

Amber Enterprises India Limited
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Registered Office: C-1, Phase II,
Focal Point, Rajpura, Patiala-140401,
Punjab, India

Corporate Office: Universal Trade Tower,
1st Floor, Sector 49, Sohna Road,
Gurgaon-122018, Haryana, India



Date: 18 May 2025

To
Secretary
Listing Department

To
Secretary
Listing Department

BSE Limited

Department of Corporate Services Phiroze
Jeejeebhoy Towers Dalal Street, Mumbai – 400 001
Scrip Code : 540902
ISIN : INE371P01015

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,
Mumbai – 400 050
Symbol : AMBER
ISIN : INE371P01015

Dear Sir/Ma'am,

Subject: Investor Presentation on the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and financial year ended 31 March 2025

Pursuant to the relevant provisions of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 as amended, please find enclosed herewith Investor Presentation on the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and financial year ended 31 March 2025.

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, as amended.

This information will also be hosted on the Company's website, at <https://www.ir.ambergrouppindia.com/investor-information/investor-presentations/> for your information and for information of members / participants and public at large.

Kindly take the same into your records and oblige.

Thanking You,
Yours faithfully
For **Amber Enterprises India Limited**

(Konica Yaadav)
Company Secretary and Compliance officer
Membership No. : A30322



Amber Enterprises India Limited

Driving Transformation. Strengthening the Future.

Q4FY25 and FY25 Result Presentation
May 2025



Consolidated Total Income Surpasses ₹ 10,000 Cr Milestone for FY25

FY25 Financial Highlights (Consolidated)

Revenue[^] ₹ 9,973 Cr
+48% YoY

Operating
EBITDA* ₹ 796 Cr
+53% YoY

PAT# ₹ 251 Cr
+80% YoY

ROCE## 19.5%
+690 bps YoY

Q4FY25 Financial Highlights (Consolidated)

Revenue[^] ₹ 3,754 Cr
+34% YoY

PAT# ₹ 118 Cr
+20% YoY

Operating
EBITDA* ₹ 314 Cr
+34% YoY

[^] Does not include other income

* Before impact of ESOP expense and other non-operating income and expenses

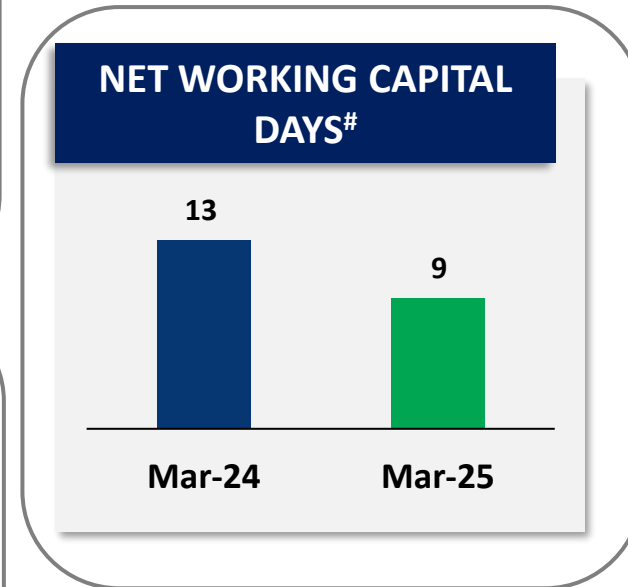
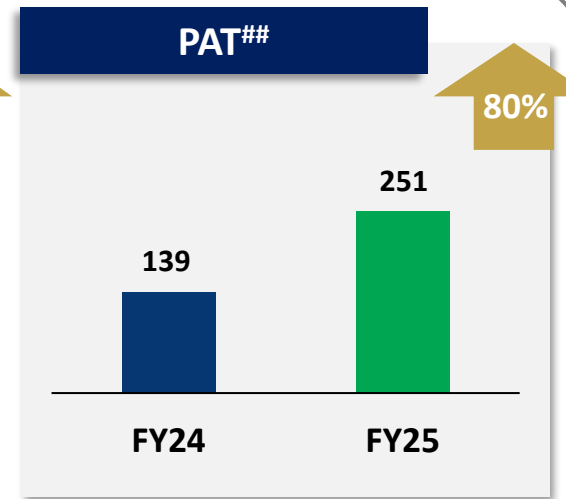
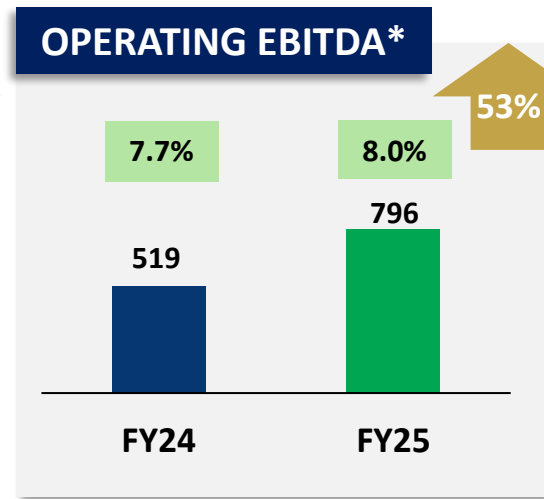
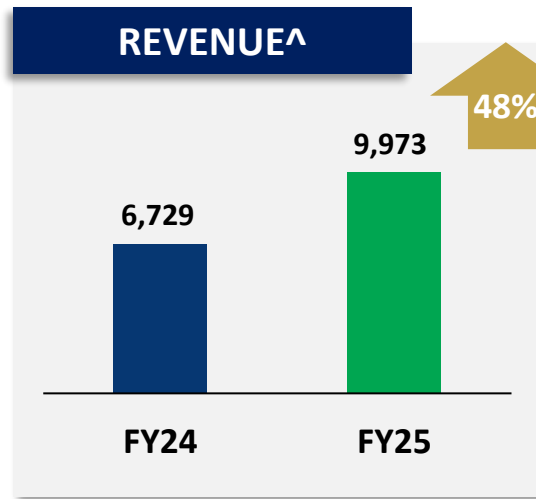
ROCE=Operating EBIT/[Avg(Opening + Closing) Net worth] + Avg (opening + closing) Net Debt]

PAT is after considering the share of loss of joint ventures of ₹ 30 Cr and ₹ 13 Cr for FY25 & Q4FY25 respectively

