Date: 06th November, 2026

To,
BSE Limited,
25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai - 400 001
Scrip Code: **504380**

Subject: Investor Presentation for the quarter ended 30 September 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed the Investor Presentation of the Company for the quarter ended 30 September 2026.

The aforesaid Investor Presentation is also available on the Company's website at: https://www.flomicgroup.com/investor

You are requested to kindly take the above information on record.

Thanking You.

Yours Faithfully,

For Flomic Global Logistics Limited

ABHAY MILAN SHAH
Digitally signed by ABHAY MILAN SHAH

Abhay Shah
Company Secretary cum Compliance Officer

FLOMIC
GLOBAL LOGISTICS LTD



FLOMIC
GLOBAL LOGISTICS LTD

Investor Presentation
Q2 & H1 FY27



DISCLAIMER

This presentation has been prepared by Flomic Global Logistics Limited ("Company"), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections

FLOMIC
GLOBAL LOGISTICS LTD

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01

Company Overview





FLOMIC
GLOBAL LOGISTICS LTD

COMPANY SNAPSHOT

38+ years of strong legacy

Integrated, asset-light logistics platform across Air, Sea, Land and Specialized Logistics

5,000+ active customers across SME and enterprise segments

Network of 25 branches | 30+ warehouses | PAN India

20.435
Total Shipments Handled in H1 FY27

Strong promoter ownership (~69%)

CRISIL Rating: BBB- / Stable

FLOMIC
GLOBAL LOGISTICS LTD

COMPANY JOURNEY

1988
Founded in Mangalore as a regional logistics operator

2000
Expansion into global freight forwarding

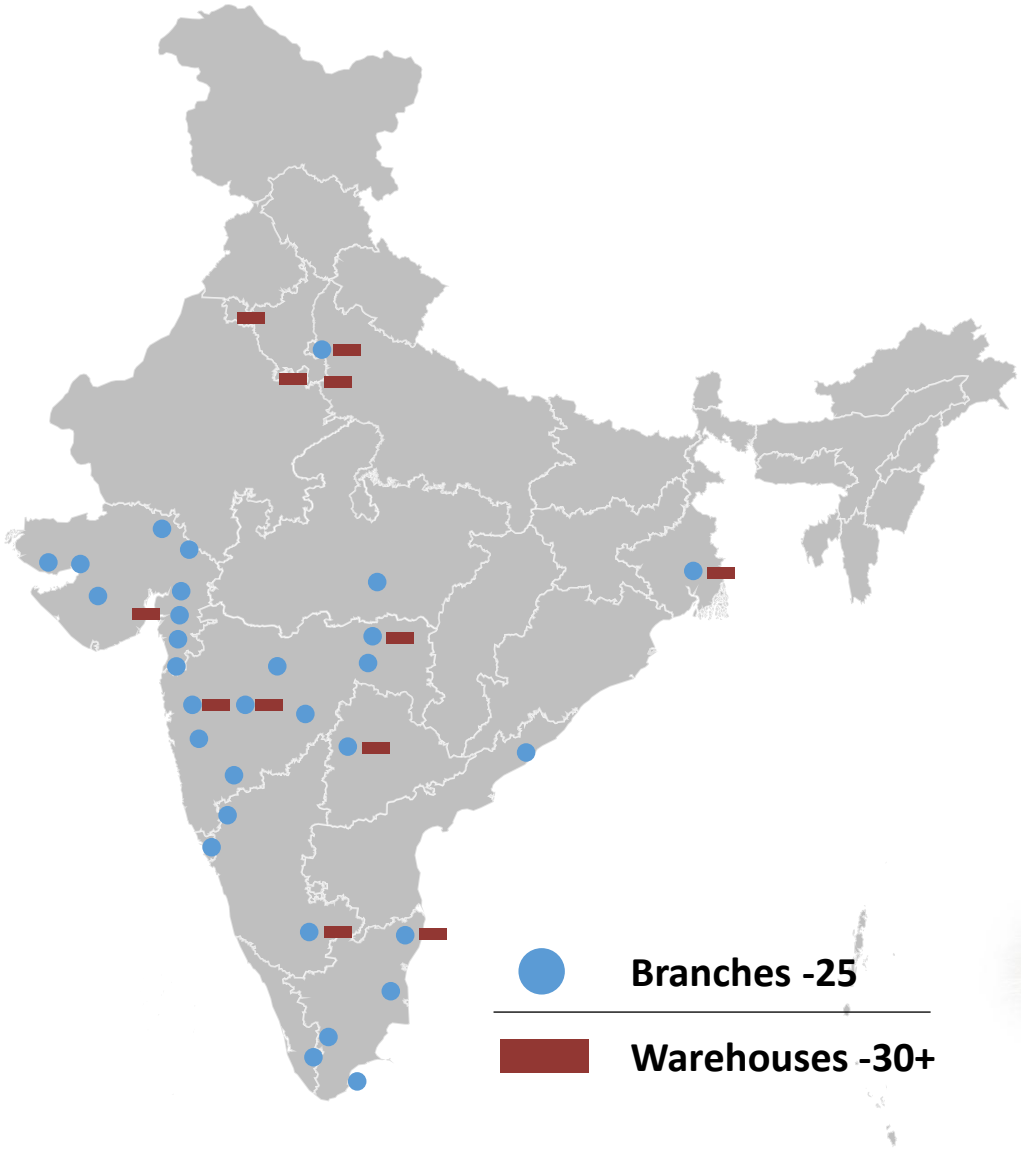
2018-2020
Entry into new verticals: Warehousing, Event Logistics

