

Earnings release for the quarter and year ended March 31,2013

Revenue Up by 11.5% to Rs 10,743.5 million for FY 2013 PAT Up by 4.5% to Rs 1,545.4 million for FY 2013

Mumbai, 30th May 2013: Eros International Media Limited (Eros International), a leading global Company in the Indian film entertainment industry, today announced its consolidated financial results for the guarter and year ended March 31, 2013 (Q4 & FY2013).

Financial Highlights:

CONSOLIDATED RESULTS FOR FY2013

- Total Income increased by 11.5% to Rs. 10,743.5 million (Rs. 9,631.8 million in FY2012)
- EBIT increased by 0.2% to Rs. 2,262.2 million; (Rs. 2,256.9 million in FY2012)
- Profit after tax (after minority) increased by 4.5% to Rs. 1,545.4 million (Rs 1,478.4 million in FY2012)
- Diluted EPS increased by 4.0% to Rs. 16.81 (Rs. 16.16 in FY2012)

CONSOLIDATED RESULTS FOR Q4 FY2013

- Total Income decreased by 2.6% to Rs. 2,139.3 million (Rs. 2,196.5 million in Q4 FY2012)
- EBIT decreased by 7.9% to Rs. 417.5 million (Rs. 453.5 million in Q4 FY2012)
- Profit after tax (after minority) increased by 7.1% to Rs.318.3 million (Rs. 297.3 million in Q4 FY2012)
- Diluted EPS increased by 6.5% to Rs. 3.46 (Rs. 3.25 in Q4 FY2012)



Strategic Outlook:

The Company has a very positive outlook about its ability to capitalize on the opportunities presented by the rapidly growing Indian media and entertainment sector. While the Company continues to generate strong cash-flows it is also reinvesting the same into building a strong content slate and catalogue that can be monetized through various existing, new and emerging platforms and give the company a distinct competitive advantage in the years to come.

Operational Highlights:

<u>Diversified Portfolio of Releases</u>: In FY2013, Eros International released 77 films in multiple languages comprising 30 Hindi, 47 Tamil and other regional languages (77 films in FY2012). Out of the 44 Tamil films released in FY2013, 5 were mainstream, High profile releases (1 Tamil mainstream release in FY2012). In Q4FY2013, the Company released a total of 17 films out of which 4 were Hindi, 13 were Tamil and other regional language films (16 films in FY2012).

2 of the top ten box office grossing Hindi language films in India in FY13, were Eros International films (Source: Box Office India)

- Scalability of content mix: Major film releases in the period included; 'Housefull 2', 'Cocktail', 'Son of Sardaar', 'Khiladi 786','Teri Meri Kahanni', 'Vicky Donor' and 'English Vinglish' among the successful Hindi releases out of the total 30 Hindi films. 'Thuppaki', 'Maatraan' and 'Kadal' were the 3 notable Tamil releases in the year. The majorly anticipated Rajnikanth starrer 'Kochadaiyaan' is postponed into FY 2014. The step-up in high profile Tamil films allowed the Company to simultaneously tap into the Hindi and Tamil mainstream market demonstrating the scalability of the business model.
- Consistent Box Office Track Record: The notable new trend within the growing box office in India was the higher than proportionate success of smaller budget films along with continued growth in high profile films with 9 films crossing the INR 100 crore box office gross collection mark in calendar year 2012 as compared to just 5 films in the previous year. Consistent with the Company's track record of picking winners in its portfolio, the Company had 2 out of Top 10 Box Office films for the year namely 'Housefull 2' and 'Son of Sardaar'. 'Vicky Donor' as



well as 'English Vinglish' which were lower budget high concept films not only were critically acclaimed and won several awards but were also highly successful at the box office within India as well as internationally.

