 4. I have not verified the correctness and appropriateness of financial records and
- 5. Where ever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.,
- 6. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. My examination was limited to the verification of procedures on a random test basis.
- 7. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

CERTIFIED TRUE COPLAKSHMMI SUBRAMANIAN & ASSOCIATES

Lakshmmi Subramanian

Chennai July 22, 2017 Senior Partner FCS No. 3534 C.P.NO. 1087

# INDEPENDENT AUDITOR'S CERTIFICATE ON CORPORATE GOVERNANCE

#### TO THE MEMBERS OF BEARDSELL LIMITED

- 1. This certificate is issued in accordance with the terms of our engagement letter dated 3rd October 2016
- 2. We, Deloitte Haskins & Sells, Chartered Accountants, the Statutory Auditors of Beardsell Limited ("the Company"), have examined the compliance of conditions of Corporate Governance by the Company, for the year ended on March 31, 2017, as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations).

### Managements' Responsibility

 The compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in Listing Regulations.

#### **Auditor's Responsibility**

- 4. Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.
- 6. We have carried out an examination of the relevant records of

- the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India (the ICAI), the Standards on Auditing specified under Section 143(10) of the Companies Act 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

# **Opinion**

- 8. Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the Listing Regulations during the year ended March 31, 2017.
- We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For Deloitte Haskins & Sells Chartered Accountants (Firm's Registration No.008072S)

Chennai May 25, 2017

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Bhavani Balasubramanian Partner (Membership No. 22156)

# **Declaration on Code of Conduct**

This is to confirm that the Company has adopted a Code of Conduct for the Board of Directors and Senior Management of the Company. The same is available on the website of the Company as www.beardsell.co.in. As Managing Director of Beardsell Limited and as required by Clause 49 (1D) of the Listing Agreement of the Stock Exchanges in India, I hereby declare that all the Board Members and Senior Management Personnel of the Company have affirmed compliance with the Code of Conduct for the Financial Year 2016 -2017.

Chennai May 25, 2017 Bharat Anumolu Managing Director

# **FIVE YEAR RECORD**

(Rs. in Lakhs)

		Yea	r ended 31st M	arch	-
	2013	2014	2015	2016	2017
Income	9609.92	10704.20	13202.42	15122.88	16914.29
Profit before Depreciation	685.26	424.88	299.28	835.68	1417.43
Depreciation	179.33	222.52	304.50	322.33	337.12
Taxation - Current - Deferred	121.65 90.23	4.70 68.54	4.61	155.00 29.82	412.00 8.70
Profit after Tax	294.05	129.12	(9.83)	328.53	659.61
Dividend	46.83	46.83	46.83	56.20	70.25
Tax on Dividend	7.96	7.96	9.53	11.44	14.30
Retained Funds	239.26	74.33	(66.19)	260.89	575.06
Share Capital	468.32	468.32	468.32	468.32	468.32
Earnings per Share (Rs.)	6.28	2.76	(0.21)	7.02	14.08
Net Worth	3250.96	3325.29	3253.32	3514.21	4089.27
Book Value per Share (Rs.)	69.42	71.00	69.47	75.04	87.32



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BEARDSELL LIMITED

### **Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of BEARDSELL LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2017, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the

accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone financial statements.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2017 and its profit and its cash flows for the year ended on that date.

#### Other Matters

The Company's share of loss amounting to Rs.72.51 lakhs on its investment in a Partnership Firm is based on the audited financial information of the Firm as audited by other auditors whose report has been furnished to us by the Management, and our opinion on the standalone financial statements of the Company in so far as it relates to the share of profit from the Firm is based solely on the report of such auditors.

Our opinion on the standalone financial statements is not modified in respect of this matter.

# Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143 (3) of the Act, we report, to the extent applicable that:
- a) We have sought and obtained all the informations and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards prescribed under section 133 of the Act.
- e) On the basis of the written representations received from the directors as on 31st March, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating

effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.

- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements;
  - The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred, to the Investor Education and Protection Fund by the Company.
  - iv. The Company has provided requisite disclosures in the stand alone financial statements as regards its holding and

dealings in Specified Bank Notes as defined in the Notification S.O. 3407(E) dated the 8th November, 2016 of the Ministry of Finance, during the period from 8th November 2016 to 30th December 2016. Based on the audit procedures performed and the representations provided to us by the management we report that the disclosures are in accordance with the books of account maintained by the Company and as produced to us by the management.

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

CERTIFIED TRUE COPY

For Deloitte Haskins & Sells Chartered Accountants (Firms Registration No.008072S)

Place : Chennai Date : May 25, 2017

Bhavani Balasubramanian Partner (Membership No. 22156)



# ANNEXURE 'A' TO THE INDEPENDENT AUDITOR'S REPORT

# ANNEXURE 'B' TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Beardsell Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.



For Deloitte Haskins & Sells Chartered Accountants (Firm's Registration No.008072S)

Bhavani Balasubramanian Partner (Membership No. 22156) (Referred to in paragraph (2) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) Some of the fixed assets were physically verified during the year by the Management in accordance with a programme of verification, which in our opinion provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us and the records examined by us and based on the examination of the registered sale deed and confirmation from Company's bankers provided to us in respect of immoveable properties pledged as security for loans, we report that, the title deeds, comprising all the immovable properties of land and buildings are held in the name of the Company as at the balance sheet date.
  - In case of immoveable properties of land and buildings that have been taken on lease and disclosed as fixed asset in the financial statements, the lease agreements are in the name of the Company, where the Company is a lessee in the agreement.
- (ii) As explained to us, the inventories were physically verified during the year by the management at reasonable intervals and no material discrepancies were noticed on physical verification.
- (iii) The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under Section 189 of the Companies Act, 2013
- (iv) The Company has not granted any loans, made investments or provided guarantees and hence reporting under clause (iv) of the CARO 2016 is not applicable
- (v) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014, as amended, with regard to the deposits accepted. According to the information and explanations given to us, no order has been passed by the Company Law Board or the National Company Law Tribunal or the Reserve Bank of India or any Court or any other Tribunal
- (vi) The maintenance of cost records has been specified by the Central Government under section 148(1) of the Companies Act, 2013 for Plastics and Polymers. We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Records and Audit) Rules, 2014, as amended prescribed by the Central Government under sub-section (1) of Section 148 of the Companies Act, 2013, and are of the opinion that, prima facie, the prescribed cost records have been made and maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- (vii) According to the information and explanations given to us, in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income-tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities, except for significant delays in remittance of service tax dues ranging from 1 to 104 days, VAT/Sales Tax dues ranging from 1 to 235 days and Professional tax dues ranging from 1 to 29 days.
  - (b) There were no undisputed amounts payable in respect of Provident Fund, , Employees' State Insurance, Income-tax,

- Sales Tax, Service Tax, Customs Duty, Excise Duty, Value Added Tax, cess and other material statutory dues in arrears as at 31st March 2017 for a period of more than six months from the date they became payable.
- (c) Details of dues of Income-tax, Sales Tax, Service Tax, Customs Duty, Excise Duty and Value Added Tax which have not been deposited as on 31st March 2017 on account of disputes are given below:

Name of the Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount Unpaid (Rs. in lakhs)
Sales Tax Acts of various States	Sales Tax - Local	Deputy Commissioner, Assistant Commissioner and other Appellate authorities	1995-96, 2000-01, 2001-02 2003-04.	*1.05
Central Sales Tax Act, 1956	Sales Tax - CST	High Court, Deputy Commissioner and Commercial Tax Officer of various states	1995-96, 2000-01, 2001-02, 2003-04, 2006-07 to 2011-12	**435.13

- \* Net of Rs.0.74 Lakhs paid under protest- Sales Tax Act of Various States
  \*\* Net of Rs.50.65 Lakhs paid under protest-Central Sales Tax Act, 1956
- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to financial institutions, banks and government. The Company has not issued any debentures.
- (ix) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments). According to the information and explanations given to us, in respect of term loans, the Company has applied the money for the purposes for which it was raised, other than temporary deployment pending application.
- (x) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company or no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has paid/provided managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- (xii) The Company is not a Nidhi Company and hence reporting under clause (xii) of the CARO 2016 order is not applicable.
- (xiii) In our opinion and according to the information and explanations given to us the company is in compliance with Section 177 and 178 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) During the year the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause (xiv) of CARO 2016 is not applicable to the Company.
- (xv) In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its directors or directors of its subsidiary company/persons connected with the directors and hence provisions of section 192 of the Companies Act, 2013 are not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.



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Place: Chennai

Date: May 25, 2017



# **Balance Sheet as at** March 31, 2017

# **Statement of Profit and Loss for** the year ended March 31, 2017

		As at	As at
Particulars	Note No.	March 31, 2017 (Rs. in	March 31, 2016 Lakhs)
EQUITY AND LIABILITIES		(	
Shareholders' funds			
(a) Share capital	2	468.32	468.32
(b) Reserves and surplus	3	3,620.95	3,045.89
Non-current liabilities			
(a) Long-term borrowings	4	1,466.66	1,555.35
(b) Deferred tax liabilities (net)	34	224.16	215.46
(c) Other long-term liabilities	5	19.09	14.84
(d) Long-term provisions	6	70.16	129.84
Current liabilities			
(a) Short Term Borrowings	7	1,328.69	1,238.07
(b) Trade payables	8		
(i) Total outstanding dues of Micro enterprises			
and Small enterprises		-	-
(ii) Total outstanding dues of Creditors other			
than Micro enterprises and Small enterprises		2,812.72	2,899.72
(c) Other current liabilities	9	549.56	627.09
(d) Short-term provisions	10	148.73	3.26
TOTAL		10,709.04	10,197.84
ASSETS			
Non-current assets			
(a) Property Plant and Equipment			
(i) Tangible assets	11	4,013.26	4,028.90
(ii) Capital work-in-progress	11	43.74	155.36
(b) Non-current investments	12	159.20	159.20
(c) Long-term loans and advances	13	130.78	207.42
(d) Other non-current assets	14	27.65	25.00
Current assets			
(a) Inventories	15	867.34	826.85
(b) Trade receivables	16	2,726.04	2,522.89
(c) Cash and cash equivalents	17	416.60	473.45
(d) Short-term loans and advances	18	1,961.15	1,460.67
(e) Other current assets	19	363.28	338.10
TOTAL		10,709.04	10,197.84
See accompanying notes forming part of the			
financial statements	1- 44		
In terms of our report attached			
	For and	on behalf of Board of Direct	rors
For DELOITTE HASKINS & SELLS	Bharat Anuma	olu V.	J Singh
Chartered Accountants	Managing Direc	ctor D	irector
		K Murali	SOE COLI
Bhavani Balasubramanian		K Muraii	
Partner		Company Secretary	WHITED, WHISKO
Channei		Les	(8)
Chennai		The state of	0000
May 25, 2017		Post.	Darry Secretary
	20	Com	

		Year ended March 31, 2017	Year ended March 31, 201
Particulars	Note No.	(Rs. in	Lakhs)
INCOME			
Revenue from operations (Gross)	20	17,884.47	15,883.01
Less: Excise Duty		1,145.73	913.48
Revenue from operations (Net)	0.1	16,738.74	14,969.53
Other Income Total Revenue	21	<u>175.55</u> 16,914.29	153.35 <b>15,122.88</b>
		<del></del>	
Expenses (a) Cost of materials consumed	22	4 707 70	2 700 02
(b) Purchases of stock-in-trade	23	4,797.70 6,726.76	3,798.92 6,852.83
(c) Changes in inventories of finished goods,	25	0,720.70	0,032.03
work-in-progress and stock-in-trade	24	(6.35)	(5.59)
(d) Employee benefits expense	25	1,555.25	1,389.83
(e) Finance costs	26	444.07	520.26
(f) Depreciation and amortisation expenses	11	337.12	322.33
(g) Other expenses	27	1,979.43	1,730.95
Total expenses		15,833.98	14,609.53
Profit before tax		1,080.31	513.35
Tax expense			
(a) Current tax expense		412.00	155.00
(b) Deferred tax		8.70	29.82
Net tax expense		420.70	184.82
		(50./1	220.52
Profit for the year		659.61	328.53
Earnings per share (of Rs 10/- each)	33		
(a) Basic		14.08	7.02
(b) Diluted		14.08	7.02
See accompanying notes forming part of the			
See accompanying notes forming part of the financial statements	1- 44		
In terms of our report attached			

For and on behalf of Board of Directors

Bharat Anumolu Managing Director

For DELOITTE HASKINS & SELLS

Chartered Accountants

Partner

Chennai May 25, 2017

Bhavani Balasubramanian

V J Singh

Company Secretary

# **Cash Flow Statement for** the year ended March 31, 2017

**March 31, 2017** March 31, 2016

CASH FLOW FROM OPERATING ACTIVITIES		March 31, 2016 n Lakhs)
Net profit before tax Adjustments for:	1,080.31	513.35
Depreciation (Profit)/Loss on sale of fixed assets (net) Finance costs Interest Income Dividend Income Rental income from operating leases Share of loss from partnership firms Share of profit relating to division of other entity Provision for doubtful trade and other receivables, loans and advances Liabilities / provisions no longer required written back Investments written off reversed Net unrealised exchange loss	337.12 (24.31) 444.07 (19.59) (0.02) (26.37) 72.51 - 106.59 (79.42) - 0.69	322.33 1.13 520.26 (28.41) (0.03) (26.35) 59.22 (73.83) 87.59 (8.86) (0.12) 3.30
Operating profit before Working Capital changes	1,891.58	1,369.58
Changes in working capital		
Adjustments for (increase) / decrease in operating assets		
Inventories Trade receivables Short Term Loans and Advances Long Term Loans and Advances Other current assets Other non current assets	(40.49) (309.74) (573.00) (25.09) (141.98) (2.65)	(92.63) (349.12) (453.48) (0.03)
Adjustments for increase / (decrease) in operating liabilities		
Trade payables Other current liabilities Long term provisions Short term provisions	(83.52) (68.94) 18.19 6.00	602.94 114.99 1.13 (16.36)
Changes in Working Capital	(1,221.22)	(192.56)
Cash generated from Operations	670.36	1,177.02
Taxes Paid, net of refund	(146.61)	(63.16)
Net cash generated from Operating Activities	523.75	1,113.86
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure on fixed assets, including capital advances Investment in wholly owned subsidiary Proceeds from sale of fixed assets	(373.24) - 313.23	(311.79) (21.00) 6.31
Decrease/(Increase) in Bank balances not considered as Cash and cash equivalents Dividend Received Interest Received Rental income from operating leases	32.58 0.02 20.84 26.37	(20.44) 0.03 31.09 26.35
Net Cash flow from/(used) in Investing Activities	19.80	(289.45)

		(Rs. ir	i Lakns)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Finance costs	(443.06)	(533.55)
	Proceeds from Long Term Borrowings	2.59	`517.11
	Repayment of Long Term Borrowings	(170.24)	(506.65)
	Receipt/Repayment of Fixed Deposits (Net)	57.12	(9.13)
	Proceeds from/ Repayment of Short term borrowings (Net)	70.92	(238.11)
	Dividends paid including taxes	(85.15)	(103.59)
	Net Cash used in Financing Activities	(567.82)	(873.92)
D.	Net decrease in Cash & Cash Equivalents (A+B+C)	(24.27)	(49.51)
••	6. de la collección de la		0/0/0
	Cash and cash equivalents at the beginning of the year	220.17	269.68
	Cash and cash equivalents at the beginning of the year	220.17 195.90	269.68
E. F.			
<b>.</b> <b>.</b>	Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien	195.90 416.60 38.50	220.17 473.45 4.00
<b>.</b> <b>.</b>	Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements	195.90 416.60	220.17 473.45
<b>.</b> <b>.</b>	Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien	195.90 416.60 38.50	220.17 473.45 4.00
E. E. Reco	Cash and cash equivalents at the end of the year  conciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements  Deposits under Lien  Unpaid Dividend Account  Margin Money Deposits  and cash equivalents at the end of the year *	195.90 416.60 38.50 28.64	220.17 473.45 4.00 29.28
:. : : : :	Cash and cash equivalents at the end of the year  conciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements  - Deposits under Lien  - Unpaid Dividend Account  - Margin Money Deposits	195.90 416.60 38.50 28.64 153.56	220.17 473.45 4.00 29.28 220.00
E. F. Reco	Cash and cash equivalents at the end of the year  conciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements  Deposits under Lien  Unpaid Dividend Account  Margin Money Deposits  and cash equivalents at the end of the year *  mprises:  (a) Cash on hand (b) Cheques on hand	195.90 416.60 38.50 28.64 153.56	220.17 473.45 4.00 29.28 220.00 220.17
E. F. Reco	Cash and cash equivalents at the end of the year  conciliation of Cash and cash equivalents with the Balance Sheet:  Cash and cash equivalents (Refer Note 17)  Less: Bank balances not considered as cash and cash equivalents as defined in AS 3 Cash Flow Statements  - Deposits under Lien  - Unpaid Dividend Account  - Margin Money Deposits  The and cash equivalents at the end of the year *  Imprises:  (a) Cash on hand	195.90 416.60 38.50 28.64 153.56 195.90	220.17 473.45 4.00 29.28 220.00 220.17 3.05

For and on behalf of Board of Directors

V J Singh For DELOITTE HASKINS & SELLS Bharat Anumolu Chartered Accountants Managing Director Director

See accompanying notes forming part of the financial statements

Bhavani Balasubramanian Partner

Chennai May 25, 2017

In terms of our report attached

Company Secretary CERTIFIED TRUE COPY





# Notes forming part of the Financial statements

# Notes forming part of the financial statements

(All amounts in Rs. Lakhs)

# 1 NOTES FORMING PART OF THE FINANCIAL STATEMENTS

# **Corporate Information**

Beardsell Limited ("the Company") is a prominent manufacturer and supplier of Expanded Polystyrene products, popularly known as thermocole and Prefabricated Buildings that have wide industrial applications. The company also undertakes erection, commissioning and maintenance works in the field of hot and cold insulation solutions. The company has manufacturing facilities in Thane, Chennai, Hyderabad and Karad and branches with geographical spread across India. In addition, the company has trading operations in domestic and international market.

