

**REF: POEL/BNS/BSE/2025 - 26/59 NOVEMBER 14, 2025** 

BSE LIMITED
PHIROZE JEEJEEBHOY TOWERS
DALAL STREET
MUMBAI- 400001

**Scrip Code - 539195** 

DEAR SIR,

Sub: Result Presentation for quarter and half year ended September 30, 2025
Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015.

With reference to the above captioned subject, we enclose herewith the Result Presentation for the Quarter and half year ended September 30, 2025. The aforesaid Result Presentation is also being disseminated on the website of the company at <a href="https://www.poel.in">www.poel.in</a>.

This is for your information and record.

Thanking You,

Yours faithfully, For **POCL ENTERPRISES LIMITED** 

AASHISH KUMAR K JAIN COMPANY SECRETARY & FINANCE HEAD



# Financial Results

Quarter & Half Year Ended September 2025







#### Disclaimer

This communication, except for the historical information, may contain statements which reflect the Management's current views and estimates and could be construed as forward-looking statements. The future involves many risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange and commodity price fluctuations, competitive product and pricing pressures and regulatory developments.



## About Us

- POCL Enterprises Limited operates with a separate management team and has created it's own brand value with a registered trade name of POEL. POEL was established in 1988 and currently has 3 major divisions:
  - o Metallic Oxides Division Lead Oxides & Zinc Oxide
  - PVC Stabilisers Division Lead Stabilisers and Calcium-Zinc Stabilisers
  - Metals Division Lead Smelting, Refining & Alloying
- POEL currently has 5 factories as follows:
  - o Unit 1 at Puducherry Zinc Oxide, Litharge, Grey Oxide, Barton Pot Oxide & Red Lead
  - Unit 2 at Puducherry PVC Stabilisers
  - o Unit 4 at Maraimalai Nagar Lead Smelting, Refining & Alloying
  - o Unit 5 at Thiruvallur Zinc Refining & Zinc Oxide
  - o Unit 6 at Maraimalai Nagar Lead Smelting, Refining & Alloying
- POEL is a proud ISO 9001:2015, 14001:2015 and 45001:2018 certified Company. POEL is also listed on the Bombay Stock Exchange (BSE) with Scrip Code 539195
- POEL is recognised with the esteemed Two Star Export House status and also AEO Tier-1 status which underscores POEL's significant contributions to global trade
- The brand "POEL" has been awarded the Brand Listing from the Multi Commodity Exchange (MCX) and London Metal Exchange (LME) for Pure Lead manufactured at it's Maraimalai Nagar facility.



## Promoters





Padam Bansal
Non Executive

He holds a PhD from the
University of Kansas and is
a gold medallist in
B.Pharma from Banaras
Hindu University.
Additionally, he is affiliated
with multinational
companies like Johnson
and Johnson.



Sunil Bansal Managing Director, Finance

He possesses over three decades of experience in the area of finance, commercial dealings and material sourcing for the zinc and lead industry.



Devakar Bansal

Managing Director,

Operations

He possesses over three decades of experience in the area of production, particularly zinc and lead oxides, PVC stabilisers, and lead recycling

#### Promoters





Amber Bansal
Director, Finance
and Operations

He is a qualified chartered accountant with over five years of experience at KPMG. He is now in charge of company's financial decisions and overall operations of the company.



Harsh Bansal
Director,
Commercial Operations

He is an MBA from SP Jain with over eight years of experience in lead and zinc industry. He is now in charge of company's procurement activities and expanding export client base.



Sagar Bansal
Whole-time Director

Mr. Sagar Bansal holds a
Bachelor's in Chemical
Engineering, an MS in Project
Management and an MBA in
Finance & Management
Consulting. With over 12 years
of experience in cybersecurity
and management consulting,
he leads strategic planning
and operations at POEL.



Nupur Bansal
Whole-time Director

She is an experienced professional in retail strategy, brand development, and visual merchandising. Holding a Bachelor's in Media Studies and a Marketing Diploma from LIBA, she plays a key role in shaping and expanding the POEL brand.

