POEL POCL ENTERPRISES LIMITED

REF: POEL/BNS/ BSE/2026–27/48
NOVEMBER 13, 2026

BSE LIMITED
PHIROZE JEEJEEBHOY TOWERS
DALAL STREET
MUMBAI- 400001

Scrip Code – 539195

DEAR SIR,

Sub: Result Presentation for quarter and half year ended September 30, 2026
Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to the above captioned subject, we enclose herewith the Result Presentation for the quarter and half year ended September 30, 2026. The aforesaid Result Presentation is also being disseminated on the website of the company at www.poel.in.

This is for your information and record.

Thanking You,

Yours faithfully,
For **POCL ENTERPRISES LIMITED**

AASHISHKUMAR KAILASH CHAND JAIN
Digitally signed by AASHISHKUMAR KAILASH CHAND JAIN
Date: 2026.11.13 21:51:17 +05'30'

AASHISH KUMAR K JAIN
COMPANY SECRETARY & FINANCE HEAD

Willingdon Crescent, 1st Floor, No. 6/2, Pycrofts Garden Road, Nungambakkam, Chennai - 600 006.
Phone : +91 -44 4914 5454 E-mail : info@poel.in Website : www.poel.in
CIN : L52599TN1988PLC015731
AN ISO CERTIFIED COMPANY

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Financial Results

Quarter and Half Year ended September 2026



POCL Enterprises Limited

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Disclaimer

This communication, except for the historical information, may contain statements which reflect the Management's current views and estimates and could be construed as forward-looking statements. The future involves many risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange and commodity price fluctuations, competitive product and pricing pressures and regulatory developments.

About Us

- POCL Enterprises Limited operates with a separate management team and has created it’s own brand value with a registered trade name of POEL. POEL was established in 1988 and currently has 3 major divisions:
  - Metallic Oxides Division – Lead Oxides & Zinc Oxide
  - PVC Stabilisers Division – Lead Stabilisers and Calcium-Zinc Stabilisers
  - Metals Division – Lead Smelting, Refining & Alloying

- POEL currently has 5 factories as follows:
  - Unit 1 at Puducherry – Zinc Oxide, Litharge, Grey Oxide, Barton Pot Oxide & Red Lead
  - Unit 2 at Puducherry – PVC Stabilisers
  - Unit 4 at Maraimalai Nagar - Lead Smelting, Refining & Alloying
  - Unit 5 at Thiruvallur – Zinc Refining & Zinc Oxide
  - Unit 6 at Maraimalai Nagar – Lead Smelting, Refining & Alloying

- POEL is a proud ISO 9001:2015, 14001:2015 and 45001:2018 certified Company. POEL is also listed on the Bombay Stock Exchange (BSE) with Scrip Code - 539195

- POEL is recognised with the esteemed Two Star Export House status and also AEO Tier-1 status which underscores POEL's significant contributions to global trade

- The brand “POEL” has been awarded the Brand Listing from the Multi Commodity Exchange (MCX) and London Metal Exchange (LME) for Pure Lead manufactured at it’s Maraimalai Nagar facility.



Product Applications

Zinc Oxide is used as an additive in numerous materials and products including cosmetics, food supplements, rubbers, plastics, ceramics, paints, etc. It's major industrial application is towards the Tyre manufacturing industry and associated rubber products.

Lead Oxides such as **Lead Sub-Oxide & Red Lead Oxide** is primarily used in the manufacturing of Lead-acid batteries.

Litharge is primarily used in the manufacturing of PVC Lead Stabilisers and rigid and flexible PVC Piping. It is also used in the manufacturing of paints and pigments, industrial ceramics, lubricants and greases, etc.

PVC Stabilisers has wide applications which includes PVC Pipes & Fittings, Window Profiles, Cable Insulations, Footwear and Foam Boards, etc.

Lead Metal & Lead Alloys are primarily used in the manufacturing of Lead-Acid Batteries & other battery components. It is also used in the manufacturing of Cable Sheaths, Ammunition, X-Ray Shields, etc.

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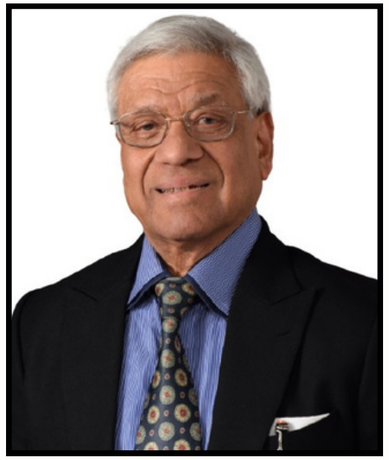
Promoters



Padam Bansal

Non Executive

He holds a PhD from the University of Kansas and is a gold medallist in B.Pharma from Banaras Hindu University. Additionally, he is affiliated with multinational companies like Johnson and Johnson.



Sunil Bansal

Managing Director, Finance

He possesses over three decades of experience in the area of finance, commercial dealings and material sourcing for the zinc and lead industry.



Devakar Bansal

Managing Director, Operations

He possesses over three decades of experience in the area of production, particularly zinc and lead oxides, PVC stabilisers, and lead recycling

Promoters



Amber Bansal
Director, Finance and Operations

He is a qualified chartered accountant with over five years of experience at KPMG. He is now in charge of company's financial decisions and overall operations of the company.



Harsh Bansal
Director, Commercial Operations

He is an MBA from SP Jain with over eight years of experience in lead and zinc industry. He is now in charge of company's procurement activities and expanding export client base.



Sagar Bansal
Whole-time Director

Mr. Sagar Bansal holds a Bachelor's in Chemical Engineering, an MS in Project Management and an MBA in Finance & Management Consulting. With over 12 years of experience in cybersecurity and management consulting, he leads strategic planning and operations at POEL.



Nupur Bansal
Whole-time Director

She is an experienced professional in retail strategy, brand development, and visual merchandising. Holding a Bachelor's in Media Studies and a Marketing Diploma from LIBA, she plays a key role in shaping and expanding the POEL brand.

Managing Director's Message

Dear Shareholders and Stakeholders,

The Second Quarter of FY 2026-27 witnessed challenging operating conditions amid volatility in global commodity markets and heightened geopolitical tensions. Fluctuations in copper and zinc prices, coupled with elevated international material premiums and supply-chain disruptions, continued to pose challenges for the non-ferrous metals industry and exert pressure on operating margins.

Despite these challenges, POEL maintained a stable revenue performance, recording standalone revenue of **Rs. 459.05 crores** during Q2 FY 2026-27, compared to **Rs. 466.04** crores in Q1 FY 2026-27. EBITDA for the Quarter stood at **Rs. 11.24 crores**, while Profit Before Tax (PBT) is **Rs. 4.35 crores**. Profitability remained under pressure primarily due to elevated raw material and operating costs, including employee and finance costs.

Our associate company, **Planetfirst Green Private Limited**, recorded revenue of **Rs. 288.78 crores** for the six month ended September 30, 2026, with a profit of **Rs. 2.23 crores** and export turnover of Rs. **50.74 crores.**



Sunil Bansal

Managing Director's Message

Key Strategic Developments

During the quarter, POEL successfully completed the acquisition of **51%** controlling stake in **Trichy Metals and Alloys Private Limited (TMA)** for **Rs. 12.47 crores**, making it a subsidiary of the Company. With an installed lead refining capacity of approximately **26,000 MTPA** and smelting capacity of approximately **21,500 MTPA**, TMA further strengthens POEL's manufacturing footprint in Southern India and provides opportunities for operational integration and business diversification.

