

WONDERLA

PARKS AND RESORTS



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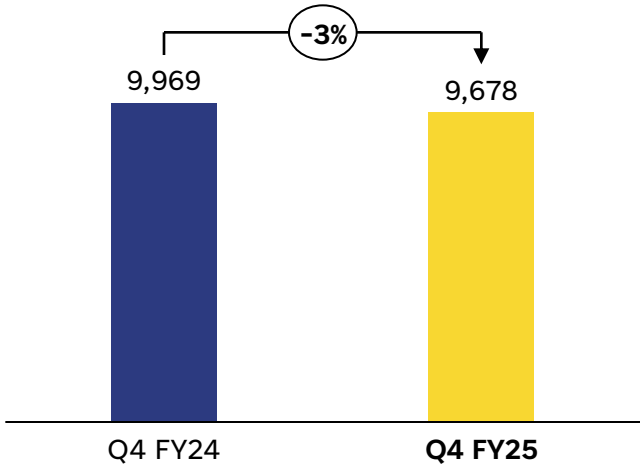
Q4 & FY25 | Result Highlights

- ❖ Revenue from operations stood at **₹ 9,678 lakhs** for Q4 FY25; FY25 revenue reached **₹ 45,857 lakhs**
- ❖ Hyderabad Park recorded highest ever revenue since inception
- ❖ Footfalls for the quarter stood at **6.78 lakhs**; Footfalls for FY25 stood at **30.49 lakhs**
- ❖ Park wise footfall for the Q4 FY25: Bengaluru – **2.18 lakhs**, Kochi – **2.08 lakhs**, Hyderabad – **2.11 lakhs**, Bhubaneswar – **0.41 lakhs**
- ❖ Adjusted EBITDA for the quarter stood at **Rs. 3,184 lakhs**, down by **24% YoY**
- ❖ ARPU in Q4 FY25 stood at **Rs. 1,371**, an increase of **2% YoY**. Recorded SPH of **Rs. 427** in Q4 FY25, a **11% growth YoY**
- ❖ Quarter saw a growth in online bookings surpassing traditional walk-ins
- ❖ Curated high-energy events across parks across the year to drive footfalls and enhance visitor experience
- ❖ The board recommended final dividend of **Rs 2 per** equity share

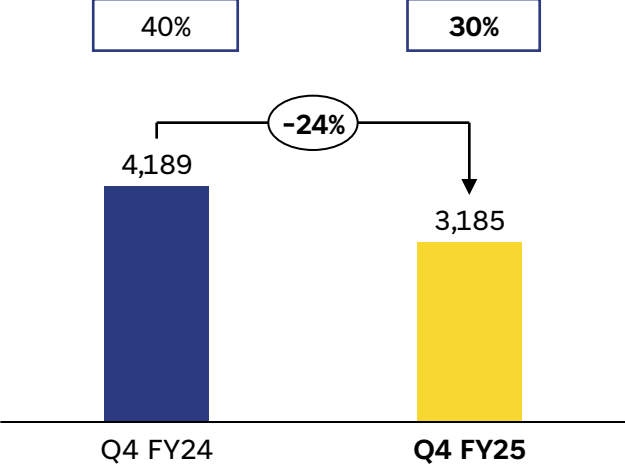


Q4 FY25 Result Highlights

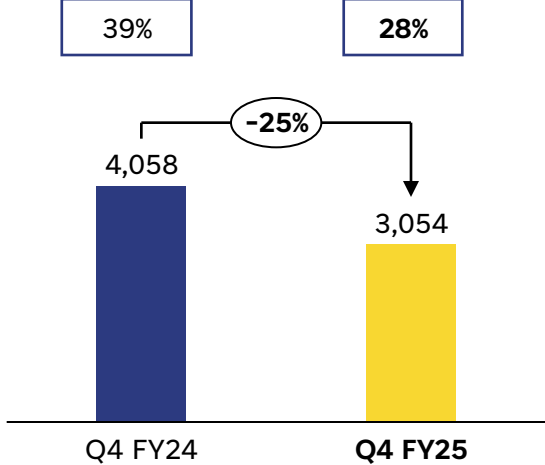
Revenue from Operations



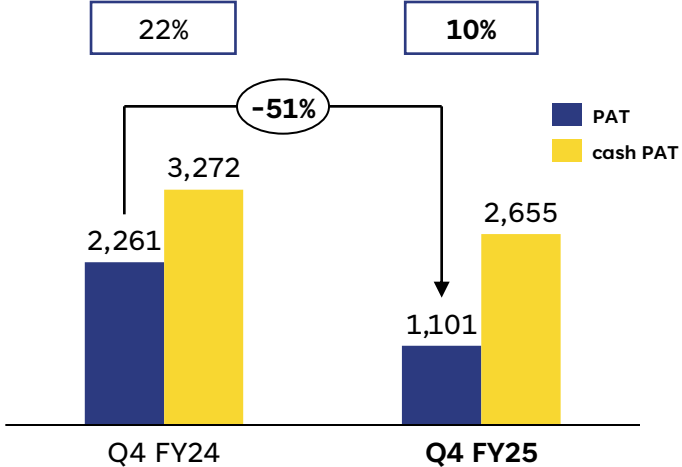
Adj. EBITDA & Adj. EBITDA Margin



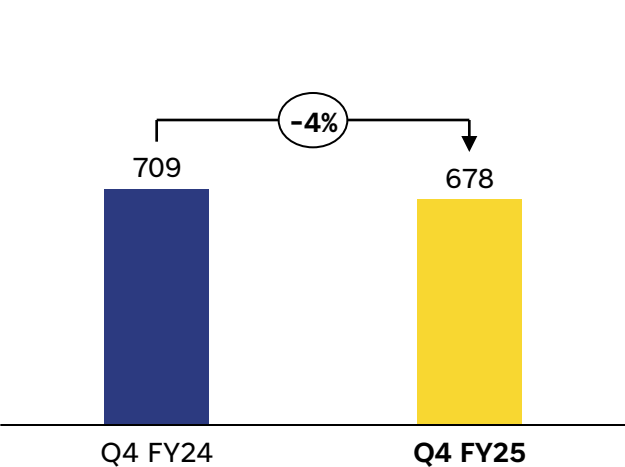
EBITDA & EBITDA Margin



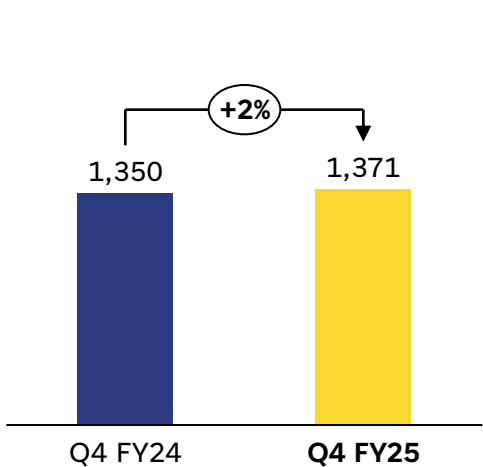
PAT, CASH PAT & PAT Margin



Footfall (in '000)



ARPU (in Rs.)