#### SIGNIFICANT ACCOUNTING POLICIES

# 1.1 Basis of accounting and preparation of financial statements

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, and the relevant provisions of the Companies Act, 2013 ("the 2013 Act") as applicable. The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

### 1.2 Use of estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

### 1.3 Inventories

Inventories are valued at lower of cost (net of Cenvat wherever applicable) and net realizable value after providing for obsolescence and other losses, where considered necessary. Cost includes all charges in bringing the goods to the point of sale, including octroi and other levies, transit insurance and receiving charges. Work-in-progress and finished goods include appropriate proportion of overheads and, where applicable, excise duty. The method of determination of cost of various categories of inventory are as follows:

- (i) Raw materials on weighted average basis.
- (ii) Finished goods and work in progress on weighted average basis.
- (iii) Trading stocks and stores & spares FIFO basis.

# 1.4 Cash and cash equivalents (for purposes of Cash Flow Statement)

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

### 1.5 Cash flow statement

Cash flows are reported using the indirect method, whereby profit/ (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

# 1.6 Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value. Depreciation on tangible fixed assets has been provided on the straight-line method as per the useful life prescribed in Schedule II to the Companies Act, 2013.

Leased assets are fully depreciated over the primary lease period. Leasehold improvements are amortized over the primary period of lease or useful life, whichever is lower.

Buildings on leasehold land are depreciated over the lower of primary lease period and use life as determined under schedule II to the Companies Act, 2013.

Depreciation on assets given on operating lease and acquired under hire purchase agreements have been provided at the rates specified in Schedule II to the Companies Act, 2013.

### 1.7 Revenue recognition

(i) Sales are recognised, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the despatch of goods to customers. Sales include excise duty but exclude sales tax and value added tax.

- (ii) Service income is recognised on proportionate completion method.
- (iii) Lease rentals and commission income are recognized on accrual basis.

#### 1.8 Other Income

Interest income is accounted on accrual basis. Dividend income is accounted for when the right to receive it is established.

### 1.9 Fixed Assets

Fixed assets are stated at cost less accumulated depreciation / amortisation and impairment losses, if any. The Company capitalizes all costs relating to the acquisition and installation of fixed assets. The cost of fixed assets comprises its purchase price net of any trade discounts, subsidies and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, other incidental expenses and interest on borrowings attributable to acquisition of qualifying fixed assets up to the date the asset is ready for its intended use. Machinery spares which can be used only in connection with an item of fixed asset and whose use is expected to be irregular are capitalised and depreciated over the useful life of the principal item of the relevant assets. Subsequent expenditure on fixed assets after its purchase / completion is capitalised only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

Fixed Assets retired from active use and held for sale are stated at the lower of their net book value and net realisable value and are disclosed seperately.

# Capital work-in-progress:

Tangible fixed assets that are not yet ready for their intended use are carried at cost, comprising direct cost, related incidental expenses and attributable interest.

# 1.10 Foreign currency transactions and translations

Initial Recognition: Transactions in foreign currencies entered into by the Company are accounted at the exchange rates prevailing on the date of the transaction or at rates that closely approximate the rate at the date of the transaction.

Measurement on Balance Sheet date: Foreign currency monetary items of the Company, outstanding at the balance sheet date are restated at the year-end rates. Non-monetary items of the Company are carried at historical cost.

Settlement: Exchange differences arising on settlement / restatement of foreign currency monetary assets and liabilities of the Company are recognised as income or expense in the Statement of Profit and Loss.

Forward Contracts: Premium / discount on forward exchange contracts, which are not intended for trading or speculation purposes, are amortised over the period of the contracts if such contracts relate to monetary items as at the balance sheet date. Any profit or loss arising on cancellation of a forward exchange contract is recognized as income or as expense in the period in which such cancellation or renewal is made.

# 1.11 Government grants, subsidies and export incentives

Government grants and subsidies are recognised when there is reasonable assurance that the Company will comply with the conditions attached to them and the grants / subsidies will be received. Government grants whose primary condition is that the Company should purchase, construct or otherwise acquire capital assets are presented by deducting them from the



carrying value of the assets. The grant is recognised as income over the life of a depreciable asset by way of a reduced depreciation charge. Export benefits are accounted for in the year of exports based on eligibility and when there is no uncertainty in receiving the same.

# 1.12 Investments

Long-term investments are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Cost of investments include acquisition charges such as brokerage, fees and duties.

# 1.13 Employee benefits

Employee benefits include provident fund, superannuation fund, employee state insurance scheme, gratuity fund and compensated absences.

# **Defined contribution plans**

The Company's contribution to provident fund, superannuation fund and employee state insurance scheme are considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made and when services are rendered by the employees.

# **Defined benefit plans**

For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each balance sheet date. The Company makes contribution to a scheme administered by Life Insurance Corporation of India to discharge gratuity liabilities to the employees. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

# **Short-term employee benefits**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service.

# The cost of short-term compensated absences is accounted as under:

- (a) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (b) in case of non-accumulating compensated absences, when the absences occur.

# **Long-term employee benefits**

Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related service are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date less the fair value of the plan assets out of which the obligations are expected to be settled. Long Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date.

# 1.14 Segment reporting

The Company identifies primary segments based on the dominant source, nature of risks and returns and the internal organisation and management structure. The operating segments are the segments for which separate financial information

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is available and for which operating profit/loss amounts are evaluated regularly by the executive Management in deciding how to allocate resources and in assessing performance.

The accounting policies adopted for segment reporting are in line with the accounting policies of the Company. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment.

Revenue, expenses, assets and liabilities which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "unallocated revenue / expenses / assets / liabilities".

There are no inter segment revenues and therefore their basis of measurement does not arise.

### 1.15 Leases

Where the Company as a lessor leases assets under finance leases, such amounts are recognised as receivables at an amount equal to the net investment in the lease and the finance income is recognised based on a constant rate of return on the outstanding net investment.

Assets leased by the Company in its capacity as a lessee, where substantially all the risks and rewards of ownership vest in the Company are classified as finance leases. Such leases are capitalised at the inception of the lease at the lower of the fair value and the present value of the minimum lease payments and a liability is created for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost so as to obtain a constant periodic rate of interest on the outstanding liability for each year.

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vest with the lessor are recognised as operating leases. Lease rentals under operating leases are recognised in the Statement of Profit and Loss on a straight-line basis over the lease term.

# 1.16 Earnings Per Share

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted for share splits / reverse share splits and bonus shares, as appropriate.

#### 1.17 Taxes on income

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is highly probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabosrbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets.



Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

## 1.18 Research and development expenses

Revenue expenditure pertaining to research is charged to the Statement of Profit and Loss. Development costs of products are also charged to the Statement of Profit and Loss unless a product's technical feasibility has been established, in which case such expenditure is capitalised. The amount capitalised comprises expenditure that can be directly attributed or allocated on a reasonable and consistent basis to creating, producing and making the asset ready for its intended use. Fixed assets utilised for research and development are capitalised and depreciated in accordance with the policies stated for Fixed Assets.

# 1.19 Impairment of assets

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment if any indication of impairment exists. If the carrying amount of the assets exceed the estimated recoverable amount, an impairment is recognised for such excess amount. The impairment loss is recognised as an expense in the Statement of Profit and Loss. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognised for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised in the Statement of Profit and Loss, to the extent the amount was previously charged to the Statement of Profit and Loss.

### 1.20 Provisions and contingencies

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognised in the financial statements.

### 1.21 Insurance claims

Insurance claims are accounted for on the basis of claims admitted/ expected to be admitted and to the extent that the amount recoverable can be measured reliably and it is reasonable to expect ultimate collection.

### 1.22 Service tax input credit

Service tax input credit is accounted for in the books in the period in which the underlying service received is accounted and when there is reasonable certainty in availing / utilising the credits.

# 1.23 Operating Cycle

Based on the nature of products / activities of the Company and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

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# **Share Capital**

	As at 31st /	As at 31st March 2017		As at 31st March 2016	
Particulars	Number of shares	Rs. in Lakhs	Number of shares	Rs. in Lakhs	
<b>Authorised</b> Equity Shares of Rs 10/- each with voting rights	1,00,00,000	1,000.00	1,00,00,000	1,000.00	
<b>Issued, Subscribed And Fully Paid Up</b> Equity Shares of Rs 10/- each with voting rights	46,83,168	468.32	46,83,168	468.32	
Total	7	468.32		468.32	

# Reconciliation of Number of Shares and amount outstanding at the beginning and at the end of reporting period

Balance as at the beginning of the year	46,83,168	468.32	46,83,168	468.32
Add / Less : Movements during the year	-	-	-	-
Balance as at the end of the year	46,83,168	468.32	46,83,168	468.32

# 2.2 List of shareholders holding more than 5% of the total number of shares issued by the company

Name of shareholder	Number of shares held	% Holding	Number of shares held	% Holding
Mr. Bharat Anumolu	14,40,881	30.77 %	14,40,881	30.77 %
Mrs. A. Jayasree	15,15,269	32.36 %	15,15,069	32.35 %
Gunnam Subba Rao Insulation Private Limited	5,54,720	11.84 %	5,54,720	11.84 %

# 2.3 Terms attached to equity shares

The Company has issued only one class of equity shares having a par value of Rs.10/- per share. Each holder of equity share is entitled to one vote per share. The Company declares dividends in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders at the Annual General Meeting. Repayment of capital will be in proportion to the number of equity shares held.

#### Reserves and surplus

Res	erves and surplus	As at March 31, 2017	As at March 31, 2016
Par	ticulars	(Rs. in	Lakhs)
(a)	Security Premium Account	649.31	649.31
(b)	General Reserve	484.61	484.61
(c)	Surplus in Statement of Profit and Loss Opening Balance	1911.97	1651.08
	Add: Profit for the Year.	659.61	328.53
	Less: Interim Dividends distributed to equity shareholders Re.1.50 per share (P.Y.Re.1.20 per share) Tax on dividend	70.25 14.30	56.20 11.44
	Closing Balance	2487.03	1911.97
Tota	ıl .	3620.95	3045.89



4	Long term borrowings	As at March 31, 2017	As at March 31, 2016
	Particulars	(Rs. in	Lakhs)
	(a) Secured Term Loan from Banks (Refer Note <b>4.1</b> and <b>4.2</b> ) (b) Unsecured public deposits	630.21	797.86
	- From related parties (Refer Note <b>31</b> ) - From others	40.00 61.99	50.00 9.57
	(c) Long-term maturities of Hire Purchase loans (Refer Note <b>4.3</b> ) (d) Unsecured Inter Corporate deposits	69.46 650.00	27.92 650.00
	(e) Unsecured Loans and advances from related parties (Refer Note 31) (f) Unsecured Loans and advances from others	12.00 3.00	20.00
	Total	1466.66	1555.35

- 4.1 The Rupee term loans from Bank of India are secured by exclusive charge on the entire fixed and current assets of the Company. They are also secured by deposit of the Title Deeds of all its properties except at Thane and Bihar. These term loans are repayable over a period of six years and the floating interest rate is 11.00% (P.Y. 13.25%)
- **4.2** For current maturities of long term borrowings, refer Item (a) in Note **9** Other Current Liabilities.
- **4.3** Hire purchase loans are secured by hypothecation of vehicles acquired out of the loan and are payable over a period of two to three years. For current maturities of hire purchase loans, refer item (b) in Note **9** Other Current Liabilities.
- **4.4** The Company has not defaulted in repayment of the loans, public deposits and interest thereon.

# 5 Other long term liabilities

(a) Interest accrued but not due on public deposits - From related parties (Refer Note <b>31</b> )	2.51	1.99
- From others  (b) Deferred rent	2.01 14.57	0.21
Total	19.09	14.84

# 6 Long-term provisions

(a) Provision for Employee Benefits - Provision for compensated absences (b) Provision for Warranty (Refer Note <b>35</b> )	70.16 -	53.90 75.94
Total	70.16	129.84

# 7 Short term borrowings

<ul> <li>(a) Loans repayable on demand from Banks (Refer Note 7.1)</li> <li>- Cash Credit</li> <li>- Buyer's Credit</li> <li>(b) Unsecured public deposits</li> </ul>	1074.74 42.45	1046.27
<ul><li>From related parties (Refer Note 31)</li><li>From others</li></ul>	50.00 161.50	191.80
Total	1328.69	1238.07

- **7.1** Working capital facilities from Bank of India are secured by exclusive charge on the entire fixed and current assets of the Company. They are also secured by deposit of the Title Deeds of all its properties except at Thane and Bihar.
- **7.2** The company has not defaulted in repayment of the loans, public deposits and interest thereon.

8	Trade payables	As at March 31, 2017	As at March 31, 2016
	Particulars	(Rs. in	Lakhs)
	Trade payables: (Refer Note <b>8.1</b> ) - Acceptances - Other than acceptances	716.97 2095.75	712.89 2186.83
	Total	2812.72	2899.72

**8.1** There are no dues to enterprises as defined under Micro, Small and Medium Enterprises Development Act, 2006, as at March 31, 2017 (March 31, 2016: Nil) which is on the basis of the such parties having been identified by the management and relied upon by the auditors.

# 9 Other current liabilities

Total	549.56	627.09
(g) Other payables (Refer Note <b>9.4</b> )	288.32	395.67
(f) Dividend payable	17.58	20.73
(e) Interest accrued but not due on promoters loan (Refer Note <b>31</b> )	0.02	1.32
- from others	-	5.31
- from related parties (Refer Note <b>31</b> )	7.04	-
(d) Interest accrued but not due on public deposits		
(c) Unclaimed Dividend (Refer Note <b>9.3</b> )	11.06	8.51
(b) Current maturities of Hire Purchase loans (Refer Note <b>9.2</b> )	55.30	25.31
(a) Current Maturities of Long Term Debt (Refer Note <b>9.1</b> )	170.24	170.24

- **9.1** Current maturities of long-term debt pertains to secured term loans taken from banks. Refer Note **4.1** under Long-term borrowings for details of security and terms of repayment.
- **9.2** Hire purchase loans are secured by hypothecation of vehicles acquired out of the loan.
- 9.3 These amounts represent dividend warrants issued to the Shareholders which remained unpresented as on 31st March, 2017. There are no amounts due to be transferred to Investor Education and Protection Fund as on 31st March, 2017 (P.Y.: Rs. Nil).

# 9.4 Other payables pertains to

(i) Statutory liabilities (ii) Advances received from customers (iii) Deferred Rent (iv) Payable on purchase of fixed assets	80.04 203.44 4.84	99.29 257.84 1.95 36.59
Total	288.32	395.67

### 0 Short-term provisions

<ul> <li>(a) Provision for Employee Benefits         <ul> <li>Provision for compensated absences</li> </ul> </li> <li>(b) Provision for Income tax</li> </ul>	9.26 139.47	3.26
Total	148.73	3.26



# 11 FIXED ASSETS

(Rs. in Lakhs)

CURRENT YEAR		GRO	OSS BLOCK			ACCUMULATE	D DEPRECIA	TION	NET B	LOCK
DESCRIPTION OF ASSETS	As at April 1, 2016	Addi- tions	Disposals	As at March 31, 2017	As at April 1, 2016	Depreciation expense for the year	Eliminated on disposal of assets	As at March 31, 2017	As at March 31, 2017	As at March 31, 2016
TANGIBLE ASSETS										
(a) Freehold Land	503.69	-	-	503.69	-	-	-	-	503.69	503.69
(b) Leasehold Land	471.34	-	-	471.34	21.83	4.89	-	26.72	444.62	449.51
(c) Buildings on Leasehold Land	697.89	-	-	697.89	86.23	2.38	-	88.61	609.28	611.66
(d) Buildings	672.89	26.22	1.60	697.51	147.70	37.33	0.20	184.83	512.68	525.19
(e) Plant and Equipment	2,973.56	302.08	234.27	3,041.37	1,250.02	220.08	63.29	1,406.81	1,634.56	1,723.54
(f) Computer	70.75	9.14	5.69	74.20	67.49	7.85	5.69	69.65	4.55	3.26
(g) Furniture, Fixtures & Office Equipm	nent 77.95	10.85	3.41	85.39	53.99	11.61	2.67	62.93	22.46	23.96
(h) Leasehold improvements	31.77	-	-	31.77	29.02	0.21	-	29.23	2.54	2.75
(i) Vehicles	334.04	147.19	6.90	474.33	148.70	52.77	6.02	195.45	278.88	185.34
Total	5,833.88	495.48	251.87	6,077.49	1,804.98	337.12	77.87	2,064.23	4,013.26	4,028.90
Capital Work in Progress			·		·		·		43.74	155.36
Total		_							4,057.00	4,184.26

# 11.1 Details of assets given on operating lease

# Details of assets acquired under hire purchase arrangements

Total	736.88	366.94	369.94
Freehold land Buildings Plant and Equipment	6.92 71.81 658.15	41.04 325.90	6.92 30.77 332.25
Description	Gross Block	Accumulated Depreciation	Net Block

Total	355.26	93.77	261.47
Vehicles	355.26	93 79	261 47
Description	Gross Block	Accumulated Depreciation	Net Block

# **FIXED ASSETS**

(Rs. in Lakhs)

