



Mrs. Bectors reports Q3 FY25 performance

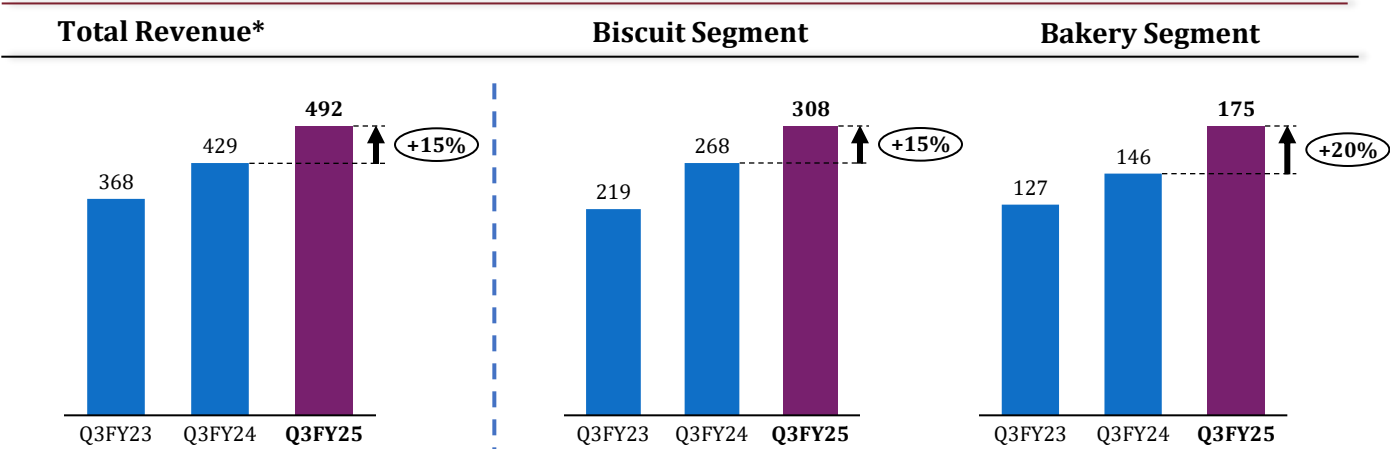
Punjab, 5th February 2025 – Mrs. Bectors Food Specialities, one of the leading companies manufacturing premium and mid-premium biscuits segment in North India under the brand ‘Cremica’ and a leading premium bakery player in India under the brand ‘English Oven’, announced its Unaudited Financial Results for the Quarter and nine months ended 31st December 2024.

Key Financial Highlights*

Particulars (Rs. Crs.)	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
Revenues	492.1	428.9	14.8%	496.3	-0.8%	1,427.8	1,217.6	17.3%
Gross Profit	221.8	194.6	14.0%	234.9	-5.6%	667.7	563.8	18.4%
Gross Profit (%)	45.1%	45.4%		47.3%		46.8%	46.3%	
EBITDA	61.4	61.2	0.4%	70.5	-12.8%	195.9	183.8	6.6%
EBITDA Margins (%)	12.5%	14.3%		14.2%		13.7%	15.1%	
Profit After Tax	34.6	34.6	-0.1%	38.9	-11.2%	109.0	106.9	2.1%
PAT Margins (%)	7.0%	8.1%		7.8%		7.6%	8.8%	

* On Consolidated Basis

Segmental Revenue Breakup (Rs. Crs.) (YoY and 24 months comparison)



* Total Revenue includes revenue from contract manufacturing

Operational/Financial Highlights for Q3 FY25

- ✓ **Biscuit segment revenue** stood at Rs. 308 crores against Rs. 268 crores in Q3 FY24, registering a growth of 15% compared to Q3 FY24 including domestic and export biscuit segment. The Biscuit segment has grown by 40% compared to Q3 FY23
- ✓ **Bakery segment revenue** stood at Rs. 175 crores against Rs. 146 crores in Q3 FY24, registering a growth of 20% compared to Q3 FY24 including retail bakery and institutional segment. The Bakery segment has grown by 37% compared to Q3 FY23



Commenting on the results, Mr. Anoop Bector, Managing Director said,

I am delighted to share that the company sustained its growth momentum in Q3 FY25, achieving a 14.8% year-on-year increase in revenue. Following the successful completion of the QIP in September 2024, the company has begun deploying the proceeds strategically to drive growth while maintaining stability, despite challenges in domestic consumption.

Additionally, the new tax reforms introduced in the Union Budget are set to enhance disposable income by lowering income tax rates. With increased purchasing power, demand for consumer products is expected to strengthen, benefiting businesses across the industry and improving overall sentiment in both rural and urban markets.

About Mrs. Bectors Food Specialities Limited



Mrs. Bectors Food Specialities Limited is one of the leading companies in the premium and mid-premium biscuits segment in North India and a leading premium bakery player in India. The Company is the preferred supplier to some of the largest QSR Franchises, Cloud Kitchens and Multiplexes in India.

The Company has a diversified product portfolio and constant focus on new launches. The Company has a strong multi-channel distribution network pan-India. The Company is expanding through modern trade and e-commerce. The Company is a leading biscuits exporter to 69 countries across 6 continents.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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