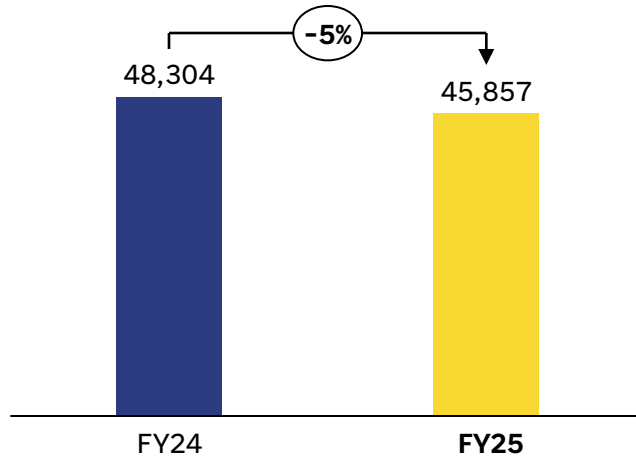


Note – 1. EBITDA includes other income 2. All figures in Rs. lakhs

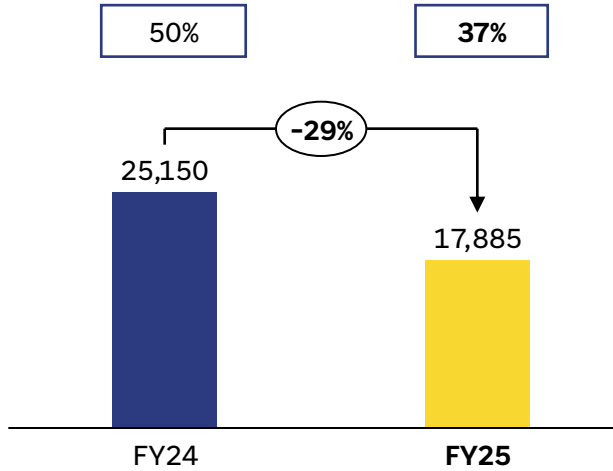


FY25 Result Highlights

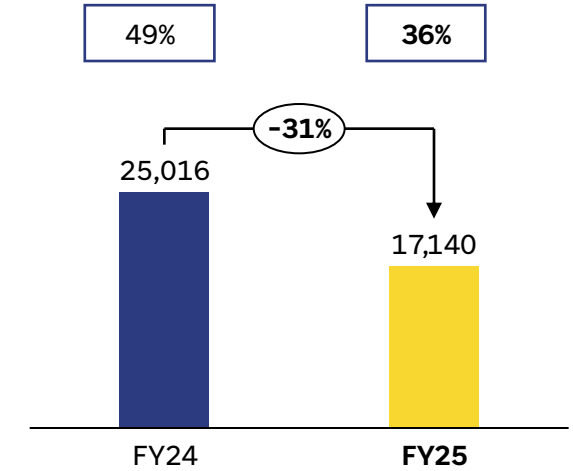
Revenue from Operations



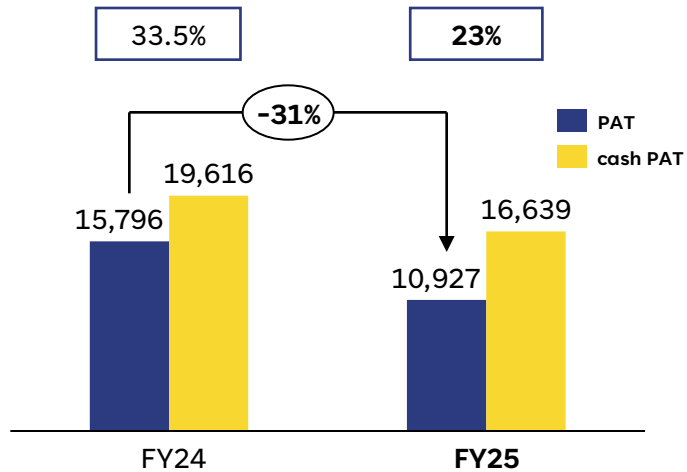
Adj. EBITDA & Adj. EBITDA Margin



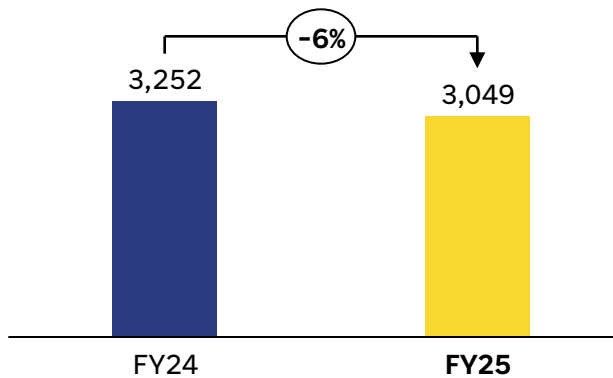
EBITDA & EBITDA Margin



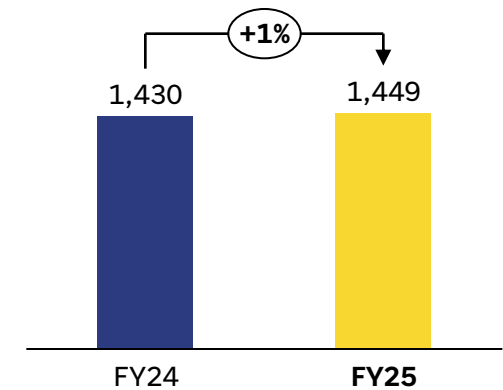
PAT, CASH PAT & PAT Margin



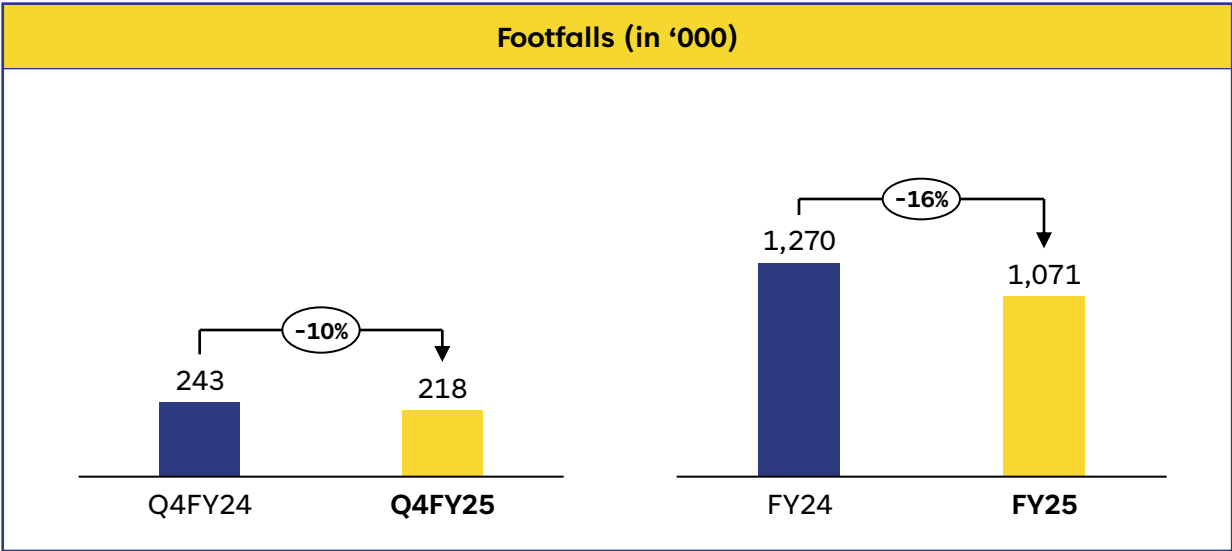
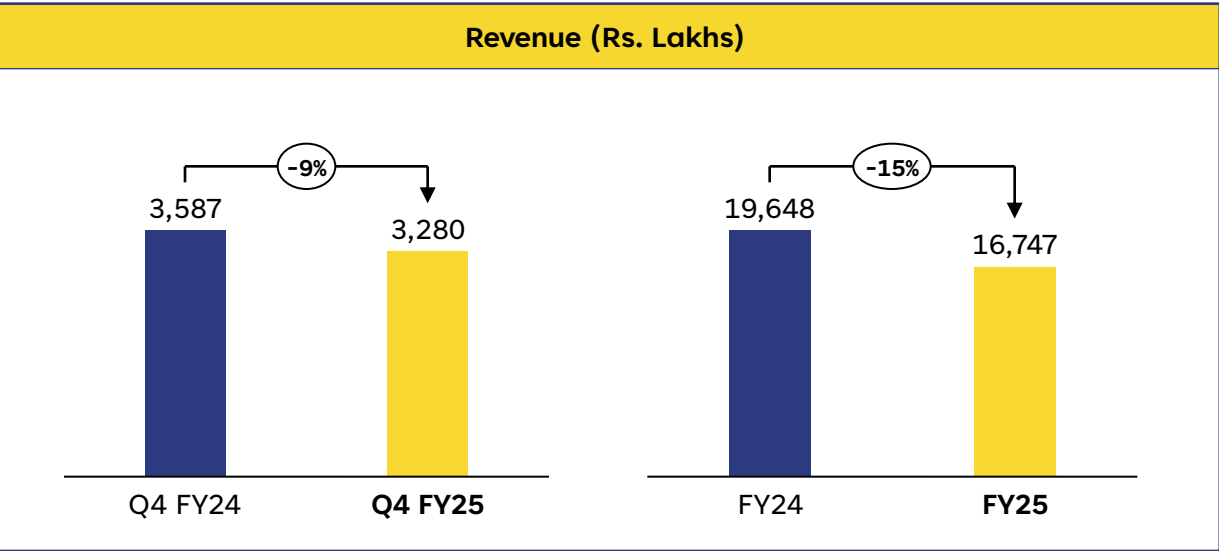
Footfall (in '000)



