

The Sandur Manganese & Iron Ores Limited

(An ISO 9001:2015; ISO 14001:2015 and 45001:2018 certified company)

CIN: L85110KA1954PLC000759; Website: www.sandurgroup.com

REGISTERED OFFICE

'SATYALAYA', No.266
Ward No.1, Palace Road
Sandur – 583 119, Ballari District
Karnataka, India
Tel: +91 8395 260301/ 283173-199
Fax: +91 8395 260473



CORPORATE OFFICE

'SANDUR HOUSE', No.9
Bellary Road, Sadashivanagar
Bengaluru – 560 080
Karnataka, India
Tel: +91 80 4152 0176 - 79 / 4547 3000
Fax: +91 80 4152 0182

11 November 2021

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

Dear Sir/Madam,

Sub: Intimation to Stock Exchange - Investor Presentation in connection with Un-audited Standalone Financial Results for quarter and half year ended 30 September 2021

Ref: Company Code: 504918

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with Unaudited Standalone Financial Results for quarter and half year ended 30 September 2021.

The Exchange is requested to take the same on record.

Thanking you.

Yours faithfully,
for **The Sandur Manganese & Iron Ores Limited**

Bijan Kumar Dash
Company Secretary & Compliance Officer

MINES OFFICE: Deogiri - 583112, Sandur Taluk, Ballari District
Tel: +91 8395 271025 / 28 / 29 / 40; Fax: +91 8395 271066

PLANT OFFICE: Metal & Ferroalloy Plant, Vyasankere, Mariyammanahalli – 583 222, Hosapete Taluk, Ballari District
Tel: +91 8394 244450 / 244335

NOVEMBER 2021

THE SANDUR MANGANESE & IRON
ORES LIMITED



The Sandur Manganese & Iron Ores Limited

Q2FY22 Investor Presentation



2021

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Q2FY22 Performance
Highlights

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Business Canvas

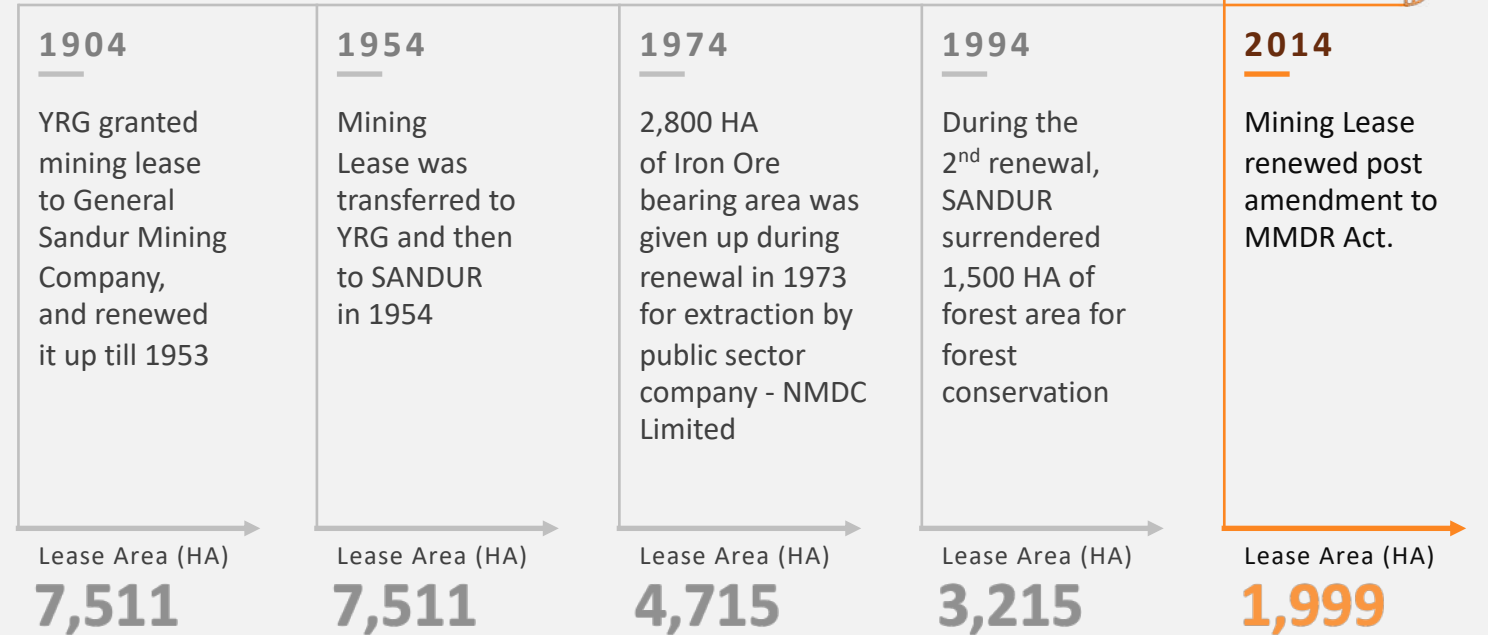
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Values that Drive Us

History and Background

- Manganese was discovered in the hills of Sandur as early as 1838.
- Mining operations in the present lease area dates back to 1907.
- Erstwhile ruler of Sandur, Shri Y. R. Ghorpade (YRG) granted the mining lease over an area of 7,511 hectares to a Belgian company named General Sandur Mining Company for 25 years in 1904 and then renewed for another 25 years up till 1953.
- Mining lease was transferred to YRG in 1954, after which, he transferred the lease to The Sandur Manganese & Iron Ores Limited, which was founded by his eldest son Shri M. Y. Ghorpade, for professional management & scientific development of the mines.
- In 1964 the Company was converted into a Public Limited Company, and was listed on BSE in 1966 to establish Electro Metallurgical Industry (Ferroalloy operations). This plant was setup in Vyasankere during 1968.

HISTORY OF SANDUR'S MINING LEASES



At present, SMIORE has 2 Mining Leases valid up to 31 December 2033, over an area of 1,999 HA with estimated reserves of about 14 MT of Manganese Ore and 110 MT of Iron Ore.

Sandur at a Glance



6+ decade as **one of the most respected private-sector Merchant Miner** of Manganese and Iron Ores



2nd Largest Manganese Ore miner in India, only next to PSU – MOIL



Upon the introduction of Sustainable Development Framework (SDF) by the Government of India, SANDUR was the only Mining Lessee in the State of Karnataka to have received 5 star award and was one among the three iron ore Mining Lessees in the country. **Thereafter, SANDUR has been continuously receiving 5 star rating every year.**



Vast mining reserves coupled with long term leases (up to 2033)

IRON ORE

110_{MT}

(~**69X** of current annual permissible capacity)

