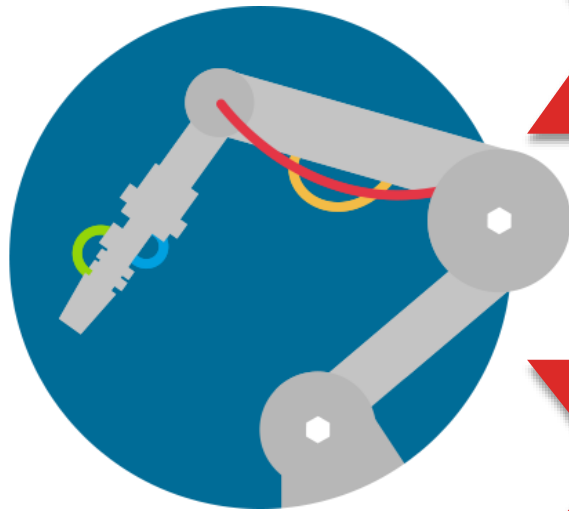


SVP Global Ventures Ltd.

EARNINGS PRESENTATION 9M / Q3-FY20

Company at a Glance



One of the **largest Indian manufacturers** of compact cotton yarn

Over 200 years of combined **Experience of Promoters & management**

Attractive **Rajasthan state subsidy scheme** giving significant competitive advantage

First Indian player to **set up compact cotton spinning plant in Oman**

Doubling existing capacity by adding 3,00,000 spindles and 7,000 rotors in Oman

FY2019

**OPERATIONAL
INCOME**
INR 13,927 Mn

EBITDA
INR 2,071 Mn

PAT
INR 462 Mn

Company Overview

SVP Global Ventures Ltd. (SVP) is one of the largest and fastest growing players in the value added higher margin compact yarn business.

- Professionally managed Company led by dynamic promoter Mr. Chirag Pittie, backed by a strong & well experienced Management team with 200+ years of combined experience in the Textile business.
- SVP is a leading player in the value added compact yarn business with state of the art units and 1,50,000 spindles manufacturing capacity.
- Strong Focus on Automation and Technology (Best in-line machines sourced from global leaders) to lead to better productivity and throughput.
- Strong Brands in the value added yarn market enjoying a good reputation.
- Experts in sourcing superior quality raw material leading to higher quality yarns.
- Exports to China, Bangladesh, Pakistan, Vietnam, Portugal, Turkey etc.
- Wide distribution network spanning across major textile marketing centres in India.

Product Portfolio

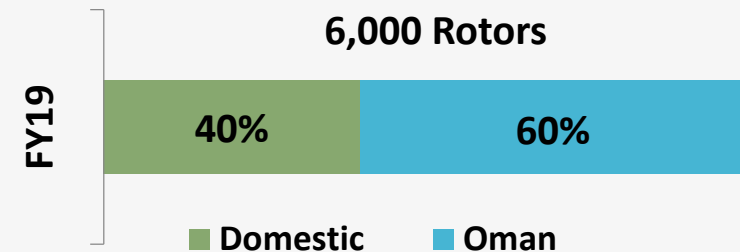
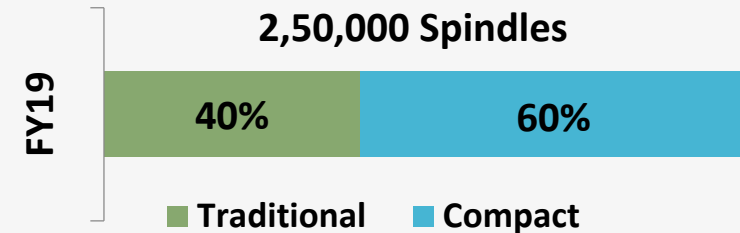
Compact Cotton Yarn

