



Sunrakshakk

Investor Presentation – Q3 & 9M FY26

On the Growth Path...



Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

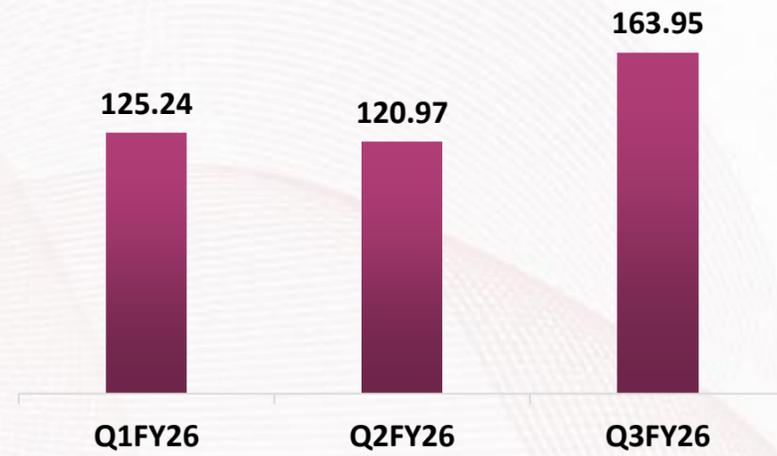
Sunrakshakk Industries India Limited undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

COMPANY OVERVIEW

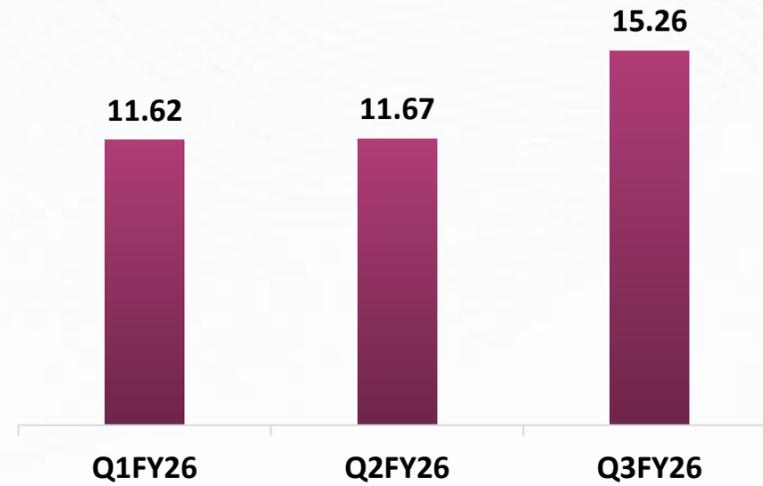
Quarterly Performance

₹ crore

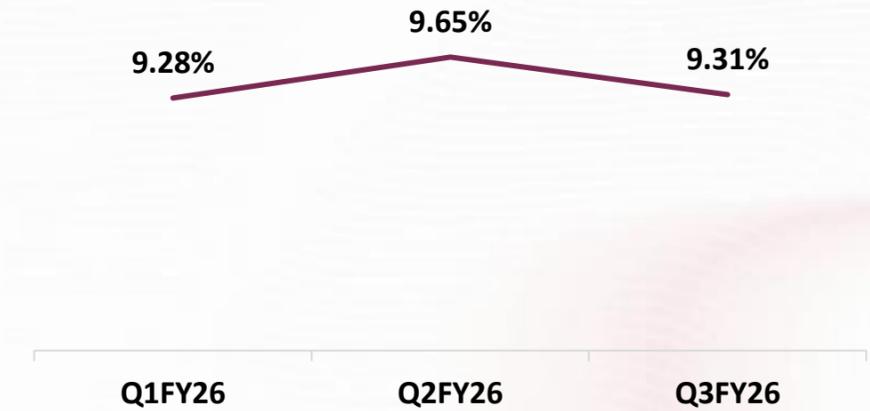
REVENUE



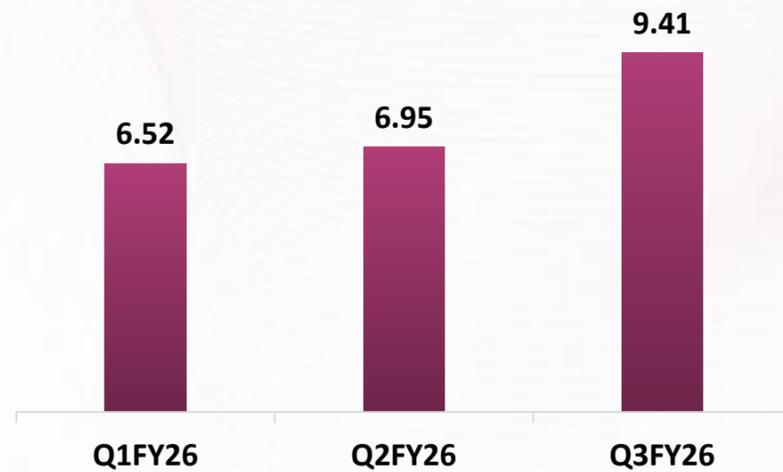
EBITDA



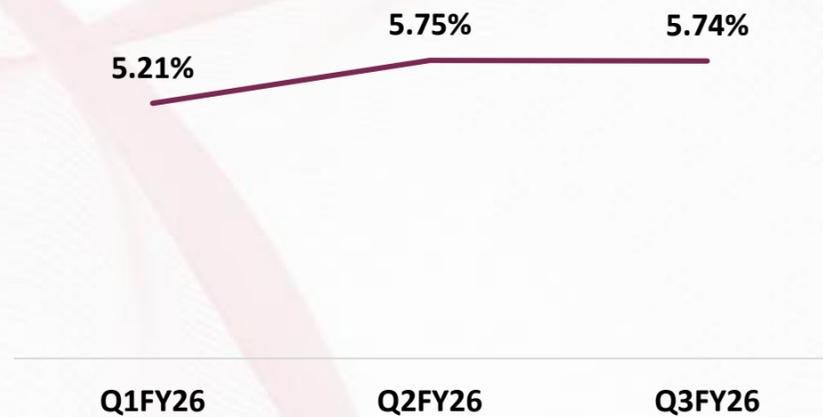
EBITDA (%)



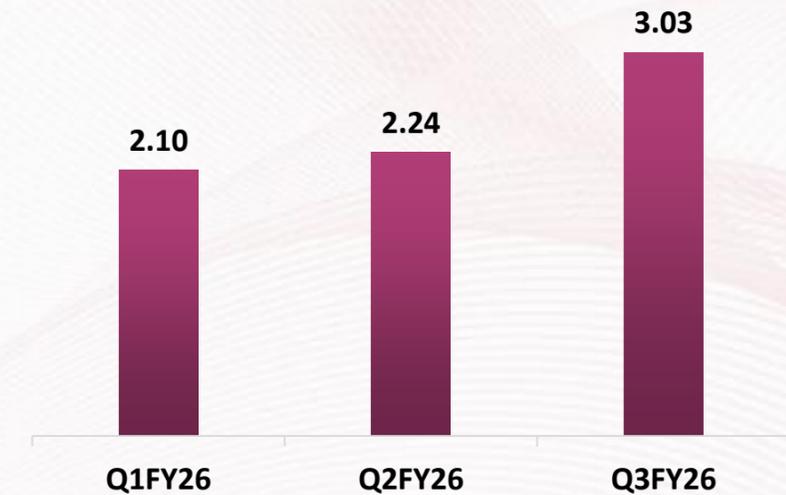
PAT



PAT (%)



EPS ₹



Company Overview

Towards Becoming a Formidable FMCG Player



Integrated FMCG Platform

Established a scalable FMCG platform with diversified offerings and nationwide presence.