2020
Listed on BSE (Main Board)

2022-2024
Courier, Transportation, ERP-led transformation

2025-2026
WCA Events, Projects registrations; workforce scaled to 500+

PAN INDIA NETWORK & INFRASTRUCTURE



- 25 branches covering key industrial, port and consumption hubs
- 30+ warehouses aggregating ~13.8 lakh sq. ft. of space
- Strong global partner network enabling cross-border connectivity
- Scalable infrastructure supporting future volume growth



OUR EXPERIENCED TEAM



Lancy Barboza
CEO & Managing Director



Alan Barboza
Executive Director & AGM - Sales



Abhinandan Gupta
Chief Finance Officer



Jayachandran Menon
Chief Operating Officer



Amarjit Sahmbi
Chief Executive Officer - SCS



Piyush Mehta
Vice President - Sales

Independent Directors



Satyaprakash S. Pathak



Suresh Shivanna Salian



APK Chettiar



Rajendraprasad Tiwari



Ananda Ghungarde

COMPETITIVE STRENGTHS

FLOMIC GLOBAL LOGISTICS LTD

- Asset-light + scalable
- Technology-integrated operations
- Strong repeat customer base
- Pan-India physical presence with global partners
- Disciplined Working Capital Efficiency
- Diversified, no single customer concentration risk



02

Business Overview



AN INTEGRATED SERVICES PLATFORM

FLOMIC GLOBAL LOGISTICS LTD

End-to-End Logistics Offerings

- Ocean Freight
- Air Freight
- Domestic Transportation-Air, Rail and Road
- Cross-trades
- Customs Broking
- Warehousing & Integrated Supply Chain Solutions
- Exhibition & Event Logistics
- Break Bulk /ODC/Project Cargo
- Liquid Logistics
- Dangerous / Hazardous Cargo
- Reefer Container