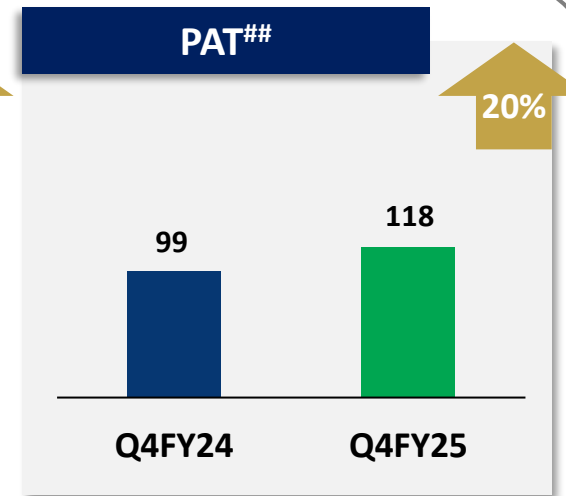
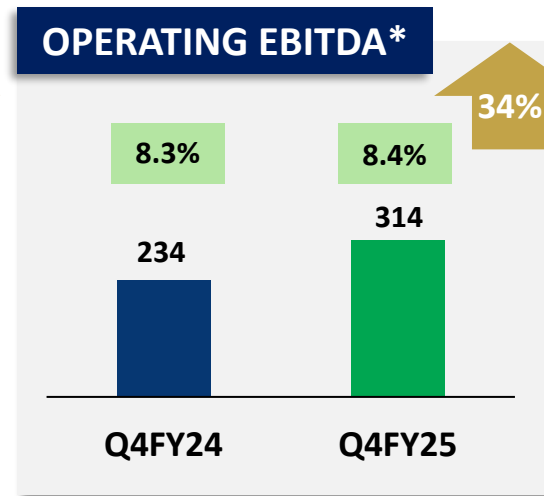
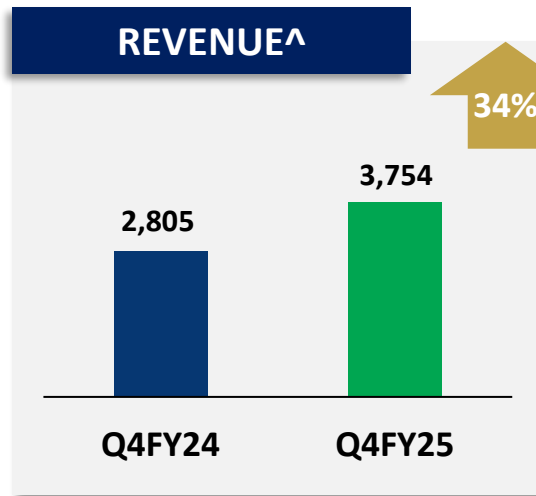
Q4 and FY25 Consolidated Performance

Amount in ₹ Cr

FY25



Q4 FY25



[^] does not include other income

^{*} Before impact of ESOP expense and other non-operating income and expenses

^{##} PAT is after considering the share of loss of joint ventures of ₹ 30 Cr and ₹ 13 Cr for FY25 & Q4FY25 respectively

[#] Days are calculated for the year on sales basis

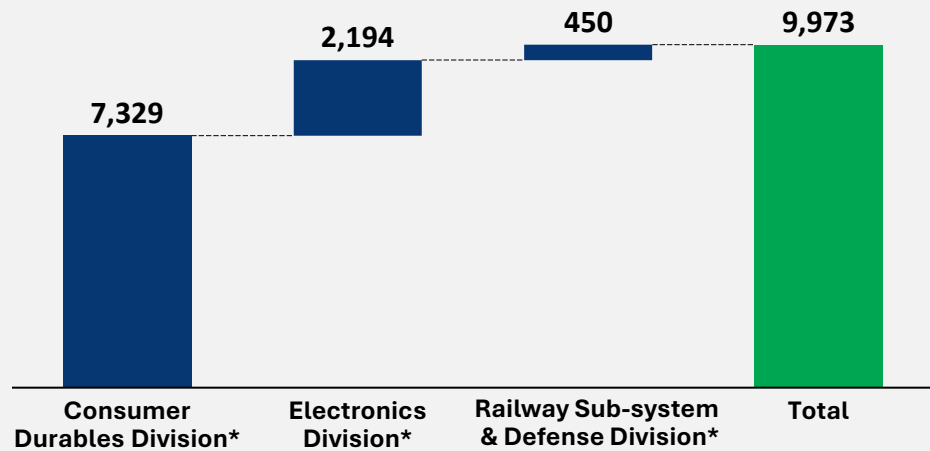
Consolidated Operating EBITDA & Revenue Build-up



