TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

INVESTOR PRESENTATION EARNING UPDATES Q3 & 9M FY 26

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TRANSITIONING INTO NEW TECHNO

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

The Foundation
Proven EPC Excellence

45 Years
Industry Legacy

Zero Debt
Disciplined Balance Sheet

50% Share
Of India's National Grid

20+ Years
Consistent Profitability

The New Techno Electric
Digital Infrastructure Platform

Moving beyond pure-play EPC to bridge the gap between traditional power infrastructure and the new digital economy. **A fundamental change in DNA.**

Data Centers
Leveraging power expertise to build high-value digital assets.

Smart Metering
Driving grid digitalization and efficiency with advanced tech.

Annuity Cash Flows
Owning & operating assets for long-term recurring revenue.

EXECUTIVE SUMMARY

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Record Q3 Performance

- Achieved highest-ever Q3 revenue with resilient profitability;
- Strong 9M momentum driven by execution efficiency.

Data Center Acceleration

- 36 MW Chennai hyperscale Phase 1 Live
- 16 MW Noida DC 500 kw live by FY 26
- Gurgaon Edge DC live
- Mumbai Edge DC live by FY 26
- Kolkata DC to be live by FY 28

Operational Excellence

Healthy execution across EPC, Data Centers, and Smart Metering; robust order pipeline supported by TBCB bidding.

Strategic Positioning

Margins supported by disciplined cost control; strong tailwinds in transmission and AI-ready digital infrastructure.

Q3 FY26*

Standalone

Revenue	8,570	Mn	↑ 26.79%
EBIDTA	1,212	Mn	↑ 22.13%
PAT	1,518	Mn	↑ 45.15%
EPS	13.05	INR	↑ 45.16%

9M FY26*

Standalone

Revenue	22,093	Mn	↑ 38.97%
EBIDTA	3,156	Mn	↑ 40.06%
PAT (Cont.)	3,733	Mn	Margin: 15.85%
EPS (Total)	34.26	INR	↑ 30.91%

** Y-O-Y Change*

KEY UPDATES FOR THE Q3FY26

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Data Center Segment

Gurgaon Data Center (EDC)
First facility to have fully sold out its entire capacity.

Cloud Services Launched
Operations commenced, starting with the Gurgaon EDC facility.

Upcoming Operations
Noida (500Kw) & Mumbai Edge Data Center scheduled for **31st March 2026**.

Strong Market Response
Chennai Data Center seeing high demand; active discussions with hyperscalers and large-scale global and domestic enterprises.

Expansion Pipeline
Identified 5-6 additional locations for future Edge Data Centers.

Smart Meter Business

50% Installed

Madhya Pradesh	86%
Jharkhand	52%
J&K	34%
Tripura	31%

Transmission

- ✓ Order pipeline remains robust, supported by healthy bidding activity in TBCB transmission projects and expanding opportunities in digital infrastructure.
- ✓ Margins remained resilient due to disciplined cost control, operational excellence, and a favorable business mix.

RESULT SUMMARY – Q3 & 9M FY 26

Standalone Income Statement Overview

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

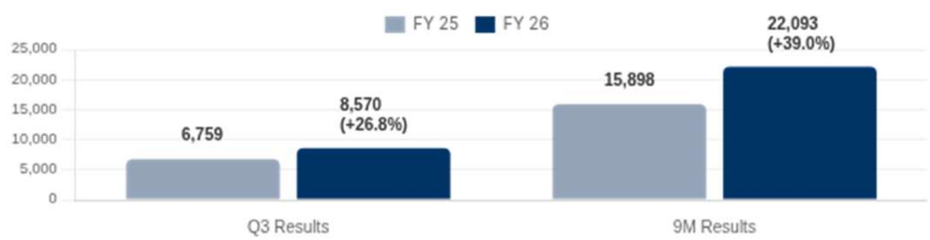
Particular (In INR Mn)	Q3 FY 25	Q3 FY 26	Change (YoY)	N1 FY 25	N1 FY 26	Change (YoY)
Revenue	6,759	8,570	26.79%	15,898	22,093	**38.97%**
Less: Operation Expense	5,767	7,358		13,645	18,937	
Core EBITDA	**992.2**	**1211.8**	**22.13%**	**2254**	**3156**	**40.06%**
Core EBITDA Margin	*14.68%*	*14.14%*		*14.17%*	*14.29%*	
Add: Other Income	439	401		1,058	1,455	
Less: Depreciation	22	21		60	64	
Less: Finance Cost	25	96		67	381	
Profit Before Tax	1,384	1,496	8.10%	3,185	4,166	30.78%
Less: Tax	338	(22)		680	432	
Profit After Tax	**1045.6**	**1517.8**	**45.15%**	**2505**	**3733**	**49.04%**
PAT Margin	*14.53%*	*16.92%*		*14.77%*	*15.85%*	