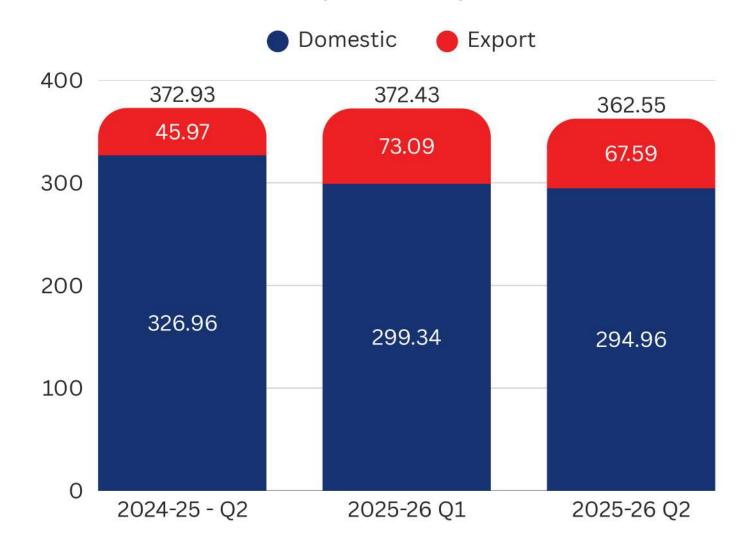


## Financial Highlights (Rs. in Crores)

Period	Revenue	EBDITA	P B T PBT	PAT
Q2 - FY25	363.57	19.14	13.18	9.75
H1 - FY 25	736.04	39.76	28.80	21.40
FY 2024-25	1,451.32	63.93	41.80	31.18



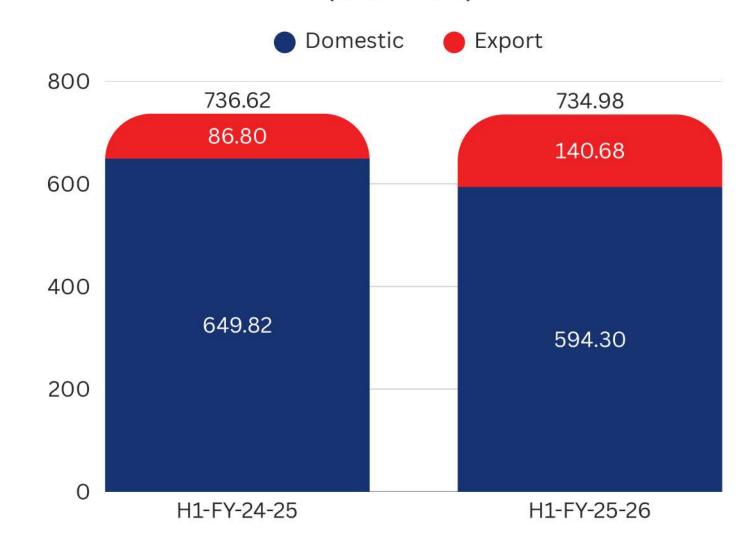
## Revenue - Quarterly Comparison (Rs in Crores)



Quarter	Domestic	Export	Total
2024-25 - Q2	326.96	45.97	372.93
2025-26 - Q1	299.34	73.09	372.43
2025-26 - Q2	294.96	67.59	362.55



