

Schaeffler India Limited · Pune · Maharashtra

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Company Code: 505790

National Stock Exchange of India Limited

Exchange Plaza, C – 1, Block G,
Bandra-Kurla Complex, Bandra (E),
Mumbai-400051

Company Code: SCHAEFFLER

Sub: Investor Presentation

30/04/2025

Dear Sirs,

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor Presentation of the Company.

Phone: +912068198464

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For **Schaeffler India Limited**

Ashish Tiwari,

VP - Legal & Company Secretary

Encl.: As above



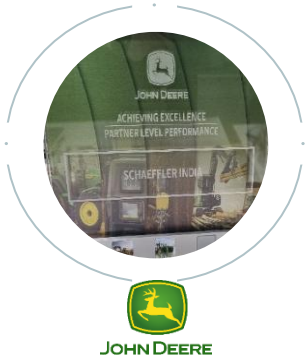
Schaeffler India Limited

Investor Presentation Q1 2025

April 30, 2025

We pioneer motion

Q1 2025 Awards and Accolades



**Partner Level Award,
9th time in a row**



**Award for
Quality & Safety**



**Sustainability
Award**



Kaizen Productivity



**Award for product
development**



**Key Development
Partner Award**

1

Economy and Industry

2

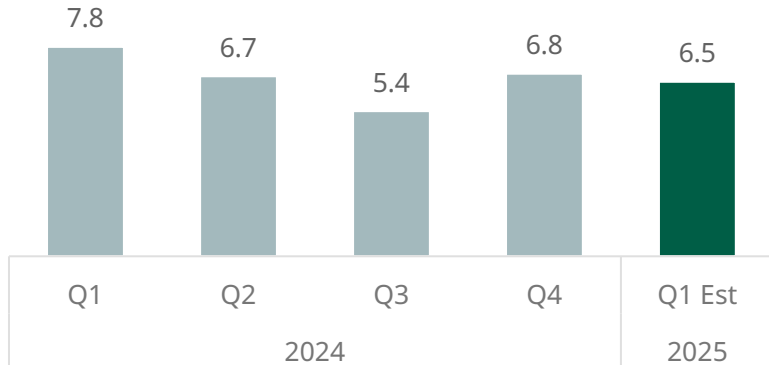
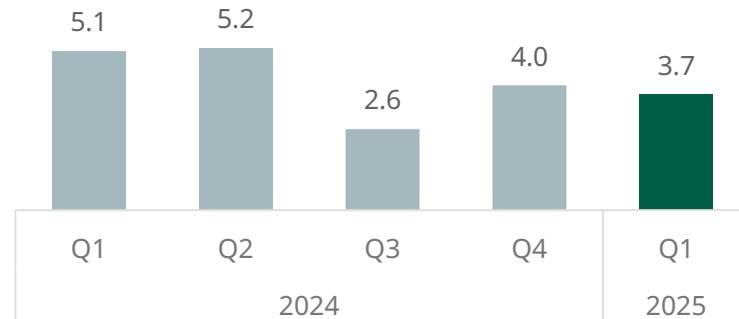
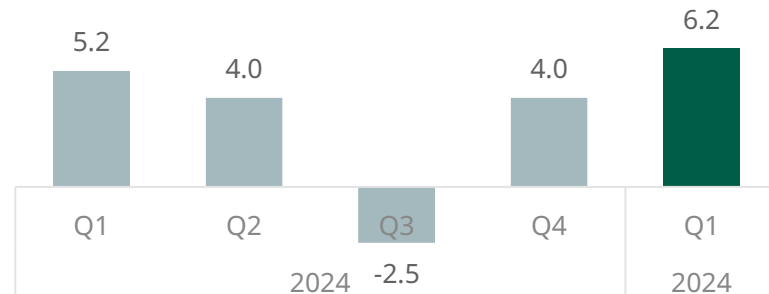
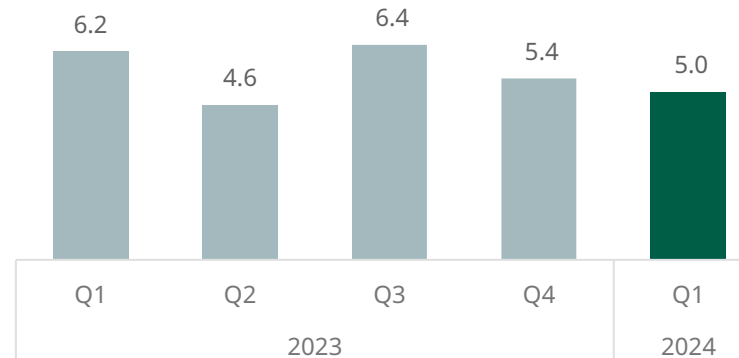
Business Highlights - Q1 2025

3

Financial Highlights - Q1 2025

AGENDA

Economy

GDP ^{1) 3)}IIP ^{1) 3)}Automotive Production Growth ^{2) 4)}CPI ¹⁾

Key Aspects

- Q1 GDP growth moderated to 6.5 %, balanced economic prospects
- IIP growth reflecting broader industrial growth trajectory
- YoY growth in Q1 for PVs at 5.3%, growth in CVs at 0.9% and tractors of 19.3%
- CPI inflation moderated; declining food inflation

Note :

