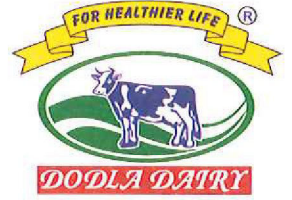


# **DODLA DAIRY LIMITED**

**MILK & MILK PRODUCTS**

Corporate Office : # 8-2-293/82/A, Plot No. 270-Q, Road No. 10C,  
Jubilee Hills, Hyderabad - 500033.  
Ph : 040-4546 7777 Fax : 040-4546 7788



**Date: 7 August 2021**

The General Manager Department of Corporate Services <b>BSE Limited</b> Phiroze Jeejeebhoy Towers Dalai Street, Fort Mumbai-400 001	The Manager Listing Department <b>National Stock Exchanges of India Limited</b> "Exchange Plaza", 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051.
<b>Scrip Code : 543306</b>	<b>Scrip Code : DODLA</b>

Dear Sir/Madam,

**Sub: Press Release on the Unaudited Financial Results of the Company for the First Quarter ended 30 June 2021**

With reference to the above stated subject, please find enclosed herewith the Press Release on the Unaudited Financial Results of the Company for the First Quarter ended 30 June 2021.

This is for your information and record.

Thanking you,

Yours Faithfully,  
**For Dodla Dairy Limited**



**Ruchita Malpani**  
Company Secretary & Compliance Officer  
ECSIN: EF010677B000093738

**★ An ISO 22000-2005 & 50001 EnMS Certified Company ★**

Registered Office : # 8-2-293/82/A, Plot No. 270-Q, Road No. 10-C, Jubilee Hills, Hyderabad, Telangana - 500033.  
CIN: U15209TG1995PLC020324 ★ Toll Free No.: 1800-103-1477 ★ Visit us at : [www.dodladairy.com](http://www.dodladairy.com)

## Dodla Dairy Reports Q1FY22 Results

**Operating Revenue of ₹ 5,121 Mn**

**Profit After Tax at ₹ 361 Mn; growth of 12% Y-o-Y**

**Hyderabad, Aug 7, 2021:** Dodla Dairy Ltd. (BSE- 543306, NSE- DODLA, ISIN: INE021O01019), one of India's leading integrated dairy company, has announced its financial results for the first quarter ended June 30<sup>th</sup>, 2021.

**Commenting on the Q1 performance, Managing Director of Dodla Dairy, Dodla Sunil Reddy said,** *"I'm pleased to report that we were able to lean into our resilient business model to drive strong financial results to start this fiscal year. The strength of multi-channel business model fueled first-quarter revenue growth by 12.5%, despite the continued covid pandemic impacting out of home consumption. Our brand affinity is deepening, and we continue to grow in our chosen operating regions. We will continue to leverage our world-class infrastructure, operational expertise, and strong financial position to expedite investments across our key strategic growth drivers. The solid financial results reflect the strength of our company and our team's exceptional performance across the board, sustaining our growth momentum and increasing operational efficiency year-on-year basis."*

### **Financial Highlights for Quarter Ended June 30<sup>th</sup>, 2021:**

- Operating Revenues at ₹ 5,121 Mn in Q1FY22 as compared to ₹ 4,554 Mn in Q1FY21; a growth of 12.5% Y-o-Y.
- EBITDA at ₹ 509 Mn in Q1FY22 as compared to ₹ 608 Mn in Q1FY21; a de-growth of 16.2% Y-o-Y.
- Profit After Tax at ₹ 361 Mn in Q1FY22 as compared to ₹ 322 Mn in Q1FY21; a growth of 12.0% Y-o-Y.
- EPS for Q1FY22 was 6.1 as compared to 5.8 in Q1FY21.

### **Operational Highlights for Quarter Ended June 30<sup>th</sup>, 2021:**

- Average milk procurement during Q1FY22 was at 12.3 LLPD compared to 10.0 LLPD in Q1FY21.
- Average milk sales during Q1FY22 were at 8.3 LLPD compared to 7.7 LLPD in Q1FY21.
- Curd sales during Q1FY22 was at 294.3 MTPD compared to 243.2 MTPD in Q1FY21.
- Revenue from Value added products (VAP) excluding fat & fat-based products was at ₹ 1,399 Mn contributed 27.8% to the overall dairy revenue during Q1FY22.

### **About Dodla Dairy Ltd. (DODLA):**

Dodla Dairy Ltd (DODLA) is one of India's leading integrated dairy companies incorporated in 1995. The company procures, processes, and sells milk and milk products. The Company's product portfolio consists of Milk, Butter Milk, Ghee, Curd, Paneer, Flavoured Milk, Doodh Peda, Ice Cream and Milk Based Sweets.

The Company's procurement is centred in 5 states and products are available for purchase in 12 states and has 97 milk chilling centres/plants. The Company's distribution and marketing operations are conducted through its 42 sales offices, 3,100+ distribution agents, 1,510+ milk and milk product distributors across 12 states in India. Additionally, the company's milk and dairy based Value-added Products are also available through 455 "Dodla Retail Parlours" as of Q1FY22 and are spread across the states of Andhra Pradesh, Telangana, Tamil Nadu and Karnataka. The Company also has international operations in Uganda and Kenya.

For more information, please visit: <https://www.dodladairy.com>

### **For further details please get in touch with:**

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Chief Financial Officer

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**Nikhil Morye | Krishn Bhaiya**

Christensen Advisory

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