

Date: February 07, 2025

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|---|---|
| To<br>Listing Department<br>BSE Limited<br>Phiroze Jeejeebhoy Towers, Dalal Street,<br>Mumbai, Maharashtra 400001 | To<br>Listing Department,<br>National Stock Exchange of India Limited<br>Exchange Plaza, C-1, Block G, Bandra Kurla<br>Complex, Bandra (E), Mumbai, Maharashtra<br>400051 |
|---|---|

Dear Sir,

**Re: Investors Presentation-Financial Results-quarter and nine months ended December 31,  
2024-pursuant to Regulation 30 of The SEBI (Listing Obligations and Disclosure Requirements)  
Regulations, 2015**

The presentation for the analysts and investors for the conference call scheduled to be held on Tuesday, February 11, 2025 at 01:00 P.M. to discuss the financial results for the quarter and nine months ended December 31, 2024 is attached herewith.

The Company shall also disseminate the above information on the website of the Company i.e. [www.schandgroup.com](http://www.schandgroup.com).

Request you to kindly take note of the same.

Thanking You.

Yours Sincerely,

**For S Chand And Company Limited**

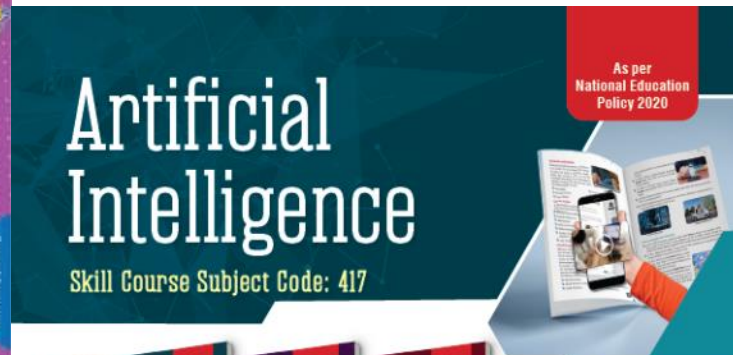
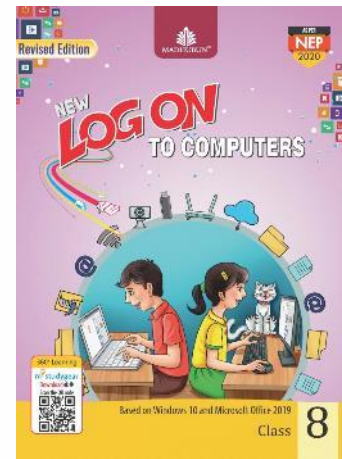
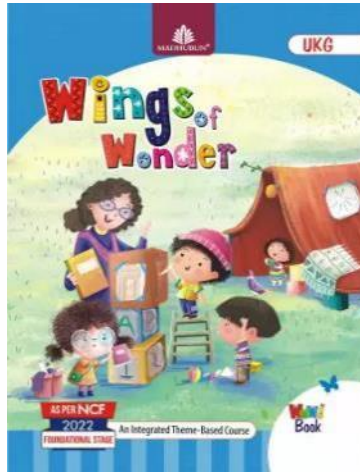
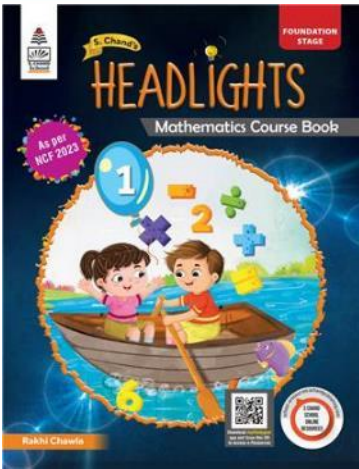
**Jagdeep Singh**  
**Company Secretary**  
**Membership No: A15028**  
**Address: A-27, 2<sup>nd</sup> Floor,**  
**Mohan Co-operative Industrial Estate,**  
**New Delhi-110044**



**Encl: as above**

# S. Chand and Company Limited – Look forward to a Solid Sales Season

**Q3 – FY2024-25  
Investor Update  
7<sup>th</sup> Feb 2025**



1.

Key Highlights –3QFY25

2.

Consolidated Financial Performance

3.

Status of Digital Business &  
Investments





# 1. Key Highlights – 3QFY25

# BEST Q3 PERFORMANCE EVER – POISED FOR GROWTH ON BACK OF NCF



**Rs1,002m**

**Crosses Rs1,000m  
in Operating  
revenues in Q3**

**31%**

**Solid YoY Growth  
in Operating  
Revenues in Q3**

**70%**

**Crosses 70%  
Gross margins**

**Lowest Q3  
EBITDA Loss**

**Lowest Q3 EBITDA  
loss**

**Lowest Q3  
PAT Loss**

**Lowest Q3 PAT loss  
in the company's  
history**

**80 Days**

**Lowest Q3  
Receivables in the  
company's history**

**152 Days**

**Lowest Q3 NWC  
days in the  
company's  
history**

Note – EBITDA excludes Other Income.

## ***Performance Highlights, Mr. Himanshu Gupta, Managing Director:***

*“I am extremely happy to share that Q3FY25 and 9MFY25 have been a solid nine months for the S Chand group. Q3FY25 has been a strong performance as we have crossed Rs1,000m sales for the 1<sup>st</sup> time in the third quarter in the company’s history.*

*We continued our journey of improvement in terms of delivering the lowest working capital metrics for Q3 in the company’s history as well.*

