

Date: 12th February, 2020

To,

Dept. of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai – 400 001

Company Code: 533161

To.

The Listing Department,

National Stock Exchange of India Limited,

Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051

Company Code: EMMBI

<u>Sub:</u> <u>Press Release for Un-Audited Financial Results for the Quarter and Nine Months ended 31st December, 2019</u>

Dear Sir/Madam,

Please find enclosed herewith press release issued by the Company in respect of un-audited financial results for the Quarter and Nine Months ended 31st December, 2019.

We request you to take the above information on record.

Thanking you,

Yours faithfully,

For Emmbi Industries Limited

Kaushal Patvi Company Secretary

Encl: As above





Emmbi beats the slowdown and Generates A Robust 16 % Growth in Volume on 9 monthly basis

Mumbai, 12th February, 2020:

Emmbi Industries Limited came out with a record performance in Q3 of FY 2019-20.

Beating the Slowdown, Emmbi has registered 16% growth in the sales volume during the first 9 months, though the revenue growth appears to be around 7.5% actual growth of the Company is 16%. The number difference is because of the reduction of the Raw material prices to the tune of around 20% from the previous financial year.

Highlights of Q3 FY20 performance:

(Rs. In Millions)

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Particulars (in Rs. Million)	Q3FY20	Q3FY19
Net income from operations (Rs.)	815.10	748.57
EBIDTA (Rs.)	98.22	106.60
EBITDA margin %	12.05%	14.24%
PAT (Rs.)	35.93	44.92
PAT margin %	4.41%	6.00%
EPS (Rs.)	2.03	2.54

Highlights of 9M YTD FY20 performance:

(Rs. In Millions)

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Particulars (in Rs. Million)	9M FY20	9M FY19
Net income from operations (Rs.)	2,292.57	2,134.93
EBIDTA (Rs.)	289.40	304.91
EBITDA margin %	12.62	14.28
PAT (Rs.)	108.83	129.76
PAT margin %	4.75%	6.08%
EPS (Rs.)	6.15	7.34

This stellar performance was possible because of the diverse portfolio of products we produce and distribute. We are present in 57 different countries with 4 product verticals. Company has a very perfect balance of sales and distribution in Domestic market and Export. Emmbi's market has also very comfortable divide of 75% in B2B and 25% in B2C sector.

About us:

Emmbi Industries Limited is a well-established brand whose product line spans across the areas of water conservation and rural distribution, agriculture, packaging, advanced composites, geo-textiles and various other polymer based materials. The products are sold in India, and across 57 countries and it has consistently built stakeholder trust for over 24 years.