Soap Noodle



Detergent



Toothpaste



Edibles



Scaled FMCG & Edibles Business

FMCG, FMCG intermediates, and Edibles segments have scaled meaningfully, now contributing the majority of revenues, supported by expanding capacities, widening distribution, and strong consumer demand.



Financial Performance

Q3 FY26 marks the best quarter in the Company's history, delivering the highest-ever quarterly consolidated turnover and profit.



Medium-Term Growth Plan

Aiming to achieve ~₹1,000 crore revenue by FY28 by strengthening upcoming business verticals and expanding pan-India presence.



Focuses on **FMCG & FMCG Intermediates & Textile**



Manufacturing Plants:
1 (Fabric), 5 (FMCG)
Location
1 (Fabric), 3 (FMCG)

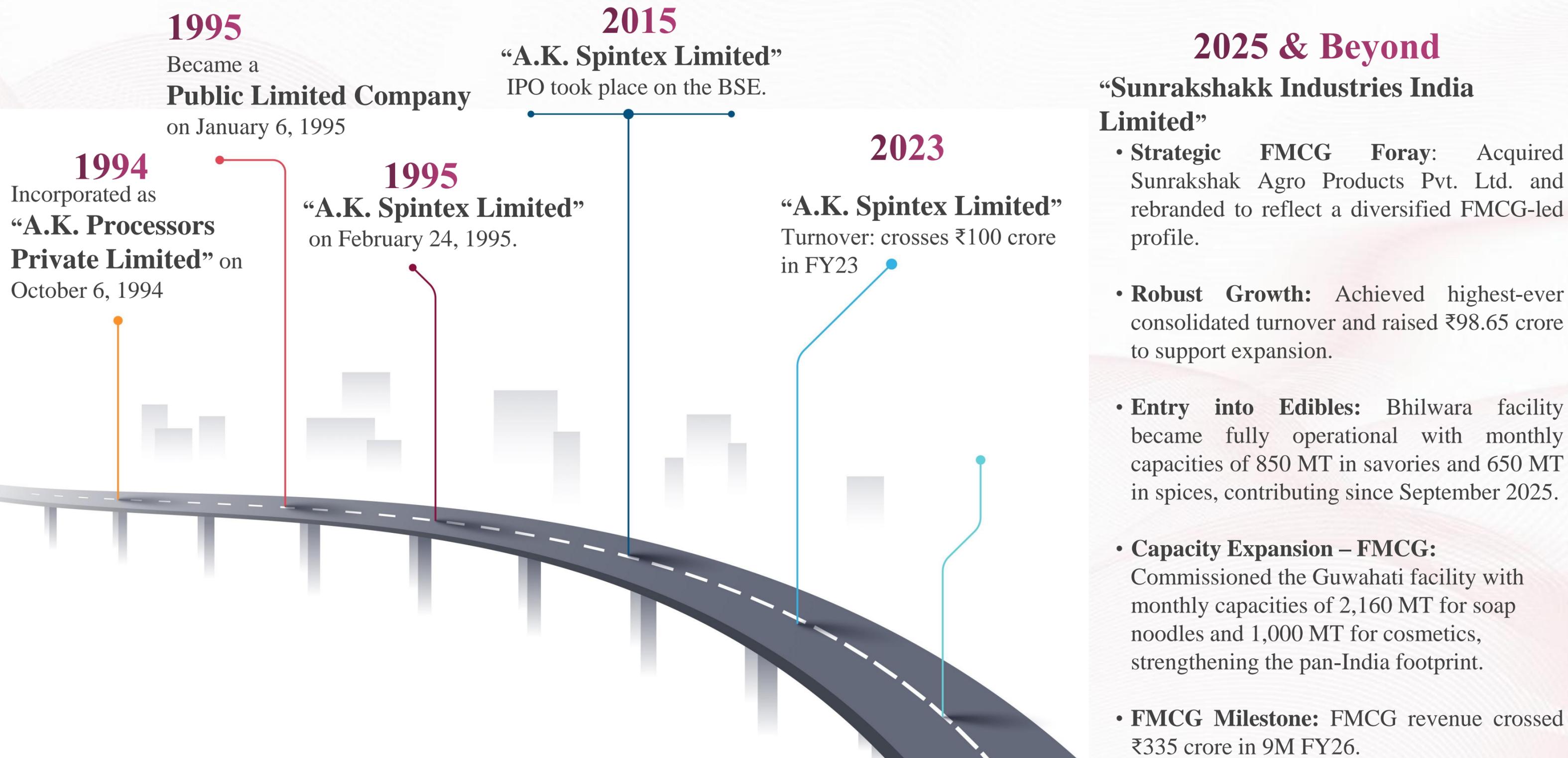


Customer base
200+



Total Capacity
45 Lac Meter pm (Textile Processing)
19,640 Tons pm (FMCG & FMCG Intermediary Chemicals)

Journey so far



Our Vision & Mission



To lead in FMCG, FMCG Intermediates, and Textiles sector through superior quality and continuous innovation. We commit to sustainable, ethical manufacturing, delivering impactful consumer products and reliable intermediates, while upholding safety, health, and environmental standards. Our goal is to achieve sustainable growth, create stakeholder value, and contribute to economic and social progress.



To be a globally respected conglomerate, driving innovation and sustainability in FMCG, FMCG Intermediates, and Textiles Sector—achieving multifold growth while enhancing lives, empowering industries, and building a healthier, sustainable future.

Strong & Experienced Management Team



Sh. Prakash Chand Chhabra
Managing Director



Sh. Tilok Chand Chhabra
Promoter & Director



Sh. Saurabh Chhabra
Promoter & Director



Smt. Monika Lalwani
Independent Director



Sh. Aishwarya Tripathi
Independent Director



Sh. Dinesh Porwal
CFO



Sh. Arun Singh
Business Head



Sh. Ashish Kumar Bagrecha
CS



Sh. Lokesh Mundra
Independent Director

Key Strengths



Standardized internal processes
ensure maintaining quality standards



Reputation for Quality
Never faced significant quality issues or citations for deficiencies.



State of the Art Manufacturing Facility



Process uniformity
Established methodologies help maintain consistency across all operations



Customer Confidence
Commitment to quality has built strong customer trust, enhancing our ability to sell products effectively.

Manufacturing Facilities – FMCG & FMCG Intermediate

Location	Section	Capacity per Month (TON)
Roorkee	Soap Section	3,000
	Noodle Section	5,760
	Toothpaste Section	500
Bhilwara	Home Care Section	1,200
	Moulding Section	20
	Detergent Section	3,500
	Edibles Section	2,500
Guwahati*	Noodle Section	2,160
	Cosmetics	1,000



Revenue Breakup FY26 (Q3)

Location	Section	Revenue (₹ CR)
Bhilwara	Home Care Section	4.26
	Edibles Section	26.72
	Detergent Section	19.26
Roorkee	Cosmetic Section	21.18
	Soap Noodle Section	68.39



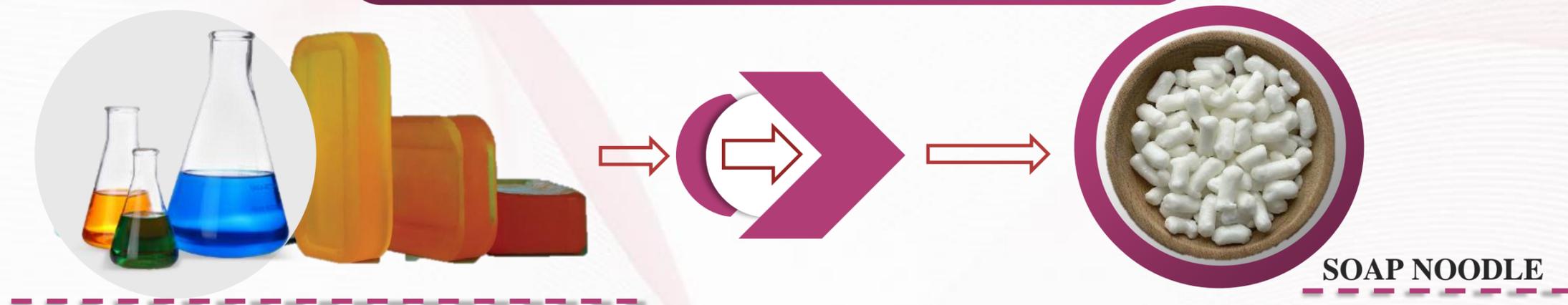
***Note:** Operations at the Guwahati facility commenced in January 2026.