BUSINESS MODEL – ASSET LIGHT & SCALABLE

Customers → Flomic Platform → Global Network Partners

Margin-based services driven freight forwarding model

Limited capital intensity with high operating leverage

Margin expansion via:
- Warehousing
- Project cargo
- Specialized logistics

Technology-enabled scalability without proportional cost increase

Relationship-driven repeat business



GLOBAL ACCREDITATIONS

FLOMIC GLOBAL LOGISTICS LTD

IATA

MTO

PROLOG
PROFESSIONAL LOGISTICS NETWORK

IEIA
www.ieia.in
Indian Exhibition Industry Association

FIATA

ACAAI

WCAworld
Leading the World in Logistics Partnering

WCA
FIRST

JCTRANS

FFI

AMTOI
CATALYSING MULTIMODALISM

since 1937
BCBA

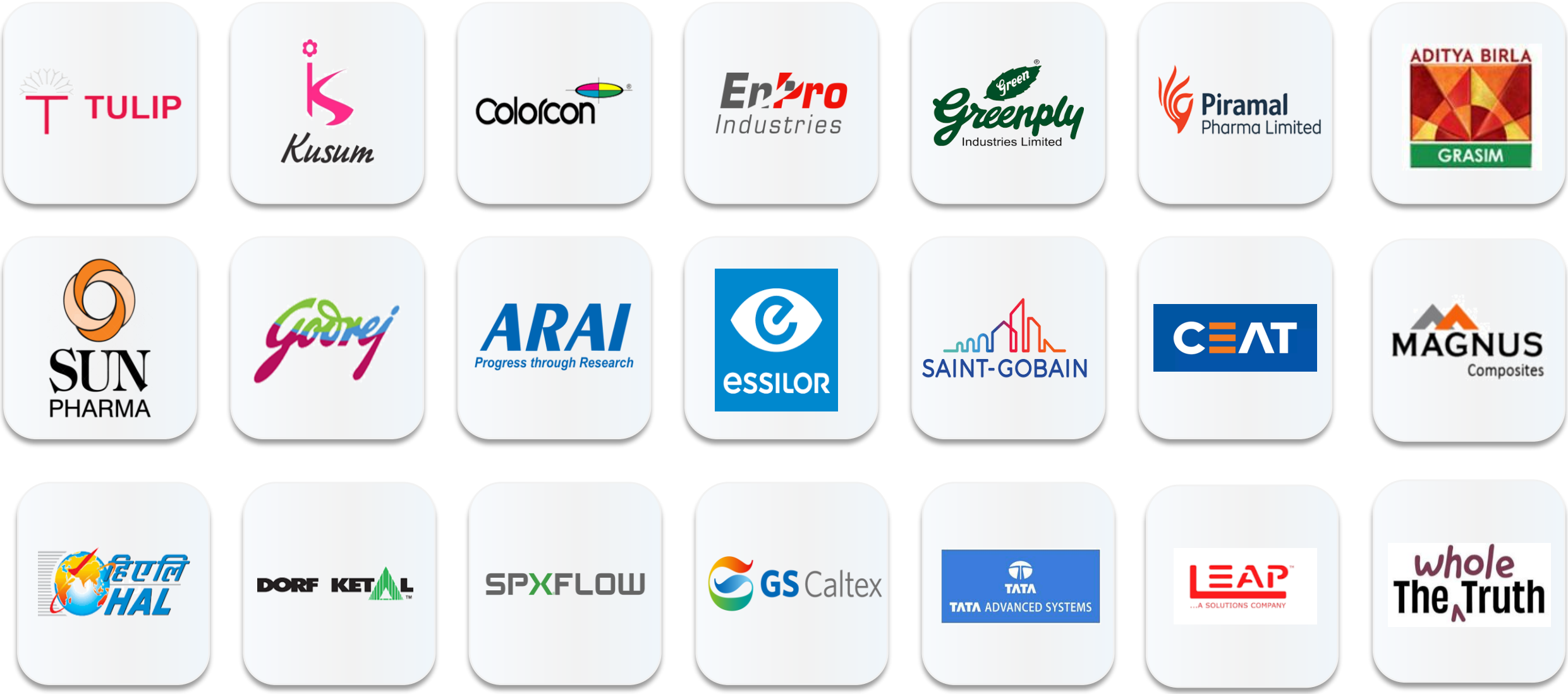
FEDERAL MARITIME COMMISSION
1961

BOMBAY CHAMBER
Bombay Chamber
of Commerce & Industry

AEO
भारतीय सीमा शुल्क
INDIAN CUSTOMS

OUR MARQUEE CLIENTELE

FLOMIC GLOBAL LOGISTICS LTD



CUSTOMER STICKINESS

FLOMIC
GLOBAL LOGISTICS LTD

Top 15 customer contribute more than 20% to the Turnover

No single customer concentration risk

Long-term relationships with 51% repeat business



TECHNOLOGY AS A MOAT

FLOMIC GLOBAL LOGISTICS LTD

Logi-Sys PRO



Logi-Sys, Flomic's proprietary, cloud-based ERP, integrates Air, Sea, Land, Warehousing, Transportation and Customs on a single platform

End-to-end integration with CRM, Billing and Financial Accounting, enabling real-time visibility and control

~50% reduction in turnaround time through workflow automation and process standardization

Real-time MIS, analytics and BI dashboards supporting operational discipline, margin management and forecasting

Scalable digital backbone enabling growth without proportional increase in operating costs

03

Industry Scenario



INDUSTRY SCENARIO

A New Chapter in India's Logistics Story

India's freight and logistics market is expanding amid infrastructure development and supply-chain transformation.