MANGANESE ORE

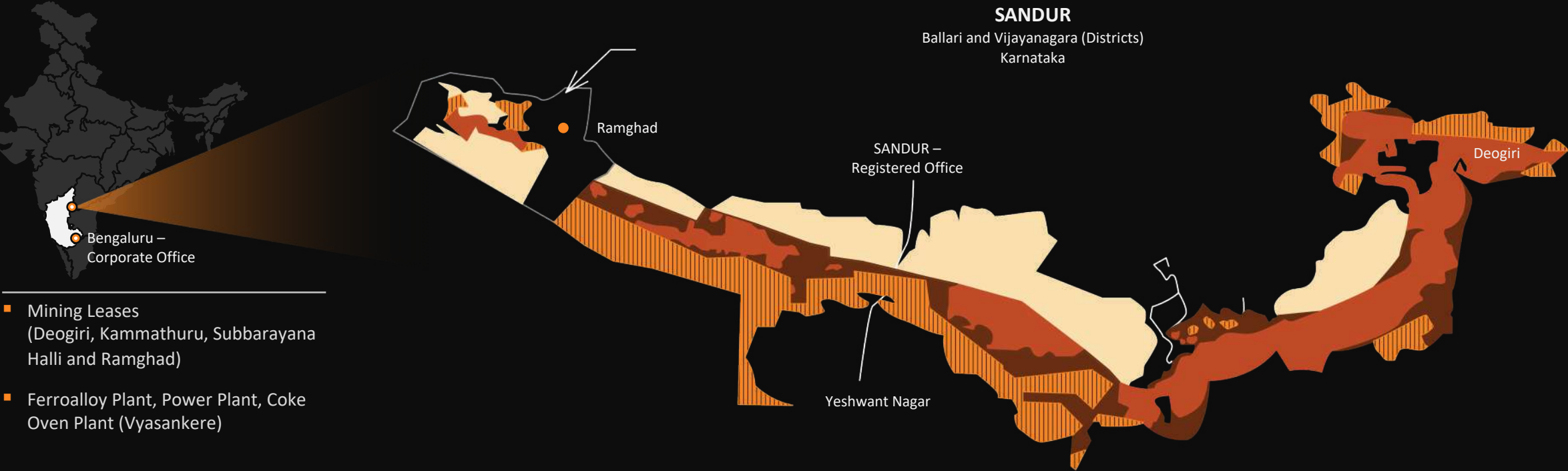
14_{MT}

(~**48X** of current annual permissible capacity)

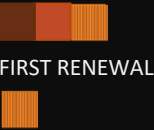
VALUABLE ASSETS	CAPACITY	3-Y AVERAGE UTILIZATION*	EXTERNAL SALE : CAPTIVE CONSUMPTION^	3-Y AVERAGE REVENUE CONTRIBUTION#
MANGANESE ORE 	0.28_{MTPA}	99%	84% : 16%	22%
IRON ORE 	1.60_{MTPA}	99%	100% : 00%	51%
FERRO-ALLOYS 	48,000_{TPA}	82%	100% : 00%	21%
POWER GENERATION 	30.0_{MW}	NA	09% : 91%	NA

*, ^, # Arithmetic Average FY19-21 | Note – Unsold inventory categorized in External Sales in External Sales Vs. Captive Consumption Comparison

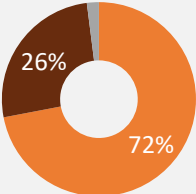
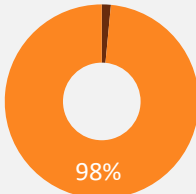
Operational Units



- Mining Leases (Deogiri, Kammathuru, Subbarayana Halli and Ramghad)
- Ferroalloy Plant, Power Plant, Coke Oven Plant (Vyasankere)

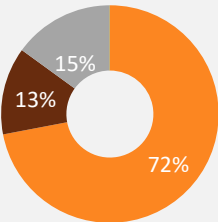
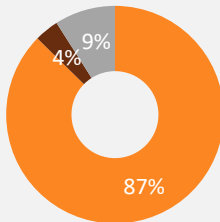
 ORIGINAL LEASE (7,511 HA) AREA DELETED IN 1973 (2,800 HA)	 FIRST RENEWAL (4,715 HA) AREA DELETED IN 1993 (1,516 HA)	 SECOND RENEWAL (2006 HA)	 THIRD RENEWAL (1999 HA)
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Business Canvas (BEFORE, TILL FY20)

	 Mining	 Ferroalloys and Power
BUSINESS SEGMENTS	▪ 0.28 MTPA Manganese (Mn) Ore Capacity ▪ 1.60 MTPA Iron Ore Capacity	▪ 32,000 TPA Ferroalloys Capacity ▪ 32 MW Coal-based Thermal Power Plant
TRAITS	▪ Asset-light, high ROCE ▪ High OPM, high operating-leverage ▪ Yielding good Cash Flow from Operations	▪ Power-intensive, marginally profitable due to unfeasibility of power generation ▪ Drag on overall financial performance till FY20
REVENUE & PBIT CONTRIBUTION  MINING  FERROALLOYS  OTHERS	FY18-20 REVENUE CONTRIBUTION* (IN %) 	FY18-20 PBT[^] (IN %) 

*3Y Cumulative Revenue FY18-20 | ^3Y Cumulative PBT FY18-20 (excluding unallocable expenses)

Business Canvas (AT PRESENT, FY21)

	 Mining	 Ferroalloys	 Coke and Energy																
BUSINESS SEGMENTS	0.28 MTPA Mn Ore Capacity 1.60 MTPA Iron Ore Capacity	48,000 TPA Ferroalloys Capacity, up from 32,000 TPA	0.4 MTPA Coke Oven Plant 30 MW WHRB based Power Generation Assets																
TRAITS	- Asset-light, high ROCE - High OPM, high operating-leverage - Yielding good Cash Flow from Operations	Power-intensive operations supported by WHRB, leading to better & sustainable profitability FY22 onwards	- Coke Oven + WHRB generate power as a by-product - Coke can be used to support Steel making in future																
REVENUE & PBIT CONTRIBUTION	FY21 REVENUE CONTRIBUTION (IN %) <table><tr><th>Segment</th><th>Contribution (%)</th></tr><tr><td>Mining</td><td>72%</td></tr><tr><td>Ferroalloys</td><td>13%</td></tr><tr><td>Coke and Energy</td><td>15%</td></tr></table> FY21 PBT^ (IN %) <table><tr><th>Segment</th><th>Contribution (%)</th></tr><tr><td>Mining</td><td>87%</td></tr><tr><td>Ferroalloys</td><td>9%</td></tr><tr><td>Coke and Energy</td><td>4%</td></tr></table> Mining Ferroalloys Coke and Energy			Segment	Contribution (%)	Mining	72%	Ferroalloys	13%	Coke and Energy	15%	Segment	Contribution (%)	Mining	87%	Ferroalloys	9%	Coke and Energy	4%
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Ferroalloys	9%																		
Coke and Energy	4%																		

[^] FY21 PBT (excluding unallocable expenses)

Business Canvas (GOING FORWARD)

	 Mining	 Ferroalloys	 Steel
ASSETS/CAPACITY	0.28 MTPA Mn Ore Capacity 1.60 MTPA Iron Ore Capacity	48,000 TPA Ferroalloys Capacity 30 MW WHRB based Power Generation Assets	1 MTPA Envisaged - Fully integrated Steel Operations (with 0.4 MTPA Coke Capacity)
TRAITS	- Asset-light, high ROCE - High OPM, high operating-leverage - Yielding good Cash Flow from Operations	Self-sustainable ferroalloys operations	- Long-term decision as part of Risk Management - Mitigates concerns over sustainability as pure-play merchant mining company
EXPANSION	Further expansion of Manganese & Iron ore mining operations planned	To be expanded further to 70,000 TPA in the future	



Values that drive us



Sandur is run by the ethos:
"All that we get (earn) from the soil of Sandur in one form or the other should be primarily used to benefit Sandur"

- M.Y. Ghorpade



Sandur believes in reaching out to underprivileged community, addressing challenges that improve **"quality of life"**.



Some of Sandur's successful Welfare Programs:

- **Food Security Scheme:** For the last 5 decades, the SANDUR is providing a basket of food grains for all its employees which contains essential food commodities at prices prevalent in 1972. A food package for a family of 5 costs ₹ 145 against actual cost of ₹3,500; balance being absorbed by the Company.
- **Subsidized LPG Cylinder:** To prevent cutting of trees by the employees for fuel, SANDUR has been providing subsidized LPG cylinders (with 90% of subsidy) to a large category of employees. Effectively an employee pays only ₹49 per cylinder.
- **Housing Loan Subsidy:** SANDUR encourages employees to build their own homes by extending subsidy on housing loans. An employee effectively pays 1% interest and the balance is borne by SANDUR.
- **Other** employee welfare amenities include – Cloth Subsidy, marriage & festival gifts, medical care, sickness benefits, education & training facilities, housing & electricity, and many more.