## Revenue - Half Yearly Comparison (Rs in Crores)

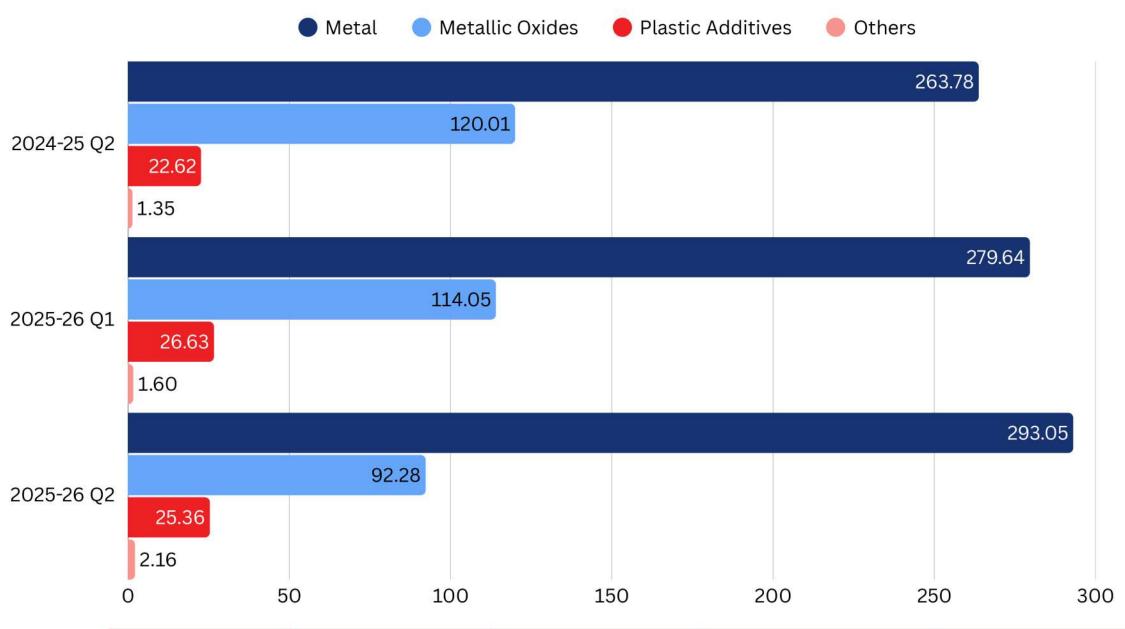


Quarter	Domestic	Export	Total
H1-FY-24-25	649.82	86.80	736.62
H1-FY-25-26	594.30	140.68	734.98



## Segmentwise Revenue - Quarterly

(Rs in Crores)

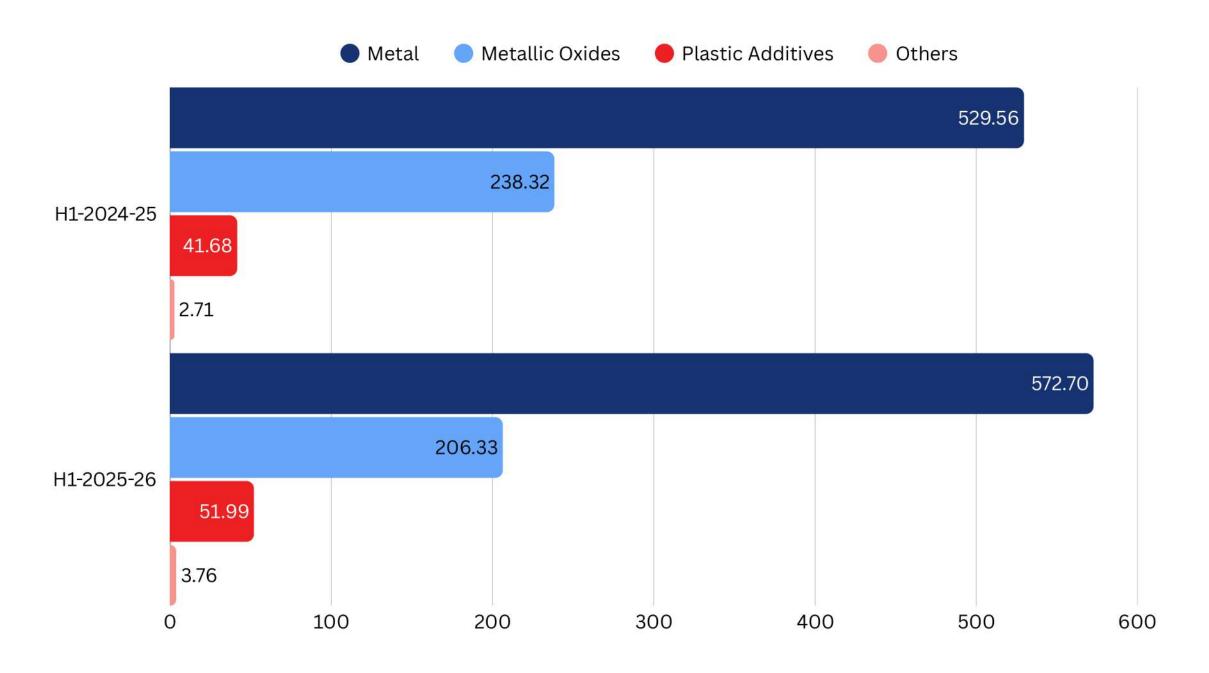


	Metal	Metallic Oxides	Plastic Additives	Others
2024-25 Q2	263.78	120.01	22.62	1.35
2025-26 Q1	279.64	114.05	26.63	1.60
2025-26 Q2	293.05	92.28	25.36	2.16