RESULT SUMMARY – Q3 & 9M FY 26

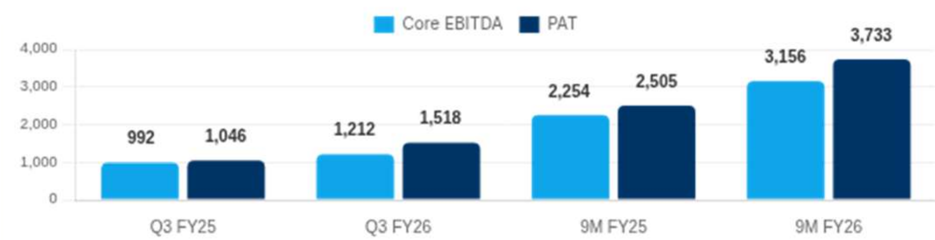
Standalone Income Statement Overview

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

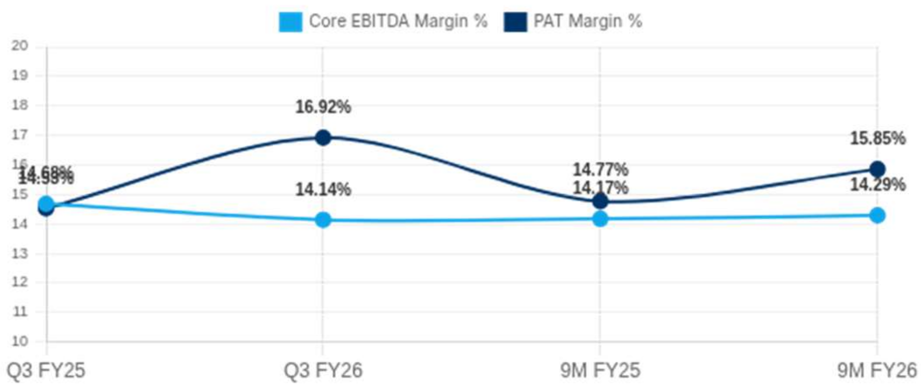
Revenue Growth (₹ Mn)



Core EBITDA & PAT Trends (₹ Mn)



Operational Margins (%)



Key Performance Highlights (9M FY26)

Total Revenue
₹22,093 Mn
↑ 38.97% YoY

Profit After Tax (PAT)
₹3,733 Mn
↑ 49.04% YoY

Core EBITDA
₹3,156 Mn
↑ 40.06% YoY

EPS
₹34.26
Strong Earnings

Order Book Snapshot

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Total Order Book

₹95,814 Mn

As on 31st December 2025

Post-Period Updates

New Wins

New Contracts Won

~₹21,629 Mn

Contract Won till 31st Jan 2026

L1 Position

>₹7,058 Mn

Strong conversion visibility

Business Mix

EPC Transmission & Substations
Core infrastructure backbone

Smart Metering (AMI) Rollouts
Long-term annuity projects

Data Center Infrastructure
High-growth digital vertical

Pipeline Outlook

TBCB Transmission
Healthy bidding activity driven by India's transmission capacity expansion targets and RE integration.

Digital Infrastructure
Expanding opportunities in data center EPC and edge network deployment across 23 states.

