

Ref: NCL/CS/2025-26/12

**Date: May 13, 2025** 

To,

The Manager

Listing Department

BSE Limited,

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort

Mumbai - 400001

Script Code: 539332

To,

The Manager

Listing Department

National Stock Exchange of India Limited,

Exchange Plaza, Plot No. C-1, G – Block,

Bandra Kurla Complex,

Mumbai - 400051

**Script Code: NAVKARCORP** 

Dear Sir/ Ma'am

Sub: Announcement under Regulation 30 of SEBI (Listing Obligations And

Disclosure Requirements) Regulations, 2015

In accordance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, we enclosed herewith latest investor presentation released by the Ultimate Holding Company of Navkar Corporation Limited i.e. JSW Infrastructure Limited.

Pursuant to Regulation 46 of the Listing Regulations, the aforesaid information is also available on the website of the Company i.e. www.navkarcorp.com

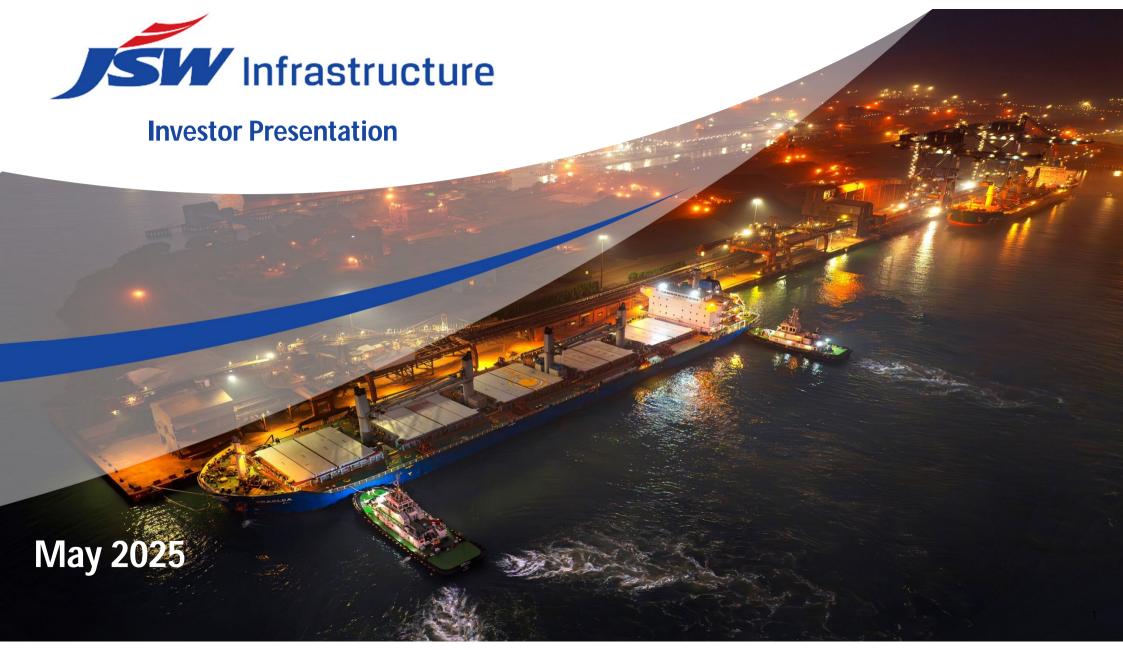
Thanking you,

For Navkar Corporation Limited



Deepa Gehani

Company Secretary & Compliance Officer



## **Forward Looking and Cautionary Statement**



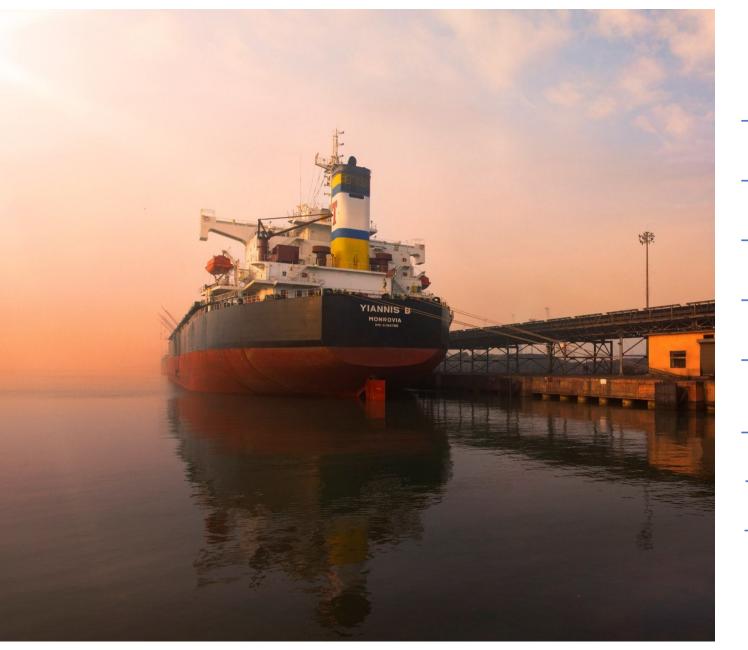
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The Potential investors shall be in compliance with the applicable Insider Trading Regulations, with respect to the Company in reference to the information provided under this presentation.