## Segmentwise Revenue - Half Yearly

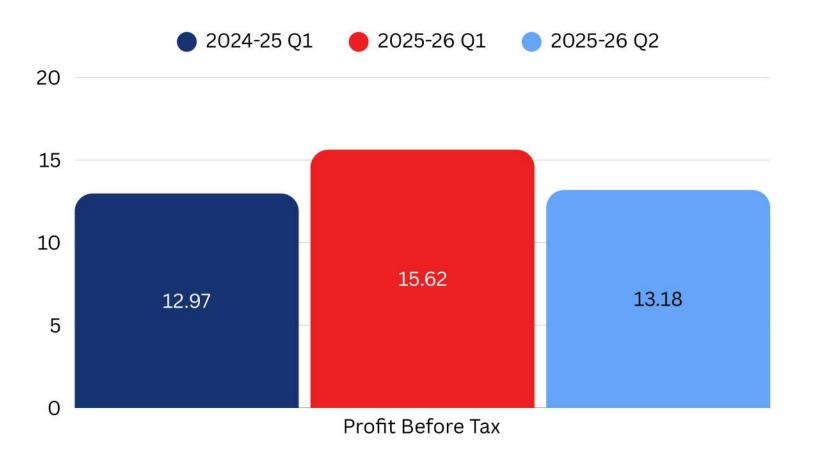
(Rs in Crores)

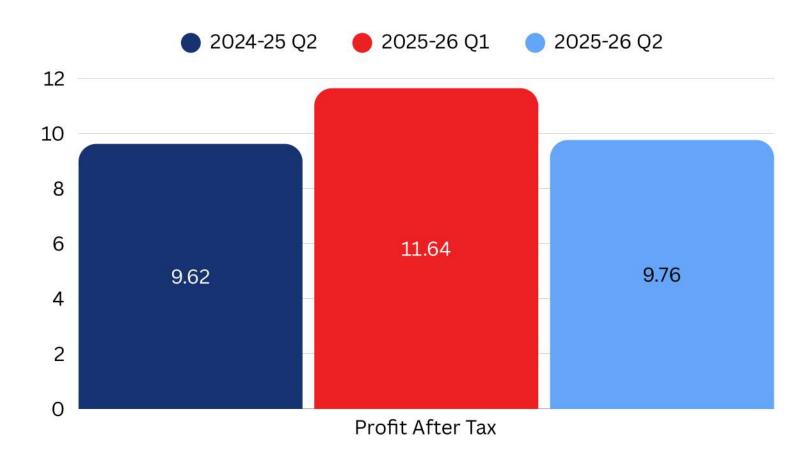


	Metal	Metallic Oxides	Plastic Additives	Others
H1-2024-25	529.56	238.32	41.68	2.71
H1-2025-26	572.70	206.33	51.99	3.76



