

S Chand And Company Limited

Registered Office: A-27, 2nd Floor, Mohan Co-Operative Industrial Estate, New Delhi - 110044, India.

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Date: May 23, 2025

| То | То | | |
|--|--|--|--|
| Listing Department | Listing Department, | | |
| BSE Limited | National Stock Exchange of India Limited | | |
| Phiroze Jeejeebhoy Towers, Dalal Street, | Exchange Plaza, C-1, Block G, Bandra Kurla | | |
| Mumbai, Maharashtra 400001 | Complex, Bandra (E), Mumbai, Maharashtra | | |
| | 400051 | | |

Dear Sir,

Re: Press Release-Financial Results- Financial Year ended March 31, 2025-pursuant to Regulation 30 of The SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The press release on the financial results of the Company for the year ended March 31, 2025 is attached herewith.

The Company shall also disseminate the above information on the website of the Company i.e. www.schandgroup.com.

Request you to kindly take note of the same.

Thanking You. Yours Sincerely, For S Chand And Company Limited

Jagdeep Singh **Company Secretary** Membership No: A15028 Address: A-27, 2nd Floor,

Mohan Co-operative Industrial Estate,

New Delhi-110044



Encl: as above



PRESS RELEASE

Performance Highlights

- Improved Gross Margins by over 500bps in the past 5 years,
- Improved EBITDA Margins by 590bps in the past 5 years,
- Consistently generated Operating Cash flows of ~Rs1,000m every year over the past 5 years,
- During FY25, delivered EBITDA Margin of 18.8% which is at the higher end of our guided range of 17%-19%,
- During FY25, Operating income of Rs798m (Up 65% YoY),
- Best Q4 Working Capital Efficiency in the company's history,
- Announces Interim dividend of Rs4/share (vs. Final Dividend of Rs3/share in FY24)

New Delhi, May 23rd, 2025. S Chand Publishing, India's leading education content publisher and book publisher reported its results for the fourth quarter & for the financial year ending 31st March 2025.

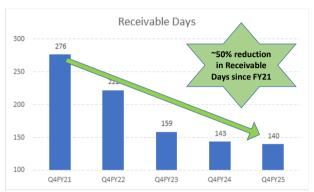
HIGHLIGHTS OF FY25 RESULTS

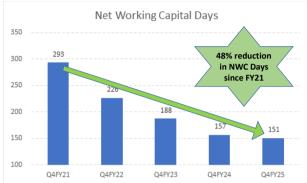
Some of the highlights of the FY25 results are as follows:

| Rs7,197m | Rs4,907m | Rs1,350m | 18.8% | Up 65% YoY |
|---|--|--|--|---|
| Highest operating revenues since FY19, <u>Up 9% YoY</u> | Highest Gross margins of 68.2% in the company's history, <u>Up 12% YoY</u> | Highest EBITDA since FY19, Up 23% YoY | Highest EBITDA margin since FY19, At the upper end of the guided band of 17%-19% | Rs798m - Highest Operating Income since FY19, <u>Up 65%</u> <u>YoY</u> |
| Rs602m | 140 Days | 151 Days | Rs999m | Net Debt Free |
| KSOUZIII | | | | |
| Highest PAT since FY19, Up 18% YoY | Lowest Q4 Receivables in the company's history | Lowest Q4 Net Working Capital Days in the company's history | Strong Operating Cash Flow generation | We ended FY25 with a solid net cash position of Rs1,036m |

BEST 4Q WORKING CAPITAL METRICS IN THE COMPANY'S HISTORY

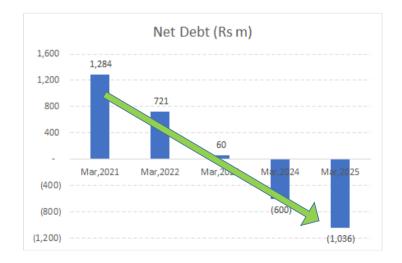
Working Capital Metrics in FY25 are the best in the company's history. The charts below showcase the strength of the Company's Working Capital Management during the year. We see phenomenal improvement in Receivable Days and Net Working Capital Days over the past 5 years.



