

Muthoot Finance Limited

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Ref: SEC/MFL/SE/2025/6014 February 12, 2025

National Stock Exchange of India Limited Exchange Plaza,

Plot No. C/1, G Block, Bandra-Kurla Complex Bandra (E),Mumbai - 400 051 Symbol: MUTHOOTFIN

NSE IFSC Limited (NSE IX)

Unit 1201, Brigade, International Financial Center, 12th Floor, Building No. 14-A, GIFT SEZ Gandhinagar, Gujarat 382 355

Dear Sir/Madam,

Re: Press release on Unaudited Financial Results for the quarter and nine months ended December 31, 2024

The Company's Board of Directors at their meeting held today i.e., February 12, 2025, has announced the Unaudited Financial Results for the quarter and nine months ended December 31, 2024.

We herewith enclose a copy of Press Release proposed to be released in leading newspapers across the country.

Thank You,

For Muthoot Finance Limited

Rajesh A Company Secretary ICSI Membership No. FCS 7106 P. J. Tower, Dalal Street, Mumbai - 400 001 Scrip Code: 533398



Financial Results for the 9 Months ended December 31, 2024





Performance highlights for the 9 months ended December 31, 2024



Highest Ever Consolidated Loan AUM:

34% YoY Increase at ₹ 1,11,308 Crores



Highest Ever Standalone Loan AUM:

37% YoY Increase at ₹ 97,487 Crores



Highest Ever Consolidated Profit After Tax in 9 Months of any Year: 19% YoY Increase at ₹ 3,908 Crores



Highest Ever Standalone Profit after Tax in 9 Months of any Year: 23% YoY Increase at ₹ 3,693 Crores



Highest Ever Gold Loan AUM:

34% YoY Increase at ₹ 92,964 Crores



Highest Ever Average Gold Loan AUM Per Branch:

₹ 19.15 Crores



Highest Ever Gold Loan Disbursement to New Customers in 9 Months of any Year: ₹ 15,723 Crores to 13,70,178 Customers



Highest Ever Quantity of Gold held as Security in our lockers: 202 Tonnes



Subsidiaries

Belstar Microfinance Ltd



Muthoot Homefin (India) Ltd



Increase in Loan AUM:

52% YoY Increase at ₹ 2,720 Crores



Increase in Loan Disbursement:

78% YoY Increase at ₹ 880 Crores



Increase in Profit after Tax:

100% YoY Increase at ₹ 27 Crores



Muthoot Money Ltd



Increase in Loan AUM:

265% YoY Increase at ₹ 2,982 Crores



Increase in Total Revenue:

228% YoY Increase at ₹ 268 Crores

Asia Asset Finance PLC, Sri Lanka



Increase in Loan AUM:

50% YoY Increase at LKR 2,840 Crores



Increase in Profit After Tax:

124% YoY Increase at LKR 50 Crores



Increase in Branch Network:

25% YoY Increase at 100 Branches

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



Kochi, February 12, 2025:

Highest Ever Consolidated Loan AUM at Rs. 1,11,308 crores as on December 31, 2024 Historic Highest YoY Growth in Loan AUM of Rs. 28,535 crores, up by 34% Highest Ever Consolidated Profit after Tax at Rs. 3,908 crores in 9 months of any year, up by 19% YoY

Highest Ever Standalone Loan AUM at Rs. 97,487 crores as on December 31, 2024
Historic Highest YoY Growth in Loan AUM of Rs. 26,305 crores, up by 37%
Historic Highest YoY Growth in Gold Loan AUM of Rs. 23,742 crores, up by 34%
Highest Ever Standalone Profit after tax at Rs. 3,693 crores in 9 months of any year, up by 23% YoY

Other Key Highlights:

- Raised USD 400 million through Global issuance of bonds.
- Announced the launch of new products Personal Loans and Loan against Property through its 360-marketing campaign - Gold Loan Kamaal, Doosre Loan Bemisaal.
- Amplified Muthoot Finance's CSR efforts of FY24 which transformed 0.6 million lives through company's investment in Healthcare, Education, Sustainability.
- Asia Asset Finance completed a decade of profitable operations in Sri Lanka as a subsidiary.
- Muthoot Family got recognized with Hurun India's 2024 Most Respected Family Business Award, in association with Barclays Private Clients.
- Muthoot Finance received a Special Commendation at the 3rd edition of the ET2Good4Good CSR Rating Ceremony.
- Opened 799 new branches by the Muthoot Group in 9M FY25.