Blended Yarn

Open End Yarn

Cotton Yarn

Installed Capacity



Oman – Upcoming Capacity

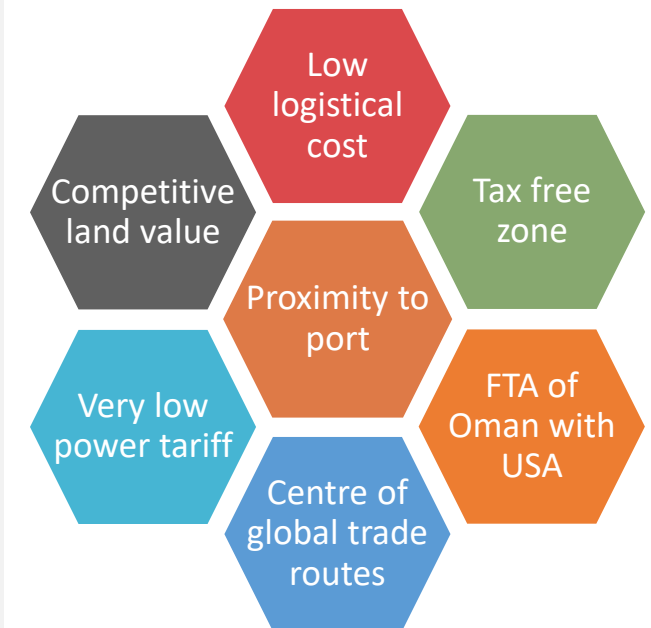
ShriVallabh Pittie Group (SVP) has signed a land lease agreement to establish a new \$300-million plant in Sohar Freezone to manufacture a wide range of cotton yarn.



SV Pittie Sohar Textiles (FZC) LLC Textiles Cluster's Unit No. 2 in Oman is being inaugurated by HE SHEIKH ABDULLAH BIN NASSER AL BAKRI, Minister of Manpower, Sultanate of Oman on November 20, 2019.

The Project report for the new plant is prepared by PWC and ITCOT.

- The plant is to be operated as **SV Pittie Sohar Textiles FZC-LLC**, will be a subsidiary of SVP Global Ventures.
- Phase I debt has been fully tied up and Phase II mandate has been awarded.
- The plant will import **1,00,000 tons** of cotton fibre annually through Sohar Port from USA, Africa, Australia and India.
- The new SVP facility will be the first step in establishing a fully-fledged textile cluster in Sohar Freezone.
- The Oman Unit has started operations in record time more than a year ahead of schedule.



Oman Expansion

- SV Pittie Sohar Textiles (FZC) LLC's Cotton Yarn Spinning Unit (Phase-I) in Oman had been inaugurated by His Highness Sayyid Taimur Bin Assad Bin Tariq Al Said on December 13, 2018.
- The plant has started manufacturing of a wide range of cotton yarn and will be exported to China, Bangladesh, Pakistan, Turkey, Egypt, Germany, Vietnam, Portugal, etc.
- The group has a track record of completing 1,50,000 spindles projects in 9 months.

Benefits To Oman

- First Major Cotton Spinning Unit in GCC Region.
- Will lead to development of a Textile cluster in OMAN.
- Backward integration – Cultivation of cotton can be promoted.
- Generation of foreign currency inflow.
- Employment opportunity for more than 1,700 people.
- Social & Economic Development of the Region.

Oman



Particulars	Phase - I	Phase - II
Capacity	1,50,000 Spindles & 3,500 Rotors	1,50,000 Spindles & 3,500 Rotors
Project Cost	\$ 150Mn	\$ 150Mn
Funding	Debt: \$ 105Mn Equity: \$45Mn	Debt: \$ 105Mn Equity: \$45Mn

Q3-FY20 Key Operational & Financial Highlights

- Company's conservative inventory policy has been instrumental in maintaining its margins
- Unit 2 in Oman was formally inaugurated and commenced production six months ahead of schedule
- Company has completed the demerger of non-core business and real estate from the core business, and NCLT approval for the same has been received
- Company has reduced its secured/ unsecured borrowings by over INR 500 Cr

(Consolidated Quarterly Performance - YoY)

Operational Income

- INR 4,032 Mn
- *Growth of 51.1%*

EBITDA

- INR 667 Mn
- *Growth of 32.1%*

EBITDA Margins

- 16.54%
- *Degrowth of 239 Bps*

PAT

- INR 247 Mn
- *Growth of 111.1%*

PAT Margins

- 6.13%
- *Growth of 174 Bps*

Basic EPS

- INR 19.54
- *Growth of 111%*

STANDALONE FINANCIAL HIGHLIGHTS Q3-FY20 (IND-AS)