- <u>Strong Television Presales</u>: Major Television Syndication deal with Viacom 18 that was announced included a mixture of library, current and forthcoming titles. Further television licensing deals were secured with Zee TV and Star TV as well during the period. Pre-sales significantly underpinned television revenues for the year, again consistent with the Company's strategy to operate a de-risked business model.
- New International Markets: Internationally, our parent Eros International Plc continued to make distribution deals in new markets such as Japan, China, Taiwan, Korea, Romania, Malaysia, Myanmar, Nigeria and other countries. We released the 2007 hit film 'Om Shanti Om' for the very first time theatrically in Japan and 'English Vinglish' in South Korea. Also due to the strong international market presence of our parent, the group secured overseas distribution rights to several high profile films such as 'Student of The Year' and 'Dabaang 2'.
- <u>Digital distribution leadership</u>: Eros Now, our on-demand entertainment portable accessible via internet-enabled devices, went live in August 2012 with a commercial launch <u>www.erosnow.com</u>. The Eros Now channel on YouTube continued to generate strong traffic and advertising revenues. Eros Now was the top ranked Indian channel on YouTube by Video Views crossing over 1.1 billion video views for over 8500 uploaded videos. Music monetization continued to be strong with a combinational of licensing and self-distribution deals.
- Game-changing HBO Collaboration: The Eros-HBO collaboration was one of the most significant deals for the Company that was concluded during the year. The collaboration was announced in December 2012, and two unique premium advertising free channels showcasing Hollywood and Bollywood content were launched in India, namely 'HBO Defined' and 'HBO Hits', in March 2013 on the Dish and Airtel DTH platforms. It is anticipated that the channels will be live on other DTH and digital cable platforms in India during the course of the next few months. The early response from subscribers has surpassed expectations and Earnings Release Q4 & FY2013



signals a positive momentum for the year ahead as the channels become more widely available across digital platforms in India.

- Offer For Sale (OFS): In December 2012, the company diluted 2.8% of promoter holding through the "Offer for Sale" route to meet the minimum public shareholding requirement of 25%. Promoter holding in the "offer for sale" proposal aggregated to 2.57 million equity shares of Rs 10 each and that was oversubscribed 4.4 times.
- <u>Dividend:</u> Since the time of its listing the Company has declared its maiden interim dividend during the year @ 15%. This reflects the Company's rapid growth and market leadership over the years resulting in its strong balance sheet and cash flow.
- <u>Strategic alliance with Endemol India</u>: The Company entered a strategic collaboration with Endemol India, producers of highly reputed television content. The alliance announced the co-production of three feature films as well as original programming for television in the near future.
- Co-production tie-up with Sony Entertainment: The Company tied-up with Sony Entertainment for a 'first of its kind' venture where an eminent broadcaster joined hands with a leading studio. The Company along with Sony Entertainment will co-invest and co-produce Shashant Shah's film 'Bajate Raho'. This movie is scheduled to release in FY2014 and further highlights the Company's relentless approach towards de-risking initiatives



Mr. Sunil Lulla, Managing Director, Eros International Media Ltd. said,

"I am delighted to share that the fiscal has been very encouraging for Eros International. During the year, we have accomplished several game changing initiatives that will enable us to further fortify our leadership position in the Media and Entertainment sector. We are enthusiastic about our strategic alliance with HBO who is the leader in the premium television arena globally. We launched premium channels with two of the leading DTH operators namely Dish TV and Airtel Digital TV which has already witnessed a very encouraging response. This initiative heralds a new chapter for Eros International in the digital broadcasting space of paid television.

Mandatory government regulations with regards to the implementation of digital access system (DAS) for digitizing traditional cable will induce transparency of subscribers and facilitate in better monetization of content. We believe that the advent of the digital ecosystem has catalyzed the growth in possibilities and opportunities and Eros International has been proactive to best capitalize on the emerging environment. The proliferation in feature rich mobile devices has spurred growth in 3G subscriptions and driven the anticipation for 4G networks, thus creating a fresh spectrum of an audience that we can cater to.

On the back of our well defined business model, proven track record, an extensive film library and well augmented film slate, the Company is well positioned to exploit the opportunities in the Indian M&E industry and confident of delivering sustained growth in the upcoming quarters."



Business Outlook:

Sector

- The Indian M&E industry grew from INR 728 billion in 2011 to INR 821 billion in 2012, registering an overall growth of 12.6 percent (Source: FICCI KPMG Report 2013)
 - With the advent of digitization, continued growth of regional media, strength in the film sector and fast increasing new media businesses, the industry is estimated to achieve a growth rate of 11.8 percent in 2013 to touch INR 917 billion
- The Indian film industry grew 21 percent Y-O-Y to INR 112.4 billion in 2012 and is anticipated to grow at a CAGR of 11.5 percent to reach INR. 193 billion in 2017 (Source: FICCI KPMG Report 2013)
- Digital distribution has promoted growth in the film sector during CY 2012. 77 percent of screens
 in the industry have been digitized currently and this is expected to reach 100 percent over the
 next 18 months to 2 years (Source: FICCI KPMG Report 2013)
- In 2012, the industry observed the addition of 152 new screens with major growth attributable to expansion of multiplexes. Total number of screens now stand at 5,625, which includes 1,625 multiplexes
 - With many metros and tier-I markets getting close to saturation, the focus is now shifting to the next 40 cities, providing scope for growth in multiplexes via rapid urbanization
- The mandatory regulations with regards to digitization of the country's TV distribution infrastructure has catalyzed the growth of the overall entertainment value chain
 - Digitization of cable is expected to facilitate clarity in number of subscribers and an increase in subscription revenues for Multi System Operators (MSOs) and broadcasters.
 It is also expected to reduce carriage fees, building a platform to launch niche channels and investments in content for existing channels
- Smart phones and tablets have an installed base of approximately 44 million and 2.5 million units respectively, comprising a third of internet enabled devices in India
 - There were approximately 38 million smart phones with active Internet connections in India at the end of 2012. This reflects the clear potential of the Indian digital ecosystem that content aggregators can leverage on