Key Subsidiaries - 'Stable Performance Across Subsidiaries'

Belstar Microfinance

- Maintained positive ROA in spite of stress in sector due to factors like over indebtedness and high leverage of borrowers when most of the peers have declared negative results for Q3 FY 25.
- Disbursed Rs. 1,305 crores in Q3 FY 25 which is lower by 47 % YoY as a cautious approach.
- Decrease in Profit After Tax in Q3 FY 25 at Rs. 2.4 crores vs. Rs. 100 crores in Q3 FY 24.
- Loan AUM is almost at par YoY at Rs.8,703 crores in Q3 FY25 compared to Rs. 8,835 crores in Q3 FY24
- Collection Efficiency at 98.53 %, dropped marginally by 0.79% in Q3 FY 25 as compared to 99.32% in Q3 FY 24 due to cash flow issues faced by the customers due to the above factors.
- GNPA at 2.91 % in Q3 FY25 vs. 1.88% in Q3 FY24; NNPA at 0.37% in Q3 FY25 vs. 0.16% in Q3 FY24.
- Started using Map My India (MMI) for closer monitoring of the field-level employees for monitoring the customer connect.
- Opened 113 new branches in Q3 FY25 reaching total branch network of 1,224 in Q3 FY 25 vs 1,009 branches in Q3 FY 24.

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



Muthoot Homefin

- Loan AUM at Rs. 2,720 crores in 9M FY25 vs. Rs. 1,783 crores in 9M FY24; growth of ~52% YoY
 Disbursed loans of Rs. 880 crores in 9M FY25 as compared to Rs. 493 crores in 9M FY24; a growth of ~78%
 YoY
- Interest income increased at ~57% YoY to Rs. 194 crores in 9M FY25 vs. Rs. 124 crores in 9M FY24
- Profit After Tax stood at Rs. 27 crores in 9M FY25 vs. Rs. 13 crores in 9M FY24; growth of ~100% YoY
- GNPA at 1.65 % in 9M FY25 vs. 3.54% in 9M FY24; NNPA at 0.63% in 9M FY25 vs. 1.53% in 9M FY24

Muthoot Money

- Loan AUM at Rs. 2982 crores in 9M FY25 vs. Rs. 818 crores in 9M FY24; growth of ~265% YoY on account of increase in Gold Loans
- Branch network increased to 998 from 470 during the 9 months in FY25

Results

A meeting of the Board of Directors of Muthoot Finance Ltd. was held today to consider and approve the unaudited standalone and consolidated results for the quarter ended December 31, 2024.

Consolidated Results of Muthoot Finance Ltd

Muthoot Finance Ltd Consolidated Loan Assets Under Management grew **34%** YoY to **Rs. 1,11,308** crores as at 9M FY25 as against **Rs. 82,773** crores last year. During the quarter, Consolidated Loan Assets Under Management increased by **Rs. 7,159** crores i.e., an increase of **7%** QoQ. Consolidated Profit after Tax for 9M FY25 stood at **Rs. 3,908** crores as against **Rs. 3,285** crores last year, an increase of **19%** YoY. Consolidated Profit after Tax for Q3 FY25 increased by **21%** YoY at **Rs. 1,392** crores as against **Rs. 1,145** crores in Q3 FY24.