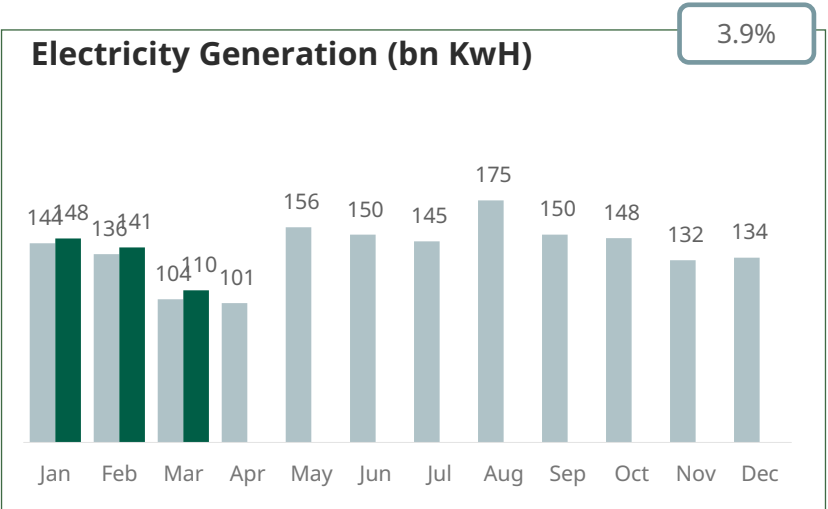
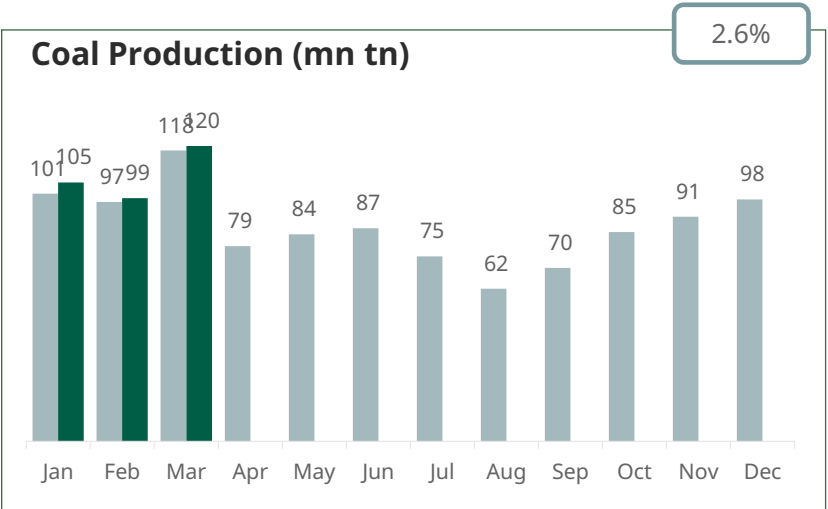
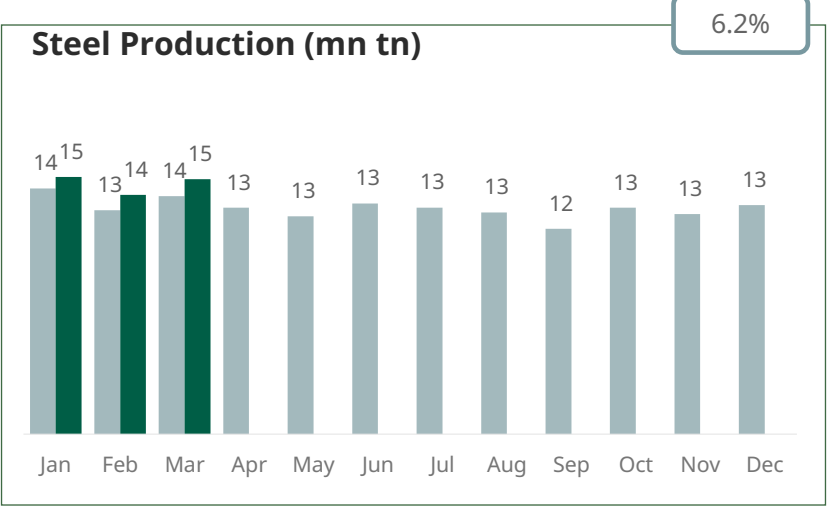
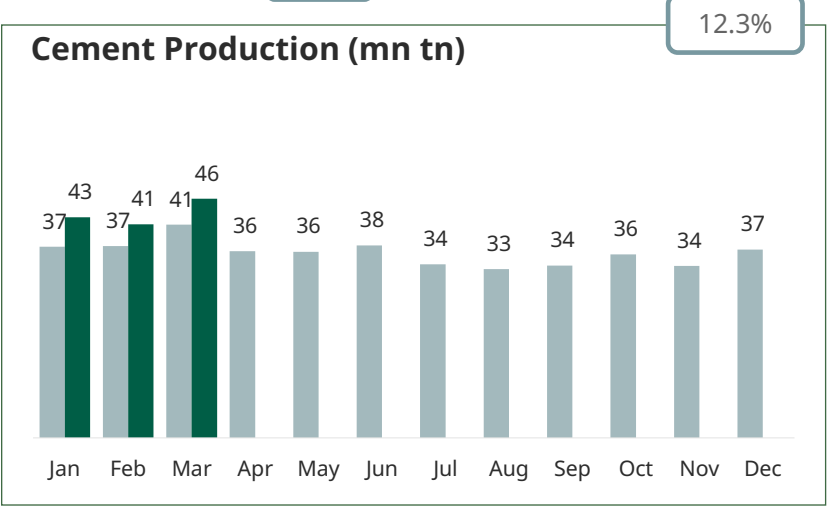
- Data is reinstated every quarter as per final reports released by authorities
- GDP, IIP, and Automotive Production are YoY growth rates, whereas CPI is quarterly inflation rate.
- Contribution of manufacturing, mining, & electricity in IIP stands at 78%, 14%, & 8% respectively
- Automotive Production includes PVs, CVs, & Tractors with production share of 72%, 15%, & 13% respectively