Company Outlook

Upcoming film slate – The Company has a strong visibility of its film slate for the next 18 – 24 months with releases like 'Kochadaiyaan', 'Raanjhanaa', 'Ram Leela', 'Rambo Rajkumar', 'Tanu Weds Manu Season 2'. Eros International has also added a few more high profile releases like 'Happy Ending' starring Saif Ali Khan and Ileana D'cruz its film slate. To further augment the Company's slate, Eros in alliance with Sony Entertainment has planned to coinvest and co-produce a film called 'Bajate Raho'



FILM SLATE:

A selective list of forthcoming releases in FY14 and FY15 are highlighted below:

Film Name	Star Cast/(Director)	Scheduled Release (Fiscal Year)
Ye Jawani Hai Deewani (Overseas)	Ranbir Kapoor, Deepika Padukone (Ayan Mukerji)	FY14
Raanjhanaa	Dhanush, Sonam Kapoor (Anand Rai)	FY14
Bajate Raho	Tushar Kapoor, Vir Das, Vinay Patak (Shashant Shah)	FY14
Warning (3D)	Santosh Barmola, MadhurimaTuli, Manjari Phadnis (Anubhav Sinha)	FY14
Dekh Tamasha Dekh	Satish Kaushik & others (Feroz Khan)	FY14
Rangeeley (Punjabi)	JimamiShergill and others (Nananiat Singh)	FY14
Kochadaiyaan (Tamil, Hindi, Telugu)	Rajinikanth, Deepika Padukone Music – A.R. Rehman (Soundarya Rajinikanth)	FY14
Dishkiyaaoon	Sanjay Dutt, Harman Baweja, (Sanamjit Singh Talwar)	FY14
Rambo Rajkumar	Shahid Kapoor, Sonakshi Sinha (Prabhu Deva)	FY14
Ram Leela	Ranvir Singh, Deepika Padukone (Sanjay Leela Bhansali)	FY14
Singh Saab The Great	Sunny Deol (Anil Sharma)	FY14
Krrish 3 (Overseas)	Hritihk Roshan, Priyanka Chopra (Rakesh Roshan)	FY14



Film Name	Star Cast/Director	Scheduled Release (Fiscal Year)
Happy Ending	Saif Ali Khan, Ileana Dcruz (Raj and DK)	FY14
Purani Jeans	Aditya Seal (Tanushree Basu)	FY14
Chalo China	Lara Dutta, Vinay Patak	FY14
Boney Kapoor Untitled	Arjun Kapoor(Okkadu remake)	FY14
Sarkar 3	Amitabh Bachchan, Abhishek Bachchan (Ram Gopal Varma)	FY15
Rana (Tamil, Hindi,Telugu)	Rajinikanth (K.S.Ravikumar)	FY15
R.Balki Untitled	(R.Balki)	FY15
Bajirao Mastani	(Sanjay Leela Bhansali)	FY15
Tamil Untitled	Rajinikanth (K.V. Anand)	FY15
Aankheen 2	Abhishek Bachchan (Apoorva Lakhia)	FY15
Illuminati Untitled	Saif Ali Khan (Saket Ali)	FY15
3 films Endemol India	Various	FY15
3 films Phantom films	Various	FY15

This list of films is for illustrative purposes only and is not exhaustive. All information for the films that have not yet been released is tentative and subject to change.



The operating environment in our business is dynamic in nature and some shifts in movie release dates can get altered to subsequent quarters. While this may reflect in the concerned quarter performance, the overall medium to long term earnings outlook remains steady.

Apart from the above films, Eros International also has further films in its slate in Hindi, Tamil, Marathi and Punjabi languages.