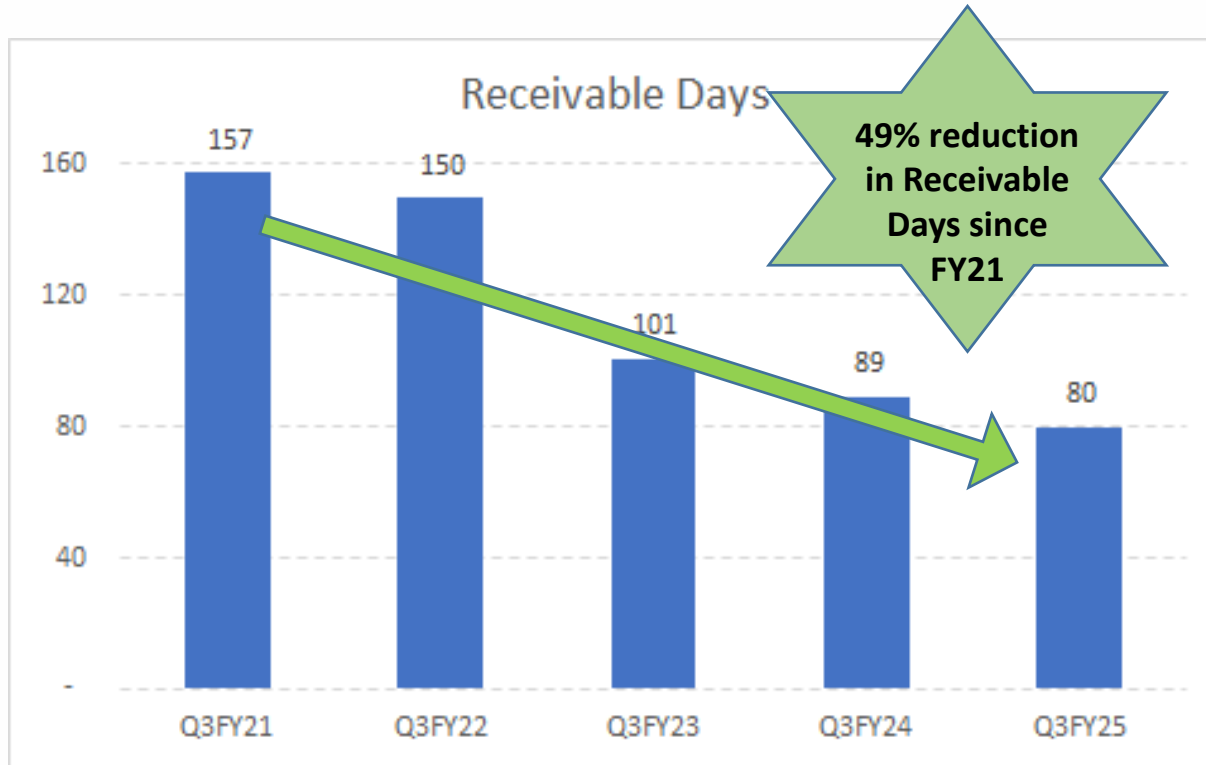
*As we continue to innovate and enhance our offerings, we are fully ready to make the most of the upcoming sales season through the opportunity to bring our new syllabus books to our customers. We expect FY25 and FY26 to see maximum adoption of the new syllabus books which should help our growth trajectory for the company.”*

## **Performance Highlights, Mr. Saurabh Mittal, Group CFO:**

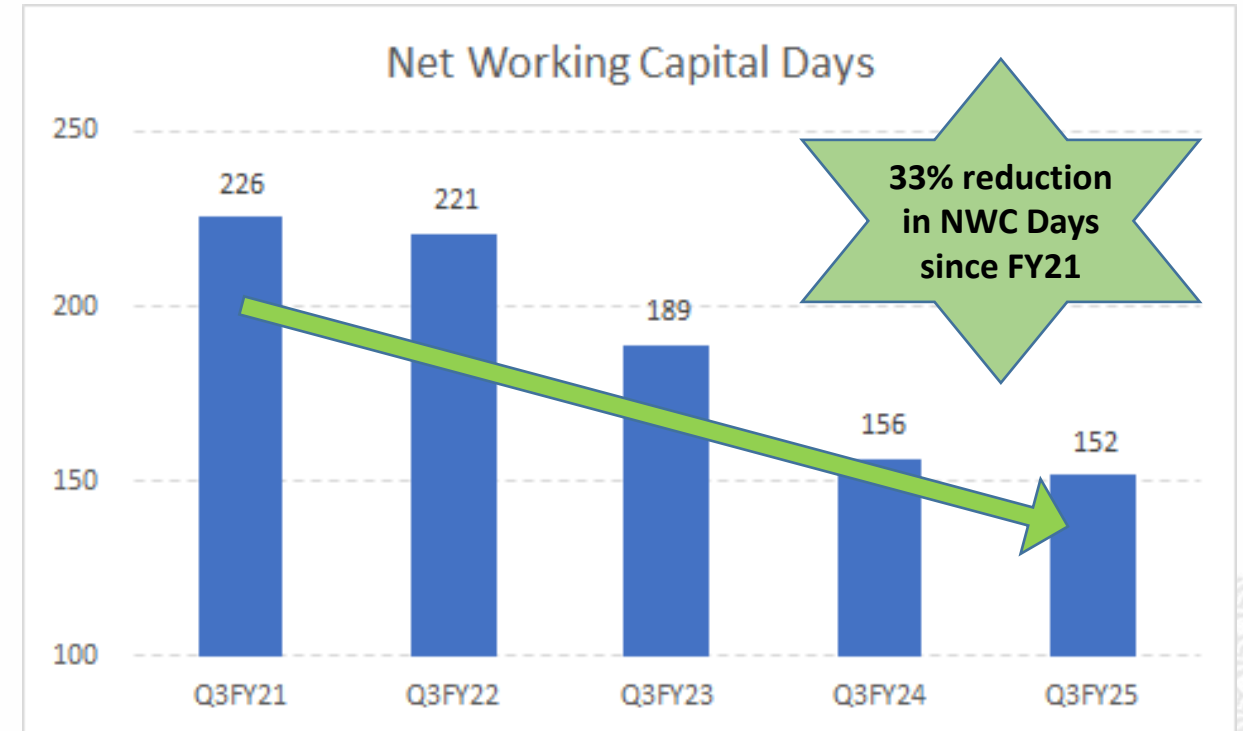
*“We ended the quarter with consolidated revenues of Rs1,002million and a PAT Loss of Rs256 million. This was a historic Q3 since we crossed Rs1,000m in revenues and delivered Gross Margins more than 70% for the 1<sup>st</sup> time in company’s history in Q3FY25 (Q3FY24: 55%).*

- *One of the strongest features of the company’s results are our working capital metrics – Receivable Days and Net Working Capital (NWC) days which are at record lows in the company’s history.*
  - *Our Q3 receivable days was at 80 days (vs. 89 days in 3QFY24). This is the lowest Q3 receivable days in the company’s history.*
  - *Our Q3 Net Working capital days was at 152 days (vs. 156 days in 3QFY24).*
- *Our unwavering commitment to operational excellence and delivering world-class products ensures we are poised for sustained success, even amidst dynamic market changes.*