## **Agenda**

**JSW Infrastructure- An Overview** 

Indian Economy & Strong
Fundamentals of Port Sector

**Growth Strategy and Key Project Updates** 

FY25 Operational & Financial Performance

**Robust Financials and Strong Balance Sheet** 

**Sustainability** 

To conclude

**Appendix** 





Amongst India's leading Conglomerates with a turnover of US\$24 Bn<sup>1</sup>



- **Steel**
- India's largest steel producer
- Consol. capacity of 35.7<sup>2</sup> mtpa, growing to 43.5 mtpa by Sep'27
- Targeting 51.5 mtpa capacity by FY31
- Market Cap: ~US\$29 Bn



#### Infrastructure

- Second largest private port operator in India 177 mtpa capacity
- Strategically located Ports and Terminals on the west and east coast of India
- Equity listing in Oct 2023, current market cap of ~US\$7 Bn



#### **Paint**

- Capacity of 170,000 klpa
- State-of-the-art plants in Karnataka and Maharashtra
- Targeting 800,000 klpa capacity by FY30



#### **Ventures**

 Early-stage institutional venture capital fund investing in technology companies across Platform and SaaS businesses at pre-series A to series A stages

**Note**: Market cap as of May 12, 2025 | 1. As of FY242. 5mt capacity at Vijayanagar under commissioning. mtpa: million tonnes per annum, GWh: Gigawatt hours, GW: Gigawatt, klpa: kilo litres per annum



# Infrastructure

- Power producer with 12.2 GW of generation capacity at the end of FY25
- Targeting 20GW generation + 40GWh of energy storage capacity by FY30
- Market Cap: ~US\$10 Bn



#### Cement

- Capacity of 20.6 mtpa, growing to ~41 mtpa
- Lowest CO2 emission intensity in Indian cement industry and among major global companies
- Targeting 60 mtpa capacity



- 35% stake in JSW MG Motors India
- Plan to build largest EV complex in India
- Targeting 300k of PV and 100k of CV capacity by 2030

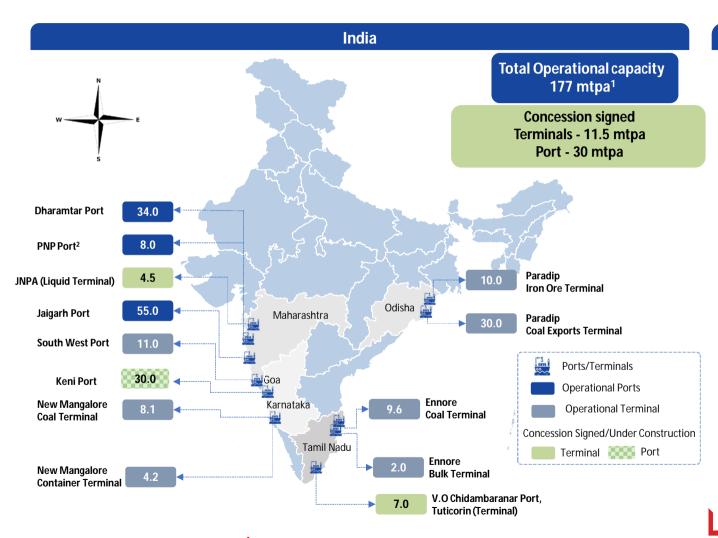


#### **Sports**

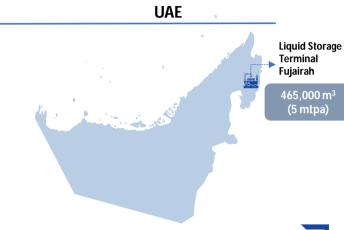
- High Performance Training centre at Vijayanagar and 4 satellite centres – trained Olympic medal winners
- Teams Owned: Delhi Capitals, Pretoria Capitals, Bengaluru FC and Haryana Steelers

## **JSW Infrastructure: Strategically Located Assets**





#### International

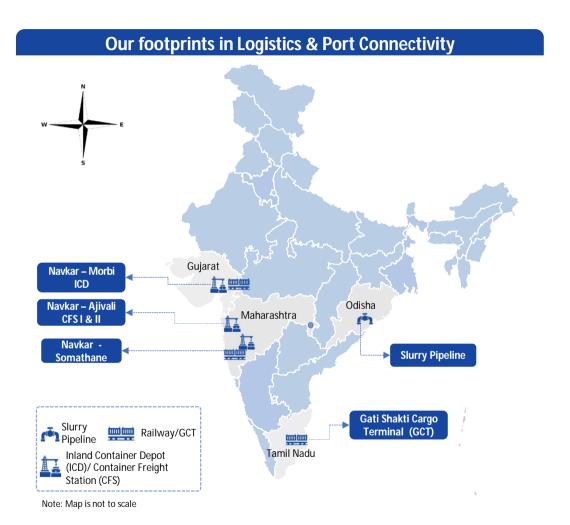


- O&M contracts at two dry bulk terminals in Fujairah
   (24 mtpa) and Dibba (17 mtpa) in UAE
- Locational advantage enhances sticky cargo profile that leads to lower transportation costs
- Strategic presence on West and East coasts of India
- Diversified presence ensures good connectivity to industrial hinterlands and mineral rich belts