Source of data :

- ¹⁾ Ministry of Statistics & Programme Implementation
- ²⁾ SIAM : Society of Indian Automobile Manufacturers
- ³⁾ GDP - Gross Domestic Production, IIP - Index of Industrial Production, CPI - Consumer Price Index
- ⁴⁾ Automotive Production includes PVs, CVs, & Tractors

Core Sector Performance

2024 2025 YTD CY2025 Growth



Key Aspects

Core industry growth for YTD'25 registered at 4.1% compared to 5.8% for the same period last year

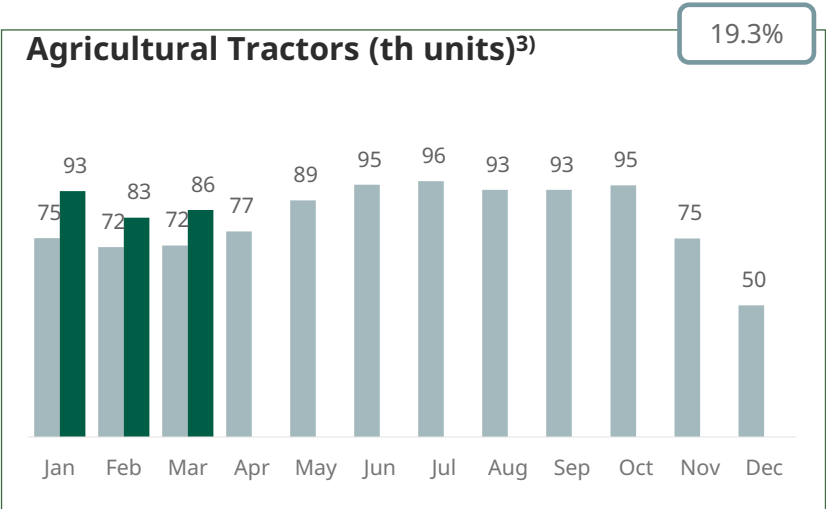
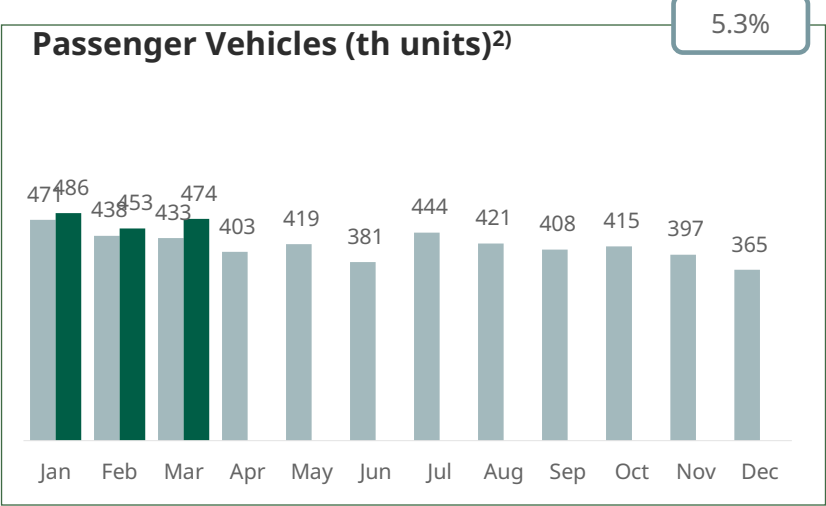
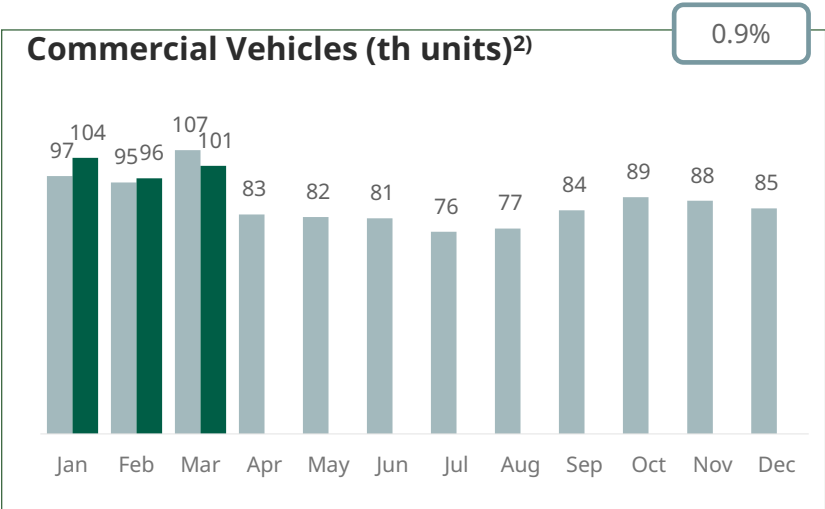
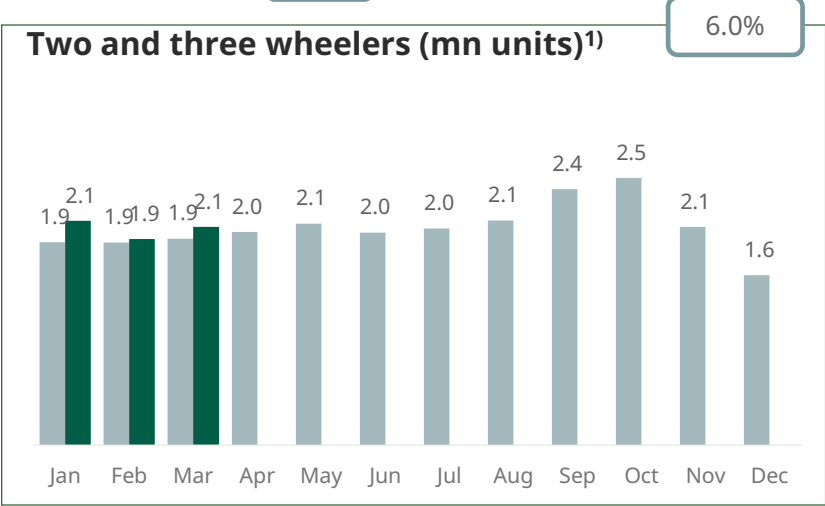
Sector weightage within eight core sectors