# LOWEST HISTORICAL WORKING CAPITAL METRICS EVER



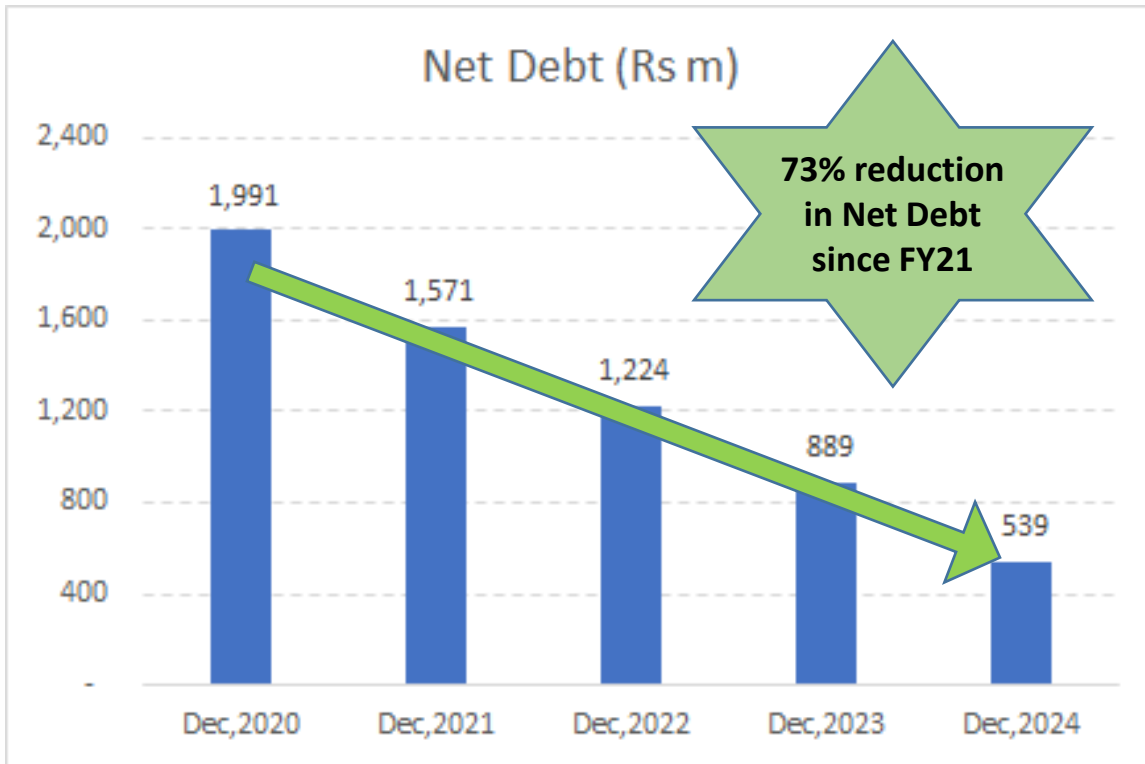
- Lowest Q3 Receivable days in the company's history.



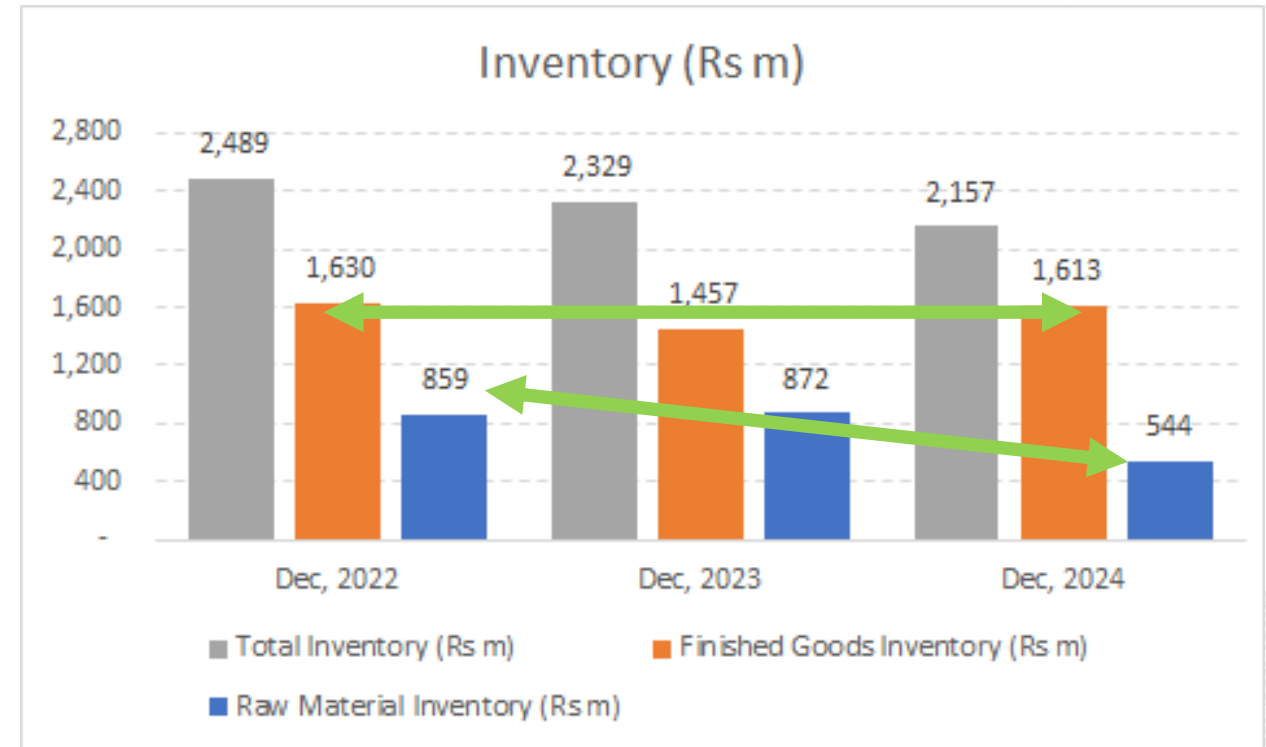
- Working capital efficiency has improved in 9MFY25.