2. The company owns a majority stake in PNP port Please note the map is not to scale

## **Presence in Logistics & Port Connectivity**





### **Key Equipments**





2450+
Domestic standard containers

602
Trailers for last mile delivery





11<sup>1</sup> Rakes

RTG Cranes

Land Bank (Acres)							
Particulars	Developed	Undeveloped	Total				
Panvel Maharashtra	84	59	143				
Morbi, Gujarat	99	41	140				
Total	183	100	283				

## **Well Equipped Ports and Terminals with Multi-Modal Evacuation Channels**



Majority of the ports have the natural advantage of a deep draft, permitting direct berthing of larger vessels like cape size and post panamax vessels, and multi modal evacuation channels enabling us to provide customized supply chain solutions

#### **West Coast**

#### Jaigarh Port



- Berth Length: 2,319 meters
- Draft: 17.5 meters
- Capacity: 55.00 mtpa

#### **Dharamtar Port**



- Berth Length: 771 meters
- Draft: 5.0 mt. at berth pocket, 3.5 mt, at Amba river channel
- Capacity: 34.00 mtpa

#### **South West Port**



- Berth Length: 450 meters
- Draft: 14 meters
- Capacity: 11 mtpa

#### New Mangalore Container Terminal



- Berth Length: 350 meters
- Draft: 14 meters
- Capacity: 4.20 mtpa1

#### **New Mangalore Coal Terminal**



- Berth Length: 315 meters
- · Draft: 14 meters
- Capacity: 8.07 mtpa

#### PNP Port<sup>2</sup>



- Riverine Port with draft of 3.5 meters
- Capacity: 8.00 mtpa

#### **East Coast**

#### **Paradip Iron Ore Terminal**



- Berth Length: 370 meters
- Draft: 16 meters
- Capacity: 10.00 mtpa

#### **Ennore Coal Terminal**



- Berth Length: 348 meters
- Draft: 16 meters
- Capacity: 9.6 mtpa

#### **Paradip Coal Exports Terminal**



- Berth Length: 686 meters
- Draft: 15 meters
- · Capacity: 30.00 mtpa

#### **Ennore Bulk Terminal**



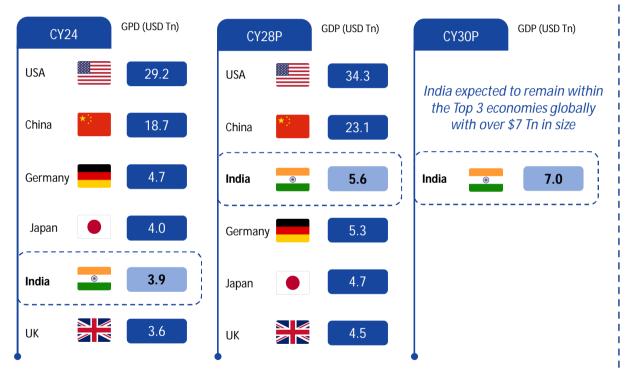
- Berth Length: 270 meters
- Draft: 14.5 meters
- Capacity: 2.00 mtpa



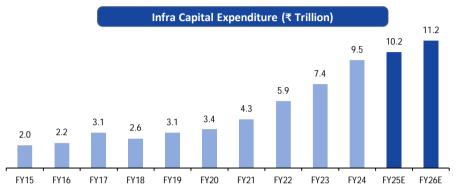
## **Indian Economy Poised to Grow**



#### India on Track to be 3rd Largest Economy with a Size Of \$7 Tn+



#### **Government's Thrust on Infra Capex**



#### Flagship Govt. programs to drive large scale infra improvements



#### • National Infrastructure Pipeline

\$1.5 Trillion + investment planned from FY20-25 to develop infrastructure



#### Bharatmala

65,000 kms+ of highways/roads connecting 550 districts



#### Sagarmala

\$80 Bn+ planned for port modernization



#### UDAN

120 new airports planned



#### PM Gatishakti

Various Multi-model connectivity projects being evaluated

## **Indian Port Sector - Strong Fundamentals**





7,500+ km of coastline and 5,000 km of navigable waterways



Maritime routes contribute 95% of India's trade volume



India has 12 major and 200+ non-major ports with a capacity of ~2,700 mtpa



Aspiration to Quadruple port capacity to 10,000 mtpa by 2047



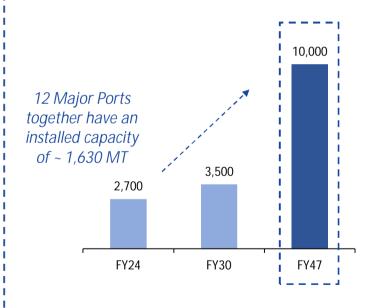
Maritime India Vision (MIV) 2030 has identified key interventions across 4 areas to Develop best-in-class Port infrastructure