INCOME STATEMENT (INR MN)	Q3-FY20	Q3-FY19	Y-o-Y	Q2-FY20	Q-o-Q
Operational Income	309	286	8.0%	187	65.2%
Total Expenses	266	229	16.2%	145	83.4%
EBITDA	43	57	(24.6)%	42	4.8%
EBITDA Margins (%)	13.92%	19.93%	(601) Bps	22.46%	(854) Bps
Depreciation	18	22	(18.2)%	18	NA
EBIT	25	35	(28.6)%	24	4.2%
EBIT Margins (%)	8.09%	12.24%	(415) Bps	12.83%	(474) Bps
Finance Cost	21	22	(4.5)%	22	(4.5)%
Other Income	7	8	(12.5)%	7	NA
Profit Before Tax	11	21	(47.6)%	9	22.2%
Tax	2	-	NA	-	NA
Profit After Tax	9	21	(57.1)%	9	NA
PAT Margins (%)	2.91%	7.34%	(443) Bps	4.81%	(190) Bps
Other Comprehensive Income	-	-	NA	-	NA
Total Comprehensive Income	9	21	(57.1)%	9	NA
Basic EPS (INR)	0.70	1.63	(57.1)%	0.71	(1.4)%

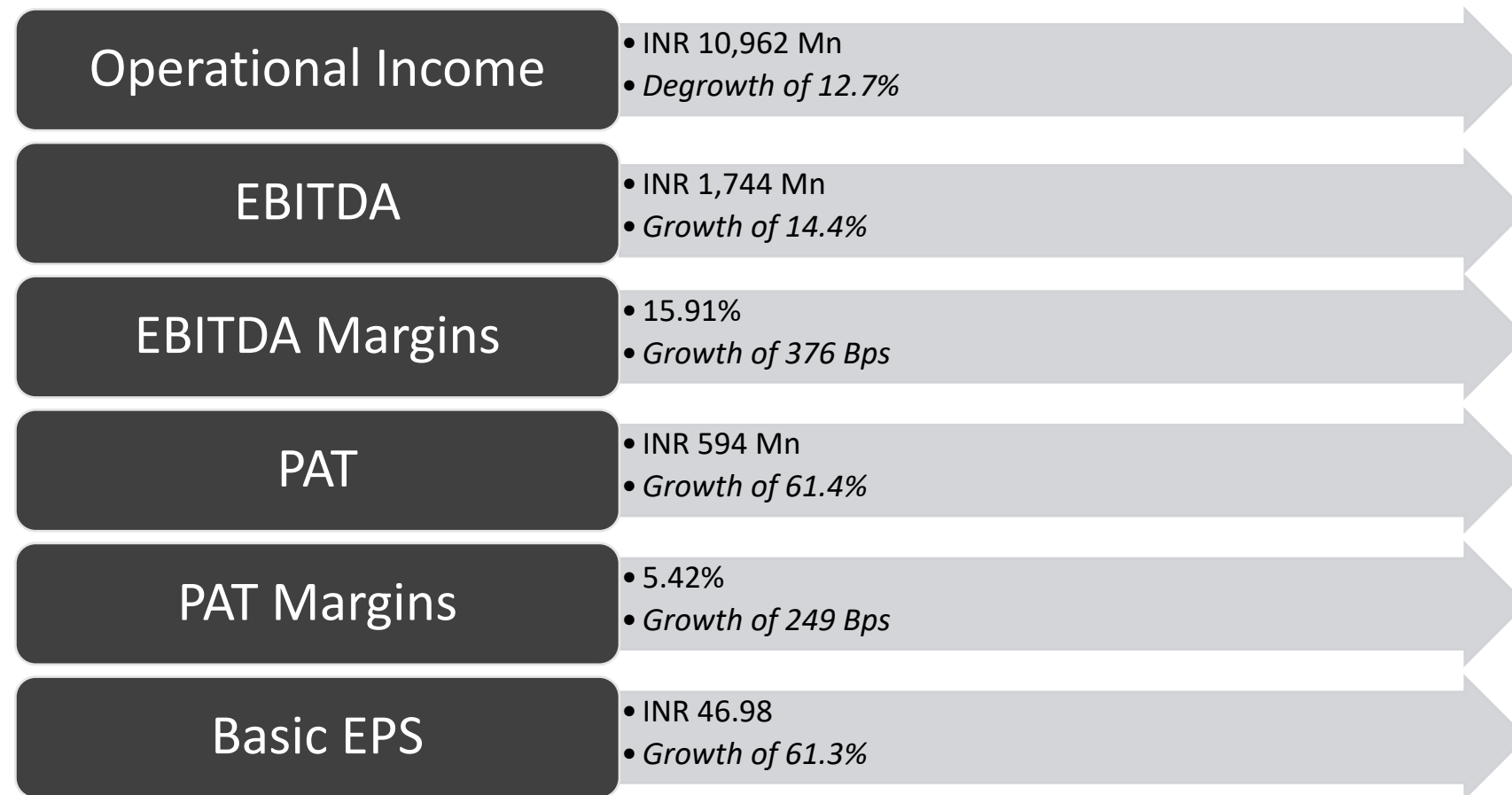
CONSOLIDATED FINANCIAL HIGHLIGHTS Q3-FY20 (IND-AS)