Financial Overview and Discussion:

(All figures in Rs. million unless stated otherwise)

(All figures are consolidated unless stated otherwise)

Particulars (in Rs. million)	Q4 FY2013	Q4 FY2012	% Change	FY2013	FY2012	% Change
Total Income	2,139.3	2,196.5	(2.6%)	10,743.5	9,631.8	11.5%
Direct Cost	1,511.5	1462.1	3.4%	7632.2	6625.3	15.2%
Other Expenses	194.8	264.0	(26.2%)	784.5	689.6	13.8%
EBIT	417.5	453.5	(7.9%)	2262.2	2,256.9	0.2%
EBIT Margins (%)	19.5	20.6		21.1	23.4	
- Interest	17.8	24.6	(27.5%)	92.2	134.4	(31.4%)
Profit Before Tax	399.7	428.9	(6.8%)	2170.0	2,122.5	2.2%
PAT (After Minority)	318.3	297.3	7.1%	1545.4	1,478.4	4.5%
PAT Margins (%)	14.9	13.5		14.4	15.3	
Diluted EPS (Rs.)	3.46	3.25	6.5%	16.81	16.16	4.0%

Total Income:

In FY2013, Total Income increased by 11.5% to Rs. 10,743.5 million (Rs. 9,631.8 million in FY2012)

- Diversified Portfolio of releases helped in overall revenue growth. A balanced growth
 from various streams of revenues such as Theatrical, cable and satellite and other
 new media digital segments was witnessed during the year.
- Strong theatrical performance of films like 'Housefull 2', 'Cocktail', 'Son of Sardar',
 'Khiladi 786', 'Thuppaki', 'Maatraan', 'Dabbangg 2' (overseas), 'Vicky Donor', 'English

Earnings Release – Q4 & FY2013



Vinglish' and 'Ferrari Ki Sawaari' assisted growth – healthy mix of high profile and small budget movies

- The Company's de-risking strategy to pre-sell television and music rights has also enhanced growth in total income
- In Q4 FY2013, the total income was lower at Rs. 2139.3 million (Rs. 2,196.5 million in Q4 FY2012). 'Kochadaiyaan', a high profile movie, has been rescheduled for release from Q4 FY2013 to Q2 FY2014.

EBIT:

In FY 2013, EBIT decreased by 0.2% to Rs. 2262.2 million; (Rs. 2,256.9 million in FY2012)

- In Q4 FY2013, EBIT decreased by 7.9% to Rs. 417.5 million (Rs. 453.5 million in Q4 FY2012)
- Apart from delay in high profile movies, the Company witnessed an increase in P&A
 costs due to wide advertising and print and digital release scale for the Company's
 high profile and small budget movies. As a result, direct costs increased by 3.4% in
 proportion to increase in total income
- Other expenses were higher on account of increase in expenses related to professional fees due to multiple initiatives including "Eros Now", an Internet based platform.

PAT (after minority):

In FY 2013, Profit after tax (after minority) increased by 4.5% to Rs. 1545.4 million (Rs 1,478.4 million in FY2012)

During the quarter under review, PAT increased by 7.1% to Rs.318.3 million (Rs. 297.3 million in Q4 FY2012).



About Eros International Media Ltd (Eros International)

Eros International Media Ltd. (BSE Script Code: 533261; NSE Script Code: EROSMEDIA) is a leading global Company in the Indian film entertainment industry that acquires, co-produces and distributes Indian films across all available formats such as cinema, television and digital new media. Eros International is part of Eros International Plc, which was the first Indian media Company to get listed on the Alternative Investment Market of the London Stock Exchange.

Eros International has experience of over three decades in establishing a global platform for Indian cinema. The Company has a competitive advantage through its extensive and growing film library comprising of over 1,100 films, which include Hindi, Tamil, and other regional language films for home entertainment distribution. Eros International has built a dynamic business model by combining the release of new films every year with the exploitation of its film library.

For further information please visit: www.erosintl.com

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Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause its actual results to differ materially from those contemplated by the relevant forward-looking statements. Eros International Media Ltd. (Eros International) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Earnings Release – Q4 & FY2013



Regd. Office: 201 Kailash Plaza, Plot No A-12, Opp Laxmi Industrial Estate, Link Road, Andheri (W), Mumbai 400053

