



**January 28, 2026**

**The BSE Limited**

Corporate Relationship Department  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001

SCRIP CODE: **543066**

SECURITY: **Equity Shares/Debentures**

**The National Stock Exchange of India Limited**

Exchange Plaza, C-1, Block G,  
Bandra-Kurla Complex.  
Bandra (E), Mumbai - 400 051

SYMBOL: **SBICARD**

SECURITY: **Equity Shares**

Dear Sirs,

**Re: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Copy of Presentation made for Analysts/Investors on Financial Results**

In compliance with the provisions of Regulation 30 read with Schedule III Part A of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of presentation made for Analysts/Investors on Financial Results of the Company for the quarter and the nine months ended December 31, 2025.

The same is also being uploaded on the website of the Company at [www.sbicard.com](http://www.sbicard.com).

Kindly take the same on record.

Thanking you,

Yours faithfully,

**For SBI Cards and Payment Services Limited**

**Payal Mittal Chhabra**

**Chief Compliance Officer & Company Secretary**

**Date & Time of event: - January 28, 2026 at 06:35 PM**

Encl:.aa

**SBI Cards and Payment Services Ltd.**

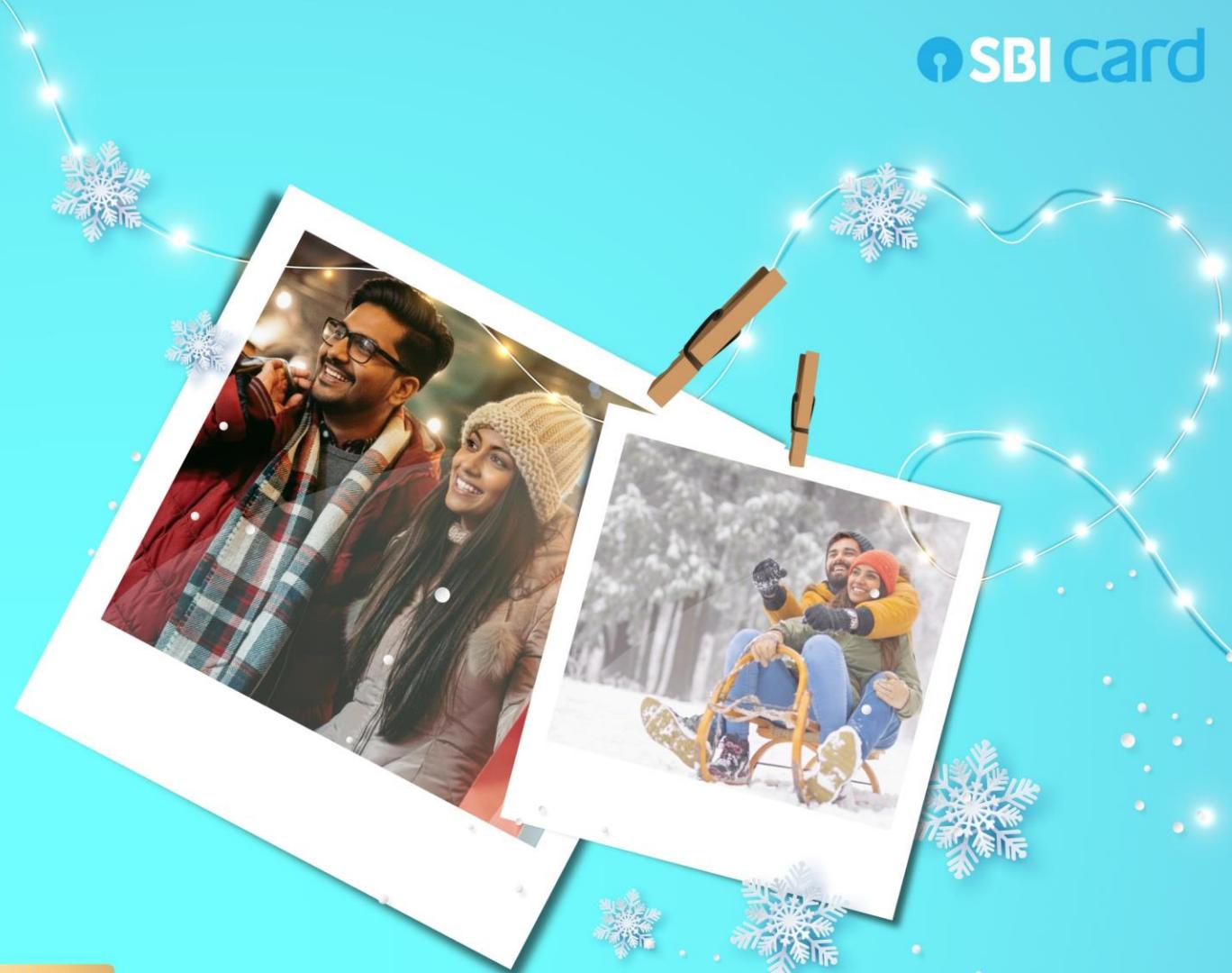
DLF Infinity Towers, Tower C,  
12th Floor, Block 2, Building 3,  
DLF Cyber City, Gurugram - 122002,  
Haryana, India

Tel.: 18001801290  
Email: [customercare@sbicard.com](mailto:customercare@sbicard.com)  
Website: [sbicard.com](http://sbicard.com)

Registered Office:  
Unit 401 & 402, 4th Floor, Aggarwal Millennium Tower,  
E 1,2,3, Netaji Subhash Place, Wazirpur, New Delhi - 110034  
CIN - L65999DL1998PLC093849

# INVESTOR PRESENTATION

Q3 – FY 2025-26



# INDEX

- 1 Key Highlights
- 2 Portfolio Growth
- 3 Financial Update
- 4 Asset Quality
- 5 Borrowings & Capital Adequacy
- 6 ESG
- 7 Shareholders Summary
- 8 Annexures