Product Offerings- FMCG

FMCG Products



FMCG Intermediate Chemicals



Product Offerings – Scaled Edibles Portfolio

Our Key Savories Products



Our Key Spice Products



Manufacturing Facilities – Textile



Manufacturing Capacity	Monthly	Annually
Total Capacity	45 Lac Meter	5.40 Crore Meter

Production	2025-26(9M)	2024-25	2023-24
Fabric Processed	3.73 Crore Meter	4.92 Crore Meter	5.05 Crore Meter

Clientele – Sunrakshakk Industries India Limited

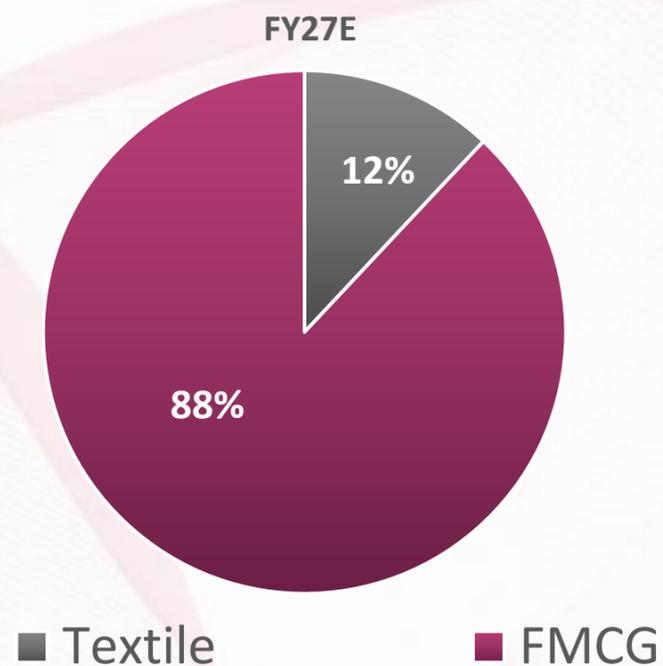
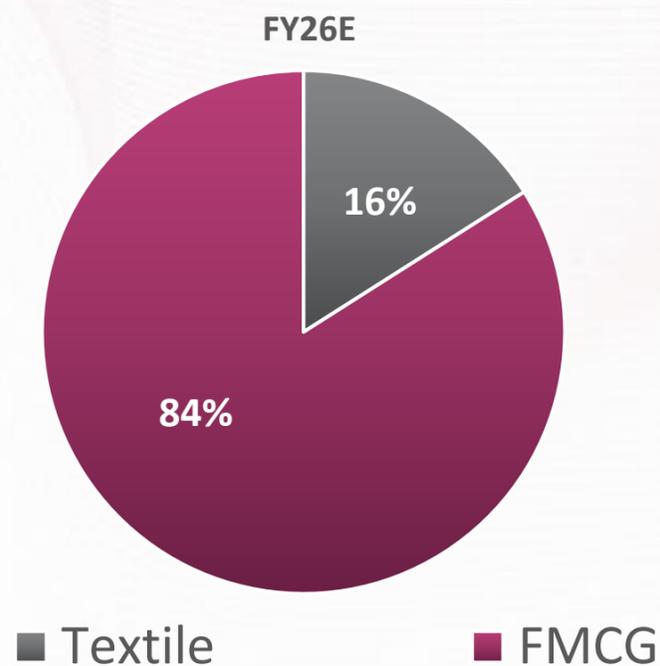
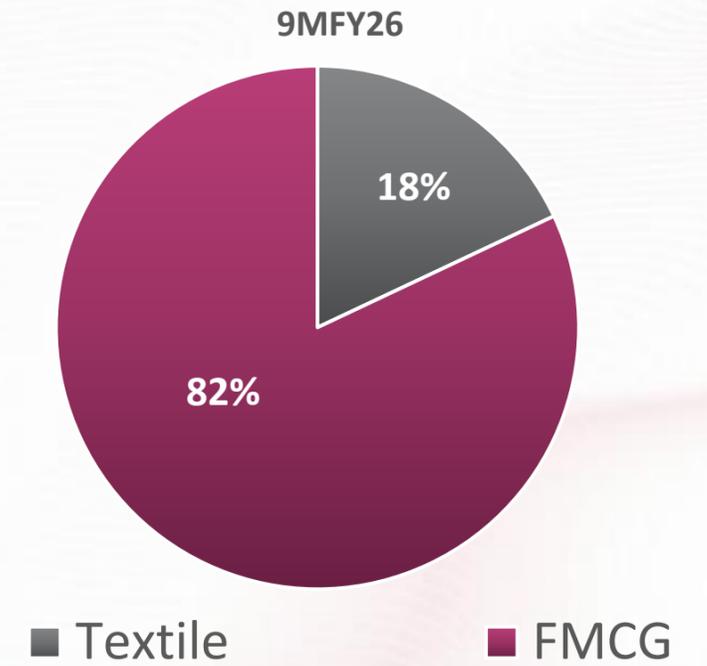
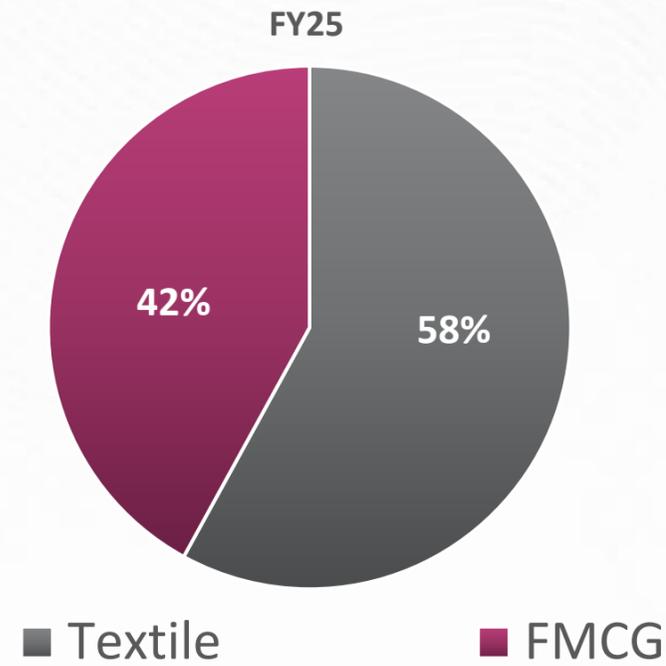
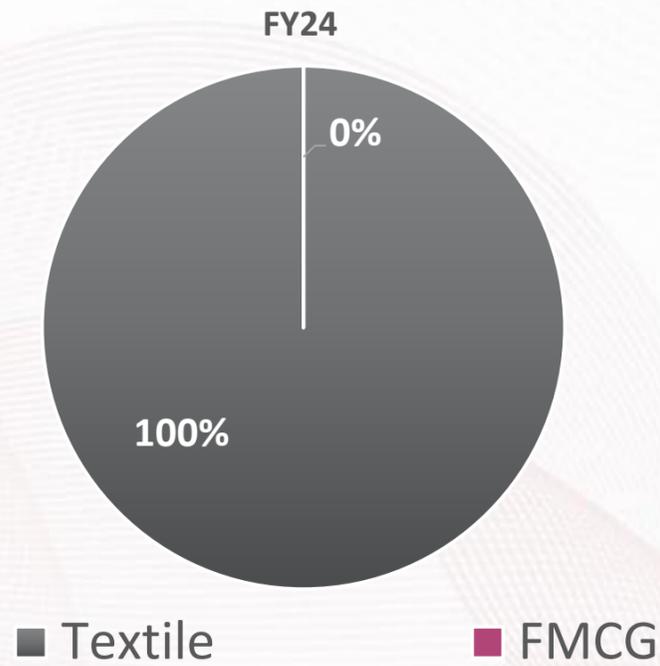
200+ Customers

			
Naive Textile, Bhilwara	Ranjeet Fab India LLP, Mumbai	N.G. Suiting Pvt Ltd, Bhilwara	Suvidhi Raynos Pvt Ltd, Bhilwara
	Titan Taxfab Pvt Ltd, Bhilwara	Lotus Collection Pvt Ltd, Bhilwara	

A close-up photograph of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are positioned in the center of the frame. The background is a blurred city skyline with various skyscrapers under a bright, hazy sky. A dark purple horizontal band is overlaid across the middle of the image, containing the main title in white text.