Sector	% weight
Cement	5.4%
Steel	17.9%
Coal	10.3%
Electricity	19.9%

Source of core sectors data: Office of Economic Advisor

Automotive Sector Performance

2024 2025 YTD CY2025 Growth



Key Aspects

- 2W sector demand from both domestic and exports markets, coupled with higher EV sales
- PV segment growth from SUVs continued, positive rural outlook to sustain growth going forward
- Infrastructure push driving demand for the CV sector moderated by challenges on fleet financing
- Better monsoons and farmer centric policies expected to keep tractor segment outlook positive

Source of data :
¹⁾ SIAM : Society of Indian Automobile Manufacturers
²⁾ TMA : Tractor Manufacturers Association
³⁾ TW – Two wheelers, CV – Commercial Vehicles, PV – Passenger Vehicles,

1

Economy and Industry

2

Business Highlights - Q1 2025

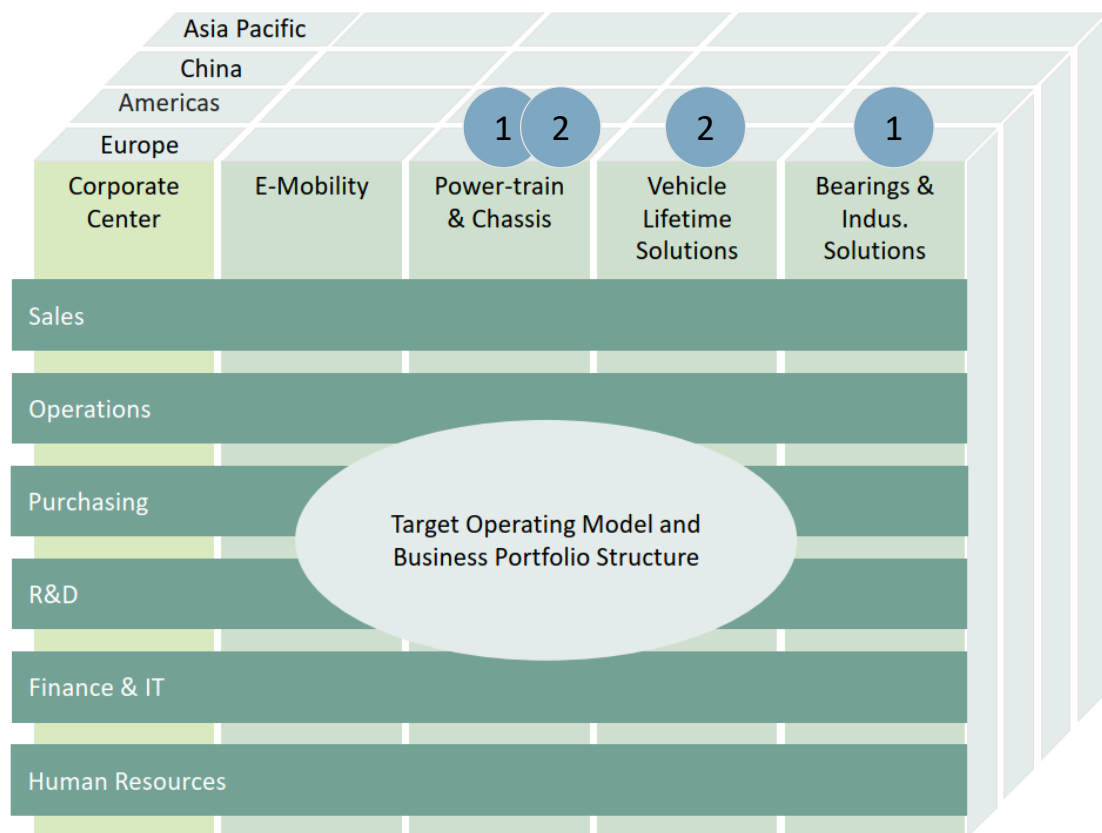
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Financial Highlights - Q1 2025

AGENDA

Revenue from operations restructured

Target operating model



Changes in Q1 2025

1

One-way clutch business regrouped from **"Bearings and Industrial Solutions"** to **"Powertrain & Chassis"**

2

OES truck & tractor business regrouped from **"Powertrain & Chassis"** to **"Vehicle Lifetime Solutions"**

Segmentation disclosures in Quarterly Results reinstated accordingly

Q1 2025 Performance

Key messages

- 1

Double digit YoY growth momentum continues, broad based across businesses
- 2

Quality of earnings improved, backed by volume growth of local products and operational efficiency
- 3

Positive cash flow resulted from better earnings, improved working capital and judicious capex
- 4

Focus on prudent financial management and long-term value creation as we move ahead