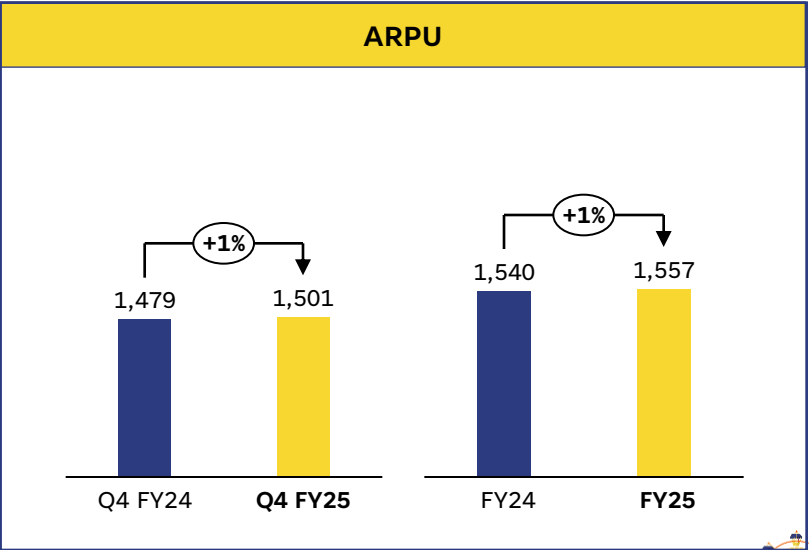
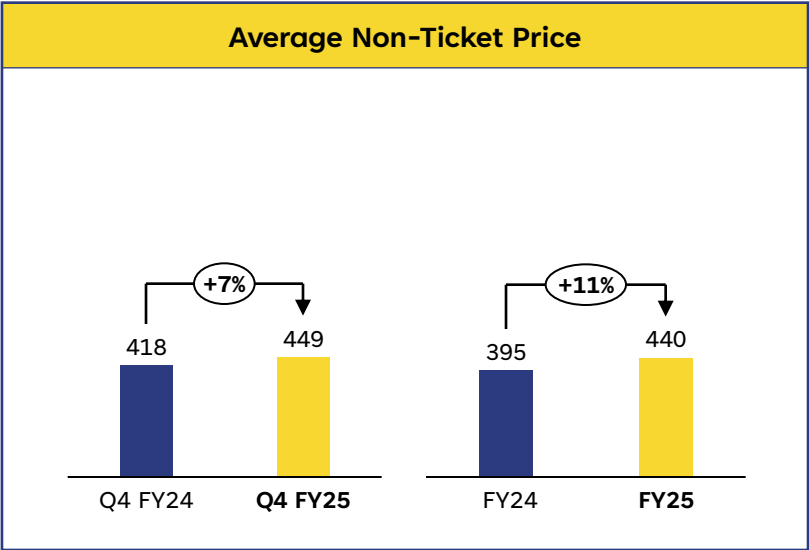
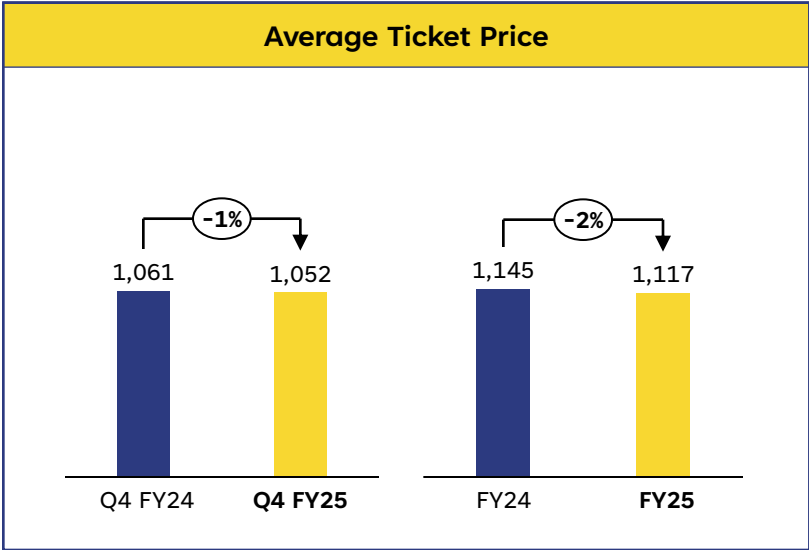
ARPU (in Rs.)



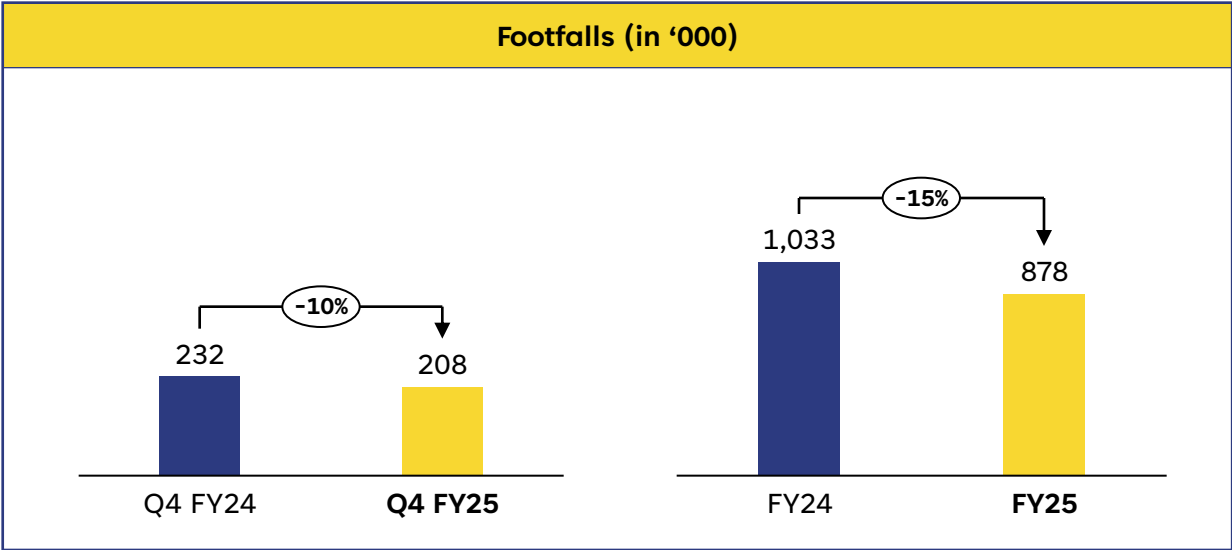
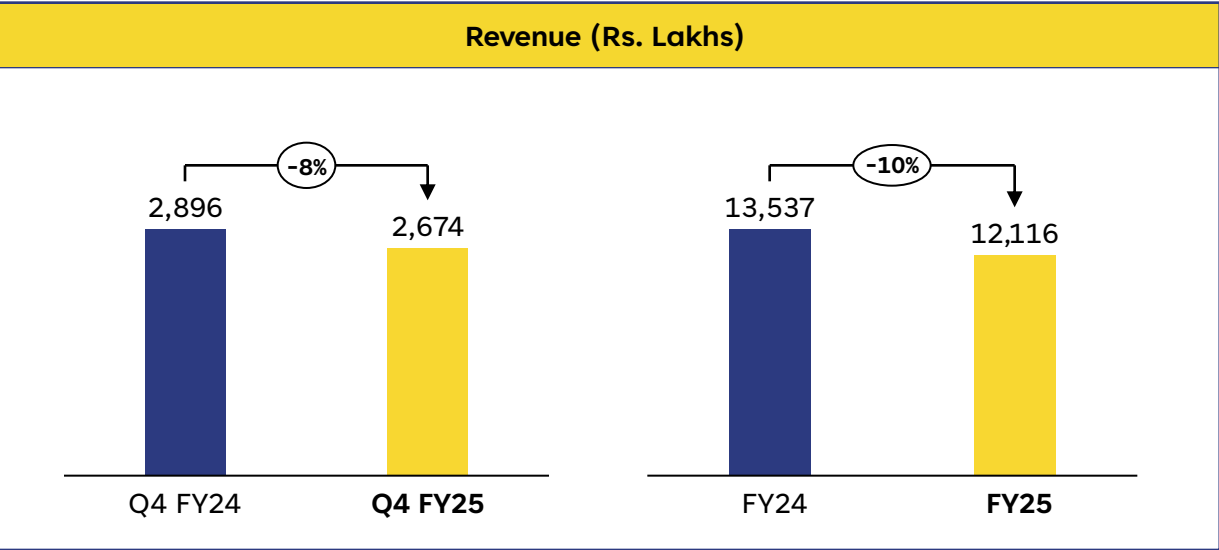
Bengaluru Park – Q4 & FY25 Metrics



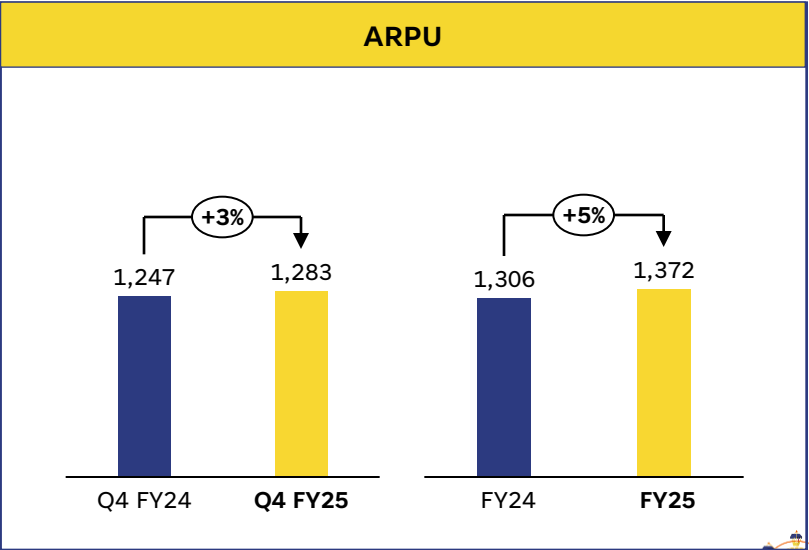
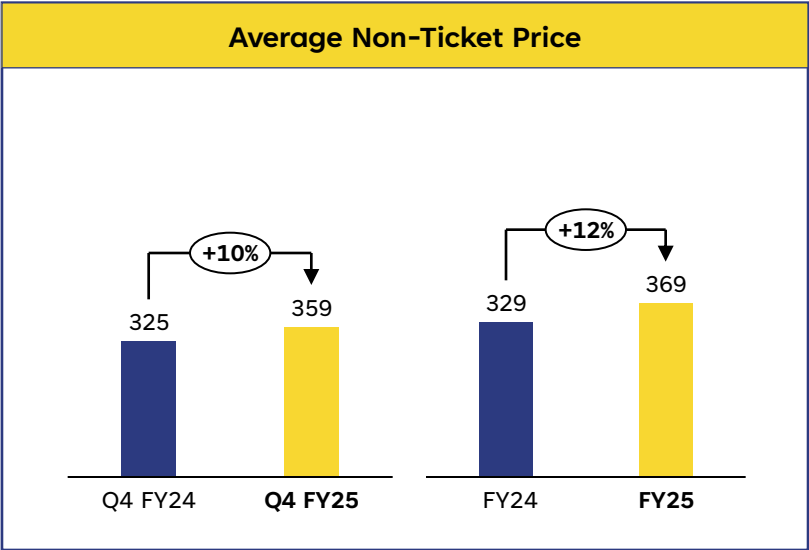
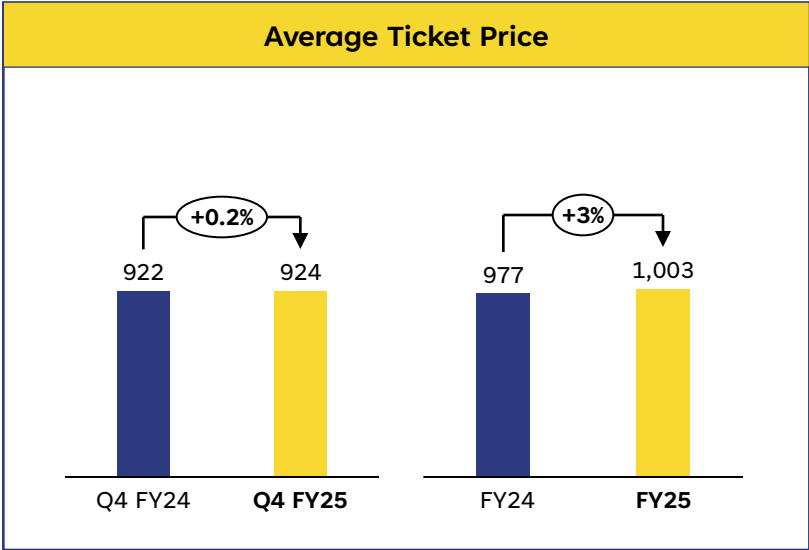
ARPU (in Rs.)