(Rs. in crores)

| Financial Performance | Q3 FY25 | Q2 FY25 | QoQ % | Q3 FY24 | YoY % | 9M FY25 | 9M FY4 | YoY % |
|--|-------------|---------------|--------------|------------|-------|------------|-----------|-------|
| Group Branch Network | 7,340 | 7,097 | 3% | 6,321 | 16% | 7,340 | 6,321 | 16% |
| Consolidated Loan AUM of the Group | 111,308 | 104,149 | 7% | 82,773 | 34% | 111,308 | 82,773 | 34% |
| Consolidated Profit after tax of the Group | 1,392 | 1,321 | 5% | 1,145 | 22% | 3,908 | 3,285 | 19% |
| Contribution in the Conso | olidated Lo | an AUM of | the Group | | | | | |
| Muthoot Finance Ltd | 96,072 | 89,081 | 8% | 70,852 | 36% | 96,072 | 70,852 | 36% |
| Subsidiaries | 15,236 | 15,068 | 1% | 11,921 | 28% | 15,236 | 11,921 | 28% |
| Contribution in the Consc | lidated Pro | ofit after ta | x of the Gro | up | | | | |
| Muthoot Finance Ltd | 1,341 | 1,235 | 9% | 1,024 | 31% | 3,647 | 2,979 | 22% |
| Subsidiaries | 51 | 86 | -41% | 121 | -58% | 261 | 306 | -15% |

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



Mr. George Jacob Muthoot, Chairman, The Muthoot Group, said, "We are glad to report continued growth momentum on quarter-on-quarter basis with our Consolidated Loan Assets Under Management crossing another milestone of Rs. 1,11,000 crores, while our Standalone Loan AUM surpassing Rs. 97,000 crores. The contribution of subsidiaries stands at 14%. Additionally, our Consolidated Profit after Tax for 9M FY25 increased by 19% YoY to Rs. 3,908 crores. Amid favorable macroeconomic indicators, the union budget's positive tax reform announcements are expected to start a consumption cycle, combined with a steadfast commitment to the fiscal deficit target, the general economic outlook looks promising. Also, RBI's focus on enhancing liquidity, and the move to slash the bench mark interest rate for the first time in 5 years, paint an optimistic outlook. In line with our vision to emerge as a diversified financial services provider, we are actively expanding our new product portfolio, including Business Loans, SME Loans, Loan against Property, and Personal Loans. These offerings complement our core Gold Loan business, providing customers with tailored financial solutions while enabling us to broaden our customer base and revenue streams. As we scale up our non-gold loan segments and enhance the contribution from subsidiaries, we are on track to grow their share to 18%-20% over the next five years. We remain committed to leveraging our strengths to drive inclusive growth and long-term value creation for all stakeholders."

Mr. George Alexander Muthoot, Managing Director, Muthoot Finance, said, "We are pleased to report another strong quarter, building on our robust performance trajectory. In Q3 FY25, our Standalone Loan AUM witnessed a significant growth of Rs. 26,305 crores, driven by a robust 37% YoY growth in our core gold loan portfolio. During 9M, gold loans increased by Rs. 21,660 crores registering a growth of 29%. This was in tandem with the accelerated demand for gold loans, especially during the festive season. Our Standalone Profit after Tax for 9M grew by 23% YoY at Rs. 3,693 crores. The surge in gold loan advances reflects not only the trust our customers place in us but also the resilience of India's economic momentum. Among our subsidiaries, we have witnessed growth in our housing finance arm disbursing ₹880 crores in 9M FY25, up from ₹493 crores last year. We have tempered disbursements in response to challenges faced in microfinance sector, and our focus continues to be on strengthening collections and enhancing quality of loan book. We are closely monitoring the industry situation, and we see this as a transitionary issue, and expect it to get to be resolved in the next couple of quarters. The expansion of our branch network and the increasing adoption of digital platforms have further strengthened customer engagement, with a significant portion of transactions now being facilitated through digital channels."

Standalone Results of Muthoot Finance Ltd and its subsidiaries

Muthoot Finance Ltd (MFIN), India's largest gold financing company in terms of loan portfolio, registered profit after tax of **Rs. 3,693** crores in 9M FY25 as against **Rs. 2,993** crores in 9M FY23, an increase of **23%** YoY. Profit after tax for Q3 FY25 increased by **33%** YoY at **Rs.1,363** crores as against Rs. **1,027** crores in Q3 FY24. Loan AUM stood at **Rs. 97,487** crores in 9M FY25 as compared to Rs. **71,182** crores in 9M FY24, registering a growth of **37%** YoY. During 9M FY25, gold loan assets increased by **Rs. 21,660** crores registering a growth of **29%**. During the quarter, gold loan assets increased by **Rs.6,800** crores.