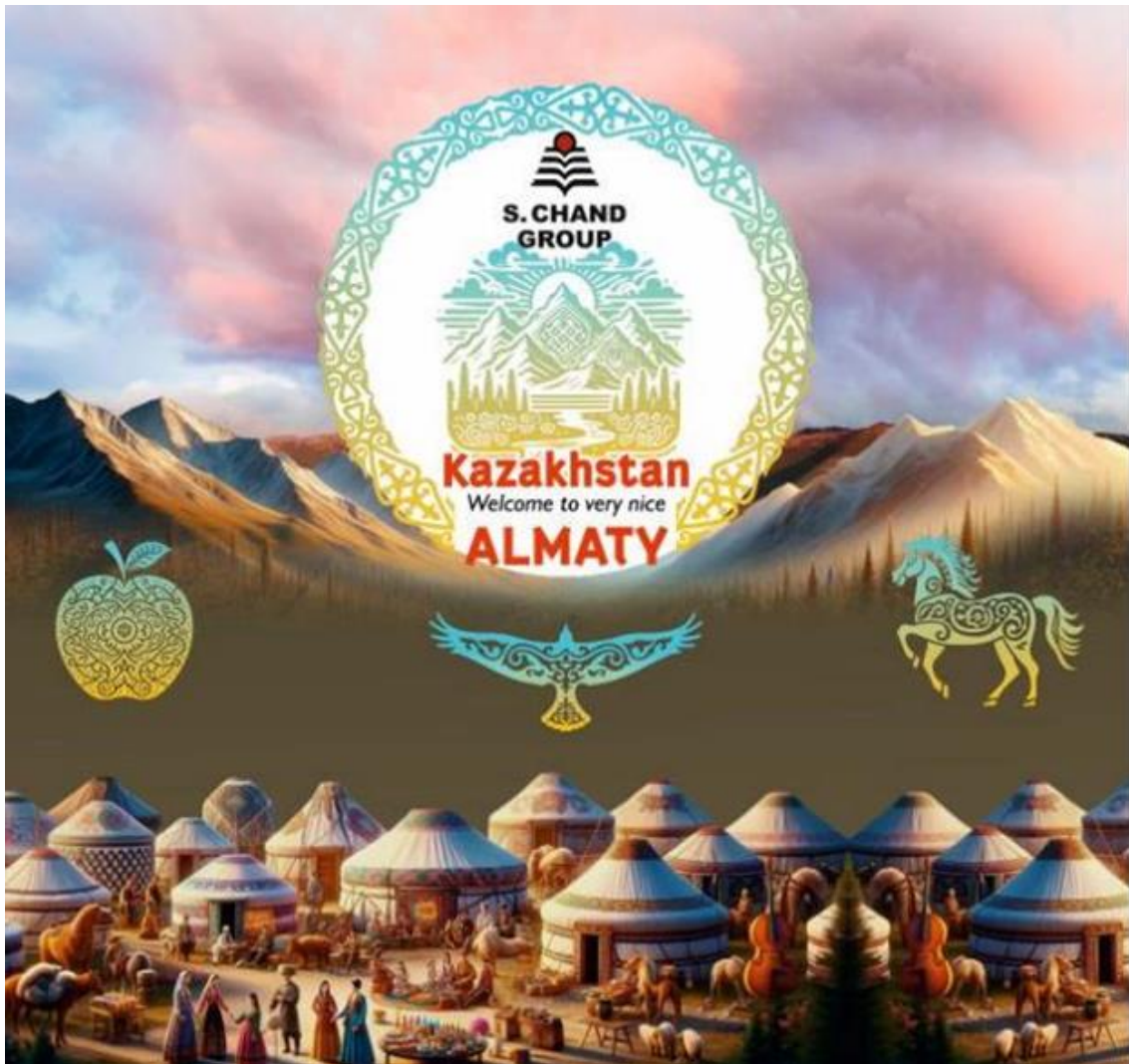
# LOWEST HISTORICAL WORKING CAPITAL METRICS EVER



- We would achieve our target of remaining net debt free for 3 quarters in a year.



- Finished Goods Inventory is at similar levels as last year despite launch of hundreds of books from the new NCF syllabus.
- Raw Material Inventory has been reduced to Rs544m (vs. Rs872m in Q3FY24).



Channel Partners Product Briefing - Almaty



Singapore Study Tour for leading School Owners and Principals



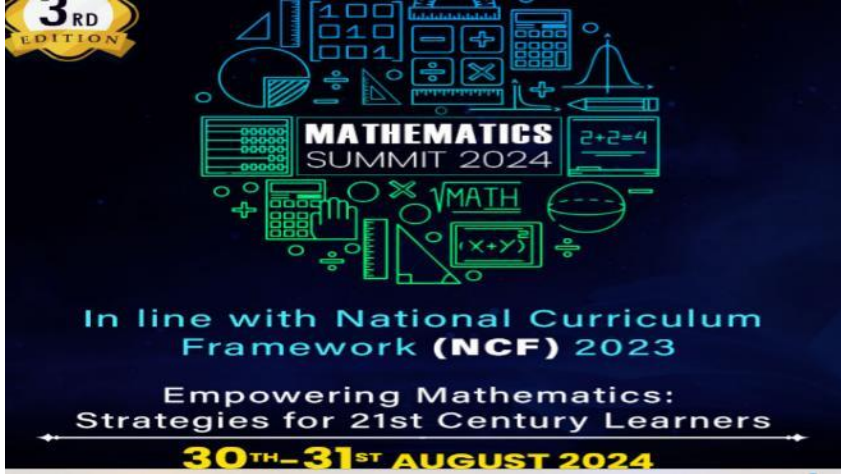
# S CHAND GROUP – MARKETING INITIATIVES



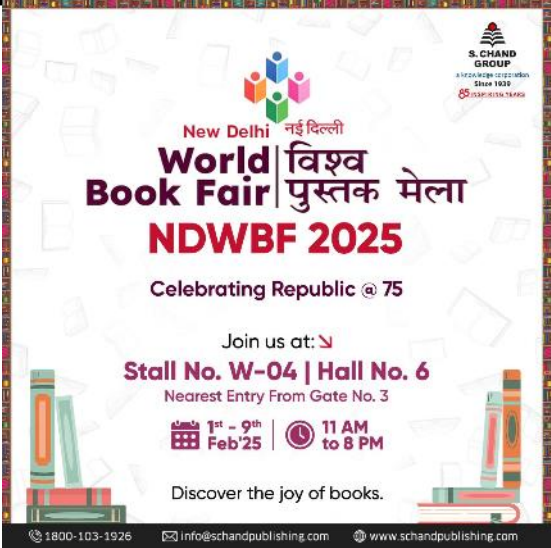
“Hindi Diwas” – Leading Event of Vikas Publishing House for Hindi teachers across the country