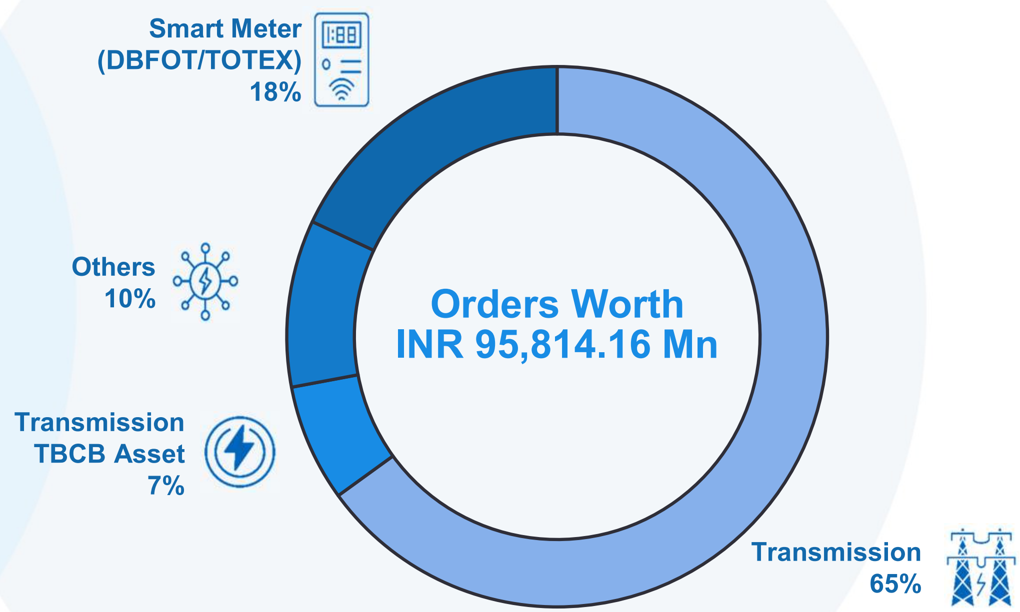
Smart Metering
Continued participation in RDSS tenders across remaining states for grid modernization.

Order Book as on 31st December 2025

Business Vertical -wise order book

Customer	Rs In Millions	Weightage
Power Grid Corporation of India Ltd.	24,193.43	25.25%
Adani Energy Solutions Limited	13,379.57	13.96%
Rajasthan Rajya Vidyut Prasaran Nigam Ltd.	8,651.16	9.03%
Smart meter from J&K DISCOM	7,000.38	7.31%
Nepal MCA	7,524.27	7.85%
RESONIA LIMITED (Formerly Sterlite Grid 32 Limited)	6,609.76	6.90%
Indigrid (Ishanagar and Dhule)	4,339.32	4.53%
Assam Electricity Grid Corporation Limited	3,921.65	4.09%
Smart meter from Ranchi DISCOM	4,292.01	4.48%
NERES XVI, POWER TRANSMISSION LTD, GOGAMUKH	4,443.20	4.64%
Smart meter from Tripura DISCOM	3,181.33	3.32%
Smart meter from Indore DISCOM	2,129.59	2.22%
Sterlite Grid 18 Limited	1,500.74	1.57%
Smart meter from J&K DISCOM	480.48	0.50%
DVC Command Area (Digitisattion)	659.94	0.69%
Others	3,507.31	3.66%
Total	**95,814.16**	**100.00%**

Order Book as on 31st December 2025



ABOUT US

Company Overview

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

450+ Projects
completed since inception

550+ Professionals
in team (engineering, commercial, graduates, Post-graduates)

45+ Years
Rich experience in the power sector

BSE,NSE Listed
Has a market cap of US $1.75 Billion as on 31st Dec 2025

Debt Free Company
Zero debt on books

AA Long Term
Stable credit rating

200 MWh
Renewable projects commissioned

$1B+
power transmission executed, AMI and FGD projects

$600M
transmission projects in PPP model

250 MW
Planned Data Centers

TEECL

Business Verticals

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

EPC Business

Transmission

- Expertise in **EHV Substations (up to 765 kV)** and transmission lines.
- Distribution Systems Management (Digitization)
- Execution of **Balance of Plant** (Thermal/ Hydro) and **Flue Gas Desulphurization**
- Step up (Upside) **Power Evacuation Solutions** (Switchers)
- **Captive Power Plants and renewable power evacuation** on Turnkey Solutions Basis.