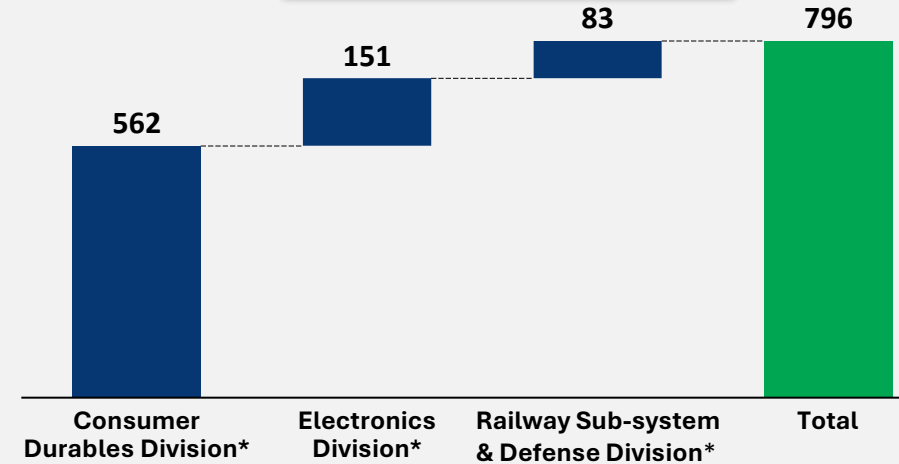
Amount in ₹ Cr

FY25

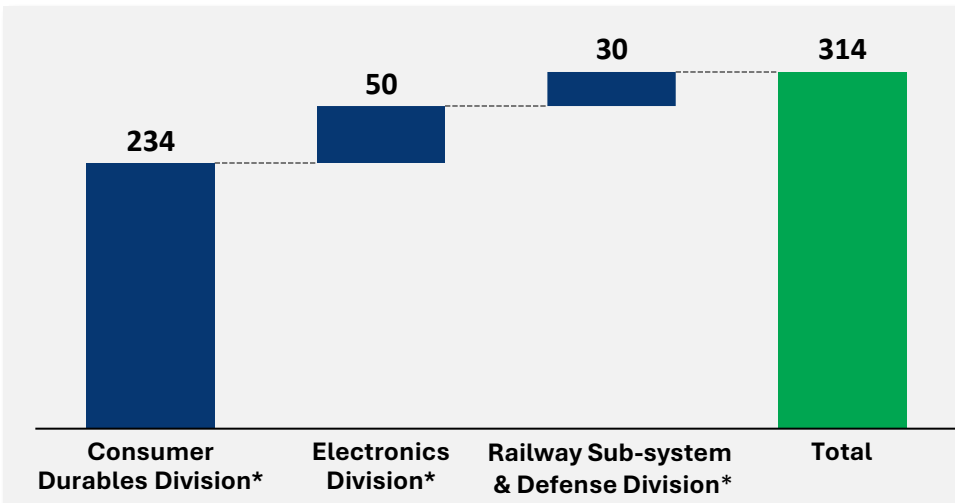
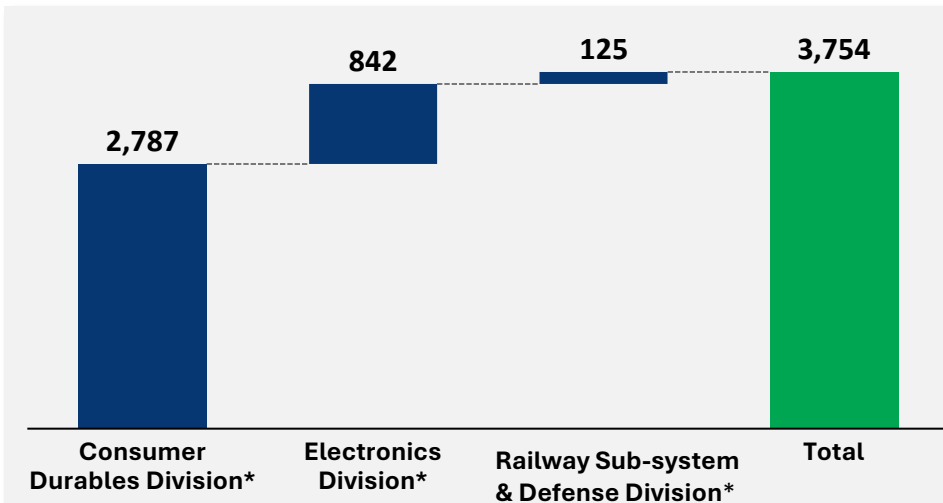
REVENUE* (Excl. other income)



OPERATING EBITDA**



Q4 FY25



Revenue & Operating EBITDA are not comparable with published segment results

*after inter-company eliminations and adjustments

** Before impact of ESOP and other non-operating income & expenditures

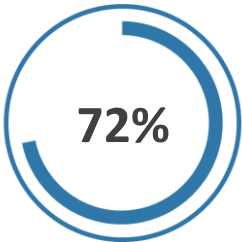
CONSUMER DURABLES DIVISION



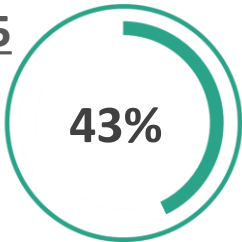
Division Overview

Reduced RAC (CBU)
Concentration

FY18



FY25

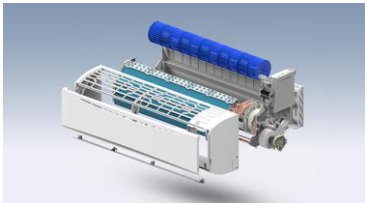


RAC (CBU) as a %
of total revenue



22

Facilities



~70%

BoM Catering Capability

Business
Verticals

RAC
FG & Component



Non-RAC
Components



Consumer Durable Product Portfolio



Diversification into Various Applications

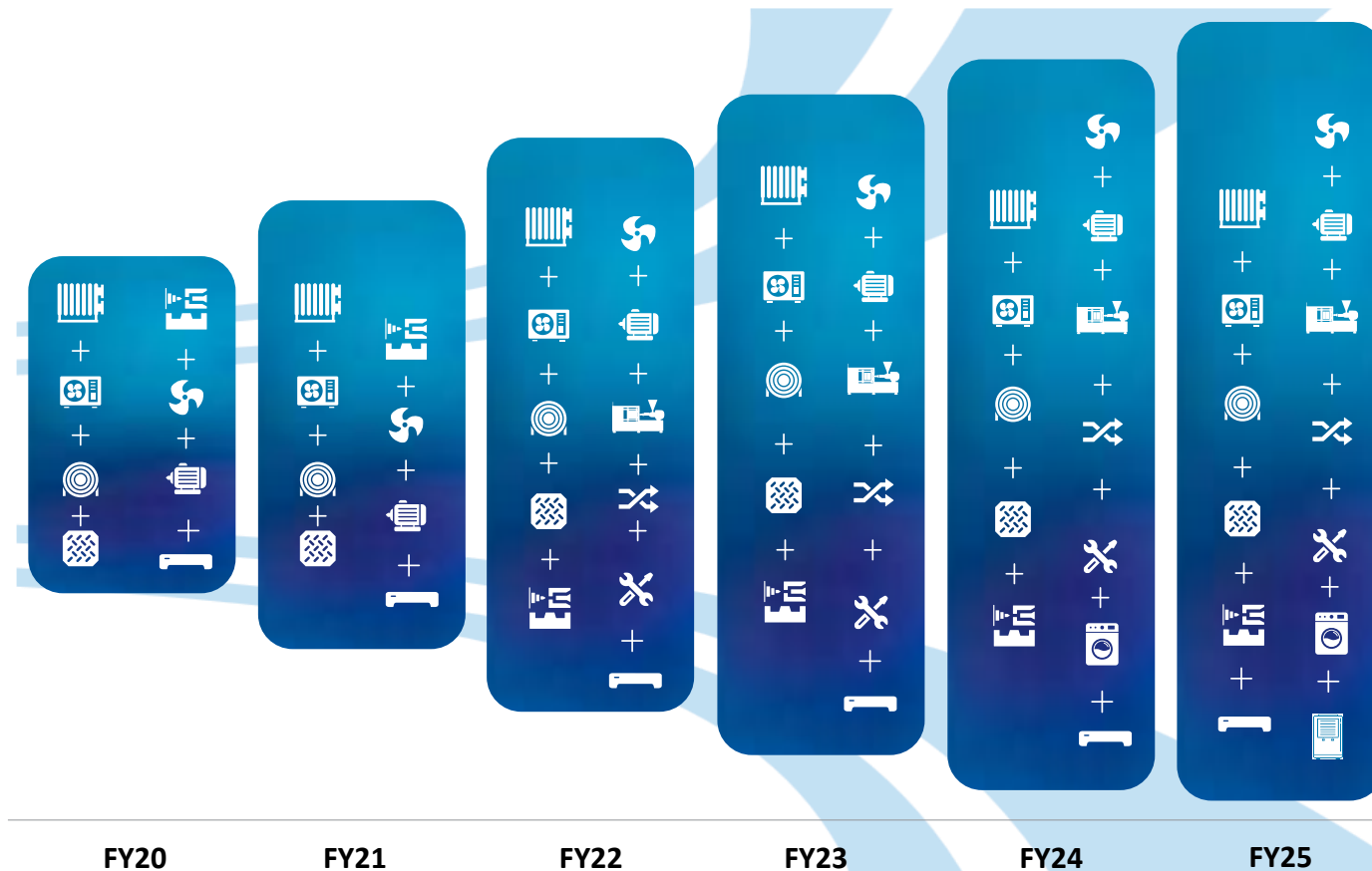
Products

FG

- IDU
- ODU
- Commercial AC
- Window AC

Components

- Copper Tube
- Sheet Metal
- Injection Moulding
- Motor
- Tools
- Heat Exchanger
- CFF
- Washing Machine



