



Ami Organics Limited

CIN. : L24100GJ2007PLCO51093

Registered Office :- Plot No. 440/4, 5 & 6, Road No. 82/A, G.I.D.C. Sachin, Surat - 394230, Dist. Surat, Gujarat, India.

October 29, 2024

To,
The Listing Department,
BSE LIMITED,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai- 400 001

To,
The Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor, Plot No. C-1,
G-Block, Bandra Kurla Complex,
Mumbai -400051

Scrip Code: 543349

NSE Symbol: AMIORG

Subject: Press Release pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release discussing the second quarter and half year ended financial results as on September 30, 2024.

This Press Release will be available on the website of the Company www.amiorganics.com.

Kindly take the same on record.

Yours faithfully,
For, **AMI ORGANICS LIMITED**



Ekta Kumari Srivastava
Company Secretary & Compliance Officer

Encl: Press Release



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Ami Organics Limited reports Q2 & H1FY25 Results

Q2FY25 Revenue from Operations grew by 43% to Rs. 247 crore

Q2FY25 EBITDA almost doubled to Rs. 489 mn

Q2FY25 PAT grew by 1.5x to Rs. 376 mn

Surat, October 29, 2024: **Ami Organics Limited (AMI)** (BSE: 543349, NSE: AMIORG), a leading global manufacturer of advance pharmaceutical intermediates and speciality chemicals, today announced financial results for the quarter and half year ended September 30, 2024.

Consolidated Financial Results – Q2 & H1FY25:

Particulars (Rs. Mn)	Q2FY25	Q2FY24	YoY	Q1FY25	QoQ	H1FY25	H1FY24	YoY
Revenue from Operations	2,467	1,724	43.2%	1,767	39.7%	4,234	3,261	29.8%
Gross Profit	1,072	708	51.5%	743	44.2%	1,815	1,444	25.7%
Gross Margin	43.4%	41.0%		42.1%		42.9%	44.3%	
EBITDA	489	248	97.2%	295	65.8%	784	588	33.4%
EBITDA Margin	19.8%	14.4%		16.7%		18.5%	18.0%	
PAT	376	147	155.0%	149	153.0%	523	370	41.3%
PAT Margin	15.2%	8.5%		8.4%		12.3%	11.3%	

Note: Q2FY24 and H1FY24: PAT and PAT Margin are adjusted for Exceptional Items.

Commenting on results, Mr. Naresh Patel, Executive Chairman & Managing Director, Ami Organics Limited, said: *“Despite ongoing challenges in the global chemical industry, I am pleased to report stellar year-over-year growth of 43.2% in Q2FY25, driven by exceptional performance in our Pharmaceutical Intermediates and Specialty Chemicals businesses. Our key products maintained growth momentum, and an earlier-than-anticipated ramp-up in our CDMO business provided an additional boost to our results.*

I am also proud to announce that PMDA Japan has issued an Inspection Result Report declaring our Sachin Facility as Good Manufacturing Practices (GMP) compliant.

We are experiencing a resurgence in demand for our core molecules, bolstered by ramp up in CDMO contract and strong volume growth within our Specialty Chemicals division. Based on the current order pipeline, we are raising our revenue growth guidance for FY25 from 25% to 30%.”

Key Results & Business Highlights (Q1FY25 Consolidated):

- ✓ Revenue from operations for Q2FY25 grew by **43.2% YoY** to **Rs. 2,467 mn**
- ✓ The gross margin for the quarter improved to **43.4%** up 239 bps YoY and 136 bps QoQ

PRESS RELEASE

For Immediate dissemination



- ✓ **EBITDA** for the quarter came at **Rs. 489 mn up 97.2% YoY** compared to Rs. 248 mn in Q2FY24.
- ✓ **EBITDA margin** for the quarter was at **19.8%** as compared to 14.4% in Q2FY24.
- ✓ **PAT** for the quarter was **Rs. 375 mn up 155%** as compared to adjusted PAT of Rs. 147mn in Q2FY24
- ✓ The **PAT margin** for the quarter was at **15.2%** up 668 bps YoY and 682 bps QoQ
- ✓ Export at **76%**; domestic business at **24%**
- ✓ Further to the inspection concluded by by Pharmaceutical and Medical Devices Agency, Japan (“**PMDA**”) without any critical/major observation, the agency has issued Inspection Result Report **declaring the Sachin Facility as a Good Manufacturing Practices (GMP) compliant.**

ABOUT AMI ORGANICS LIMITED:

Ami Organics, headquartered at Surat, is a research and development (“R&D”) driven manufacturer of speciality chemicals focused towards the development and manufacturing of advanced pharmaceutical intermediates (“Pharma Intermediates”) for regulated and generic active pharmaceutical ingredients (“APIs”) and chemicals for New Chemical Entities (“NCE”), and other specialty chemicals including parabens and paraben formulations, methyl salicylate, semiconductor chemicals, electrolyte additives and niche key starting materials (“KSM”) for cosmetics, fine chemicals and agrochemical industries.

The Pharma Intermediates, find application in certain high-growth therapeutic areas including anti-depressant, anti-cancer, anti-retroviral, anti-Parkinson, and seizure disorder. Ami Organics is the market leader for various key intermediates across the globe and the first company in India outside of China to spearhead the pioneering development of electrolyte additives on a global scale.

CAUTIONARY STATEMENT:

This press release contains certain forward-looking statements. Any forward-looking statement applies only on the date of this press release. By their nature, forward-looking statements are subject to a number of known and unknown risks and uncertainties that may or may not occur in the future and as a result of which the actual results and performance may differ substantially from the expected future results or performance expressed or implied in the forward-looking statements. No warranties or representations are made as to the accuracy, achievement, or reasonableness of such statements, estimates or projections, and Ami Organics has no obligation to update any such information or to correct any inaccuracies herein or omission here from which may become apparent.

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