

Date: 12.08.2024

To,

Department of Corporate Services

Bombay Stock Exchange Limited 25th Floor Phiroze Jee Jee Bhoy Towers Dalal Street Mumbai - 400 001.

Scrip Code: 533284

National Stock Exchange of India Ltd.

Exchange Plaza, 5"Floor, Plot No. - C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400051

Symbol: RPPINFRA

<u>Subject: Investor Presentation under Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

Dear Sir/Madam,

Dear Sir /Madam, Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015. Please find enclosed herewith the "Investor Presentation" for the 1st Quarter June 2024 of the Company

This is for your information and record.

Thanking you
Yours Faithfully
For R.P.P INFRA PROJECTS LIMITED

ARULSUNDARAM NITHYA WHOLE TIME DIRECTOR/CFO DIN: 00125357

Regd Office:

S.F. No. 454, Raghupathynaiken Palayam, Railway Colony (Post), Poondurai Road, Erode - 638 002. Tamilnadu. India. : +91 424 2284077

: ao@rppipl.com

: www.rppipl.com

CIN: L45201TZ1995PLC006113

PAN: AAACR9307E



R.P.P Infra Projects Limited

Presenting

A Summary of Financial performance

For the Quarter ended June 30, 2024

Agenda

- Introduction
- Vision and Mission
- Project overview
- Financial highlights
- Achievements and Areas to focus
- Auditor's Limited Review report
- Conclusion

Introduction

R.P.P Infra Projects Limited ("R.P.P Infra") is a rapidly growing integrated EPC Company with a well diversified portfolio across various sectors. Our primary focus is on three major segments: Infrastructure Development, Residential and Commercial Buildings, and Water Management.

These areas are key to driving India's infrastructure growth.

R.P.P Infra is lead by Mr. Arulsundaram, Chairman and Managing director and Mrs. A Nithya, Whole-time Director and CFO, who together bring over 35 years of experience in civil works, including infrastructure, transportation, power, buildings, and irrigation projects.



Vision

To be a global leader in the construction and infrastructure industry by consistently advancing and setting international standards. We aim to achieve this by adopting the latest technologies, innovative ideas, and systems, while fostering a quality-minded workforce committed to exceeding client expectations.

As part of our vision, we are currently securing a major residential project and a solar power project in Sri Lanka.

Mission

To excel in every aspect of the industry by delivering innovative, reliable, and high-quality services to our clients. We are committed to developing a highly trained and loyal workforce that collaborates effectively to anticipate, identify, and respond to client needs.



Project Overview

We are pleased to announce that we have secured 4 new projects worth ₹805.25 crores during the 1st quarter of FY 2024-25. This achievement comes from the 8 projects we applied for at the beginning of the year, with the remaining 4 projects still pending confirmation. We are confident in securing these additional projects as well. Work on the awarded projects will commence in Q2, with revenue generation expected from the same quarter.

Details of projects awarded in Q1 are given below:

Project Type	Awarded value (INR)	Nos
Infrastructure	412.82 crores	1
Buildings	392.43 crores	3
Total	805.25 crores	4

Buildings



Infrastructure



Water Management



Project Overview contd...

In addition to the 4 projects awaiting confirmation, we have submitted new tenders in Q1. We anticipate securing 4 additional projects within the current financial year.

Details of projects likely to be awarded in FY 24-25 including tenders submitted in PY:

Project Type	Tender value (INR)	Nos
Infrastructure	484.38 crores	4
Buildings	195.00 crores	1
Water	158.71 crores	3
Total	838.09 crores	8

Our current order book consists of 52 projects valued at ₹5,671.58 crores. Of this, ₹2,315.16 crores worth of project work has already been completed and billed, leaving ₹3,356.43 crores worth of work yet to be executed. As we progress, these remaining projects, along with the anticipated new contracts, will significantly contribute to our growth trajectory for the current financial year.

Buildings



Infrastructure



Water Management



Financial Highlights

Key Highlights (standalone)	Q1 24-25 (Current quarter)	Q4 23-24 (Previous quarter)	Variance with previous quarter	FY 23-24 (Full year)	Q1 23-24
Revenue	336.12	407.02	-17.4%	1332.39	238.57
Operating cost	-287.70	-356.23	19.2%	-1141.18	-194.63
Gross Profit	48.42	50.79	-4.6%	191.21	43.94
Gross Margin (%)	14.41%	12.48%	+15.4%	14.35%	18.42%
EBDITA	28.60	36.04	-20.6%	115.29	19.25
EBDITA (%)	8.51%	8.85%	-3.8%	8.65%	8.07%
PAT	16.51	22.04	-25.1%	65.52	10.45
Net profit ratio	4.91%	5.42%	-9.4%	4.92%	4.38%

- 1) Despite the decrease in Revenue and Gross Profit compared to the previous quarter, we have managed to increase the gross margin percentage during the current quarter.
- 2) EBDITA and Net profit ratio are almost in line with the year ended March 2024 numbers.

Achievements

With a robust order book of ₹3,356.43 crores and the successful addition of ₹805.25 crores worth of projects in the current quarter, we are confident in our progress toward achieving our vision of becoming a global leader in the construction industry.

Furthermore, we are actively training, recruiting, and developing highly skilled manpower to ensure the quality and timely delivery of our projects, while also effectively monitoring and controlling costs and profit margins.





Areas to Focus

With the new budget prioritizing infrastructure development in India, our company is strategically targeting more infrastructure construction projects.

Although our turnover and net profit have improved compared to Q1 of the previous year, we are lagging behind Q4 of the previous year. To address this, we are concentrating on enhancing the frequency of project billing to boost both revenue and profit margins.





Auditor's Limited Review report

Our Statutory Auditors M/s. CA.S.N Duraiswamy, Chartered Accountant, had reviewed the quarterly standalone and consolidated financial results of the Company along with the 13 Joint venture operations, included in the standalone financial results of the company, in accordance with the standards of review engagement issued by ICAI.

The outcome of the review conducted does not have any negative or adverse remarks against the standalone and consolidated financial results of the company.