The proposed amalgamation of Planetfirst Green Private Limited with and into POEL also progressed during the quarter. BSE Limited issued its Observation Letter conveying "No Adverse Observation" on the Scheme, and the Hon'ble NCLT, Chennai Bench, directed the convening of meetings of POEL's Equity Shareholders and Unsecured Creditors, scheduled for November 27, 2026. We will continue to keep our shareholders informed of further developments.

Additionally, the Company successfully completed the expansion of its Zinc Oxide manufacturing capacity at Mettupalayam, Puducherry, by an additional **2,400 MTPA**, with an estimated incremental annual revenue potential of Rs. **60–70 crores**

Managing Director's Message

Strategic Outlook & Future Growth

Looking ahead, our focus is on building a more integrated and diversified business through **capacity optimisation, operational synergies and product diversification**. With a combined Group manufacturing and processing capacity of approximately **1,04,000 MTPA**, we are focused on strengthening our lead business while expanding into copper scrap recycling and recycled zinc. At the same time, we continue to strengthen our Specialty Materials & Chemicals portfolio through product innovation and value-added formulations. We believe these initiatives will enhance our competitiveness, improve profitability and create sustainable long-term value for our shareholders.

While the near-term business environment remains indeterminate, we remain confident in the long-term potential of our businesses and the opportunities emerging across the non-ferrous metals and specialty materials sectors. Our priority will be to translate our expanded manufacturing capabilities and strategic initiatives into improved operational performance, sustainable profitability and efficient capital utilisation. With the continued commitment of our management team and employees, we are determined to navigate the prevailing challenges and build a stronger, more resilient and diversified POEL.

I would like to express my sincere gratitude to our shareholders, customers, employees, bankers and business partners for their continued trust, confidence and support. We look forward to your continued association as we progress towards the next phase of POEL's growth journey.

Thank you!

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Financial Highlights of POEL

(Rs. in Crores)

Period	Revenue	EBIDTA	PBT	PAT
Q2 – FY27	459.05	11.34	4.35	3.24
H1 – FY27	925.08	24.39	12.05	8.95
FY 2025-26	1,431.69	76.03	53.61	39.61

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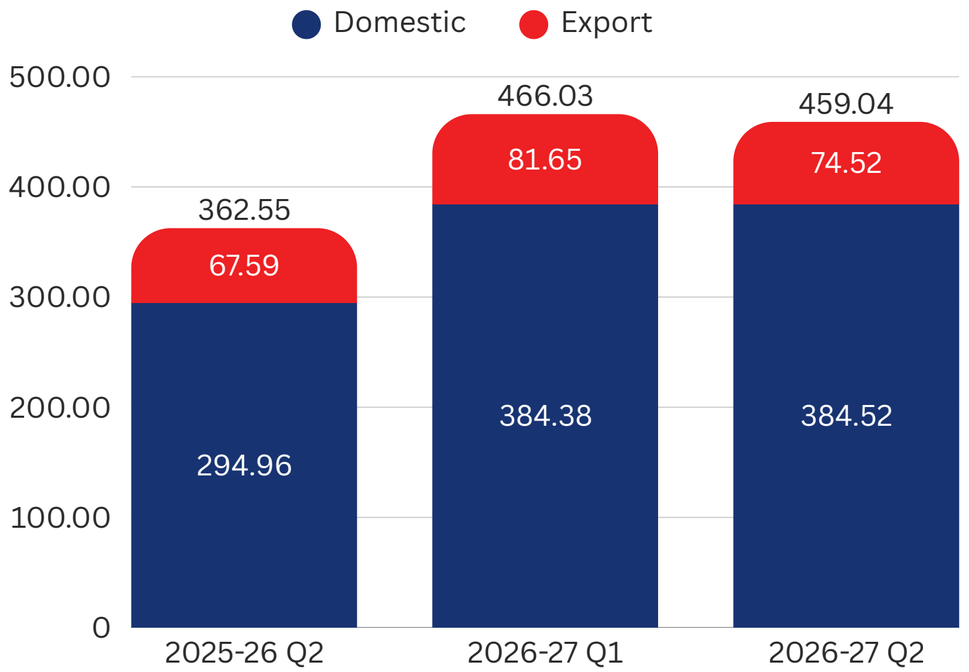
Revenue - Quarterly Comparison

(Rs in Crores)



Quarter	Domestic	Export	Total
2025-26 Q2	294.96	67.59	362.55
2026-27 Q1	384.38	81.65	466.03
2026-27 Q2	384.52	74.52	459.04

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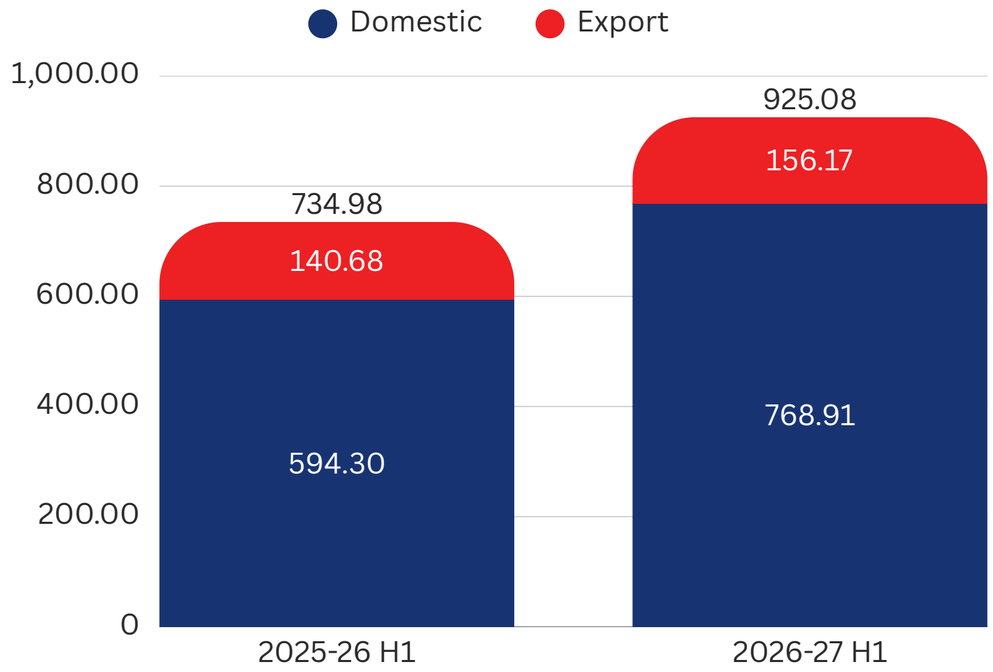
Revenue - Halfyearly Comparison

(Rs in Crores)



Quarter	Domestic	Export	Total
2025-26 H1	594.30	140.68	734.98
2026-27 H1	768.91	156.17	925.08