INCOME STATEMENT (INR MN)	Q3-FY20	Q3-FY19	Y-o-Y	Q2-FY20	Q-o-Q
Operational Income	4,032	2,668	51.1%	3,908	3.2%
Total Expenses	3,365	2,163	55.6%	3,287	2.4%
EBITDA	667	505	32.1%	621	7.4%
EBITDA Margins (%)	16.54%	18.93%	(239) Bps	15.89%	65 Bps
Depreciation	149	156	(4.5)%	149	NA
EBIT	518	349	48.4%	472	9.7%
EBIT Margins (%)	12.85%	13.08%	(23) Bps	12.08%	77 Bps
Finance Cost	324	334	(3.0)%	316	2.5%
Other Income	82	102	(19.6)%	87	(5.7)%
Profit Before Tax	276	117	135.9%	243	13.6%
Tax	29	-	NA	-	NA
Profit After Tax	247	117	111.1%	243	1.6%
PAT Margins (%)	6.13%	4.39%	174 Bps	6.22%	(9) Bps
Other Comprehensive Income	-	-	NA	-	NA
Total Comprehensive Income	247	117	111.1%	243	1.6%
Basic EPS (INR)	19.54	9.26	111.0%	19.22	1.7%

9M-FY20 KEY FINANCIAL HIGHLIGHTS

(Consolidated Nine-Monthly Performance - YoY)



Standalone Nine-Monthly Performance (IND-AS)



INCOME STATEMENT (INR MN)	9M-FY20	9M-FY19	Y-o-Y
Operational Income	738	971	(24.0)%
Total Expenses	598	779	(23.2)%
EBITDA	140	192	(27.1)%
EBITDA Margins (%)	18.97%	19.77%	(80) Bps
Depreciation	55	67	(17.9)%
EBIT	85	125	(32.0)%
EBIT Margins (%)	11.52%	12.87%	(135) Bps
Finance Cost	67	67	NA
Other Income	20	23	(13.0)%
Profit Before Tax	38	81	(53.1)%
Tax	2	-	NA
Profit After Tax	36	81	(55.6)%
PAT Margins (%)	4.88%	8.34%	(346) Bps
Other Comprehensive Income	-	-	NA
Total Comprehensive Income	36	81	(55.6)%
Basic EPS (INR)	2.84	6.43	(55.8)%

Consolidated Nine-Monthly Performance (IND-AS)



INCOME STATEMENT (INR MN)	9M-FY20	9M-FY19	Y-o-Y
Operational Income	10,962	12,556	(12.7)%
Total Expenses	9,218	11,031	(16.4)%
EBITDA	1,744	1,525	14.4%
EBITDA Margins (%)	15.91%	12.15%	376 Bps
Depreciation	445	465	(4.3)%
EBIT	1,299	1,060	22.5%
EBIT Margins (%)	11.85%	8.44%	341 Bps
Finance Cost	938	1,006	(6.8)%
Other Income	262	318	(17.6)%
Profit Before Tax	623	372	67.5%
Tax	29	4	NA
Profit After Tax	594	368	61.4%
PAT Margins (%)	5.42%	2.93%	249 Bps
Other Comprehensive Income	-	-	NA
Total Comprehensive Income	594	368	61.4%
Basic EPS (INR)	46.98	29.12	61.3%

Standalone Income Statement (IND-AS)

INCOME STATEMENT (INR MN)4	FY17	FY18	FY19	9M-FY20
Operational Income	56	1,508	1,171	738
Total Expenses	39	1,256	926	598
EBITDA	17	252	245	140
EBITDA Margins (%)	30.36%	16.71%	20.92%	18.97%
Depreciation	11	90	73	55
EBIT	6	162	172	85
EBIT Margins (%)	10.71%	10.74%	14.69%	11.52%
Finance Cost	5	92	110	67
Other Income	1	32	31	20
Profit Before Tax	2	102	93	38
Tax	-	-	4	2
Profit After Tax	2	102	89	36
PAT Margins (%)	3.57%	6.76%	7.60%	4.88%
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	2	102	89	36
Basic EPS (INR)	0.14	8.03	7.07	2.84

Standalone Balance Sheet (IND-AS)