USD 315.89 Bn	USD 476.51 Bn	8.57%
Estimated market size, 2026	Projected market size, 2031	Projected CAGR, 2026–2031

What is shaping the market

- **Infrastructure expansion:** PM Gati Shakti and Dedicated Freight Corridors aim to improve connectivity and efficiency
- **Digitalisation:** ULIP supports data integration and visibility across the logistics ecosystem

What it means for Flomic

- **Growing freight demand:** trade, manufacturing and e-commerce create opportunities across freight movement and forwarding
- **Integrated solutions:** multimodal connectivity supports coordinated transport and end-to-end shipment management
- **Service differentiation:** digital visibility, reliable execution and tailored solutions strengthen customer relationships

An expanding market and evolving infrastructure create opportunities for logistics providers to strengthen connectivity and efficiency.

Sources: Mordor Intelligence, India Freight and Logistics Market (forecast 2026–2031); Government of India logistics initiatives.

INDUSTRY SCENARIO

Where Is India's Logistics Growth Coming From?

Air freight and courier, express & parcel are projected to outgrow the overall market, while road and sea remain the volume base.

Projected CAGR, 2026–2031 (%)



Where today's volume sits, 2025

69.97%
Road freight
Share of India's freight tonnage in 2025



52.75%
Sea & inland waterways
Share of India's freight-forwarding market in 2025



Implications for Flomic

- **Multimodal capabilities**
- **Shipment visibility and reliability**
- **Customer-specific freight solutions**

Source: Mordor Intelligence, India Freight and Logistics Market (forecast 2026–2031).

04

Q2 & H1 FY27 Operational & Financial Performance



CEO & MANAGING DIRECTOR MESSAGE

"Q2 FY27 marked another strong quarter for Flomic, building on the positive momentum witnessed at the beginning of the financial year. During the quarter, we reported Revenue from Operations of ₹15,565.43 lakh, EBITDA of ₹1,693.81 lakh and PAT of ₹432.45 lakh. Revenue grew 36.87% YoY, while EBITDA increased 90.00% YoY, with EBITDA margin improving to 10.88% from 7.84% in Q2 FY26.

We maintained our positive profitability trajectory, supported by improved operating performance and disciplined cost management. Our diversified service portfolio, supported by our asset-light business model, continues to provide a strong foundation for growth. During the quarter, we strengthened our Bhiwandi warehousing capabilities through a new multi-tier storage structure, adding 15,000 sq. ft. of storage area. We also expanded pallet-racking capacity by over 2,000 positions, catering to growing demand from quick commerce and FMCG customers.

Looking ahead, we remain positive about the long-term prospects of the logistics industry, supported by India's manufacturing, trade and export growth. We will continue to focus on expanding our integrated logistics platform, strengthening our warehousing and specialised logistics capabilities, deepening customer relationships and driving sustainable, profitable growth through disciplined execution."



Founder, MD & CEO

MR. LANCY BARBOZA

Q2 FY27 OPERATIONAL PERFORMANCE

FLOMIC GLOBAL LOGISTICS LTD

Cargo Volumes Across Segments

Q2FY27

Sea FCL (TEUs)	**6,209**
Sea LCL (CBM)	**9,094**
Air (MT)	**1,271**

Shipments handled

Q2FY27

9,890

Customers Added

Q2FY27

201

Warehousing Footprint

13.8 Lakh Sq. Ft.

Sales Mix Q2FY27

Import	**35%**
Export	**52%**
Warehousing	**13%**

Strong operational scale-up supported by a growing base, expanding warehousing footprint, and disciplined execution enabled by technology investments