- o Brownfield capacity augmentation;
- o Developing world-class Mega Ports;
- Development of a transshipment hub in Southern India; and infrastructure modernization



Adoption of the Landlord Model: Huge Opportunity for the Pan India Private Terminal Operators: Total Cargo handling Capacity of 12 major ports is  $\sim$ 1,630 mtpa

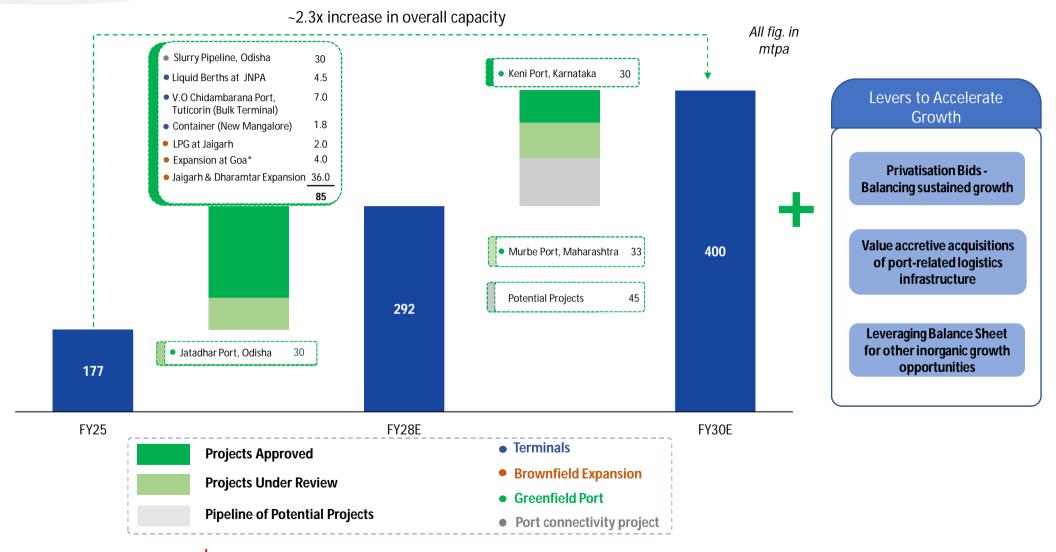
#### Port capacity to Quadruple to 10,000 mtpa by 2047





## **2030 Road Map for Growth and Value Creation for Port Segment**





## 2030 Road Map for Logistics segment



# Foray into Logistics through Navkar and GCT Navkar – Morbi Guiarat Navkar - Ajivali Maharashtra CFSI&II Navkar -Somathane Gati Shakti Cargo Terminal (GCT) Railway/GCT Tamil Nadu Inland Container Depot (ICD)/ Container Freight Station (CFS)

#### **Growth Strategy**

#### 1. Greenfield ICDs

Leverage JSW Group's diverse business locations (Steel, Cement, Paints, etc.) to set up railway sidings and infrastructure for storage, bagging/stuffing and other value-added services

#### 2. Gati Shakti Multi-Modal Cargo Terminal (GCT) – Asset light model as land is provided by the Railways

Participate in the upcoming GCT bids, following the successful bid for GCT at Arakkonam, Chennai.

#### 3. Inorganic Opportunities

Acquiring CFS and ICD businesses, akin to the acquisition of Navkar Corp.

#### 4. Partnerships/Associations

Partner/ Collaborate with operators and third-party customers to drive business growth and expansion.

#### **FY30 Targets**

Revenue (Crore) ₹ 8,000

EBIDTA (Crore) ₹ 2,000

**CAPEX (FY25-30)** ₹ 9,000 Crore

## **Key Project Updates (1/3)**



#### **Terminals**

#### V.O. Chidambarana Port, Tuticorin

- Concession agreement signed in July 2024
- Construction of 7mtpa berth to handle dry bulk cargo, estimated Capex of ₹600 crore
- Construction work is ongoing, while interim operations began in January 2025
- Expected completion by Q4 FY26

#### JNPA (Liquid Terminal)

- Concession agreement signed in April 2024
- Two liquid cargo berths with total capacity of 4.5mtpa, estimated capex of ₹100 crore
- 95% of the pipelines delivered and 55% installed, with interim operations resulting in 0.1 MMT of edible oil cargo in Q4 FY25
- Completion by Q2 FY26