Scratch & Win Prize - 2024



Mathematics Summit - 2024

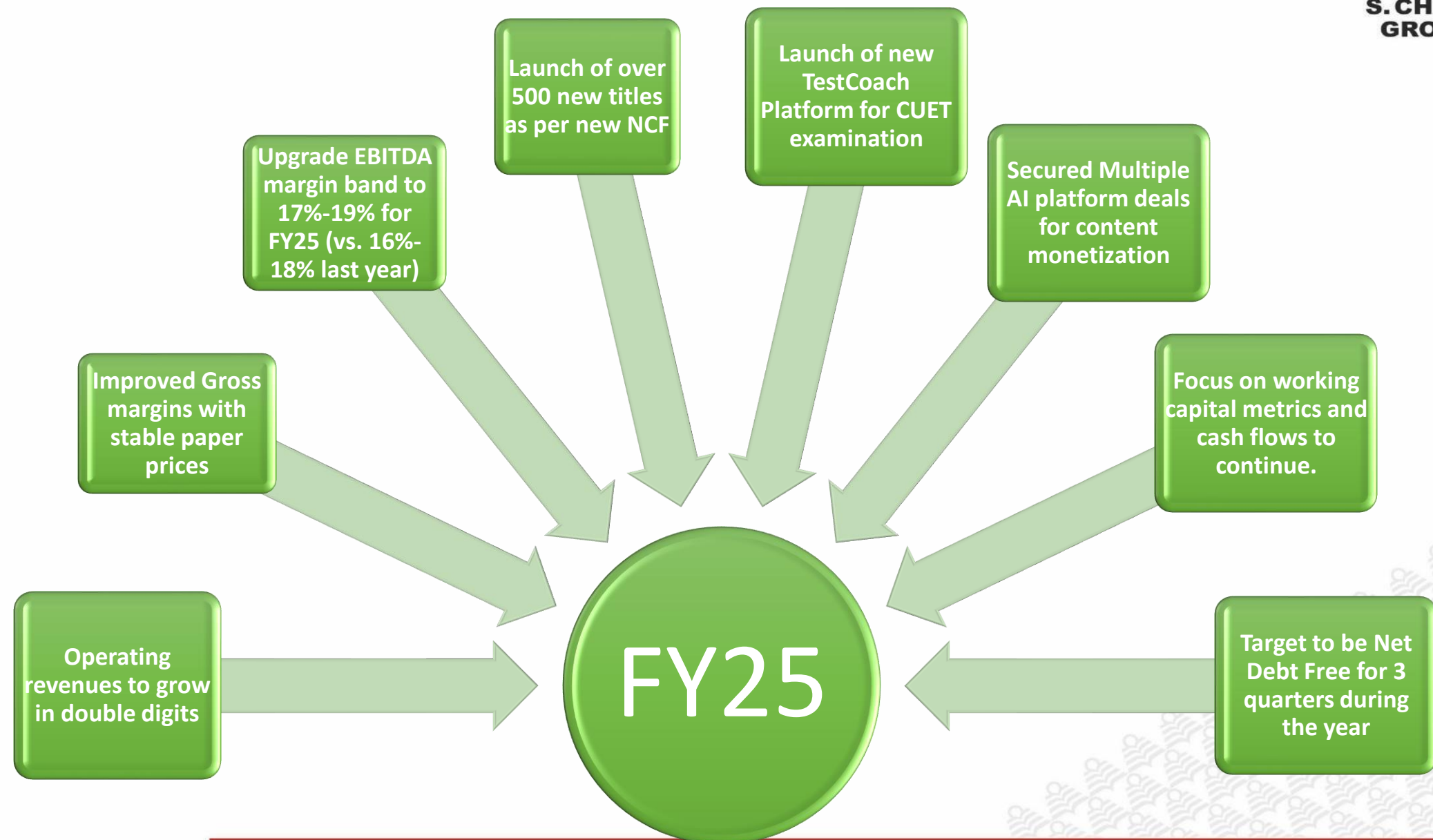


World Book Fair Participation



Knowledge Quest Quiz (2nd Edition) - 2024







2.

## **Consolidated Financial Performance**

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**15%-20% of annual revenues;  
Reduction in WC**

**Q1 April - June**

- Final leg of K-12 sales for new academic session and delivery of books to distributors/schools.
- New academic session commences in April for CBSE/ISCE schools.
- Sales performance reviews and budgeting exercises.

**5%-10% of annual revenues;  
Reduction in WC**

**Q2 July - September**

- Finalisation of title catalogue for next academic year (new and revised titles).
- Content revision/development by editorial team in collaboration with authors.
- Engagement with schools & teachers. (training sessions, workshops, etc.).
- Start of Sample distribution.
- Return of unsold stock from distributors.
- Start of Semester 1 (Higher Education) and Test preparation sales based on government vacancy examinations.

**5%-10% of annual revenues;  
Peak Inventory**

**Q3 October - December**

- Sample distribution and evaluation by schools.
- Start of Printing for the season.
- Final reconciliation and closure of distributor accounts before commencement of season sales.
- Order visibility from schools starts building up.
- Start of Semester 2 (Higher Education) and Test preparation sales based on government vacancy examinations.

**70% to 80% of annual  
revenues;  
Peak Receivables**

**Q4 January - March**

- Peak Season for K-12 sales and delivery to distributors/schools.
- Semester 2 (Higher Education) and Test preparation sales continues.
- Peak printing for titles based on demand.