PREVIOUS YEAR			GROSS I	BLOCK			ACCUM	JLATED DEF	PRECIATION		NET B	LOCK
DESCRIPTION OF ASSETS	As at April 1, 2015	Addi- tions	Disposals	Reclassified as held for sale	As at March 31 2016	As at , April 1, 2015	Depreciation expense for the year	Eliminated on disposal of assets	Eliminated on reclassification as held for sale	As at March 31, 2016	As at March 31, 2016	As at March 31 2015
TANGIBLE ASSETS												
(a) Freehold Land	503.69	-	-	-	503.69	-	-	-	-	-	503.69	503.69
(b) Leasehold Land	590.35	-	-	119.01	471.34	13.33	11.96	-	3.46	21.83	449.51	577.02
(c) Buildings on Leasehold Land	412.71	290.87	5.69	-	697.89	74.18	17.62	5.57	-	86.23	611.66	338.53
(d) Buildings	660.87	13.58	1.56	-	672.89	127.43	20.50	0.23	-	147.70	525.19	533.44
(e) Plant and Equipment	2,857.57	131.30	15.31	-	2,973.56	1,056.51	207.39	13.88	-	1,250.02	1,723.54	1,801.06
(f) Computer	59.79	11.06	0.10	-	70.75	54.20	13.39	0.10	-	67.49	3.26	5.59
(g) Furniture, Fixtures & Office Equipmen	t 80.93	0.54	3.52	-	77.95	45.62	11.89	3.52	-	53.99	23.96	35.31
(h) Leasehold improvements	31.77		-	-	31.77	28.81	0.21	-	-	29.02	2.75	2.96
(i) Vehicles	294.97	51.99	12.92	-	334.04	117.68	39.37	8.35	-	148.70	185.34	177.29
Total	5,492.65	499.34	39.10	119.01	5,833.88	1,517.76	322.33	31.65	3.46	1,804.98	4,028.90	3,974.89
Capital Work in Progress										<u> </u>	155.36	188.95
Total											4,184.26	4,163.84

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# Details of Assets given on operating Lease

# Details of assets acquired under hire purchase arrangements

Total	715.06	277.33	437.73
Freehold land Buildings Plant and Equipment	6.92 69.54 638.60	38.66 238.67	6.92 30.88 399.93
Description	Gross Block	Accumulated Depreciation	Net Block

Description Vehicles	Gross Block 208.08	Accumulated Depreciation 53.84	Net Block
Total	208.08	53.84	154.24

# 12 Non-Current Investments

Particulars	As at March 31, 2017	As at March 31, 201
	(Rs. in I	_akhs)
Investments (at Cost) Trade, Unquoted - Fully paid up		
Investment in Equity Instruments of wholly owned Subsidiary		
20,100 (P.Y 20,100) Equity Shares of Rs.100/- each of M/s Sarovar Insulation Pvt Limited	21.12	21.12
Investment in Equity Instruments of other entities		
18,000 (P.Y.18,000) Equity Shares of Rs.10/- each of M/s. Hyderabad EPS Products (P) Limited Less: Provision for diminution in value	1.80 (1.80)	1.80 (1.80)
5,300 (P.Y 5,300) Equity Shares of Rs.100/- each of M/s.Pink Packaging & Moulding (P) Limited Less: Provision for diminution in value	7.50 (7.50)	7.50 (7.50)
Non-Trade, Quoted - Fully paid up		
500 (P.Y.500) Equity Shares of Rs.12/- each of M/s.Nava Bharat Ventures Limited Less: Provision for diminution in value	2.01 (1.08)	2.01 (1.08)
Man Tonda Hammatad Fully world on	0.93	0.93
Non-Trade, Unquoted - Fully paid up 6,000 (P.Y.6,000) Equity Shares of Rs.10/- each of M/s. SuRe Energy Systems Private Limited	25.00	25.00
Trade, Investment in partnership firms		
M/s. Saideep Polytherm (Refer Note <b>12.1</b> )	112.15	112.15
Total	159.20	159.20
Aggregate cost of quoted investments Aggregate market value of quoted investments Aggregate cost of unquoted investments	2.01 0.63 167.57	2.01 0.81 167.57

# 12.1

Other details relating to investment in partnership firm	Party 1	Party 2
Names of partners in the firm	Beardsell Limited	S Dhandapani
Total capital (Rs. in lakhs)	112.15 (112.15)	0.10 (0.10)
Share of each partner in the profits of the firm	99.99% (99.99%)	0.01% (0.01%)

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Note: Figures in bracket relates to the previous year.



# 13 Long-term loans and advances

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in	Lakhs)
(a) Capital Advances - Unsecured and considered good	24.34	-
(b) Security Deposits - Unsecured, Considered good	92.47	78.52
<ul><li>(c) Loans and Advances to employees</li><li>- Secured, Considered good (Refer Note 13.1)</li><li>- Unsecured, Considered good</li></ul>	4.15 9.82	1.10 1.72
	13.97	2.82
<ul><li>(d) Advance income tax - Unsecured, Considered good (Net of provision for tax : Rs. Nil lakhs, PY: Rs.1,105.76 lakhs)</li></ul>	-	126.08
Total	130.78	207.42

**13.1** Represents vehicle loans given to employees secured by respective vehicles.

# 14 Other Non-current Assets

Retention Money	27.65	25.00
Total	27.65	25.00

# 15 Inventories (At lower of cost and net realisable value)

Total	867.34	826.85
(e) Stores and Spares	40.72	37.25
(d) Stock-in-trade (acquired for trading)	217.41	187.03
(c) Finished goods (other than those acquired for trading)	155.59	167.75
(b) Work-in-progress (Refer Note <b>15.1</b> )	29.82	41.69
(a) Raw Materials	423.80	393.13

# 15.1 Details of inventory of work-in-progress

Total	29.82	41.69
Isobuild panels	25.74	38.90
Polystyrene	4.08	2.79

# 16 Trade Receivables

(a) Trade receivables outstanding for a period exceeding six months from the date they were due for payment - Unsecured (i) Considered good (ii) Considered doubtful Less: Provision for doubtful trade receivables	333.07 258.35 (258.35) 333.07	285.23 166.52 (166.52) 285.23
(b) Other Trade receivables - Unsecured and Considered good	2,392.97	2,237.66
	2,392.97	2,237.66
Total	2,726.04	2,522.89

# 17 Cash and cash equivalents

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in	Lakhs)
<ul> <li>(a) Cash on hand</li> <li>(b) Cheques, drafts on hand</li> <li>(c) Balances with Banks</li> <li>(i) In current accounts</li> <li>(ii) In deposits with original maturity of less than 3 months</li> </ul>	1.46 67.55 71.14 55.75	3.05 22.76 95.11 99.25
(iii) In earmarked accounts  - Unclaimed Dividend Accounts  - Interim Dividend Accounts  - Balances held as margin money  - Others (Refer Note <b>17.2</b> )	11.06 17.58 153.56 38.50	8.55 20.73 220.00 4.00
Total	416.60	473.45

- **17.1** Of the above, the balances that meet the definition of Cash and cash equivalents as per AS 3 Cash Flow Statements is Rs. 195.90 Lakhs (P.Y.: Rs. 220.17 Lakhs).
- **17.2** Balances with banks Other earmarked accounts represent fixed deposits made in pursuance of Rule 13 of the Companies (Acceptance of Deposits) Rules 2014.

# 18 Short term loans and advances

(a) Loans and advances to related parties - Unsecured, Considered good (Refer Note <b>31</b> ) (b) Security Deposits - Unsecured, Considered good (c) Loans and Advances to employees	1497.28 104.38	920.00 146.47
- Secured, Considered good (Refer Note <b>18.1</b> ) - Unsecured, Considered good	22.25 19.18	27.86 15.72
(d) Prepaid expenses - Unsecured, Considered good (e) Balances with Government Authorities - Unsecured,	67.92	51.52
Considered good - CENVAT credit receivable  (f) Advance paid to suppliers	14.76 117.65	62.25 144.79
(g) Others - Unsecured, Considered good	117.73	92.06
Total	1961.15	1460.67

**18.1** Represents vehicle loans given to employees secured by respective vehicles.

# 19 Other current assets

Fixed Assets held for sale-Land  Total	363.28	31.50 115.55 338.10
Advance paid for Jobs in progress # Interest accrued on deposits Retention Money	300.99 1.94 60.35	167.86 3.19 51.50

<sup>#</sup> Includes materials at site/other expenses for jobs, to be billed in future



# 20 Revenue from Operations

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
	(Rs. in	Lakhs)
(a) Sale of products (Refer Note <b>20.1</b> )	16,271.53	14,172.54
(b) Sale of services (Refer Note <b>20.2</b> )	1,580.61	1,688.47
(c) Other operating revenues (Refer Note 20.3)	32.33	22.00
	17,884.47	15,883.01
Less: Excise Duty	1,145.73	913.48
Revenue from operations (Net)	16,738.74	14,969.53

# 20.1 Sale of products comprises

Manufactured goods Expanded Polystyrene Prefab Panels	6,799.63 8,414.45	6,476.33 5,675.87
Traded goods		
Electric Motors	829.25	805.38
Trade Exports	228.20	1,214.96 14,172.54
Total	16,271.53	14,

**20.2** Sales of services comprise of income from erection, commissioning and maintenance of hot and cold insulation solutions.

# 20.3 Other operating revenues comprise

Rental Income	17.54	11.62
Scrap Sales	14.79	10.38
Total	32.33	22.00

# 21 Other income

Interest Income: - Interest from Bank deposits - Interest on income tax refund Dividend income from long-term investments	19.59 4.65 0.02	28.41 - 0.03
Other non-operating income (Refer Note <b>21.1</b> )	151.29	124.91
Total	175.55	153.35

# 21.1 Other non-operating income comprises

Total	151.29	124.91
Others	21.19	15.87
Share of profit relating to division of another entity	-	73.83
Liabilities / provisions no longer required written back #	79.42	8.86
Profit on sale of fixed assets	24.31	-
Rental income from operating leases	26.37	26.35

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# 22 Cost of Materials Consumed

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
	(Rs. in	Lakhs)
Opening stock	393.13	281.65
Add: Purchases	4,828.37	3,910.40
	5,221.50	4,192.05
Less: Closing stock	423.80	393.13
Cost of Materials consumed	4,797.70	3,798.92

Materials Consumed Comprises of:		
Polystyrene Resin	2,531.36	1,965.48
Precoated Steel	1,469.96	1,018.76
Others (Refer Note <b>22.1</b> )	796.38	814.68
Total	4,797.70	3,798.92

**22.1** Others include raw materials such as Isocynate, chemicals and wire mesh, none of which individually accounts for more than 10% of the total consumption.

# 23 Purchase of Stock-in-trade

Bought out items for jobs	4,447.28	3,462.09
Stock-in-trade - EPS	1,308.24	1,583.74
Stock-in-trade - Motors	772.26	725.55
Stock-in-trade - Others	198.98	1,081.45

# 24 Change in inventories of finished goods, work-in-progress and stock-in-trade

Opening Stock		
Finished goods	167.75	136.48
Work-in-progress	41.69	34.63
Stock-in-trade	187.03	219.77
Total	396.47	390.88
Closing Stock		
Finished goods	155.59	167.75
Work-in-progress	29.82	41.69
Stock-in-trade	217.41	187.03
Total	402.82	396.47
Net (Increase)	(6.35)	(5.59)

# 25 Employee benefits expenses

Total	1,555.25	1,389.83
Salaries, Wages and Bonus	1,223.76	1,135.38
Contribution to Provident and other Funds	204.62	152.46
Staff Welfare Expenses	126.87	101.99

<sup>#</sup> Includes an amount of Rs.75.94 Lakhs being warranty provision no longer required written back



# 26 Finance Cost

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
Interest expense on:	(Rs. in	Lakhs)
(i) Borrowings	223.89	284.17
(ii) On Public and other deposits	138.90	145.34
(iii) Delayed/Deferred payment of Income Tax	16.55	24.26
Other Borrowing Costs (Refer Note <b>26.1</b> )	64.73	66.49
Total	444.07	520.26

**26.1** Other borrowing cost includes loan processing charges, guarantee charges, loan facilitation charges and other ancillary costs incurred in connection with borrowings.

# 27 Other expenses

Consumption of Stores and spares	117.84	118.89
Power and Fuel	427.19	382.74
Increase of excise duty on inventory	1.60	3.91
Rent including lease rentals	113.29	109.43
Repairs and maintenance - Buildings	14.53	13.93
Repairs and maintenance - Machinery	29.53	25.23
Repairs and maintenance - Furniture and Equipment	18.29	12.77
Insurance	51.04	67.87
Rates and Taxes	29.82	23.16
Communication expense	39.77	41.57
Travelling and conveyance	167.52	153.26
Printing and Stationery	19.87	18.22
Legal and professional (Refer Note <b>27.1</b> )	172.29	65.55
Payments to auditors (Refer Note <b>27.2</b> )	33.26	31.63
Freight and forwarding	179.52	195.86
Service Charges	200.08	161.95
Donations and contributions	96.49	44.73
Provision for Doubtful Trade Receivables	106.59	87.59
Bad trade receivables written off	-	-
[Net of transfers from provision for doubtful trade		
receivables : Rs 14.76 lakhs (P.Y.: Rs. Nil lakhs)]		
Sitting fees paid to Directors	7.65	9.30
Share of loss of a partnership firm (Refer Note <b>31</b> )	72.51	59.22
Loss on fixed assets sold	-	1.13
Net loss on foreign currency transactions and translation	7.97	7.84
Miscellaneous Expenses	72.78	95.17
Total	1,979.43	1,730.95

**27.1** Legal and Professional charges include an amount of Rs.2.25 lakhs (PY 9.00 lakhs) paid to a law firm in which one of the directors was a partner.

# **27.2** Payments to the auditors comprises (net of service tax input credit, where applicable):

For Audit	12.00	12.00
For Certification	18.60	16.40
For Tax Representation	2.50	3.00
For Reimbursement of expenses	0.16	0.23
Total	33.26	31.63

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# 28 Contigent Liabilities and Commitments (to the extent not provided for)

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in	Lakhs)
(i) Contingent Liabilities (a) Claims against the Company not acknowledged as debts (b) Sales tax demands against which the Company has filed	22.77	22.77
appeals and for which no provision is considered necessary as the Company is hopeful of successful outcome in the appeals.	487.57	524.96
	510.34	547.73
Future cash outflows in respect of the above matters are determinable only on receipt of judgements / decisions pending at various forums / authorities.		

Name of the statute	Nature	Amount	Payment made	Period to which the	Forum where dispute is
	of dues	Rs. in	Lakhs	amount relates	pending
Sales Tax Acts of various states	Sales Tax - Local	<b>1.79</b> (39.18)	<b>0.74</b> (7.34)	1995-96 2000-01 2001-02 2003-04	Deputy Commissioner, Assistant Commissioner & other appellate authorities
Central Sales Tax Act, 1956	Sales Tax - CST	<b>485.78</b> (485.78)	<b>50.65</b> (41.65)	1995-96 2000-01 2001-02 2003-04 2006-07 2007-08 2008-09 2009-10 2010-11 2011-12	High Court, Deputy Commissioner & CTO of various states
		487.57	51.39	202	
		(524.96)	(48.99)		

Note: Figures in bracket relates to the previous year

	contracts remaining to be executed r in these accounts (net of advances) e of tangible assets.	169.86	38.66	
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# 29 Employee Benefits

# A. Defined Contribution Plans

The Company makes Provident Fund, Superannuation Fund and Employee State Insurance Scheme contributions which are defined contribution plans, for qualifying employees. Under the Schemes, the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Company recognised Rs.73.56 Lakhs (Year ended 31 March, 2016 Rs.66.15 Lakhs) for Provident Fund contributions, Rs.59.91 Lakhs (Year ended 31 March, 2016 Rs.55.66 Lakhs) for Superannuation Fund contributions and Rs.4.39 Lakhs (Year ended 31 March, 2016 Rs.3.17 Lakhs) for Employee State Insurance Scheme contributions in the Statement of Profit and Loss. The contributions payable to these plans by the Company are at rates specified in the rules of the schemes.

# B. Defined benefit plans Gratuity

The following table sets forth the status of Gratuity Plan of the Company and the amount recognised in the Balance Sheet and Statement of Profit and Loss.