Asset Holding Business

Data Center

- **National Expansion**: Hyperscale campuses — Chennai (36 MW, live), Kolkata (16 MW, under development), and Noida (16 MW, Under Revenue Share Model with Railtel) — for a 250 MW portfolio.
- **Edge Network**: 20-year revenue share model with Railtel to deploy 102 interconnected Edge Data Centers.
- **Capabilities**: Colocation, managed/cloud services, disaster recovery, and 9-layer security

Other Asset Creation Businesses

TBCB Business

- Successfully secured **4 projects** under the Government's BOOT model, with 3 commissioned and monetized and **1 under development** (completion by FY27).
- Techno Electric has attracted significant investor interest in its TBCB transmission portfolio; evaluating platform-based growth opportunities.

Smart Metering

- Won the contract for implementation of Advanced Metering Infrastructure (AMI) Service Provider for Smart Prepaid Metering on DBFOOT# basis in 5 states.
- 4 projects are under various phases of Installation.
- 1 project has entered the implementation phase.

About Techno Electric & Engineering Co. Ltd.

Journey So Far

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

TECHNO PEDIGREE

India's Power Sector Evolution: Involved in establishing NTPC's first power station in Shaktinagar, showcasing our foundational role in India's energy infrastructure.

Building India's National Grid: Built over 50% of PGICL's substations; out of 276 substations owned by PGCIL 160 bears the mark of our EPC excellence.

Power Generation Projects: Involved in nearly all NTPC power station installations.

Engagement with Utilities: Experience in multi-year engagements with marquee Navratana CPSUs/State Utilities

PAST DECADE

Strategic Partnerships: Fostered strategic partnerships with companies from China, South Korea, Canada and other nations, jointly delivering US $500 Mn worth of projects.

Transmission Assets: Developed Transmission Assets worth US $600 Mn under the Public-Private Partnership (PPP) model.

Renewable Projects: Developed 207.35 MW of renewable energy projects at a CAPEX of US $200 Mn, first few projects to be registered under the UNFCC for carbon Credits.

FUTURE OUTLOOK

Data Centers: Mission to build data centers with a capacity of 250 MW in all major Tier 1, 2 and 3 cities across India by FY 2030.

Smart Meters: Plan to install 1 Mn Smart Meters yearly with the Government of India. To date, we have installed 1.2 Mn smart meters.

Active Projects: Actively executing projects worth over US $500 Mn is under the CAPEX mode, funded through our robust balance sheet. Projects include AMI projects and Transmission projects like NERES XVI, NERGS 1 and INDIGRID under the TBCB model.

Techno Electric - Transmission EPC +TBCB

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Strong Order Book & Execution Track Record

₹62,718 Mn
Transmission EPC Order Book

₹6,700 Mn
TBCB Order Book

4
TBCB Projects Won
3 Completed
1 Developing

Target: ₹3,000 Mn FY26 Inflow

L1 Status: ₹7,058 Mn Orders

Projects in Execution

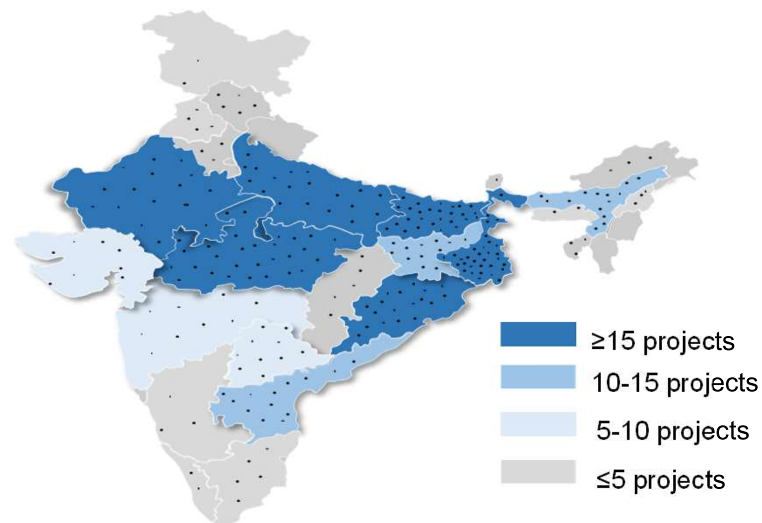
Full Swing

NERES XVI (₹460 Cr) — **COD: Dec 2026**
400/220/132 kV Substation | 1,400 MVA | 45 km Lines