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH 2013

	(Rs. in lacs, except per share data)					
	Particulars	Quarter ended 31 March 2013 (Audited)	Quarter ended 31 December 2012 (Unaudited)	Quarter ended 31 March 2012 (Unaudited)	Year ended 31 March 2013 (Audited)	Year ended 31 March 2012 (Audited)
1	Income from operations					
	Net sales/Income from operations	15,529	29,457	14,615	92,531	80,200
	Total income from operations (Net)	15,329	29,457	14,615	92,531	80,200
2	Expenses		[
a)	Purchases/Operating expenses	12,320	21,322	11,611	67,567	58,442
b)	Clanges in inventories of finished goods	(463)	13	(428)	(86)	(518)
c)	Employee benefits expense	725	558	460	2,303	1,482
d)	Depreciation expense	142	144	123	569	423
c)	Other expenses	896	1,121	1,626	4,128	3,608
Ä	Total expenses	13,620	23,711	13,392	74,481	63,637
3	Profit from operations before other income, finance costs and exceptional items (1-2)	1,709	5,746	1,223	18,050	16,563
4	Other income	350	74	1,016	791	1,932
	Profit from ordinary activities before finance	2,059	5,820	2,239	18,841	18,495
•	costs and exceptional items (3+4)	_,,,,,,		-1-0	20,041	20,175
G	l'inance costs (Net)	196	260	,260	939	1,237
7	Profit from ordinary activities after finance	1,863	5,560	1,979	17,902	17,258
	cost but before exceptional items (5-6)				·	
8	Exceptional items	24	25	127	9	4
9	Profit from ordinary activities before tax (7-8)	1,863	5,560	1,979	17,902	17,258
	Tax expense/(credit)	905	1,684	823	6,193	6,279
11	Profit from ordinary activities after tax (9-10)	958	3,876	1,156	11,709	10 ₁ 979
12	Extraordinary items	÷.	\$ 1	141	02	2
	Net profit for the period (11-12)	958	3,876	1,156	11,709	10,979
14	Paid up equity share capital	9,192	9,183	9,174	9,192	9,174
	(Face value of Rs. 10 each)			<i>K</i> .		
	Reserves excluding revaluation reserve			···	68,420	57,808
10.1	Earnings per share (EPS)(before extraordinary items)		1			
	(of Rs 10 each) (not annualised) Basic	1.04	4.22	1.26	12.75	12.00
	Diluted	1.04	4.20	1.26	12.71	12.00
16.	Earnings per share (EPS)(after extraordinary items)	1177	7,21	1,20	12,71	12.00
	(of Rs 10 each) (not annualised)					
	Basic	1.04	4.22	1.26	12.75	12.00
	Diluted	1:04	4.20	1.26	12.71	12.00
17	Public shareholding					
	Number of shares	25,088,050	25,000,378	20,329,857	25,088,050	20,529,857
	Percentage of shareholding	25.12%	25.05%	22.16**	25.12° v	22.16**
18	Promoters and promoter group shareholding a) Pledged / encumbered					
	Number of shares	Nil	Nil	Nd	เหล	Nil
	Percentage of shares (as a 50 of the total shareholding of promoter					34-5
	and promoter group)	Nil	Nil	Nil	Nil	Nil
	Percentage of shares (as a of the total share capital of the					**************************************
	company)	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered					
	Number of shares	68,833,290	68,833,290	71,407,000	68,853,290	71,407,000
	Percentage of shares (as a "o of the total shareholding of promoter	=20	-		. 7	
	and promoter group)	100°	100%	100.00° v	100.00%	100,00
iı	Percentage of shares (as a % of the total share capital of the		12/V12/01/01	97		72507
l	сотралу)	74.88	74.95° ₄	77-84%	74 88%	77 84"
	<u>1. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	L	L			

Notes:

1 The Company operates in the business of film production and explinitation. The entire operations are governed by the same set of risks and returns and hence, have been considered as representing a single primary segment. Further, the risks and rewards under various geographies where the Company operates are similar in nature

EROS INTERNATIONAL MEDIA LIMITED



2 Statement of assets and liabilities as at:

110	00	
(Rs	ın	incs

			(Rs. in lacs)
	Particulars	31 March 2013 (Audited)	31 March 2012 (Audited)
A	Equity and Liabilities		
	Shareholders' funds		
	Share capital	9,192	9,174
	Reserves and surplus	68,419	57,808
	Sub-total - Shareholders' funds	77,611	66,982
	Dan-Louis Dimensions Fames	.,,,,,,,	00,704
	Non current liabilities		
	Long-term borrowings	15,009	11,242
	Deferred tax liability (Net)	15,563	10,367
	Other long term liabilities	113	107
	Long-term provisions	113	66
	Sub-total - Non-current liabilities	28,798	21,782
	Current liabilities		
	Short-term borrowings	25,402	24,178
	Trade payables	4,374	8,892
	Other current liabilities	10,584	15,837
	Short-term provisions	1,250	1,984
	Sub-total - Current liabilities	41,410	50,891
	Total equity and liabilities (A)	147,819	139,655
В	Assets		
	Non current assets		
	Fixed assets		
	Tangible assets	4,851	5,178
	Intangible assets	56,115	38,301
	Intangible assets under development	22.1	150
	Content advance	40,793	40,356
	Non-current investments	2,041	2,041
	Long-term loans and advances	1,557	519
	Other Non Current Assets	5,517	2,656
	Sub-total - Non-current assets	110,874	89,181
	Current assets		
	Current investments	20	4,350
	Inventories	609	522
	Trade receivables	15,132	12,931
	Cash and bank balances	17,044	29,896
	Short-term boars and advances	3,133	1,999
	Other current assets	1,007	776
	Sub-total - Current assets	36,945	50,474
		1	,,,,,
	Total assets (B)	147,819	139,655