Particulars	As at March 31, 2017	As at March 31, 2016
(I) Table showing changes in present value of obligations	(Rs. in	Lakhs)
Present value of obligations at the beginning of the year	249.16	199.78
Interest cost	19.93	15.98
Current service cost	18.82	15.91
Benefit paid / payable	(5.06)	(1.62)
Actuarial loss on obligations	39.58	19.11
Present value of obligations at the end of the year	322.43	249.16

(II) Table showing changes in the Fair value of Plan Assets		
Fair value of plan assets at the beginning of the year	262.43	217.07
Expected return on Plan Assets	21.31	18.13
Contributions	48.47	28.85
Benefit paid	(5.06)	(1.62)
Fair value of plan assets at the end of the year	327.15	262.43

(III) Table showing Fair Value of Plan Assets	2/2/2	017.07
Fair Value of plan assets at beginning of the year	262.43	217.07
Actual return on plan assets	21.31	18.13
Contributions	48.47	28.85
Benefits paid	(5.06)	(1.62)
Fair Value of plan assets at the end of the year	327.15	262.43
Funded status	4.72	13.27
(IV) Actuarial Loss Recognised		
Actuarial loss on obligation	39.58	19.11
Actuarial gain/(loss) on plan assets	-	-
Total loss for the year	39.58	19.11
Actuarial loss recognised in the year	39.58	19.11
(V) Amount Recognised in the Balance Sheet		
Present Value of obligations at the end of the year	322.43	249.16
Fair Value of Plan Assets at the end of the year	327.15	262.43
Difference (Funded Status)	4.72	13.27
Amount to be recognised in the Balance Sheet (Refer Note 29.3)	4.72	13.27

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Parti	culars	As at March 31, 2017	As at March 31, 2016
		(Rs. in	Lakhs)
(VI)	Expenses Recognised in the Statement of Profit and Loss		
	Current Service cost	18.82	15.91
	Interest Cost	19.93	15.98
	Expected Return on Plan Assets	(21.31)	(18.13)
	Net Actuarial loss to be recognised	39.58	19.11
Los	al expense recognised in the Statement of Profit and is (included as part of Contribution to Provident and ner Funds in Note No 25)	57.02	32.87
		•	
(VIII)	Ralance Sheet Reconciliation		
(VII)		13.27	17.29
(VII)	Opening Net Asset	13.27 57.02	17.29 32.87
(VII)			,
	Opening Net Asset Expense as above	57.02	32.87
Clo	Opening Net Asset Expense as above Employers Contribution	57.02 48.47	32.87 28.85
Clo	Opening Net Asset Expense as above Employers Contribution using Net Asset	57.02 48.47	32.87 28.85
Clo	Opening Net Asset Expense as above Employers Contribution using Net Asset  Actuarial Assumptions: For the year	57.02 48.47 4.72	32.87 28.85 13.27
Clo	Opening Net Asset Expense as above Employers Contribution using Net Asset  Actuarial Assumptions: For the year Discount rate	57.02 48.47 4.72 8.00%	32.87 28.85 13.27
Clo	Opening Net Asset Expense as above Employers Contribution  sing Net Asset  Actuarial Assumptions: For the year  Discount rate Expected return on plan assets	57.02 48.47 4.72 8.00% 8.00%	32.87 28.85 13.27 8.00% 8.00%

- 29.1 Estimate of amount of contribution in the immediate next year: Rs.70.00 Lakhs (P.Y.- Rs.55.00 Lakhs)
- 29.2 The Company has invested the plan assets with the insurer managed funds. The insurance company has invested the plan assets in Government Securities, Debt Funds, Equity shares, Mutual Funds, Money Market Instruments and Time Deposits. The expected rate of return on plan asset is based on expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligation. The details of experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS 15 (Revised) on "Employee Benefits" are not readily available in the valuation report and hence, are not furnished.
- **29.3** As the fair value of the planned assets is more than the liability, an amount of Rs.4.73 Lakhs (P.Y.- Rs.13.27 Lakhs) has not been recognised in the books on a conservative basis.

# C. Long Term Compensated absences

The assumption used for computing the long term accumulated compensated absences on actuarial basis are as follows

	As at March 31, 2017	As at March 31, 2016
Assumptions		
Discount Rate	8.00 %	8.00 %
Attrition rate	3.00 %	3.00 %
Expected rate of salary increases	6.00 %	6.00 %

# 30 Segment Information

#### (a) Primary Segment

The Company has identified business segments as its primary segment. Business segments are primarily insulation and trading. Insulation Business includes manufacturing of EPS Products/ prefabricated panels and related service activities. Trading includes motors, export of fabrics, telemedicine equipments, Information Technology Products etc. The above segments have been identified taking into account the organisation structure as well as differing risks and returns of these



segments. Revenues and expenses directly attributable to segments are reported under each reportable segment. Expenses which are not directly identifiable to each reportable segment have been allocated on the basis of associated revenues of the segment and manpower efforts. All other expenses which are not attributable or allocable to segments have been disclosed as unallocable expenses. Assets and liabilities that are directly attributable or allocable to segments are disclosed under each reportable segment. All other assets and liabilities are disclosed as unallocable. The geographical segments of the Company are India and others.

	For the year	ar ended 31 Ma	arch, 2017
	Business s	Business segments	
Particulars	Insulation	Trading	Total
		(Rs. in Lakhs)	
Revenue (net of excise duty)	15,681.30	1,057.44	16,738.74
	(12,949.18)	(2,020.35)	(14,969.53)
Segment result	2,114.37	49.32	2,163.69
•	(1,567.54)	(68.67)	(1,636.21)
Less: Finance costs			444.07
			(520.26
Less: Unallocable corporate expenses (net of income)			639.31
			(602.60
Profit/(Loss) before taxes			1,080.31
			(513.35
Tax expenses/benefit			420.70
			(184.82
Net profit/(Loss) for the year			659.61
			(328.53)

	For the year ended 31 March, 2017		
	Business s	Business segments	
Particulars	Insulation	Trading	Total
		(Rs. in Lakhs)	
Segment assets	9,573.55	217.37	9,790.92
	(8,968.75)	(189.38)	(9,158.13
Unallocable assets			918.12
			(1,039.71
Total assets			10,709.04
			(10,197.84
Segment liabilities	2,732.77	460.27	3,193.04
	(2,909.81)	(431.64)	(3,341.45
Unallocable liabilities			3,426.73
			(3,342.17
Total liabilities			6,619.77
			(6,683.62
Capital Expenditure Addition			383.86
			(319.79
Depreciation			337.12
			(322.33

60

Note: Figures in bracket relates to the previous year.

# (b) The geographic segments details, which is considered as the secondary segment as defined in the aforesaid Standard are as follows:

Geographical Segment	Revenues for the year ended 31 March 2017	Segment assets as at 31 March 2017	Capital expenditure incurred during the year ended 31 March 2017
		(Rs. in Lakhs)	
India	<b>16,510.53</b> (13,743.35)	<b>10,691.36</b> (10,194.69)	<b>383.86</b> (319.79)
Africa	<b>228.21</b> (1,226.18)	<b>17.68</b> (3.15)	- -

Note: Figures in bracket relates to the previous year.

# Related party transactions - As per Accounting Standard 18 'Related Party Disclosures' (as identified by the management and relied upon by the auditors)

Details of related parties:

(a) Enterprise that is controlled by the Company - M/s Saideep Polytherm (Partnership Firm)- Controlled Entity

- Sarovar Insulation Private Limited - wholly owned subsidiary

(b) Key Management Personnel (KMP) and their relatives

- Mr. Bharat Anumolu Managing Director
- Mr. S.V.Narasimha Rao Executive Director
- Mr. Amrith Anumolu Executive Director
- Mrs Jayasree Anumolu Director
- / Relative of Key Management personnel
- Mrs Lalithamabal Panda Relative of Key Management personnel

# Details of related party transactions during the year ended 31 March, 2017 and balances outstanding as at 31 March, 2017

Particulars	As at March 31, 2017	12 22	
Transactions during the year with Controlled entity	(Rs. in	Lakhs)	
Trade Advance (Net)	277.19	124.56	
Sale of materials	116.28	35.53	
Sale of Services	11.39	-	
Purchase of materials	44.88	15.69	
Sale of assets	201.14	12.98	
Purchase of assets	31.50	29.32	
Reimbursement of expenses – Deputation Charges	0.31	-	
Lease rent Income	1.50	-	
Share of loss	(72.51)	(59.22)	
Transactions during the year with wholly			
owned subsidiary Investments during the year	_	21.00	
Trade advance	300.09	422.74	
Sale of materials	223.71	21.31	
Purchase of materials	1018.90	71.42	
Sale of assets	6.87	_	
Lease rent Income	16.04	0.96	
Processing charges paid	24.04	2.62	



Particulars	As at March 31, 2017	As at March 31, 2016
Transactions during the year with	(Rs. in Lakhs)	
Key Management Personnel and their relatives Remuneration to Key Management Personnel (Refer Note <b>36</b> ) Mr. Bharat Anumolu Mr. S.V. Narasimha Rao Mr. Amrith Anumolu	42.40 25.74 42.15	42.52 25.32 42.15
Fixed Deposits received Mrs Lalithamba Panda Mrs Jayasree Anumolu	40.00	50.00 25.00
Fixed Deposits repaid Mrs Jayasree Anumolu	-	25.00
Unsecured Loan received Mr Bharat Anumolu	12.00	29.00
Unsecured Loan repaid Mr Bharat Anumolu Mr. Amrith Anumolu	20.00	99.00 145.00
Interest paid on Unsecured Loan Mr. Bharat Anumolu Mr. Amrith Anumolu	0.76	7.96 12.84
Balances outstanding at the end of the year		
Loans and Advances to Saideep Polytherm (Controlled Entity)	774.45	497.26
Loans & Advances to Sarovar Insulation Pvt. Limited (Wholly owned subsidiary)	722.83	422.74
Unsecured Loan Mr. Bharat Anumolu	12.00	20.00
Fixed Deposits Payable Mrs. Lalithamba Panda	90.00	50.00
Interest payable on Unsecured Loan Mr. Bharat Anumolu	0.02	1.32
Interest payable on Fixed Deposit Mrs. Lalithamba Panda	9.55	1.99

# 32 Details of leasing arrangements

)Z D	relais of leasing arrangements		
	As Lessor  As Lessor  He Company has entered into operating lease arrangements for ertain surplus facilities. Lease rentals are accrued on the basis of greed basis . The outstanding commitments by the lessee on ccount of such assets leased are as follows:  Not later than 1 year  Later than 1 year and not later than 5 years	17.54	11.62
T co fc ir	he Company has entered into operating lease arrangements for ertain office premises. The leases are non-cancellable and are or a period of 5 years. The lease agreements provide for an increase in the lease payments by 6 to 7% every year. uture minimum lease payments not later than one year later than one year and not later than five years later than five years	83.78 165.45 -	54.74 134.34 -
Le	ease payments recognised in the Statement of Profit and Loss	113.29	109.43
S S	ublease payments received / receivable recognised in the tatement of Profit and Loss	26.37	26.35
	62		

# 33 Earnings per share

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in	Lakhs)
Face value per share  Net profit for the year attributable to the equity	10.00	10.00
shareholders (Rs. in Lakhs)	659.61	328.53
Weighted average number of equity shares (Nos)	4,683,168	4,683,168
Basic Earnings Per Share	14.08	7.02
Diluted Earnings Per Share	14.08	7.02

# 34 Deferred Tax Liabilities (Net)

(a) Tax effect of items constituting Deferred tax liabilities  - On difference between book balance and tax balance of fixed assets	341.06	319.16
Tax effect of items constituting deferred tax liability	341.06	319.16
(b) Tax effect of items constituting Deferred tax assets - Provision for Doubtful debts - Provision for Warranties - Provision for compensated absences	89.41 - 27.49	57.63 26.28 19.79
Tax effect of items constituting deferred tax assets	116.90	103.70
Net deferred tax liability	224.16	215.46

# Disclosure requirements under Accounting Standard 29 on Provisions, Contingent Liabilities and Contingent Assets

(Rs. in Lakhs)

Particulars	As at 1 - April 2016	Additions	Utilisation	Reversal*	As at 31- March 2017
Provision for warranty	75.94	-	-	75.94	-
	(105.95)	-	(30.01)	-	(75.94)

<sup>\*</sup> Refer Note 21

		Year ended March 31, 2017	Year ended March 31, 2016
36	Director's Remuneration	(Rs. in	Lakhs)
	Salary	50.40	50.40
	Perquisites and allowances	33.65	34.80
	Commission	9.95	8.80
	Contribution to Provident and Superannuation funds	16.29	15.99
	Total	110.29	109.99

Note: The above excludes provision for compensated absences and gratuity as separate actuarial valuations are not available.

# 37 Value of imports in CIF basis

Davis so esta via la	225.66	73.33
Raw materials		
Traded goods	194.59	1,005.29
Capital goods	54.11	11.02
Total	474.36	1,089.64

# 38 Expenditure in foreign currency

Travel	1.38	-
Interest	3.69	7.22
Other matters	23.96	5.88
Total	29.03	13.10



# 39 Value of imported Raw materials and stores and spare parts consumed and the value of all indigenous raw materials and stores and spare parts similarly consumed and percentage of each to total consumption:

	Year ended March 31, 2017		Year ended March 31, 2016	
Particulars	As % of consumption	Value (Rs. In Lakhs)	As % of consumption	Value (Rs. In Lakhs)
Imported	5 %	225.66	2 %	73.32
Indigenous	95 %	4,689.88	98 %	3,844.49
Total	100 %	4,915.54	100 %	3,917.81

# 40 Earnings in foreign exchange

(Rs. in Lakhs)

Particulars	Year ended March 31, 2017	Year ended March 31, 2016	
Export of goods calculated on FOB basis	121.75	1155.29	

#### 41 Derivative transactions

The Company uses forward exchange contracts to hedge its exposure in foreign currency. The information on derivative instruments is as follows:

Derivative Instruments outstanding as at March 31, 2017

The details of foreign currency balances which are not hedged as at the balance sheet date are as below:

		As at March 31, 2017	As at March 31, 2016
Particulars	Currency	Amount in Foreign Currency	Amount in Foreign Currency
Trade Receivables	USD	24,969.57	4,747.45
Buyers Credit	USD	65,477.32	-

# 42 Specified Bank Notes Disclosure (SBN's)

During this year, the company had specified bank notes or other denomination note as defined in the MCA notification G.S.R. 308(E) dated March 31, 2017 on the details of the Specified Bank Notes (SBN) held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination wise SBN's and other notes as per the notification is given below:

Particulars	SBN's	ODN's	Total
Closing Cash on hand as on 08 Nov 2016 (+) Permitted receipts (-) Permitted payments (-) Amounts Deposited in Banks	1,836,000 - 1,00,000 1,736,000	551,214 6,202,902 4,292,351 1,553,857	2,387,214 6,202,902 4,392,351 3,289,857
Closing Cash on hand as on 31 Dec 2016	-	907,908	907,908

# 43 Subsequent Events

The shareholders of the Company have approved through a postal ballot process, the subdivision of nominal value of each equity share of Rs. 10/- each into 5 equity shares of Rs. 2/- each and issue of one equity share of Rs. 2/- each for five existing equity shares of Rs. 2/- each, post the stock split.

Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.

For and on behalf of Board of Directors

CERTIFIED TRUE COPY

Bharat Anumolu

Managing Director

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V J Singh Director

K Murali Company Secretary

Chennai May 25, 2017



# CONSOLIDATED FINANCIAL STATEMENTS



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BEARDSELL LIMITED

# ANNEXURE TO THE INDEPENDENT AUDITOR'S REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of BEARDSELL LIMITED (hereinafter referred to as "the Holding Company"), its subsidiary and controlled entity (the Holding Company, its subsidiary and controlled entity) together referred to as "the Group") comprising of the Consolidated Balance Sheet as at 31st March, 2017, the Consolidated Statement of Profit and Loss, the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under Section 133 of the Act. The respective Board of Directors of the companies included in the Group and the management of the controlled entity are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act as applicable, for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and the audit evidence obtained by other auditors in terms of their reports referred to in subparagraphs (a) and (b) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of the other auditors on separate financial statements / financial information of the subsidiary and controlled entity, referred to in the Other Matters paragraph below, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at 31st March, 2017, and their consolidated profit and their consolidated cash flows for the year ended on that date.

# Other Matters

(a) We did not audit the financial statements / financial information of one subsidiary and a controlled entity whose financial statements / financial information reflect total assets of Rs.3,435.63 Lakhs as at 31st March, 2017, total revenues of Rs.3,004.12 Lakhs and net cash inflows amounting to Rs.11.12 Lakhs for the year ended on that date, as considered in the consolidated financial statements. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and controlled entity and our report in terms of subsection (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary and controlled entity is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

#### Report on Other Legal and Regulatory Requirements

As required by Section 143(3) of the Act, based on our audit and on the consideration of the report of the other auditors on separate financial statements and the other financial information of one subsidiary and controlled entity referred in the Other Matters paragraph above we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept, so far as it appears from our examination of those books and the reports of the other auditors.
- (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards prescribed under Section 133 of the Act.
- (e) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2017 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary company, none of the directors of the Group company is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting and the operating effectiveness of such controls, refer to our separate Report in "Annexure A", which is based on the auditors' reports of the Holding company and its subsidiary company incorporated in India. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Holding company's/ subsidiary company's incorporated in India internal financial controls over financial reporting
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
- The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group.
- The Group did not have any material foreseeable losses on longterm contracts including derivative contracts.
- iii. There were no amounts which were required to be transferred, to the Investor Education and Protection Fund by the Holding Company and its subsidiary company incorporated in India.
- iv. The Holding Company has provided requisite disclosures in the consolidated financial statements as regards the holding and dealings in Specified Bank Notes as defined in the Notification S.O. 3407(E) dated the 8th November, 2016 of the Ministry of Finance, during the period from 8th November, 2016 to 30th December, 2016 of the Group entities as applicable. Based on audit procedures performed and the representations provided to us by the management we report that the disclosures are in accordance with the relevant books of accounts maintained by those entities for the purpose of preparation of the consolidated financial statements and as produced to us and other auditors by the Management of the respective Group entities

Place: Chennai
Date: May 25, 2017

Date: May 25, 2017

Date: Chennai C

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended March 31, 2017, we have audited the internal financial controls over financial reporting of BEARDSELL Limited (hereinafter referred to as "the Holding Company") and its subsidiary company, which is a company incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company and its subsidiary company, which is a company incorporated in India, are responsible for establishing and maintaining internal financial controls based on the "internal control over financial reporting criteria established by the respective Companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Holding Company and its subsidiary company which is a company incorporated in India, based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing, prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditor of the subsidiary company which is a company incorporated in India, in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Holding

Company and its subsidiary company, which is a company incorporated in India.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors referred to in the Other Matters paragraph below, the Holding Company and its subsidiary company which is a company incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on "the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

#### Other Matters

Our aforesaid report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it relates to one subsidiary company, which is a company incorporated in India, is based solely on the corresponding reports of the auditors of such company incorporated in India.

Our opinion is not modified in respect of the above matters.