Transformation to a Growth-Led FMCG Company

Evolution of Revenue Mix: Textile to FMCG-Led Growth



*The revenue mix evolution highlights Sunrakshakk's shift from textile-led operations to an **FMCG-dominant growth platform** over the coming years.*

Presence Across Daily Essential Categories



We are part of every moment, from the start of the day until the end of the night.

We aren't just selling products; we have successfully integrated into the daily habits of the Indian household.

The Transformed Business Model

Strategy

To become a notable player in the FMCG and intermediates industry by building a diverse and innovative portfolio spanning personal care, home essentials, and lifestyle products.

Diversified FMCG Platform

Scaling into a multi-category FMCG company with expanding product portfolio and broader market reach



Edibles Segment

Expanded into high-demand food categories including spices and savory products



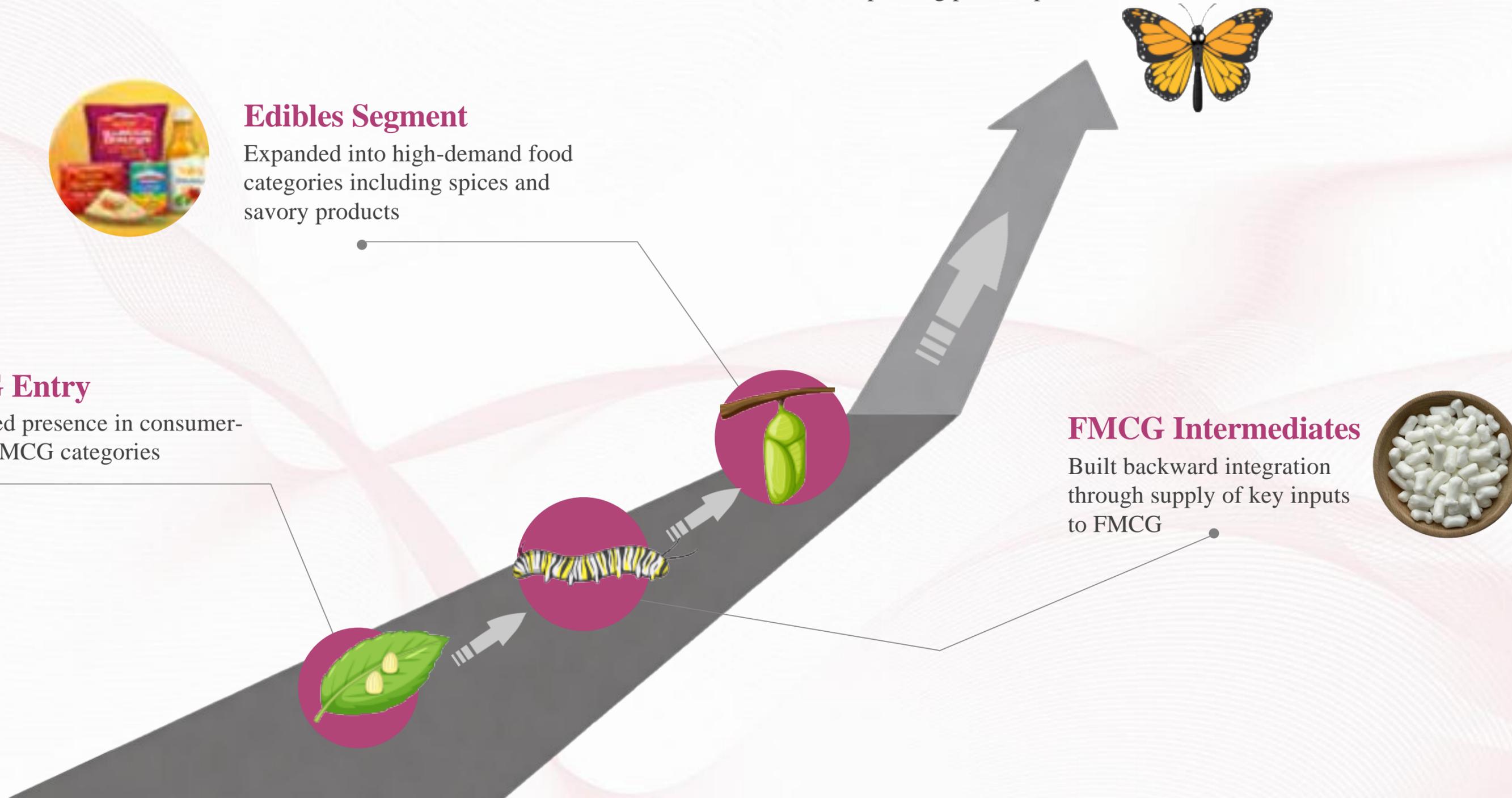
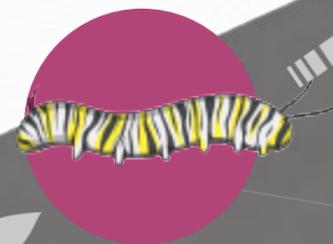
FMCG Entry

Established presence in consumer-focused FMCG categories



FMCG Intermediates

Built backward integration through supply of key inputs to FMCG



Acquisition of Sunrakshak Agro Products Private Limited



On 27th December, 2024
A.K Spintex Limited announced the acquisition
of 100% equity in Sunrakshak Agro Products Private Limited
(SAPPL).



Acquiring

The Deal



Marking a significant step for the company to
diversify its business and expand its presence in
the FMCG sector; essentially, AK Spintex has fully
acquired Sunrakshak Agro Products.

Shareholder Wealth Maximization Through This Acquisition



Synergy
Realization



Diversification of
Revenue Streams



Access to High-Growth
Markets



Strategic
Optionality



Market
Positioning



Improved Cash
Flows



Valuation Multiple
Expansion

Synergies of acquisition



Cost



Efficiency Benefits



Product enhancement



Clientele

Strategic Gains Components



Revenue Growth

New product lines to fuel sustainable growth.
Ensures long-term financial stability.



Capacity Boost

More plants, higher volumes, faster time-to-market. Improves production capabilities.



Diversified Portfolio

Includes personal care and food products.
This provides a broader market reach.



Geographic Expansion

Stronger base in Rajasthan, entry into Assam and North-East markets. Increases market presence.

Management Comment on Q3 & 9M FY26 Result



Mr. Saurabh Chhabra

Promoter & Director

Q3 FY26 reflects continued momentum in Sunrakshakk's evolution into a diversified, growth-led FMCG company. The quarter witnessed strong operational and financial performance, driven by the successful scaling of our FMCG and FMCG Intermediates platform.