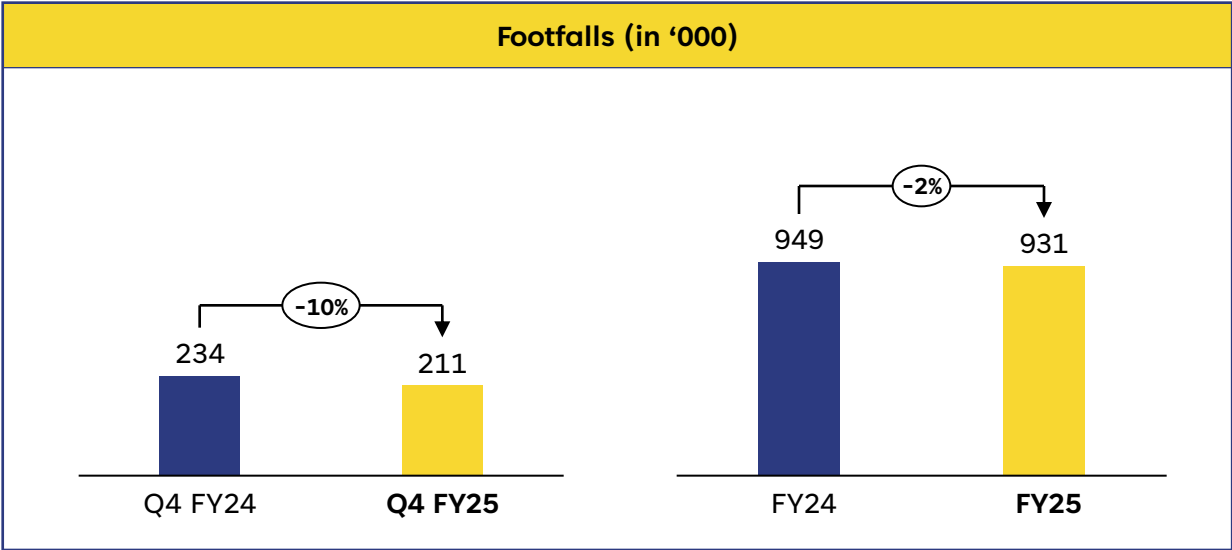
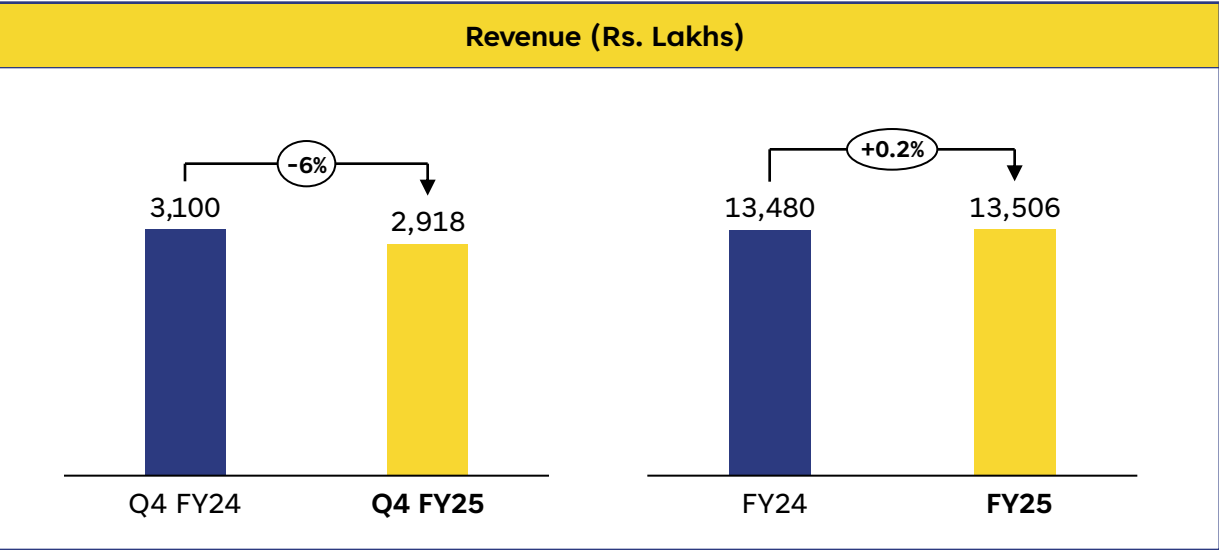
Kochi Park – Q4 & FY25 Metrics



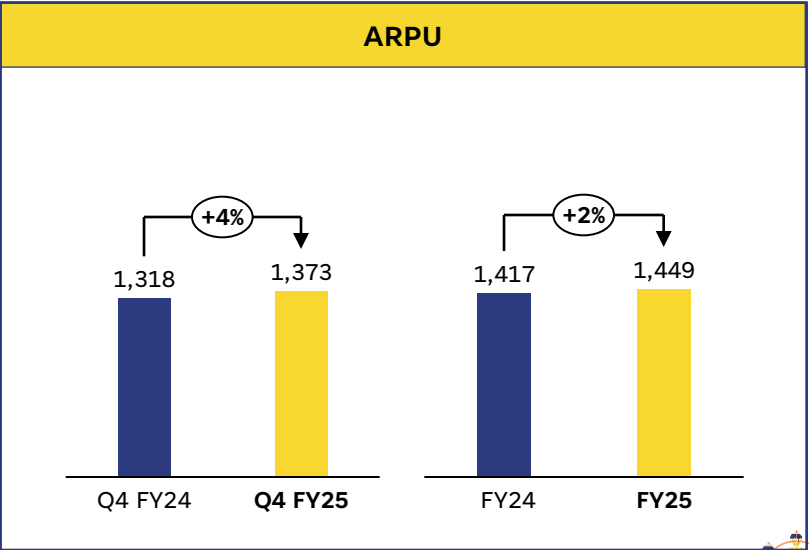
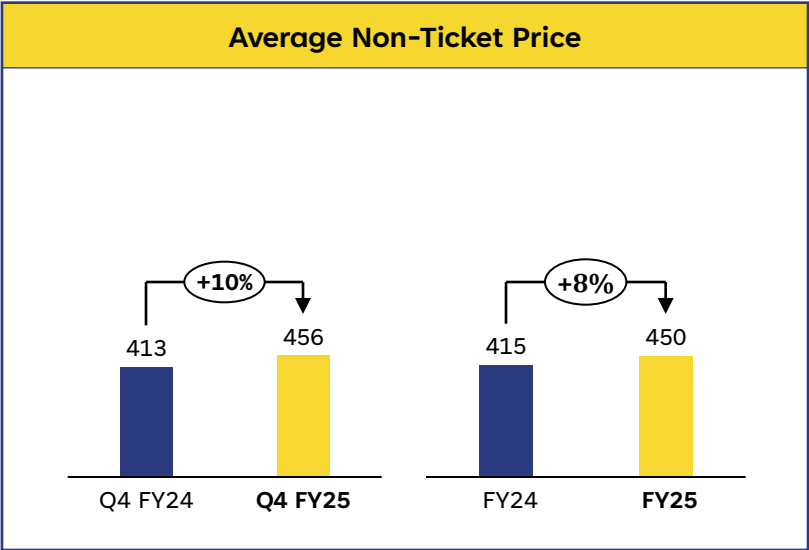
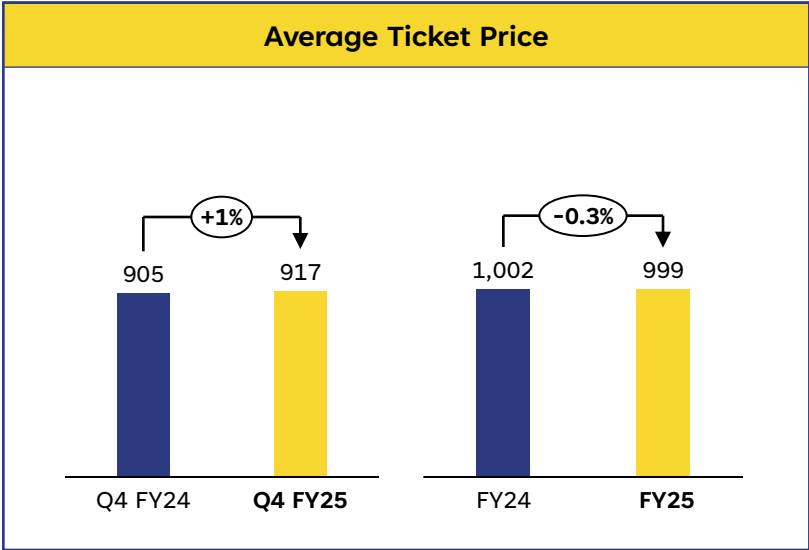
ARPU (in Rs.)