## **Consolidated Balance Sheet** as at March 31, 2017

## **Consolidated Statement of Profit and Loss** for the year ended March 31, 2017

		As at March 31, 2017	As at March 31, 201
Particulars	Note No.		n Lakhs)
EQUITY AND LIABILITIES			
Shareholders' funds			
(a) Share capital	2	468.32	468.32
(b) Reserves and surplus	3	3,477.42	3,074.13
Minority Interest		0.08	0.09
Non-current liabilities			
(a) Long-term borrowings	4	1,696.45	1,900.03
(b) Deferred tax liabilities (net)	35	224.16	215.46
(c) Other long-term liabilities	5	19.09	14.84
(d) Long-term provisions	6	82.86	139.91
Current liabilities	_		
(a) Short Term Borrowings	7	1,552.23	1,466.26
(b) Trade payables	8		
(i) Total outstanding dues of Micro enterpri	ses		
and Small enterprises		-	-
(ii) Total outstanding dues of Creditors othe		3,493.87	3,433.14
than Micro enterprises and Small enterprises	orises 9	803.91	3,433.14 791.64
(c) Other current liabilities (d) Short-term provisions	10	280.22	16.82
TOTAL	10		
IOIAL		12,098.61	11,520.64
ASSETS			
Non-current assets			
(a) Property Plant and Equipment	1.1	F 14F 70	F 00/ /F
(i) Tangible assets	11 11	5,145.70 133.69	5,086.65 199.02
(ii) Capital work-in-progress	34	242.12	242.12
(b) Goodwill on consolidation (c) Non-current investments	12	242.12 26.44	26.44
(d) Long-term loans and advances	13	133.27	220.15
(e) Other Non-current assets	14	27.65	25.00
Current assets	1.5	1 107 47	1 011 05
(a) Inventories	15 16	1,187.47	1,211.25
<ul><li>(b) Trade receivables</li><li>(c) Cash and cash equivalents</li></ul>	17	3,621.23 480.33	2,889.08 526.07
(d) Short-term loans and advances	18	737.43	756.76
(e) Other current assets	19	363.28	338.10
TOTAL		12,098.61	11,520.64
See accompanying notes forming part of the financial sta	atements 1-40		<del></del>
In terms of our report attached	2.00110		
•	-		
	For a	nd on behalf of Board of Direc	tors

Particulars	Note No.	Year ended March 31, 2017 (Rs. in Lakhs)	Year ended March 31, 2016
Revenue from operations (Gross) Less: Excise Duty Revenue from operations (Net)	20	20,466.32 1,423.62 19,042.70	17,139.23 1,054.50 16,084.73
Other Income Total Revenue	21	215.17 19,257.87	220.99 16,305.72
Expenses (a) Cost of materials consumed	22	6,384.95	4,597.62
(b) Purchases of stock-in-trade (c) Changes in inventories of finished goods,	23	6,726.76	6,629.16
work-in-progress and stock-in-trade (d) Employee benefits expense (e) Finance costs (f) Depreciation and amortisation expenses	24 25 26 11	(3.62) 1,799.55 558.63 535.69	216.75 1,451.57 580.17 375.70
(g) Other expenses  Total expenses	27	2,353.78 18,355.74	1,956.33 15,807.30
Profit before tax		902.13	498.42
Tax expense		752.113	1,0.12
(a) Current tax expense (b) Deferred tax Net tax expense		412.46 8.70 421.16	155.00 29.90 184.90
Profit After Tax Before Minority Interest		480.97	313.52
Less : Loss of Minority Interest		(0.01)	(0.01)
Profit for the year		480.98	313.53
Earnings per share (of Rs 10/- each) (a) Basic (b) Diluted	33	10.27 10.27	6.69 6.69
See accompanying notes forming part of the financial statements In terms of our report attached	1- 40		

For and on behalf of Board of Directors

For DELOITTE HASKINS & SELLS Chartered Accountants

Bharat Anumolu Managing Director V J Singh Director

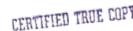
v J Singh
Director
TRUE COPY Company Secretary

V J Singh

Bhavani Balasubramanian Partner

Chennai

May 25, 2017



K Murali Company Secretary



Chennai May 25, 2017

Partner

For DELOITTE HASKINS & SELLS

Chartered Accountants

Bhavani Balasubramanian

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Bharat Anumolu

Managing Director



	BEARDSELL LIMITED
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۵.	CASH FLOW FROM OPERATING ACTIVITIES	<b>March 31, 2017</b> (Rs. i	March 31, 2016 n Lakhs)
	Profit before Tax Adjustments for:	902.13	498.42
	Depreciation (Profit)/Loss on sale of fixed assets (net) Finance costs Interest Income Dividend Income Rental income from operating leases Share of profit relating to division of other entity Provision for doubtful trade and other receivables, loans and advances Liabilities/ provisions no longer required written back Net unrealised exchange loss	535.69 (5.62) 558.63 (19.59) (0.06) (20.33) - 106.59 (79.42) 0.69	375.70 1.13 580.17 (28.71) (0.03) (25.39) (73.83) 87.59 (8.86) 3.30
	Operating profit before Working Capital changes	1,978.71	1,409.49
	Changes in working capital		
	Adjustments for (increase) / decrease in operating assets		
	Inventories Trade receivables Short Term Loans and Advances Long Term Loans and Advances Other current assets Other non current assets	23.78 (838.74) 19.33 (15.10) (141.99) (2.65)	(120.80) (321.22) (37.40) (0.14)
	Adjustments for increase / (decrease) in operating liabilities		
	Trade payables Other current liabilities Long term provisions Short term provisions	64.21 124.28 20.82 123.93	499.06 64.88 1.13 (16.36)
	Changes in Working Capital	(622.13)	69.15
	Cash generated from Operations	1,356.58	1,478.64
	Taxes Paid, net of refund	(146.61)	(63.16)
	Net cash generated from Operating Activities	1,209.97	1,415.48
3.	CASH FLOW FROM INVESTING ACTIVITIES		
	Capital expenditure on fixed assets, including capital advances Investment in wholly owned subsidiary Proceeds from sale of fixed assets Decrease/(Increase) in Bank balances not considered	(511.66) - 120.12	(1,155.60) (21.00) 31.86
	as Cash and cash equivalents Dividend Received Interest Received Rental income from operating leases	32.58 0.06 20.85 20.33	(20.44) 0.03 31.38 25.39
	Net Cash Flow used in Investing Activities	(317.72)	(1,108.38)

		<b>March 31, 2017</b> (Rs. in	March 31, 2016 Lakhs)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Finance costs	(553.51)	(594.18)
	Proceeds from Long Term Borrowings	2.59	701.77
	Repayment of Long Term Borrowings	(392.73)	(572.52)
	Receipt/Repayment of Fixed Deposits (Net)	57.12	(9.13)
	Proceeds from/ Repayment of Short term borrowings (Net)	66.27	242.86
	Dividends paid including taxes	(85.15)	(103.59)
	Net Cash used in Financing Activities	(905.41)	(334.79)
	Net Decrease in Cash & Cash Equivalents (A+B+C)	(13.16)	(27.69)
D.			000 00
E.	Cash and cash equivalents at the beginning of the year Opening balance of Cash and cash equivalents	272.79	298.98
E. F.	Opening balance of Cash and cash equivalents of subsidiary acquired during the year	272.79 -	1.50
E. F.	Opening balance of Cash and cash equivalents	272.79 - 259.63	_, _,
E. F. G.	Opening balance of Cash and cash equivalents of subsidiary acquired during the year	-	1.50
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17)	-	1.50
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents	259.63	1.50 272.79
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements	259.63 480.33	1.50 272.79 526.07
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien	259.63 480.33 38.50	1.50 272.79 526.07
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements Deposits under Lien Unpaid Dividend Account	259.63 480.33 38.50 28.64	1.50 272.79 526.07 4.00 29.28
E. F. G. Rec Cas	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien	259.63 480.33 38.50	1.50 272.79 526.07
E. F. G. Rec Cas Less	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements Deposits under Lien Unpaid Dividend Account Margin Money Deposits  thand cash equivalents at the end of the year *	259.63 480.33 38.50 28.64	1.50 272.79 526.07 4.00 29.28
E. F. G. Rec Cas Less	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17): Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements Deposits under Lien Unpaid Dividend Account Margin Money Deposits  thand cash equivalents at the end of the year * comprises:	259.63 480.33 38.50 28.64 153.56 259.63	1.50 272.79 526.07 4.00 29.28 220.00 272.79
E. F. G. Rec Cas Less	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17) : Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien - Unpaid Dividend Account - Margin Money Deposits  th and cash equivalents at the end of the year * omprises: (a) Cash on hand	259.63 480.33 38.50 28.64 153.56 259.63 37.67	1.50 272.79 526.07 4.00 29.28 220.00 272.79
E. F. G. Rec Cas Less	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17) : Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien - Unpaid Dividend Account - Margin Money Deposits  th and cash equivalents at the end of the year * omprises: (a) Cash on hand (b) Cheques on hand	259.63 480.33 38.50 28.64 153.56 259.63	1.50 272.79 526.07 4.00 29.28 220.00 272.79
E. F. G. Rec Cas Less	Opening balance of Cash and cash equivalents of subsidiary acquired during the year Cash and cash equivalents at the end of the year  onciliation of Cash and cash equivalents with the Balance Sheet: h and cash equivalents (Refer Note 17) : Bank balances not considered as Cash and cash equivalents as defined in AS 3 Cash Flow Statements - Deposits under Lien - Unpaid Dividend Account - Margin Money Deposits  th and cash equivalents at the end of the year * omprises: (a) Cash on hand	259.63 480.33 38.50 28.64 153.56 259.63 37.67	1.50 272.79 526.07 4.00 29.28 220.00 272.79 22.84

In terms of our report attached

For and on behalf of Board of Directors

For DELOITTE HASKINS & SELLS Chartered Accountants

Bharat Anumolu Managing Director V J Singh Director

Bhavani Balasubramanian Partner

Chennai May 25, 2017 K Murali Company Secretary





# Notes forming part of Consolidated Financial Statements

#### **Notes forming part of the Consolidated Financial Statements**

(All amounts in Rs. Lakhs)

#### 1 SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON ACCOUNTS

#### **Corporate Information**

Beardsell Limited ("the Company") is a prominent manufacturer and supplier of Expanded Polystyrene products, popularly known as thermocole and Prefabricated Buildings that have wide industrial applications. The company also undertakes erection, commissioning and maintenance works in the field of hot and cold insulation solutions. The company has manufacturing facilities in Thane, Chennai, Hyderabad and Karad and branches with geographical spread across India. In addition, the company has trading operations in domestic and international market. The Company is a majority partner in M/s. Saideep Polytherm, a Pune based partnership firm ('Controlled Entity'), which is involved in the manufacture and supply of Expanded Polystyrene products. The company has a Wholly owned Subsidiary 'Sarovar Insulation Private Limited' a Coimbatore based Private limited company ("Subsidiary comapny") which is involved in the manufacture and supply of Expanded Polystyrene products.

#### Significant accounting policies

#### 1.1 Basis of accounting and preparation of consolidated financial statements

The consolidated financial statements of the Holding Company, it's controlled entity and subsidiary (together the 'Group') have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013 ("the 2013 Act") / Companies Act, 1956 ("the 1956 Act"), as applicable. The financial statements have been prepared on accrual basis under the historical cost convention.

#### 1.2 Principles of consolidation

The consolidated financial statements relate to Beardsell Limited (the 'Holding Company'), controlled entity and its subsidiary. The consolidated financial statements have been prepared on the following basis:

- (i) The financial statements of the controlled entity and subsidiary used in the consolidation are drawn upto the same reporting date as that of the Company i.e., 31 March, 2017.
- (ii) The financial statements of the Holding Company, controlled entity and its subsidiary have been combined on a line-by-line basis by adding together like items of assets, liabilities, income and expenses, after eliminating intra-group balances, intragroup transactions and resulting unrealised profits or losses, unless cost cannot be recovered.
- (iii) The excess of cost to the Group of its investments in controlled entity and the subsidiary over its capital contribution in the controlled entity and subsidiary at the date on which the investment in the controlled entity and subsidiary was made, is recognised as 'Goodwill' being an asset in the consolidated financial statements and is tested for impairment on annual basis
- (iv) Minority Interest in the net assets of the controlled entity consist of the amount of capital attributable to the minority partner at the date on which investments in the controlled entity was made and further movements in their share in the capital, subsequent to the date of investment. Net profit / loss for the year of the controlled entity attributable to minority interest is identified and adjusted against the profit / loss after tax of the Group in order to arrive at the income attributable to shareholders of the Holding Company.
- (v) Goodwill arising on consolidation is not amortised but tested for impairment.
- (vi) Following controlled entity and subsidiary incorporated in India has been considered in the preparation of the consolidated financial statements:

Name	% of Holding as at 31 March, 2017	Relationship
Saideep Polytherm (Partnership Firm)	99.99 % (Profit Sharing Ratio)	Controlled Entity
Sarovar Insulation Private Limited	100.00 %	Wholly owned Subsidiary

(vii) The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other

events in similar circumstances with certain exceptions as mentioned below and are presented to the extent possible, in the same manner as its separate financial statements.

In respect of the following items in the consolidated financial statements, the accounting policies followed by the controlled entity are different than that of the Holding Company:

Items	Particulars	Amount as at 31 March, 2017	Proportion to the item
Depreciation of Fixed Assets	The Holding Company and the subsidiary provides Depreciation on the straight-line method as per the useful life prescribed in Schedule II to the Companies Act, 2013. Controlled entity provides Depreciation on written-down value method as per rates prescribed in Income Tax Act., 1961.	Rs. 75.90 Lakhs against total depreciation of Rs. 535.69 Lakhs. (PY Rs. 47.34 Lakhs against total depreciation of Rs. 375.70 Lakhs.)	14.17% (P.Y.: 12.60 %)
Valuation of Inventories	Inventories are valued at the lower of cost and the net realisable value after providing for obsolescence and other losses, where considered necessary. The Holding Company and subsidiary calculates cost of inventories on Weighted Average basis (except for trading stocks where it follows FIFO basis), whereas the controlled entity calculates it on FIFO basis.	Rs. 283.24 Lakhs against total Inventories (excluding trading stocks) of Rs. 972.38 Lakhs. (PY Rs. 261.66 Lakhs against total Inventories of Rs. 1192.08 Lakhs.)	29.13 % (P.Y.: 21.95 %)

#### 1.3 Use of estimates

The preparation of the consolidated financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### 1.4 Inventories

Inventories are valued at lower of cost (net of Cenvat wherever applicable) and net realizable value after providing for obsolescence and other losses, where considered necessary. Cost includes all charges in bringing the goods to the point of sale, including octroi and other levies, transit insurance and receiving charges. Work-in-progress and finished goods include appropriate proportion of overheads and, where applicable, excise duty. The method of determination of cost of various categories of inventory are as follows:

- (i) Raw materials on weighted average basis by Holding and Subsidiary Company, on FIFO basis by Controlled Entity
- (ii) Finished goods and work in progress on weighted average basis by Holding and Subsidiary Company, on FIFO basis by Controlled Entity.
- (iii) Trading stocks & stores & spares -FIFO basis.

Since it is not practically possible to use uniform accounting policy, the valuation of inventories of such Controlled entity have been considered for the purpose of consolidation. Refer also Note **1.2 (vii)** 

#### 1.5 Cash and cash equivalents (for purposes of Cash Flow Statement)

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.



#### 1.6 Cash flow statement

Cash flows are reported using the indirect method, whereby profit/ (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

#### 1.7 Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value. In case of Holding and subsidiary company, depreciation on tangible fixed assets has been provided on the straight-line method as per the useful life prescribed in Schedule II to the Companies Act, 2013. Depreciation on assets given on operating lease and acquired under hire purchase agreements have been provided at the rates specified in Schedule II to the Companies Act, 2013. In case of Controlled Entity, depreciation on tangible fixed assets has been provided on the written down value method as per the relevant provisions of The Income-tax Act, 1961. Refer also Note 1.2 (vii)

Leased assets are fully depreciated over the primary lease period. Leasehold improvements are amortized over the primary period of lease or useful life, whichever is lower.

Buildings on leasehold land are depreciated over the lower of primary lease period and useful life as determined under schedule II to the Companies Act, 2013.

Depreciation on assets given on operating lease and acquired under hire purchase agreements have been provided at the rates specified in Schedule II to the Companies Act, 2013.

#### 1.8 Revenue recognition

- (i) Sales are recognised, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the despatch of goods to customers. Sales include excise duty but exclude sales tax and value added tax.
- (ii) Service income is recognised on proportionate completion method.
- (iii) Lease rentals and commission income are recognized on accrual basis.

#### 1.9 Other Income

Interest income is accounted on accrual basis. Dividend income is accounted for when the right to receive it is established.

#### 1.10 Fixed Assets

Fixed assets are stated at cost less accumulated depreciation/ amortisation and impairment losses, if any. The Group capitalizes all costs relating to the acquisition and installation of fixed assets. The cost of fixed assets comprises its purchase price net of any trade discounts, subsidies and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, other incidental expenses and interest on borrowings attributable to acquisition of qualifying fixed assets up to the date the asset is ready for its intended use. Machinery spares which can be used only in connection with an item of fixed asset and whose use is expected to be irregular are capitalised and depreciated over the useful life of the principal item of the relevant assets. Subsequent expenditure on fixed assets after its purchase / completion is capitalised only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

Fixed Assets retired from active use and held for sale are stated at the lower of their net book value and net realisable value and are disclosed seperately.

#### Capital work-in-progress:

Tangible fixed assets that are not yet ready for their intended use are carried at cost, comprising direct cost, related incidental expenses and attributable interest.