Muthoot Homefin (India) Ltd (MHIL), the wholly owned subsidiary, loan AUM stood at Rs. **2720** crores in Q3 FY25 as against Rs. **1,783** crores in Q3 FY24, an increase of **52.50%** YoY. During the 9M FY25, loan AUM increased by Rs. **684** crores, an increase of **34%**. The loan disbursement for 9M FY25 stood at Rs. **880** crores as against Rs. **493** crores in 9M FY24, a YoY increase of **78.40%**. Total revenue for Q3 FY25 & 9M FY25 stood at Rs. **92** crores & Rs. **246** crores as against Rs.**54** crores & Rs.**147** crores in Q3 FY24 & 9M FY24, registering a growth of **71%** YoY and **68%** YoY respectively. Profit after tax stood at Rs. **27** crores in 9M FY24 as against Rs. **13** crores in 9M FY24, an increase of **100** % YoY.





M/s. Belstar Microfinance Limited (BML) is an RBI registered micro finance NBFC, and a subsidiary company where Muthoot Finance holds **66.13**% stake. Loan AUM is almost at par YoY at **Rs.8,703** crores in 9M FY25 compared **to Rs. 8,835** crores in 9M FY24. Profit after tax stood at **Rs. 145** crores in 9M FY25. Stage III Asset stood at **2.91**% as of December 31, 2024.

Muthoot Insurance Brokers Pvt. Limited (MIBPL), an IRDA registered Direct Broker in insurance products and a wholly owned subsidiary company generated a total premium collection amounting to **Rs. 456** crores in 9M FY25. Total revenue for 9M FY25 increased to **Rs. 130** crores as against **Rs. 96** crores in 9M FY24, an increase of **35**% YoY. It achieved a Profit after tax of **Rs. 29** crores in 9M FY25.

Asia Asset Finance PLC (AAF) is a listed subsidiary based in Sri Lanka where Muthoot Finance holds **72.92**% stake. Loan portfolio stood at **LKR 2840** crores in 9M FY25, as against **LKR 1,890** crores in 9M FY24, an increase of **50.26**% YoY. Total revenue for 9M FY25 stood at **LKR 494** crores. It achieved a Profit after Tax of **LKR 50** crores in 9M FY25.

Muthoot Money Ltd (MML), became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MML is a RBI registered Non-Banking Finance Company engaged mainly in extending gold loans. Loan portfolio for 9M FY25 stood at **Rs. 2,982** crores, as against **Rs. 818** crores as on 9M FY24, an increase of **265%** YoY. During the quarter, Loan AUM increased by **Rs. 717** crores, an increase of **32%** QoQ. Total revenue for 9M FY25 increased to **Rs. 268** crores as against **Rs. 82** crores in 9M FY24, an increase of **228%** YoY.

Other Highlights:

Financial Highlights (MFIN): Standalone results for Muthoot Finance Ltd.

(Rs. in Crores)

| Particulars | Q3 | Q2 | QoQ% | Q3 | YoY % | 9M | 9M | YoY% |
|--------------------------------|--------|--------|-------------------------|--------|-------|--------|--------|------|
| | FY25 | FY25 | 4 - 4 / 0 | FY24 | 70 | FY25 | FY24 | 7 0 |
| Total Income | 4,431 | 4,126 | 7% | 3,176 | 40% | 12,267 | 9,276 | 32% |
| Profit Before Tax | 1,851 | 1,708 | 8% | 1,380 | 34% | 5,050 | 4,025 | 25% |
| Profit After Tax | 1,363 | 1,251 | 9% | 1027 | 33% | 3,693 | 2,993 | 23% |
| Earnings Per Share (Basic) Rs. | 33.96 | 31.16 | 9% | 25.58 | 33% | 91.99 | 74.56 | 23% |
| Loan AUM | 97,487 | 90,197 | 8% | 71,182 | 37% | 97,487 | 71,182 | 37% |
| Branches | 4,855 | 4,855 | 0% | 4,774 | 2% | 4,855 | 4,774 | 2% |

