

Dated: November 12, 2018

The Manager BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001

The Manager National Stock Exchange of India Ltd Listing Department Exchange Plaza, 5<sup>th</sup> Floor, Plot no C/1 G Block, Bandra Kurla Complex Bandra (E), Mumbai-400 051

Scrip Code: BSE- 540750; NSE- IEX

<u>Subject: Investors Presentation on Financials Results for the quarter and half year</u> <u>ended September 30, 2018</u>

Dear Sir / Madam.

With reference to above mentioned subject, please find attached Investors Presentation on Financials Results for the quarter and half year ended September 30, 2018.

You are requested to take the above information on record.

Thanking You

Yours faithfully,

For Indian Energy Exchange Limited

Vineet Harlalka

Company Secretary & Compliance Officer

Encl: as above



#### Disclaimer



Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or reclassified as per the current grouping, where ever necessary.

#### **IEX: India's leading Power Exchange**



14.15 BUs of electricity traded in Q-2 FY19 with an increase of 17% w.r.t. Q-2 FY18

42.67 Crs PAT in Q-2 FY19 with an increase of 31% w.r.t. Q-2 FY 18

**India's First & Largest Power Exchange** 



Dominant market share of over 98% of traded volume in electricity

Efficient price discovery through transparent and automated online platform

Diverse registered participants base of more than 6300

Business Model based on highly scalable and proven technology

#### Key Highlights \_ H-1\_ FY 19



- All India generation increased by 6.2% (from 664 BUs to 705 BUs) and IEX electricity trade volume increased by 19% as compared to H1 FY18.
- The DAM saw the highest ever trade of 306.28 MUs for the delivery date 29 Sep'18.
- ❖ In September, 2018, about 191 MU were traded on daily average basis, the highest during any month.
- During H-1, there was congestion free market on most of the days and volume curtailment due to congestion was only about 0.6%.
- ❖ During Q-2, FY-19 IEX traded 14153 MUs of electricity (DAM & TAM) w.r.t. 12096 MUs traded in Q-1 FY 18 with an increase of 17% Y-o-Y. 3112 MUs of RECs were sold in Q-2, FY-19 as compared to 752 MUs of RECs sold in Q-2 FY 18 with an increase of 314% Y-o-Y. Total volume traded on exchange in Q-2 FY19 was 17265 MUs with an increase of 34% Y-o-Y.
- ❖ During H-1, FY-19 IEX traded 28584 MUs of electricity (DAM & TAM) w.r.t. 23947 MUs traded in H-1FY 18 with an increase of 19% Y-o-Y. 5121 MUs of RECs were sold in H-1 FY19 as compared to 1205 MUs of RECs sold in H-1 FY 18 with an increase of 325% Y-o-Y. Total volume traded on exchange in H-1 FY19 was 33705 MUs with an increase of 34% Y-o-Y.

#### Financial Highlights \_ Quarter II



(Rs. in Lacs)

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Particulars	Q2FY18	Q2FY19	Y-o-Y
Total Revenue	6,109	7,522	23%
Operating Expenses	927	1,218	31%
EBITDA	5,182	6,304	22%
EBITDA Margin (%)	85%	84%	
PBT	4,887	6,034	23%
Tax	1,621	1,767	9%
PAT	3,266	4,267	31%
Cash Profit	3,556	4,531	27%
EPS* (Not Annualized)			
- Basic (Rs.)	1.12	1.41	26%
- Diluted (Rs.)	1.08	1.41	31%

<sup>\*</sup>In the Annual General Meeting of the Company held on 18 September 2018, the Shareholders of the Company had approved the sub-division of the nominal value of equity shares of the Company from the earlier nominal value of Rs. 10 each to nominal value of Re. 1 each, thereby keeping the paid share capital intact, the record date for the said corporate action is 22 October, 2018. Accordingly, as required by Ind AS-33 Earnings per Share, the EPS of current and previous periods have been restated.

### **Detailed Financial \_Quarter II**

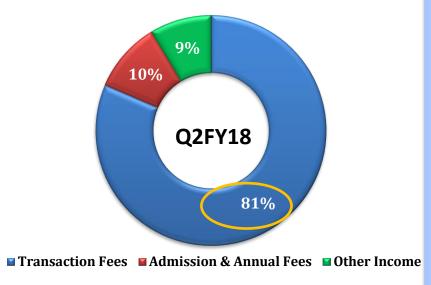


Rs. in lacs

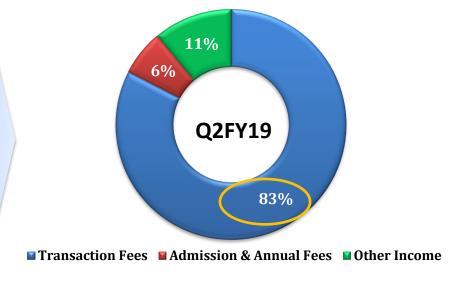
Particulars (Rs. In Lacs)	Quarter Ended 30 <sup>th</sup> September		
	Q2FY18	Q2FY19	Y-o-Y
<u>Revenue</u>			
Transaction Fees	4,976	6,202	25%
Admission Fees & Annual Fees	606	484	(20)%
Other Income	527	836	59%
Total revenue	6,109	7,522	23%
<u>Expenses</u>			
Employee benefits	583	593	2%
Other expenses	334	564	69%
CSR Expenses	10	61	510%
Finance costs	5	6	20%
Depreciation & amortization	290	264	(9)%
Total expenses	1,222	1,488	22%
Profit before tax (PBT)	4,887	6,034	23%
Total Income Tax Expense	1,621	1,767	9%
Profit After Tax (PAT)	3,266	4,267	31%