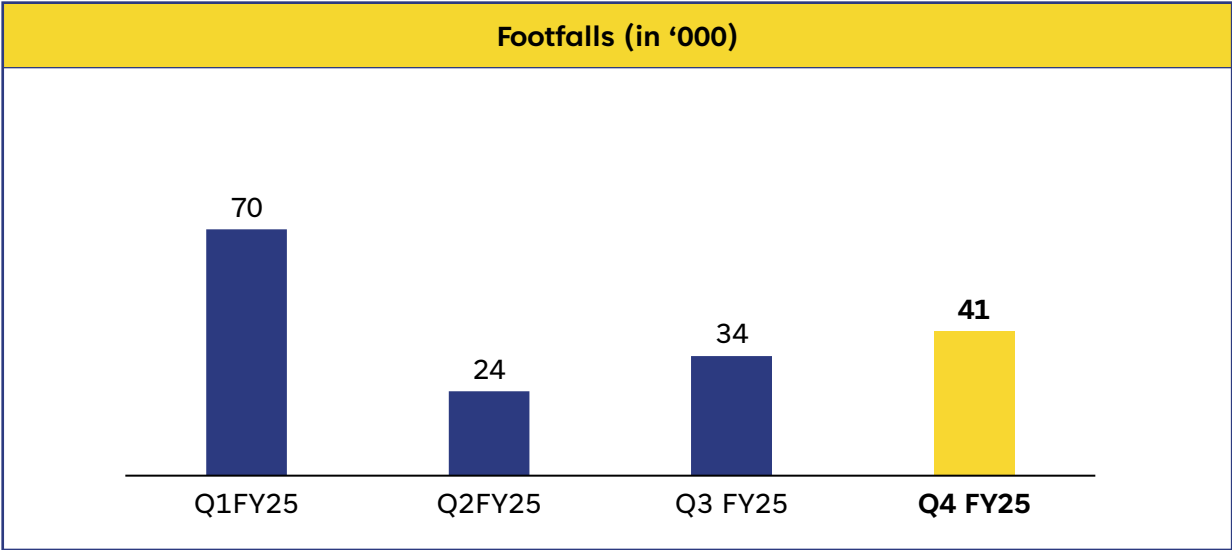
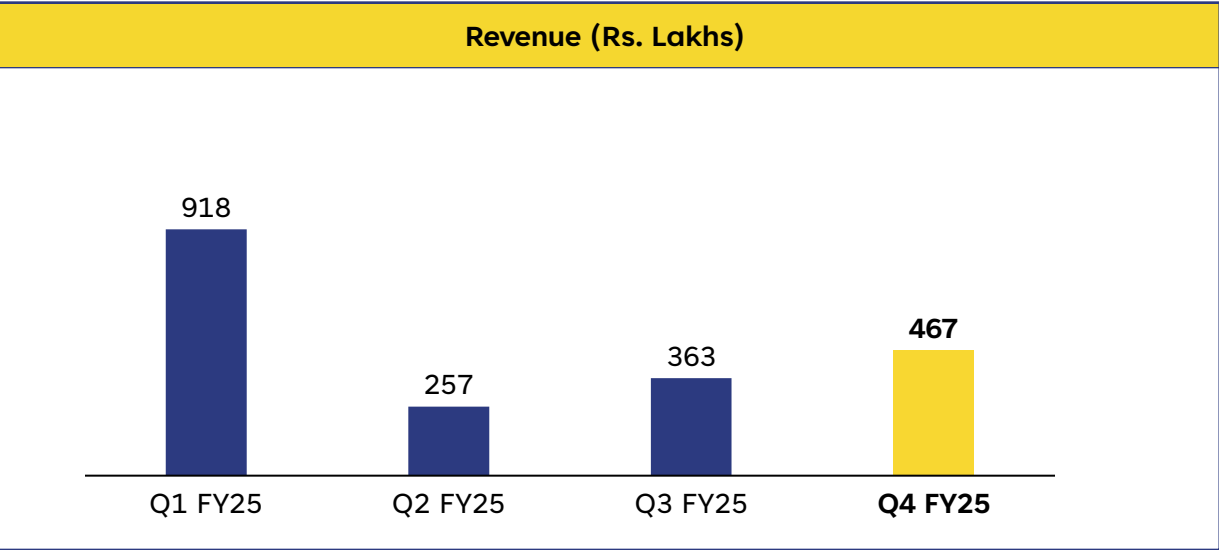
Hyderabad Park – Q4 & FY25 Metrics



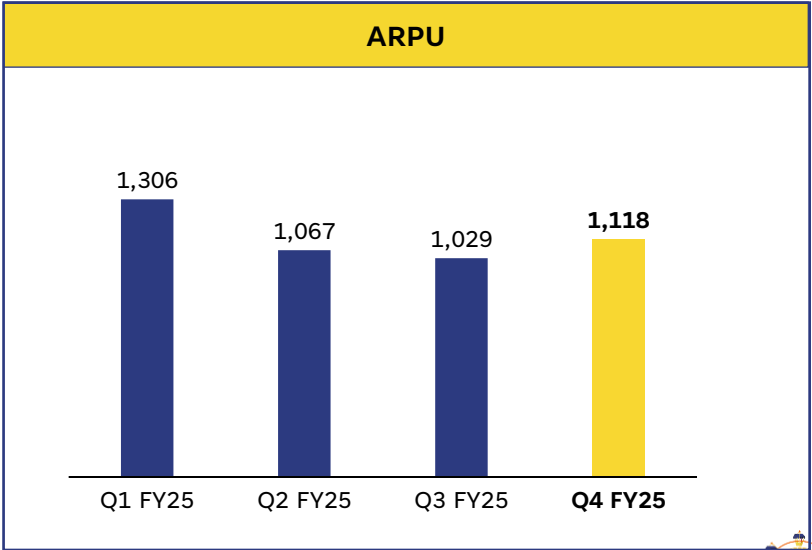
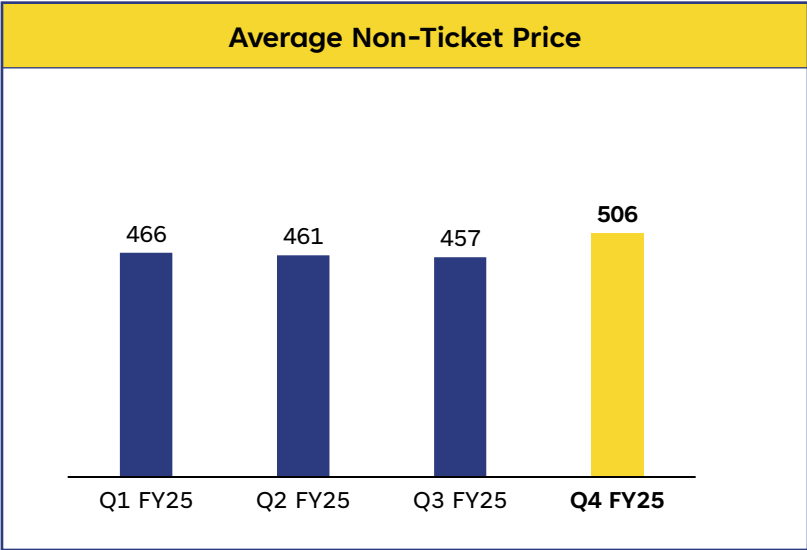
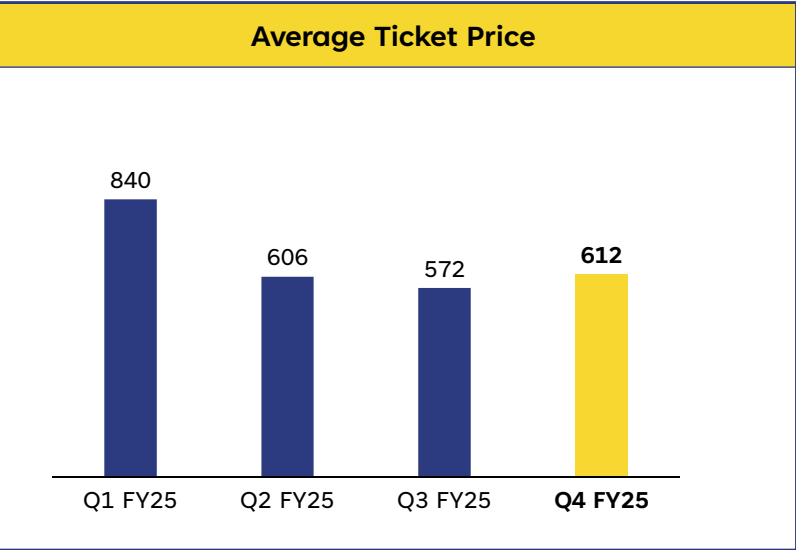
ARPU (in Rs.)