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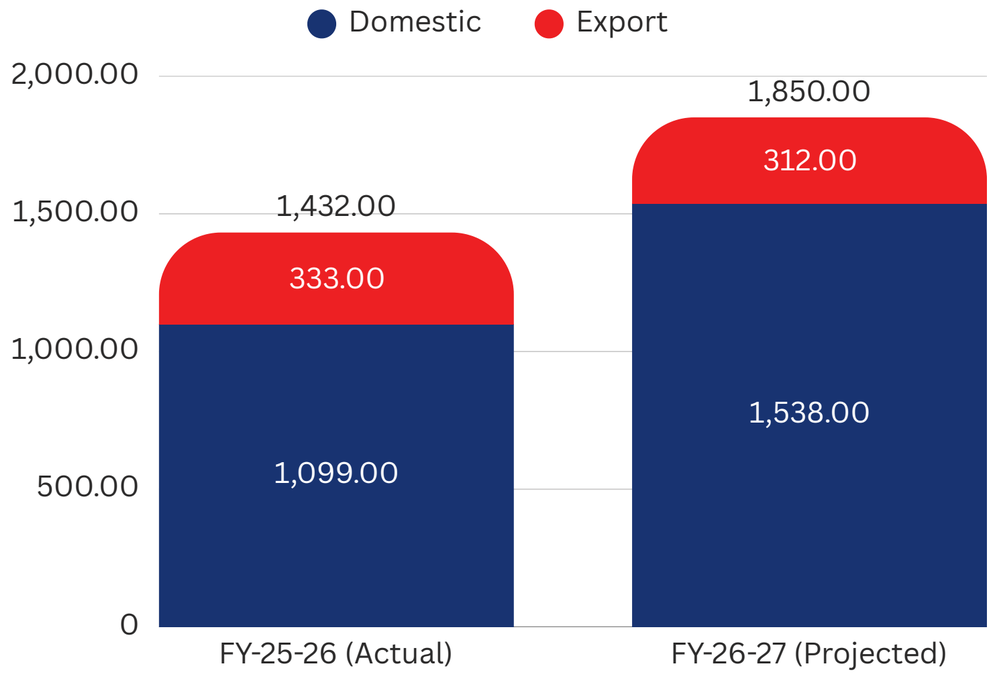
Revenue - Yearly

(Rs in Crores)



Quarter	Domestic	Export	Total
FY-25-26 (Actual)	1,099	333	1,432
FY-26-27 (Projected)	1,538	312	1850

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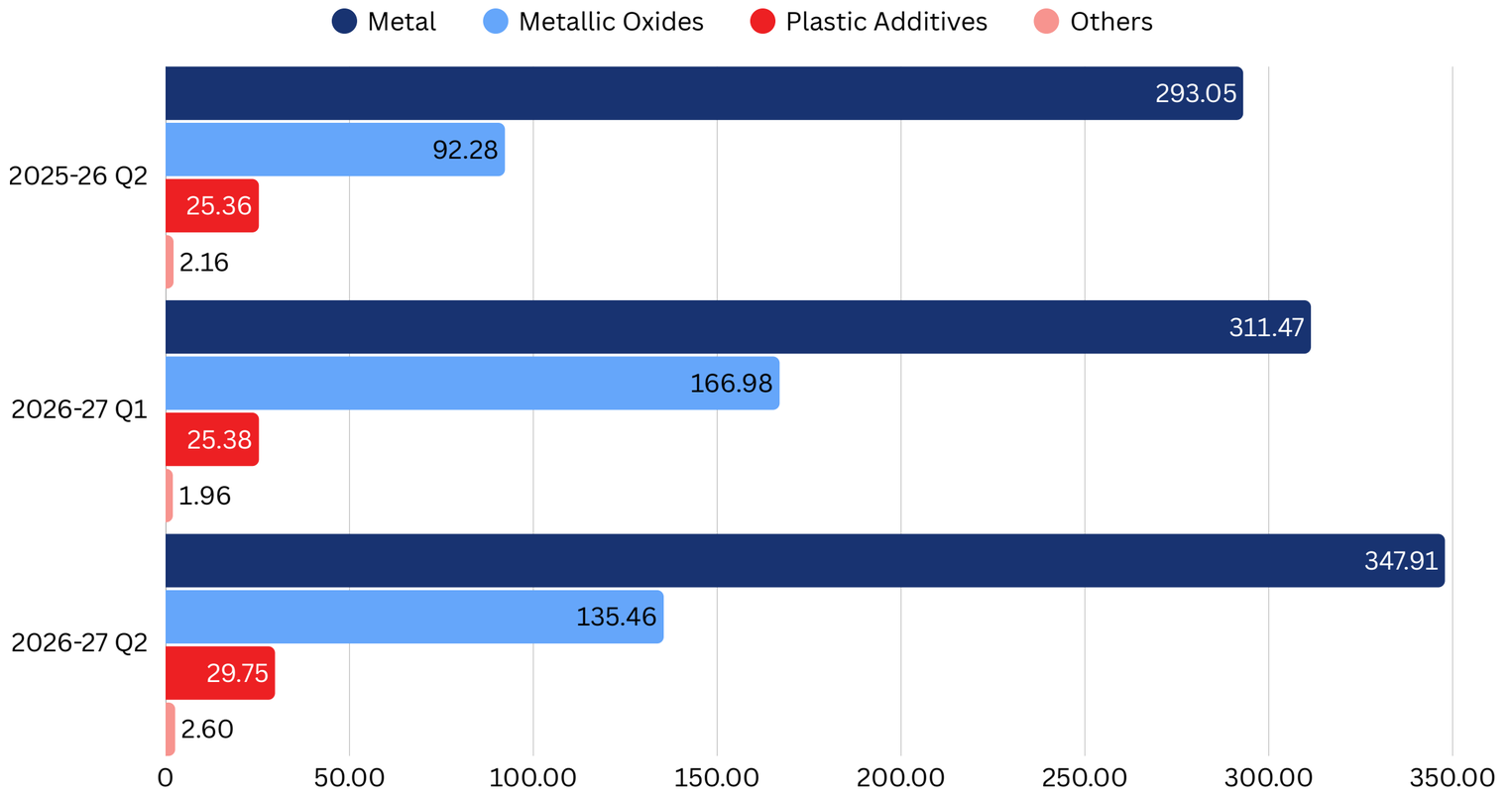
Segmentwise Revenue - Quarterly

(Rs in Crores)



	Metal	Metallic Oxides	Plastic Additives	Others
2025-26 Q2	293.05	92.28	25.36	2.16
2026-27 Q1	311.47	166.98	25.38	1.96
2026-27 Q2	347.91	135.46	29.75	2.60