# BEST OPERATIONAL PERFORMANCE IN Q3 OVER THE PAST 5 YEARS

| Particulars (₹ in millions)  | Q3FY21       | Q3FY22       | Q3FY23       | Q3FY24       | Q3FY25       | Q3FY25 vs Q3FY24 (%) |
|--|--------------|--------------|--------------|--------------|--------------|----------------------|
| <b>Revenue from Operations</b>   | <b>346</b>   | <b>513</b>   | <b>652</b>   | <b>763</b>   | <b>1,002</b> | <b>31%</b>           |
| Cost of published goods/materials consumed   | 135          | 349          | 654          | 708          | 777          | 10%                  |
| Purchases of traded goods  | 28           | 44           | 7            | 3            | 22           | 583%                 |
| (Increase)/decrease in inventories of finished goods and WIP                       | 58           | (150)        | (454)        | (366)        | (501)        | 37%                  |
| <b>Gross Margin</b>  | <b>125</b>   | <b>270</b>   | <b>445</b>   | <b>419</b>   | <b>704</b>   | <b>68%</b>           |
| <b>Gross Margin (%)</b>  | <b>36%</b>   | <b>52%</b>   | <b>68%</b>   | <b>55%</b>   | <b>70%</b>   |                      |
| Employee benefits expenses   | 255          | 293          | 335          | 384          | 437          | 14%                  |
| Other expenses   | 222          | 316          | 439          | 438          | 458          | 5%                   |
| <b>EBITDA</b>  | <b>(352)</b> | <b>(340)</b> | <b>(329)</b> | <b>(403)</b> | <b>(192)</b> | <b>-52%</b>          |
| <b>EBITDA Margin (%)</b>   | <b>-102%</b> | <b>-66%</b>  | <b>-50%</b>  | <b>-53%</b>  | <b>-19%</b>  |                      |
| Finance cost   | 78           | 65           | 56           | 45           | 32           | -29%                 |
| Depreciation and amortization expense  | 95           | 103          | 110          | 109          | 103          | -6%                  |
| Other income   | 22           | 6            | 104          | 49           | 16           | -68%                 |
| <b>Profit/(Loss) before share of loss in associates, exceptional items and tax</b> | <b>(503)</b> | <b>(501)</b> | <b>(391)</b> | <b>(507)</b> | <b>(311)</b> | <b>-39%</b>          |
| Share of gain/(loss) in associates   | 0            | (5)          | -            | -            | -            |                      |
| Exceptional items  | -            | -            | -            | -            | -            |                      |
| <b>Profit/(Loss) before tax</b>  | <b>(503)</b> | <b>(505)</b> | <b>(391)</b> | <b>(507)</b> | <b>(311)</b> | <b>-39%</b>          |
| <b>Tax expenses:</b>   |              |              |              |              |              |                      |
| 1) Current tax   | (2)          | 9            | 8            | -3           | 31           |                      |
| 2) Deferred tax  | (37)         | (67)         | (94)         | (140)        | (86)         |                      |
| <b>Profit/(Loss) after tax</b>   | <b>(464)</b> | <b>(447)</b> | <b>(305)</b> | <b>(364)</b> | <b>(256)</b> | <b>-30%</b>          |
| <b>Profit/(Loss) per equity share (in ₹) (for continuing operations)</b>           |              |              |              |              |              |                      |
| 1) Basic   | (13.27)      | (12.77)      | (8.69)       | (9.91)       | (6.99)       |                      |
| 2) Diluted   | (13.27)      | (12.77)      | (8.69)       | (9.91)       | (6.99)       |                      |

## Q3FY25 Highlights

Highest Q3 Sales in company's history. Crosses Rs1,000m in sales for the 1<sup>st</sup> time.

EBITDA losses reduced significantly by 52% vs. last year.

PAT losses reduced by 30% vs. last year.

# BEST OPERATIONAL PERFORMANCE IN 9M OVER THE PAST 5 YEARS

## 9MFY25 Highlights

**Highest 9M Sales in  
the company's  
history**

**Highest 9M Gross  
margins in the  
company's history.**

**We are confident of  
a strong sales  
season on back of  
new syllabus books  
in January, 25 -  
March, 25.**

| Particulars (₹ in millions)  | 9MFY21         | 9MFY22         | 9MFY23       | 9MFY24         | 9MFY25         | 9MFY25 vs<br>9MFY24 (%) |
|--|----------------|----------------|--------------|----------------|----------------|-------------------------|
| <b>Revenue from contract with customers</b>  | <b>1,425</b>   | <b>1,390</b>   | <b>2,198</b> | <b>2,254</b>   | <b>2,483</b>   | <b>10%</b>              |
| Cost of published goods/materials consumed   | 395            | 627            | 1,349        | 1,180          | 1,222          | 4%                      |
| Purchases of traded goods  | 36             | 83             | 13           | 23             | 32             | 44%                     |
| (Increase)/decrease in inventories of finished goods and WIP                       | 218            | (155)          | (625)        | (314)          | (477)          | 52%                     |
| <b>Gross Margin</b>  | <b>777</b>     | <b>836</b>     | <b>1,460</b> | <b>1,366</b>   | <b>1,705</b>   | <b>25%</b>              |
| <b>Gross Margin (%)</b>  | <b>54%</b>     | <b>60%</b>     | <b>66%</b>   | <b>61%</b>     | <b>69%</b>     |                         |
| Employee benefits expenses   | 722            | 853            | 947          | 1,082          | 1,237          | 14%                     |
| Other expenses   | 752            | 792            | 1,017        | 1,049          | 1,149          | 10%                     |
| <b>EBITDA</b>  | <b>(697)</b>   | <b>(809)</b>   | <b>(504)</b> | <b>(765)</b>   | <b>(682)</b>   | <b>-11%</b>             |
| <b>EBITDA Margin (%)</b>   | <b>-49%</b>    | <b>-58%</b>    | <b>-23%</b>  | <b>-34%</b>    | <b>-27%</b>    |                         |
| Finance cost   | 243            | 201            | 138          | 104            | 83             | -20%                    |
| Depreciation and amortization expense  | 288            | 306            | 328          | 337            | 305            | -9%                     |
| Other income   | 104            | 96             | 248          | 91             | 67             | -26%                    |
| <b>Profit/(Loss) before share of loss in associates, exceptional items and tax</b> | <b>(1,123)</b> | <b>(1,221)</b> | <b>(722)</b> | <b>(1,116)</b> | <b>(1,003)</b> | <b>-10%</b>             |
| Share of gain/(loss) in associates   | (2)            | (8)            | (1)          | -              | -              |                         |
| Exceptional items  | -              | (0)            | 156          | -              | -              |                         |
| <b>Profit/(Loss) before tax</b>  | <b>(1,125)</b> | <b>(1,228)</b> | <b>(567)</b> | <b>(1,116)</b> | <b>(1,003)</b> | <b>-10%</b>             |
| <b>Tax expenses:</b>   |                |                |              |                |                |                         |
| 1) Current tax   | 27             | 15             | 60           | 3              | 12             |                         |
| 2) Deferred tax  | (110)          | (71)           | (186)        | (348)          | (202)          |                         |
| <b>Profit/(Loss) after tax</b>   | <b>(1,042)</b> | <b>(1,173)</b> | <b>(441)</b> | <b>(771)</b>   | <b>(813)</b>   | <b>6%</b>               |
| <b>Profit/(Loss) per equity share (in ₹)</b>                                       |                |                |              |                |                |                         |
| 1) Basic   | (29.78)        | (33.47)        | (12.58)      | (20.62)        | (22.25)        |                         |
| 2) Diluted   | (29.78)        | (33.47)        | (12.58)      | (20.62)        | (22.25)        |                         |