## **Expansion at Mangalore Container**

- Capacity Expansion from 4.2 to 6mtpa
- Estimated Capex ₹150 crore
- Soil test completed
- Yard design and infrastructure engineering works underway
- Expected completion by Q2 FY27





Images of Tuticorin site





JNPA site image

## **Key Project Updates (2/3)**



## **Brownfield Expansion**

#### **Expansion at Goa**

- Capacity expansion to 15mtpa from 8.5 through the Construction of Covered Shed
- Covered Shed work completed as per scheduled timeline
- Consent to Operate (CTO) in place for additional 2.5mtpa, for balance 4mtpa approvals are under process

#### LPG at Jaigarh

- Capacity 2mtpa
- Estimated Capex ₹900 crore
- Plot grading work 95% completed
- Berth construction and LPG terminal is under progress
- Targeting completion by June 2026

#### **Expansion at Dharamtar & Jaigarh**

- Capacity Expansion 36mtpa at Dharamtar (21mtpa) and Jaigarh(15 mtpa), on the back of expansion of 5mtpa Steel-making capacity of Anchor customer at Dolvi
- Estimated Capex ₹2,359 crore
- Enquiry/Tender floated for Equipments & Conveyors
- Berth Construction & Dredging work in progress
- Targeting completion by March 2027



Cover shed work completed at South West Port, Goa





LPG construction at Jaigarh Port

## **Key Project Updates (3/3)**

## Infrastructure

#### **Greenfield Port**

#### **Keni Port**

- All weather 30mtpa greenfield multi-cargo, direct berthing, deep water commercial port
- Concession agreement signed with Karnataka Maritime Board in Nov 2023
- Estimated Capex ₹4,119 crore
- All site (Geo Technical, Metocean) studies completed
- Construction is to be completed in three and half years and commercial operations are to commence in FY 2029

#### **Jatadhar Port**

- Concession agreement expected to be signed during Q1 FY 2026
- Capacity 30mtpa
- Estimated Capex ₹3,000 crore
- 2.5 million cubic meter (CBM) dredging completed
- Construction to be completed by March 2027

# NAMES CO.

Keni port area image



Dredging work underway at Jatadhar

## Port connectivity projects

#### **Slurry Pipeline Project (30 mtpa)**

- 302KM Slurry pipeline in Odisha Nuagaon to Jagatsinghpur
- 210km of welding and 180km of lowering completed
- Completed acquisition and signed a Long term Take or Pay Agreement with JSW Steel
- Total estimated Capex ₹4,000 crore, Capex incurred ₹1,660 crore
- Construction to be completed by March 2027



Setting up slurry pipeline



## FY 2025 - Key Highlights





- Total Cargo Handled at 117 MT (+9% YoY), Third-party cargo volume grew by 34%,
- Share of third-party cargo volume stood at 49% in FY25 vs 40% a year ago
- Total Revenue of ₹4,829 (+20%), EBITDA at ₹2,615 Crore (+17% YoY) and net profit of ₹1,521 Crore (+31% YoY).



Board recommended dividend of ₹0.80\*/share, representing 40% of the Face Value (27.5% in FY24)



LOI (Letter of Intent) received for Murbe Port- a greenfield port in the state of Maharashtra



Interim operations commenced at both the JNPA (Liquid Terminal) and at Tuticorin Terminal



- Foray into Logistics Segment with acquisition of majority stake (70.37%) in Navkar Corporation Limited
- Acquisition of Slurry Pipeline Business and entered into a long term take or pay agreement with the Anchor Customer



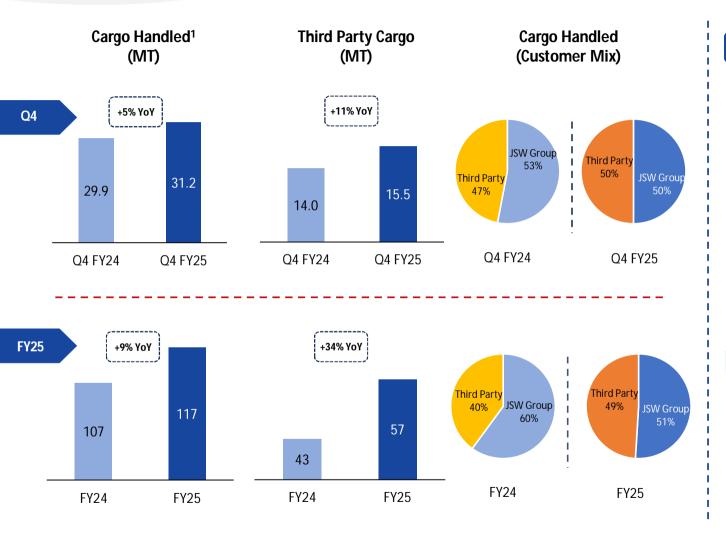
- Gross Debt of ₹4,659 Crore and Cash and Bank balance of ₹3,188 Crore (as of 31st Mar 2025)
- Net debt to Operating EBITDA of 0.65x: Strong balance sheet to pursue value-accretive organic and inorganic growth