*In Q3 FY26, Consolidated revenue increased by **517.15% YoY** to **₹163.95 crore**, supported by healthy demand across personal care and home-care categories and the first full-quarter contribution from our Edibles portfolio. Profitability strengthened significantly, with PAT rising **327.73% YoY** to **₹9.41 crore**, reflecting operating leverage and improved capacity utilization.*

*For the nine months ended December 2025, the Company reported strong YoY growth, with consolidated revenue increasing by **429.79%** to **₹410.16 crore** and PAT rising by **471.08%** to **₹22.88 crore**, driven by expanding FMCG and Edibles operations, improving capacity utilization, and operational efficiencies.*

*The **commissioning of our Guwahati facility in January 2026** has enhanced our manufacturing capabilities in soap noodles and cosmetics, strengthening our presence in high-growth regions. Meanwhile, our Bhilwara facilities continue to support the scale-up of the Edibles segment, reinforcing our multi-category FMCG footprint.*

*With a diversified portfolio, expanding distribution, and majority revenues from FMCG and FMCG Intermediates, we remain focused on sustaining growth momentum and achieving **~₹1,000 crore in revenues by FY28**. We view this as the first key milestone in our FMCG journey, and internally we have laid out encouraging long-term plans that position us for continued scale and value creation beyond this target.*

The background features a blue gradient with several stacks of silver coins of varying heights. Overlaid on this are white and yellow line graphs and candlestick charts, representing financial data. A dark red horizontal band is positioned across the middle of the image, containing the main title.

Consolidated Financials

Profit & Loss Statement – Q3 FY26

Particulars (₹ crore.)	Q3 FY26	Q3 FY25	Y-o-Y (%)	Q2 FY26	Q-o-Q (%)
Total Revenue	163.95	26.55	517.15%	120.97	35.53%
Raw Material Expenses	119.15	4.28		81.56	
Employee Expenses	4.04	3.95		4.68	
Other Expenses	25.50	12.41		23.06	
Total Expenditure	148.69	20.64		109.30	
EBITDA	15.26	5.91	158.21%	11.67	30.76%
<i>EBITDA Margin (%)*</i>	9.31%	22.26%		9.65%	
Other Income	0.92	0.01		0.92	
Depreciation	3.46	2.62		3.00	
Interest / Finance Cost	0.85	0.36		0.80	
PBT	11.87	2.94		8.79	
Tax	2.46	0.74		1.84	
PAT	9.41	2.20	327.73%	6.95	35.40%
<i>PAT Margin (%)*</i>	5.74%	8.29%		5.75%	
Basic EPS (₹)	3.03	0.87		2.24	

*Note: These ratios are not directly comparable due to the Company's transformation from a textile-focused business to an FMCG-led model.

Profit & Loss Statement – 9M FY26

Particulars (₹ crore.)	9M FY26	9M FY25	Y-o-Y (%)
Total Revenue	410.16	77.42	429.79%
Raw Material Expenses	289.47	13.56	
Employee Expenses	12.95	11.67	
Other Expenses	69.19	37.93	
Total Expenditure	371.61	63.16	
EBITDA	38.55	14.26	170.74%
<i>EBITDA Margin (%)*</i>	9.40%	18.42%	
Other Income	2.06	0.01	
Depreciation	9.27	7.39	
Interest / Finance Cost	2.67	0.69	
PBT	28.67	6.19	
Tax	5.79	1.64	
PAT	22.88	4.55	402.86%
<i>PAT Margin (%)*</i>	5.58%	5.88%	
Basic EPS (₹)	7.70	1.81	

*Note: These ratios are not directly comparable due to the Company's transformation from a textile-focused business to an FMCG-led model.

Profit & Loss Statement – FY25

(₹. crore.)	FY25	FY24	Y-o-Y (%)
Revenue from Operation	180.16	117.24	53.67%
Raw material	82.44	24.83	
Employee Expenses	18.18	15.43	
Other Expenses	53.88	98.26	
Total Expenditure	154.50	98.27	
EBITDA	25.66	18.97	35.25%
EBITDA Margin (%)*	14.24%	16.18%	
Depreciation	10.82	6.87	
Interest / Finance Cost	1.29	0.76	
PBT	14.12	11.38	24.09%
Tax	3.11	2.93	
PAT	11.01	8.45	30.28%
PAT Margin (%)*	6.11%	7.21 %	
EPS (₹)	21.88	16.79	

*Note: These ratios are not directly comparable due to the Company's transformation from a textile-focused business to an FMCG-led model.

Note: FY25 numbers consolidated with Sunrakshak Agro Products Private Limited Financial from 1st Jan 2025

Balance Sheet

₹ crore Total Equity & Liabilities	Mar-24	Mar-25	H1-FY26
Shareholders Funds	38.97	51.76	163.48
Share Capital	5.03	5.03	6.20
R&S	33.94	46.72	157.28
Non Current Liabilities	2.91	30.69	33.30
Financial Liabilities			
Long Term Borrowing	1.85	28.73	30.44
Lease Liability	0.00	1.2	1.98
Provisions	0.00	0.00	0.00
Deferred Tax Liabilities (net)	1.05	0.76	0.87
Other LT Liabilities	0.00	0.00	0.00
Current Liabilities	26.29	75.63	80.78
Financial Liabilities			
Short term Borrowings	5.29	12.62	12.30
Trade Payables	17.25	58.22	60.15
Lease Liability	0.00	0.12	0.13
Other Financial Liabilities	0.67	0.84	0.89
Other Current Liabilities	1.91	2.87	5.82
Current tax liabilities	1.17	0.97	1.49
Total Equity & Liabilities	68.17	158.07	277.56

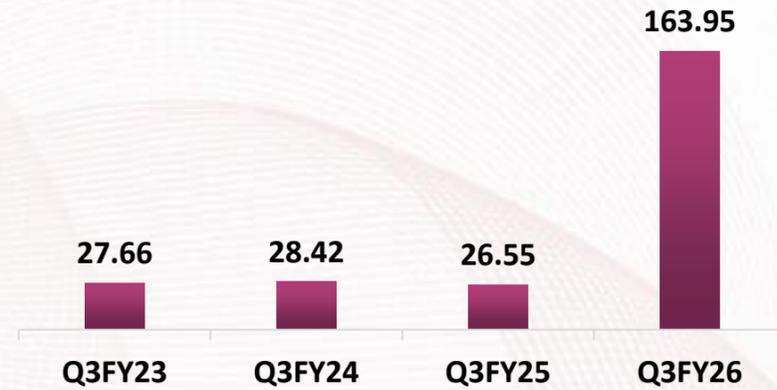
₹ crore Assets	Mar-24	Mar-25	H1-FY26
Non Current Assets	39.08	68.97	82.33
PPE	38.13	59.33	61.37
Right to use	0.00	1.25	2.03
Tangible Assets	0.00	0.00	0.00
Intangible Assets	0.00	0.05	0.03
Capital work in progress	0.00	7.16	17.64
Other Financial Assets	0.95	1.18	1.24
Current Assets	29.09	89.10	195.23
Inventories	7.44	33.35	42.20
Trade Receivables	16.87	35.84	40.04
Cash & Cash Equivalents	0.03	5.73	5.94
Other Current Financial assets	0.02	0.02	70.81
Short term Loans & Advances	0.00	0.00	0.00
Other Current Assets	4.73	14.16	36.25
Total Assets	68.17	158.07	277.56

Note: Mar-25 numbers consolidated with Sunrakshak Agro Products Private Limited Financial from 1st Jan 2025