#### 1.11 Foreign currency transactions and translations

Initial Recognition: Transactions in foreign currencies entered into by the Holding Company are accounted at the exchange rates prevailing on the date of the transaction or at rates that closely approximate the rate at the date of the transaction. Measurement on Balance Sheet date: Foreign currency monetary items of the Holding Company, outstanding at the balance sheet date are restated at the year-end rates. Non-monetary items of the Company are carried at historical cost. Settlement: Exchange differences arising on settlement / restatement of foreign currency monetary assets and liabilities of the Holding Company are recognised as income or expense in the Statement of Profit and Loss.

Forward Contracts: Premium / discount on forward exchange contracts, which are not intended for trading or speculation

purposes, are amortised over the period of the contracts if such contracts relate to monetary items as at the balance sheet date. Any profit or loss arising on cancellation of a forward exchange contract is recognized as income or as expense in the period in which such cancellation or renewal is made.

#### 1.12 Government grants, subsidies and export incentives

Government grants and subsidies are recognised when there is reasonable assurance that the related entity will comply with the conditions attached to them and the grants/ subsidies will be received. Government grants whose primary condition is that the Company should purchase, construct or otherwise acquire capital assets are presented by deducting them from the carrying value of the assets. The grant is recognised as income over the life of a depreciable asset by way of a reduced depreciation charge. Export benefits are accounted for in the year of exports based on eligibility and when there is no uncertainty in receiving the same.

Government grants in the nature of promoters' contribution like investment subsidy, where no repayment is ordinarily expected in respect thereof, are treated as capital reserve.

#### 1.13 Investments

Long-term investments are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Cost of investments include acquisition charges such as brokerage, fees and duties.

#### 1.14 Employee benefits

Employee benefits include provident fund, superannuation fund, employee state insurance scheme, gratuity fund and compensated absences.

#### Defined contribution plans

The Holding Company and its subsidiary contribution to provident fund, superannuation fund and employee state insurance scheme are considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made and when services are rendered by the employees.

#### Defined benefit plans

For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each balance sheet date. The Holding Company makes contribution to a scheme administered by Life Insurance Corporation of India to discharge gratuity liabilities to the employees. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

#### Short-term employee benefits

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service.

The cost of short-term compensated absences is accounted as under:

- (a) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (b) in case of non-accumulating compensated absences, when the absences occur.

## Long-term employee benefits

Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related service are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date less the fair value of the plan assets out of which the obligations are expected to be settled. Long



Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date.

#### 1.15 Segment reporting

The Group identifies primary segments based on the dominant source, nature of risks and returns and the internal organisation and management structure. The operating segments are the segments for which separate financial information is available and for which operating profit/loss amounts are evaluated regularly by the executive Management in deciding how to allocate resources and in assessing performance.

The accounting policies adopted for segment reporting are in line with the accounting policies of the Group. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment.

Revenue, expenses, assets and liabilities which relate to the Group as a whole and are not allocable to segments on reasonable basis have been included under "unallocated revenue / expenses / assets / liabilities".

There are no inter segment revenues and therefore their basis of measurement does not arise.

#### 1.16 Leases

Where the Group as a lessor leases assets under finance leases, such amounts are recognised as receivables at an amount equal to the net investment in the lease and the finance income is recognised based on a constant rate of return on the outstanding net investment.

Assets leased by the Group in its capacity as a lessee, where substantially all the risks and rewards of ownership vest in the Company are classified as finance leases. Such leases are capitalised at the inception of the lease at the lower of the fair value and the present value of the minimum lease payments and a liability is created for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost so as to obtain a constant periodic rate of interest on the outstanding liability for each year.

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vest with the lessor are recognised as operating leases. Lease rentals under operating leases are recognised in the Statement of Profit and Loss on a straight-line basis over the lease term.

#### 1.17 Earnings Per Share

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted for share splits / reverse share splits and bonus shares, as appropriate.

#### 1.18 Taxes on income

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is highly probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabosrbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future

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taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

The Group offsets deferred tax assets and deferred tax liabilities, and advance income tax and provision for tax, if it has a legally enforceable right and these relate to taxes in income levies by the same governing taxation laws.

#### 1.19 Research and development expenses

Revenue expenditure pertaining to research is charged to the Statement of Profit and Loss. Development costs of products are also charged to the Statement of Profit and Loss unless a product's technical feasibility has been established, in which case such expenditure is capitalised. The amount capitalised comprises expenditure that can be directly attributed or allocated on a reasonable and consistent basis to creating, producing and making the asset ready for its intended use. Fixed assets utilised for research and development are capitalised and depreciated in accordance with the policies stated for Fixed Assets.

#### 1.20 Impairment of assets

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment if any indication of impairment exists. If the carrying amount of the assets exceed the estimated recoverable amount, an impairment is recognised for such excess amount. The impairment loss is recognised as an expense in the Statement of Profit and Loss. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognised for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised in the Statement of Profit and Loss, to the extent the amount was previously charged to the Statement of Profit and Loss.

## 1.21 Provisions and contingencies

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognised in the consolidated financial statements.

#### 1.22 Insurance claims

Insurance claims are accounted for on the basis of claims admitted/ expected to be admitted and to the extent that the amount recoverable can be measured reliably and it is reasonable to expect ultimate collection.

#### 1.23 Service tax input credit

Service tax input credit is accounted for in the books in the period in which the underlying service received is accounted and when there is reasonable certainty in availing / utilising the credits.

#### 1.24 Operating Cycle

Based on the nature of products / activities of the Group and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Group has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.



## 2 Share Capital

	As at 31st March 2017		As at 31st March 2016	
Particulars	Number of shares	Rs. in Lakhs	Number of shares	Rs. in Lakhs
Authorised				
Equity Shares of Rs 10/- each with voting rights	1,00,00,000	1,000.00	1,00,00,000	1,000.00
<b>Issued, Subscribed And Fully Paid Up</b> Equity Shares of Rs 10/- each with voting rights	46,83,168	468.32	46,83,168	468.32
Total	]	468.32	]	468.32

# 2.1 Reconciliation of Number of Shares and amount outstanding at the beginning and at the end of reporting period

	As at 31st M	As at 31st March 2017		Narch 2016
Particulars	Number of shares			Rs. in Lakhs
Balance as at the beginning of the year	46,83,168	468.32	46,83,168	468.32
Add / Less : Movements during the year	-	-	-	-
Balance as at the end of the year	46,83,168	468.32	46,83,168	468.32

# 2.2 List of shareholders holding more than 5% of the total number of shares issued by the Holding Company

Name of shareholder	Number of shares held	% Holding	Number of shares held	% Holding
Mr. Bharat Anumolu	14,40,881	30.77 %	14,40,881	30.77 %
Mrs. Jayasree Anumolu	15,15,269	32.36 %	15,15,069	32.35 %
Gunnam Subba Rao Insulation Private Limited	5,54,720	11.84 %	5,54,720	11.84 %

## 2.3 Terms attached to equity shares

The Holding Company has issued only one class of equity shares having a par value of Rs.10/- per share. Each holder of equity share is entitled to one vote per share. The Holding Company declares dividends in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders at the Annual General Meeting. Repayment of capital will be in proportion to the number of equity shares held.

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Res	erves and surplus	As at March 31, 2017	As at March 31, 2016	
Par	rticulars (Rs. i		n Lakhs)	
(a)	<b>Capital reserve -</b> Industrial Promotion Subsidy Scheme of Government of Maharashtra	50.10	43.24	
(b)	Securities Premium Account	649.31	649.31	
(c)	General Reserve	484.61	484.61	
(d)	Surplus in Statement of Profit and Loss Opening Balance Add: Profit for the Year Less: Dividend distributed / proposed to equity shareholders Re. 1.50 per share (P.Y.: Re.1.20 per share)	1,896.97 480.98 70.25	1,651.08 313.53 56.20	
	Less: Tax on dividend	14.30	11.44	
	Closing Balance	2293.40	1896.97	
Tota	1	3477.42	3074.13	

## 4 Long term borrowings

(a) Secured Term Loan from Banks (Refer Note <b>4.1</b> and <b>4.2</b> )	860.00	1,142.54
(b) Unsecured public deposits	000.00	1,142.54
- From related parties (Refer Note <b>31</b> )	40.00	50.00
- From others	61.99	9.57
(c) Long-term maturities of Hire Purchase loans (Refer Note <b>4.3</b> )	69.46	27.92
(d) Unsecured Inter Corporate deposits	650.00	650.00
(e) Unsecured Loans and advances from related parties (Refer Note 31)	12.00	20.00
(f) Unsecured loans & advances - others	3.00	-
Total	1696.45	1900.03



- 4.1 The Rupee term loan from Bank of India are secured by exclusive charge on the entire fixed and current assets of the Holding Company. They are also secured by deposit of the Title Deeds of all its properties except at Thane and Bihar. These term loans are repayable over a period of six years and the floating interest rate is 11.00% (PY 13.25%). The Rupee term loan from Saraswat Co-operative Bank Ltd availed by controlled entity is secured by exclusive charge on the entire fixed assets. They are also secured by deposit of the Title Deeds of all its properties. These term loans are repayable over a period of seven years and the interest rate is 11.75%. Rupee term loan from Saraswat Co-operative Bank Ltd availed by subsidiary company is secured by exclusive charge on its fixed assets. Managing Director of holding company has provided personal guarantee for the Rupee Term loan availed by the subsidiary company. These term loans are repayable over a period of five years and the interest rate is ranges from 11.75% 13.00%.
- **4.2** For current maturities of term loans, refer Item (a) in Note **9** Other Current Liabilities.
- **4.3** Hire purchase loans are secured by hypothecation of vehicles acquired out of the loan and are payable over a period of two to four years. For current maturities of hire purchase loans, refer item (b) in Note **9** Other Current Liabilities.
- **4.4** The Group has not defaulted in repayment of the loans, public deposits and interest thereon.

5	Other long term liabilities	As at March 31, 2017	As at March 31, 2016
	Particulars	(Rs. in	Lakhs)
	(a) Interest accrued but not due on public deposits - From related parties (Refer Note <b>31</b> ) - From others (b) Deferred rent	2.51 2.01 14.57	1.99 0.21 12.64
	Total	19.09	14.84

#### 6 Long-term provisions

(a) Provision for Employee Benefits - Provision for compensated absences - Provision for gratuity (b) Provision for Warranty (Refer Note <b>36</b> )	70.16 12.70 -	53.90 10.07 75.94
Total	82.86	139.91

#### 7 Short term borrowings

- From Others	161.50	191.80
<ul><li>(b) Unsecured public deposits</li><li>- From related parties (Refer Note 31)</li></ul>	50.00	<u>.</u>
(a) Loans repayable on demand from Banks (Refer Note <b>7.1</b> ) - Cash Credit - Buyer's Credit	1,298.28 42.45	1,274.46

- 7.1 Working capital facilities from Bank of India are secured by exclusive charge on the entire fixed and current assets of the Holding Company. They are also secured by deposit of the title deeds of all the properties except of the Holding Company at Thane and Bihar. Working Capital facility availed by the controlled entity from Saraswat Co-operative Bank Ltd. are secured by exclusive charge on its entire fixed assets. They are also secured by deposit of the title deeds of all its properties.
- 7.2 The Group has not defaulted in repayment of the loans, public deposits and interest thereon.

Trade payables	As at March 31, 2017	As at March 31, 2016
Particulars	(Rs. in	Lakhs)
Trade payables: (Refer Note <b>8.1</b> ) - Acceptances - Other than acceptances	716.97 2776.90	712.89 2720.25
Total	3493.87	3433.14

**8.1** There are no dues to enterprises as defined under Micro, Small and Medium Enterprises Development Act, 2006, as at March 31, 2017 (March 31, 2016: Nil) which is on the basis of the such parties having been identified by the management and relied upon by the auditors.

#### 9 Other current liabilities

(a) Current Maturities of Long Term Debt (Refer Note <b>9.1</b> )	197.58	305.18
(b) Current maturities of Hire Purchase loans (Refer Note <b>9.2</b> )	55.30	25.31
(c) Unclaimed Dividend (Refer Note <b>9.3</b> )	11.06	8.51
(d) Interest accrued but not due on public deposits		
- From related parties (Refer Note <b>31</b> )	7.04	-
- From others	-	5.31
(e) Interest accrued but not due on promoters loan (Refer Note <b>31</b> )	0.02	1.32
(f) Interest accrued but not due on borrowings	3.42	1.05
(g) Dividend payable	17.58	20.73
(h) Other payables (Refer Note <b>9.4</b> )	511.91	424.23
Total	803.91	791.64

- **9.1** Current maturities of long-term debt pertains to secured term loans taken from banks Refer Note **4.1** and under Long-term borrowings for details of security and terms of repayment.
- **9.2** Hire purchase loans are secured by hypothecation of vehicles acquired out of the loan.
- **9.3** These amounts represent dividend warrants issued to the Shareholders which remained unpresented as on 31st March, 2017. There are no further amounts due to be transferred to Investor Education and Protection Fund as on 31st March, 2017 (P.Y.: Rs. Nil).

#### 9.4 Other payables pertains to

Total	511.91	424.23
(iv) Payable on purchase of fixed assets	-	36.59
(iii) Deferred Rent	4.84	1.95
(ii) Advances received from customers	424.41	286.40
(i) Statutory liabilities	82.66	99.29

#### 0 Short-term provisions

Total	280.22	16.82
(e) Other Provisions	131.49	13.26
(Net of advance Tax Rs. 12.35 lakhs P.Y.: Nil) (c) Provision for gratuity	_	0.30
- Provision for compensated absences (b) Provision for Income Tax	9.26 139.47	3.26
(a) Provision for Employee Benefits	0.04	2.04

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## 11 FIXED ASSETS

(Rs. in Lakhs)

CURRENT YEAR	GR	OSS BLOCK		A	CCUMULATED	NET BLOCK				
DESCRIPTION OF ASSETS	As at April 1, 2016	Addi- tions	Disposals	As at March 31, 2017	As at April 1, 2016	Depreciation expense for the year	Eliminated on disposal of assets	As at March 31, 2017	As at March 31, 2017	As at March 31 2016
TANGIBLE ASSETS										
(a) Freehold Land	669.74	23.49	-	693.23	-	-	-	-	693.23	669.74
(b) Leasehold Land	471.34	-	-	471.34	21.83	4.89	-	26.72	444.62	449.51
(c) Buildings on Leasehold Land	697.89	-	-	697.89	86.23	-	-	86.23	611.66	611.66
(d) Buildings	974.41	44.01	1.60	1,016.82	158.10	67.88	0.20	225.78	791.04	816.31
(e) Plant and Equipment	3,653.31	325.06	121.62	3,856.75	1,337.50	380.74	158.97	1,559.27	2,297.48	2315.81
(f) Computer	72.65	9.43	5.85	76.23	68.97	8.19	5.74	71.42	4.81	3.68
(g) Furniture, Fixtures & Office Equipment	88.39	24.30	23.57	89.12	56.54	18.51	7.36	67.69	21.43	31.85
(h) Leasehold improvements	31.77	-	-	31.77	29.02	0.21	-	29.23	2.54	2.75
(i) Vehicles	334.04	161.30	21.01	474.33	148.70	55.27	8.53	195.44	278.89	185.34
Total	6,993.54	587.59	173.65	7,407.48	1,906.89	535.69	180.80	2,261.78	5,145.70	5,086.65
Capital Work in Progress	·						·	·	133.69	199.02
Total									5,279.39	5,285.67

## 11.1 Details of assets given on operating lease

## Details of assets acquired under hire purchase arrangements

Plant and Equipment  Total	430.74	193.42	237.32	
	<b>430.74</b>	<b>193.42</b>	<b>237.32</b>	
Description	Gross Block	Accumulated Depreciation	Net Block	

Description         Gross Block         Accumulated Depreciation         Net Block           Vehicles         355.26         93.79         261.47	Total	355.26	93.79	261.47
Description   Gross Block     Not Block	Vehicles	355.26	93.79	261.47
	Description	Gross Block	Accumulated Depreciation	Net Block

## FIXED ASSETS

(Rs. in Lakhs)

PREVIOUS YEAR			GROSS B	LOCK			ACCUMUI	ATED DEPI	RECIATION		NET B	LOCK
DESCRIPTION OF ASSETS	As at April 1, 2015	Addi- tions	Disposals	Reclassi -fication as held for Sale	As at March 31 2016	As at April 1, 2015	Depreciation expense for the year	Eliminated on disposal of assets	Eliminated on reclassification as held for Sale	As at March 31, 2016	As at March 31, 2016	As at March 31, 2015
TANGIBLE ASSETS												
(a) Freehold Land	519.74	150.00	-	-	669.74	-	-	-	-	-	669.74	519.74
(b) Leasehold Land	590.35	-	-	119.01	471.34	13.33	11.96	-	3.46	21.83	449.51	577.02
(c) Buildings on Leasehold Land	412.71	290.87	5.69	-	697.89	74.18	17.62	5.57	-	86.23	611.66	338.53
(d) Buildings	712.39	263.58	1.56	-	974.41	132.11	26.22	0.23	-	158.10	816.31	580.28
(e) Plant and Equipment	3,189.26	504.91	40.86	-	3,653.31	1,099.14	252.24	13.88	-	1,337.50	2,315.81	2,090.12
(f) Computer	61.69	11.06	0.10	-	72.65	55.06	14.01	0.10		68.97	3.68	6.63
(g) Furniture, Fixtures & Office Equipment	s 84.47	7.44	3.52	-	88.39	45.98	14.08	3.52		56.54	31.85	38.49
(h) Leasehold improvements	31.77	-	-	-	31.77	28.81	0.21	-		29.02	2.75	2.96
(i) Vehicles	294.97	51.99	12.92	-	334.04	117.69	39.36	8.35	-	148.70	185.34	177.28
Total	5,897.35	1,279.85	64.65	119.01	6,993.54	1,566.30	375.70	31.65	3.46	1,906.89	5,086.65	4,331.05
Capital Work in Progress											199.02	339.13
Total											5,285.67	4,670.18