#### Revenue Breakup analysis \_ Quarter II









#### Financial Highlights \_ H1



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(Rs. In Lacs)

Particulars	H1_FY18	H1_FY19	Y-o-Y
Total Revenue	12,300	14,940	21%
Operating Expenses	2,171	2,466	14%
EBITDA	10,129	12,474	23%
EBITDA Margin (%)	82%	83%	
PBT	9,681	11,940	23%
Tax	3,277	3,484	6%
PAT	6,404	8,456	32%
Cash Profit	6,841	8,978	31%
EPS* (Not Annualized)			
- Basic (Rs.)	2.22	2.8	26%
- Diluted (Rs.)	2.12	2.8	32%

<sup>\*</sup>In the Annual General Meeting of the Company held on 18 September 2018, the Shareholders of the Company had approved the sub-division of the nominal value of equity shares of the Company from the earlier nominal value of Rs. 10 each to nominal value of Re. 1 each, thereby keeping the paid share capital intact, the record date for the said corporate action is 22 October, 2018. Accordingly, as required by Ind AS-33 Earnings per Share, the EPS of current and previous periods have been restated.

## **Detailed Financial\_H1**

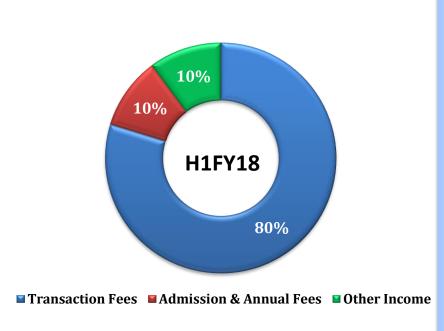


Rs. in lacs

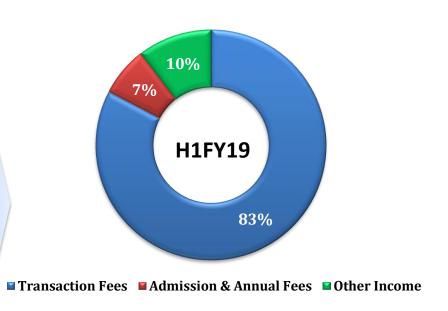
	Rs. in lacs		
Particulars (Rs. In Lacs)	Half year Ended 30 <sup>th</sup> September		
	2018	2019	Y-o-Y
<u>Revenue</u>			
Transaction Fees	9,810	12,346	26%
Admission Fees & Annual Fees	1,242	1,037	(17)%
Other Income	1,248	1,557	25%
Total revenue	12,300	14,940	21%
<u>Expenses</u>			
Employee benefits	1,046	1,204	15%
Other expenses	1,113	1,185	6%
CSR Expenses	12	77	542%
Finance costs	11	12	9%
Depreciation & amortization	437	522	19%
Total expenses	2,619	3,000	15%
Profit before tax (PBT)	9,681	11,940	23%
Total Income Tax Expense	3,277	3,484	6%
Profit After Tax (PAT)	6,404	8,456	32%

#### Revenue Breakup analysis \_ HI



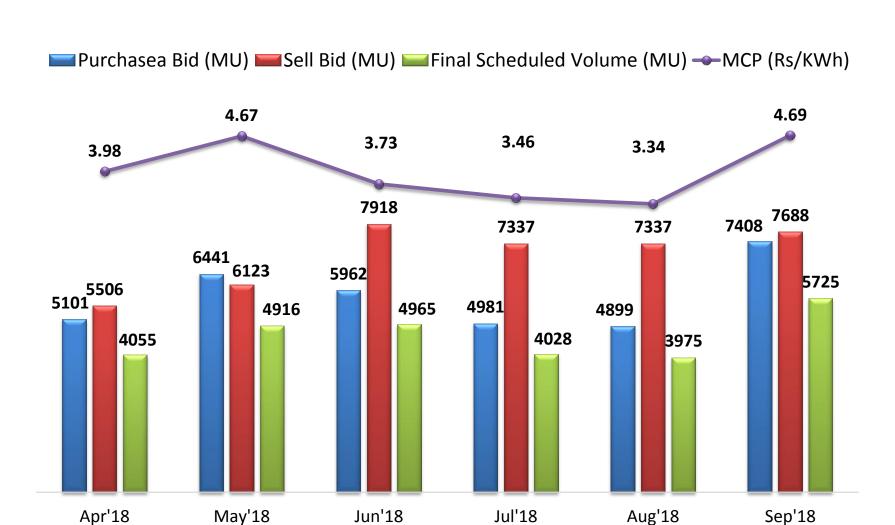






#### Day Ahead Market Trend\* \_ FY19







# Thank You