## Key Highlights



# Key Highlights for Q3 FY26

## Robust profitability driven by strong growth in Spends and improved Credit Cost

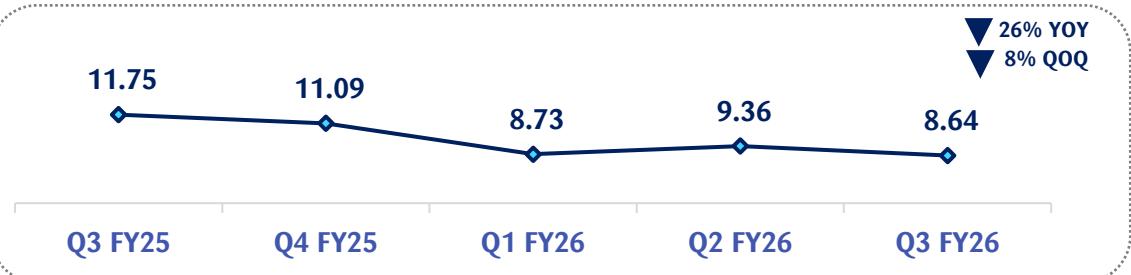
Business Volumes	New A/cs	CIF	Spends	Receivables
	8.64 lacs ▼ 26% YoY ▼ 8% QoQ	2.18 Cr ▲ 8% YoY ▲ 1% QoQ	₹ 114,702 Cr ▲ 33% YoY ▲ 7% QoQ	₹ 57,213 Cr ▲ 4% YoY ▼ 4% QoQ
Profitability	PAT	Cost to Income	ROAA	ROAE
	₹ 557 Cr ▲ 45% YoY ▲ 25% QoQ	56.8% ▲ 334 bps YoY ▼ 9 bps QoQ	3.2% ▲ 79 bps YoY ▲ 59 bps QoQ	14.7% ▲ 322 bps YoY ▲ 262 bps QoQ
Balance Sheet	GCL%	GNPA	NNPA	CAR
	8.3% ▼ 115 bps YoY ▼ 73 bps QoQ	2.86% ▼ 38 bps YoY ▲ 1 bps QoQ	1.28% ▲ 10 bps YoY ▼ 1 bps QoQ	24.4% ▲ 146 bps YoY ▲ 182 bps QoQ

# Portfolio Growth



# Key Business Metrics

## New Accounts (Lacs)



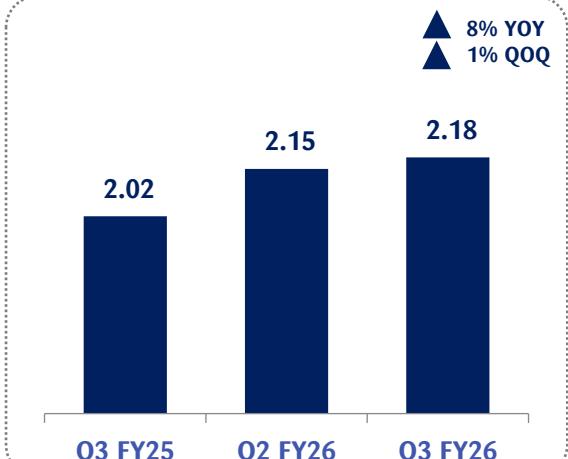
## Retail Spends (₹ Cr)



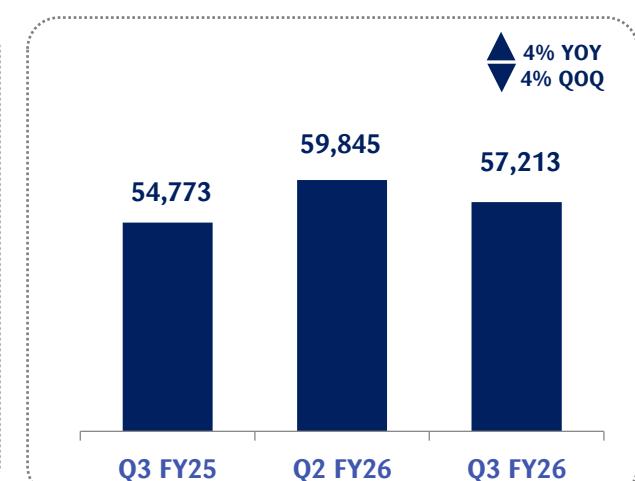
## Corporate Spends (₹ Cr)



## Cards-in-force (Cr)



## Receivables (₹ Cr)

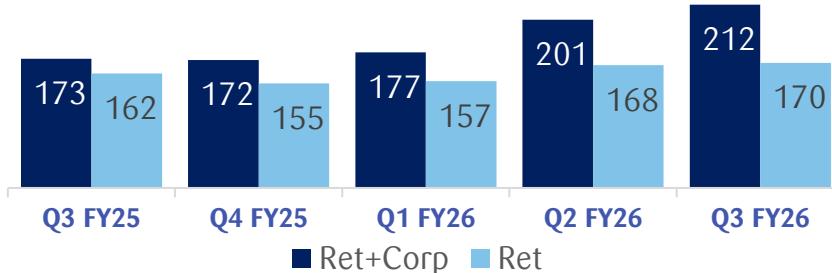


## Key Insights:

- New accounts sourcing moderated to manage portfolio quality
- Retail Spends continue to grow; Corporate spends increasing profitably
- Receivables grew by ~4% YoY and IBNEA at ~56%;

# Portfolio Growth

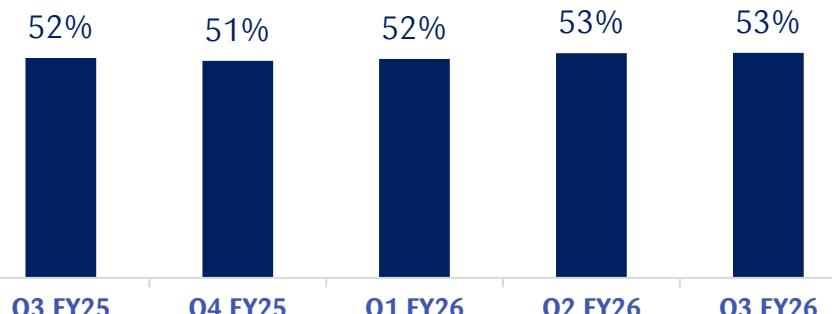
## Spend per Card (₹ '000)



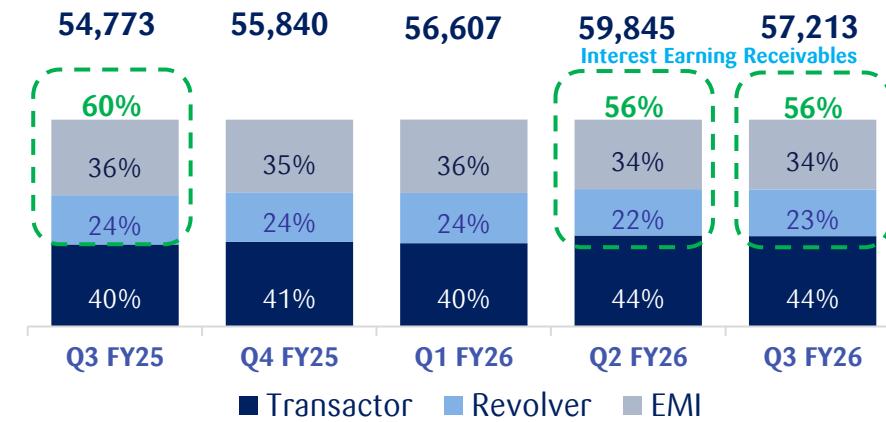
## Receivable per Card (₹)