## Profitability - Quarterly (Rs. in Crores)

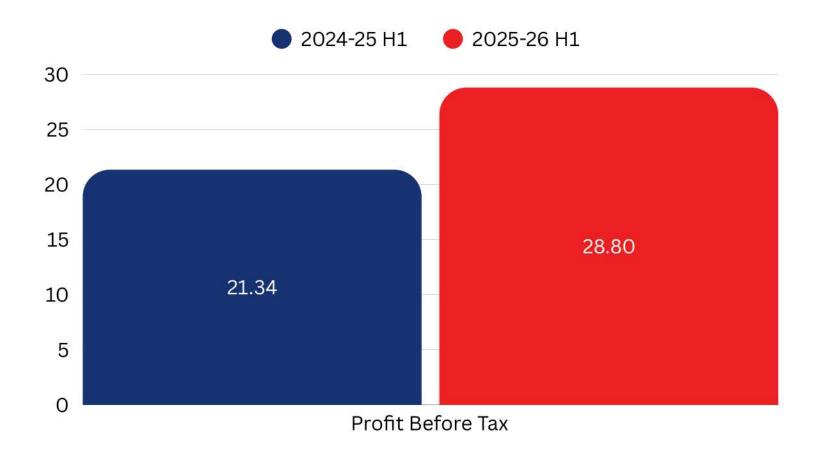


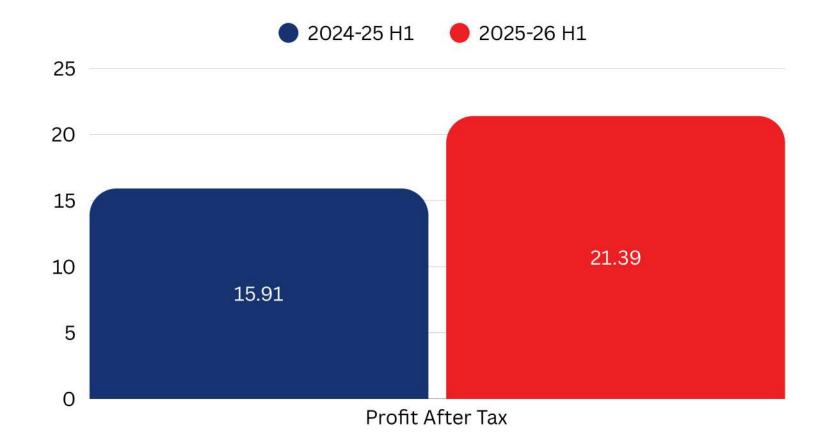


	Profit Before Tax	Profit after Tax	% on Revenue
2024-25 Q2	12.97	9.62	2.58 %
2025-26 Q1	15.62	11.64	3.12 %
2025-26 Q2	13.18	9.76	2.69 %



## Profitability - Half Yearly (Rs. in Crores)



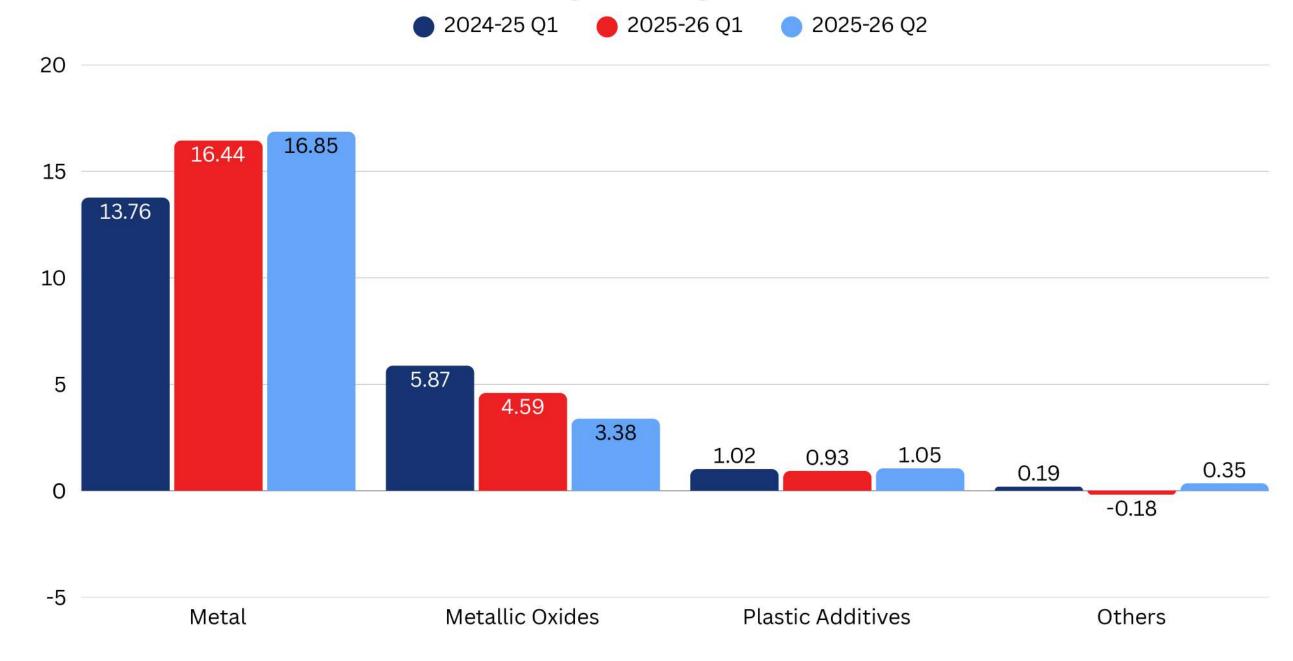


	Profit Before Tax	Profit after Tax	% on Revenue
2024-25 H1	21.34	15.91	2.16 %
2025-26 H1	28.80	21.39	2.91 %