| Particulars | Q3 FY25 | Q2 FY25 | Q1 FY25 | Q3 FY24 | 9M FY25 | 9M FY24 |
|-------------------------------|---------|---------|---------|---------|---------|---------|
| Return on Average Loan assets | 5.81% | 5.74% | 5.39% | 5.86% | 5.66% | 5.89% |
| Return on Average Equity | 20.70% | 19.99% | 17.73% | 18.09% | 19.20% | 18.02% |
| Book Value Per Share (Rs.) | 672.47 | 639.67 | 607.21 | 578.77 | 672.47 | 578.77 |

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



| Particulars | Q3 FY25 | Q2 FY25 | Q1 FY25 | Q3 FY24 |
|--------------------------------------|---------|---------|---------|---------|
| Capital Adequacy Ratio | 25.11 | 26.96 | 27.47 | 30.86 |
| Share Capital & Reserves (Rs. in Cr) | 27,001 | 25,684 | 24,381 | 23,239 |

Business Highlights (MFIN):

| Particulars | 9M FY25 | 9M FY24 | Growth (YoY) |
|--|---------|---------|--------------|
| Branch Network | 4,855 | 4,774 | 2% |
| Gold Loan Outstanding (Rs. in Cr) | 92,964 | 69,221 | 34% |
| Credit Losses (Rs. in Cr) | 53 | 18 | 195% |
| % of Credit Losses on Loan Asset Under Management | 0.05% | 0.03% | 109% |
| Average Gold Loan per Branch (Rs. in Cr) | 19.1 | 14.5 | 32% |
| No. of Loan Accounts (in lakh) | 100 | 86 | 16% |
| Total Weight of Gold Jewellery pledged (in tonnes) | 202 | 184 | 10% |
| Average Loan Ticket Size | 93,016 | 80,569 | 15% |
| No. of employees | 28,758 | 28,779 | 0% |

Our Subsidiaries:

About Muthoot Homefin (India) Limited:

MHIL is a Housing Finance Company registered with The National Housing Bank (NHB). It is a wholly owned subsidiary of Muthoot Finance Limited.

MHIL's prime goal is to contribute towards financial inclusion of LMI families by opening doors of formal housing finance to them. Its focus is on extending Affordable Housing Finance. MHIL would be concentrating primarily on retail housing loans in the initial stages. It operates on a 'Hub and Spoke' model, with the centralized processing based out of corporate office at Mumbai. MHIL has operations in 13 states and 3 Union territories - Maharashtra (including Mumbai), Gujarat, Rajasthan, Madhya Pradesh, Kerala, Karnataka, Telangana, Andhra Pradesh, Haryana, Chandigarh, Uttar Pradesh, Chhattisgarh, Punjab, Tamil Nadu, Delhi and Pondicherry.

MHIL has short term debt rating of 'A1+' for its Commercial Paper programme which indicates, "Very strong degree of safety regarding timely payment of financial obligations and carry lowest credit risk" from ICRA Ltd and CARE Ltd.

MHIL has long term debt rating of CRISIL AA+/(stable) for its Bank Limits and Non-Convertible Debentures which indicates "High degree of safety with regard to timely servicing of financial obligations and carries very low credit risk".



Key Financial Parameters:

(Rs. in Crores)