<div>Sales</div> <div>1.3% vs Q1'24 14.1% vs Q4'24</div> <div>21,100 mn INR</div>	<div>EBITDA</div> <div>19.3% Q1'25 18.8% Q4'24</div> <div>4,071 mn INR</div>
<div>PAT</div> <div>12.6% Q1'25 12.0% Q4'24</div> <div>2,654 mn INR</div>	<div>FCF</div> <div>(256) mn INR Q1'24 1,628 mn INR Q4'24</div> <div>2,371 mn INR</div>

EBITDA : Earning Before Interest, Tax and Depreciation (before exceptional item), FCF : Free Cashflow
Note : Q1 2025 performance comments on Standalone Financials

Business Developments

Automotive Technologies



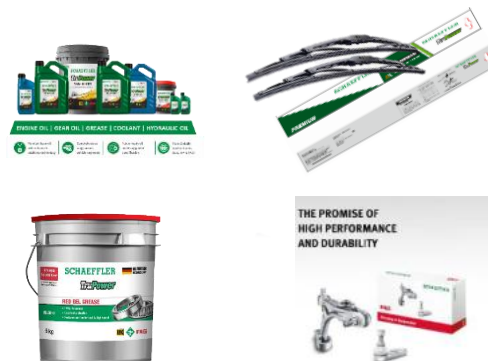
Reliability and emission reduction

Continued business wins in CVs¹⁾ for clutch systems

Business win for one-way clutch systems for CV¹⁾ segment

Business wins in CVs¹⁾ for heavy duty clutches

Vehicle Lifetime Solutions



Increased market coverage

Volume wins for wipers and center joint support continue

Business wins for FEAD/ Timing Kit, TRBs in the PV segment

Continued focus on portfolio expansion and penetration through range extension

Bearings and Industrial Solutions



Precision and Efficiency

Business wins for DGBBs, TRBs and CRBs in the Railway segment

New business win in the Industrial Automation segment for condition monitoring

Business wins for CRBs in the Raw Material segment and for linear ball bearings in the TW segment

¹⁾TW - Two-wheelers, CV - Commercial Vehicles, PV - Passenger Vehicles

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Economy and Industry

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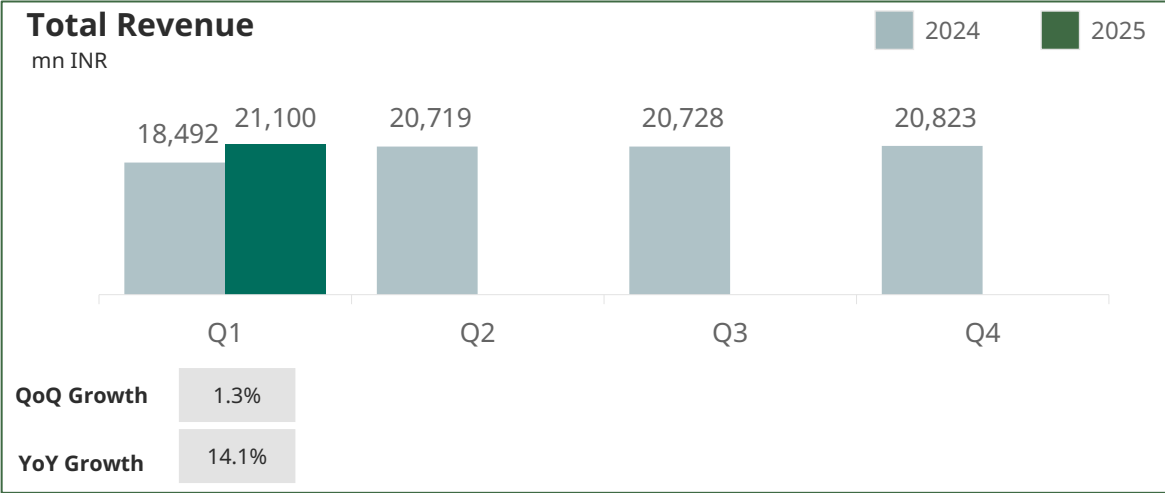
Business Highlights - Q1 2025

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Financial Highlights - Q1 2025