# CONSOLIDATED FINANCIAL PERFORMANCE



| Particulars (₹ in millions)                          | As at<br>31 December 2024<br>Unaudited | As at<br>31 March 2024<br>Audited |
|--|--|-----------------------------------|
| <b>Assets</b>  |  |                                   |
| <b>Non-current assets</b>                            |  |                                   |
| Property, plant and equipment                        | 827                                    | 798                               |
| Right-of-use asset                                   | 539                                    | 379                               |
| Goodwill   | 3,325                                  | 3,325                             |
| Intangible assets                                    | 600                                    | 739                               |
| Intangible assets under development                  | 40                                     | -                                 |
| Financial assets                                     |  |                                   |
| - Investments  | 219                                    | 219                               |
| - Other financial assets                             | 50                                     | 36                                |
| Deferred tax assets (net)                            | 1,044                                  | 829                               |
| Income tax assets (net)                              | 259                                    | 182                               |
| Other non-current assets                             | 17                                     | 10                                |
| <b>Total non-current assets (A)</b>                  | <b>6,920</b>                           | <b>6,517</b>                      |
| <b>Current assets</b>                                |  |                                   |
| Inventories  | 2,157                                  | 1,761                             |
| Financial assets                                     |  |                                   |
| - Investments  | 205                                    | 402                               |
| - Trade receivables                                  | 1,503                                  | 2,601                             |
| - Cash and cash equivalents                          | 269                                    | 1,208                             |
| - Bank balances other than cash and cash equivalents | 58                                     | 64                                |
| - Other financial assets                             | 18                                     | 32                                |
| Current tax assets (net)                             | 76                                     | 6                                 |
| Other current assets                                 | 131                                    | 142                               |
| <b>Total current assets (B)</b>                      | <b>4,418</b>                           | <b>6,218</b>                      |
| <b>Total assets (A+B)</b>                            | <b>11,338</b>                          | <b>12,734</b>                     |

| Particulars (₹ in millions)  | As at<br>31 December 2024<br>Unaudited | As at<br>31 March 2024<br>Audited |
|--|--|-----------------------------------|
| <b>Equity and liabilities</b>  |  |                                   |
| <b>Equity</b>  |  |                                   |
| Equity share capital   | 176                                    | 176                               |
| Other equity   | 8,357                                  | 9,234                             |
| Non-controlling interests  | (1)                                    | 29                                |
| <b>Total equity (C)</b>  | <b>8,532</b>                           | <b>9,439</b>                      |
| <b>Non-current liabilities</b>   |  |                                   |
| Financial liabilities  |  |                                   |
| - Borrowings   | 136                                    | 209                               |
| - Lease liability  | 322                                    | 177                               |
| Provisions   | 126                                    | 111                               |
| <b>Total non-current liabilities (D)</b>   | <b>584</b>                             | <b>497</b>                        |
| <b>Current liabilities</b>   |  |                                   |
| Financial liabilities  |  |                                   |
| - Borrowings   | 942                                    | 873                               |
| - Lease liability  | 96                                     | 70                                |
| - Trade payables   |  |                                   |
| - total outstanding dues of micro enterprises and small enterprises                      | 75                                     | 135                               |
| - total outstanding dues of creditors other than micro enterprises and small enterprises | 735                                    | 1,382                             |
| - Other financial liabilities  | 139                                    | 177                               |
| Other current liabilities  | 231                                    | 140                               |
| Provisions   | 4                                      | 4                                 |
| Current tax liabilities (net)  | -                                      | 16                                |
| <b>Total current liabilities (E)</b>   | <b>2,223</b>                           | <b>2,798</b>                      |
| <b>Total equity and liabilities (C+D+E)</b>  | <b>11,338</b>                          | <b>12,734</b>                     |

# CONSOLIDATED FINANCIAL PERFORMANCE



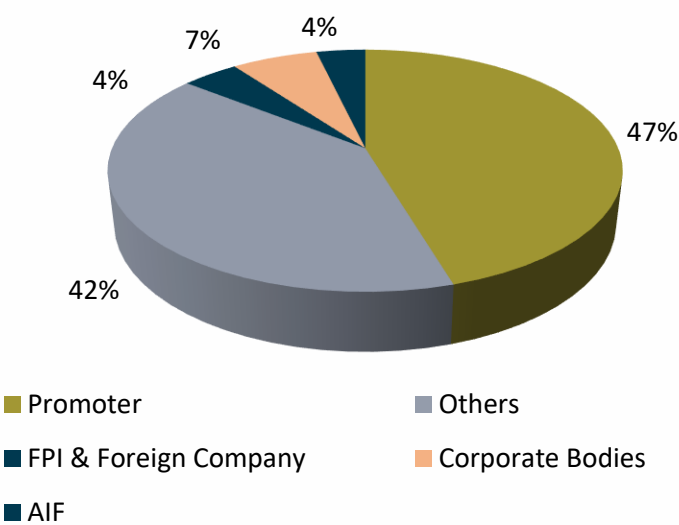
| (₹ in millions)   | Period ended<br>31 December 2024 | Period ended<br>31 December 2023 | (₹ in millions)  | Period ended<br>31 December 2024 | Period ended<br>31 December 2023 |
|---|----------------------------------|----------------------------------|--|----------------------------------|----------------------------------|
| <b>A. Cash flow from operating activities</b>                                 |                                  |                                  | <b>B. Cash flows from investing activities</b>   |                                  |                                  |
| Profit before tax   | (1,003)                          | (1,116)                          | Purchase of property, plant and equipment including intangible assets and capital work-in-progress | (152)                            | (92)                             |
| Adjustment to reconcile profit before tax to net cash flows                   |                                  |                                  | Proceeds from sale of property, plant and equipment  | 3                                | 3                                |
| Depreciation and amortisation expense   | 305                              | 337                              | Purchase of current investments  | (491)                            | (330)                            |
| Loss on sale of property, plant and equipment (net)                           | 2                                | 1                                | Proceeds from sale of current investments  | 722                              | 662                              |
| Finance costs   | 83                               | 104                              | Purchase of non-current investments  | -                                | (30)                             |
| Interest income   | (8)                              | (9)                              | Disposal of non-current investment   | -                                | (40)                             |
| Amounts written-back  | (6)                              | (1)                              | Investment in deposits with banks  | (580)                            | (501)                            |
| Fair value gain on financial instruments at fair value through profit or loss | 0                                | (35)                             | Investment in deposits redeemed  | 584                              | 500                              |
| Net gain on sale of investments   | (31)                             | (29)                             | Interest received  | 9                                | 9                                |
| Dividend income   | (0)                              | -                                | Dividend income received   | 0                                | -                                |
| Unrealised foreign exchange loss/ (gain) (net)                                | 0                                | (0)                              | <b>Net cash used in investing activities (B)</b>   | <b>95</b>                        | <b>182</b>                       |
| Employee stock option expense   | 7                                | -                                |  |                                  |                                  |
| Provision for expected credit loss, advances and bad debts written off        | 76                               | 104                              | <b>C. Cash flows from financing activities</b>   |                                  |                                  |
| <b>Operating loss before working capital changes</b>                          | <b>(575)</b>                     | <b>(643)</b>                     | Proceed from issue of equity shares including securities premium                                   | -                                | 5                                |
| Adjustments for movement in:  |                                  |                                  | Proceed from non-current borrowings  | 6                                | 51                               |
| Inventories   | (396)                            | (767)                            | Repayment of non-current borrowings  | (108)                            | (223)                            |
| Trade receivables   | 1,022                            | 1,047                            | (Repayment)/ proceeds of current borrowings (net)  | 98                               | 111                              |
| Other assets  | 6                                | (15)                             | Payment of lease liabilities for principal portion   | (78)                             | (73)                             |
| Provisions  | 17                               | (1)                              | Payment of lease liabilities for interest portion  | (23)                             | (24)                             |
| Trade payables  | (701)                            | 117                              | Dividend paid  | (106)                            | (106)                            |
| Other liabilities   | 53                               | (6)                              | Interest paid on borrowings  | (60)                             | (80)                             |
| <b>Cash (used in)/ generated from operations</b>                              | <b>(574)</b>                     | <b>(269)</b>                     | <b>Net cash used in financing activities (C)</b>   | <b>(271)</b>                     | <b>(339)</b>                     |
| Direct taxes paid (net of refunds)  | (189)                            | (200)                            |  |                                  |                                  |
| <b>Net cash (used in)/ generated from operating activities (A)</b>            | <b>(763)</b>                     | <b>(468)</b>                     | <b>Net increase in cash and cash equivalents (A+B+C)</b>   | <b>(939)</b>                     | <b>(625)</b>                     |