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## Details of assets given on operating lease

## Details of assets acquired under hire purchase arrangements

Description	Gross Block	Accumulated Depreciation	Net Block	
Plant and Equipment	411.19	135.75	275.44	
Total	411.19	135.75	275.44	

Vehicles  Total	208.08 <b>208.08</b>	53.84 <b>53.84</b>	154.24 <b>154.24</b>
Description	Gross Block	Accumulated Depreciation	Net Block

## 12 Non-Current Investments

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in I	_akhs)
Investments (at Cost) Trade, Unquoted - Fully paid up		
18,000 Equity Shares of Rs.10/- each of M/s. Hyderabad EPS Products (P) Limited Less: Provision for diminution in value	1.80 (1.80)	1.80 (1.80)
5,300 Equity Shares of Rs.100/- each of M/s. Pink Packaging & Moulding (P) Limited Less: Provision for diminution in value	7.50 (7.50)	7.50 (7.50)
Non-Trade, Quoted - Fully paid up		
500 Equity Shares of Rs.12/- each of M/s. Nava Bharat Ventures Limited Less: Provision for diminution in value	2.01 (1.08)	2.01 (1.08)
	0.93	0.93
Non-Trade, Unquoted - Fully paid up		
6,000 Equity Shares of Rs.10/- each of M/s. SuRe Energy Systems Private Limited	25.00	25.00
1,000 Equity Shares of Rs.10/- each of Ahmednagar Merchant Co-operative Bank	0.01	0.01
2,500 Equity Shares of Rs.10/- each of Saraswat Co-operative Bank Ltd.	0.50	0.50
Total	26.44	26.44
Aggregate cost of quoted investments Aggregate market value of quoted investments Aggregate cost of unquoted investments	2.01 0.63 34.81	2.01 0.81 34.81



## 13 Long-term loans and advances

Particulars	As at	As at
i di litolidi 3	March 31, 2017	March 31, 2016
	(Rs. in	Lakhs)
(a) Capital Advances - Unsecured and considered good	24.34	-
(b) Security Deposits - Unsecured, Considered good	92.78	88.75
<ul> <li>(c) Loans and Advances to employees</li> <li>Secured, Considered good (Refer Note 13.1)</li> <li>Unsecured, Considered good</li> </ul>	4.15 12.00	3.36 1.72
	16.15	5.08
(d) Advance income tax (Net of provision for tax : Rs. Nil lakhs, P.Y.: Rs. 1,105.76 lakhs)	-	126.32
Total	133.27	220.15

## **13.1** Represents vehicle loans given to employees secured by respective vehicles.

## 14 Other Non-Current Assets

Retention Money	27.65	25.00
Total	27.65	25.00

## 15 Inventories (At lower of cost and net realisable value)

(a) Raw Materials	722.94	752.63
(b) Work-in-progress (Refer Note <b>15.1</b> )	39.52	50.45
(c) Finished goods (other than those acquired for trading)	164.31	177.82
(d) Stock-in-trade (acquired for trading)	215.09	187.03
(e) Stores and Spares	45.61	43.32
Total	1,187.47	1,211.25

## 15.1 Details of inventory of work-in-progress

Total		39.52	50.45
Isobuild	panels	25.74	38.90
Polystyre	ne	13.78	11.55

#### 16 Trade Receivables

(a) Trade receivables outstanding for a period exceeding six months from the date they were due for payment - Unsecured		
(i) Considered good	333.08	651.42
(ii) Considered doubtful	258.35	166.52
Less: Provision for doubtful trade receivables	(258.35)	(166.52)
(b) Other Trade receivables - Unsecured and	333.08	651.42
Considered good	3,288.15	2,237.66
	3,288.15	2,237.66
Total	3,621.23	2,889.08

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## 17 Cash and cash equivalents

Particulars	As at March 31, 2017	As at March 31, 2016
On public and other deposits	· ·	Lakhs)
(a) Cash on hand	37.67	22.84
(b) Cheques, drafts on hand (c) Balances with Banks	67.55	22.76
(i) In current accounts	98.66	127.94
(ii) In deposits with original maturity of less than 3 months (iii) In earmarked accounts	55.75	99.25
- Unpaid Dividend Accounts	11.06	29.28
- Interim Dividend Account	17.58	-
- Balances held as margin money	153.56	220.00
- Others (Refer Note <b>17.2</b> )	38.50	4.00
Total	480.33	526.07

- **17.1** Of the above, the balances that meet the definition of Cash and cash equivalents as per AS 3 Cash Flow Statements is Rs.259.63 Lakhs (P.Y.: Rs. 272.79 Lakhs).
- 17.2 Balances with banks Other earmarked accounts represent fixed deposits made in pursuance of Rule 3A of the Companies (Acceptance of Deposits) Rules 1975/Rule 13 of the Companies (Acceptance of Deposits) Rules, 2014.

#### 18 Short term loans and advances

(a) Security Deposits - Unsecured, Considered good	115.13	146.48
<ul><li>(b) Loans and Advances to employees</li><li>- Secured, Considered good (Refer Note 18.1)</li></ul>	22.25	30.38
- Unsecured, Considered good	19.76	15.72
(c) Prepaid expenses - Unsecured, Considered good	70.98	53.17
(d) Balances with Government Authorities - Unsecured,		00.17
Considered good		
- CENVAT credit receivable	61.76	216.82
- VAT credit receivable	72.64	-
- DIC subsidy receivable	34.61	-
- Sale tax deposit	0.25	-
- TDS receivable	0.79	1.14
(e) Advance paid to suppliers	157.44	188.69
(f) Fixed Deposits	12.27	12.27
(g) Others		
- Secured, Considered good	32.72	-
- Unsecured, Considered good	136.83	92.09
Total	737.43	756.76

**<sup>18.1</sup>** Represents vehicle loans given to employees secured by respective vehicles.

## 19 Other current assets

Fixed Assets held for sale-Land (Refer Note 11)  Total	363.28	338.10
Retention Money	60.35	51.50
Interest accrued on deposits	1.94	3.20
Advance paid for Jobs in progress#	300.99	167.85

<sup>#</sup> Includes materials at site/other expenses for jobs, to be billed in future



## 20 Revenue from Operations

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
	(Rs. ir	Lakhs)
<ul> <li>(a) Sale of products (Refer Note 20.1)</li> <li>(b) Sale of services (Refer Note 20.2)</li> <li>(c) Other operating revenues (Refer Note 20.3)</li> </ul>	18,828.98 1,604.65 32.69	15,420.07 1,691.09 28.07
Less: Excise Duty	20,466.32 1,423.62	17,139.23 1,054.50
Revenue from operations (Net)	19,042.70	16,084.73

## 20.1 Sale of products comprises

Manufactured goods Expanded Polystyrene Prefab Panels	9,357.08 8,414.45	7,723.86 5,675.87
<b>Traded goods</b> Electric Motors Trade Exports	829.25 228.20	805.38 1,214.96
Total	18,828.98	15,420.07

**20.2** Sales of services comprise of income from erection, commissioning and maintenance of hot and cold insulation solutions.

## 20.3 Other operating revenues comprise

Rental Income	17.54	11.62
Scrap Sales	15.15	16.45
Total	32.69	28.07

#### 21 Other income

Total	215.17	220.99
Other non-operating income (Refer Note <b>21.1</b> )	190.87	192.24
Dividend income from long-term investments	0.06	0.03
- Interest on income tax refund	4.65	0.01
- Interest from Bank deposits	19.59	28.71
Interest Income:		

## 21.1 Other non-operating income comprises

Rental income from operating leases	20.33	25.39
Profit on sale of fixed assets	5.62	-
Liabilities / provisions no longer required written back #	79.42	8.86
Bad debts written off in earlier years recovered	1.65	11.26
Discount Received on Raw Material	14.70	57.02
Share of profit relating to division of another entity (Refer Note <b>28</b> )	-	73.83
Others	69.15	15.88
Total	190.87	192.24

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#### 22 Cost of Materials Consumed

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
	(Rs. in	Lakhs)
Opening stock	752.63	360.33
Add: Purchases	6,355.26	4,989.92
	7,107.89	5,350.25
Less: Closing stock	722.94	752.63
Cost of Materials consumed	6,384.95	4,597.62

Materials Consumed Comprises of:		
Polystyrene Resin	3,366.67	2,764.18
Precoated Steel	1,469.96	1,018.76
Others (Refer Note <b>22.1</b> )	1,548.32	814.68
Total	6,384.95	4,597.62

**22.1** Others include raw materials such as Isocynate, chemicals and wire mesh, none of which individually accounts for more than 10% of the total consumption.

#### 23 Purchase of Stock-in-trade

Total	6,726.76	6,629.16
Stock-in-trade - Others Bought out items for jobs	198.98 4.447.28	1,081.46 3,462.09
Stock-in-trade - EPS Stock-in-trade - Motors	1,308.24 772.26	1,360.06 725.55

## 24 Change in inventories of finished goods, work-in-progress and stock-in-trade

Opening Stock		
Finished goods	177.82	148.47
Work-in-progress	50.45	263.82
Stock-in-trade	187.03	219.76
Total	415.30	632.05
Closing Stock		
Finished goods	164.31	177.82
Work-in-progress	39.52	50.45
Stock-in-trade	215.09	187.03
Total	418.92	415.30
Net (increase) / decrease	(3.62)	216.75

## 25 Employee benefits expenses

Salaries, Wages and Bonus	1,434.35	1,182.18
Contribution to Provident and other Funds	218.70	162.45
Staff Welfare Expenses	146.50	106.94
Total	1,799.55	1,451.57

<sup>#</sup> Includes an amount of Rs. 75.94 lakhs being the warranty provision relating to the holding company no longer required written back.



#### 26 Finance Cost

Particulars	Year ended March 31, 2017	Year ended March 31, 2016
Interest expense on:	,	Lakhs)
(i) Borrowings (ii) On Public and other deposits	314.83 138.90	337.08 149.28
(iii) Delayed remittance of Taxes (iv) Others	20.64 19.53	12.08 14.00
Other Borrowing Costs (Refer Note <b>26.1</b> )	64.73	67.73
Total	558.63	580.17

**26.1** Other borrowing cost includes loan processing charges, guarantee charges, loan facilitation charges and other ancillary costs incurred in connection with borrowings.

## 27 Other expenses

Consumption of Stores and spares	133.59	122.48
Power and Fuel	618.99	418.58
Increase of excise duty on inventory	1.60	3.69
Rent including lease rentals	115.60	109.43
Repairs and maintenance - Buildings	15.50	16.58
Repairs and maintenance - Machinery	51.10	27.61
Repairs and maintenance - Furniture and Equipment	20.07	13.29
Insurance	55.60	70.59
Rates and Taxes	34.65	23.67
Communication expense	42.54	41.94
Travelling and conveyance	176.99	158.76
Printing and Stationery	21.43	18.49
Legal and professional (Refer Note <b>27.1</b> )	180.83	71.87
Payments to auditors (Refer Note <b>27.2</b> )	34.74	32.05
Freight and forwarding	284.99	272.62
Service Charges	200.61	161.95
Donations and contributions	96.49	44.73
Provision for Doubtful Trade receivables	106.59	87.59
Bad trade receivables written off	_	-
[Net of transfers from provision for doubtful trade		
receivables : Rs 14.76 lakhs (P.Y.: Rs. Nil lakhs)]		
Sitting fees paid to Directors	7.65	9.30
Loss on fixed assets sold	-	1.13
Net loss on foreign currency transactions and translation	7.97	7.84
Security Charges	10.22	-
Packing and Handling	18.88	2.52
Miscellaneous Expenses	117.15	239.62
Total	2,353.78	1,956.33

**27.1** Legal and Professional charges include an amount of Rs.2.25 lakhs (P.Y.: 9.00 lakhs) paid to a law firm in which one of the directors was a partner.

## **27.2** Payments to the auditors comprises (net of service tax input credit, where applicable):

Particulars	As at March 31, 2017	As at March 31, 2016
	(Rs. in	Lakhs)
For Audit	13.15	12.42
For Certification	18.60	16.40
For Tax Audit / Representation	2.50	3.00
For Reimbursement of expenses	0.49	0.23
Total	34.74	32.05

## 28 Contigent Liabilities and Commitments (to the extent not provided for)

(i)	Contingent Liabilities  (a) Claims against the Holding Company not acknowledged as debts  (b) Sales tax demands against which the Holding Company has filed appeals and for which no provision is considered necessary as the Holding Company is hopeful of successful	22.77	22.77
	outcome in the appeals.  (c) CST demands in respect of which the High Court has pronounced an order quashing the proceedings and redirected the proceedings to the Assessing Officer, as confirmed by the legal counsel.	487.57 -	524.96
	Future cash outflows in respect of the above matters are determinable only on receipt of judgements / decisions pending at various forums / authorities.	510.34	547.73

Name of the statute	Nature of dues	Amount	Payment made	Period to which the	Forum where dispute is	
	or does	Rs. in Lakhs		amount relates	pending	
Sales Tax Acts of various states	Sales Tax - Local	<b>1.79</b> (39.18)	<b>0.74</b> (7.34)	1995-96 2000-01 2001-02 2003-04	Deputy Commissioner, Assistant Commissioner & other appellate authorities	
Central Sales Tax Act, 1956	Sales Tax - CST	<b>485.78</b> (485.78)	<b>50.65</b> (41.65)	1995-96 2000-01 2001-02 2003-04 2006-07 2007-08 2008-09 2009-10 2010-11 2011-12	High Court, Deputy Commissioner & CTO of various states	
		487.57	51.39			
		(524.96)	(48.99)			

Note: Figures in bracket relates to the previous year



P	articulars	Year ended March 31, 2017	Year ended March 31, 2016
		(Rs. in	Lakhs)
(ii)	Commitments Estimated amount of contracts remaining to be executed and not provided for in these accounts (net of advances) in respect of purchase of tangible assets.	169.86	38.66

#### 29 Employee Benefits

#### A. Defined Contribution Plans

The Company makes Provident Fund, Superannuation Fund and Employee State Insurance Scheme contributions which are defined contribution plans, for qualifying employees. Under the Schemes, the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Company recognised Rs.90.70 Lakhs (Year ended 31 March, 2016 Rs.66.15 Lakhs) for Provident Fund contributions, Rs.59.91 Lakhs (Year ended 31 March, 2016 Rs.55.66 Lakhs) for Superannuation Fund contributions and Rs.5.07 Lakhs (Year ended 31 March, 2016 Rs.3.17 Lakhs) for Employee State Insurance Scheme contributions in the Statement of Profit and Loss. The contributions payable to these plans by the Company are at rates specified in the rules of the schemes.

## B. Defined benefit plans Gratuity

The following table sets forth the status of Gratuity Plan of the Group and the amount recognised in the Balance Sheet and Statement of Profit and Loss.

Particulars	As at March 31, 2017	As at March 31, 2016
(I) Table showing changes in present value of Obligations	(Rs. in	Lakhs)
Present value of obligations at the beginning of the year	259.52	199.78
Interest Cost	20.70	15.98
Current Service Cost	19.52	16.53
Benefit Paid / Payable	(5.06)	(1.62)
Actuarial loss on obligations	40.44	28.85
Present value of obligations at the end of the year	335.12	259.52
(II) Table showing changes in the Fair value of Plan Assets		
Fair value of plan assets at the beginning of the year	262.43	217.07
Expected return on Plan Assets	21.31	18.13
Contributions	48.47	28.85
Benefit paid	(5.06)	(1.62)
Fair value of plan assets at the end of the year	327.15	262.43
(III) Table showing Fair Value of Plan Assets		
Fair Value of plan assets at beginning of the year	262.43	217.07
Actual return on plan assets	21.31	18.13
Contributions	48.47	28.85
Benefits paid	(5.06)	(1.62)
Fair Value of plan assets at the end of the year	327.15	262.43
Funded status	(7.97)	2.91

90

	culars	As at March 31, 2017	As at March 31, 2016
		(Rs. in I	Lakhs)
(IV) A	ctuarial Loss Recognised		
. ,	Actuarial loss on obligation	40.44	28.85
	Actuarial gain on plan assets	-	-
	Total loss for the year	40.44	28.85
	Actuarial loss recognised in the year	40.44	28.85
(V) A	mount Recognised in the Balance Sheet		
• •	Present Value of obligations at the end of the year	335.12	259.52
	Fair Value of Plan Assets at the end of the year	327.15	262.43
	Difference (Funded Status)	(7.97)	2.91
Amo	ount to be recognised in the Balance Sheet (Refer Note 29.3)	(7.97)	2.91
Loss	Expenses Recognised in the Statement of Profit and Loss Current Service cost Interest Cost Expected Return on Plan Assets Net Actuarial (gain) to be recognised  Il expense recognised in the Statement of Profit and (included as part of Contribution to Provident and er Funds in Note No. 25)	19.52 20.70 (21.31) 40.44 59.35	16.53 15.98 (18.13) 28.85
(VII)	Ralance Sheet Reconciliation		
(VII)	Balance Sheet Reconciliation Opening Net Asset	2.91	17.29
(VII)	Opening Net Asset	2.91 59.35	17.29 43.23
(VII)			17.29 43.23 28.85
(VII)	Opening Net Asset Expense as above	59.35	43.23
Clos	Opening Net Asset Expense as above Employers Contribution sing Net Asset	59.35 48.47	43.23 28.85
Clos	Opening Net Asset Expense as above Employers Contribution	59.35 48.47	43.23 28.85
Clos	Opening Net Asset Expense as above Employers Contribution  sing Net Asset  Actuarial Assumptions : For the year	59.35 48.47 (7.97)	43.23 28.85 2.91
Clos	Opening Net Asset Expense as above Employers Contribution  sing Net Asset  Actuarial Assumptions: For the year Discount Rate	59.35 48.47 (7.97) 8.00%	43.23 28.85 2.91 8.00%
Clos	Opening Net Asset Expense as above Employers Contribution  sing Net Asset  Actuarial Assumptions: For the year  Discount Rate Expected return on plan assets	59.35 48.47 (7.97) 8.00% 8.00%	43.23 28.85 2.91 8.00% 8.00%

- 29.1 Estimate of amount of contribution in the immediate next year: Rs.72.00 Lakhs (P.Y.: Rs.55.00 Lakhs)
- 29.2 The Company has invested the plan assets with the insurer managed funds. The insurance company has invested the plan assets in Government Securities, Debt Funds, Equity shares, Mutual Funds, Money Market Instruments and Time Deposits. The expected rate of return on plan asset is based on expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligation. The details of experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS 15 (Revised) on "Employee Benefits" are not readily available in the valuation report and hence, are not furnished.
- **29.3** As the fair value of the planned assets is more than the liability, an amount of Rs. 4.73 Lakhs (P.Y.: Rs.13.27 Lakhs) has not been recognised in the books of the Holding Company on a conservative basis. In respect of the subsidiary the liability of Rs. 12.70 Lakhs has been recognised and has been disclosed under short / long term provision.