AGENDA

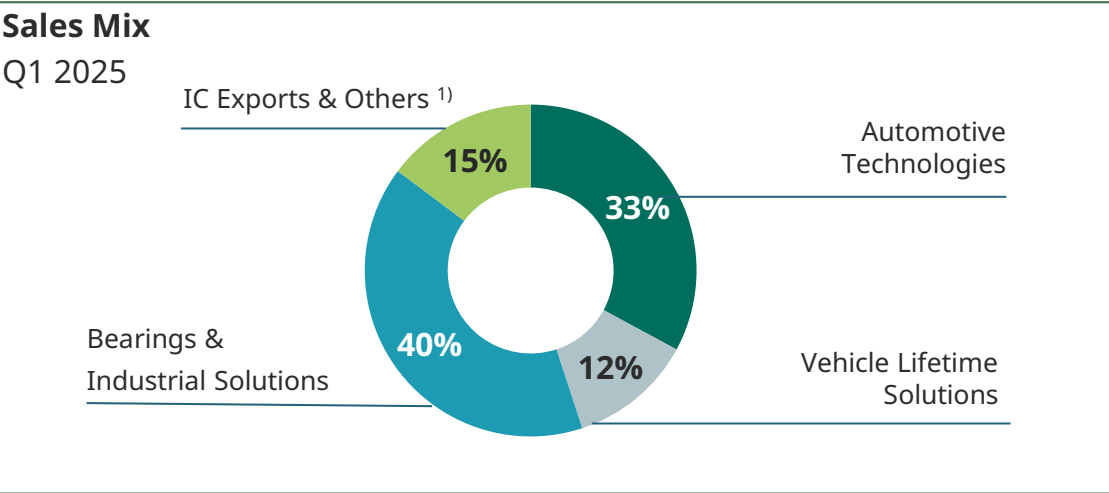
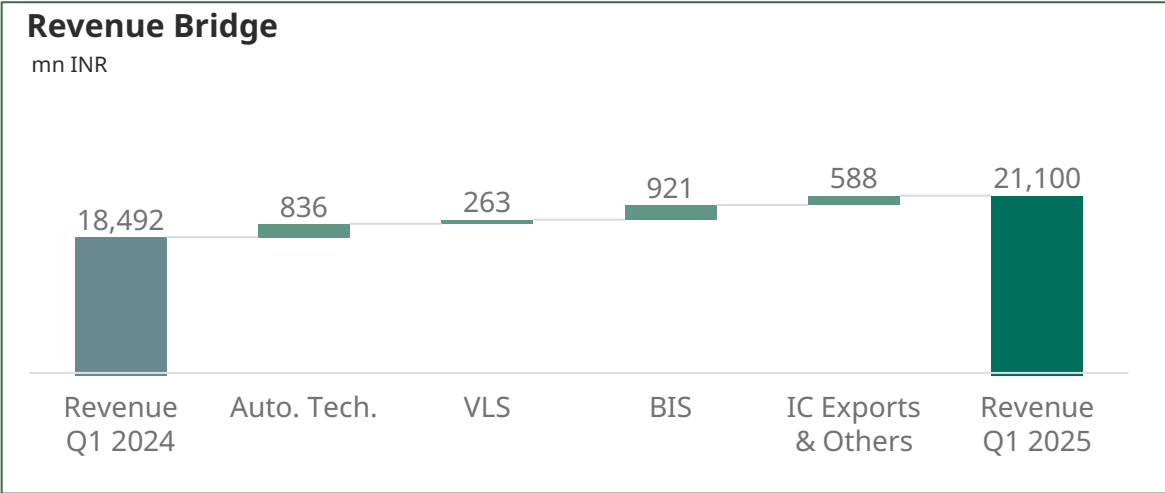
Revenue from operations



Key Aspects

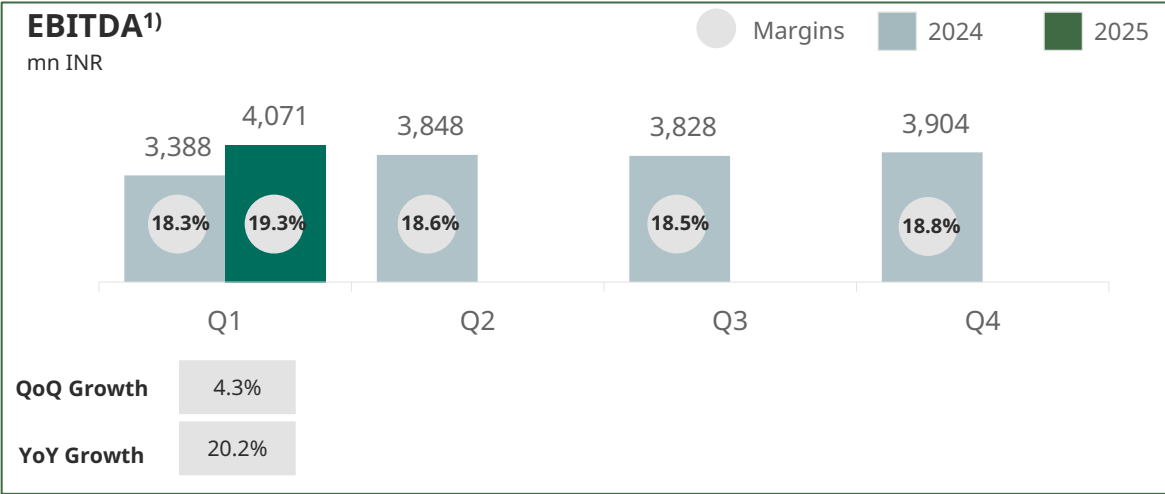
- Broad based growth, domestic business up 12.7% YoY and intercompany exports up 23.2% YoY
- QoQ downward trend in some sectors offset by growth in exports

Growth	Q1'25 vs Q4'24	Q1'25 vs Q1'24
Automotive Technologies	6.9%	13.7%
Vehicle Lifetime Solutions	-1.8%	11.5%
Bearings and Industrial Solutions	-7.0%	12.2%
Intercompany Exports & others	20.0%	23.2%