PARTICULARS (INR Mn)	FY18	FY19	H1-FY20	PARTICULARS (INR Mn)	FY18	FY19	H1-FY20
EQUITIES & LIABILITIES				ASSETS			
Equity	239	328	355	Non Current Assets	1,790	1,723	1,687
(A) Equity Share Capital	127	127	127	(A) Property, Plant and Equipments	756	690	654
(B) Other Equity	112	201	228	(B) Other Intangible Assets	3	2	2
				(C) Financial Asset			
				(i) Investments	1,031	1,031	1031
LIABILITIES				(D) Other Non Current Assets	-	-	-
Non-Current Liabilities	1,791	1,796	1,938				
(A) Financial liabilities				Current Assets	681	835	955
(i) Borrowings	1,790	1,795	1,937	(A) Inventories	269	265	407
(B) Deferred Tax Liabilities (Net)	1	1	1	(B) Financial Asset			
				(ii) Trade Receivables	328	240	293
Current Liabilities	441	434	349	(iii) Cash & cash equivalents	6	8	3
(A) Financial liabilities				(iv) Bank balances other than (iii)	26	27	27
(i) Borrowings	249	300	241	(v) Loans	1		
(ii) Trade Payables	54	18	25	(C) Other Current Assets	51	295	225
(B) Other Current Liabilities	118	96	63				
(C) Provisions	20	20	20				
GRAND TOTAL - EQUITIES & LIABILITIES	2,471	2,558	2,642	GRAND TOTAL – ASSETS	2,471	2,558	2,642

Consolidated Income Statement (IND-AS)

INCOME STATEMENT (INR MN)	FY17	FY18	FY19	9M-FY20
Operational Income	19,017	24,986	13,927	10,962
Total Expenses	17,878	22,693	11,856	9,218
EBITDA	1,139	2,293	2,071	1,744
EBITDA Margins (%)	5.99%	9.18%	14.87%	15.91%
Depreciation	333	744	609	445
EBIT	806	1,549	1,462	1,299
EBIT Margins (%)	4.24%	6.20%	10.50%	11.85%
Finance Cost	836	1,309	1,368	938
Other Income	204	446	413	262
Profit Before Tax	174	686	507	623
Tax	15	6	45	29
Profit After Tax	159	680	462	594
PAT Margins (%)	0.84%	2.72%	3.32%	5.42%
Other Comprehensive Income	-	(6)	3	-
Total Comprehensive Income	159	674	465	594
Basic EPS (INR)	12.62	53.27	36.81	46.98

Consolidated Balance Sheet (IND-AS)

PARTICULARS (INR Mn)	FY18	FY19	H1-FY20	PARTICULARS (INR Mn)	FY18	FY19	H1-FY20
EQUITIES & LIABILITIES				ASSETS			
Equity	5,794	6,259	7,460	Non Current Assets	12,427	12,889	21,015
(A) Equity Share Capital	127	127	127	(A) Property, Plant and Equipment	7,718	7,331	7,653
(B) Other Equity	5,665	6,130	6,448	(B) Capital Work-in-progress	182	-	9,431
(C) Non - Controlling Interest	2	2	885	(C) Goodwill	4,442	4,440	3,891
				(D) Other Intangible assets	3	2	
Liabilities				(E) Financial Assets			
Non Current Liabilities	10,179	10,583	20,099	(i) Investments	32	1,082	
(A) Financial Liabilities				(ii) Loans	-	-	
(i) Long Term Borrowings	10,127	10,524	20,040	(F) Other Non Current Assets	50	34	40
(B) Provisions	17	24	24				
(C) Deferred Tax liabilities(Net)	35	35	35	Current Assets	10,589	11,243	14,429
Current Liabilities	7,043	7,290	7,885	(A) Inventories	1,813	2,800	3,141
(A) Financials Liabilities				(B) Financial Assets	-		
(i) Borrowings	5,139	4,489	5,640	(i) Trade Receivable	7,280	6,267	6,561
(ii) Trade Payables	660	1,531	1,299	(ii) Cash and Cash equivalents	33	48	118
(B) Other Current Liabilities	1,096	1,224	886	(iii) Bank Balance other than (iii) above	314	167	157
(C) Provisions	148	46	60	(iv) Loans	85	471	
GRAND TOTAL - EQUITIES & LIABILITIES	23,016	24,132	35,444	(C) Other Current Assets	1,064	1,490	4,452
				GRAND TOTAL – ASSETS	23,016	24,132	35,444

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A close-up photograph of several spools of thread in various colors including blue, green, orange, and purple. The threads are tightly wound on white plastic bobbins. A semi-transparent red rectangular box is overlaid in the center of the image.

THANK YOU