Q2 FY27 FINANCIAL SNAPSHOT

FLOMIC GLOBAL LOGISTICS LTD

REVENUE

₹15,565 Lakhs
37% YoY Growth

EBITDA

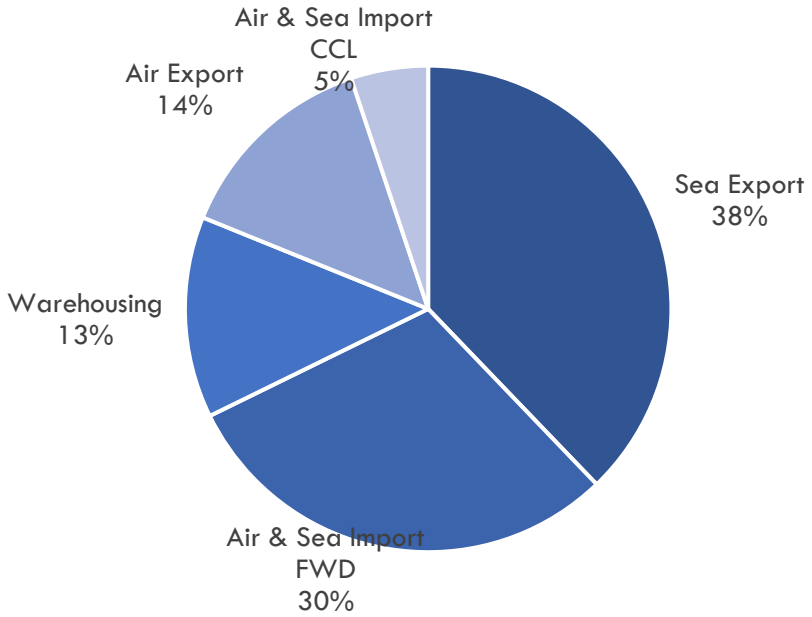
₹1,694 Lakhs
Margin 10.9%

PAT

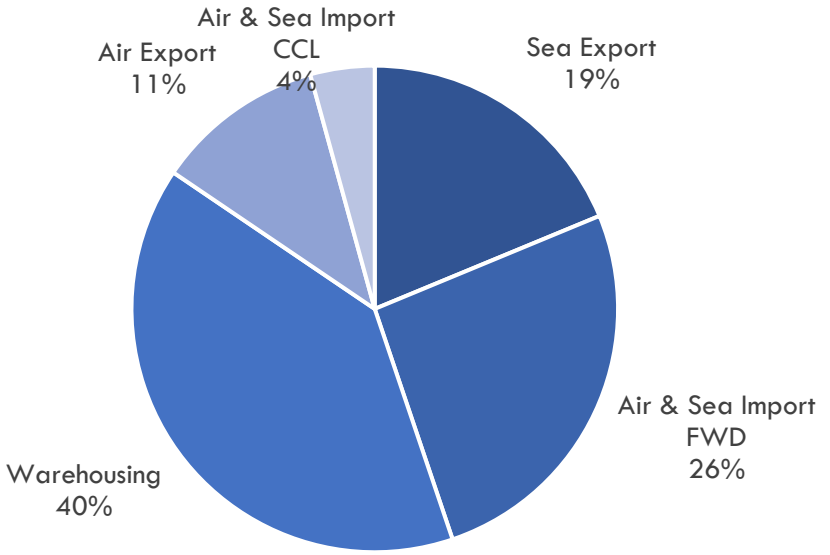
₹432 Lakhs
Margin 2.8%

PRODUCT WISE STATISTICS Q2 FY27

Revenue Contribution (%)



Gross Profit Contribution (%)



H1 FY27 OPERATIONAL PERFORMANCE

FLOMIC GLOBAL LOGISTICS LTD

Cargo Volumes Across Segments

H1FY27

Sea FCL (TEUs)	**11,146**
Sea LCL (CBM)	**16,083**
Air (MT)	**2,303**

Shipments handled

H1FY27

20,435

Customers Added

H1FY27

385

Warehousing Footprint

13.8 Lakh Sq. Ft.

Sales Mix H1FY27

Import	**37%**
Export	**49%**
Warehousing	**14%**

Strong operational scale-up supported by a growing base, expanding warehousing footprint, and disciplined execution enabled by technology investments