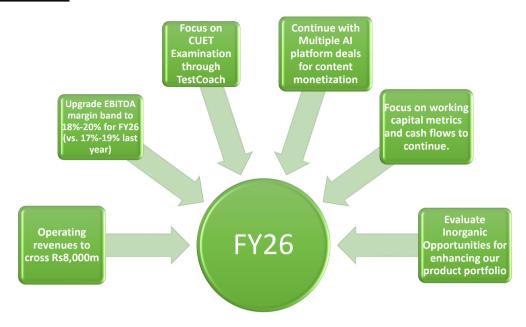


COMPANY CONTINUES TO BE NET DEBT FREE WITH STRONG CASH GENERATION

We ended the year with Net Cash of Rs1,036m (vs. Net Cash of Rs600m in Q4FY24) and Gross Debt of Rs664m (vs. Rs1,082m in Q4FY24). We aim to remain Net Debt free for 3 quarters during the financial year.



LOOKING AHEAD



Mr. Himanshu Gupta, Managing Director of S Chand and Company Limited, commented on the successful results and said,

"FY25 sales season saw a relatively minor impact from the new NCERT books based on the NCF syllabus since NCERT books based on the new syllabus were launched for only 2 classes (3rd & 6th) during this year.

Looking ahead, we are quite optimistic for FY26 since CBSE has released a circular in March, 2025 stating that new NCERT books would be launched for 4 Classes – 4th, 5th, 7th and 8th during the next few months. On back of this development, we expect FY26 and FY27 to see complete adoption of the new syllabus books for K-12 segment which should strongly support our growth trajectory over the next 2 years.

We are proud to say that we continued to be net debt-free company at the end of FY25 through consistent efforts on working capital management. Our strategic partnerships and collaborations have allowed us to expand our offerings and meet the changing needs of our customers. Our commitment is to continue this positive trend and enhance our financial position over the long term."

Mr. Saurabh Mittal, Group CFO of S Chand and Company Limited, commented on the annual results and said,

"Our consolidated revenues reached Rs7,197 million, EBITDA of Rs1,350 million and PAT of Rs602 million. We showed healthy revenue growth and achieved the Highest level of Gross

Margins, EBITDA Margins, Operating Income and PAT in the past 5 years. Our Operating income increased to Rs798m (vs. Rs484m in FY24), an increase of 65% YoY.

All this resulted in generation of strong operating cash flows at Rs999m for FY25. We have increased our dividend to Rs4/share (vs. Rs3/share in FY24) and have remained Net Debt free at year end with a positive net cash balance of Rs1,036m.

One of the strongest features of the company's results is our liquidity position and strong cash flows. We remain focused on building sustainable long-term value for all our stakeholders, and we believe that our unwavering commitment towards operational excellence and delivering value to our customers will continue to drive our success in the coming years."

About S Chand And Company

S Chand And Company Limited is one of the leading education content companies delivering content across the length and breadth of the country. The Company provides content, solutions, and services across the education lifecycle through its presence in three business segments – Early Learning, K- 12 and Higher Education. The Company has a strong foothold in the CBSE/ICSE affiliated schools, WBSE affiliated schools with increasing presence in the state board affiliated schools across India. The Company develops and nurtures its relationships with customers by developing quality content and educational innovations, and in recent years have increased focus on investing and improving the digital product offerings in each of the business segments.

The Company has more than 11,000 book titles across competitive exams & reference books, technical & professional books, school books and higher academic books. We have presence and extensive distribution system across India through over 3000+ channel partners. The Company also exports print content to over 20 countries and digital content to 5 countries in SAARC, South Asia, the Middle East, Africa, and other parts of the world. Some of the well-known publishing brands include S Chand, Vikas, Madhubun, New Saraswati House, Chhaya Prakashani. We also have strong offerings in curriculum and digital through our brands including S Chand Academy, Solid Steps, Mylestone, SmartK, Testcoach, Destination Success, myStudygear, Madhubun Educate 360 and Ignitor.

For more information please contact:

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