



Ami Organics Limited

CIN. : L24100GJ2007PLC051093

Registered Office :- Plot No. 440/4, 5 & 6, Road No. 82/A, G.I.D.C. Sachin, Surat - 394230, Dist. Surat, Gujarat, India.

January 28, 2025

To,
The Listing Department,
BSE LIMITED,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai- 400 001

To,
The Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor, Plot No. C-1,
G-Block, Bandra Kurla Complex,
Mumbai -400051

Scrip Code: 543349

NSE Symbol: AMIORG

Subject: Press Release pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release discussing the third quarter and nine months ended financial results as on December 31, 2024.

This Press Release will be available on the website of the Company www.amiorganics.com.

Kindly take the same on record.

Yours faithfully,
For, **AMI ORGANICS LIMITED**



Ekta Kumari Srivastava
Company Secretary & Compliance Officer

Encl: Press Release



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Ami Organics Limited reports Q3 & 9MFY25 Results

Q3FY25 Revenue from Operations grew by 65% YoY to Rs. 275 crore

Q3FY25 EBITDA Margin Expanded by 904bps YoY to 25.0%

Surat, January 28, 2025: **Ami Organics Limited** (AMI) (BSE: 543349, NSE: AMIORG), a leading global manufacturer of advance pharmaceutical intermediates and speciality chemicals, today announced financial results for the quarter and nine months ended December 31, 2024.

Consolidated Financial Results – Q3 & 9MFY25:

Particulars (Rs. Mn)	Q3FY25	Q3FY24	YoY	Q2FY25	QoQ	9MFY25	9MFY24	YoY
Revenue from Operations	2,750	1,664	65.2%	2,467	11.5%	6,984	4,925	41.8%
Gross Profit	1,272	714	78.0%	1,072	18.7%	3,087	2,158	43.0%
Gross Margin	46.2%	42.9%		43.4%		44.2%	43.8%	
EBITDA	687	265	159.0%	489	40.3%	1,471	853	72.4%
EBITDA Margin	25.0%	15.9%		19.8%		21.1%	17.3%	
PAT	454	178	155.1%	376	21.0%	977	548	78.3%
PAT Margin	16.5%	10.7%		15.2%		14.0%	11.1%	

Note: 9MFY24: PAT and PAT Margin are adjusted for Exceptional Items.

Commenting on results, Mr. Naresh Patel, Executive Chairman & Managing Director, Ami Organics Limited, said: *"I am delighted to share that in the first nine months of FY25, we achieved revenue of ₹698 crore, nearly equalling the revenue from operations of the entire previous financial year. In Q3FY25 alone, we delivered an impressive 65.2% year-on-year growth, achieving ₹275 crore in revenue from operations. This performance was driven by a strong ramp-up in our CDMO business and consistent growth in advanced pharmaceutical intermediates.*

Our pipeline of CDMO projects is progressing well, with several initiatives nearing commercialization by FY26, solidifying the foundation for sustained long-term growth. Ongoing discussions with innovators and partners remain highly encouraging, and we are confident that the CDMO segment will see exponential growth in the coming years.

With improved visibility for Q4, I am pleased to revise our FY25 growth guidance upward from 30% to 35%. This milestone reflects our unwavering commitment to delivering consistent progress, embracing adaptability, and seizing new opportunities that ensure sustainable and impactful growth."

Key Results & Business Highlights (Q3FY25 Consolidated):

- ✓ **Revenue from operations** for Q3FY25 grew by **65.2% YoY to Rs. 2,750 mn**
- ✓ The **gross margin** for the quarter improved to **46.2%** up 333 bps YoY and 281 bps QoQ

PRESS RELEASE

For Immediate dissemination



- ✓ **EBITDA** for the quarter came at **Rs. 687 mn up 159.0% YoY** compared to Rs. 265 mn in Q3FY24
- ✓ **EBITDA margin** for the quarter was at **25.0%** as compared to 15.9% in Q3FY24
- ✓ **PAT** for the quarter was **Rs. 454 mn up 155.1%** as compared to PAT of Rs. 178mn in Q3FY24
- ✓ The **PAT margin** for the quarter was at **16.5%** up 582 bps YoY and 130 bps QoQ
- ✓ Export for the quarter at **76%**; domestic business at **24%**

ABOUT AMI ORGANICS LIMITED:

Ami Organics, headquartered at Surat, is a research and development ("R&D") driven manufacturer of speciality chemicals focused towards the development and manufacturing of advanced pharmaceutical intermediates ("Pharma Intermediates") for regulated and generic active pharmaceutical ingredients ("APIs") and chemicals for New Chemical Entities ("NCE"), and other specialty chemicals including parabens and paraben formulations, methyl salicylate, semiconductor chemicals, electrolyte additives and niche key starting materials ("KSM") for cosmetics, fine chemicals and agrochemical industries.

The Pharma Intermediates, find application in certain high-growth therapeutic areas including anti-depressant, anti-cancer, anti-retroviral, anti-Parkinson, and seizure disorder. Ami Organics is the market leader for various key intermediates across the globe and the first company in India outside of China to spearhead the pioneering development of electrolyte additives on a global scale.

CAUTIONARY STATEMENT:

This press release contains certain forward-looking statements. Any forward-looking statement applies only on the date of this press release. By their nature, forward-looking statements are subject to a number of known and unknown risks and uncertainties that may or may not occur in the future and as a result of which the actual results and performance may differ substantially from the expected future results or performance expressed or implied in the forward-looking statements. No warranties or representations are made as to the accuracy, achievement, or reasonableness of such statements, estimates or projections, and Ami Organics has no obligation to update any such information or to correct any inaccuracies herein or omission here from which may become apparent.

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For details, please contact:

Investor Relations at Ami Organics Ekta Srivastava, Company Secretary & Compliance Officer cs@amiorganics.com Senior Manager – Investor Relations Mr. Rahul Thakur Rahul.thakur@amiorganics.com	Registered Office Plot no. 440/4, 5 & 6, Road No. 82/A, GIDC Sachin, Surat- 394230 CIN: L24100GJ2007PLC051093 ISIN: INE00FF01017 NSE Code: AMIORG BSE CODE: 543349 Website: www.amiorganics.com
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