Bhubaneswar Park – FY25 Metrics



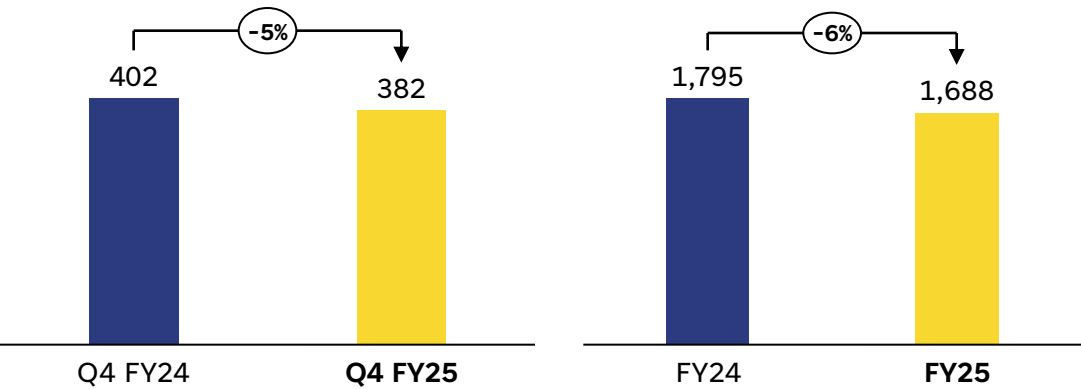
ARPU (in Rs.)



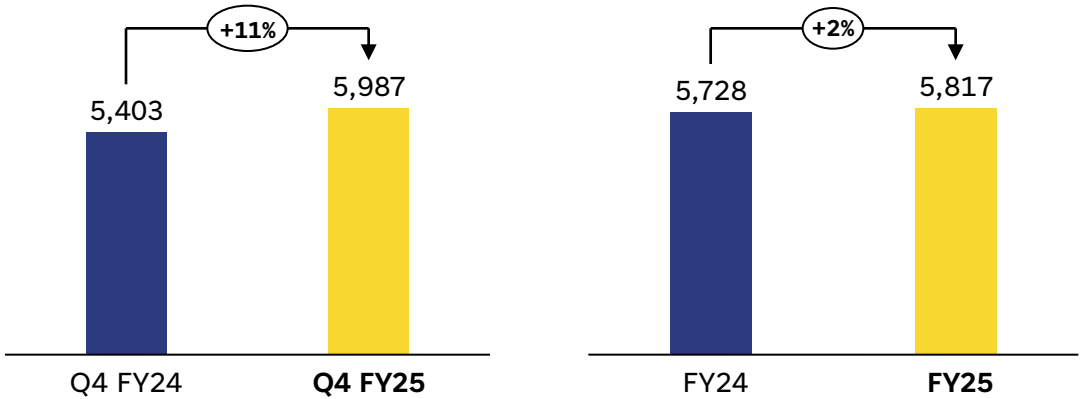
Note –YoY comparison not applicable as Bhubaneswar Park opened on May 24, 2024; active for ~38 days in Q1 FY25, fully operational thereafter

Wonderla Resort, Bengaluru – Q4 & FY25 Metrics

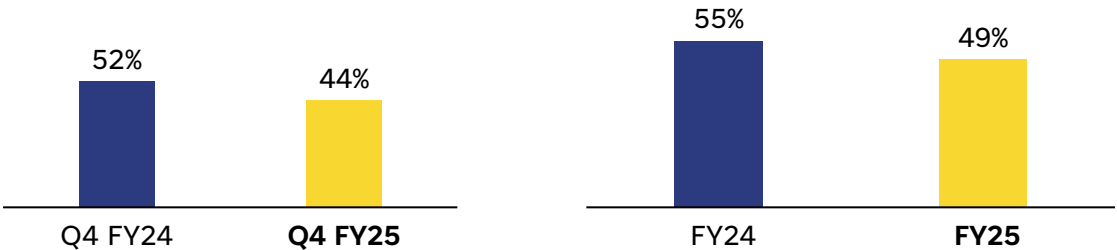
Total Revenue (Rs. Lakhs)



Average Room Rental (in Rs.)



Occupancy (%)



Consolidated Profit & Loss Statement

Particulars (In Rs lakhs.)	Q4 FY25	Q4 FY24	YoY%	FY25	FY24	YoY%
Revenue from Operations	9,678.2	9,968.6	-2.9%	45,857.1	48,304.4	-5.1%
Other Income	1,080.6	514.6		2,421.0	2,298.4	
Total Income	10,758.9	10,483.1	2.6%	48,278.1	50,602.8	-4.6%
Cost of materials consumed	725.9	660.4		3,015.5	2,759.9	
Purchase of stock-in-trade	452.4	472.8		2,007.1	2,098.4	
Changes in inventories of stock-in-trade	-24.2	-12.2		26.8	-34.9	
Employee Expenses	2,015.4	1,702.1		8,153.1	6,257.9	
Other Expenses	4,535.3	3,603.0		17,935.5	14,504.7	
EBITDA	3,054.2	4,057.1	-24.7%	17,140.1	25,016.8	-31.5%
EBITDA Margin (%)	28.4%	38.7%		35.5%	49.4%	
Depreciation	1,554.0	1,011.0		5,712.2	3,820.1	
Finance Cost	21.6	17.2		72.9	64.2	
PBT	1,478.7	3,029.0		11,355.0	21,132.5	
Tax	377.7	768.1		427.6	5,336	
PAT	1,101.0	2,260.9	-51.3%	10,927.4	15,796.5	-30.8%
PAT Margin (%)	10.2%	21.6%		22.6%	31.2%	
EPS	1.7	4.0		18.6	27.9	
Adjusted EBITDA	3,184.6	4,189.8		17,884.7	25,149.2	
Adjusted EBITDA Margin (%)	30.0%	40.0%		37.0%	50.0%	

Consolidated Balance Sheet Statement

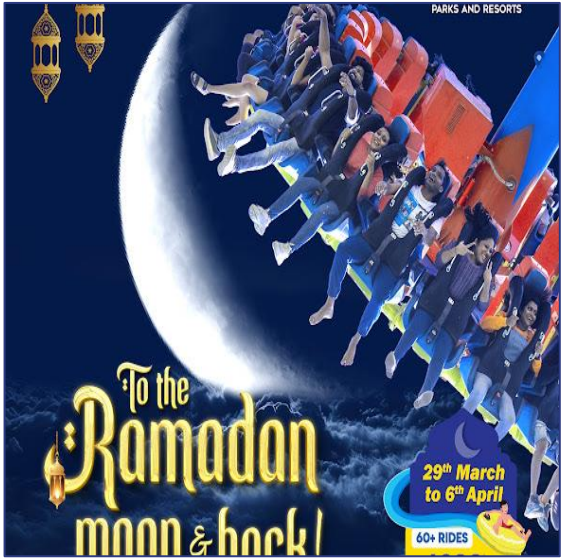
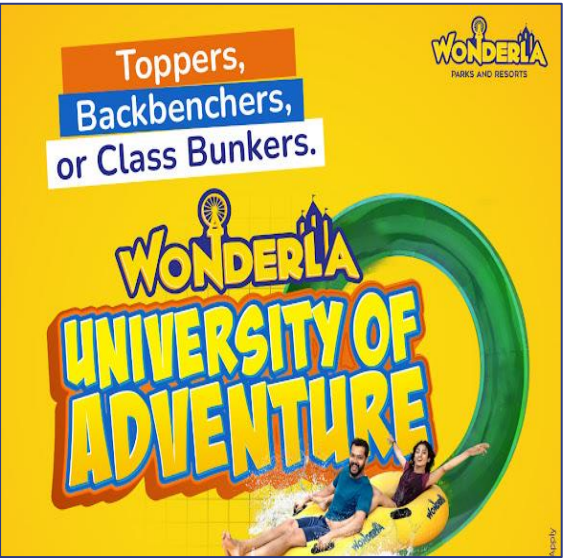
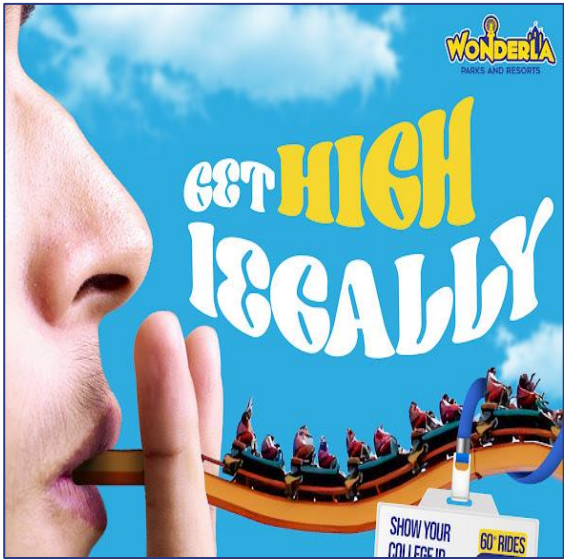
Particulars (Rs. Lakhs)	Mar-25	Mar-24
ASSETS		
Non-Current Assets		
Property, plant and equipment	94,331.2	74,721.7
Right to use assets	1,038.6	1,095.1
Capital work-in-progress	22,548.1	17,079.4
Intangible assets	636.3	90.5
Financial Assets		
(i) Loans	11.4	11.6
(ii) Other financial assets	265.4	244.6
Other non-current assets	5,849.0	5,632.8
Total Non-Current Assets	1,24,680.0	98,875.8
Current Assets		
Inventories	1,398.9	1,347.5
Financial Assets		
(i) Investments	13,595.9	9,014.3
(ii) Trade receivables	454.7	286.5
(iii) Cash and cash equivalents	1,924.2	2,928.9
(iv) Other balances with banks	40,376.5	9,458.2
(v) Loans	79.5	66.4
(vi) Other financial assets	943.2	514.9
Other current assets	2,707.5	1,338.3
Total Current Assets	61,480.4	24,955.2
TOTAL ASSETS	1,86,160.4	1,23,830.9