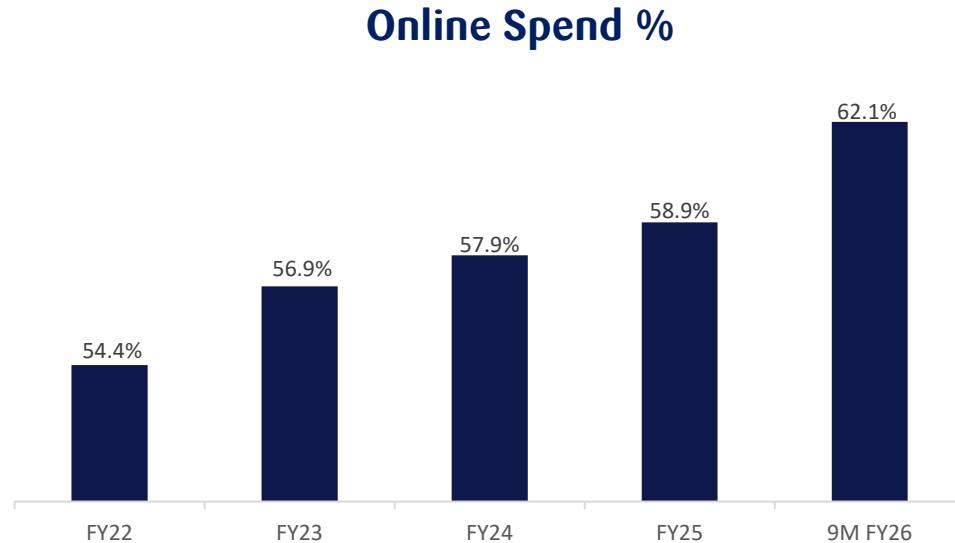
## 30-day Retail spend active rate %



## Receivables(₹ Cr)/Mix %



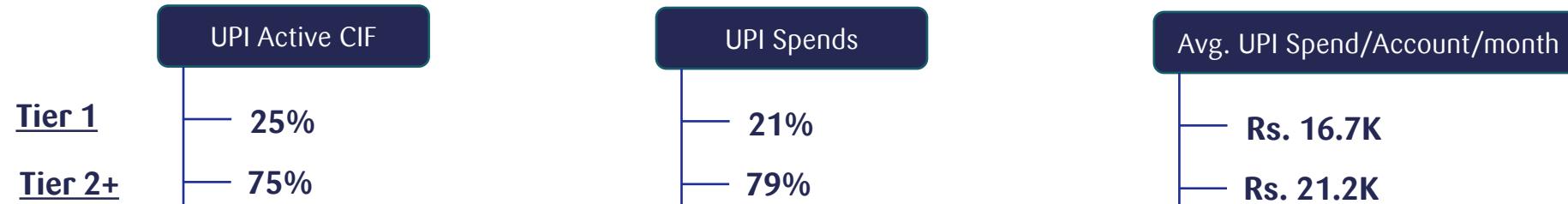
# Retail Spends Insights



Spends Categories	Total Spends	% Growth^ POS Spends	Online Spends
<b>Category 1</b> <i>Departmental Stores, Health, Utilities, Rental, Education &amp; Direct Marketing</i>	▲ 1%	▼ 4%	▲ 2%
<b>Category 2</b> <i>Consumer durables, Furnishing &amp; Hardware, Apparel &amp; Jewelry</i>	▲ 17%	▲ 12%	▲ 26%
<b>Category 3</b> <i>Travel Agents, Hotels, Airline, Railways, Entertainment &amp; Restaurant</i>	▲ 92%	▲ 0%	▲ 145%

<sup>^</sup> 9M FY26 Over 9M FY25 | Category analysis excludes Fuel & Automotive Service category

## UPI Spends on Rupay Cards\*



- **Over 20% growth in UPI spends – Q3 FY26 vs Q2 FY26**
- **Top 5 Categories for UPI Spends :** Departmental Stores & Grocery | Utilities | Fuel | Apparel | Restaurant

# Financial Update



# Key Financials

(All figures in ₹ Cr)

## Revenue from operations



## Interest Cost



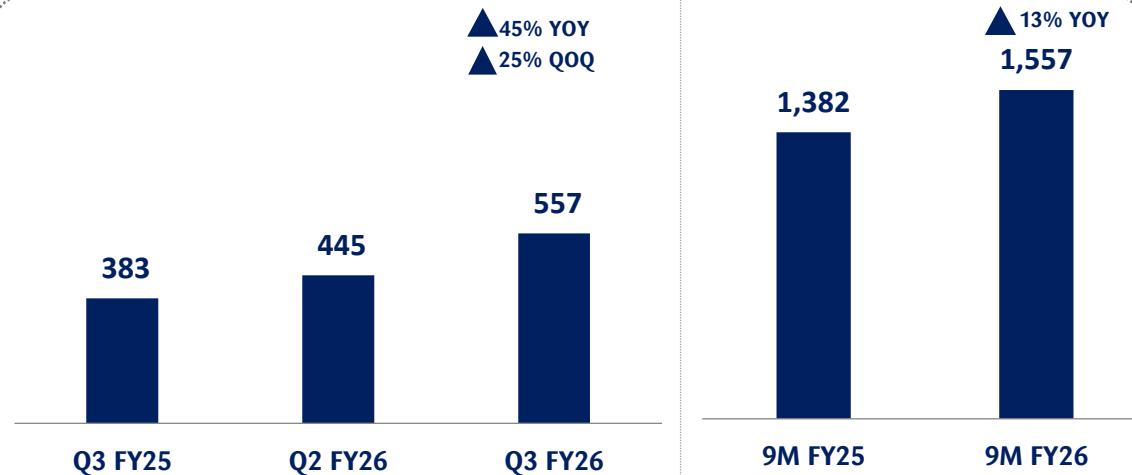
## Operating Cost



## Credit Cost



## PAT Trend



## Key Insights:

- Higher revenue driven by higher spend based income (higher spends during the festive season)
- Higher operating cost mainly due to higher spend based cost
- Credit cost declines to 8.3% vs 9.0% in previous quarter (with an overlay of Rs.121cr) driven by lower write off