#### C. Long Term Compensated absences

The assumption used for computing the long term accumulated compensated absences on actuarial basis are as follows

Particulars	As at March 31, 2017	As at March 31, 2016
Assumptions		
Discount Rate	8.00 %	8.00 %
Attrition rate	3.00 %	3.00 %
Expected rate of salary increases	6.00 %	6.00 %

## 30 Segment Information

#### (a) Primary Segment

The Group has identified business segments as its primary segment. Business segments are primarily insulation and trading. Insulation Business includes manufacturing of EPS Products/ prefabricated panels and related service activities. Trading includes motors, export of fabrics, telemedicine equipments, Information Technology Products etc. The above segments have been identified taking into account the organisation structure as well as differing risks and returns of these segments. Revenues and expenses directly attributable to segments are reported under each reportable segment. Expenses which are not directly identifiable to each reportable segment have been allocated on the basis of associated revenues of the segment and manpower efforts. All other expenses which are not attributable or allocable to segments have been disclosed as unallocable expenses. Assets and liabilities that are directly attributable or allocable to segments are disclosed under each reportable segment. All other assets and liabilities are disclosed as unallocable. The geographical segments of the Group are India and others.

(Amount in brackets represents previous year figures)

	For the year	ar ended 31 Ma	ırch, 2017
	Business s		
Particulars	Insulation	Trading	Total
		(Rs. in Lakhs)	
Revenue (net of excise duty)	17,985.25	1,057.45	19,042.70
, ,,	(14,064.38)	(2,020.35)	(16,084.73
Segment result	1,987.77	49.32	2,037.09
	(1,612.51)	(68.67)	(1,681.18
Less: Finance costs			558.63
			(580.17
Less: Unallocable corporate expenses (net of income)			576.33
			(602.59
Profit/(Loss) before taxes			902.13
			(498.42
Less: Tax expenses			421.16
			(184.90
Less: Share of Minority Interest			0.01
			(0.01
Net profit for the year			480.98
•			(313.53

	For the ye	For the year ended 31 March, 2017		
Particulars	Business s	Business segments		
	Insulation	Trading	Total	
		(Rs. in Lakhs)		
Segment assets	10,888.36	189.38	11,077.74	
	(10,182.17)	(189.38)	(10,371.55	
Unallocable assets			1,020.87	
			(1,149.09	
Total assets			12,098.61	
			(11,520.64	
Segment liabilities	4,265.79	460.27	4,726.06	
	(4,209.79)	(431.64)	(4,641.38	
Unallocable liabilities			3,426.73	
			(3,336.72	
Minority Interest			0.08	
			(0.09	
Total liabilities			8,152.87	
			(7,978.19	
Capital Expenditure Addition			522.26	
			(1,143.96	
Depreciation			535.69	
			(375.70	

Note: Figures in brackets relates to the previous year.

## (b) The geographic segments details, which is considered as the secondary segment as defined in the aforesaid Standard are as follows:

Geographical Segment	Revenues for the year ended 31 March, 2017	Segment assets as at 31 March, 2017	Capital expenditure incurred during the year ended 31 March, 2017
		(Rs. in Lakhs)	_
India	<b>18,814.50</b> (14,858.55)	<b>12,080.93</b> (11,517.49)	<b>522.26</b> (1,143.96)
Africa	<b>228.20</b> (1,226.18)	<b>17.68</b> (3.15)	

Note: Figures in bracket relates to the previous year.

# 31 Related party transactions - As per Accounting Standard 18 'Related Party Disclosures' (as identified by the management and relied upon by the auditors)

Details of related parties:

Key Management Personnel (KMP) and their relatives

- Mr. Bharat Anumolu Managing Director
- Mr. S.V. Narasimha Rao Executive Director
- Mr. Amrith Anumolu Executive Director
- Mrs. Jayasree Anumolu Director
- Mrs Lalithamabal Panda Relative of Key Management personnel



# Details of related party transactions during the year ended 31 March, 2017 and balances outstanding as at 31 March, 2017

Particulars	As at March 31, 2017	As at March 31, 2
	(Rs. in	Lakhs)
Transactions during the year with Key Management Personnel and their relatives		
Remuneration to Key Management Personnel (Refer Note <b>35</b> )		
Mr. Bharat Anumolu	42.40	42.52
Mr. S V Narasimha Rao	25.74	25.32
Mr. Amrith Anumolu	42.15	42.15
Fixed Deposits received		
Mrs. Lalithamba Panda	40.00	50.00
Mrs. Jayasree Anumolu	-	25.00
Fixed Deposits repaid		
Mrs. Jayasree Anumolu	-	25.00
Unsecured Loan received		
Mr. Bharat Anumolu	12.00	29.00
Unsecured Loan repaid		
Mr. Bharat Anumolu	20.00	99.00
Mr. Amrith Anumolu	-	145.00
Interest paid on Unsecured Loan		
Mr. Bharat Anumolu	0.76	7.96
Mr. Amrith Anumolu	-	12.84
Balances outstanding at the end of the year		
Unsecured Loan		
Mr. Bharat Anumolu	12.00	20.00
Fixed Deposits Payable		
Mrs. Lalithamba Panda	90.00	50.00
Interest payable on Unsecured Loan		
Mr. Bharat Anumolu	0.02	1.32
Interest payable on Fixed Deposit		
Mrs. Lalithamba Panda	9.55	1.99

## 32 Details of leasing arrangements

Particulars	As at March 31, 2017	As at March 31, 2016
As Lessor	(Rs. in	Lakhs)
The Group has entered into operating lease arrangements for certain surplus facilities. Lease rentals are accrued on the basis of agreed basis and the lease is non-cancellable for a period of 12 months and is renewable for subsequent period of 12 months upon mutually agreed terms. The outstanding commitments by the lessee on account of such assets leased are as follows:  Not later than 1 year  Later than 1 year and not later than 5 years	17.54 -	11.62
As Lessee The Group has entered into operating lease arrangements for certain office premises. The leases are non-cancellable and are for a period of 5 years. The lease agreements provide for an increase in the lease payments by 6 to 7 % every year.		
Future minimum lease payments not later than one year later than one year and not later than five years later than five years	83.78 165.45 -	54.74 134.34
Lease payments recognised in the Statement of Profit and Loss	115.60	109.43
Sublease payments received / receivable recognised in the Statement of Profit and Loss.	26.37	26.35

## 33 Earnings per share

Face value per share Net profit for the year attributable to the equity	10.00	10.00
shareholders (Rs. in Lakhs) Weighted average number of equity shares (Nos)	480.98 46,83,168	313.53 46,83,168
Basic Earnings Per Share Diluted Earnings Per Share	10.27 10.27	6.69 6.69

## 34 Additional disclosures related to Consolidated Financial Statements

## 34.2 Goodwill on consolidation

Opening Balance Add: On acquisition of subsidiaries during the year	242.12	221.57 20.55
Closing balance	242.12	242.12

## 35 Deferred Tax Liabilities (Net)

Net deferred tax liability	224.16	215.46
Tax effect of items constituting deferred tax assets	116.90	103.70
- Carry forward business losses	-	-
- Provision for compensated absences	27.49	19.79
- Provision for Warranties	-	26.28
- Provision for Doubtful debts	89.41	57.63
(b) Tax effect of items constituting Deferred tax assets		
Tax effect of items constituting deferred tax liability	341.06	319.16
T (f ) (s) es es 1 ( ) 1 (s) (s)	241.04	210.17
balance of fixed assets	341.06	319.16
- On difference between book balance and tax		
(a) Tax effect of items constituting Deferred tax liabilities		



## 36 Disclosure requirements under Accounting Standard 29 on Provisions, Contingent Liabilities and Contingent Assets

(Rs. in Lakhs)

Particulars	As at 1 - April 2016	Additions	Utilisation	Reversal*	As at 31- March 2017
Provision for warranty	<b>75.94</b> (105.95)	<del>-</del> (-)	(30.01)	<b>75.94</b> (-)	(75.94)

<sup>\*</sup> Refer Note 21

## 37 Specified Bank Notes Disclosure (SBN's)

During this year, the company had specified bank notes or other denomination note as defined in the MCA notification G.S.R. 308(E) dated March 31, 2017 on the details of the Specified Bank Notes (SBN) held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination wise SBN's and other notes as per the notification is given below:

(Amount in Rs.)

Particulars	SBN's	ODN's	Total
Closing Cash on hand as on 08 Nov 2016 (+) Permitted receipts	1,854,000	784,495 6,452,902	2,638,495 6,452,902
(-) Permitted payments (-) Amounts Deposited in Banks	124,000 1,730,000	4,714,563 1,553,857	4,838,563 3,283,857
Closing Cash on hand as on 30 Dec 2016	-	968,977	968,977

#### 38 Subsequent Events

The shareholders of the Company have approved through a postal ballot process, the subdivision of nominal value of each equity share of Rs.10/- each into 5 equity shares of Rs.2/- each and issue of one equity share of Rs.2/- each for five existing equity shares of Rs.2/- each, post the stock split.

## 39 Additional information as required by Paragraph 2 of the General Instructions for Preparation of Consolidation Financial Statement to Schedule III of the Companies Act, 2013

	Net assets i.e total assets minus total liabilities		Share of Profit/Loss		
Name of the Entity	As % of consolidated net assets	Net assets i.e. total assets minus total liabilities	As % of Consolidated Loss	Amount (Rs. In Lakhs)	
Saideep Polytherm, a partnership firm registered under Indian Partnership Act, 1932	<b>-1.50 %</b> (3.96 %)	<b>(59.25)</b> (156.74)	<b>-15.08%</b> (-18.89%)	<b>-72.51</b> (-59.22)	
Sarovar Insulation Private Limited, a private limited registered under Companies Act, 1956	<b>-4.65 %</b> (-0.36 %)	<b>-183.52</b> (-14.45)	<b>-35.15%</b> (-4.77%)	<b>(169.07)</b> (-14.94)	

Note: Figures in bracket relates to the previous year

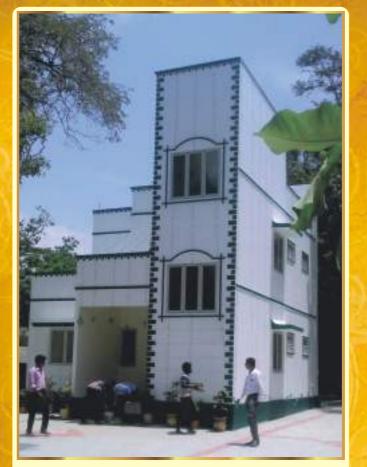
40 Previous year's figures have been regrouped/ reclassified wherever necessary to correspond with current year's classification/disclosure.

For and on behalf of Board of Directors

Bharat Anumolu Managing Director V J Singh
Director
CERTIFIED TRUE COPY

Company Secretary





Tamilnadu Police House Rest House



Film Nagar, Hyderabad, Elevation walls



Ghatkesar, Hyderabad College int-ext walls



R.O Water Plant at Mysore- Completed 2000 No's in Karnataka



Farm House in Hyderabad

Chennai May 25, 2017



ATTENDANCE SLIP

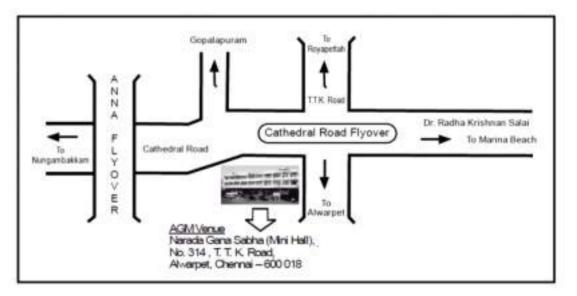
CIN No.: L65991TN1936PLC001428

Regd Office: 47 Graemes Road, Chennai -600 006.

Reg. Folio/DP & Client No	No .of Share	res Held
at the 80th Annual General Meet		reholder of the Company. I hereby record my prese Satguru Gnananada Hall, Naradagana Sabha, 3 ′at 10.00 A.M.
Member's Name :		
Member's/ Proxy's Signature :		
Proxy's Name :		
	ELECTRONIC VOTING PA	ARTICULARS
Evsn**	User ID	Password
170812016	xxxxxxxxxxxxxx	xxxxxxxxxxxxx
**(Electonic Voting Sequence Number)	(Folio No/DP Client ID)	(Existing Password or Pan No with Bank A/c.No. or D
	Form No. MGT-11  BEARDSELL LI  CIN No.: L65991TN1936I  Regd Office: 47 Graemes Road, Ch. Phone: 44-28293296. Website: www	PROXY FORM SPLC001428 thennai -600 006. ww.beardsell.co.in
Name of the member (s) : egistered Address :	BEARDSELL LI  CIN No.: L65991TN1936I  Regd Office: 47 Graemes Road, Ch  Phone: 44-28293296. Website: www.  PROXY FORM  Inpanies Act, 2013 and rules 19(3) of the C  Folio No./Client Id:	PROXY FORM SPLC001428 Chennai -600 006. W.beardsell.co.in Companies (Management and Administration) Rules, 2
Name of the member (s) : egistered Address :	BEARDSELL LI  CIN No.: L65991TN1936I  Regd Office: 47 Graemes Road, Ch. Phone: 44-28293296. Website: www.  PROXY FORM  Inpanies Act, 2013 and rules 19(3) of the C	PROXY FORM SPLC001428 Chennai -600 006. W.beardsell.co.in Companies (Management and Administration) Rules, 2
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Name of the member (s):egistered Address:	BEARDSELL LI  CIN No.: L65991TN1936I Regd Office: 47 Graemes Road, Ch Phone: 44-28293296. Website: www.  PROXY FORM  Inpanies Act, 2013 and rules 19(3) of the C  Folio No./Client Id:shares of the above named  2. Name:  Address:	PROXY FORM SPLC001428 Chennai -600 006. Cow.beardsell.co.in Companies (Management and Administration) Rules, 2  DP ID  ed Company, hereby appoint  3. Name: Address:
Name of the member (s):egistered Address:	BEARDSELL LI  CIN No.: L65991TN1936I Regd Office: 47 Graemes Road, Ch. Phone: 44-28293296. Website: www. PROXY FORM  Inpanies Act, 2013 and rules 19(3) of the Co.  Folio No./Client Id: shares of the above named  2. Name: Address:  Email-ID:	PROXY FORM SPLC001428 Chennai -600 006. W.beardsell.co.in Companies (Management and Administration) Rules, 2  DP ID  ed Company, hereby appoint  3. Name: Address:  Email-ID:
Name of the member (s):egistered Address:	BEARDSELL LI  CIN No.: L65991TN1936I Regd Office: 47 Graemes Road, Ch Phone: 44-28293296. Website: www.  PROXY FORM  Inpanies Act, 2013 and rules 19(3) of the C  Folio No./Client Id:shares of the above named  2. Name:  Address:	PROXY FORM SPLC001428 Chennai -600 006. Cow.beardsell.co.in Companies (Management and Administration) Rules, 2  DP ID  ed Company, hereby appoint  3. Name: Address:

Note: This form duly filled up, stamped and signed by the appointer or his attorney duly authorized in writing or if the appointer is a BodyCorporate, under the seal or signed by an attorney duly authorized by it shall be deposited at the Registered Office of the Company along with the power of Attorney, if any under which the Proxy Form is signed, not less than 48 hours before the time for holding the meeting.

## Route map to AGM venue



Item No.	Resolutions			
1	ORIDINARY BUSINESS ( Ordinary Resolutions)			
	ADOPTION OF ACCOUNTS (Balance Sheet as at 31st March, 2017, the Statement Profit and Loss			
	of the Company for the year ended on that date, together with the Schedules and Cash Flow Statement			
	for the year ended 31st March, 2017 together with the Directors Report & Audit Report there on )			
2	TO DECLARE A DIVIDEND - Ratification of Interim Dividend paid for the year 2016-17.			
3	APPOINTMENT OF DIRECTOR - Mr. AMRITH ANUMOLU			
4	APPOINTMENT OF STATUTORY AUDITORS (Messrs. S.R. Batliboi & Associates LLP, Chartered Accountants			
	(ICAI Registration Number of the firm is 101049W/E300004)			
	SPECIAL BUSINESS:			
5	Increase in remuneration to Mr Bharat Anumolu, Managing Director, with effect from April 1, 2017 (Special Resolution)			
6	TO ACCEPT / RENEW UNSECURED DEPOSITS FROM SHARE HOLDERS (Ordinary Resolution)			
7	Appointment of Jt. Managing Director (Ordinary Resolution)			
8	Appointment of Executive Director (Special Resolution)			