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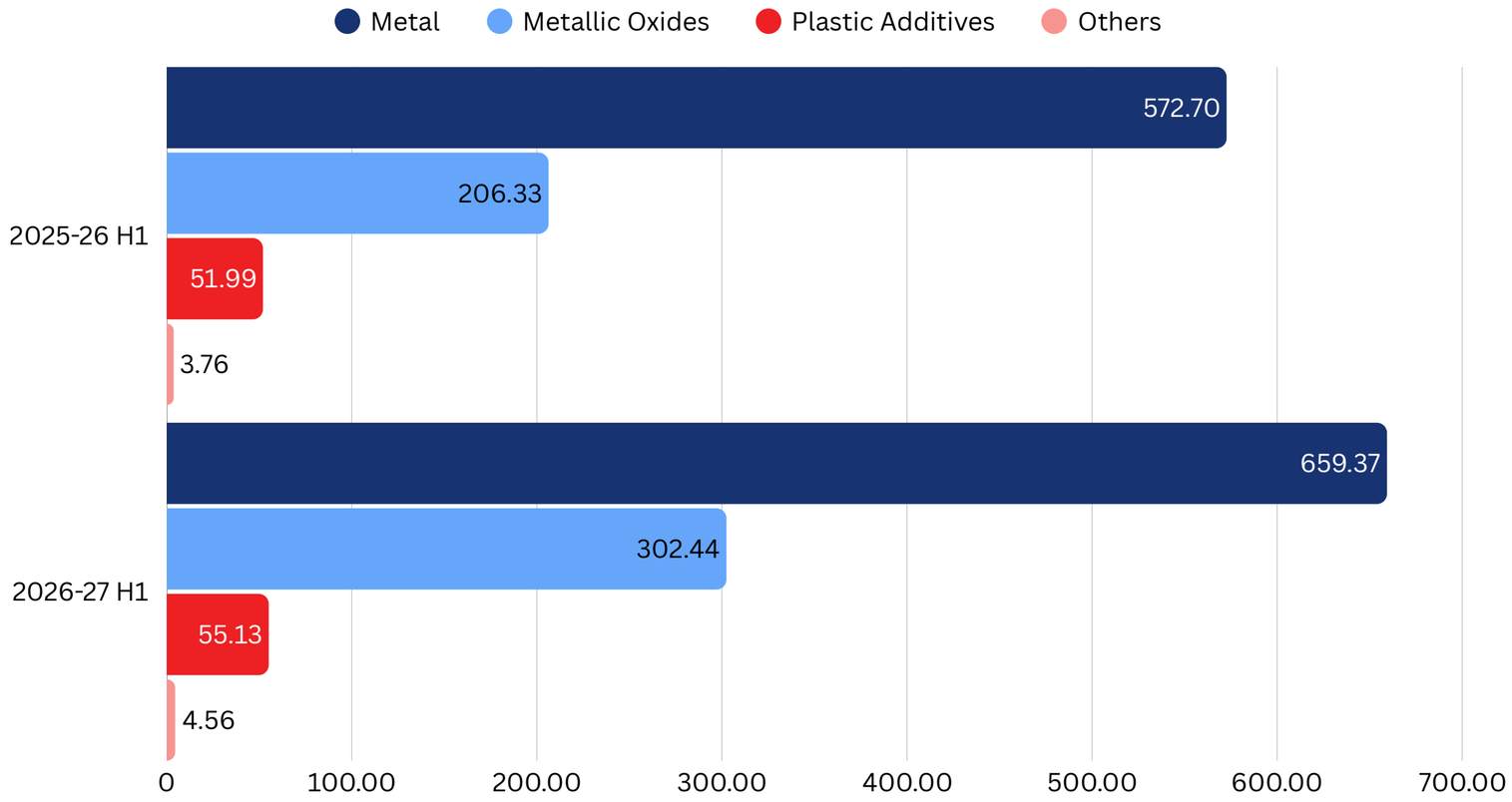
Segmentwise Revenue - Halfyearly

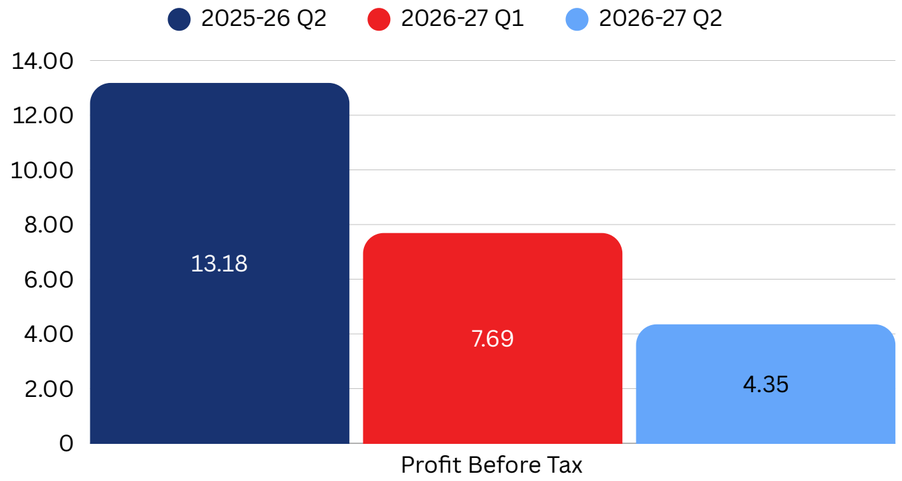
(Rs in Crores)

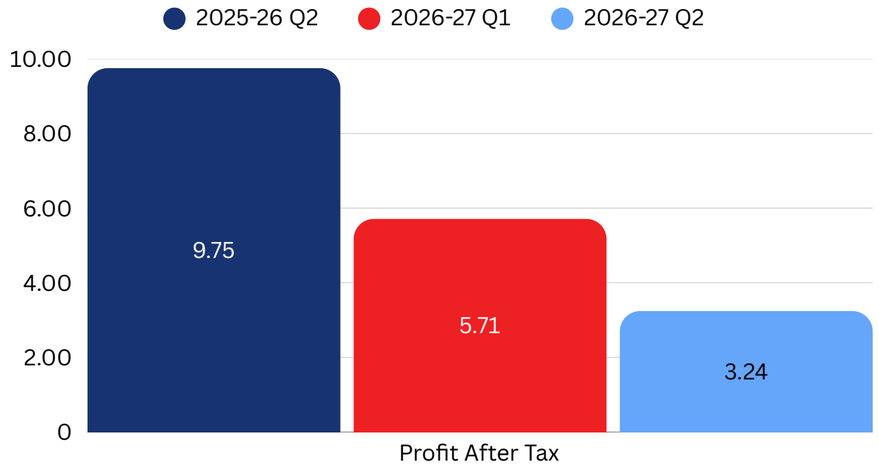


	Metal	Metallic Oxides	Plastic Additives	Others
2025-26 H1	572.70	206.33	51.99	3.76
2026-27 H1	659.37	302.44	55.13	4.56

Profitability - Quarterly

(Rs. in Crores)