# P&L Summary

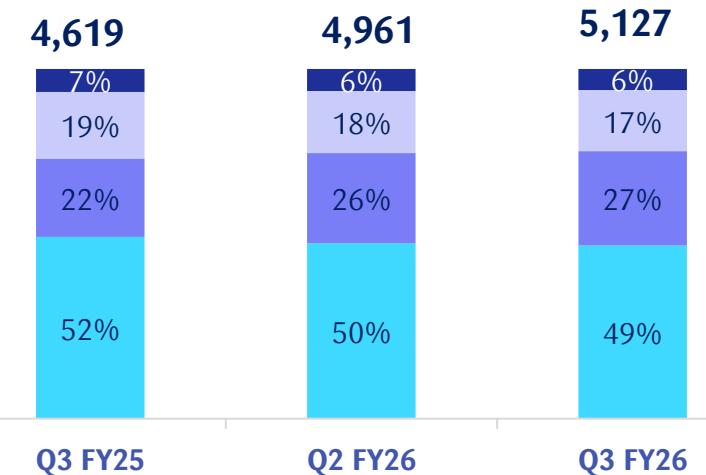
(All figures in ₹ Cr)

	Q3 FY26	Q2 FY26	QoQ	YoY	9M FY26	YoY
<b>Total Income</b>	<b>5,353</b>	<b>5,136</b>	<b>4%</b>	<b>12%</b>	<b>15,521</b>	<b>12%</b>
-Revenue from Operations	5,127	4,961	3%	11%	14,965	12%
-Interest Income	2,536	2,490	2%	6%	7,519	8%
-Fees & Other Revenue	2,591	2,471	5%	17%	7,446	15%
-Other Income	226	175	29%	53%	555	37%
Interest Cost	785	760	3%	-5%	2,358	-1%
Operating Cost	2,597	2,484	5%	23%	7,200	21%
<b>Earning Before Credit Cost</b>	<b>1,971</b>	<b>1,892</b>	<b>4%</b>	<b>8%</b>	<b>5,963</b>	<b>9%</b>
Impairment on Financial Instruments	1,222	1,293	-5%	-7%	3,866	7%
<b>PBT</b>	<b>749</b>	<b>600</b>	<b>25%</b>	<b>45%</b>	<b>2,097</b>	<b>13%</b>
<b>PAT</b>	<b>557</b>	<b>445</b>	<b>25%</b>	<b>45%</b>	<b>1,557</b>	<b>13%</b>

## Key Metrics

Yield	16.3%	16.5%	-16 bps	-23 bps	16.6%	0 bps
COF	6.5%	6.4%	11 bps	-85 bps	6.7%	-69 bps
NIM	11.0%	11.2%	-19 bps	39 bps	11.2%	44 bps
Cost to Income	56.8%	56.8%	9 bps	334 bps	54.7%	275 bps
Credit Cost	8.3%	9.0%	-73 bps	-115 bps	8.9%	-3 bps
ROA	3.2%	2.6%	59 bps	79 bps	3.1%	5 bps

## Revenue from operations(₹ Cr) (Composition Mix %)



Q3 FY25                    Q2 FY26                    Q3 FY26

■ Interest Income            ■ Spend Based  
■ Instance Based & Others    ■ Subscription Based

# Asset Quality



# Asset Quality

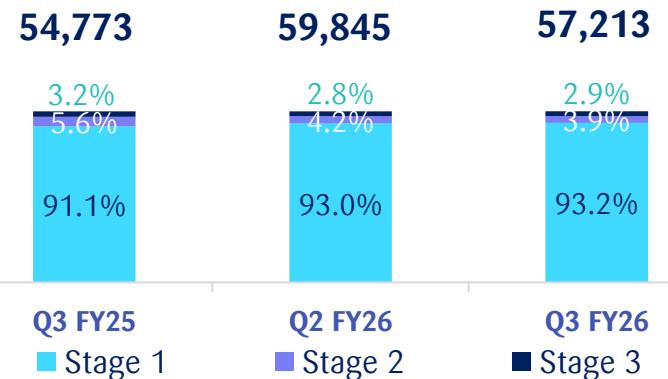
	Q3 FY26	Q2 FY26	QoQ	YoY	9M FY26	YoY
<b>Gross Credit Cost *(A)</b>	1,220	1,293	-6%	-7%	3,864	7%
-Gross Write off	1,220	1,281	-5%	-10%	3,781	10%
-Provision	(0)	12	-100%	-100%	83	-58%
Recoveries (B)	170	170	0%	17%	497	24%
<b>Net Credit Cost (A-B)</b>	<b>1,049</b>	<b>1,123</b>	<b>-7%</b>	<b>-10%</b>	<b>3,367</b>	<b>4%</b>
<i>Gross Credit Cost %</i>	8.3%	9.0%	-73 bps	-115 bps	8.9%	-3 bps
-Gross Write off %	8.2%	8.9%	-65 bps	-144 bps	8.7%	27 bps
-Provision %	0.0%	0.1%	-8 bps	29 bps	0.2%	-30 bps
<i>Net Credit Cost %</i>	7.1%	7.8%	-70 bps	-126 bps	7.8%	-19 bps
<i>PCR %</i> ##	56.1%	55.4%	64 bps	-829 bps	56.1%	-829 bps
<i>ECL %</i> ##	3.3%	3.3%	-6 bps	-32 bps	3.3%	-32 bps
<i>GNPA %</i>	2.86%	2.85%	1 bps	-38 bps	2.86%	-38 bps
<i>NINPA %</i> ##	1.28%	1.29%	-1 bps	10 bps	1.28%	10 bps

\*Excludes impairment on other financial assets

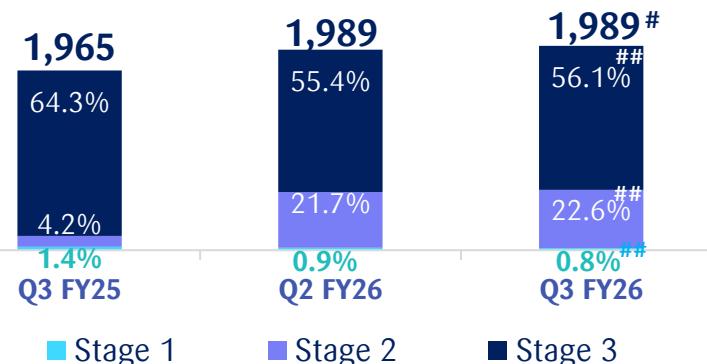
#Includes additional provision of Rs 121 Cr for expected NEA buildup and ECL Model refresh