Inspired from its rich heritage and strong parentage, Sandur takes pride in being a responsible mining company.



Sandur lays special emphasis on scientific mining, safety, afforestation and environment protection.



For over 6 decades the SANDUR has undertaken crucial areas of improvement such as - **Education, Healthcare, Sanitation, Community Development, Housing, Environment and Infrastructure.**

Business Verticals Review



Vasudeva Committee Report, 1965

“Although in case of a large number of mines, the mining operations do not follow any concerted or well thought out plan of development, there are a few bright exceptions. For example, the group of mines controlled by Manganese Ore India Ltd., M/s. Sandur Manganese & Iron Ores (P) Ltd., and few other companies have planned the layout of their mines in a systematic manner.”

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Mining

SLIDE 16

Coke and Energy

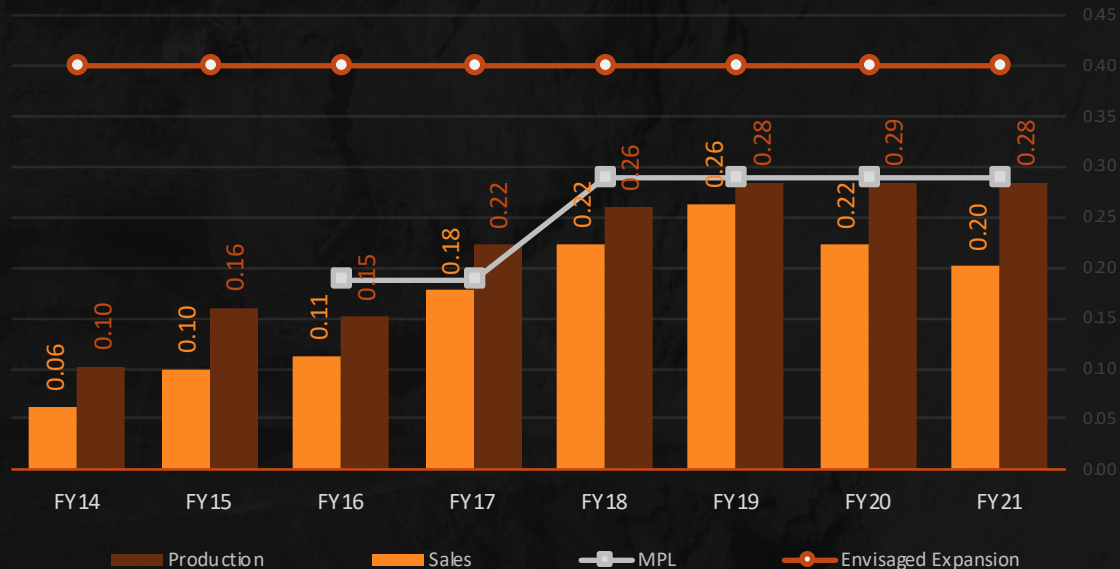
SLIDE 14

Ferroalloys

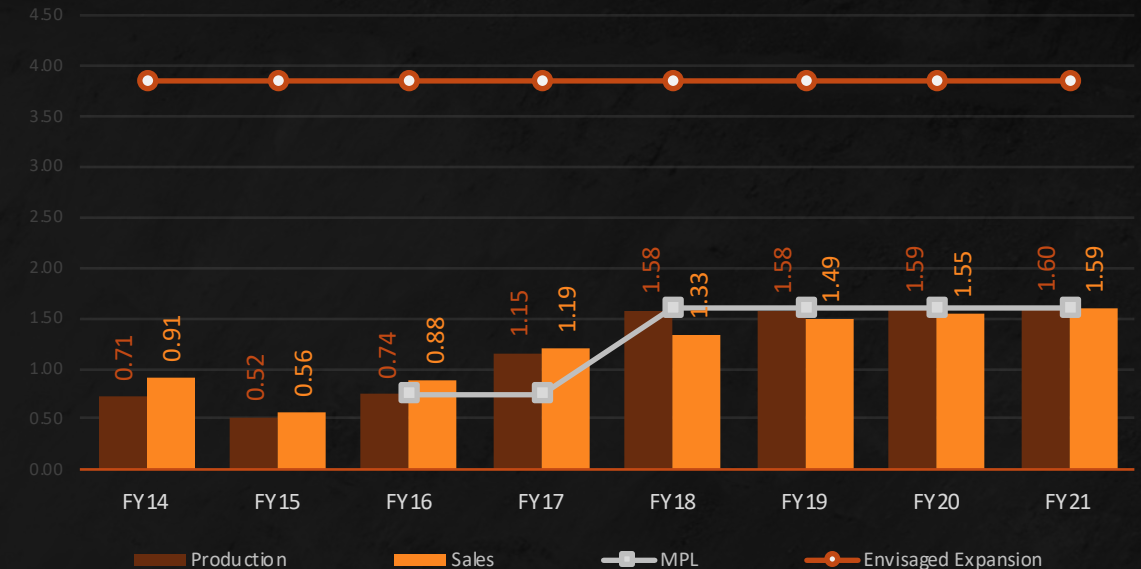
Mining operations – Our mainstay

- Mining manganese and iron ores from two mining leases located in Sandur (Karnataka)
- Fully-mechanized iron ore mining leading to higher margins
- Semi-mechanized, labour-intensive manganese ore mining with relatively lower margins but generating large scale employment opportunities
- Currently producing 0.28 MTPA of manganese ore and 1.60 MTPA of iron ore.
- Proposed to enhance manganese ore from 0.28 to 0.40 MTPA and iron ore production from 1.60 to 3.85 MTPA, duly complying with the parameters prescribed by the Hon'ble Supreme Court

MANGANESE ORE MINING OPERATIONS (MTPA)



IRON ORE MINING OPERATIONS (MTPA)



Mining operations – Our mainstay

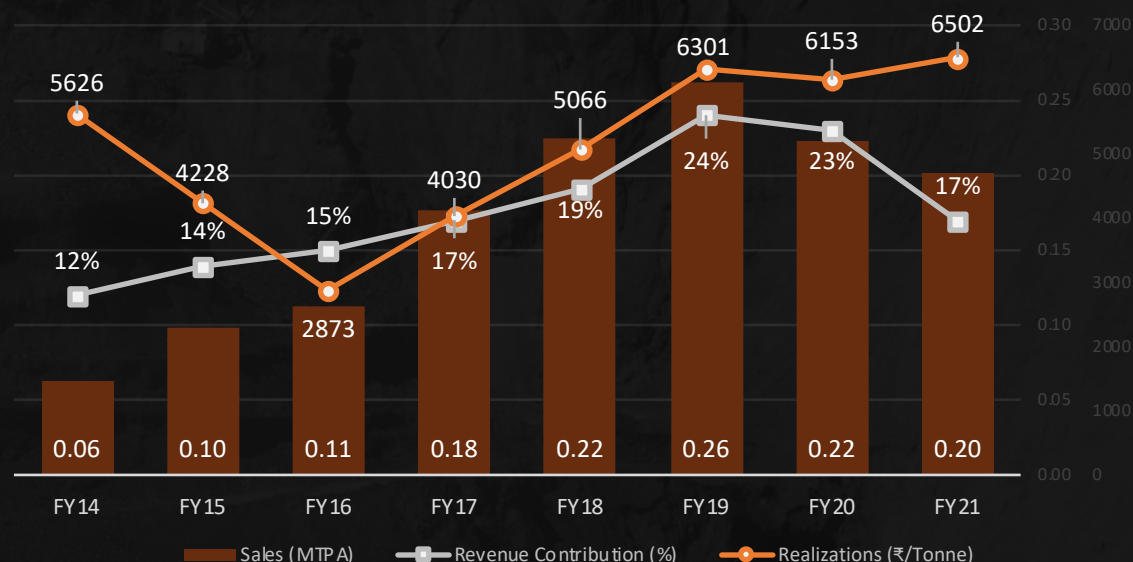
! **Well-managed mining operations over various commodity cycles**