Target Segments

AC & Components

- Split AC, Window AC, Inverter AC
- Cassette AC and Ductable

Non-AC Components

- Refrigerators
- Washing Machine
- Microwave
- Water Purifiers
- Automobile
- Energy Meters
- Set Top Boxes, etc.

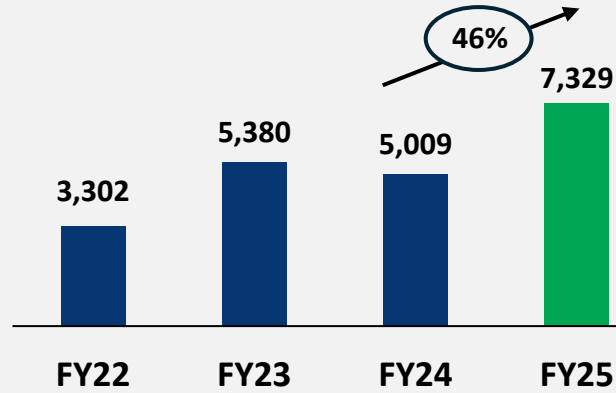
Consumer Durables Division Performance



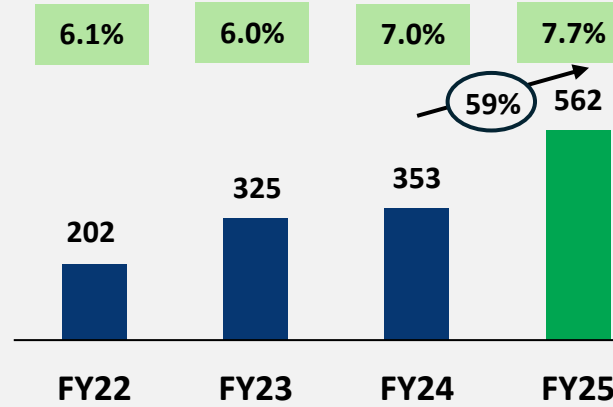
Amount in ₹ Cr

FY25

REVENUE (Excl. other income)



OPERATING EBITDA*

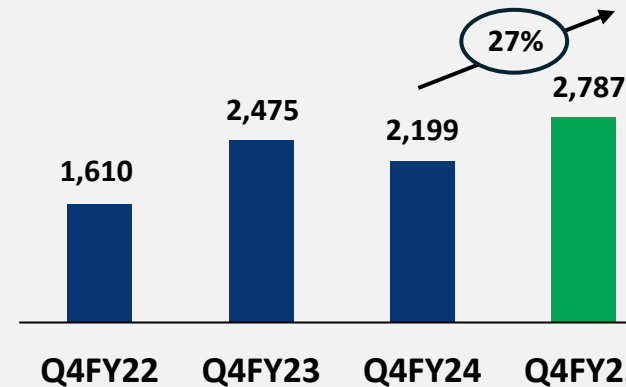


COMMENTS

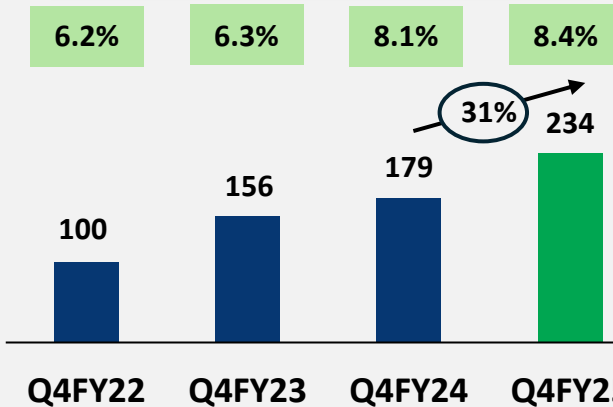
- Strong RAC business growth driven by positive industry demand during the year
- Revenue has increased by 46% YoY in FY25
 - RAC & its Components grew by 49%
 - Non-RAC components vertical grew by 31%
- Operating EBITDA has increased by 59% YoY in FY25
- Enjoyed market share of 26-27 % in RAC manufacturing footprint for the year
- Converted a big MNC customer from Gas Charging to full ODM/OEM solution during the year
- Built stronger order book of Light Commercial AC and onboarded new customers
- Diversified our offerings into more margin accretive component space

Q4 FY25

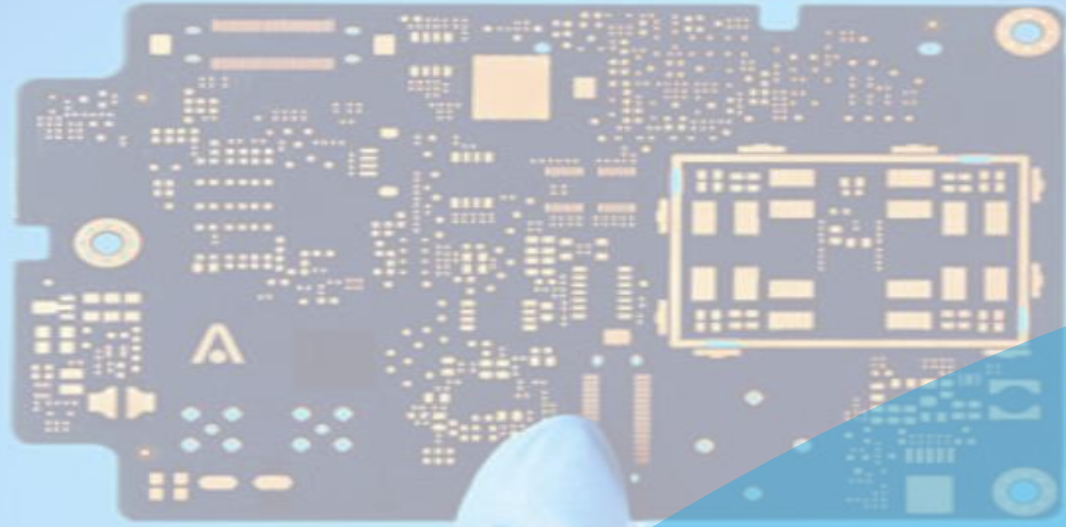
REVENUE (Excl. other income)