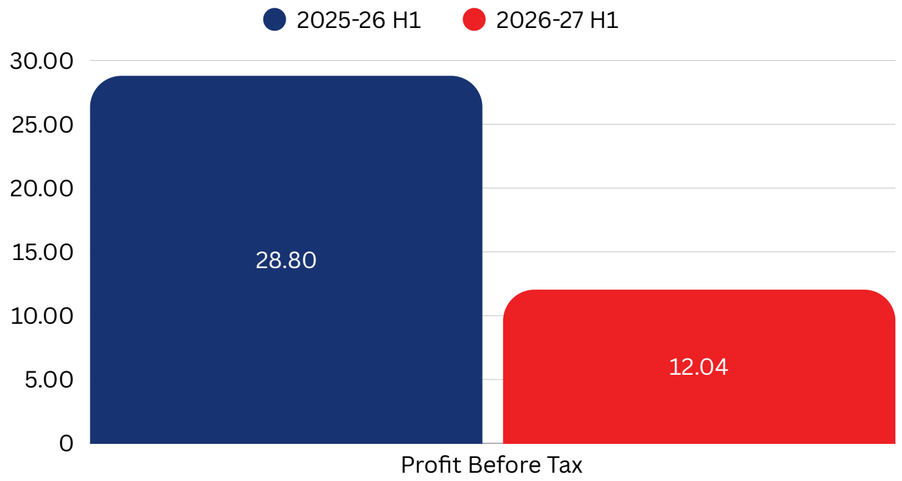


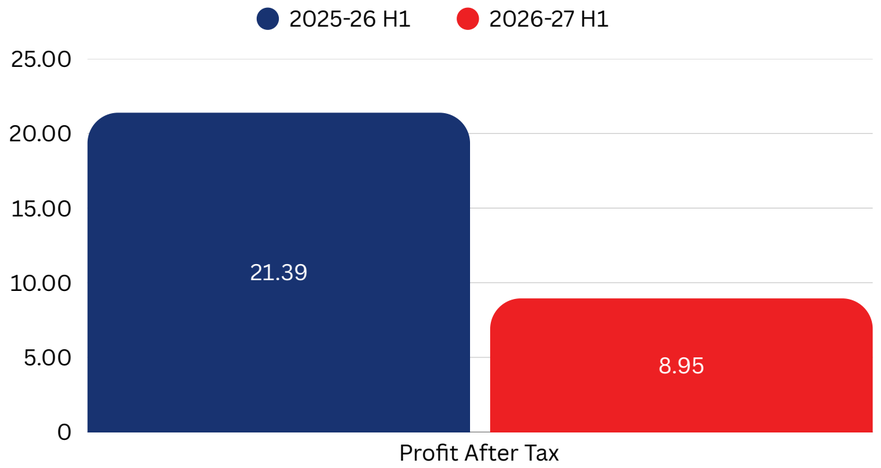


	Profit Before Tax	Profit after Tax	% on Revenue
2025-26 Q2	13.18	9.75	2.68 %
2026-27 Q1	7.69	5.71	1.22 %
2026-27 Q2	4.35	3.24	0.70 %

Profitability - Half yearly

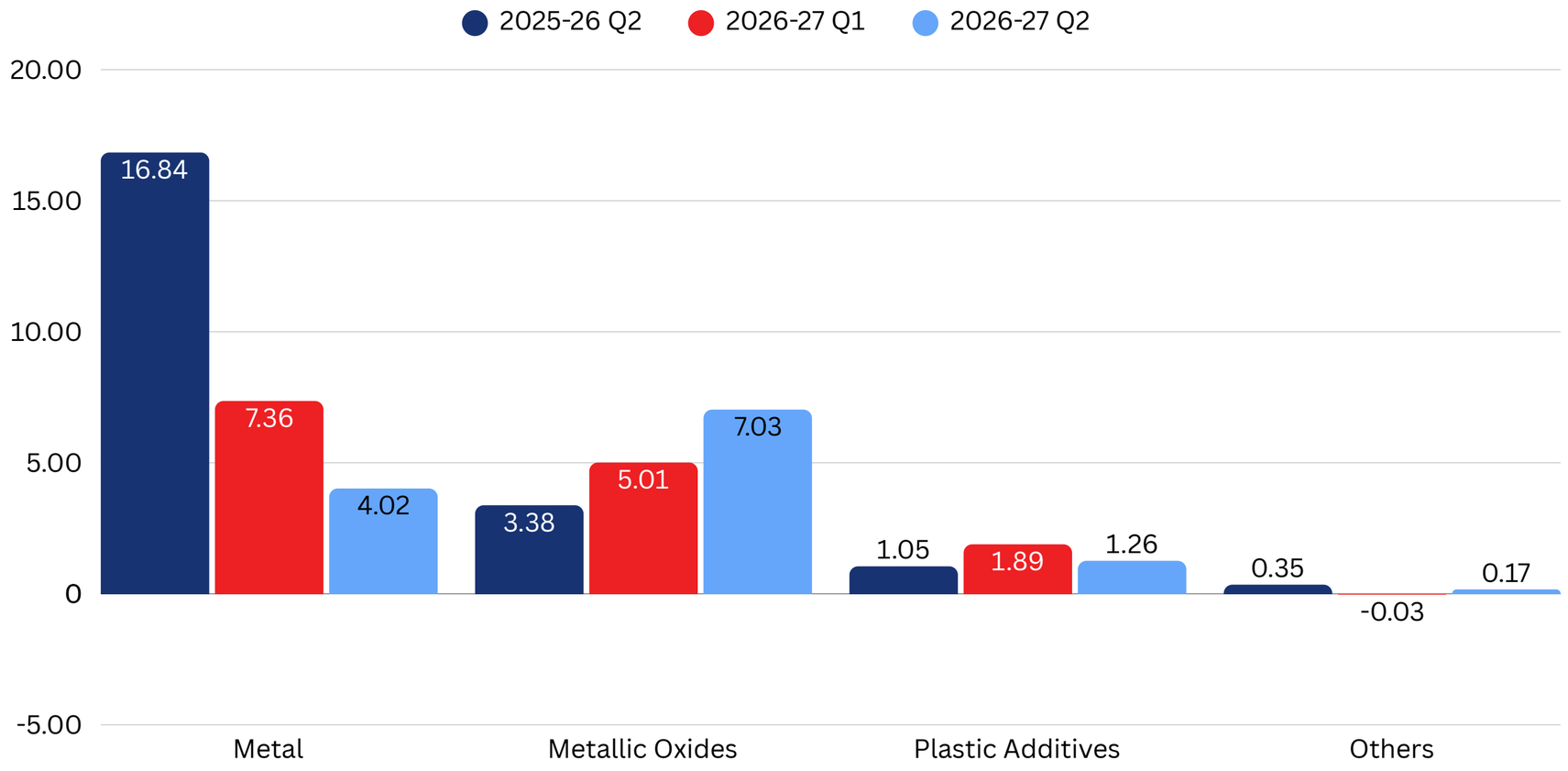
(Rs. in Crores)





	Profit Before Tax	Profit after Tax	% on Revenue
2025-26 H1	28.80	21.39	2.91 %
2026-27 H1	12.04	8.95	0.96 %