##ECL rates as per the ECL model

## Receivables (₹ Cr) (Composition Mix %)



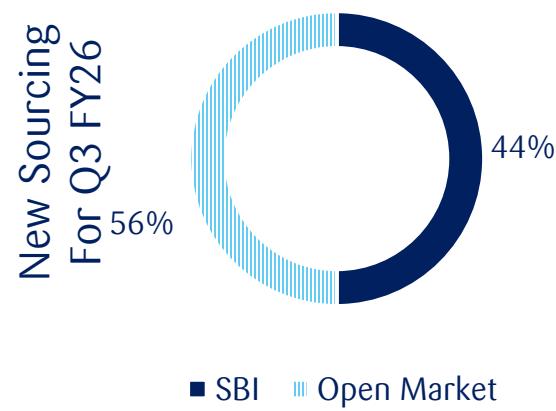
## Provision(₹ Cr) (% of NEA)



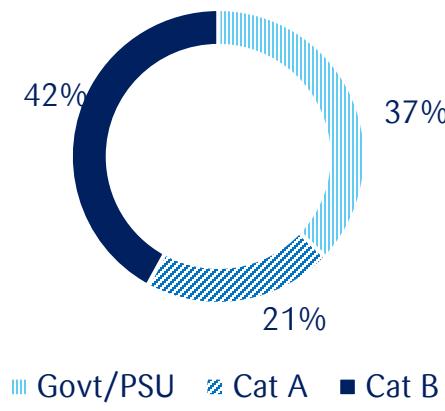
Stage 2: 30-89 DPD and High Risk, Overlimit and Linked Accounts.  
Stage 3: 90-179 DPD and Settled, Restructured, Deceased and Linked Accounts.

# Portfolio Insight

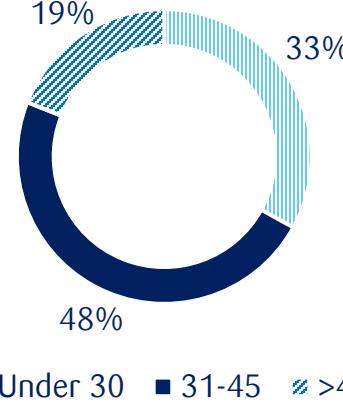
## New Accounts



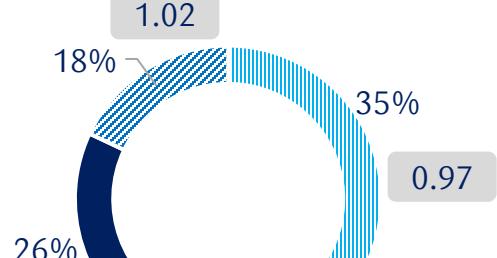
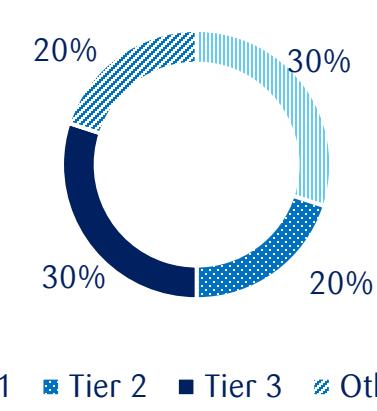
## Salaried Category



## Age Profile



## By City Tier



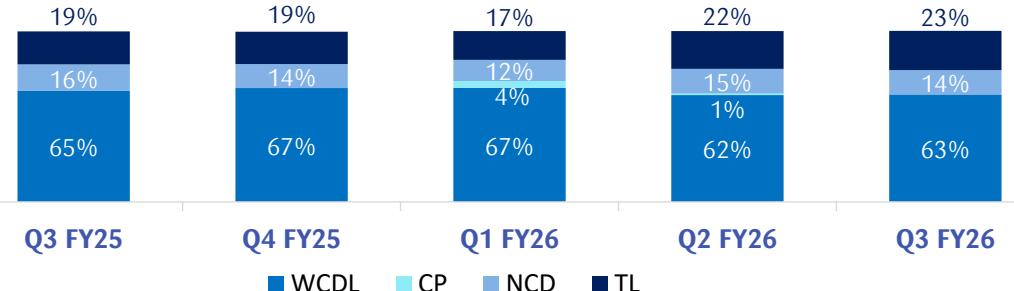
■ Indexed 30+ delinquency

# Borrowings & Capital Adequacy



# Borrowings & Capital Adequacy

## Borrowings Mix



## Capital Adequacy



## COF Trend



## Key Comments

### Credit Ratings

- Short Term : A1+ by CRISIL & ICRA
- Long Term : AAA/Stable by CRISIL & ICRA

- CAR at comfortable level of 24%+
- Daily weighted average COF down by 5 bps QoQ

\*Q4 FY25- Reported COF @ 7.2% (Excluding benefit from one-off lease modification, COF @ 7.3%)

ESG



# ESG & CSR Update



## Latest ESG Ratings

**MSCI**  
ESG RATINGS



Rating improvement from 'A' to 'AA'

'AA' ESG rating indicates that our company is a "**Leader**"



**FTSE4Good**

SBI Card is a constituent of the **FTSE4Good Index Series** for the second consecutive year (2024, 2025)

## ENVIRONMENT

### Decarbonization

- Committed to achieving Carbon Neutrality by 2030

## SOCIAL



### Community Drives

- Joy of Giving drive was organized, wherein employees donated old toys, clothes, and stationery items for underprivileged children.
- Employees volunteered at SHEOWS Old age home on Diwali by distributing sweets & clothes with elderly.

## GOVERNANCE

### "Digital Suraksha Mission"

- An awareness initiative organized in collaboration with Noida Police Commissionerate aimed at strengthening collective understanding of cyber safety, responsible digital practices & fraud protection. Event was attended by over 400 senior citizens.

## Employee Engagements @ SBI Card



Promoting employee engagement & inclusivity through workplace celebrations on Durga Puja/ Diwali, Christmas & New Year.