Ishanagar (IPTL)
IndiGrid Partnership

Dhule (DPTL)
IndiGrid Partnership

TEECL Experience across India



Growth Strategy & Collaborations

- Actively participating in upcoming **TBCB tenders** across multiple states
- Platform-level and asset-level **investor collaborations** to scale execution
- Strategic partnerships with **IndiGrid** for project monetization & capital recycling
- Strengthening presence in **inter-state transmission corridors** & renewable evacuation

Techno Electric – Smart Metering

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Total Meters Awarded
2.24 Mn
Active Rollout

Total Project Value
~₹26,120 Mn
DBFOOT Model

Project Tenure
120 Months
27M Install + 93M O&M

Implementation Roadmap & Status

Jammu & Kashmir (Lot-B)

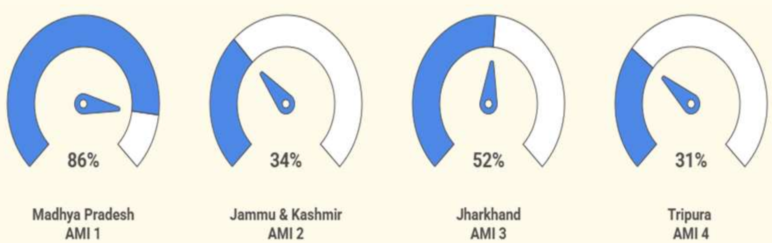
Completed

Successfully implemented covering **2.5 Lakh** consumer meters despite challenging terrain conditions.

Rs **₹383.39 Cr** **100% Live**

MP, Kashmir, Jharkhand & Tripura Projects

In Progress



Strategic Value Proposition

- **Annuity Income Profile:** 10-year revenue visibility with 93 months of O&M phase ensuring stable cash flows.
- **Grid Modernization:** Establishing Techno as a key partner in India's digital energy transition.
- **Data Platform:** AMI infrastructure creates a foundation for future data-driven energy services.

Execution Excellence

- **Proven Delivery:** Successful J&K completion validates execution capability in complex environments.
- **Risk Mitigation:** DBFOOT model minimizes upfront capital risk while maximizing long-term project returns.

Techno Digital - National Footprint. Hyperscale Ready. Edge Enabled.