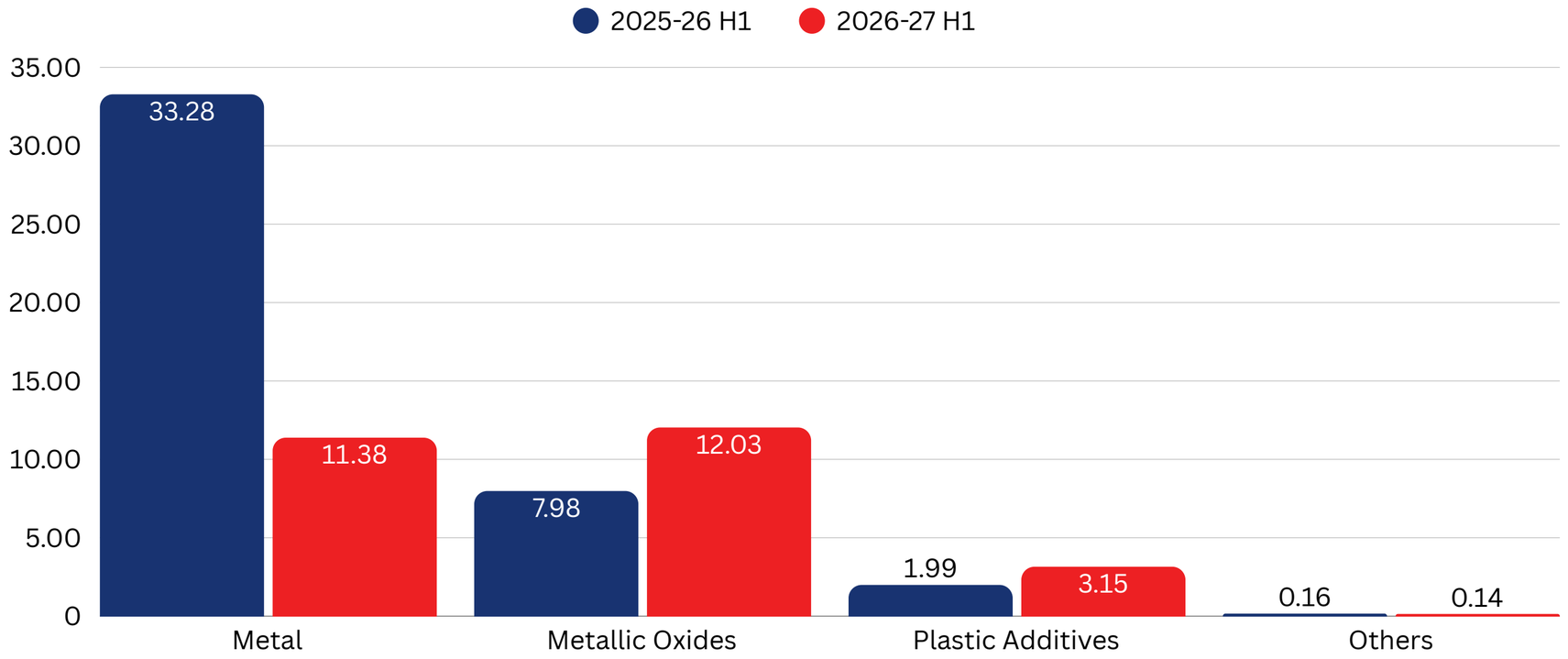
Segmentwise Profitability – Quarterly



Particulars	2025-26 Q2	2025-26 Q1	2026-27 Q2
Metal	16.84	7.36	4.02
Metallic Oxides	3.38	5.01	7.03
Plastic Additives	1.05	1.89	1.26
Others	0.35	-0.03	0.17

Segmentwise Profitability - Halfyearly

(Rs. in Crores)



Particulars	2025-26 H1	2026-27 H1
Metal	33.28	11.38
Metallic Oxides	7.98	12.03
Plastic Additives	1.99	3.15
Others	0.16	0.14

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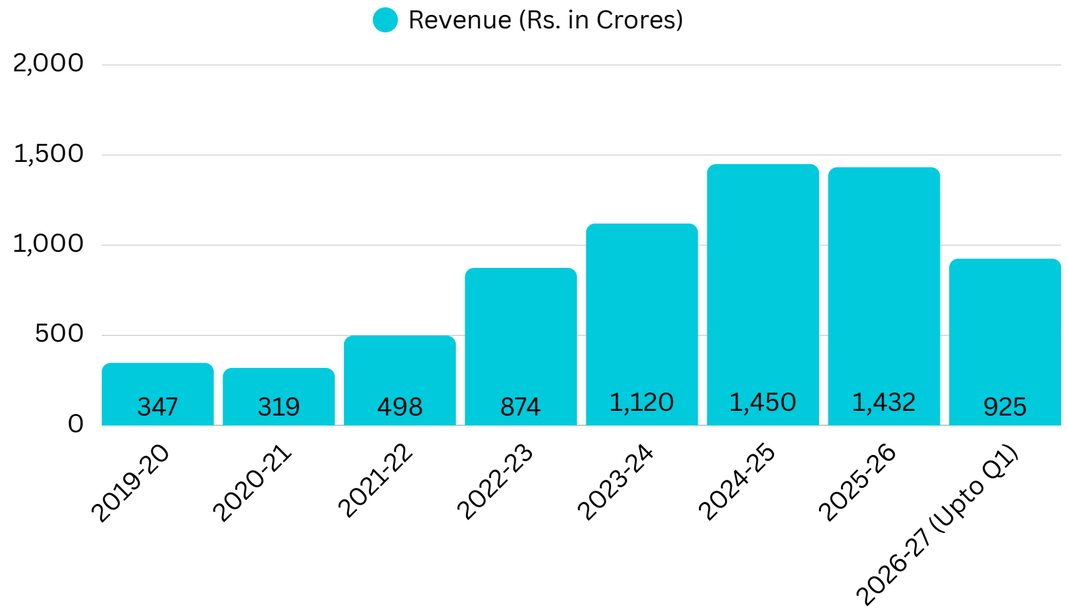
Key Metrics 2019-2026



Year/Metric	Revenue (Rs. in crores)
2019-20	347
2020-21	319
2021-22	498
2022-23	874
2023-24	1,120
2024-25	1,450
2025-26	1,432
2026-27 (Upto Q2)	925