! **Mining operations conducted with utmost respect of environment, and adherence to regulatory norms & authorities.**

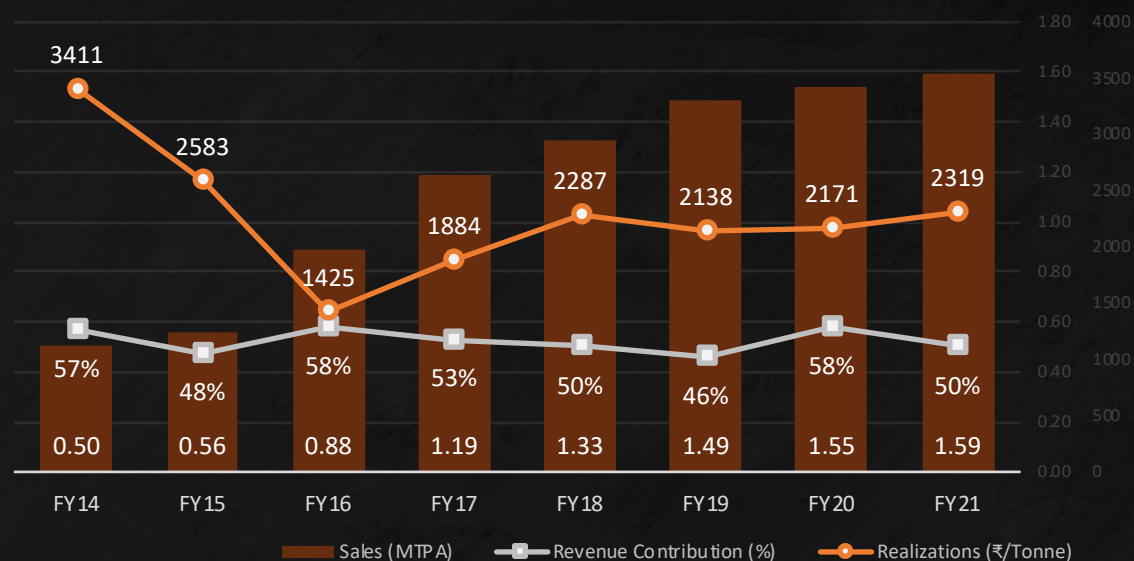
! During Karnataka's Mining Scam (2011) Lokayukta did not find any illegalities with SANDUR's Mining Leases. Joint Team and the Central Empowered Committee constituted by the Hon'ble Supreme Court have in their report dated 10th November 2012 reported as:

- the owners of the lessee company have voluntarily handed over more than 2,000 hectares of forest land owned by them, which has no parallel in the State,
- the lessee company has an excellent track record of undertaking mining operations in accordance with the law

MANGANESE ORE PRODUCTION, SALES & REALISATIONS



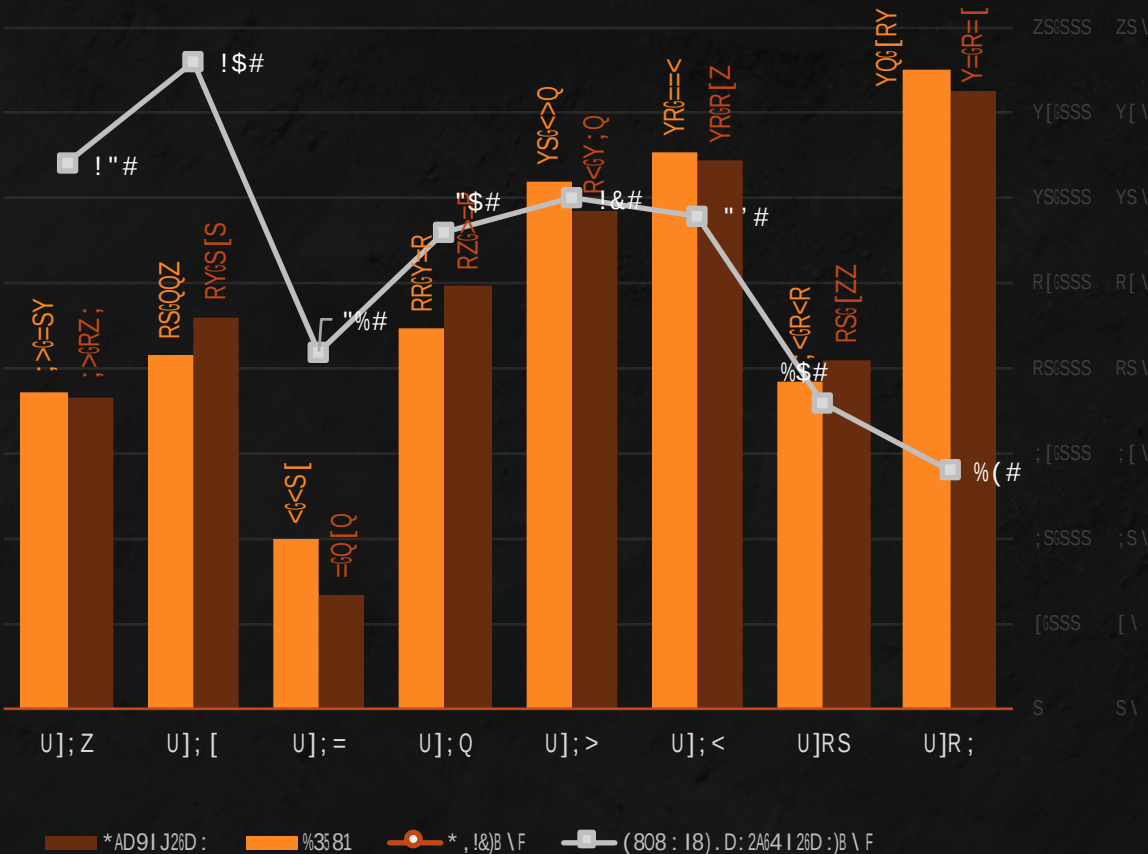
IRON ORE PRODUCTION, SALES & REALISATIONS



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0.4 MTPA



! **2 Waste Heat Recovery
Boilers** <:1F)2)B?C?@21:D4)
B272B:1A); G)**30 MW** 941?7)
G; 3)H484321:8H)B@42843)
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Growth Drivers



CEC & Joint Team

Constituted by Hon'ble Supreme Court of India, 2011-2012

"It is observed that (a) the joint team has not found any illegality vis-a-vis the sanctioned lease boundaries (b) the owners of the Lessee Company have voluntarily handed over more than 2000 ha of forest land owned by them to the State Government and which has no parallel in the State, and (c) the Lessee Company has an excellent track record of undertaking mining operations in accordance with the law."