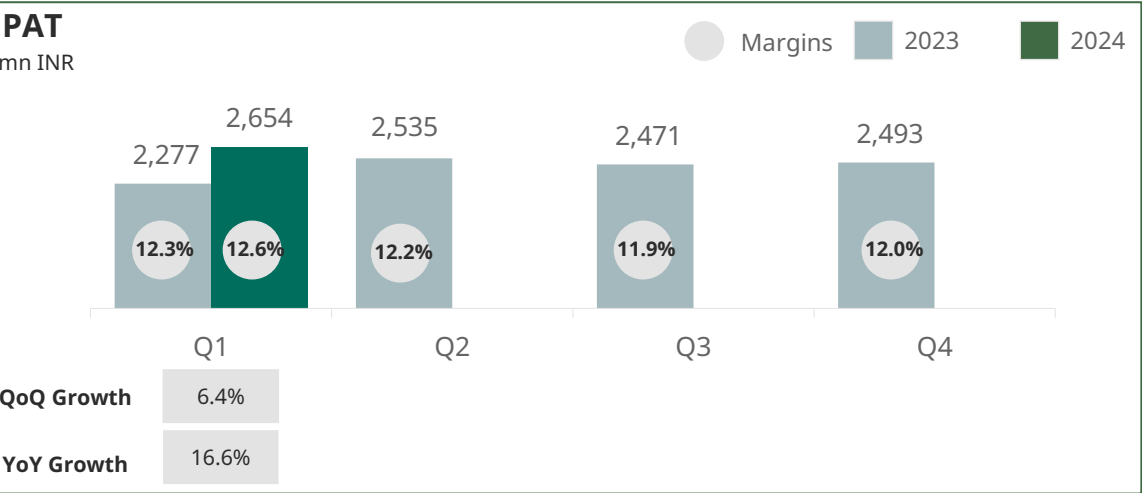
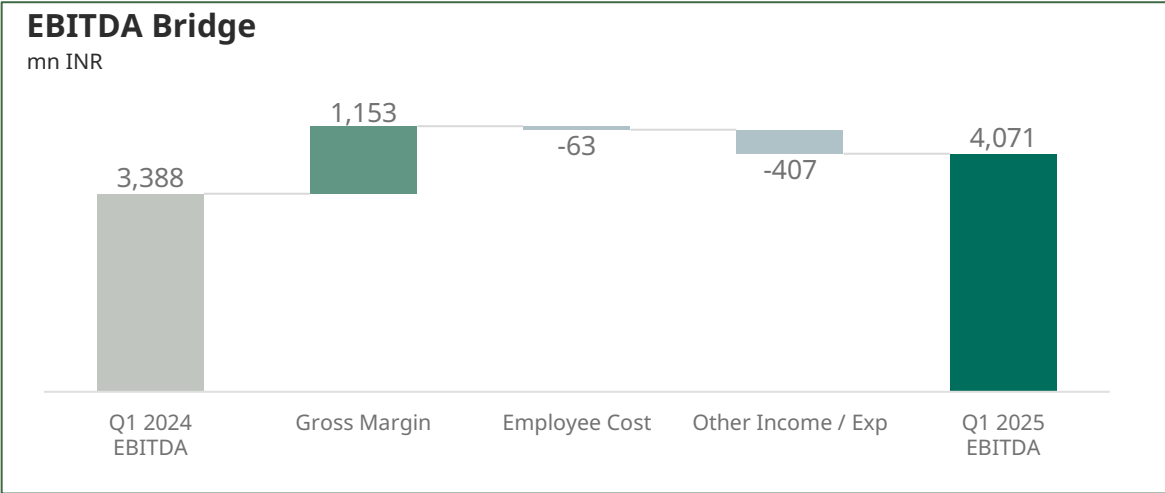
IC Exports – Intercompany Exports; 1) Exports mainly includes exports to group companies, scrap sale and other operating income
Note : Business highlights on Standalone Financials

Earnings Quality



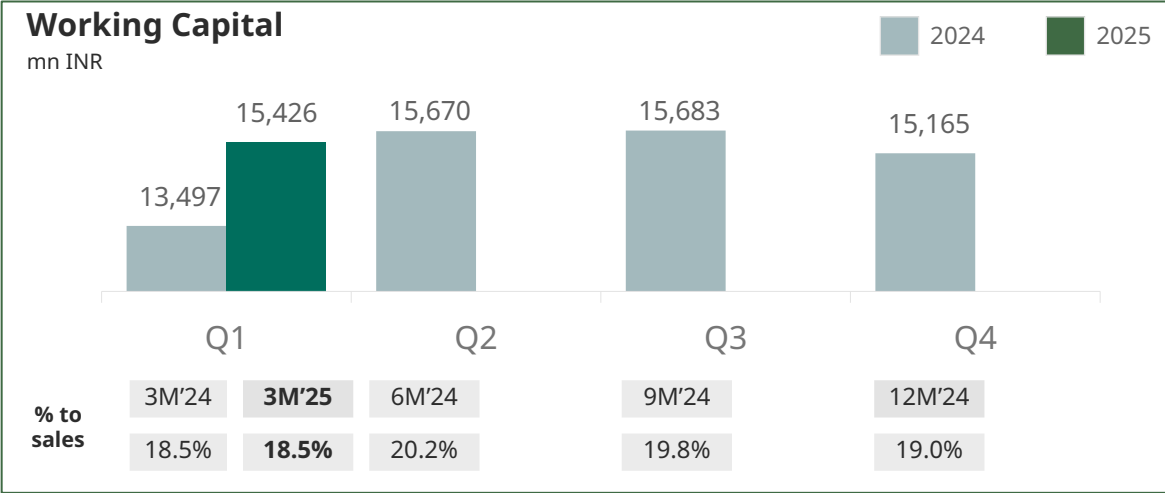
Key Aspects

- Improved quality of earnings, backed by volume growth
- Focus on efficiency and cost management continues