Particulars (Rs. Lakhs)	Mar-25	Mar-24
EQUITY AND LIABILITIES		
Equity		
Equity share capital	6,340.9	5,657.3
Other equity	1,66,027.6	1,03,803.0
Total Equity & Liabilities	1,72,368.5	1,09,460.4
Liabilities		
Non-Current Liabilities		
Financial Liabilities		
(i) Borrowings	-	30.0
(ii) Lease liabilities	472.4	501.7
Provisions	1,020.9	726.5
Deferred tax liabilities (net)	4,983.5	7,523.0
Total Non-Current Liabilities	6,476.9	8,781.1
Current Liabilities		
Financial Liabilities		
(i) Borrowings	30.5	1.1
(ii) Lease liabilities	29.2	23.7
(iii) Trade payables	4,227.3	3,382.0
(iv) Other financial liabilities	1,857.5	1,193.3
Other current liabilities	585.4	686.1
Provisions	585.2	303.4
Total Current Liabilities	7,315.1	5,589.5
TOTAL EQUITY AND LIABILITIES	1,86,160.4	1,23,830.9



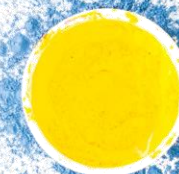
Marketing Initiatives & Events

Marketing Initiatives



HAPPY REPUBLIC DAY

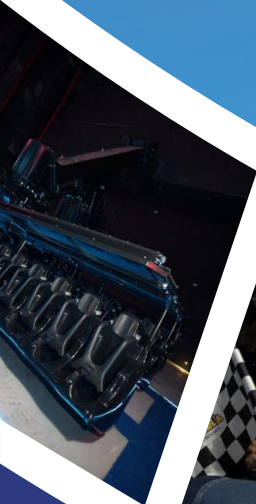




Valentine's Day



RIDE LAUNCH





25th Anniversary CELEBRATION



Food & Beverages



Aamras Festival was organized across parks

Slurp & Munch -
New Food offerings introduced across parks



Introduced **Rollito** - a combination of Roll & Burrito



- Started a new counter in Bengaluru Park - **Ola Mexicana**
- Menu has Nachos, Tacos, Quesadilla and Bowls



Introduced **Kuluki Sharbat** across our parks



Momo Mania
Launched across parks which includes Momo Burger, Rice Bowl, Fried Momos



Introduced **Biryani Bucket** across all parks

Ugadi Thali





Company Overview

Wonderla - India's most loved amusement park



Vision

Adding 'Wonder' to lives and bringing people closer.



Mission

Build and operate resource efficient amusement spaces to deliver a fun, thrilling, and hygienic experience to our guests.

- **One of the Most visited parks in India:**
Wonderla parks have been visited by over **40 million*** visitors since 2000, making us the most visited amusement park in India
- **Two decades of experience (since launch of first park) in running parks in 4 different cities:**
Kochi, Bengaluru, Hyderabad and Bhubaneshwar



4

Amusement Parks



187

Fun Rides



18

Restaurants



5

Banquet Halls



6

Food courts



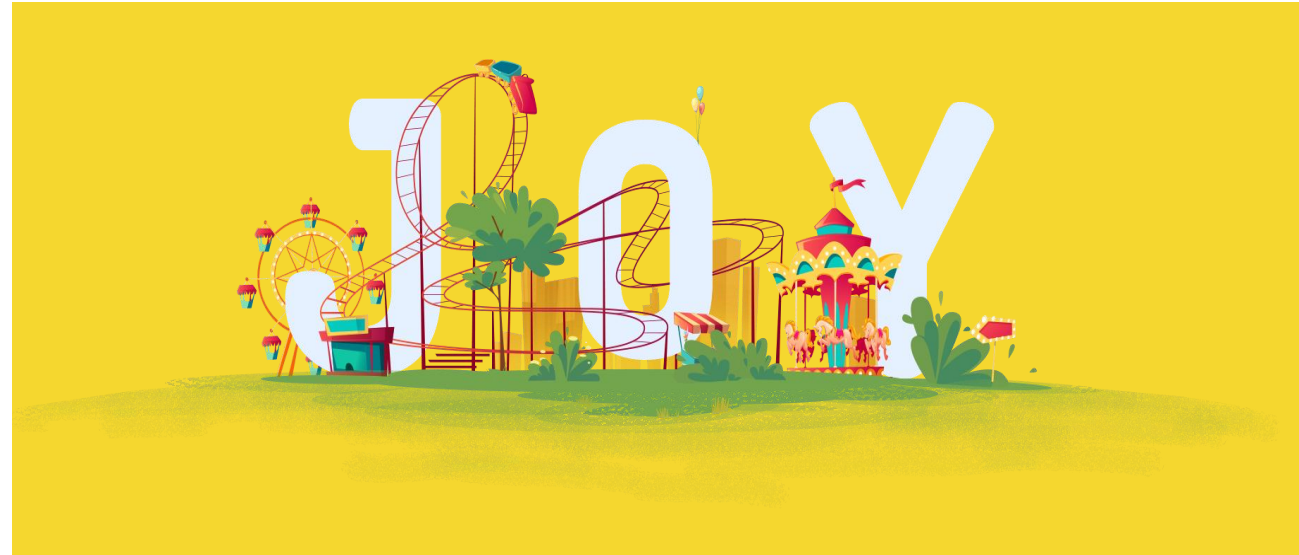
2[#]

Lounge bars



A Complete Family Entertainment Destination...

Wonderla parks provide a rare avenue for families and friends to bond together in a wonderful outdoor environment. The parks deliver a safe, out-of-the-ordinary and highly memorable experience.



... with Signature Rides across Parks



Recoil



Equinox



Wonder Splash

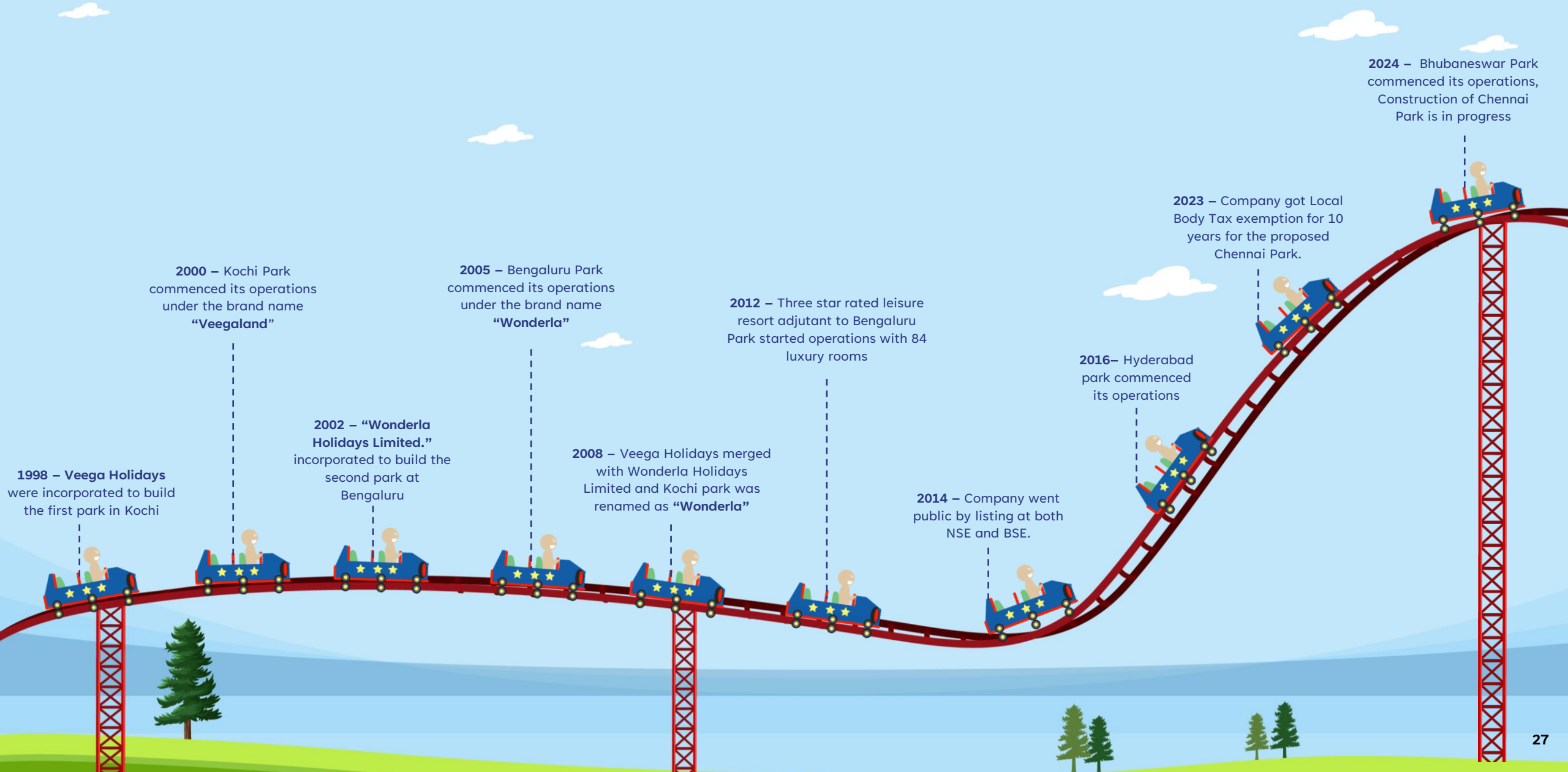


Wonderla Bamba

... with Signature Rides across Parks



Key Milestones



1998 – Veega Holidays were incorporated to build the first park in Kochi

2000 – Kochi Park commenced its operations under the brand name “Veegaland”

2002 – “Wonderla Holidays Limited.” incorporated to build the second park at Bengaluru

2005 – Bengaluru Park commenced its operations under the brand name “Wonderla”

2008 – Veega Holidays merged with Wonderla Holidays Limited and Kochi park was renamed as “Wonderla”

2012 – Three star rated leisure resort adjutant to Bengaluru Park started operations with 84 luxury rooms

2014 – Company went public by listing at both NSE and BSE.