SLIDE 18

CAPEX Tracker

SLIDE 19

Phase 1 CAPEX

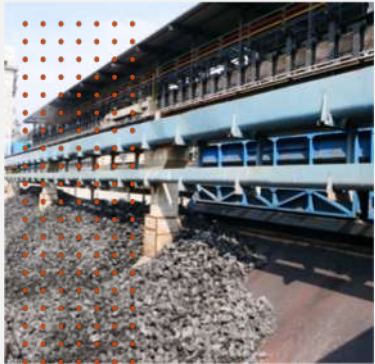
CAPEX Tracker

PARTICULARS	FY18	FY20	FY21	Sandur Going forward
NETBLOCK CWIP	123 Crore 12 Crore	297 Crore 557 Crore	803 Crore 82 Crore	1 MTPA INTEGRATED STEEL PLANT WITH BACKWARD INTEGRATED COKE & IRON ORE
DETAILS	Foundation Stone Laid for Phase 1 in March 2018		Commissioned Phase 1 on-time in January 2021 (despite COVID) - Coke Oven 2/4 Batteries in January 2020 - Rest 2 in November 2020 - WHRB - Ferroalloys - New 24 MVA furnace - Refurbished 20 MVA furnace	
PHASE	PHASE 1			PHASE 2 TO BE ANNOUNCED SOON
CAPEX	600 Cr			
EQUITY D/E	530 Crore 0.00	840 Crore 0.48	993 Crore 0.30	



Phase 1 CAPEX

Coke Oven Plant



Fully-commissioned on 18 January 2021

- First 2 batteries commissioned in January 2020
- Rest 2 batteries commissioned in November 2020

Waste Heat Recovery Boilers



Fully-commissioned on 18 January 2021

- First boiler commissioned in February 2020
- Second boiler commissioned in December 2020

Downhill Conveyor



- Electrical Works - 100% completed
- Structural Fabrication – 87% completed
- Civil Works – 58% completed
- Will lead to higher realizations as product will be delivered directly at railway siding

Roads Project



- Public Road (14 km) – 65% completed
- Connecting Roads (20.4 km) 30% completed
- Will further lead to environment friendly mining operations

Housing Project



Deogiri
Proposed - 96 Quarters
90% completed

SB Halli
Proposed - 96 Quarters
90% completed

- Superior infrastructure for work force

04



Mahatma Gandhi

“Sandur is an oasis in a desert.... The Ruler of a small State (Sandur) in South India has thrown open his temples to the Harijans. The heavens have not fallen.”

Conclusion

SLIDE 21

Investment Rationale

SLIDE 22

Strong Parentage

Investment Rationale



Stable & Growing Cash flows through long-standing mining operations



Turning around ferroalloys operations, reducing overhang on financial performance



Emerging integrated play – miner to steel manufacturer, to enjoy benefits of higher conversion and margins



Well-planned CAPEX integrating existing operations while delivering new growth drivers



Disciplined capital allocation guided by strong parentage



Company with a heart – adhering to the highest-standards of business practices

Strong Parentage



Y. R. GHORPADE
FOUNDER

- His Highness Yeshwantrao Hindurao Ghorpade (1908-1996)
- Founder (1954)
- Chairman and Managing Director (up to 1996)
- Y R Ghorpade was the former ruler of Sandur State.



M. Y. GHORPADE
PATRON

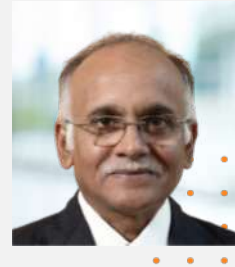
- Murarirao Yeshwantrao Ghorpade (1931 – 2011)
- Administrative Officer
- Joint Managing Director
- Managing Director
- Chairman and Managing Director (up to 1999)
- Chairman Emeritus (up to 2011)
- M. Y. Ghorpade on his return from Cambridge was in SANDUR and then had a political career. He served as Finance Minister and Panchayat Raj & Rural Development Minister also.



S. Y. GHORPADE
CHAIRMAN EMERITUS

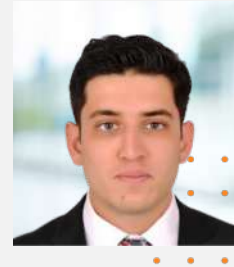
- Chairman and Managing Director (up to 2017)
- Chairman (up to 2020)

S. Y. Ghorpade is a Metallurgical Engineer from the Colorado School of Mines, USA. He has been associated with the Company for 53 years and continues his contributions as Chairman Emeritus. His pioneering contribution for almost three decades towards the Metal and Ferroalloy Plant development since its inception in 1967 is incredible. It can be considered that the plant is what it is today because of S. Y. Ghorpade's principles, scientific and systematic procedures, and performance-oriented approach. Under his leadership, the Company steered through the most demanding challenges such as Power Cost crisis, BIFR and Honorable Supreme Court's mining suspension.'



T.R. RAGHUNANDAN
CHAIRMAN

With over twenty-six years of experience in executive, corporate management, and policy-making positions in state and national government, Raghunandan is a specialist in formulating policies, decentralization, and anti-corruption. He is also a consultant and advisor to international development agencies, governments, and non-profit institutions, such as UNDP, the Swiss Development Corporation, and other prestigious foundations. In addition, he is the Director and co-founder of Avantika Foundation, a non-profit organization engaged in building the Museum of Movement to showcase India's romance with transport.



BAHIRJI A. GHORPADE
MANAGING DIRECTOR

Bahirji A. Ghorpade is a graduate in Commerce with a specialisation in Finance from Christ University, Bengaluru. Having completed his Company Secretary Executive Program from the Institute of Company Secretaries of India, he joined the Company as a Management Trainee in April 2015. After a brief sabbatical break for higher studies - Masters in Finance and Management from Cranfield School of Management, Cranfield University, United Kingdom, he re-joined the Company in 2018. Since then, he has shouldered the responsibilities of Project Accounting for over a year and a half, which includes accounting of all project-related expenses, cash flow management, and Capitalization of Assets; while also being an Executive Assistant to the MD, where he was assisting the MD in functional areas such as corporate affairs, materials management, commercial management, finance, administration, and general management allowing him to look into finer aspects of leadership. In addition, he served as Director (Corporate) and then elevated as Managing Director of the Company in June 2020.

Strong Parentage



S. S. RAO
INDEPENDENT DIRECTOR

He holds a Bachelor's degree in Electrical Engineering, a Master's degree in Business Administration and is also a Fellow of the Institution of Engineers (India). Former Joint Managing Director and CEO of JSW Energy Limited and Former Group Executive President and Business Head of Aditya Birla Group, S. S. Rao has over 45 years of experience in professionally managed, state-owned, joint-venture with multi-national and private sector power companies. He also holds directorship in NCC Infrastructure Holdings Limited, NCC Urban Infrastructure Limited, JSW Energy Limited, JSW IP Holdings Private Limited, and Barmer Lignite Mining Company Limited.



G.P. KUNDARGI
INDEPENDENT DIRECTOR

Kundargi graduated in B. Sc. (Chemistry) from Karnatak University in 1976, and completed his post-graduation in M. Tech (Mineral Processing) in 1979. He is the former Chairman and Managing Director of MOIL Limited (formerly Manganese Ore India Limited), with expertise in metal mining (both opencast and underground), mineral processing and beneficiation. He is also on the Board of Nava Bharat Ventures Limited.



LATHA PILLAI
INDEPENDENT DIRECTOR

Dr. Pillai is an educational administrator with more than three decades of experience in higher education. Her areas of professional interest include quality assessment and evaluation, promotion of women in governance, and academic leadership. Dr. Latha Pillai was associated with NAAC between 1994 and 2019 and has made significant contributions to institution building. She is the recipient of Endeavour Australia Cheung Kong Research Fellowship, by the Australian Government, Monash University, Melbourne, Australia; USIA International Visitors Programme, USA; International Resident Fellow, University of Calgary, Canada and Jawaharlal Nehru Birth Centenary Award for 2012, instituted by the Indian Science Congress Association. She has been nominated to various Committees of UGC, MHRD, FICCI, and CII, to name a few.