OPERATING EBITDA*



ELECTRONICS DIVISION



Division Overview

 **05**
Facilities



 **01**
Expansion at Hosur

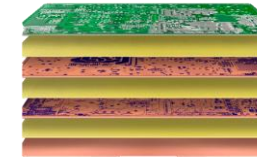
Business Verticals

PCB-A



Ever Electronics

Bare PCB



ASCENT
CIRCUITS

Korea Circuit

Electronic Component Manufacturing Scheme

- Scheme launched by MeitY with an outlay of ₹ 22,919 Cr to create robust component ecosystem
- Plan to file application for PCB categories of the scheme

Ascent Facility Expansion : Construction in progress for new facility at Hosur



Facility Expansion

Investment of INR 650 crore
for new facility at Hosur



Capacity Expansion

Upto 8,40,000 SqM annual capacity
in two phases



Timeline

Commercial Production
start by Q4 FY26

Joint Venture: Korea Circuit



JV

70% IL JIN Electronics
30% Korea Circuits



Products

HDI, Flex and Semi-Conductor
Substrates

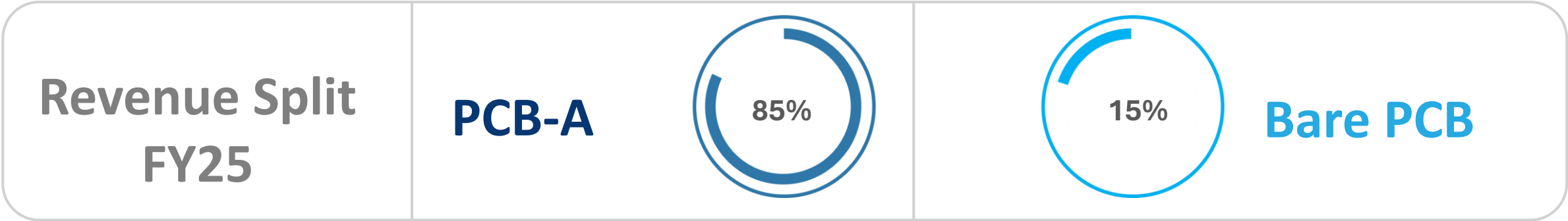


Target Customer

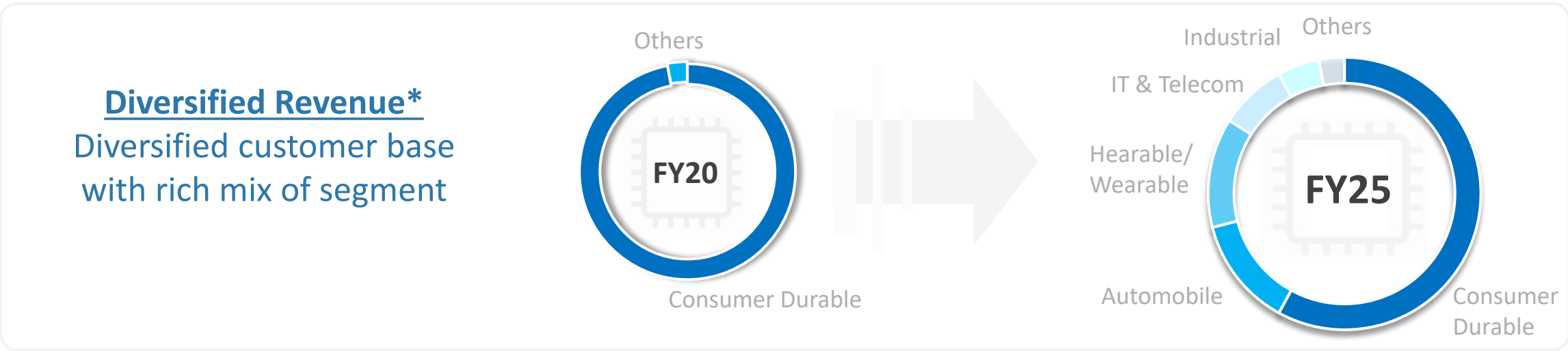
Mobile, IT, module and
semiconductor industry etc.

JV strengthened the bare PCB offering as comprehensive full stack EMS player

PCB-A and Bare PCB



Diversified Customer Segments



PCB-A growth coupled with Ascent and Korea Circuit expansion to further enhance customer mix

*Revenue split is for Electronic Division including ILJIN Electronics, EVER Electronics & Ascent Circuits; and prior to elimination for sales within group