- Rated as "Low Risk" by Sustainalytics for Environmental, Social, and Governance (ESG)
- Jaigarh Port was awarded with the "Sword of Honour" by the British Safety Council

## **Q4 & FY2025: Operational Performance - Ports**





#### **Key Drivers – Q4 FY25**

- Total Cargo Handled of 31.2 MT, growth of 5% YoY
  - Interim operations at the Tuticorin Terminal and the JNPA Liquid Terminal.
  - Strong performance at the Coal terminals of Mangalore, Ennore and Paradip
  - The growth was partially offset by lower cargo volumes in the Iron Ore terminal of Paradip.
- Third-party cargo grew by 11%, the share of thirdparty cargo volume stood at 50% in Q4 vs 47% a year ago

#### **Key Drivers – FY25**

- Total Cargo Handled of 117 MT, growth of 9% YoY
- Third-party cargo grew by 34%, the share of thirdparty cargo volume stood 49% in FY25 vs 40% a year ago

**Note**: 1) The volume for the Fujairah oil tank farm business has been restated for the current and prior periods to reflect the actual port cargo handled rather than the storage capacity volumes. This is in line with the practice followed by the relevant Port Authorities. Consequently, the Q4 FY24 cargo is now 29.9 MT instead of 29.3 MT and FY24 cargo is now 107 MT instead of 106.5 MT.

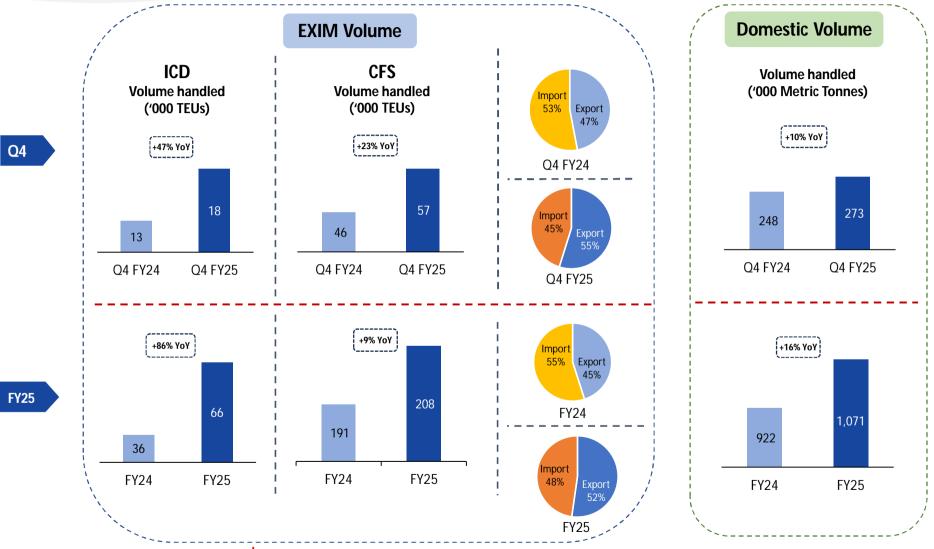
## Q4 & FY25 - Financial Performance - Ports





## Q4 & FY2025: Operational Performance - Navkar Corporation Ltd





**Note**: ICD - Morbi, CFS - Somathane and Ajivali I & II and PFT/Rail - Morbi, Somathane and Udhana \*TEUs – Twenty-foot Equivalent Units

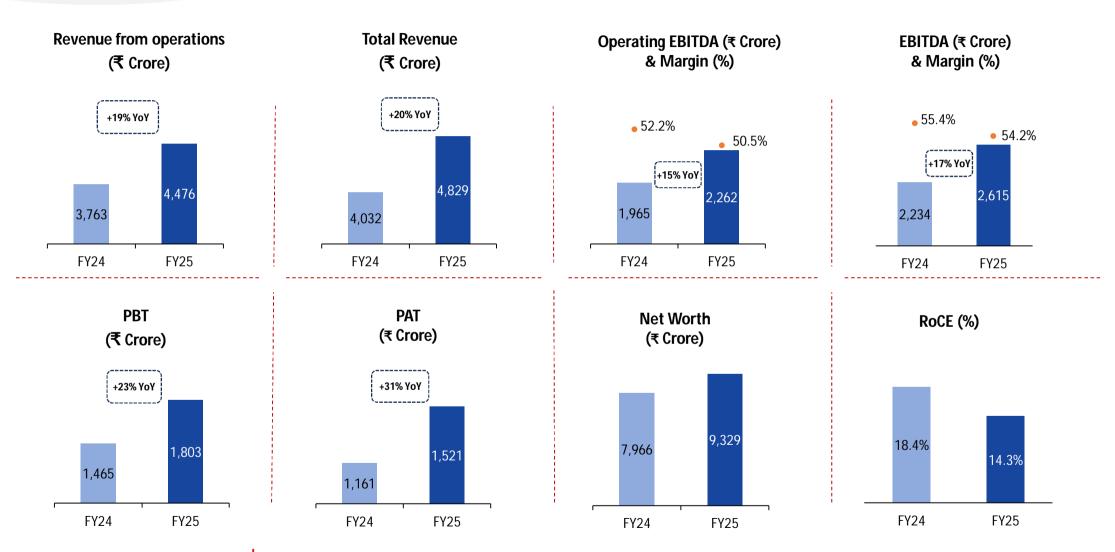
# Q4 & FY2025: Financial Performance – Logistics Segment