JAGADISH RAO KOTE
INDEPENDENT DIRECTOR

Jagdish Rao, graduated in B. Tech (Electronics and Communications) from Mysore University. He is also the recipient of the Kirloskar Memorial Award for being an outstanding student. He completed his post-graduation in M. Tech (Industrial Electronics). He is also a Fellow member of the Institute of Cost and Management Accountants of India. He is presently pursuing his Doctoral studies in Power systems under VTU. He is a result-oriented technocrat with over 35 years of industrial and techno-managerial experience in the areas of Strategy Planning, Project Management, Embedded Systems Design Engineering, and Electronic Designs. He is currently associated as a professor at a reputed college of engineering, Bengaluru.



H.L. SHAH
DIRECTOR

H. L. Shah graduated in 1974 from N. M. College of Commerce & Economics, Mumbai. Qualified as a Chartered Accountant in 1980 and is an associate member of ICAEW. Mr. H. L. Shah has a rich experience of 38 years with A. F. Ferguson & Co. / Deloitte India, of which he has served 30 years as a Partner. He joined the Firm in September 1981 and retired on 31 March 2019. During this period, he has gained all-round experience in managing all aspects of professional practice. He possesses vast experience in the Audit and Assurance function. He has served Indian and Multinational clients and has exposure to Euro Issues, Indian Public Offerings, due diligence, Corporate Governance, etc.



MD. ABDUL SALEEM
DIRECTOR (MINES)

Saleem holds Bachelor's Degree in Commerce (B. Com) and Bachelor's Degree in Law (LLB). He is also a Fellow Member of the Institute of Company Secretaries of India. He has been with the Company since 2005. Being a Company Secretary and a law graduate, he has had the opportunity of handling secretarial functions of listed companies, handling legal matters, appearing before various authorities, judicial and quasi-judicial forums, and assisting very senior and eminent advocates. In addition, he has played the role of SANDUR's nominee director on the boards of a couple of companies and contributed to their revival. He has spent over 20 years in managerial positions at the Board level. He has been appointed as Director (Mines) in the Company w.e.f. 1 April 2020.

05

Financials Review

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Profit and Loss

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Cash Flows

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Balance Sheet

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Ratios

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Corporate Information

Profit & Loss Summary

PARTICULARS (₹ IN CRORES)	FY17	FY18	FY19	FY20	FY21	H1FY22
Revenue from Operations	422.23	612.39	702.15	591.60	746.59	1040.73
Total Income	427.31	623.49	720.23	597.26	764.36	1057.06
Operating Expenses	333.36	446.61	486.79	396.29	474.96	479.43
EBITDA (excl. OI)	88.87	165.78	215.36	195.31	271.63	561.30
EBITDA %	21%	27%	31%	33%	36%	54%
Finance Cost	7.24	4.94	6.39	6.72	13.06	20.21
Depreciation & Amortization	7.04	7.42	7.93	19.46	26.81	24.46
PBT	79.67	164.52	219.12	174.79	249.53	532.96
PAT	50.27	106.52	142.42	147.39	153.93	330.73

Note – restatement of financials on account of merger of subsidiary w.e.f April 1, 2019.

~15% CAGR

Revenue from Operations
CAGR between FY17-21

~32% CAGR

Operating Profits CAGR
between FY17-21

~33% CAGR

Profits after Tax CAGR
between FY17-21

Balance Sheet Summary

PARTICULARS (₹ IN CRORES)	FY17	FY18	FY19	FY20	FY21	H1FY22
Shareholders' Funds	417.55	529.71	665.92	839.69	993.12	1314.29
Non Current Liabilities	19.55	4.56	6.24	344.96	357.20	363.81
Long Term Borrowings	0.00	0.00	0.00	331.22	306.97	281.45
Current Liabilities	118.93	122.69	154.62	277.31	373.59	509.03
Short Term Borrowings	0.00	0.00	0.00	68.64	57.14	55.94
Trade Payables	32.38	51.90	78.82	80.40	222.39	287.27
Total Equity and Liabilities	556.03	656.96	826.79	1461.96	1723.91	2187.13
Non Current Assets	322.04	345.91	596.43	983.94	975.85	963.41
Netblock	82.73	122.77	125.10	297.26	803.31	787.10
CWIP	2.83	11.86	202.06	557.18	82.25	86.60
Current Assets	233.99	311.04	230.36	478.02	748.06	1223.72
Inventories	88.66	87.06	64.79	161.62	156.98	214.71
Trade Receivables	6.31	4.26	20.87	30.80	75.57	111.91
Cash & Bank Balances	20.55	18.78	22.69	34.22	131.27	500.18
Total Assets	556.03	656.96	826.79	1461.96	1723.91	2187.13

Note – restatement of financials on account of merger of subsidiary w.e.f April 1, 2019.

~3.1X

Increase in equity base
between FY17 to H1FY22

~10X

Increase in netblock
between FY17 to H1FY22

0.26

Gross Debt to Equity,
supported by surplus cash
equivalents and strong cash
flows

Cash Flow Summary

PARTICULARS (₹ IN CRORES)	FY17	FY18	FY19	FY20	FY21	H1FY22
Cash from Operating Activities	80.52	122.01	160.10	(13.30)	341.17	472.16
Cash from Investing Activities	(68.46)	(105.69)	(144.00)	(370.37)	(250.42)	(49.31)
Cash from Financing Activities	(12.47)	(13.38)	(12.19)	377.68	(58.25)	(54.91)
Net Cash Flow	(0.41)	2.94	3.91	(5.99)	32.5	367.94
Cash at the Beginning of Year	16.25	15.85	18.79	40.22	34.23	66.73
Cash at the End of Year	15.85	18.79	22.69	34.23	66.73	434.67

Note – restatement of financials on account of merger of subsidiary w.e.f April 1, 2019.

₹1163 Crores

Cumulative cash flow generated from operating activities between FY17 to H1FY22

₹988 Crores

Cumulative cash flow deployed in investing activities between FY17 to H1FY22

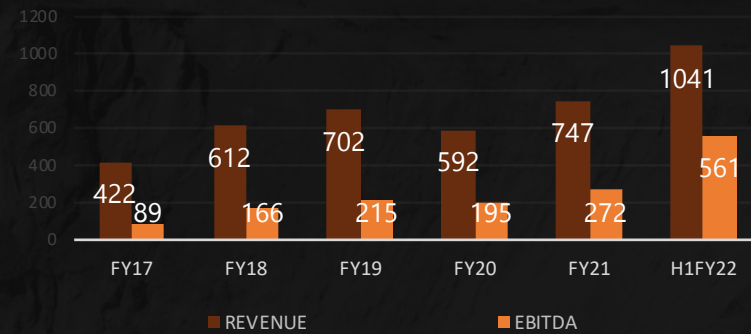
₹226 Crores

Cumulative cash flow raised from borrowing between FY17 to H1FY22

Ratios

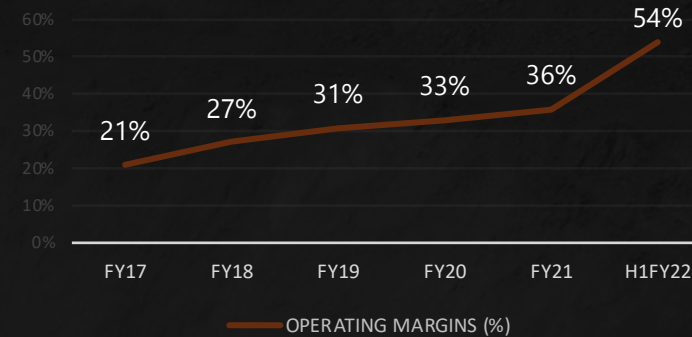
REVENUE, EBITDA (excl. OI)