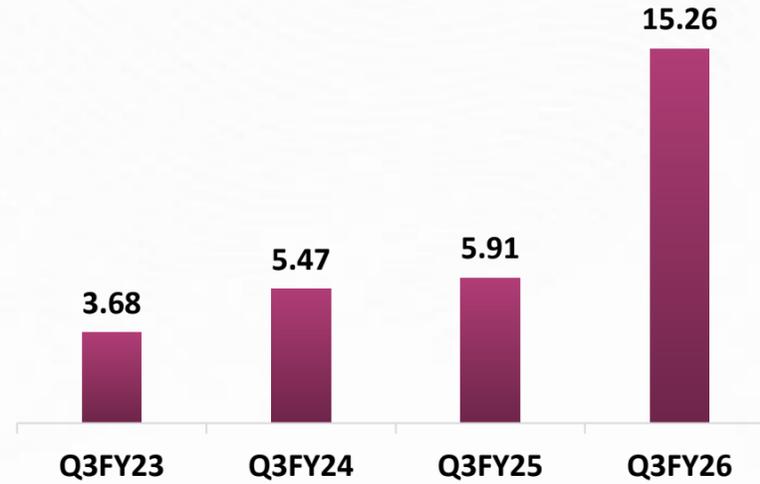
Key Financial Q3 FY26

₹ crore

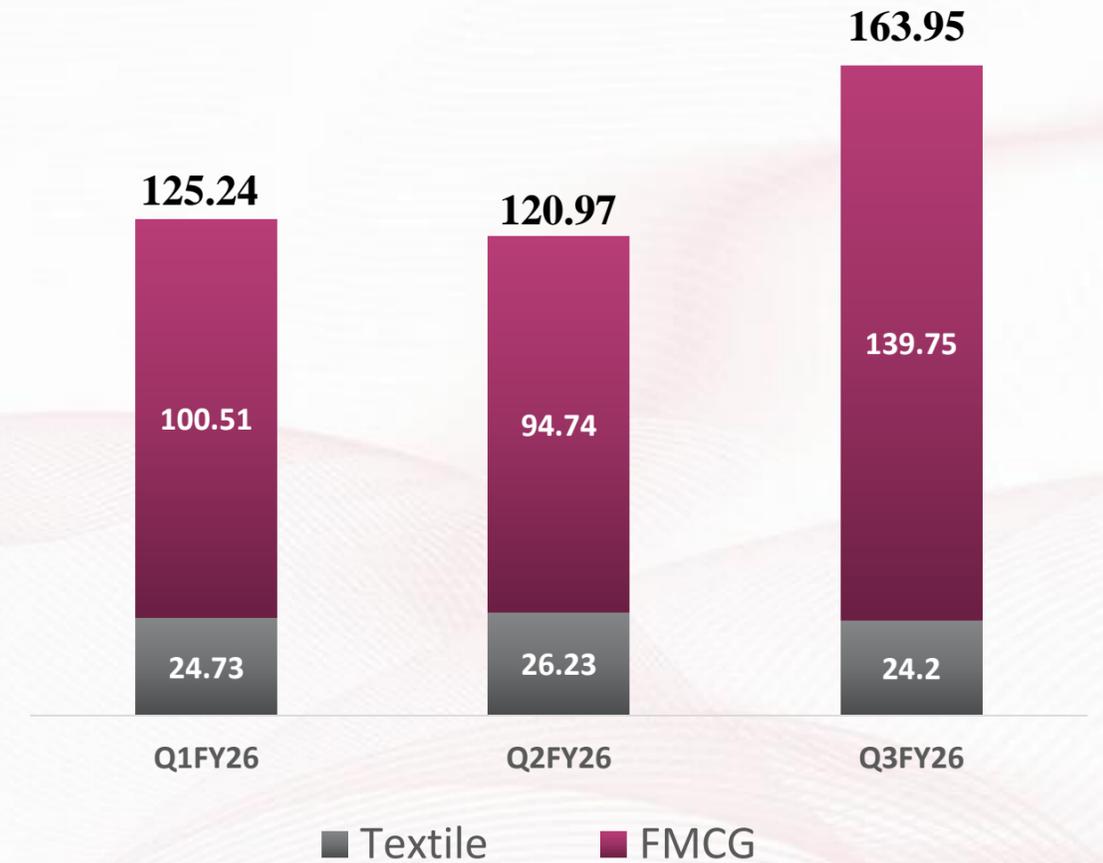
REVENUE



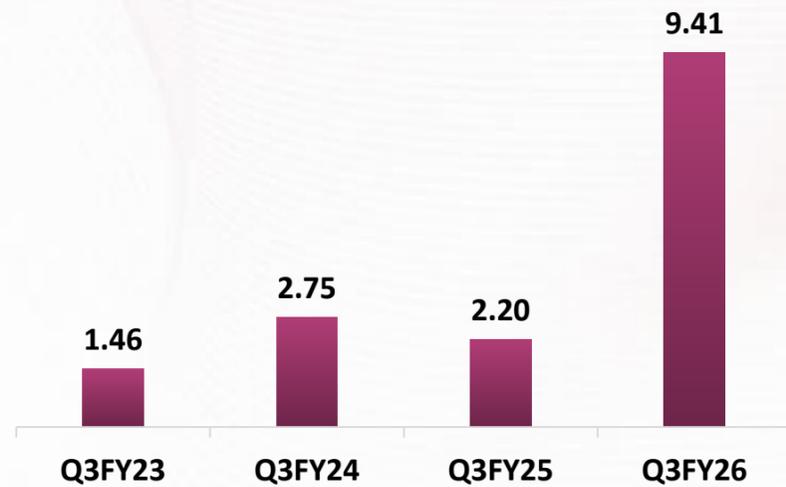
EBITDA



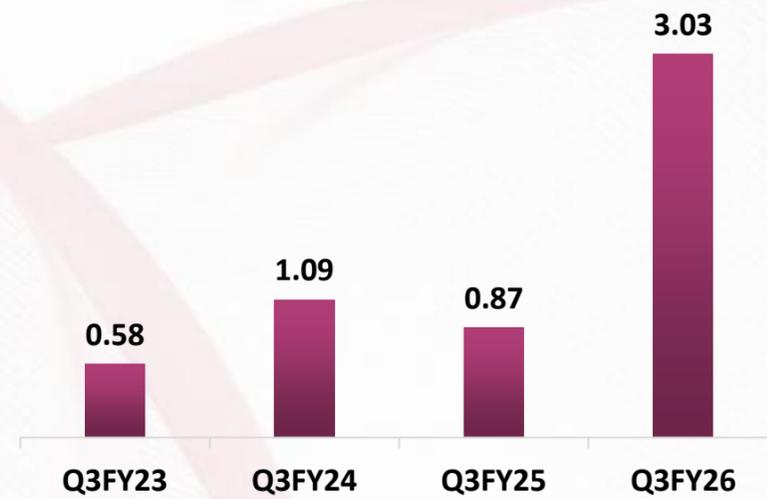
REVENUE MIX



PAT



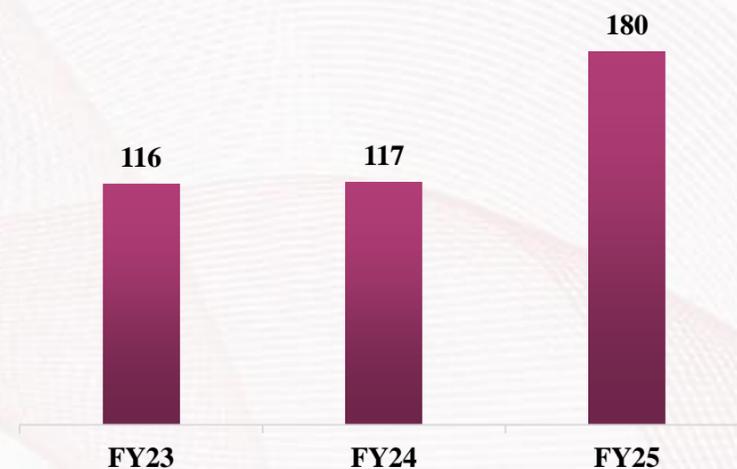
EPS ₹



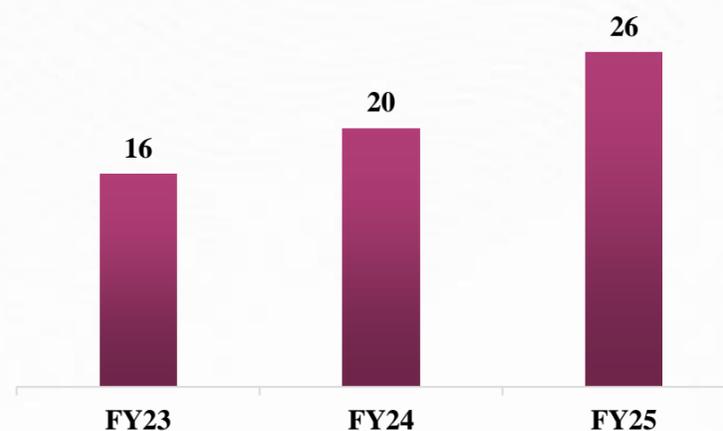
Key Ratios & Financial FY25

₹ crore