Particulars (₹ in crore)	Q4 FY25	FY25*	
Revenue from Operations	131	250	
Other Income	3	10	
Total Income	134	259	
EBITDA	17	41	
Depreciation	13	24	
Finance Cost	20	42	
Profit/Loss before Tax	(16)	(26)	
Tax Expenses	(0)	(0)	
Profit/Loss after Tax	(16)	(26)	

## **FY25 – Consolidated Financials and Key Performance Indicators**

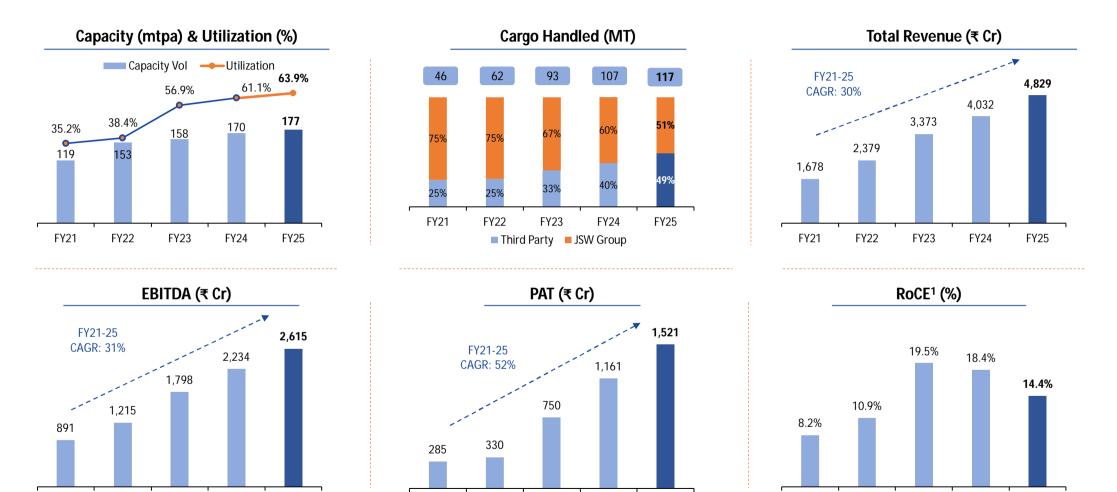






## **Robust Operational and Financial Metrics**





FY25

FY21

FY22

FY23

FY24

FY25

FY22

FY23

FY24

FY25

FY21

FY22

FY23

FY24

FY21

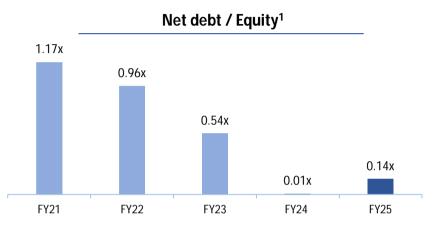
Note: 1. Return on Capital Employed (RoCE) is calculated as EBIT as a percentage of Capital Employed, where Capital Employed refers to the sum of total equity and Net Debt. EBIT is calculated as Operating EBITDA minus depreciation and amortization.

<sup>2.</sup> The volume for the Fujairah oil tank farm business has been restated for the current and prior periods to reflect the actual port cargo handled rather than the storage capacity volumes. This is in line with the practice followed by the relevant Port Authorities. Consequently, the FY24 cargo is now 2MT instead of 1.4 MT earlier.

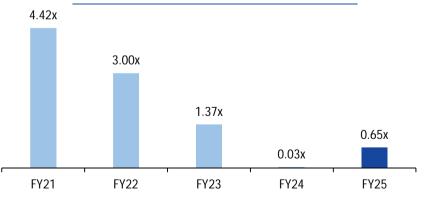
## **Strong Balance Sheet**



## **Well-Positioned to Pursue Growth Opportunities**



#### **Net debt / Operating EBITDA<sup>2</sup>**



#### Raised capital at competitive rates



In January 2022, issued a USD 400 million 4.95% sustainability-linked senior secured notes due in 2029