Product Portfolio Expansion

Product Portfolio for PCBA's and Bare PCBs

Target Segments



Consumer Durables



Automobile



Smart Watches



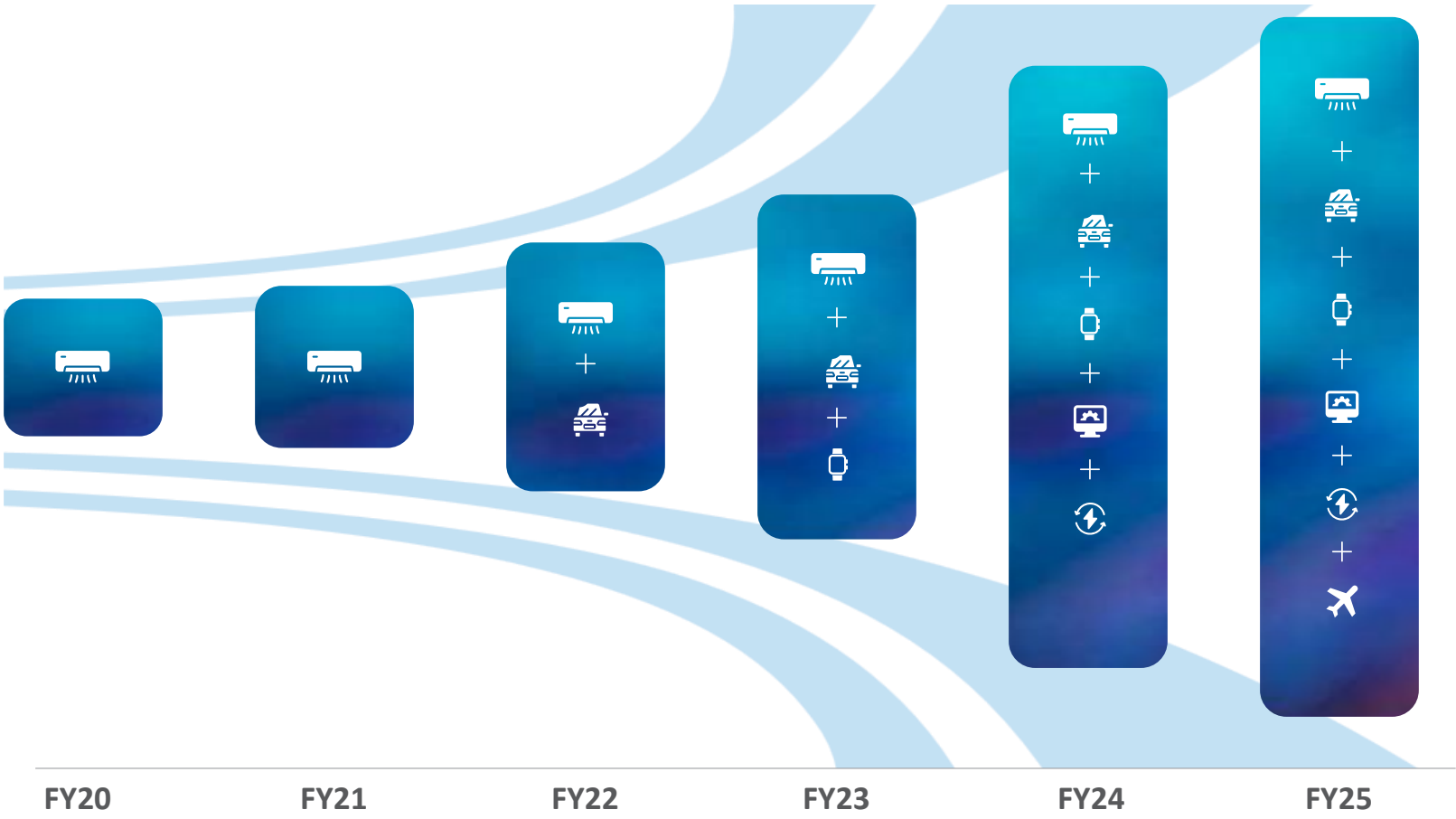
IT & Telecom



Industrial
(Including Energy)



Defence & Aerospace



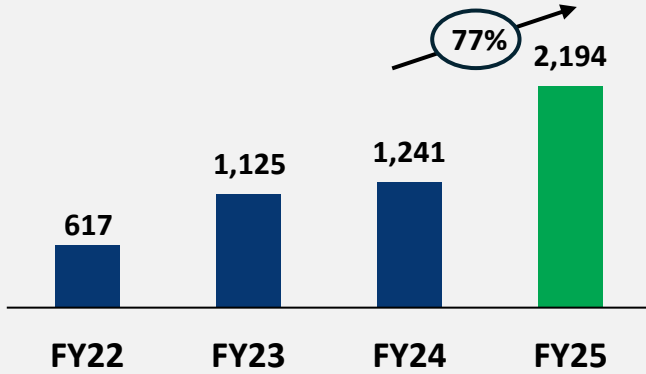
Electronics Division Performance



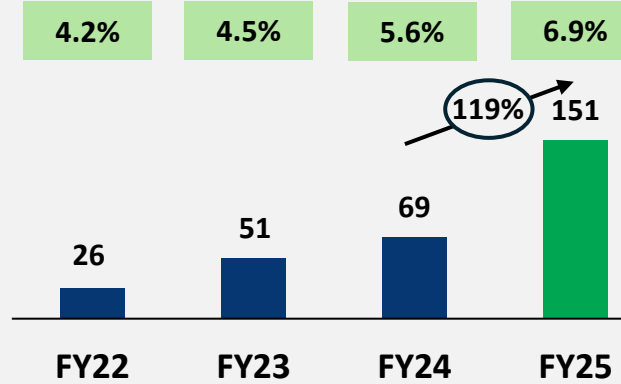
Amount in ₹ Cr

FY25

REVENUE (Excl. other income)

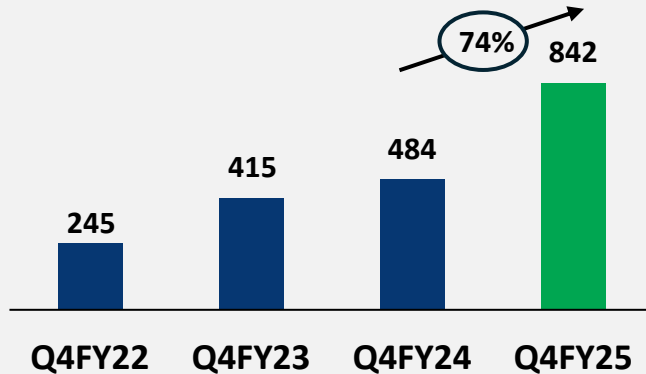


OPERATING EBITDA*

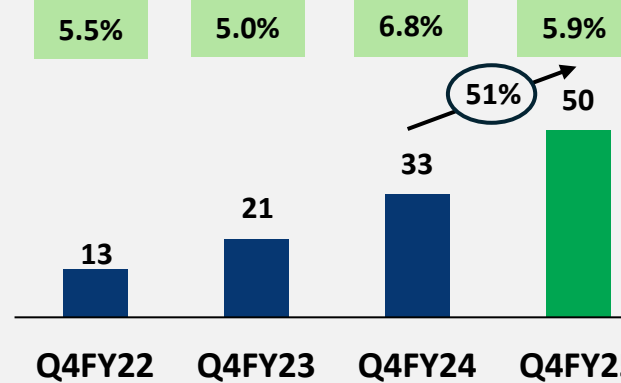


Q4 FY25

REVENUE (Excl. other income)



OPERATING EBITDA*



COMMENTS

- Robust revenue growth:
 - Revenue grew by 77% YoY to ₹2,194 Crs. in FY25
 - Surpassed revenue growth guidance of 55% for the FY25
- Operating EBITDA grew by 119% YoY in FY25
- Imposition of Anti-Dumping duty on PCBs (upto 6 layers) enabling inroads into customers of Consumer Electronics, IT, Auto - EV, aerospace and defense
- Bagged new orders in the segment of defense and renewable energy for PCB-A during the year
- Plan to file application under the Electronic Component Scheme for PCB categories

Electronic Division ROCE# of ~26% for the year FY25

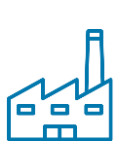
Note: Revenue & Operating EBITDA are not comparable with published segment results

ROCE=Operating EBIT/[Avg(Opening + Closing) Net worth] + Avg (opening + closing) Net Debt] *Before impact of ESOP expense and other non-operating income and expenses

The background of the slide features a blurred image of a high-speed train, with the letters 'ICF' visible on its side. Above the train, there is a building with a distinctive purple dome and several windows. The entire scene is overlaid with large, sweeping blue and white curved shapes that create a sense of motion and modernity.