(₹ IN CRORE)



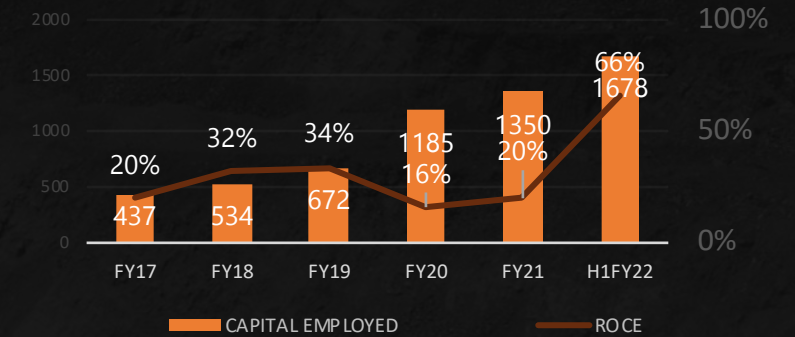
OPERATING MARGINS

(IN %)



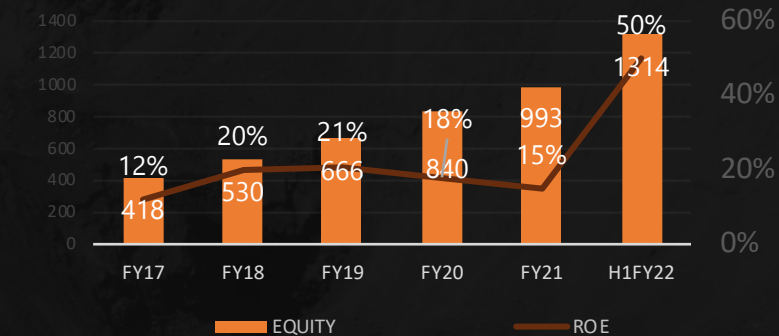
ROCE, CAPITAL EMPLOYED

(IN % & ₹ IN CRORE)



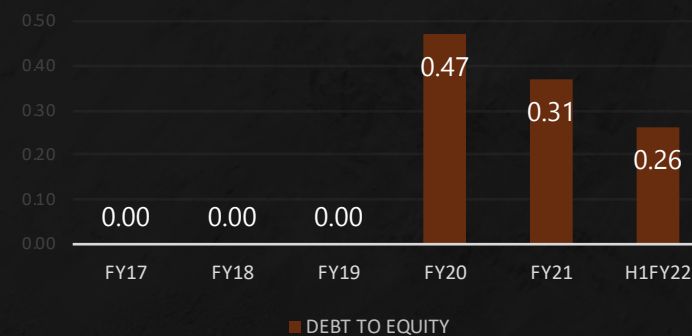
ROE, EQUITY

(IN % & ₹ IN CRORE)



GROSS DEBT TO EQUITY

(IN TIMES)

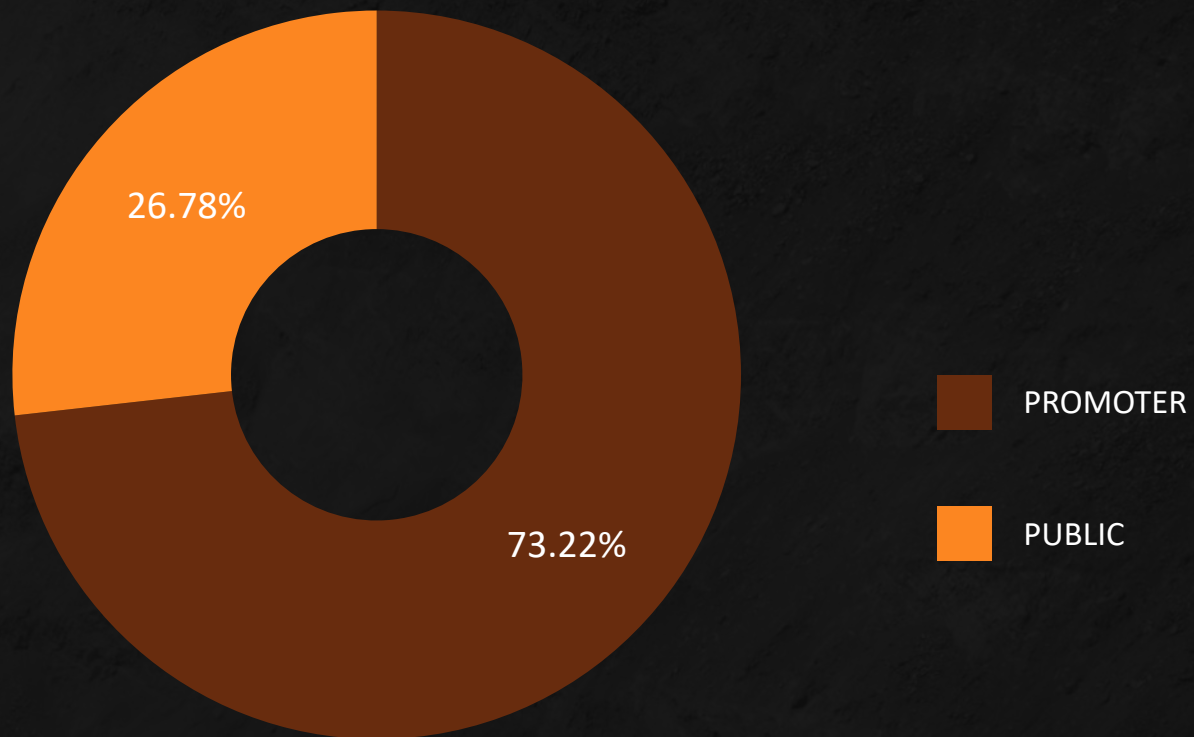


Note – H1FY22 ROCE & ROE on an annualised basis.

Corporate Information

SHAREHOLDING SUMMARY

(IN %)