#### **International Ratings**

- ✓ Fitch: BB+ / Positive
- ✓ Moody's: Ba1/Stable



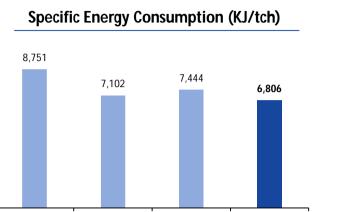
#### **Domestic Ratings**

CARE AA+/ Stable



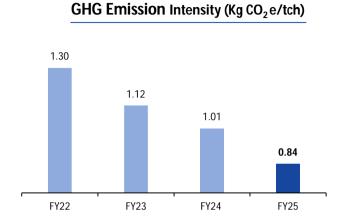
# **Sustainability - Key Performance Indicators**

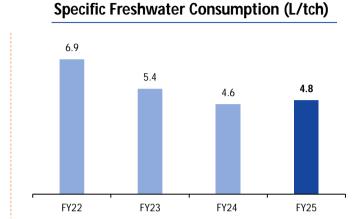


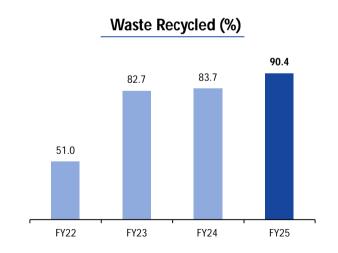


FY24

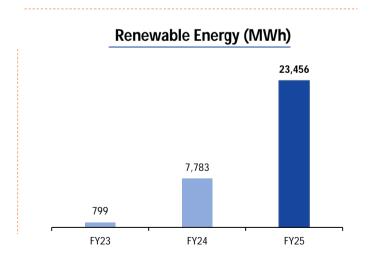
FY25







FY23





FY22

## **FY2025 - Our Commitment to Society**



#### **Key Intervention Areas**













Development





#### **Health and Nutrition**



- 72.671 health consultations carried out across various locations
- 12,156 adults & children benefitted through eye screening camps in Ennore, Paradip, Jaigarh and Mangalore

#### **Education**



4,708 students are learning effectively through our support in strengthening the library, providing scholarships & other educational infrastructural support in Ennore and Jaigad.



#### Water, Environment and Sanitation



- 57,370 individuals have been provided access to safe drinking water through our water related initiatives in Jaigad, Ennore, Paradip and Mangalore
- 1,84,360 individuals are availing benefits of WASH services through WASH complex in Paradip and Mumbai



#### **Community Development**



27,891 individuals are benefitting from the community development initiatives such as community hall, cremation ground etc in Paradip and Jaigad

WASH - Water, Sanitation and Hygiene. 30

## **To Conclude**





JSW Infrastructure is the second largest private port operator in India with 177 mtpa capacity



Strategically located assets with well equipped Ports and Terminals with Multi-Modal Evacuation Channels



Well placed to reap the benefits of the growing Indian economy, massive infra build, strong cargo growth potential and limited competition in the sector



Growth Strategy of low-cost brownfield expansion, developing high-margin greenfield ports with clear visibility of group Cargo and benefits of Government's Privatization drive. Increasing capacity to 400mtpa by FY30.



Scaling up logistics business to achieve topline of ₹8,000 crore by FY30.



Track record of Robust Operational and Financial Metrics



Strong balance sheet to pursue value-accretive organic and inorganic growth



## **Key information- Cargo Handled**



Logal Entity		(MT)			
Legal Entity		Q4 FY 24	Q4 FY25	FY24	FY25
JSW Infrastructure Limited	Standalone	0.8	0.5	2.7	2.4
JSW Jaigarh Port Limited	Jaigarh Port	4.9	4.9	21.5	19.9
JSW Dharamtar Port Private Limited	Dharamtar Port	6.1	6.1	25.1	23.1
South West Port Limited	Goa	1.8	1.8	7.2	6.4
JSW Paradip Terminal Private Limited	Paradip, Iron Ore	3.3	2.2	12.4	11.4
Paradip East Quay Coal Terminal Limited	Paradip, Coal Exports	5.1	5.4	16.8	18.9
Ennore Coal Terminal Private Limited	Ennore Coal	2.6	2.9	9.3	10.2
Ennore Bulk Terminal Private Limited	Ennore Bulk	0.4	0.9	1.5	2.1
Mangalore Coal Terminal Private Limited	Mangalore Coal	1.2	1.7	4.8	6.3
JSW Mangalore Container Terminal Private Limited	Mangalore Container	0.6	0.5	2.6	2.4
PNP Maritime Services Private Limited	PNP Port	1.2	1.3	1.3	5.5
JSW Middle East Liquid Terminal Corp <sup>1</sup>	Liquid Terminal UAE	1.9	1.9	2.0	7.3
JSW JNPT Liquid Terminal Private Limited	JNPA Liquid Terminal	-	0.1	-	0.2
JSW Tuticorin Multipurpose Terminal Pvt Ltd <sup>2</sup>	Tuticorin Dry Bulk	-	0.9	-	0.9
Total Cargo Handled		29.9	31.2	107.0	116.9