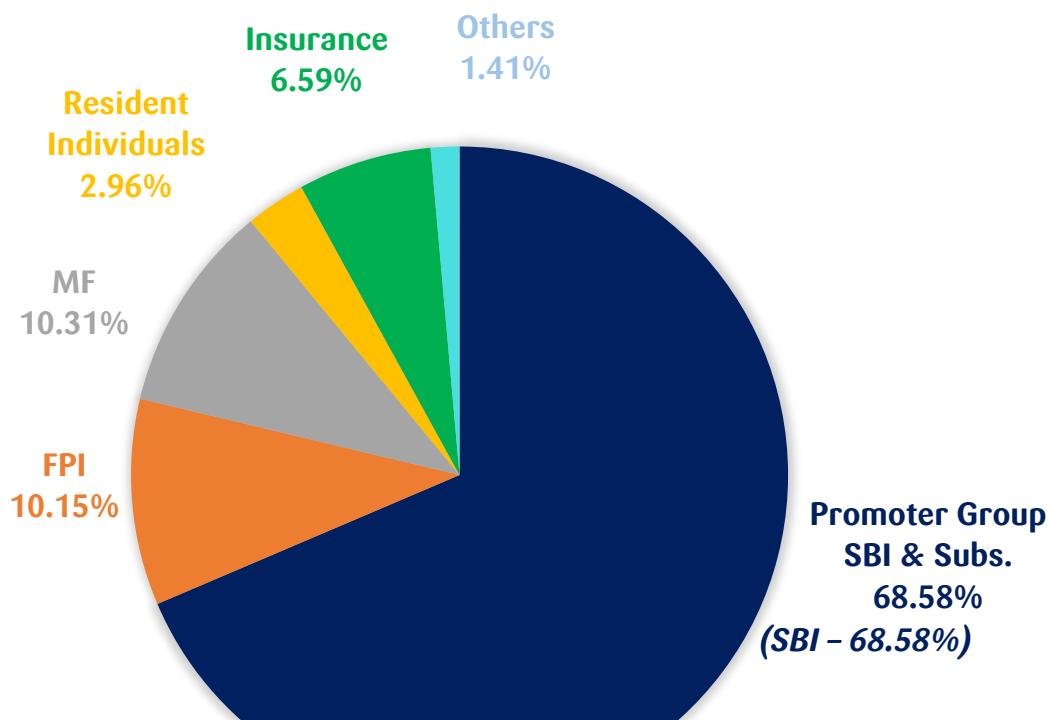
SBI Card's Mumbai Office Employees engaged in a beach cleaning drive on 15 November in collaboration with IPCA

# Shareholders Summary



# Shareholders Summary

## Shareholding Pattern, 31<sup>st</sup> December 2025



## Top 20 Shareholders as on 31<sup>st</sup> December 2025

S. No	Name of Shareholder	%
1	State Bank Of India	68.58
2	Life Insurance Corporation Of India - P & Gs Fund	4.11
3	Life Insurance Corporation Of India	1.98
4	Icici Prudential Multi-Asset Fund	1.84
5	Icici Prudential Large & Mid Cap Fund	1.51
6	Government Pension Fund Global	1.25
7	Nippon Life India Trustee Ltd-A/C Nippon India Multi Cap Fund	0.87
8	Tata Indian Opportunities Fund	0.59
9	Pi Opportunities Aif V Llp	0.50
10	Nippon Life India Trustee Ltd-A/C Nippon India Large Cap Fund	0.49
11	Zulia Investments Pte. Ltd.	0.48
12	Vanguard Total International Stock Index Fund	0.46
13	Kotak Funds - India Midcap Fund	0.44
14	Nippon Life India Trustee Ltd- A/C Nippon India Focus Fund	0.43
15	Vanguard Emerging Markets Stock Index Fund, A Series Of Vanguard International Equity Index Funds	0.42
16	Nippon Life India Trustee Ltd- A/C Nippon India Banking & Financial Services Fund	0.41
17	Tata Large And Mid-Cap Fund	0.38
18	Nps Trust- A/C Hdfc Pension Fund Management Limited Scheme E - Tier I	0.32
19	Ishares Core Msci Emerging Markets Etf	0.31
20	Icici Prudential Elss Tax Saver Fund	0.30

## Annexures



# Balance Sheet Statement

(All figures in ₹ Cr)

Description	Mar'25	Dec'25
<b>Assets</b>		
Loans (Net of Provisions)	53,935	55,224
Cash & Bank Balances	2,738	2,507
Investments	6,235	6,855
All other Financial Assets	514	667
<b>Total Financial Assets</b>	<b>63,422</b>	<b>65,253</b>
PP&E, Intangible & Right of use assets	330	253
Current & Deferred Tax	450	531
All other non-financial Assets	1,344	1,328
<b>Total non-financial Assets</b>	<b>2,124</b>	<b>2,112</b>
<b>Total Assets</b>	<b>65,546</b>	<b>67,365</b>
<b>Liabilities and equity</b>		
Equity Share Capital	951	952
Other Equity	12,830	14,401
<b>Total Equity</b>	<b>13,782</b>	<b>15,352</b>
Borrowings	44,947	46,216
All other financial liabilities	4,974	3,912
<b>Total financial liabilities</b>	<b>49,920</b>	<b>50,128</b>
Provisions	677	804
Other non-financial liabilities	1,167	1,080
<b>Total non-financial liabilities</b>	<b>1,844</b>	<b>1,884</b>
<b>Total liabilities and equity</b>	<b>65,546</b>	<b>67,365</b>

# Profit & Loss Statement



(All figures in ₹ Cr)

Description	Q3 FY25	Q2 FY26	Q3 FY26	9M FY25	9M FY26
Interest Income	2,399	2,490	2,536	6,932	7,519
Fees and commission income	2,025	2,265	2,367	5,910	6,823
Sale of Services	33	20	21	99	67
Business development incentive income	161	185	202	454	554
Insurance commission income	1	0	2	2	2
<b>Revenue from operations</b>	<b>4,619</b>	<b>4,961</b>	<b>5,127</b>	<b>13,398</b>	<b>14,965</b>
<b>Other Income</b>	<b>148</b>	<b>175</b>	<b>226</b>	<b>407</b>	<b>555</b>
<b>Income/Revenue</b>	<b>4,767</b>	<b>5,136</b>	<b>5,353</b>	<b>13,805</b>	<b>15,521</b>
Finance costs	829	760	785	2,383	2,358
Fees and commission expense	144	269	347	438	803
Impairment on Financial Instruments	1,313	1,293	1,222	3,626	3,866
Employee benefits & Expenses	152	158	184	435	503
Depreciation, amortisation & impairment	49	35	34	149	104
Operating & Other expenses	1,763	2,022	2,032	4,912	5,789
<b>Total expenses</b>	<b>4,249</b>	<b>4,537</b>	<b>4,604</b>	<b>11,943</b>	<b>13,423</b>
<b>Profit before tax</b>	<b>518</b>	<b>600</b>	<b>749</b>	<b>1,862</b>	<b>2,097</b>
<b>Profit after tax</b>	<b>383</b>	<b>445</b>	<b>557</b>	<b>1,382</b>	<b>1,557</b>