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

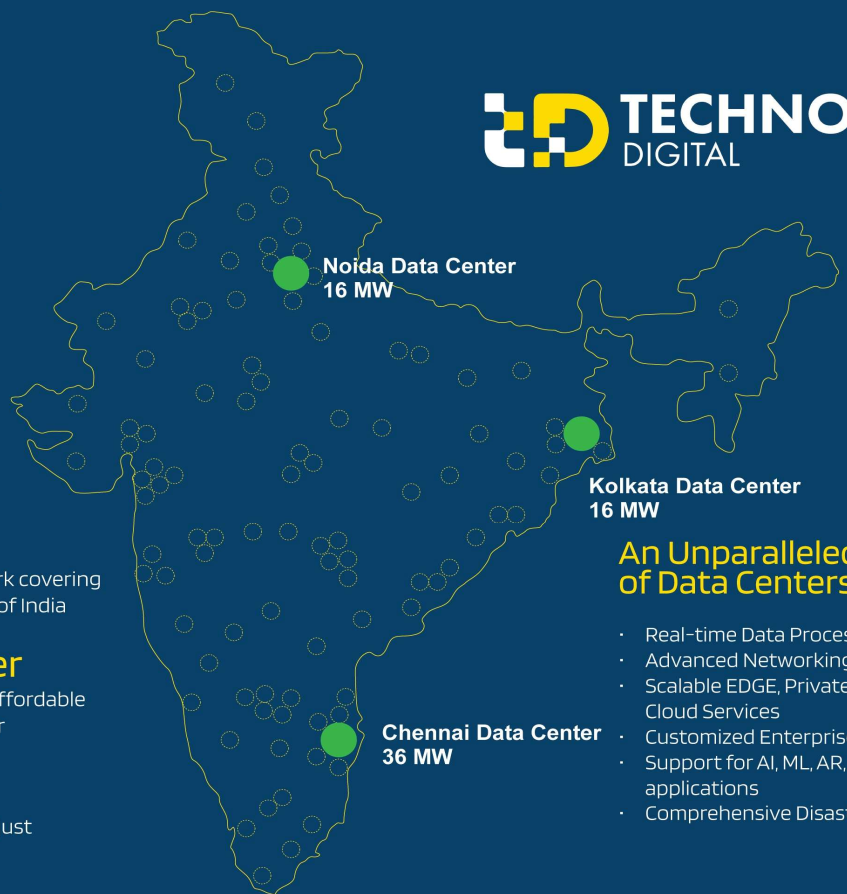
TECHNO DIGITAL

102 cities
Globally, Single Largest deployment of EDGE Data Centers across India

70000 km
of High-capacity network covering the length and breadth of India

Reliable Power
Access to Sustainable, Affordable and most Reliable Power

Serving 40%
of India's population at just millisecond latency



An Unparalleled Ecosystem of Data Centers Providing:

- Real-time Data Processing at the EDGE
- Advanced Networking and Security
- Scalable EDGE, Private, Hybrid and Sovereign Cloud Services
- Customized Enterprise Solutions
- Support for AI, ML, AR, VR and IoT apps applications
- Comprehensive Disaster Recovery Plans

Data Center Strategy

Hyperscale + Edge Network

Hyperscale Hubs

Chennai (36 MW)	Phase 1 Live
Noida (16 MW)	500 Kw FY 26
Kolkata (16 MW)	Live FY28

Edge Network

102 Locations

23 States

Gurgaon EDC	Live – 95% Occupied
Mumbai EDC	Operational by FY 26

Partner: RailTel

Upcoming: Lucknow, Indore, Bhubaneswar, Guhwati and Ahmedabad

Platform Efficiency

1.35 PUE Rating

AI Ready Infra

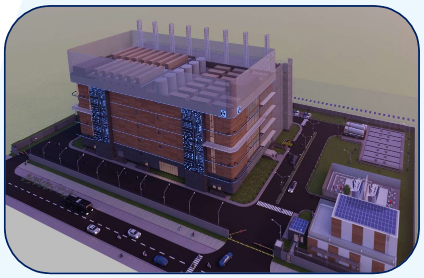
75% Water Reduction

Techno Digital - National Footprint. Hyperscale Ready. Edge Enabled.

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Techno Digital is building India's largest AI-first, edge-powered digital infrastructure seamlessly bridging Tier 1 metros and emerging cities with hyperscale-ready campuses and 102 edge facilities. Backed by the legacy of Techno Electric & Engineering Co. Ltd, we're not just powering data - we're powering India's digital leap.