RAILWAY SUB-SYSTEMS & DEFENSE DIVISION

Division Overview



01

Facility



02

Expansion of New Facilities



INR **2,000+** Cr
Order Book Visibility

Collaborations and Product Expansion



Doors



Gangways

Technology Transfer (ToT)
Greenfield Expansion



Coupler



Pantograph



Driving Gears



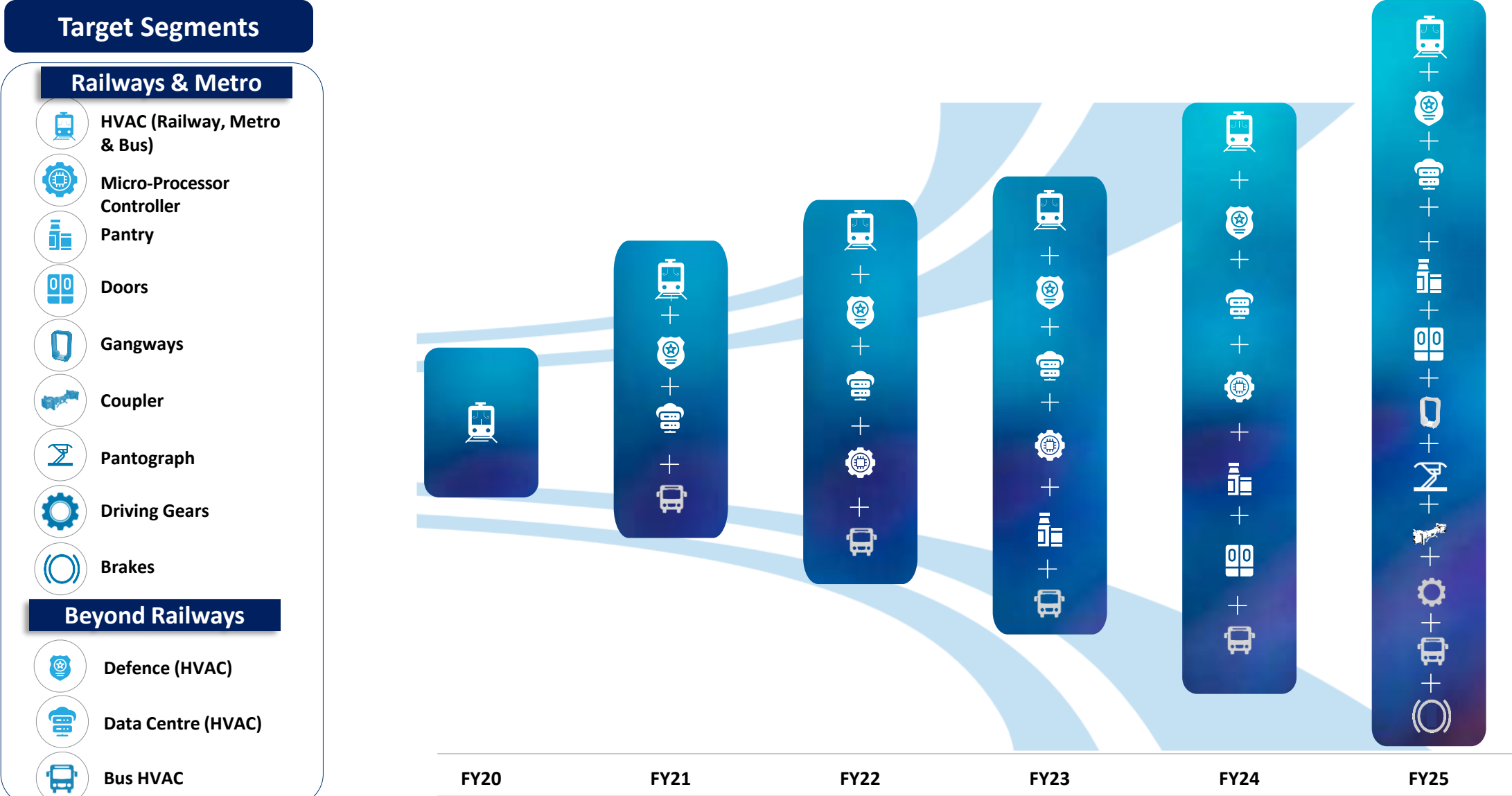
Brakes

JV with Yujin Machinery
New Facility Expansion



- Wallet share further enhanced by addition of brakes into Yujin Machinery JV product line-up
- Sidwal new greenfield facility is expected to commence operations by Q3FY26
- Yujin JV: Facility to be ready by Q1FY26, product trials to begin from Q2/Q3FY26 onwards

Diversification of Product Portfolio



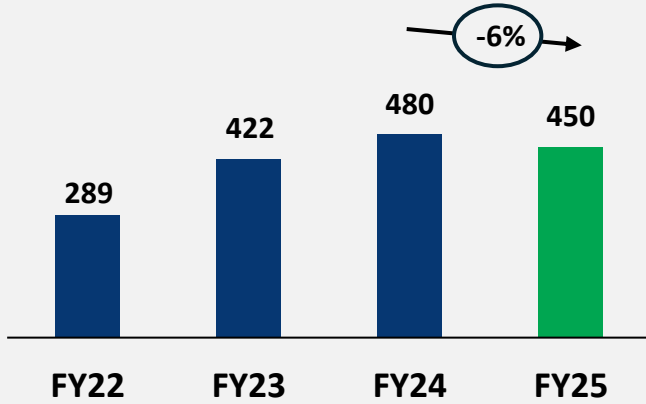
Railway Sub-systems & Defense Division Performance



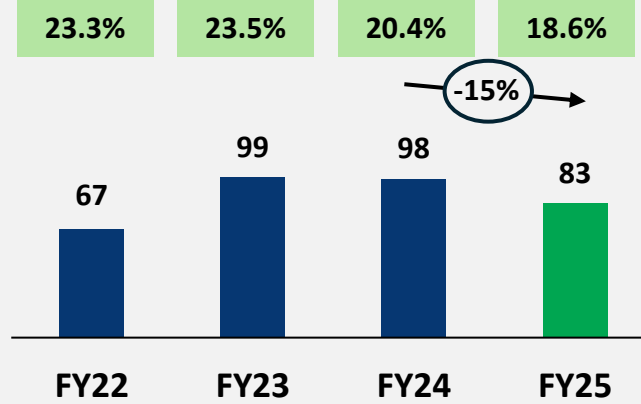
Amount in ₹ Cr

FY25

REVENUE (Excl. other income)