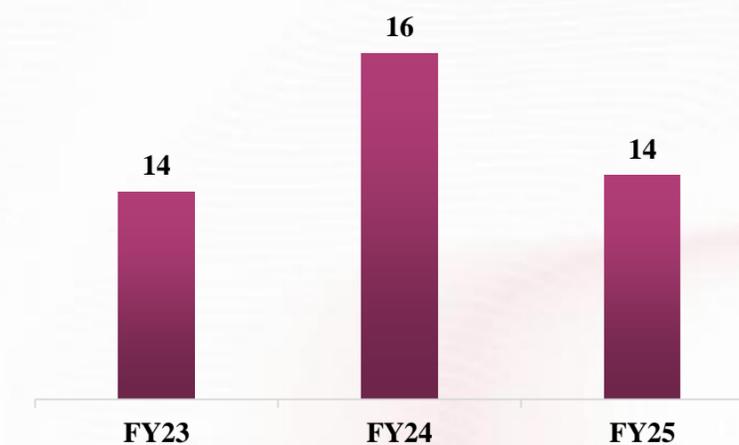
REVENUE



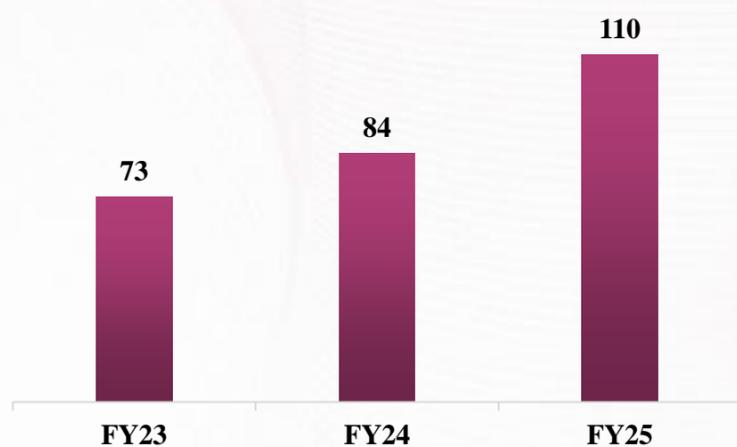
EBITDA



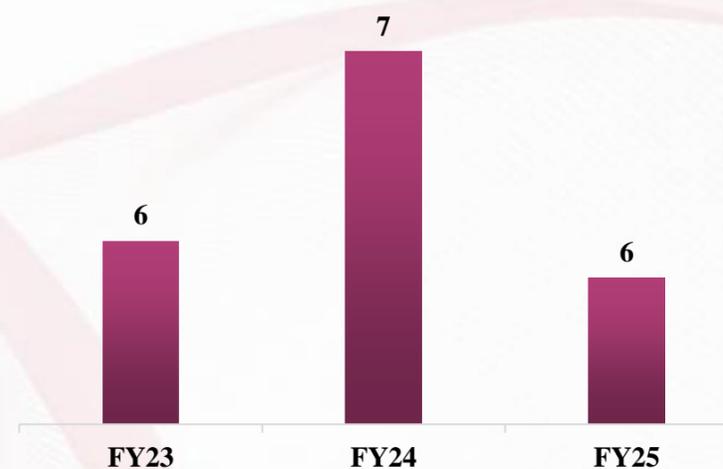
EBITDA (%)



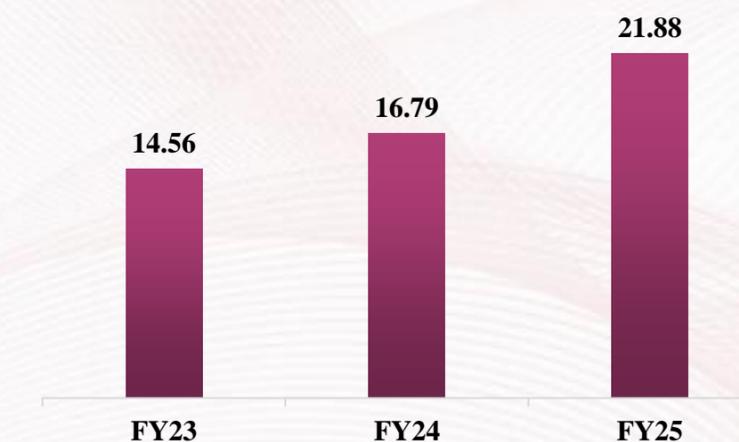
PAT



PAT (%)



EPS ₹



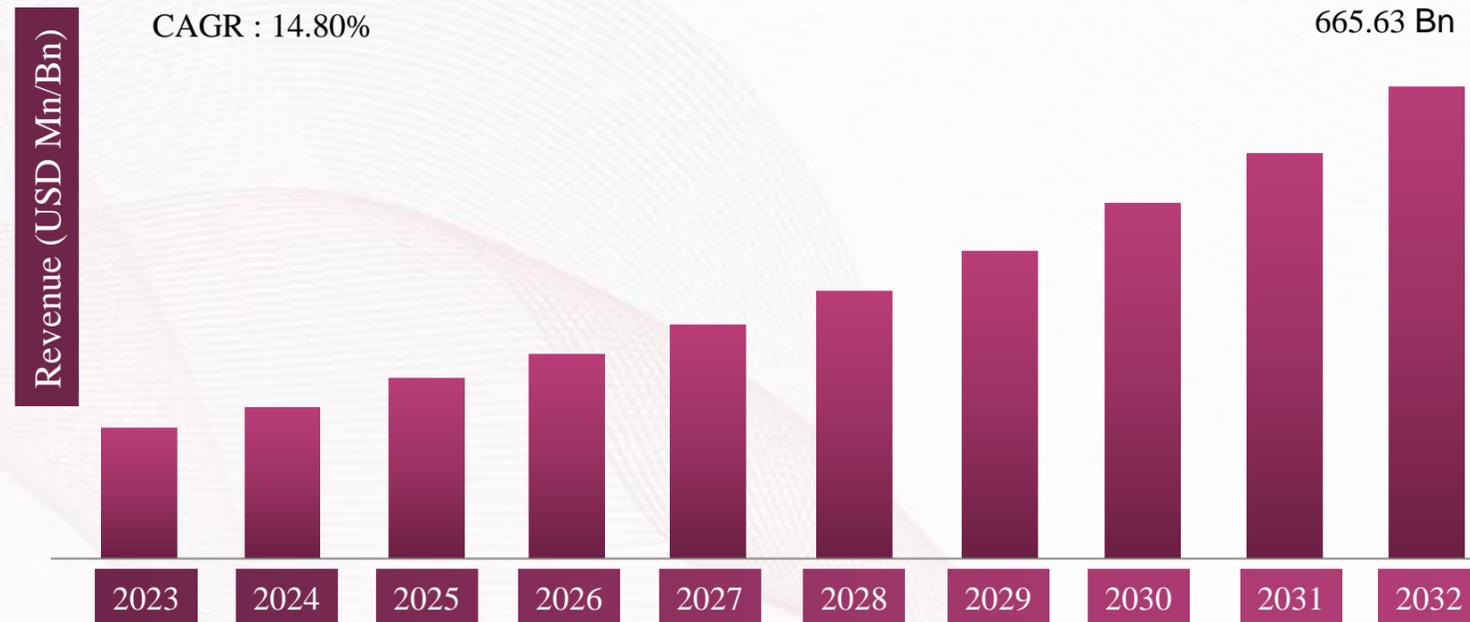
NOTE: FY25 numbers consolidated with Sunrakshak Agro Products Private Limited Financials from 1st Jan 2025