Hyperscale Network



Chennai Campus (South):
- 36 MW capacity
- Live 2025

Noida Campus (North):
- 16 MW Capacity
- Phase 1 Live by Feb 2026

•Kolkata Campus (East):
- 16 MW Capacity
- Live by FY 2027

Edge Network

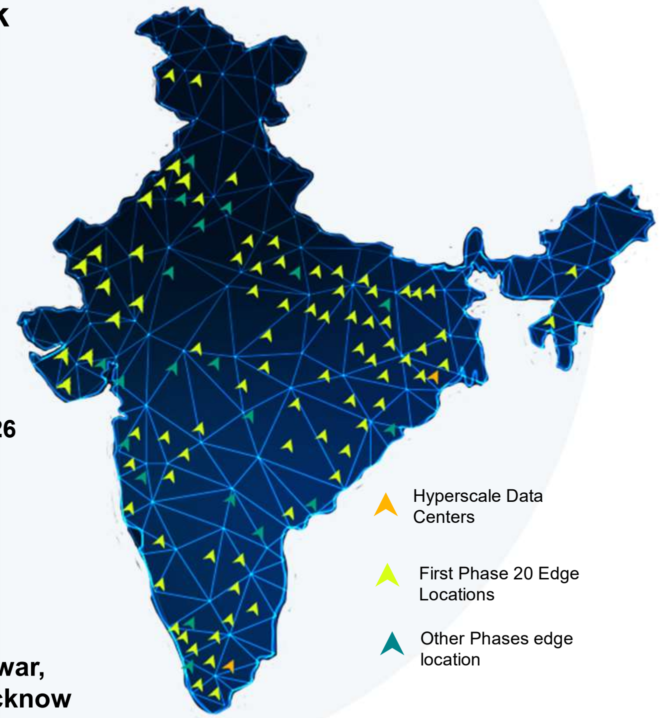
Gurgaon
Live

↓

Mumbai
Operational by FY 26

↓

Upcoming
Indore, Bhubaneswar, Ahmedabad and Lucknow



Techno Combined Solutions with Chennai, Kolkata, Noida and Edge Data Centers

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

The Hybrid Infrastructure of Chennai (36 MW) , Kolkata (16 MW) , Noida (16 MW) Data Center combines Centralized Processing Power with the Low-latency Benefits of our edge data centers across 102 locations, enabling businesses to process data closer to the source while leveraging the Chennai, Kolkata and Noida Data Center's Computational Resources.

Centralized Management

Centralized management and monitoring tools provide:

- Proactive infrastructure management
- Performance optimization
- Rapid issue response across all data centers

Unified Operational Framework

Unified operational framework across Chennai, Kolkata, and edge locations to ensure:

- Operational policies
- Faster execution
- Regulatory compliance

Managed Services Roadmap

Set up a central NOC and SOC with advanced IT tools, CRM with billing, and a business portal seamlessly linked to Edge and Hyperscale Data Centers to deliver services closer to end users.

The integration of Chennai, Noida and Kolkata data centers with Edge Data Centers is a testament to our commitment to a **Secure, Adaptable, and Efficient Data Management Solution**, ready to meet the demands of the evolving Digital Economy. We aim to operate a network of hyperscale and edge data centers with industry's Least Latency in the country.

MARKET OUTLOOK

Market Opportunity – Transmission Sector

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Market Scale & Targets

2100 GW
Target Capacity by 2047

777 GW
Target by 2030
500 GW RE Integration

₹9.16 Lakh Cr
Est. Investment Till 2032

1.14 Lakh ckm
Lines Addition (2022-27)

71.6%
Growth since April 2014

776,330 MVA
Transformation Capacity

Strategic Policy Enablers

Right of Way (RoW) Streamlining
Simultaneous three-valuer system with **21-day timeline** reduces project delays significantly.

Union Budget FY27
₹2.99 lakh crore capital outlay for power sector (39% YoY increase) - strongest in a decade.

Draft NEP 2026
TBCB as default; focus on intra-state strengthening and decentralized RE growth.

CERC Amendments (Dec 2025)
Enabling cross-border transmission infrastructure for international grid integration.

Key State Initiatives

Gujarat GEC-III
₹29,000 Cr Investment
3,430 ckm lines + six 765kV substations

Kerala TransGrid 2.0
₹5.99 Billion Budget
400kV/220kV backbone corridors

Renewable Energy Zones
High TBCB density in **Rajasthan & Gujarat** creating immediate pipeline for specialized EHV substations.

India T&D Market Projection (2024-2030)
5.20% CAGR

Technology Shift: AIS to GIS Substations
Enabling compact, modular builds in high-density corridors

Sources: [1] CEA/NPP All India Installed Capacity Report (Sep 2025) [2] CEA National Electricity Plan Vol II [3] PIB Press Release (Jan 2026) [4] Grand View Research [5] Gujarat RE Policy 2025 [6] KSEBL CIP FY27

Market Opportunity – Data Center

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

Market Size (2026)

$11.70+ Billion

CAGR > 15% Projected Valuation

Operational Capacity (End 2025)