2016 – Hyderabad park commenced its operations

2023 – Company got Local Body Tax exemption for 10 years for the proposed Chennai Park.

2024 – Bhubaneswar Park commenced its operations, Construction of Chennai Park is in progress

Experience at Helm – Board of Directors & Senior Management Team



Mr. Arun K. Chittilappilly

Executive Chairman &
Managing Director



Mr. R. Lakshminarayanan

Non-Executive Vice-Chairman



Ms. Priya Sarah Cheeran Joseph

Non-Executive Director



Mrs. Anjali Nair

Independent Director



Mr. Kasaragod Ullas Kamath

Independent Director



Mr. Madan Padaki

Independent Director



Mr. A Radhakrishna

Independent Director



Mr. Saji K Louiz

Chief Financial Officer



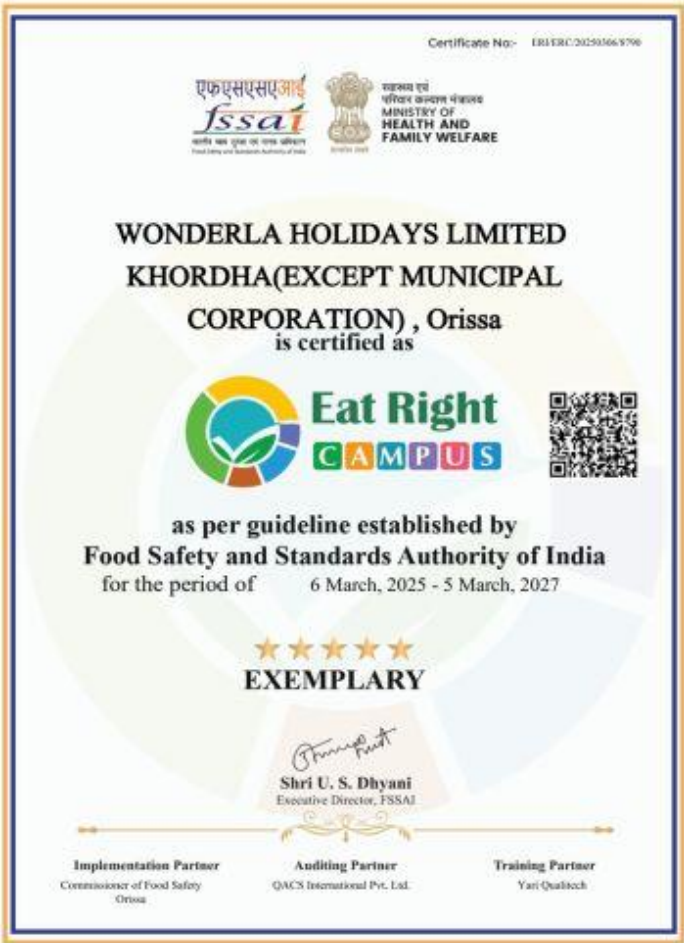
Mr. Dheeran Choudhary

Chief Operating Officer



Mr. Srinivasulu Raju Y

Company Secretary & Compliance Officer





Strategic Location

All the three parks have **good connectivity** to major cities making it attractive tourist destination for pan India

In-house ride designing and manufacturing capabilities

Leverages specific cost efficiencies and enhances **maintenance efficiency** of rides. This capability allows for the **customization and modification** of purchased rides

Superior Brand Recall

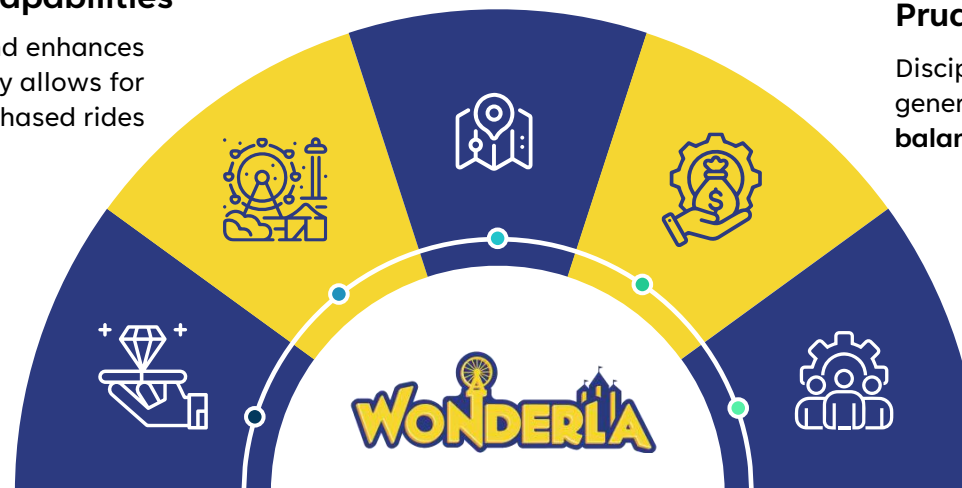
Established as strong brand amongst visitors evidenced by better customer ratings & reviews, arises from its ability to provide memorable experiences and consistently **introduce innovative attractions**

Prudent Capital allocation

Disciplined capital allocation over the decades. Focus on generating substantial cash flows & maintaining **debt free balance sheet**

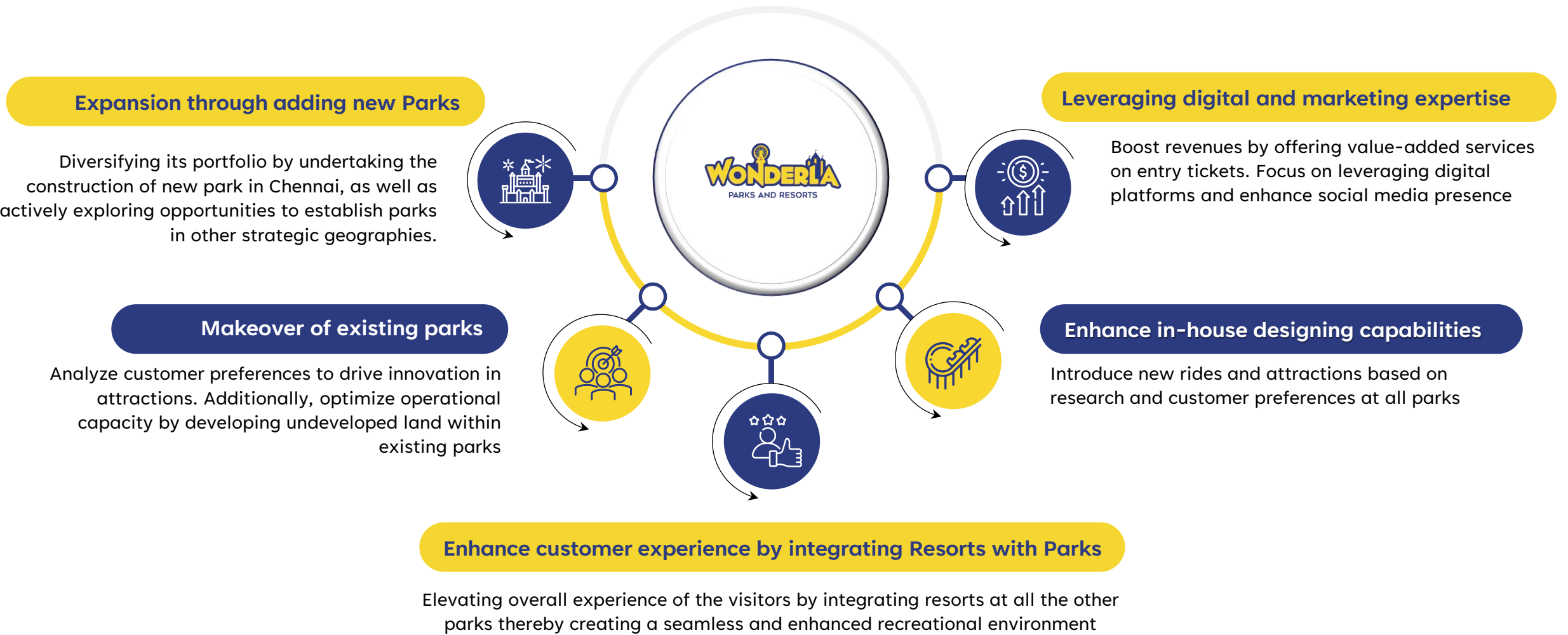
Experienced Management Team

Experienced **Promoters** supported by professional senior management team





**WHAT'S
NEXT**



Project Updates

Chennai Park

Current Park Progress



ISLE Project



For further information, please contact:

Company:



Wonderla Holidays Ltd.
CIN:L55101KA2002PLC031224

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For Meeting request - [Click here](#)

Thank you !