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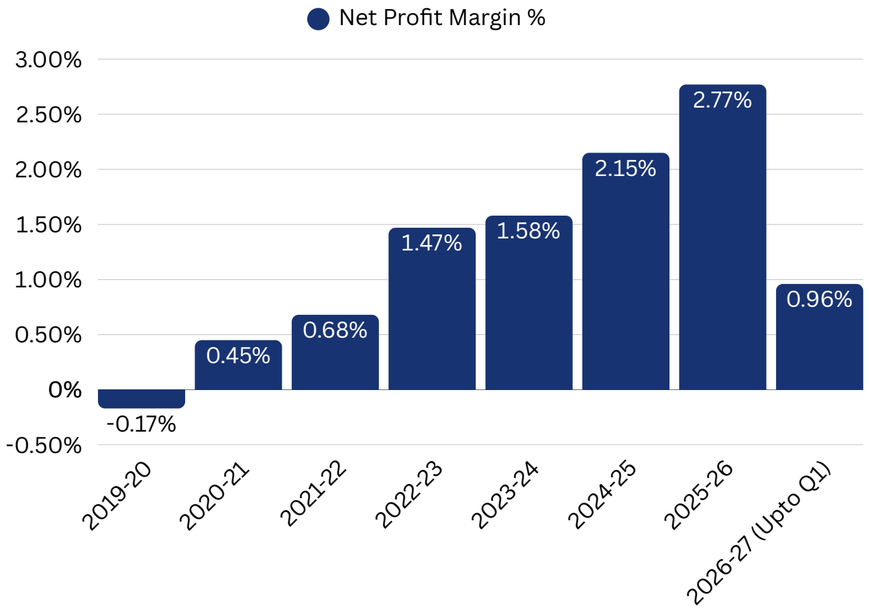
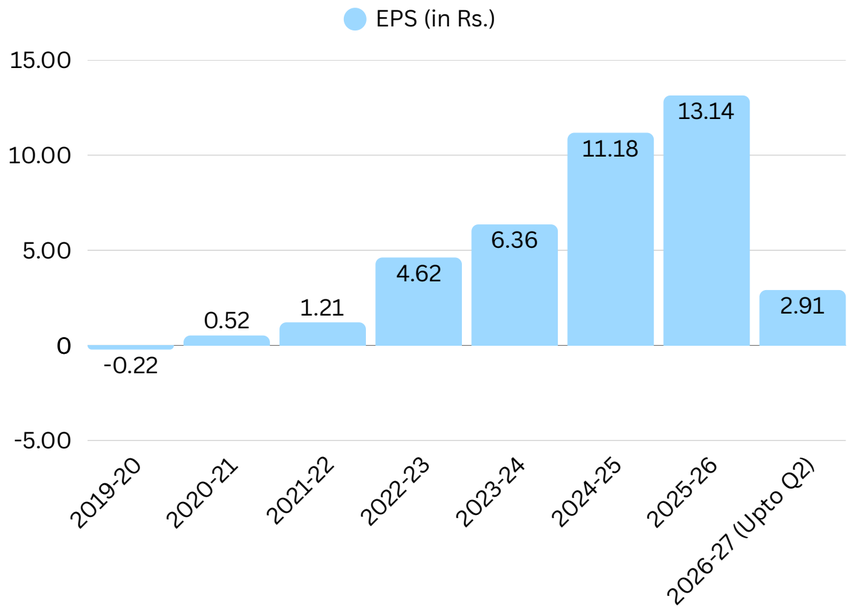
Key Metrics 2019-2026





Year/Metric	Net Profit Margin %	EPS (in Rs.)
2019-20	-0.17%	-0.22
2020-21	0.45%	0.52
2021-22	0.68%	1.21
2022-23	1.47%	4.62
2023-24	1.58%	6.36
2024-25	2.15%	11.18
2025-26	2.77%	13.14
2026-27 (Upto Q2)	0.96%	2.91

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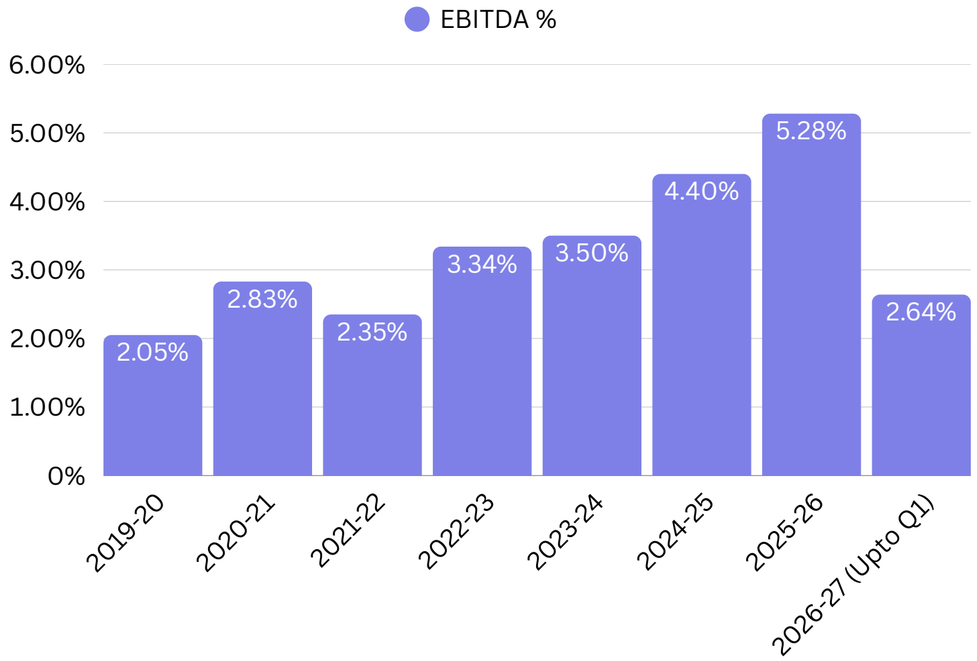
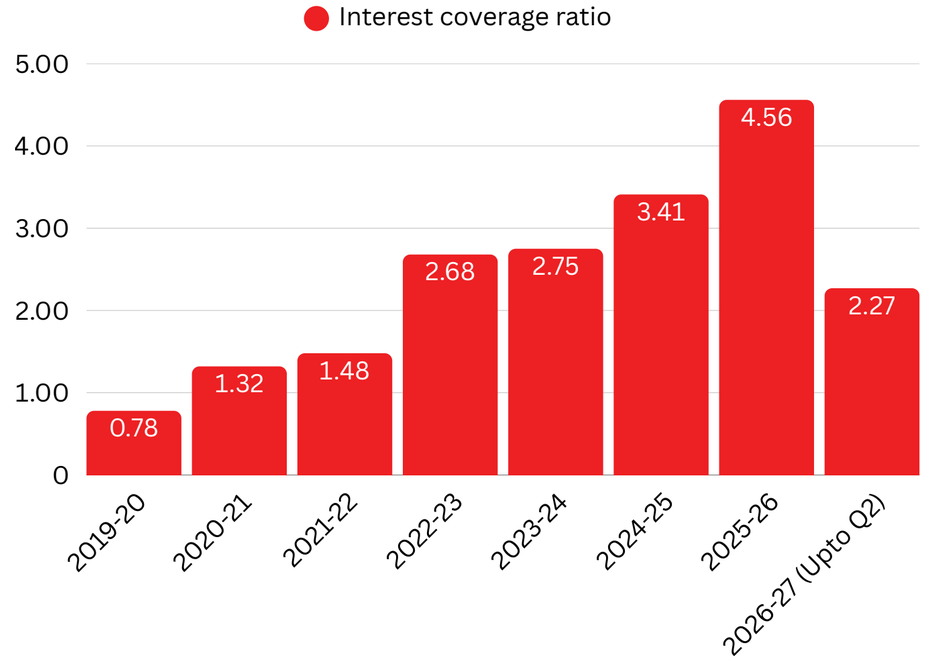
Key Metrics 2019-2026





Year/Metric	EBITDA %	Interest coverage ratio (in times)
2019-20	2.05%	0.78
2020-21	2.83%	1.32
2021-22	2.35%	1.48
2022-23	3.34%	2.68
2023-24	3.50%	2.75
2024-25	4.40%	3.41
2025-26	5.28%	4.56
2026-27 (Upto Q2)	2.64%	2.27

POEL
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Financial Highlights of Planetfirst Green Pvt Ltd.
(Associate Company)
(Rs. in Crores)

Period	Revenue	PAT
Q2 – FY27	186.05	0.75
H1 – FY27	290.05	2.22
FY 2025-26	245.78	4.74

POEL
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Financial Highlights of Trichy Metals Pvt Ltd.
(Subsidary Company)
(Rs. in Crores)

Period	₹ Revenue	PAT
Q2 - FY27 (POST ACQUISITION)	**51.74**	**0.76**
H1 - FY27	**122.95**	**1.83**
FY 2025-26	**163.75**	**3.60**