- 3 Operating expenses include all direct costs such as film rights related costs, print and publicity costs, marketing and other costs.
- 4 Information on investor complaints pursuant to clause 41 of the Listing agreement for the quarter ended 31 March 2013: Opening: Nil, Received: 1, Disposed off: 1, Pending: Nil.
- 5 The figures for the quarter ended 31 March 2015 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter for the financial year ending on 31 March.
- 6 The above results were reviewed by the Audit Committee and have been approved by the Board of Directors at its meeting held on 50 May 2013

7 Previous period/year figures have been reclassified/ regrouped wherever necessary

Place: Mumbai Date: 30 May 2013 For and on behalf of Board of Directors

Vice Chairman and Managing Director



Regd. Office: 201 Kuilash Plaza, Plot No A-12, Opp Laxmi Industrial Estate, Link Road, Andheri (W), Mumbai INTERNATIONAL

STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH 2013

		(Rs. in lacs, except per share data)				
		Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended
-	Particulars	31 March 2013	31 December 2012	31 March 2012	31 March 2013	31 March 2012
		(Audited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
1	Income from operations				800	
	Net sales/Income from operations	21,232	36,933	20,684	106,795	94,388
	Total income from operations (Net)	21,232	36,933	20,684	106,795	94,388
_	Р					
	Expenses	1574		14050	7,570	** * * * *
	Purchases/Operating expenses	15,743	25,424	14,958	76,578	66,545
-	Changes in inventories of finished goods	(628)	560	(336)	(255)	(292)
•	Employee benefits expense	796	634	642	2,729	2,255
-	Depreciation expense	154	156	169	645	600
e)	Other expenses	1,156	1,253	1,997	5,116	4,641
	Total expenses	17,221	28,027	17,430	84,813	73,749
3	Profit from operations before other income,	4,011	8,906	3,254	21,982	20,639
	finance costs and exceptional items (1-2)					
4	Other income	161	80	1,280	(141)	1,930
5	Profit from ordinary activities before finance	4,172	8,986	4,534	22,622	22,569
	costs and exceptional items (3+4)		7			
G	Finance costs (Net)	179	260	247	922	1,344
7	Profit from ordinary activities after finance costs	3,993	8,726	4,287	21,70t)	21,225
	but costs but before exceptional items (5-6)					
8	Exceptional items	-	02			
ŋ	Profit from ordinary activities before tax (7-8)	3,993	8,726	4,287	21,700	21,225
10	Tax expense / (credit)	809	1,649	886	6,119	6,314
	Profit from ordinary activities after tax (9-10)	3,094	7,077	3,401	15,581	14,911
		5,071			10,501	,,,,,,
	Net profit for the period (11-12)	3,094		7 101	40 004	11.011
		3,094	7,077	3,401	15,581	14,911
	Share of profit / (loss) of associates Minority interest			430	****	107
	Net profit after taxes, minority interest and	(85) 3,179	557 6,520	2,971	128 15,453	127 14,784
10	share of profit / (loss) of associates	3,179	0,520	2,971	15,455	14,784
17	Paid up equity share capital	9,192	9,183	9,174	9,192	0.17.1
17	(Face value of Rs. 10 each)	9,192	9,163	9,174	9,192	9,174
1.0	Reserves excluding revaluation reserve				89,458	74,287
	Earnings per share (EPS) (before extraordinary				02,430	74,201
19.1	items) (of Rs. 10 each) (not annualized)		0.			
	Basic Hot annualized	3.46	7.10	3.25	16.83	16.16
	Diluted	3.46	7.07	3.25	16.81	16.16
11)	Earnings per share (EPS) (after extraordinary items)	7.70	7107	11.23	10.01	10.10
	(if Rs. 10 each) (nut annualised)				,	
	Basic	3.46	7.10	3.25	16.83	16.16
	Diluted	3.46	7.07	3.25	16.81	16.16
20	Public shareholding	7.70	7.07	,,,23	10,01	10,10
_0	Number of shares	23,088,050	23,000,378	20,329,857	23,088,050	20,329,857
	Percentage of shareholding	25.12"	25.05"*	22.16"	25.12	20,329,631
21	Promuters and promoter group shareholding	25.12	25.05	22.10 0	23.12.0	22.10
	a) Pledged / encumbered					
	- Number of shares	Nil	Nil	Nil	Nil	Nil
	Percentage of shares (as a " of the total		1		144	
	shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
	- Percentage of shaces (as a *o of the total share	1411	1412	3511	1511	(1811
	capital of the company)	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered		ž			
	Non-encumbered - Number of shares	68,833,290	68,833,290	71,407,000	68,833,290	71,407,000
	2	00,00,0200	10,033, <u>290</u>	/1,407,1700	u0,033,490	1,40,000
	- Percentage of shares (as a *o of the total Shareholding of promoter and promoter group)	100,00%	100.00%	tares esculia	the com	4444 20200
	- Percentage of shares (as a ** of the total share	100.00	100,00%	100,00%	100.00%	100 00°
	capital of the company)	74.88%	74.95	77.84"#	74,880 u	77,84%
	majoria in the solidatily)	F 4/00%	74.95	17.84***	74.58"	84**
	***************************************				·	