~1,520 MW

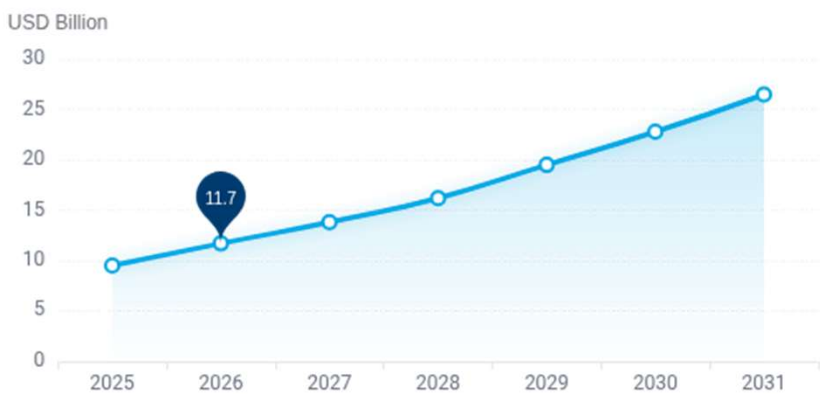
Current Base IT Load Capacity

Additional Capacity (2026)

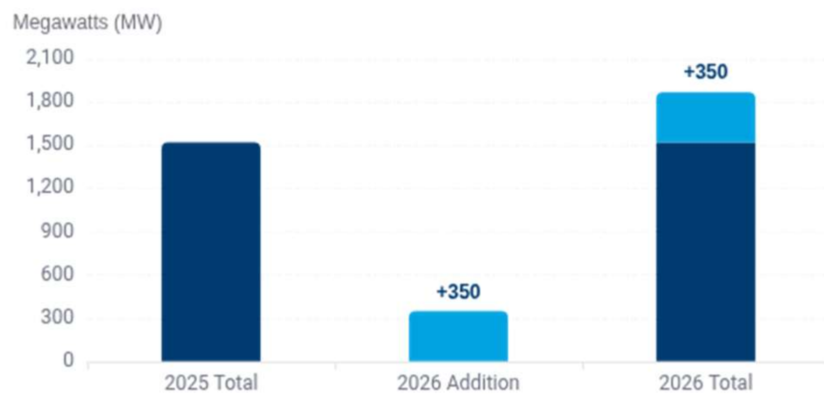
~350 MW

+ YoY Growth Rapid Expansion

Market Size Projection (USD Billion)



Capacity Expansion (MW)



Sources: Mordor Intelligence, Savills India Research, Expresscomputer.in

Data Center- Market Segmentation & Strategic Drivers

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Key Growth Drivers

AI Integration

Generative AI workloads demanding high-density racks and advanced cooling.

Cloud Migration

Surging demand from global hyperscalers and enterprise digital transformation.

5G & Digital India

Rapid network rollout fueling massive data consumption and connectivity.

Policy Support

Data localization laws and 2047 tax holiday incentivizing domestic infrastructure.

E-commerce & OTT

Video streaming and online retail driving edge storage and low latency needs.

Power Availability

Immediate access to reliable power infrastructure speeding up project delivery.

Key End Users

Telecom
5G Infrastructure & Edge

Cloud Providers
Hyperscale Operations

BFSI
Security & Compliance

Government
Public Digital Infrastructure

E-Commerce
Logistics & Transactions

Media
Content Delivery Networks

ESG

Environmental, Social, and Governance

TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED

6 Key Initiatives

5 Strategic Partners

1400+ Beneficiaries

Kolkata/Gurugram Plus Virtual Sessions

Social

Interactive Mentoring Session

10 Oct

Anudip Foundation

Kolkata & Gurugram

Int'l Day of the Girl Child

Environmental

Urban Plantation Drive

29 Nov

Grow Billion Trees

Kolkata & Gurugram

Int'l ESG Day

Social

Virtual DEI Awareness Session

09 Dec

CRY - Child Rights and You

Virtual Session

Human Rights Day

Social

Edu Support & Nutrition

16 Dec

Ek Prayaas

Stationery & Food Dist.

Human Rights Day

Social

Rotary Annual Children's Treat

21 Dec

Rotary Club of Calcutta

Nicco Park (1400+ Kids)

100 Yrs Rotary Calcutta

Governance

ESG & BRSR Regulation Training

26 Dec

TEECL Internal

Offline & Virtual (30th)

Policy Overview Part A

TECHNO ELECTRIC & ENGINEERING
COMPANY LIMITED

Thank You

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