## Segmentwise Profitability - Quarterly

(Rs. in Crores)

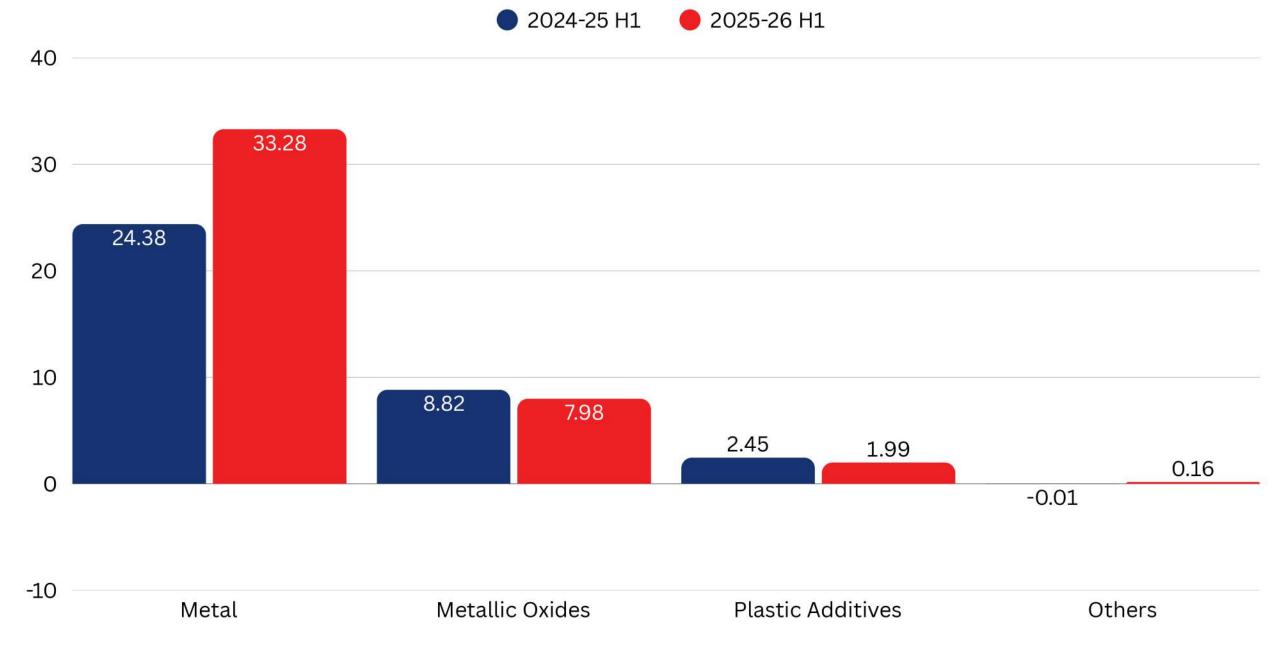


Particulars	2024-25 Q2	2025-26 Q1	2025-26 Q2
Metal	13.76	16.44	16.85
Metallic Oxides	5.87	4.59	3.38
Plastic Additives	1.02	0.93	1.05
Others	0.19	-0.18	0.35