- Q3FY25 Operating Losses before Working Capital changes have reduced to Rs575m from Loss of Rs643m in the same time last year.
- Q3FY25 Operating Cash flow losses are higher vs. last year driven by Rs701m decrease in Trade Payables during 9MFY25 on back of payments made to paper vendors for last year's paper purchases vs. last year.

- **Working Capital Metrics**
  - **Trade Receivables stood at** Rs1,503m during the quarter vs. Rs1,502m during Q3FY24.
    - In terms of receivable days, it stood at 80 days (vs. 89 days in Q3FY24).
    - **This is the lowest receivable days in Q3 in the past 5 years.**
  - **Inventory reduced** to Rs2,157m (vs Q3FY24: Rs2,329m). Our inventory includes raw material paper inventory of Rs544m (vs. Q3FY24: Rs872m).
    - This is the quarter with the highest inventory levels during the year in anticipation of a strong sales season.
  - **Net Working Capital reduced** to 152 days (vs. 156 days in Q3FY24).
    - **This is the lowest net working capital days in Q3 in the past 5 years.**
- **Net Debt: Rs539m (vs. Rs889m in Q3FY24) and Gross Debt: Rs1,078m (vs. Rs1,207m in Q3FY24)**
  - **Net Debt has reduced by Rs350m on a YoY basis.**

| Market Data                    | As of 6th February 2025 |
|--------------------------------|-------------------------|
| Market Capitalization (Rs Mn)  | 6,730                   |
| Price (Rs)                     | 191                     |
| No. of shares outstanding (Mn) | 35                      |
| Face Value (Rs.)               | 5.0                     |

Ownership as of December, 2024



| Key Institutional Investors - As of December 2024                           | % Holding |
|---|-----------|
| Trust Line Holdings   | 3.1%      |
| Miri Strategic Emerging Markets Fund Lp                                     | 2.6%      |
| Blue Diamond Properties   | 2.0%      |
| Volrado Venture Partners Fund   | 1.4%      |
| Zen Securities  | 1.0%      |
| Source: <a href="http://www.bseindia.com">www.bseindia.com</a> , LinkINTime |           |

| Other Institutional Investors holding less than 1% - As of December 2024    |
|---|
| Aadi Financial Advisors   |
| Acadian Asset Management Inc  |
| Quadrature Capital  |
| Fiducian India Fund   |
| Acadian Emerging Markets  |
| Singularity Holdings  |
| Blue Horizon  |
| Winro Commercial  |
| Source: <a href="http://www.bseindia.com">www.bseindia.com</a> , LinkINTime |





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to discuss the Q3FY25 Results

### Represented by

**Mr. Himanshu Gupta**  
Managing Director

**Mr. Saurabh Mittal**  
Group Chief Financial Officer

**Mr. Atul Soni**  
Head – Investor Relations, Strategy and M&A

**Tuesday, February 11, 2025**

at 13:00 hrs IST / 15:30 hrs SGT & HK / 07:30 hrs GMT / 02:30 hrs EDT / 23:30 hrs PST (previous day)

### Dial-In Numbers:

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**3.**

## **Digital Business & Investments**

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Smartivity

- Smartivity (<https://www.smartivity.in/>) was founded in 2015 with focus on S.T.E.M. Learning and DIY Kits.
- We have Angel funded approx. Rs20m in the company across various funding rounds.
- Their last round of funding was done in Sept 2022 at a valuation of approx. Rs100cr. S Chand currently holds ~16% stake in the company. Other marquee investors in the company include Ashish Kacholia (26% stake) and Hemandra Kothari (8% Stake).
- At per the last valuation round, our investment is valued at approx. Rs150m.
- Smartivity is showing strong growth on an overall basis. On a 9MFY25 basis, they are EBITDA and PAT positive. During 9MFY25, they have shown revenue growth of 52% and has grown EBITDA by 5x vs. last year.



ixamBee

Prepare 50% Faster

- ixamBee (<https://www.ixambee.com/>) was founded in December 2016 in Delhi NCR. The company's objective is to help graduates and undergraduates prepare effectively for Government examinations like banks, insurance companies, Railways etc.
- ixamBee has raised funds from Mumbai Angels Network, JITO Angel Network, Inflection Point Ventures (IPV), Firstport Capital, Keiretsu Forum , MSFT, Keyur Joshi (co-founder MakeMyTrip) etc.
- We have invested Rs30m for ~4.3% stake in the company in April, 2023.



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- The channel houses modules comprising of over 1,900 videos that have been prepared supplementing our S Chand Test Prep & College Content. The channel has showed strong growth reaching ~284k subscribers and over 25 million views so far.

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