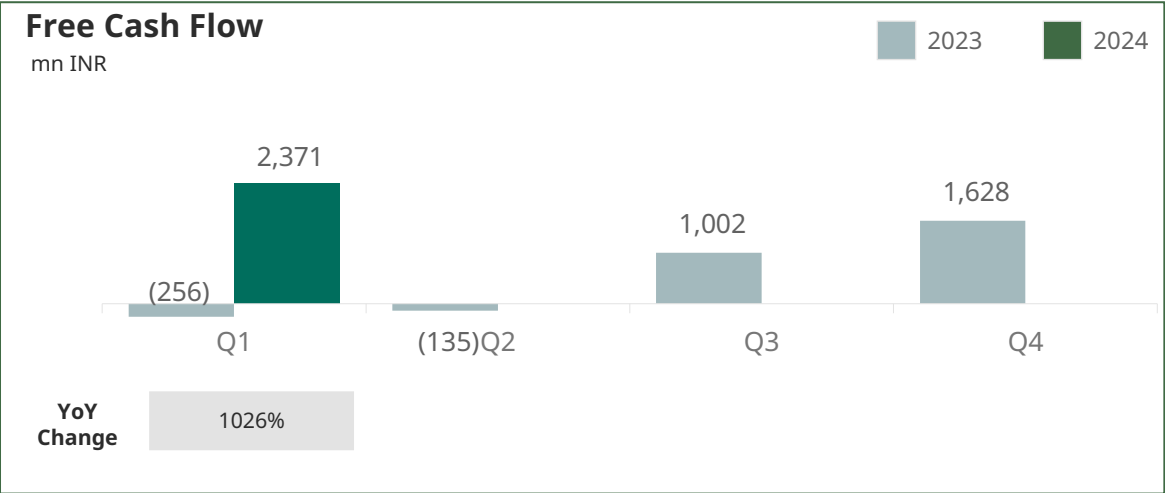
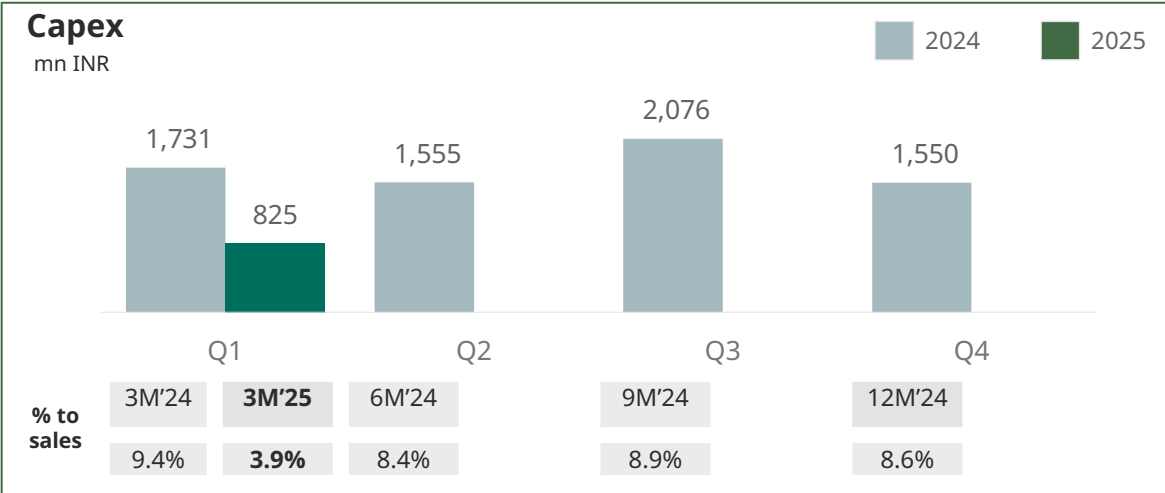
¹EBITDA (before exceptional items) - interest income (net) at 279.0 mn INR in Q1'25 (268.0 mn INR Q1'24)
Note : Business highlights on Standalone Financials

Working Capital, Capex



Key Aspects

- Working Capital at improved levels, better inventory management
- Capex – focus on growth and localization moving ahead
- Improved free cash flow generation due to improved working capital and judicious capex



Note : Business highlights on Standalone Financials

Performance Indicators

	Unit	Q1 2025	Q4 2024	Q1 2024	12M 2024
Revenue	mn INR	21,100	20,823	18,492	80,763
Revenue growth (YoY)	%	14.1%	12.2%	9.2%	11.8%
Revenue growth (QoQ)	%	1.3%	0.5%	-0.3%	-
EBITDA ¹⁾	mn INR	4,071	3,904	3,388	14,969
EBITDA Margin	%	19.3%	18.8%	18.3%	18.5%
EBIT	mn INR	3,278	3,156	2,789	12,281
EBIT Margin	%	15.5%	15.2%	15.1%	15.2%
EBT	mn INR	3,557	3,387	3,056	13,175
EBT Margin	%	16.9%	16.3%	16.5%	16.3%
PAT	mn INR	2,654	2,493	2,277	9,777
PAT Margin	%	12.6%	12.0%	12.3%	12.1%
Capex ²⁾	mn INR	825	1,550	1,731	6,911
FCF	mn INR	2,371	1,628	(256)	2,239

¹⁾ EBITDA (before exceptional items) - interest income (net) at 279.0 mn INR in Q1'25 (268.0 mn INR Q1'24); ²⁾ Capex includes CWIP

Note : Performance indicators on Standalone Financials

Q1 2025 - Consolidated Financial Results

Particulars (mn INR)	Schaeffler India Limited Standalone Q1 2025	KRSV Innovative Auto Solutions Private Limited Q1 2025	Schaeffler India Limited Consolidated ¹⁾ Q1 2025
Revenue	21,100	646	21,744
EBITDA (before exceptional)	19.3%	-13.2%	18.3%
EBIT (before exceptional)	15.5%	-15.5%	14.5%
EBT (before exceptional)	16.9%	-18.0%	15.7%

In Summary

- 1 Double-digit YoY growth momentum continued
- 2 Quality of earnings improved, due to volume growth and operational efficiency
- 3 Improved levels of operating metrics, improved working capital and free cash flow
- 4 Focus on prudent financial management remains as we move into 2025



On track to build the
leading Motion
Technology Company

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