# Explaining Returns

	Q3 FY25	Q2 FY26	Q3 FY26	QoQ	YoY	9M FY26	YoY
<i>Interest Income</i>	15.3%	14.8%	14.7%	-7 bps	-55 bps	14.9%	-33 bps
<i>Fees and other Income</i>	14.2%	14.7%	15.4%	65 bps	122 bps	14.9%	66 bps
<i>Recoveries</i>	0.9%	1.0%	1.0%	-2 bps	6 bps	1.0%	10 bps
<b>Total Revenue</b>	<b>30.4%</b>	<b>30.5%</b>	<b>31.1%</b>	<b>56 bps</b>	<b>73 bps</b>	<b>30.8%</b>	<b>43 bps</b>
<i>Finance Costs</i>	5.3%	4.5%	4.6%	4 bps	-72 bps	4.7%	-56 bps
<i>Operating Costs</i>	13.4%	14.8%	15.1%	32 bps	166 bps	14.3%	124 bps
<b>Earnings before Credit Costs</b>	<b>11.7%</b>	<b>11.3%</b>	<b>11.5%</b>	<b>20 bps</b>	<b>-21 bps</b>	<b>11.9%</b>	<b>-24 bps</b>
<i>Credit Costs</i>	8.4%	7.7%	7.1%	-59 bps	-127 bps	7.7%	-31 bps
<b>PBT</b>	<b>3.3%</b>	<b>3.6%</b>	<b>4.4%</b>	<b>79 bps</b>	<b>105 bps</b>	<b>4.2%</b>	<b>7 bps</b>
<i>Taxes</i>	0.9%	0.9%	1.1%	20 bps	26 bps	1.1%	2 bps
<b>ROAA</b>	<b>2.4%</b>	<b>2.6%</b>	<b>3.2%</b>	<b>59 bps</b>	<b>79 bps</b>	<b>3.1%</b>	<b>5 bps</b>
<i>Avg Assets/Avg Equity</i>	4.7	4.6	4.6			4.6	
<b>ROAE</b>	<b>11.5%</b>	<b>12.1%</b>	<b>14.7%</b>	<b>262 bps</b>	<b>322 bps</b>	<b>14.2%</b>	<b>-10 bps</b>