Expansion Plans & Future Outlook

POEL
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1. Ongoing Amalgamation with Associate Company:

- **Scheme approved by Board:** Board approved the proposed amalgamation of Planetfirst Green Private Limited ("Planetfirst") with and into POEL on March 16, 2026, subject to requisite regulatory and statutory approvals, with an Appointed Date of April 1, 2026.
- **Strengthening Integrated Lead Business:** This amalgamation is expected to create significant operational synergies, strengthen POEL's integrated lead business, and enhance its product, marketing and distribution capabilities across domestic and international markets.
- **Strengthening Western India Presence:** Planetfirst's strategically located facility in Surat, Gujarat will further strengthen the POEL's existing presence and customer accessibility in Western India.
- **Driving Growth & Profitability:** The Amalgamation is expected to support long-term revenue growth, operational efficiency and profitability.
- **Receipt of Approval from BSE:** The Company has received the Observation Letter dated July 7, 2026 from BSE Limited conveying its "No Adverse Observation" in respect of the said Scheme.
- **Current Status of the Scheme:** The Hon'ble NCLT, Chennai Bench vide it Order dated October 13, 2026, has directed the convening of meetings of POEL's Equity Shareholders and Unsecured Creditors, which are scheduled to be held on November 27, 2026, at 10:30 a.m. and 12:30 p.m., respectively.

Expansion Plans & Future Outlook

POEL
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2.Planetfirst Green Private Limited (Associate Company):

- **Strong Growth Engine:** Planetfirst Green Private Limited continues to emerge as a key growth driver for POEL's lead business, supported by strong operational performance and scalable operations.
- **Six-Month Performance for FY 2026–27:** Achieved turnover of approx. Rs. 288.78 crores and PAT of approx. Rs. 2.23 crores, reflecting continued business growth and strengthening market presence. The export turnover stood at Rs. 50.74 crores.
- **Refining Capacity:** Planetfirst's installed lead refining capacity of 37,500 MTPA enhances its operational scale and strengthens the Group's overall lead refining capabilities, providing a strong platform for future growth.
- **Strategic Integration:** Following receipt of the "No Adverse Observation" from BSE Limited and subject to the requisite NCLT approvals for the proposed Scheme of Amalgamation of Planetfirst with and into POEL, the integration is expected to unlock greater operational synergies, enhance business scale, and strengthen POEL's overall growth potential.
- **Growth Impact:** The expanded capacity and integrated platform are expected to strengthen profitability and contribute to POEL's topline.

Expansion Plans & Future Outlook

POEL
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3.Acquisition of Controlling Stake in Trichy Metals & Alloys Private Limited – Strengthening POEL's Manufacturing Footprint:

A key milestone during Q2 FY 2026-27 was POEL's successful acquisition of a controlling stake in TMA, further strengthening its manufacturing capabilities and geographical presence.

- **Strategic Acquisition:** With an aim to further expand POEL's manufacturing footprints, the Board of POEL at its meeting held on July 01, 2026, approved the acquisition of a controlling 51% stake in Trichy Metals and Alloys Private Limited (TMA) for an aggregate consideration of Rs. 12.47 Crores. The said acquisition was successfully completed on July 15, 2026, pursuant to the Share Purchase Agreement (SPA) and Share Subscription-cum-Shareholders' Agreement (SSSHA), thereby resulting in TMA becoming the Subsidiary of POEL.
- **Established Manufacturing Capabilities:** TMA brings an established presence in lead and other non-ferrous metals, with an installed lead refining capacity of approximately 26,000 MTPA and smelting capacity of approximately 21,500 MTPA. The facility is currently operating at around 50% capacity utilisation, and the Group aims to progressively achieve optimum utilisation of the installed capacity.
- **Synergies:** This integration further strengthens POEL's manufacturing presence in Southern India and enhances its overall lead processing capabilities and provides opportunities for more efficient raw material sourcing, supply-chain integration and operational efficiencies.

Expansion Plans & Future Outlook

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- **Diversification Opportunity:** Creates a platform for POEL to expand into other non-ferrous metals, supporting long-term business diversification and growth.
- **Six-Month Performance for FY 2026–27:** TMA recorded a standalone revenue of **Rs. 122.96 crores** and a net profit of **Rs. 1.83 crores** during the first six months of FY 2026–27, as against a turnover of **Rs. 163.75 crores** and net profit of **Rs. 3.60 crores** for the entire FY 2025–26. Having achieved a substantial portion of the previous year's performance within the first half of the current financial year, we are confident of surpassing the previous year's results in the near term.

4.Leveraging Group Capabilities:

- With approximately **1,04,000 MTPA of combined manufacturing and processing capacity** across Group entities, POEL is now focusing on improving capacity utilisation, sharing operational capabilities and strengthening its presence across the non-ferrous metals value chain.
- Together, these priorities aim to build a more diversified and resilient business while creating sustainable value for stakeholders.

5.Scaling Up Zinc Oxide Capacity for Growth:

- **Capacity Expansion:** POEL has successfully completed the expansion of Zinc Oxide manufacturing capacity at its Metallic Oxides Division, Mettupalayam, Puducherry, by an additional 2,400 MTPA during Q2 FY 2026-27.

Expansion Plans & Future Outlook

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- **Enhanced Production Capacity:** The expanded capacity strengthens POEL's Zinc Oxide manufacturing capabilities and enhances its ability to cater to growing market demand.
- **Revenue Potential:** The expanded capacity is expected to generate incremental annual revenue of approximately Rs. 60–70 Crores.
- **Operational Enhancement:** The expansion is expected to support business growth, higher production capacity, improved operational scale and long-term business growth.

6.Expansion & Diversification into Copper:

- **Expansion into New Product Segments:** In addition to its existing portfolio of Lead Oxides, Zinc Oxide, PVC Stabilizers, Zinc Metal and Lead Metal, POEL is expanding its presence in the non-ferrous metals segment through initiatives focused on copper scrap processing and recycling.
- **Strategic Business Diversification:** These initiatives will broaden POEL's presence in the non-ferrous metals processing and recycling industry, leveraging its established industry experience and operational expertise.
- **Expected Revenue Potential:** The proposed expansion is expected to generate incremental annual turnover of Rs. 300 crores.
- **Market Expansion & Growth Opportunities:** The foray into copper is expected to widen POEL's customer base, provide access to new markets and create additional revenue streams.

Expansion Plans & Future Outlook

- **Long-Term Outlook:** POEL aims to build a diversified and integrated non-ferrous metals business, with a focus on operational synergies, enhanced profitability and sustainable long-term value creation for shareholders.

7.Expansion of Zinc Metal Business:

- **Business Expansion:** Expanded the zinc metal business, with a focus on ramping up commercial sales through value-added processing by catering to both domestic and international markets, thereby broadening the Company's market presence.
- **Six-Month Performance:** Achieved zinc metal sales of **1423 MT**, aggregating to **Rs. 50.08 crore,** during the six months ended September 30, 2026.
- **Growth Outlook:** Focused on scaling up volumes, optimising operations and capitalising on emerging opportunities to further strengthen its presence in domestic and international markets.

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Our Customers































POEL

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Thank You

For Your Attention



POCL Enterprises Limited