| Particulars | 9M FY25 | 9M FY24 | Q3 FY25 | Q2 FY25 | Q1 FY25 | FY 24 |
|--|---------|---------|---------|---------|---------|--------|
| No. of branches | 163 | 118 | 163 | 147 | 118 | 118 |
| No. of Sales Offices | 163 | 118 | 163 | 147 | 120 | 118 |
| No. of Employees | 878 | 569 | 878 | 838 | 702 | 601 |
| Loan AUM | 2720 | 1783 | 2720 | 2,441 | 2,199 | 2,035 |
| Loan Asset | 2352 | 1473 | 2352 | 2,098 | 1,863 | 1,707 |
| Capital Adequacy Ratio | 28% | 43% | 28% | 31% | 34% | 38% |
| Total Revenue | 246 | 147 | 92 | 81 | 73 | 219 |
| Total Expense | 210 | 128 | 80 | 68 | 62 | 193 |
| Profit Before Tax | 37 | 19 | 13 | 13 | 11 | 26 |
| Profit After Tax | 27 | 13 | 9 | 10 | 8 | 18 |
| Shareholder's Funds | 503 | 471 | 503 | 493 | 484 | 476 |
| Total Outside Liabilities | 2085 | 1185 | 2085 | 1,887 | 1,536 | 1,393 |
| Total Assets | 2588 | 1656 | 2588 | 2,380 | 2,020 | 1869 |
| Stage III Loan Assets | 39 | 52 | 39 | 33 | 33 | 32 |
| % Stage III asset on Gross Loan Asset | 1.65% | 3.54% | 1.65% | 1.59% | 1.75% | 1.88% |
| Stage III ECL Provision | 24 | 30 | 24 | 23 | 23 | 23 |
| ECL Provision | 33 | 36 | 33 | 31 | 30 | 29 |
| ECL Provision as a % of Gross Loan Asset | 1.41% | 2.43 | 1.41% | 1.49% | 1.63% | 1.71% |
| No. of Customers | 29,227 | 23,312 | 29,227 | 27,243 | 25,729 | 24,700 |

About Belstar Microfinance Limited (BML):

BML was incorporated in January 1988 at Bangalore and the company was registered with the RBI in March 2001 as a Non- Banking Finance Company. The company was reclassified as "NBFC-MFI" by RBI effective from 11th December 2013.

Muthoot Finance holds **66.13%** of equity share capital in BML. BML was acquired by Dr. Kalpanaa Sankar along with the 'Hand in Hand' group in September 2008 to provide scalable microfinance services to entrepreneurs nurtured by 'Hand in Hand's' Self Help Group (SHG) program. The Company commenced its first lending operations at Haveri District of Karnataka in March 2009 to 3 SHGs, 22 members for INR 0.20 mn.

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



In the last fifteen years of its operations, BML primarily relied on taking over the existing groups formed by Hand in Hand India. BML predominantly follows the SHG model of lending. Effective January 2015, BML started working in JLG model of lending in Pune district, Maharashtra.

As of December 31, 2024, BML operations are spread over 19 states and 2 UT (Tamil Nadu, Andhra Pradesh, Karnataka, Madhya Pradesh, Maharashtra, Kerala, Odisha, Chhattisgarh, Gujarat, Rajasthan, Bihar, Uttar Pradesh, Uttarakhand, West Bengal, Pondicherry, Haryana, Punjab, Telangana, Jharkhand, Tripura and Delhi). It has 1224 branches, with 272 controlling regional offices and employing 13,043 staff. Loan AUM stood at **Rs. 8,703** crores as of December 31, 2024. Net Profit after tax for 9M FY25 stood at **Rs. 145** crores, and Net worth stood at **Rs.1,869** crores as of December 31, 2024.

CRISIL has assigned the long-term debt rating of 'CRISIL AA/Stable' for its Bank Limits and Debt Instruments, which indicates, "high degree of safety regarding timely servicing of financial obligations and carry very low credit risk".

Key Financial Parameters:

(Rs. in crores)