Notes:

- 1 The Consulidated Financial Results of Hros International Media Limited (the Company) or the Group') are compiled from the Consolidated Financial Statements prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standard 21 on Consolidation of Financial Statements' as notified under the Companies Act, 1956.
- 2 The Group operates in the business of film production and exploitation. The entire operations are governed by the same set of risks and returns and hence, have been considered as representing a single primary segment. Further, the risks and rewards under various geographies where the Group operates are similar in nature.

EROS INTERNATIONAL MEDIA LIMITED



3 Audited Statement of Assets and Liabilities as at :

***	41.	and the same
(Rs.	m	CS

Reserves and surplus				(Rs. in racs)
Share capital 9,192 9,17 Reserves and surplus 89,458 74,28 Sub-total - Share holders' funds 98,650 83,46 Minority interest 769 64 Non Current liabilities Long-term borrowings 13,009 11,25 Deferred tax liability (net) 15,563 10,36 Other long term liabilities 646 82 Long-term provisions 119 7 Sub-total - Non current liabilities 29,337 22,32 Current liabilities 34,233 11,53 Other current liabilities 14,233 11,53 Other current liabilities 10,784 16,53 Short-term borrowings 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets Non current sasets 74,264 47,23 Capital wirk in progress -		Particulars		
Share capital 9,192 9,17 Reserves and surplus 89,458 74,28 Sub-total - Shareholders' funds 98,650 83,46 Minority interest 769 64 Non Current liabilities	A	Equity and Liabilities		
Reserves and surplus		Shareholders' funds		
Sub-total - Shareholders* funds 98,650 83,460		Share capital	9,192	9,174
Minority interest 769 64 Non Current liabilities Long-term borrowings 13,009 11,25 Deferred tax liability (not) 15,563 10,36 Other long term liabilities 646 82 Long-term provisions 119 7 Sub-total - Non current liabilities 29,337 22,52 Current liabilities 14,233 11,53 Other current liabilities 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 B Assets 100 current assets 1,325 2,25 Fixed assets 4,962 5,64 Intangible assets 4,962 5,64 Intangible assets 74,264 47,23 Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Non-curren		Reserves and surplus	89,458	74,287
Non Current liabilities		Sub-total - Shareholders' funds	98,650	83,461
Long-term borrowings 13,009 11,25 Deferred tax liability (net) 15,563 10,36 Other long term liabilities 646 82 Long-term provisions 119 7 Sub-total - Non current liabilities 29,337 22,52 Current liabilities 29,337 22,52 Current liabilities 25,399 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets Non current assets Fixed assets 74,264 47,23 Capital work in progress		Minority interest	769	641
Deferred tax liability (net) 15,563 10,36 Other long term liabilities 646 82 Long-term provisions 119 7 Sub-total - Non current liabilities 29,337 22,52 Current liabilities 32,337 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term borrowings 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 31,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets Non current assets Fixed assets 4,962 5,64 Intangible assets 4,962 5,64 Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Not) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 17,250 30,03 Short-term loans and advances 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39 Other current assets 47,820 68,39 Other current assets 47,820 68,39		Non Current liabilities		
Deferred tax liability (net) 15,563 10,36 Other long term liabilities 646 82 Long-term provisions 110 7 Sub-total - Non current liabilities 29,337 22,52 Current liabilities 32,337 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term borrowings 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets Non current assets Fixed assets 4,962 5,64 Intangible assets 4,962 5,64 Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 17,250 30,03 Short-term loans and advances 2,493 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39 Other current assets 47,820 68,39 Current assets 47,820 68,39		Long-term borrowings	13,009	11,253
Other long term liabilities 646 82 Long-term provisions 119 7 Sub-total - Non current liabilities 29,337 22,32 Current liabilities 32,37 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets Non current assets Fixed assets Fixed assets 74,264 47,23 Capital work in progress - - Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current		NOTES NO. 100 DM	15,563	10,368
Sub-total - Non current liabilities 29,337 22,52		10.50.50.00	· ·	826
Current liabilities Short-term borrowings 25,399 32,37 Trade payables 14,233 11,53 11,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69		Long-term provisions	119	73