H1 FY27 FINANCIAL SNAPSHOT

FLOMIC GLOBAL LOGISTICS LTD

REVENUE

₹27,565 Lakhs
28% YoY Growth

EBITDA

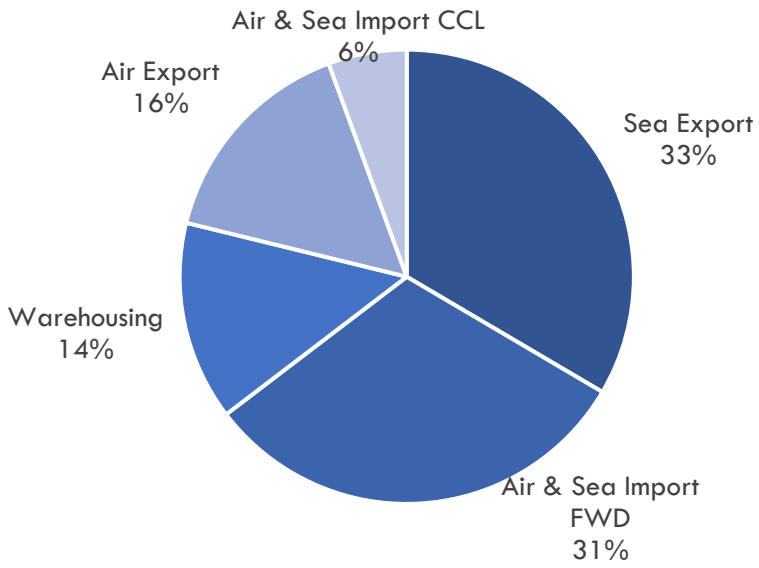
₹2,814 Lakhs
Margin 10.2%

PAT

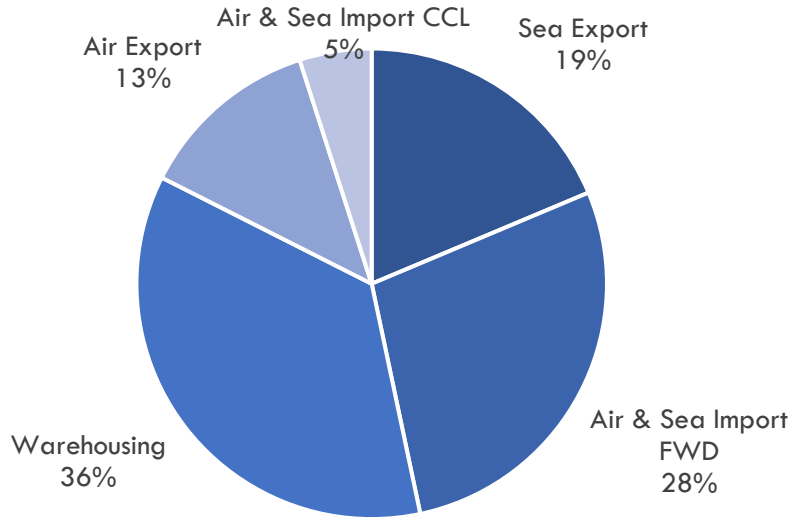
₹639 Lakhs
Margin 2.3%

PRODUCT WISE STATISTICS H1 FY27

Revenue Contribution (%)



Gross Profit Contribution (%)



Q2 & H1 FY27 INCOME STATEMENT

FLOMIC GLOBAL LOGISTICS LTD

Particulars (₹ in lakhs)	Q2 FY27	Q2 FY26	Y-o-Y (%)	H1 FY27	H1FY26	Y-o-Y (%)
Revenue From Operations	**15,565.43**	**11,372.46**	**36.87%**	**27,565.20**	**21,510.22**	**28.15%**
Other Income	52.20	28.97		92.94	81.57	
Total Income	**15,617.63**	**11,401.43**		**27,658.14**	**21,591.79**	
Operating Expenses	12,595.89	8,950.98		22,197.39	16,765.56	
Employee Benefits Expenses	952.59	1,180.29		1,924.12	2,368.31	
Other Expenses	375.34	378.68		722.25	898.56	
EBITDA	**1,693.81**	**891.48**	**90.00%**	**2,814.38**	**1,559.36**	**80.48%**
EBITDA Margin (%)	10.9%	7.8%	304 bps	10.2%	7.2%	296 bps
Depreciation and Amortization Expense	761.34	695.87		1,370.95	1,390.62	
Finance Cost	323.82	273.23		561.61	576.20	
Profit/(Loss) before tax	**608.65**	**-77.62**		881.82	-407.46	
Tax Expenses	176.20	23.74		243.11	-8.31	
Net Profit after tax	**432.45**	**-101.36**		**638.71**	**-399.15**	
Net Profit Margin (%)	2.8%	N/A		2.3%	N/A	
Earnings per share - Basic	2.38	-0.56		3.52	-2.2	