Way Ahead



FMCG Industry – Key Drivers

India FMCG Market Size, 2018-2032 (USD Billion)

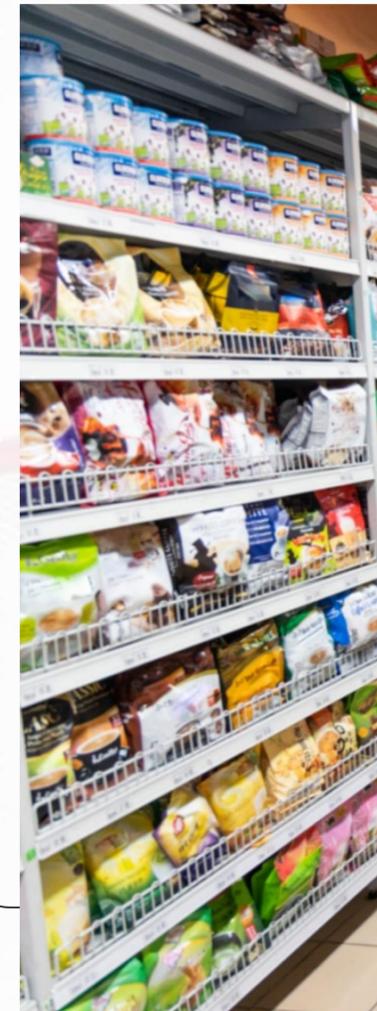


Source: [zionmarketresearch](https://www.zionmarketresearch.com)

India FMCG Industry Prospective

The India FMCG market size was worth around USD 192.20 billion in 2023 and is predicted to grow to around USD

665.63 billion by 2032 with a compound annual growth rate (CAGR) of roughly 14.80% between 2024 and 2032.



FMCG Segment

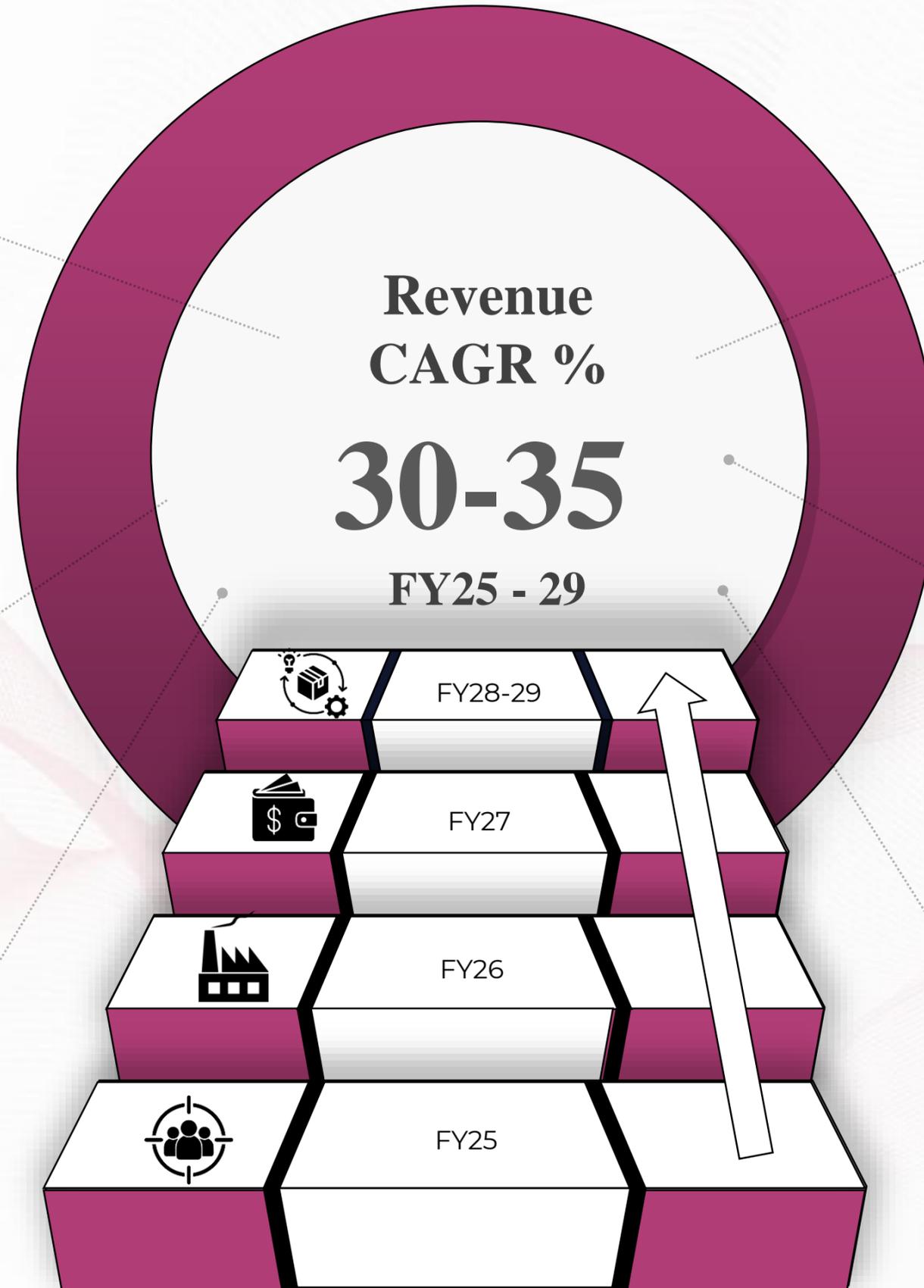
- **Availability of raw materials**
Includes both natural and man-made fibers.
- **Cost competitiveness**
Essential for maintaining an edge in the global market.
- **High domestic consumption**
Driven by rising disposable income and increasing fashion consciousness.
- **Growing demand for specialized textiles**
Expanding applications in healthcare, automotive, and sports sectors.

Way Ahead

Customer & Channel Expansion: Deepening FMCG and Edibles penetration across existing and new markets, strengthening distributor network, and expanding reach in underpenetrated regions to drive sustainable growth.

Manufacturing & Capacity Optimization: Improving capacity utilization, operational efficiency, and backward integration across FMCG, intermediates, and Edibles to support scalable growth.

Wallet Share & Cross-Selling Growth: Enhancing customer engagement through a diversified FMCG portfolio, enabling cross-selling across categories and increasing share of wallet.



Revenue & Profitability Focus: Targeting sustained revenue growth with an aim to achieve ~₹1,000 crore in revenues over the medium term, supported by margin expansion through product mix improvement, operating leverage, and cost efficiencies.

Product & Portfolio Expansion: Expanding offerings across high-growth FMCG categories through continuous innovation, value-added products, and premiumization initiatives.

Distribution & Market Deepening: Strengthening pan-India distribution network, increasing retail touchpoints, and enhancing supply chain capabilities to improve market reach and service levels.

Thank You



Sunrakshakk Industries India Ltd

Mr. Ashish Kumar Bagrecha

Company Secretary and Compliance Officer

E-mail ID: akspintex@gmail.com

<http://www.sunrakshakk.com/>



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