| (KS. III CI | | | | | | | | |
|---|---------|---------|---------|---------|---------|--------|--|--|
| Particulars | 9M FY25 | 9M FY24 | Q3 FY25 | Q2 FY25 | Q1 FY25 | FY24 | | |
| No. of branches | 1,224 | 1009 | 1,224 | 1,111 | 1,020 | 1,014 | | |
| No. of Employees | 13,043 | 10169 | 13,043 | 12,075 | 11,202 | 10,559 | | |
| | | | | | | | | |
| Loan AUM | 8,703 | 8,835 | 8,703 | 9,625 | 9,952 | 10,023 | | |
| Loan Assets | 7,656 | 7,388 | 7,656 | 8,426 | 8,773 | 8,561 | | |
| Capital Adequacy Ratio | 24% | 19% | 24% | 22% | 21% | 21% | | |
| | | | | | | | | |
| Total Revenue | 1,684 | 1,295 | 519 | 592 | 573 | 1,851 | | |
| Total Expense | 1,494 | 988 | 517 | 522 | 455 | 1,410 | | |
| Profit Before Tax | 190 | 307 | 2 | 70 | 118 | 442 | | |
| Profit After Tax | 145 | 235 | 2 | 53 | 90 | 340 | | |
| | | | | | | | | |
| Shareholder's Funds | 1,869 | 1,324 | 1,869 | 1,867 | 1,818 | 1,729 | | |
| Total Outside Liabilities | 6,376 | 6,773 | 6,376 | 7,246 | 7,568 | 7,630 | | |
| Total Assets | 8,245 | 8,097 | 8,245 | 9,113 | 9,386 | 9,359 | | |
| Stage III Loan Assets | 225 | 140 | 225 | 298 | 209 | 157 | | |
| % Stage III asset on Gross | 223 | 110 | 223 | 2,0 | 207 | 137 | | |
| Loan Asset | 2.91% | 1.88% | 2.91 | 3.48% | 2.35% | 1.82% | | |
| Stage III ECL Provision | 197 | 128 | 197 | 253 | 186 | 141 | | |
| ECL Provision | 339 | 201 | 339 | 412 | 313 | 234 | | |
| ECL Provision as a % of Gross Loan Asset | 4.41% | 2.72% | 4.41% | 4.88% | 3.56% | 2.73% | | |

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



About Muthoot Insurance Brokers Pvt Limited:

MIBPL is a wholly owned subsidiary of Muthoot Finance Ltd. It is an unlisted private limited company holding a license to act as a Direct Broker from IRDA since 2013. It is actively distributing both life and non-life insurance products of various insurance companies. During Q3 FY25, it has insured more than **5,07,000** lives with a first-year premium collection of **Rs. 86 crores** under traditional, term and health products. The same was more than **9,60,000** lives with a first-year premium collection of **Rs. 125 crores** in Q3 FY24.

Key Business Parameters:

(Rs. in Crores)

| Particulars | 9M FY25 | 9M FY24 | Q3 FY25 | Q2 FY25 | Q1 FY25 | FY24 |
|----------------------------|---------|---------|---------|---------|---------|------|
| Total Premium Collection | 456 | 466 | 136 | 173 | 148 | 656 |
| No. of Policies (in lakhs) | 20 | 28 | 5 | 6 | 7 | 37 |
| Total Revenue | 130 | 96 | 37 | 48 | 44 | 153 |
| Profit After Tax | 29 | 32 | 6 | 7 | 16 | 42 |

About Asia Asset Finance PLC, Sri Lanka:

Asia Asset Finance PLC, (AAF) Colombo, Sri Lanka became a foreign subsidiary of Muthoot Finance Ltd on December 31, 2014. The company formerly known as Finance and Land Sales has been in operation for over 54 years, and has evolved to serve the growing needs of people of Sri Lanka.

As on December 31, 2024, total holding in AAF by Muthoot Finance stood at 9.05 crores equity shares representing 72.92% of their total capital and 3.97 crores preference shares representing 95.87% of their capital. AAF is a registered financial company based in Sri Lanka a fully licensed, deposit-taking institution registered with the Central Bank of Sri Lanka and listed on the Colombo Stock Exchange.

AAF is in lending business since 1970. At present, the company is involved in Retail Finance, Hire Purchase & Business Loans and has 100 branches across Sri Lanka. It has total staff strength of 748 currently. In 2015, it entered the space of Gold Loans with assistance of Muthoot Finance.