05

FY26 Annual Performance



ANNUAL INCOME STATEMENT

FLOMIC GLOBAL LOGISTICS LTD

Particulars (₹ in lakhs)	FY26	FY25	Y-o-Y (%)
Revenue from Operations	**43,172.65**	**50,014.56**	**-13.68%**
Other Income	134.53	315.38	
Total Income	**43,307.18**	**50,329.94**	
Operating Expenses	33,394.08	39,660.80	
Employee Benefit Expenses	4,517.56	4,101.83	
Other Expenses	1,559.48	1,886.38	
EBITDA	**3,836.06**	**4,680.93**	**-18.05%**
EBITDA Margin (%)	8.89%	*9.3%*	(47) Bps
Depreciation & Amortization Expenses	2,701.59	2,799.34	
Finance Cost	1,065.24	1,406.95	
Profit / (Loss) Before Tax	**69.23**	**474.64**	
Tax Expenses	38.22	105.09	
Net Profit after tax	**31.01**	**369.55**	**-91.61%**
Net Profit Margin (%)	0.07%	*0.7%*	(67) Bps
Basic Earning Per Share	0.17	2.03	**-91.63%**

ANNUAL BALANCE SHEET

FLOMIC GLOBAL LOGISTICS LTD

Equity & Liabilities (₹ in lakhs)	H1 FY27	FY26	FY25
Equity Share Capital	1,816.84	1,816.84	1816.84
Other Equity	3,531.41	2,898.27	2870.98
Total Equity	**5,348.25**	**4,715.11**	**4687.82**
Borrowings (Non-current)	112.95	174.33	376.55
Lease Liabilities (Non-current)	4,135.55	3,902.65	5318.85
Other Financial Liabilities (Non-current)	181.71	172.89	196.23
Provisions (Non-current)	130.19	169.56	204.61
Other Non-current Liabilities	31.79	41.68	21.36
Total Non-current Liabilities	**4,592.19**	**4,461.11**	**6117.6**
Borrowings (Current)	4,985.86	2,208.14	3348.87
Lease Liabilities (Current)	2,227.38	2,305.40	2327.62
Trade Payables			509.3
Outstanding dues of micro enterprises	628.33	336.01	590.3
Outstanding dues of others	3,437.72	2,060.83	256.59
Other Financial Liabilities	40.43	31.1	506.59
Other Current Liabilities	2,205.81	1,593.01	1509.98
Provisions (Current)	88.81	105.16	103.74
Current Tax Liabilities (net)	-	-	13.89
Total Current Liabilities	**13,614.34**	**8,639.65**	**10,129.29**
TOTAL EQUITY AND LIABILITIES	**23,554.78**	**17,815.87**	**20934.71**

Assets (₹ in lakhs)	H1 FY27	FY26	FY25
Property, plant and equipment	612.91	522.01	693.14
Right of use assets	5,583.82	5,407.75	593.14
Intangible Assets	-	-	3.99
Loans	1.91	1.92	2.32
Other financial assets	570.94	544.14	600.08
Income tax assets (net)	1,605.40	1,455.67	1188.46
Deferred tax assets (net)	396.08	412.49	391.7
Other non-current assets	118.75	121.68	167.1
Total Non-current Assets	**8,889.81**	**8,465.66**	**3677.63**
Trade Receivables	10,881.87	5,895.82	7658.9
Cash and Cash Equivalent	174.17	1,308.18	1012.95
Bank Balances other than above	18.52	15.18	40.94
Other Financial Assets	239.13	193.7	199.24
Other Current Assets	3,351.28	1,937.33	2045.06
Total Current Assets	**14,664.97**	**9,350.21**	**10956.89**
TOTAL ASSETS	**23,554.78**	**17,815.87**	**20934.71**

06

Way Forward



WAY FORWARD

FLOMIC GLOBAL LOGISTICS LTD

Geographic Expansion	Expand presence across key Indian logistics hubs and select overseas nodes
Margin-Accretive Growth	Scale warehousing (e-commerce focused), projects logistics and break-bulk to improve margins
Forward Integration	CFS and air cargo capabilities to capture higher value across the supply chain
Client Deepening	Increase wallet share through integrated solutions, multi-service offerings and stronger key account management
Technology Enablement	Enhance efficiency and visibility through digital platforms

Thank You

CONNECTING MARKETS | POWERING POSSIBILITIES

FLOMIC LOGISTICS LTD

Mr. Abhinandan Gupta

abhinandan@flomicgroup.com

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