Short-term borrowings 25,399 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets		Sub-total - Non current liabilities	29,337	22,520
Short-term borrowings 25,399 32,37 Trade payables 14,233 11,53 Other current liabilities 10,784 16,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 Assets				
Trade payables		• · · · · · · · · · · · · · · · · · · ·		
Other current liabilities 10,784 10,53 Short-term provisions 1,325 2,25 Sub-total - Current liabilities 51,741 62,69 Total equity and liabilities (A) 180,497 169,31 B Assets 8 Non current assets 4,962 5,64 Intangible assets 4,962 5,64 Intangible assets interprogress - - Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 Inventories 958 70 Trade (eccivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403		1		32,371
Short-term provisions		1 ' '	' '	11,534
Sub-total - Current liabilities 51,741 62,69		1		16,534
Total equity and liabilities (A) 180,497 169,31				2,256
Assets Non current assets Fixed assets Tangible assets 4,962 5,64 Intangible assets 74,264 47,23 Capital work in progress Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 In ventories 958 76 Trade receivables 21,497 24,40 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Sub-total - Current liabilities	51,741	62,695
Assets Non current assets Fixed assets Tangible assets 4,962 5,64 Intangible assets 74,264 47,23 Capital work in progress Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 In ventories 958 76 Trade receivables 21,497 24,40 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Total equity and liabilities (A)	180,497	169,317
Fixed assets 4,962 5,64 Intangible assets 74,264 47,23 Capital work in progress - - Intangible assets under development - 15 Content advance 43,864 42,65 Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 Current unvestments 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39	В			
Tangible assets		Non current assets		
Intangible assets		Fixed assets		
Capital wirk in progress		Tangible assets	4,962	5,640
Intangible assets under development 15		Intangible assets	74,264	47,238
Content advance		Capital work in progress	55.	-
Non-current investments 800 80 Deferred tax assets (Net) 216 14 Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Intangible assets under development	-	150
Deferred tax assets (Net)		Content advance	43,864	42,650
Long-term loans and advances 2,512 95 Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 132,677 100,92 Current invisiments 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Non-current investments		800
Other non current assets 6,059 3,34 Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 Current investments 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		. "		145
Sub-total - Non current assets 132,677 100,92 Current assets 20 4,35 Current investments 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		1 27	2,512	950
Current assets 20 4,35 Current investments 20 4,35 Inventories 958 76 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39				3,349
Current unvestments 20 4,35 Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Sub-total - Non current assets	132,677	100,922
Inventories 958 70 Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Current assets		
Trade receivables 21,497 24,49 Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Current investments	20)	4,350
Cash and bank balances 17,250 30,03 Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Inventories	958	703
Short-term loans and advances 2,403 3,05 Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Trade (eccivables	21,497	24,497
Other current assets 5,692 5,75 Sub-total - Current assets 47,820 68,39		Cash and bank balances	17,250	30,036
Sub-total - Current assets 47,820 68,39		Short-term loans and advances	2,403	3,054
			5,692	5,755
Total assets (B) 180.497 169.31		Sub-total - Current assets	47,820	68,395
	L	Total assets (B)	180,497	169,317

- 4 Operating expenses include all direct costs such as film rights related costs, print and publicity costs, marketing and other costs.
- 5 Information on investor complaints pursuant to clause 41 of the Listing agreement for the quarter ended 31 March 2013: Opening: Nil, Received: 1, Disposed off: 1, Pending: Nil.
- 6 The figures for the quarter ended 31 March 2013 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter for the financial year ending on 31 March.
- 7 The above results were reviewed by the Audit Committee and have been approved by the Board of Directors at its meeting held on 50 May 2013

8 Previous period figures have been reclassified/ regrouped wherever necessary

Place: Mumbai Date: 30 May 2013



For and on behalf of Board of Directors

Mr Sunil Lulla Vice Chairman and Managing Director