Shareholding Data as on 30th September, 2021

Current Market Price ₹2114

52 Week High/Low ₹2260/690

Market Capitalization ₹1903 Cr

Shares Outstanding 0.90 Cr

BSE Scrip Code 504918

Market Price Data as on 10th November, 2021

Q2FY22 Performance Highlights

Management Commentary

Q2FY22 Operational Highlights

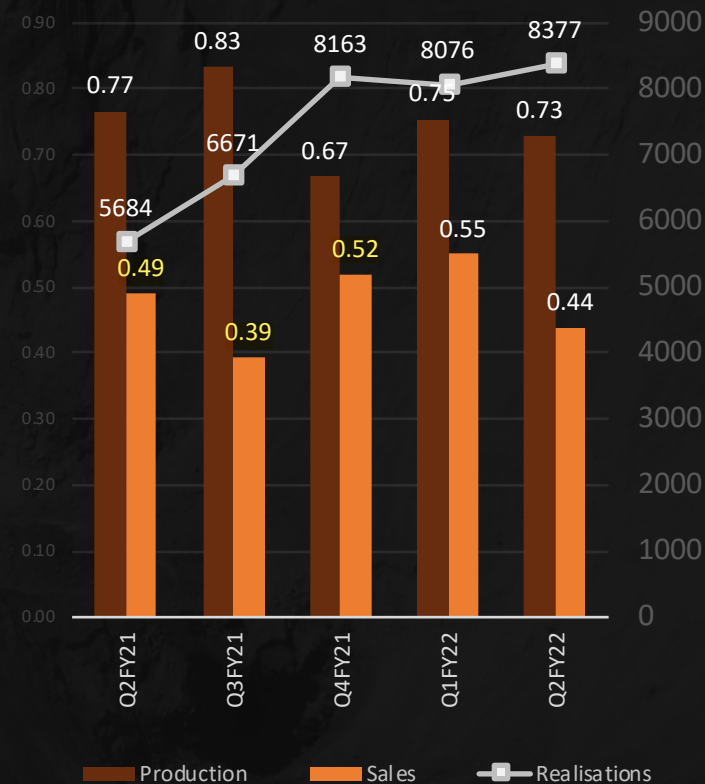
FIRING ON ALL CYLINDERS

MANGANESE ORE	IRON ORE	FERROALLOYS	COKE
			
0.73 Lakh Tonne Production - Full Capacity Utilization	4.05 Lakh Tonne Production - Full Capacity Utilization	13,844 Tonne Production - Full Capacity Utilization	0.72* Lakh Tonne Production - Full Capacity Utilization *excluding contract manufacturing production of 0.45 Lakh tonnes
0.44 Lakh Tonne Sales -11% Y-o-Y Sales Volume -20% Q-o-Q Sales Volume ₹8,377/Tonne Avg. Realization +4% Change in Realizations Q-o-Q	4.12 Lakh Tonne Sales -9% Y-o-Y Sales Volume +3% Q-o-Q Sales Volume ₹4,493/Tonne Avg. Realization +1% Change in Realizations Q-o-Q	13,881 Tonne Sales +229% Y-o-Y Sales Volume +13% Q-o-Q Sales Volume ₹85,514/Tonne Avg. Realization +17% Change in Realizations Q-o-Q	0.76 Lakh Tonne Sales - NA - Y-o-Y +34% Q-o-Q Sales Volume ₹28,227/Tonne Avg. Realization[#] +7% Change in Realizations Q-o-Q [#]excluding conversion & screening income for contract manufacturing of 0.45 Lakh tonnes during the quarter.
Stable realizations, decrease in sales volume due to higher captive consumption	Stable realizations	Healthy increase in realizations, with full utilization	Stable realizations, with full utilization

Q2FY22 Segment Highlights

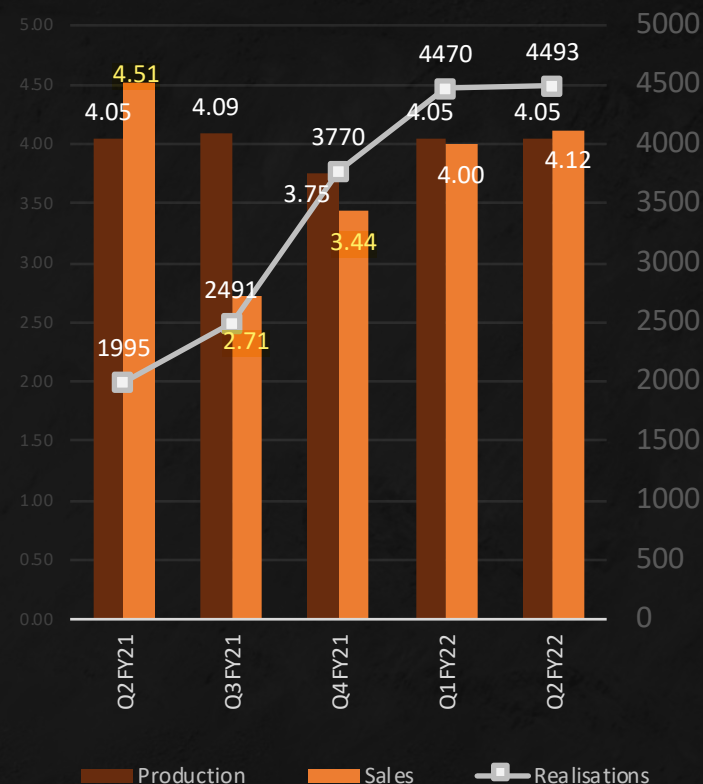
MANGANESE ORE OPERATIONAL PERFORMANCE

(Lakh Tonnes & ₹/Tonne)



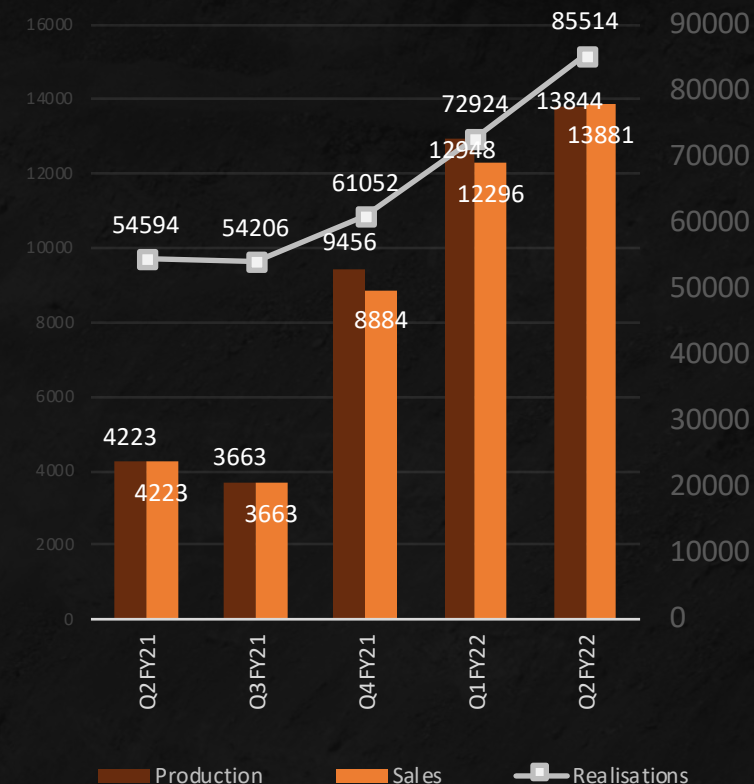
IRON ORE OPERATIONAL PERFORMANCE

(Lakh Tonnes & ₹/Tonne)



FERROALLOYS OPERATIONAL PERFORMANCE

(Tonnes & ₹/Tonne)



Q2FY22 Financial Highlights

FIRING ON ALL CYLINDERS				
(₹ in Crore)	Revenue from Operations	EBITDA (excluding OI)	PAT	Capital Structure
	566	307	182	1,314
				Shareholders funds
Growth (YoY)	295%	370%	342%	
Growth (QoQ)	19%	21%	22%	
Margin		54%	32%	
Margins Expansion/(Contraction) (YoY)		869 bps	346 bps	
Gross Debt/Equity				0.26



Q2FY22 Management Commentary



BAHIRJI A. GHORPADE
MANAGING DIRECTOR

"We are pleased to present the performance in Q2FY22, building on the momentum gained in Q1. Our performance has been fairly well on all fronts - Mining operations are at full capacity with stable realizations for Q2, meanwhile, Ferroalloys and Coke have witnessed a healthy increase in realization coupled with higher production, thus acting as a growth driver for the Company.

Judging by the performance in the past two quarters, it is reasonable to say that Ferroalloys operations have been effectively turned around by the team at Sandur, and we expect sustainable profitability in this segment as well, going forward. Our coke oven plant has operated at almost optimum capacity in Q2 as well, thus aiding energy generation at marginal costs.

A pertinent observation for first half of FY22 is that about half of the profits have been generated by our non-Mining operations.

In the past, we've seen contributions from the Mining segment as high as 80-90%, however, with the team's efforts and our Board's vision, Sandur has started to move away from being a pure merchant mining dependent company to a well-diversified player.

Considering the business performance and long term vision, the rating agencies have upgraded our long term as well as short term ratings.

Another update, I would like to mention is that in cooperation with our bankers, the entire pledge of promoter holding has been released."



Get in touch

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SAFE HARBOR

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