# Product Brief

## Super Premium



AURUM



SBI Card Elite



SBI Card PRIME



SBI Card Pulse



SimplyCLICK SBI Card



SimplySAVE SBI Card



Shaurya Select SBI Card



Miles Elite SBI Card



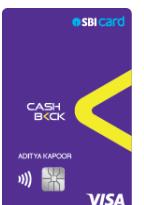
Miles Prime Card



Miles Select Card



Doctor's SBI Card



Cashback SBI Card

## Core Cards

### Banking



Bank of Maharashtra SBI Card



UCO Bank SBI Card



PSB SBI Card



Karnataka Bank SBI Card

### Co-Brand Cards

#### Retail



Flipkart SBI Card



PhonePe SBI Card SELECT BLACK



Tata Neu Infinity SBI Card



Apollo SBI Card SELECT



Akshara Singh Rathore SBI Card



Paytm SBI Card SELECT

#### Travel & Fuel



Indigo SBI Card Elite



KrisFlyer SBI Card Apex



BPCL SBI Card OCTANE



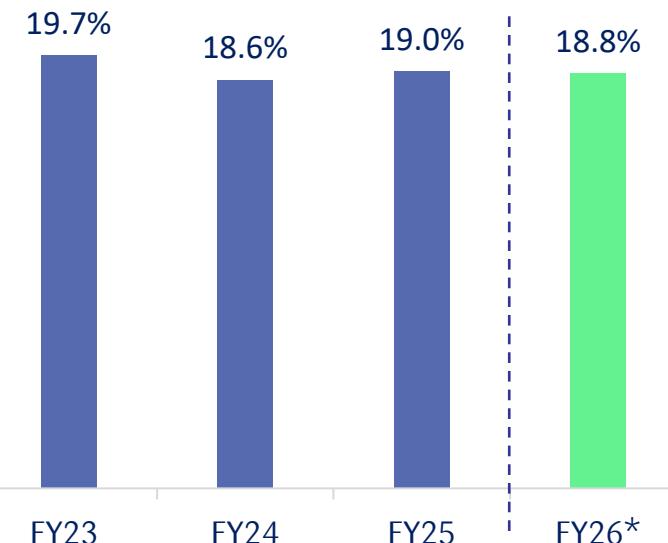
IRCTC SBI Card Premier

# Market Share

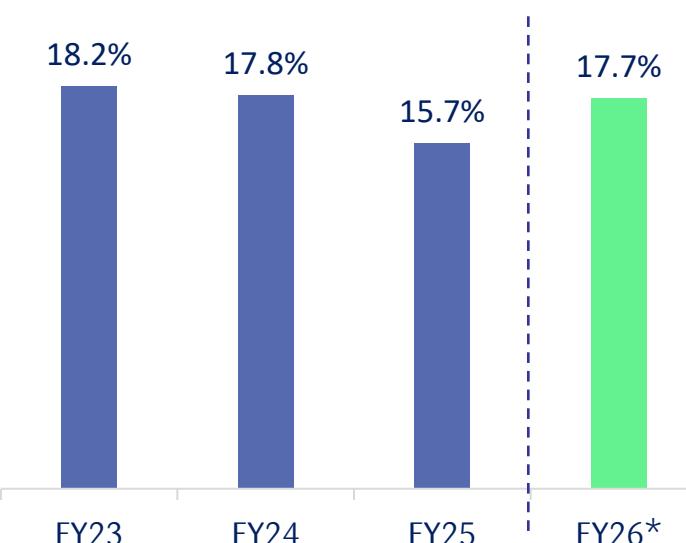
## Dominant credit card player in India



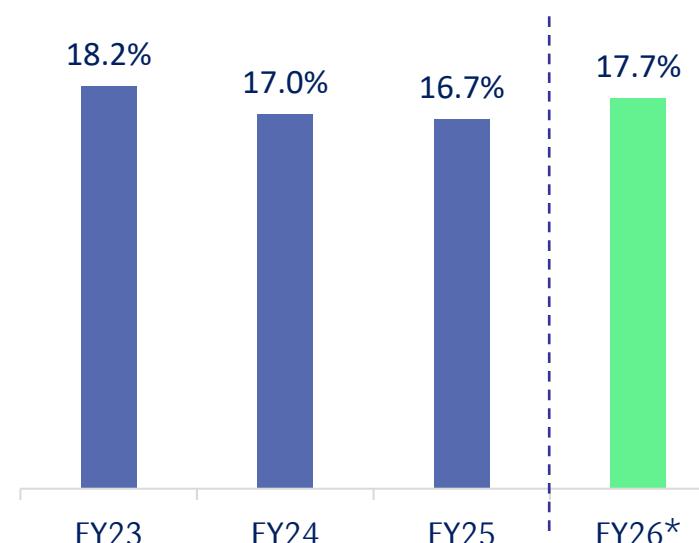
### CARDS IN FORCE



### SPENDS



### TRANSACTIONS

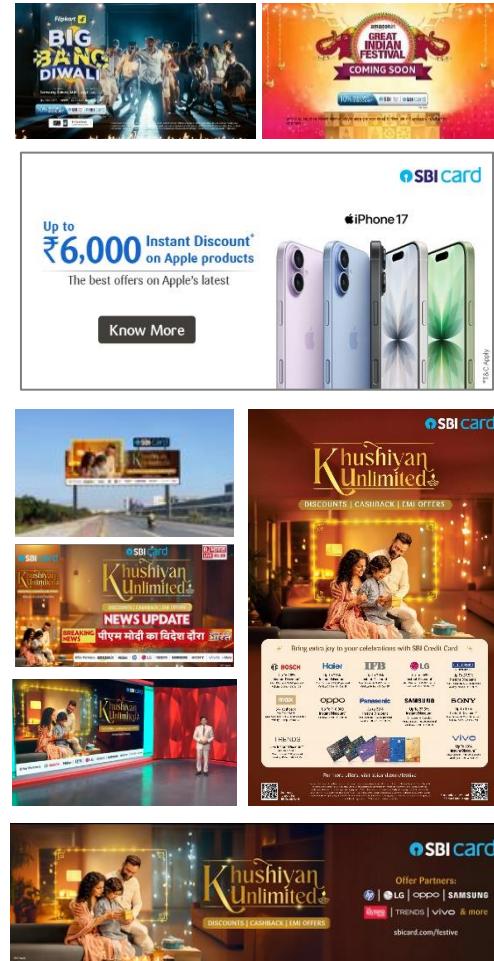


\*As per RBI report available till Dec'25

# Recent Developments

## Festive Offers Promotion Campaign 2025

- **Strategic Partnerships:** Collaborated with Apple, Amazon & Flipkart as a preferred partner to drive high-spend customer engagement & penetration during iPhone 17 Launch, Great Indian Festival & Big Bang Diwali Sale respectively.
- Promoted SBI Card's bouquet of festive-special offers through '**Khushiyana Unlimited**' - an integrated multi-lingual ATL campaign across Print, TV, OOH, Radio & Digital Media
  - Print Ads were released with a total of 22 insertions across leading National & Regional Dailies.
  - News & GEC genre was leveraged through In-content branding, including studio branding, across major TV news channels
  - Content integration with Radio Mirchi & Radio City across Delhi & Mumbai.
  - Promoted cashback & discount offers on 100+ brands across 2,950+ cities covering Consumer Durables, Mobiles & Laptops, Fashion & Lifestyle, Jewelry, Electronics etc.



## Grand Aarambham, a South India focused Festive Influencer Campaign

Led by R. Ashwin, the campaign was rolled out through a high-impact teaser-trailer-reveal format with leading sports and entertainment influencers. The campaign delivered large-scale organic reach, high engagement, and reinforced SBI Card's festive offerings.



## Landmark SBI Card Product Revamp

The co-branded 'Landmark SBI Card' has been revamped, enhancing the overall value proposition and to offer a more rewarding experience across platforms such as Lifestyle, Home Centre, Max, Spar, Baby Shop & EasyBuy. Available in three variants, the credit card offers up to 32,000 Bonus Reward Points annually.



## AURUM Cinema Branding

AURUM in-Cinema advertising in more than 100 premium screens across Mumbai, Delhi, Gurugram & Bengaluru during marquee movie releases.



## Awards and Recognitions



SBI Card golden streak continued at the LACP Awards. Our Integrated Annual Report FY24-25 has been awarded the Gold Award at the 2025 Spotlight & Inspire Awards - Global Communications Competition by LACP. Our report got an impressive score of 98/100 and was ranked 45th worldwide.



Ms. Salila Pande, Managing Director and CEO, SBI Card has been awarded as the most Powerful Women in business 2025 by Business Today. The award was conferred at the prestigious NSE premises and recognizes her exceptional leadership, marked by clarity of vision, strategic foresight and an unwavering commitment to building a strong future ready organization.



# Glossary

Term	Description
New Accounts	Sum of all accounts opened in a reporting period.
Card-in-force	Sum of all credit cards issued by us, including suspended credit cards that may be reactivated in future, net of cancelled and deactivated credit cards.
Spends	Total Spends (retail and corporate) constitutes the aggregate notional amounts (POS/online) transacted by our cardholders in a reporting period.
Retail Spends	Total retail spends constitutes the aggregate notional amounts (POS/online) transacted by our retail cardholders in a reporting period.
Corporate Spends	Total corporate spends constitutes the aggregate notional amounts (POS/online) transacted by our corporate entity cardholders in a reporting period.
Receivables	Total credit card receivables outstanding from our cardholders at the end of the reporting period.
Retail 30-day Active Rate	Constitutes the number of active accounts (with at least one retail transaction) over the total accounts in a month.
Market share - CIF	Market share-CIF is calculated by dividing our total cards outstanding by industry-wide total cards outstanding, as obtained from data published by RBI at the end of the reporting period.
Market share - Spends	Market share of total card spends is calculated by dividing our total card spends by the industry-wide total card spends, as obtained from data published by RBI for the reporting period.
Averages	Averages for various ratios are computed basis monthly denominators.
Spends per card	Spends per cards outstanding is calculated by dividing our total card spends by the average total cards outstanding for the period (annualized).
Receivables per card	Receivables per card outstanding is calculated as total receivables at the end of the reporting period divided by total cards at the end of the reporting period.
EBCC	EBCC is Earning before credit cost, calculated as aggregate of all revenue lines less interest cost and operating cost.
Yield %	Calculated as interest income from cardholders divided by average receivables for the period (annualized).
COF %	Calculated as total finance costs for the period divided by average borrowings (including lease liabilities) for the period (annualized).
NIM %	Calculated as interest income after subtracting finance cost divided by average receivables for the period (annualized).
Gross Credit Cost %	Calculated as Gross Write offs and incremental provisions on loan asset divided by average receivables for the period (annualized).
Cost to Income %	Calculated as operating and other expenses divided by Net revenue (Total revenue after subtracting finance cost.)
ROAA	Calculated as profit after tax divided by average total assets for the period (annualized).
ROAE	Calculated as profit after tax divided by the average shareholders' equity for the period (annualized).
GNPA%	Calculated as Stage 3 receivables divided by total receivables at the end of the period
NNPA%	Calculated as Stage 3 receivables after subtracting provision of stage 3 divided by total receivables less stage 3 provision for the period
ECL%	Calculated as total provision divided by total receivables at the end of the period
Shareholders' equity	Shareholders' equity is defined as sum of share capital, reserves and surplus excluding reserves created out of amalgamation.

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Thank You