OPERATING EBITDA*

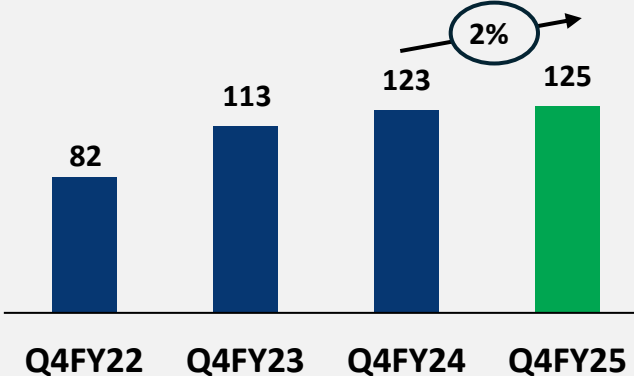


COMMENTS

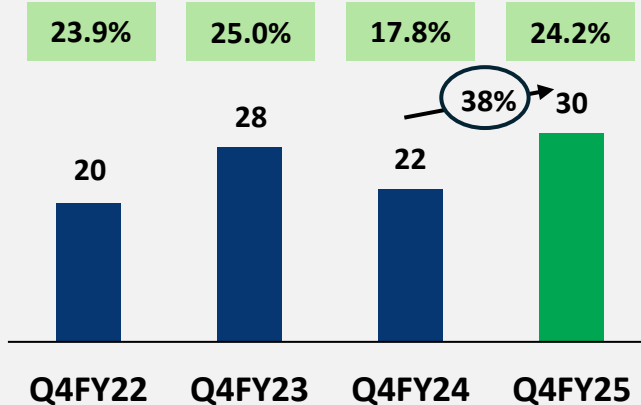
- Revenue declined by 6% YoY to ₹ 450 crores in FY25 due to
 - Delay in Metro projects and Vande Bharat Express project led to offtake delays
- Remain optimistic of doubling the division's revenue over the next two financial years
- Construction progressing well for Sidwal greenfield facility and is expected to commence operations by Q3FY26
- Yujin JV production facility to be ready by Q1FY26, product trials to begin from Q2/Q3FY26 onwards
- Bagged big HVAC order for Metro project during the year
- Defense projects gaining robust traction with strong export avenues

Q4 FY25

REVENUE (Excl. other income)



OPERATING EBITDA*





CONSOLIDATED FINANCIAL PERFORMANCE

Consolidated Profit & Loss Statement



Particulars (₹ in Crs.)	Q4FY25	Q4FY24	YoY	FY25	FY24	YoY
Revenue from Operations	3,754	2,805	34%	9,973	6,729	48%
Raw Material Consumption (RMC)	3,131	2,336		8,186	5,500	
Gross Profit	622	470	33%	1,787	1,229	45%
Gross Margins (%)	16.6%	16.7%		17.9%	18.3%	
Employee Expenses (excluding ESOP expenses)	90	70		316	240	
Other Expenses (excluding MTM loss on forward contracts, Loss on sale of FA and FA written off)	218	165		675	471	
Total Expenses (including RMC)	3,440	2,572		9,177	6,210	
Operating EBITDA	314	234	34%	796	519	53%
Operating EBITDA Margins (%)	8.4%	8.3%		8.0%	7.7%	
Depreciation & Amortization	58	51		228	187	
ESOP expenses	2	4		9	18	
Other Income (Including forex gain, adjustment of forex loss, loss on sale of FA and FA written off)	2	10		50	46	
EBIT	256	188	36%	609	361	69%
Finance Cost	55	48		209	167	
Profit before tax and share of profit/(loss) from JV	201	140	44%	400	194	106%
Share of (loss) of JV	(13)	(2)		(30)	(2)	
PBT	189	138	37%	370	191	93%
Tax	70	39		119	52	
PAT#	118	99	20%	251	139	80%
PAT Margins (%)	3.2%	3.5%		2.5%	2.1%	

#PAT is after considering the share of loss of joint ventures of ₹ 30 Cr and ₹ 13 Cr for FY25 & Q4FY25 respectively

Consolidated Balance Sheet



Particulars (₹ in Crs.)	Mar-25	Mar-24
Non-Current Assets	3,780	3,237
Property, plant and equipment (including Right-of-use assets)	2,268	2,092
Investment property	16	-
Capital work-in-progress	115	24
Goodwill	361	361
Other intangible assets	395	372
Intangible assets under development	83	66
Financial assets		
(i) Investments	119	111
(ii) Loans	33	3
(iii) Other financial assets	231	107
Non-current tax assets (net)	18	19
Deferred tax assets (net)	2	3
Other non-current assets	141	79
Current Assets	4,648	3,356
Inventories	1,655	841
Financial assets		
(i) Investments	117	106
(ii) Trade receivables	1,750	1,569
(iii) Cash and cash equivalents	213	132
(iv) Bank balances other than (ii) above	514	559
(v) Loans	3	2
(vi) Other financial assets	251	39
Other current assets	145	107
Assets classified as held for sale	0	0
Total Assets	8,428	6,593

Particulars (₹ in Crs.)	Mar-25	Mar-24
Equity	2,310	2,116
Equity share capital	34	34
Other equity	2,252	2,031
Non controlling interest	25	52
Non-Current Liabilities	1,561	1,192
Financial liabilities		
(i) Borrowings	959	668
(ii) Lease liabilities	97	85
(iii) Other financial liabilities	303	280
Provisions	23	21
Deferred tax liabilities (net)	177	138
Other non-current liabilities (including Government grants)	3	1
Current liabilities	4,556	3,285
Financial liabilities		
(i) Borrowings	981	766
(ii) Trade payables	3,170	2,167
(iii) Lease liabilities	22	21
(iv) Other financial liabilities	222	161
Other current liabilities (including Government grants)	144	160
Provisions	10	9
Current tax liabilities (net)	8	1
Total Equity & Liabilities	8,428	6,593

Consolidated Cash Flow



Particulars (₹ in Crs.)	FY25	FY24
Operating profit before working capital changes	755	508
Changes in working capital	27	503
Cash generated from operations	782	1,011
Direct taxes paid (net of refund)	(71)	(46)
Net Cash from Operating Activities (A)	711	965
Net Cash used in Investing Activities (B)	(953)	(1,035)
Net Cash from/(used in) Financing Activities (C)	323	(122)
Net Change in cash and cash equivalents	81	(191)

Company :



CIN: L28910PB1990PLC010265

Mr. Sudhir Goyal

sudhirgoyal@ambergrouppindia.com

www.ambergrouppindia.com

Investor Relations Advisors :

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Rahul Agarwal / Mr. Karan Thakker

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