## Segmentwise Profitability - Half Yearly (Rs. in Crores)

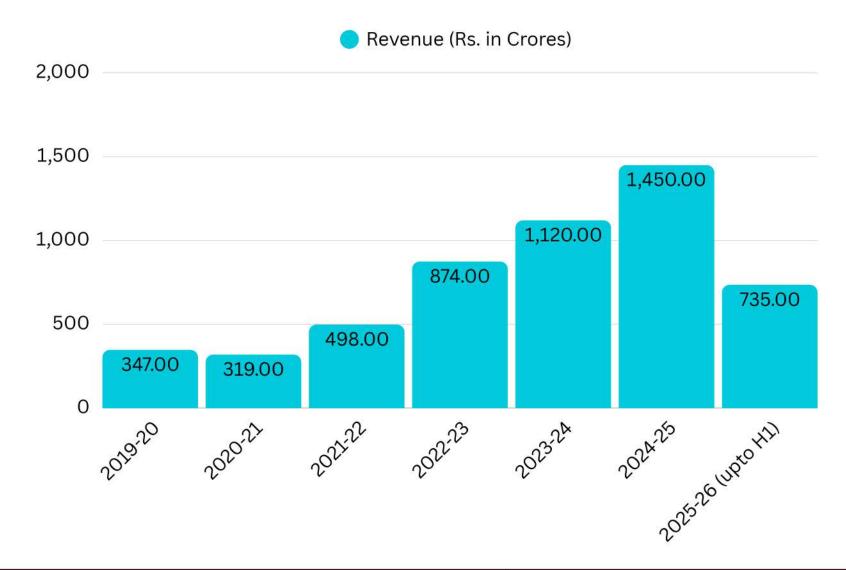




Particulars	2024-25 H1	2025-26 H1
Metal	24.38	33.28
Metallic Oxides	8.82	7.98
Plastic Additives	2.45	1.99
Others	-0.01	0.16



## **Key Metrics 2019-2026**

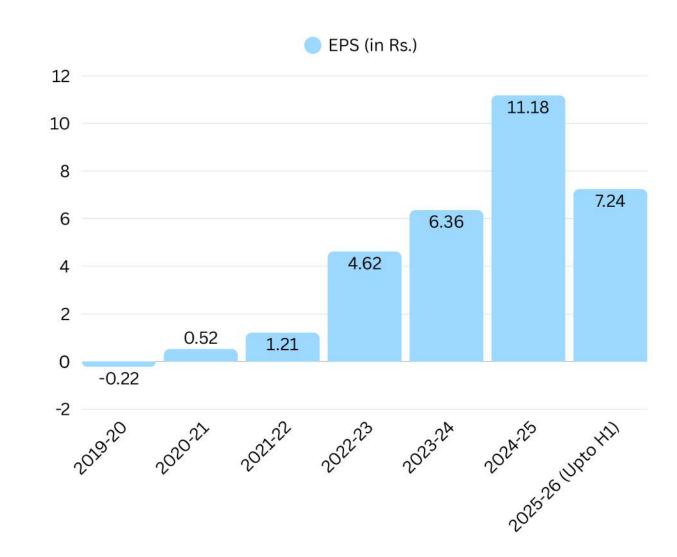


Year/Metric	Revenue (Rs. in crores)
2019-20	347
2020-21	319
2021-22	498
2022-23	874
2023-24	1120
2024-25	1450
2025-26 (Upto H1)	735



