



May 15, 2025

The Manager
Corporate Relationship Department
BSE Limited
Floor 25, Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001

BSE Scrip Code- 533267

Fax No.: 022-2272 3121/1278/1557/3354

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East)
Mumbai - 400 051

**NSE Scrip Symbol: CANTABIL and Series:
EQ**

Fax No.: 022-26598237/38

**Subject: Press Release on Audited Financial Results for the Quarter and Financial Year ended
on March 31, 2025**

Dear Sir/Ma'am,

Please find enclosed herewith the Press Release on Audited Financial Results for the Quarter and Financial Year ended on March 31, 2025.

You are requested to take the above on record.

For Cantabil Retail India Limited

Poonam Chahal
Company Secretary & Compliance Officer
FCS No. 9872
Encl: as above

CANTABIL RETAIL INDIA LTD.

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e-mail : info@cantabilinternational.com Website : www.cantabilinternational.com CIN No. L74899DL1989PLC034995
Works : Plot No. 359,360 & 361, Phase 4-B, Sec.-17, HSIIDC Industrial Estate, Footwear Park, Bahadurgarh, Haryana-124507

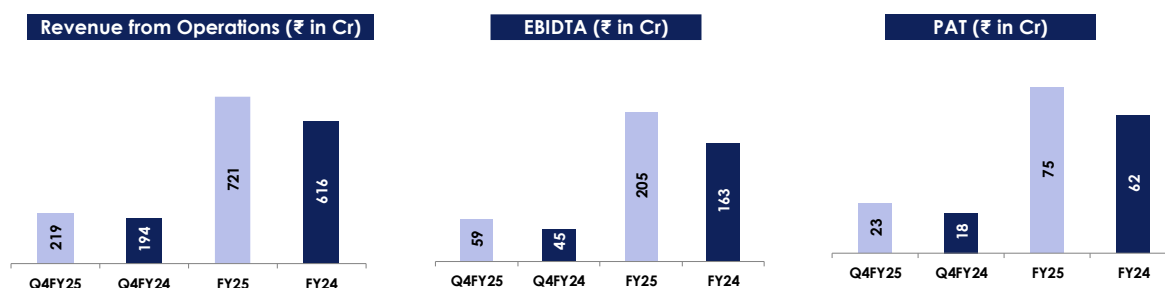
CANTABIL RETAIL INDIA LIMITED

Highest Ever Revenue of ₹721 crores in FY25 up by 17% y-o-y
Highest Ever EBIDTA of ₹ 205 crores in FY25 up by 26% y-o-y
Record PAT for FY25 at ₹ 74.9 crores up by 20% y-o-y
Total Store 599 | Net Store addition 66

New Delhi, May 15, 2025: Cantabil Retail India Limited (CRIL / Company), one of India's leading integrated retail player with pan India presence declared its Audited Financial Results for the quarter and year ended March 31, 2025. CRIL with over 3 decades presence is in the business of designing, manufacturing, branding and retailing of apparels under the brand name of **CANTABIL**.

Key Financial Highlights are as follows :

| Particulars (₹ In Cr) | Q4FY25 | Q4FY24 | Y-O-Y | FY25 | FY24 | Y-O-Y |
|--------------------------------|--------------|--------------|-------|--------------|--------------|-------|
| Revenue from Operations | 219.0 | 194.3 | 13% | 721.1 | 615.6 | 17% |
| EBIDTA | 58.6 | 44.8 | 31% | 205.0 | 162.7 | 26% |
| EBIDTA Margin | 26.8% | 23.1% | | 28.4% | 26.4% | |
| PAT | 22.5 | 18.4 | 23% | 74.9 | 62.2 | 20% |
| PAT Margin % | 10.3% | 9.4% | | 10.4% | 10.1% | |


Standalone Performance highlights for FY25

- **Revenue from Operations** for FY25 grew by 17% to ₹721.1 crores as compared to ₹615.6 crores in FY24. Company reported highest ever yearly revenue during FY25.
- **EBIDTA** for FY25 grew by 26% to ₹205.0 crores as compared to ₹162.7 crores in FY24. **EBIDTA margin** for FY25 stood at 28.4% as compared to 26.4% in FY24.
- **PAT** for FY25 grew by 20% to ₹74.9 crores as compared to ₹62.2 crores in FY24. **PAT margin** for FY25 stood at 10.4% as compared to 10.1% in FY24. Company reported highest ever yearly PAT during FY25.

Standalone Performance highlights for Q4 FY25

- **Revenue from Operations** for Q4 FY25 grew by 13% to ₹219.0 crores as compared to ₹194.3 crores in Q4 FY24.
- **EBIDTA** for Q4 FY25 grew by 31% to ₹58.6 crores as compared to ₹44.8 crores in Q4 FY24. **EBIDTA margin** for Q4 FY25 stood at 26.8% as compared to 23.1% in Q4 FY24.
- **PAT** for Q4 FY25 grew by 23% to ₹22.5 crores as compared to ₹18.4 crores in Q4 FY24. **PAT margin** for Q4 FY25 stood at 10.3% as compared to 9.4% in Q4 FY24.

Commenting on the results and performance, Mr. Vijay Bansal, (Chairman & Managing Director) of Cantabil Retail India Limited said :

“We are pleased to report a historical full year performance for FY25. The robust volume growth of over 15% during the year underscores the robustness of our brand. The achievement of a historical high revenue and Profit After Tax (PAT) during FY25, despite a challenging market environment, is a testament to our customer-centric approach, highlights the brand's competitive advantage and its potential for sustained growth and market leadership.

We are focused on executing a multi-pronged strategy aimed at augmenting customer convenience, strengthening our brand proposition, and driving business growth through expanded market presence and diversified offerings

We are witnessing green shots in demand pick up in last couple of months. The prediction of above normal monsoon bodes well for the economy and is anticipated to further improve the consumer sentiment. The overall revival in consumer sentiment is expected to disproportionately benefit companies that have invested in building strong brand equity, nurturing customer relationships, and establishing a solid market presence. We are committed to shifting gears, capitalizing on emerging opportunities, and solidifying our position as a leader in the fashion apparel sector

On the expansion front, the Company accelerated its store expansion strategy by opening 66 stores (net) during FY25.

About Cantabil Retail India Limited: Established in 1989, Cantabil Retail India Limited is in the business of designing, manufacturing, branding and retailing of apparels and accessories. The Company started its garment manufacturing and retailing business in the year 2000 and opened the first Cantabil store in September 2000 in New Delhi.

Over the years, Company has established 2,00,000 sq. ft. state of art manufacturing facility in Bahadurgarh, Haryana with a capacity to produce 15.00 Lakh garment pcs. /p.a that makes Casual trousers, Formal trousers, Suits & jackets and Shirts. Along with this, the Company also has two dedicated production units and two warehouses to ensure seamless & timely Logistics of quality products. The production facilities are equipped with high quality machines.

The Company sells its products under the brand Cantabil through 599 Exclusive Brand Outlets (EBOs). The company believes in building strong client relationships by effectively delivering good quality products and acknowledging the changing customer demands.

Disclaimer : *Certain statements in this “Release” may not be based on historical information or facts and may be “forward looking statements” within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management’s current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. This “Release” does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company’s shares.*

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