Kev Financial Parameters:

(LKR in crores)

| Particulars | 9M FY25 | 9M FY24 | Q3FY25 | Q2FY25 | Q1FY25 | FY24 |
|------------------------|----------|---------|----------|-----------|----------|----------|
| LKR/INR | 0.292432 | 0.25682 | 0.292432 | 0.2821465 | 0.272452 | 0.277406 |
| | | | | | | |
| No. of Branches | 100 | 80 | 100 | 91 | 85 | 85 |
| No. of Employees | 748 | 512 | 748 | 699 | 636 | 564 |
| Loan AUM | 2,840 | 1,890 | 2,840 | 2,609 | 2,335 | 2,056 |
| Capital Adequacy Ratio | 22% | 25% | 22% | 24% | 22% | 21% |

Unaudited Financial Results for the 9 Months ended December 31, 2024 | Press Release



| Total Revenue | 494 | 505 | 176 | 166 | 152 | 660 |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Total Expenses | 437 | 477 | 154 | 145 | 139 | 623 |
| Profit Before Tax | 57 | 28 | 22 | 21 | 13 | 37 |
| Profit After Tax | 50 | 22 | 20 | 18 | 12 | 34 |
| | | | | | | |
| Shareholder's Funds | 387 | 323 | 387 | 367 | 348 | 336 |
| Total Outside Liabilities | 3,061 | 1,959 | 3,061 | 2,857 | 2,679 | 2,251 |
| Total Assets | 3,448 | 2,282 | 3,448 | 3,224 | 3,027 | 2,587 |

About Muthoot Money Limited:

Muthoot Money Ltd (MML) became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MML is a RBI registered Non-Banking Finance Company engaged mainly in extending gold loans. MML operations are spread over 21 States and 5 UTs (Tripura, Uttarakhand, Himachal Pradesh, Andhra Pradesh, Goa, Gujarat, Karnataka, Madhya Pradesh, Maharashtra, Odisha, Punjab, Tamil Nadu, Telangana, Uttar Pradesh, Bihar, Chhattisgarh, Haryana, Rajasthan, West Bengal, Assam, Jharkhand, Chandigarh, Dadra and Nagar Haveli and Daman and Diu, Jammu and Kashmir, Puducherry and Delhi). CRISIL Ltd assigned long-term debt rating of AA/Stable. As on December 31, 2024, MML has a total loan portfolio of **Rs. 2,982** crores as against **Rs. 818** crores same quarter last year.

Key Financial Parameters:

(Rs. in crores)

| Particulars | 9M FY25 | 9M FY24 | Q3 FY25 | Q2 FY25 | Q1 FY25 | FY24 |
|--|---------|---------|---------|---------|---------|-------|
| No. of branches | 998 | 340 | 998 | 893 | 674 | 470 |
| No. of employees | 4,302 | 1,748 | 4,302 | 3,555 | 2,840 | 2,130 |
| Loan AUM | 2,982 | 818 | 2,982 | 2,265 | 1,657 | 1,123 |
| Capital Adequacy Ratio (%) | 32% | 58% | 32% | 21% | 29% | 42% |
| | | | | | | |
| Total Revenue | 268 | 82 | 122 | 85 | 60 | 126 |
| Total Expense | 271 | 78 | 118 | 91 | 62 | 120 |
| Profit Before Tax | -3 | 4 | 4 | -5 | -2 | 6 |
| Profit After Tax | -2 | 3 | 3 | -4 | -1 | 5 |
| | | | | | | |
| Stage III Loan Assets | 54 | 14 | 54 | 47 | 28 | 17 |
| % Stage III asset on Gross Loan Asset | 1.80% | 1.70% | 1.80% | 2.06% | 1.67% | 1.48% |
| Stage III ECL Provision | 9 | 5 | 9 | 9 | 7 | 5 |

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| ECL Provision | 22 | 9 | 22 | 19 | 14 | 10 |
|-------------------------------|-------|-------|-------|-------|-------|-------|
| ECL Provision as a % of Gross | 0.75% | 1.09% | 0.75% | 0.83% | 0.86% | 0.91% |
| Loan Asset | 0.73% | 1.09% | 0.73% | 0.03% | 0.80% | 0.91% |
| | | | | | | |
| Shareholders' Funds | 1,006 | 507 | 1,006 | 503 | 507 | 508 |
| Total Outside Liabilities | 2,268 | 401 | 2,268 | 2,011 | 1,385 | 743 |
| Total Assets | 3,274 | 908 | 3,274 | 2,514 | 1,892 | 1,251 |