#### **Key Metrics 2019-2026**

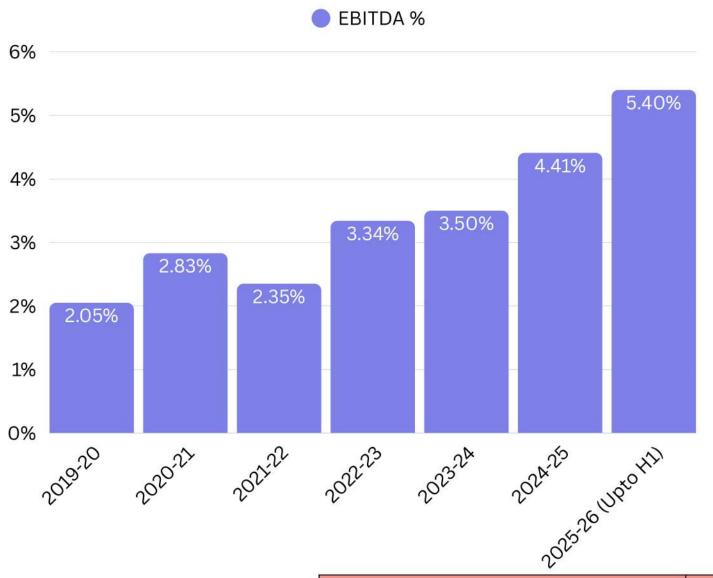


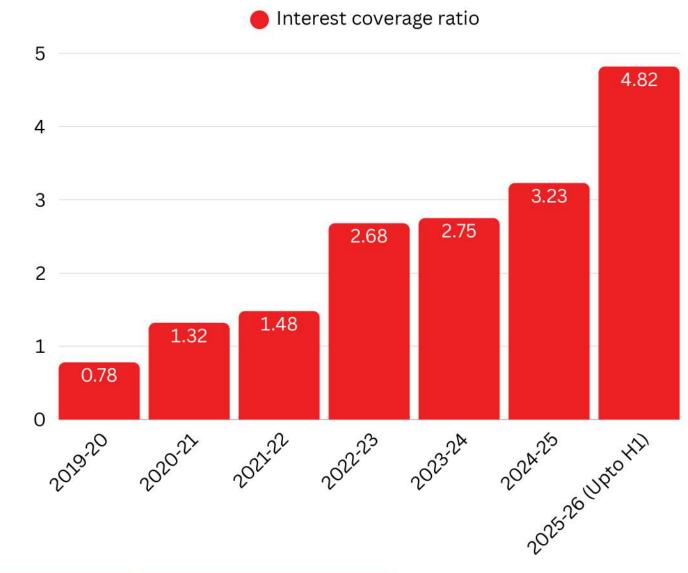


Year/Metric	Net Profit Margin %	EPS (in Rs.)
2019-20	-0.17%	-0.22
2020-21	0.45%	0.52
2021-22	0.68%	1.21
2022-23	1.47%	4.62
2023-24	1.58%	6.36
2024-25	2.15%	11.18
2025-26 (Upto H1)	2.91 %	7.24



#### **Key Metrics 2019-2025**





Year/Metric	EBITDA %	Interest coverage ratio (in times)
2019-20	2.05%	0.78
2020-21	2.83%	1.32
2021-22	2.35%	1.48
2022-23	3.34%	2.68
2023-24	3.50%	2.75
2024-25	4.41%	3.23
2025-26 (Upto H1)	5.40%	4.82



# Expansion Plans & Future Outlook

**1.Strategic Investment:** In June 2025, POEL has acquired a 40% equity stake in PlanetFirst Green Private Limited ("PlanetFirst"), which is engaged in the business of lead recycling. PlanetFirst has a smelting capacity of 21,000 MT p.a., and refining capacity of 21,000 MT p.a., This strategic investment marks a significant step toward enhancing POEL's resource efficiency and strengthening our lead metal frontiers. The strategic investment in Planetfirst is expected to generate substantial value for POEL through operational and strategic synergies with the existing shareholders of PlanetFirst.



#### 2.Venturing in Zinc Metal Market:

The company is actively expanding into the commercial sale of zinc metal to domestic and international markets through value-added processing. Building on the successful completion of the trial phase, POEL has achieved zinc metal sales of 591 MT for the financial year 2025–26. The Company maintains a positive outlook and is confident about capitalizing on emerging business opportunities in the near term.



**3.MCX & LME Brand Listing:** Following the MCX Brand Listing for our pure lead having 99.97% purity, POEL has recently been awarded the prestigious London Metal Exchange (LME) Brand Listing for lead produced at our Alloying & Refining Division in Tamil Nadu. In addition to MCX recognition in India, this LME brand listing recognition makes "POEL LEAD" a standard deliverable metal at LME warehouses worldwide. This recognition has significantly enhanced our global credibility and opened doors to major international market players. With this LME registration in hand, we are well-positioned to pursue and secure a steady stream of international contracts. With this LME registration in hand, the Company has already secured a contract for the supply of 15,000 MT of refined lead ingots from international market players. The Company is optimistic that this milestone will lead to more strategic partnerships and business opportunities in the near future. These dual listings on MCX and LME, marks a major leap in POEL's journey of quality, trust, and global market integration.

4. Innovating for a Greener Tomorrow: In line with the National Green Tribunal's directive to phase out the use of lead-based stabilizers in PVC pipes and fittings, the Company has proactively established a Lead-Free PVC Stabilizers division at its existing Puducherry facility. In the initial phase, the division has been set up with a production capacity of 2,400 MTPA to cater to anticipated market demand. The initial R&D phase was successfully completed, and a wide range of products has already received customer approval. Installation and commissioning of all necessary machinery have been completed, and commercial production of Lead-Free PVC Stabilizers has also been commenced. This strategic move positions POEL to be market-ready and effectively respond to the growing demand for environmentally sustainable stabilizers.



<u>5. Diversification Plan:</u> The company is proactively evaluating opportunities to diversify into the recycling sector as part of its growth strategy. Detailed pre-feasibility studies are underway to assess the potential of various high-growth segments such as rubber, e-waste, and EV battery recycling. These assessments will help identify the most viable and strategically aligned avenues for the company's future expansion.



## **Our Customers**

































## Thank You For Your Attention



