

Captain Polyplast Ltd. reports earnings for Q3FY24 and 9MFY24

Revenue from Operations reported at INR 8,260.0 lakhs, up 15% YoY

EBITDA came in at INR 882.5 lakhs, growth of 191% YoY

PAT stood at INR 495.6 lakhs, up 83% YoY

Q3FY24 & 9MFY24 – Earnings Update

Rajkot, 12 February 2024: Captain Polyplast Ltd., one of the leading companies in the micro irrigation industry, in its board meeting held today, has approved the unaudited standalone and consolidated Financial Results of the Company for the quarter Ended on 31 December 2023.

Consolidated Financial Statement Summary

Income Statement (INR Lakhs)	Q3 FY24	Q3 FY23	YoY change	9M FY24	9MFY23	YoY change
Operational Income	8,260.0	7,162.6	15%	22,554.9	14,787.9	53%
Total Expenses	7,377.5	6,859.1		20,100.4	14,030.6	
EBITDA	882.5	303.5	191%	2,454.5	757.4	224%
EBITDA Margins (%)	10.7%	4.2%	645 bps	10.9%	5.1%	576 bps
Depreciation	60.8	89.4		178.4	202.3	
Interest	283.7	240.6		940.9	777.2	
Other Income	149.0	290.3		298.6	562.3	
PBT	686.9	263.8	160%	1,633.9	340.1	380%
Tax	161.1	10.0		385.7	47.9	
Profit After Tax	525.8	253.8	107%	1,248.3	292.3	327%
PAT Margins (%)	6.4%	3.5%	282 bps	5.5%	2.0%	356 bps
Other Comprehensive Income	-30.2	16.6		7.2	21.5	
Total Comprehensive Income	495.6	270.4	83%	1,255	314	300%
Diluted EPS (INR)	0.93	0.54	72%	2.33	0.62	276%

Highlights of Consolidated Financial Performance

- Revenue from Operations increased 15% from INR 7,162.6 Lakhs in Q3FY23 to INR 8,260.0 Lakhs in Q3FY24 led by strong demand for micro irrigation systems.
- EBITDA increased by 191% from INR 303.5 Lakhs in Q3FY23 to INR 882.5 Lakhs in Q3FY24.
- EBITDA margin expanded 645 BPS YoY to 10.7% driven by decrease in key raw materials costs and volume led growth
- PAT jumped 83% YoY from INR 270.4 lakhs in Q3FY23 to INR 495.6 Lakhs in Q3FY24

Management Comments

Commenting on the financial performance for the quarter, Mr. Ramesh Khichadia, Chairman and Managing Director said,

"We are glad to announce strong performance of the company during Q3 FY2024 in terms of healthy revenue growth and improvement in margins. Our revenue grew by 15% YoY to INR 8,260 lakhs which is the highest quarterly revenue in company's history. This growth was driven by strong demand for micro irrigation systems from major states that we are operating in.

During the quarter, our EBITDA margin expanded by 645 bps YoY to 10.7%. The price of key raw materials such as HDPE, LLDPE and PVC resin have declined compared to the high levels seen in same period last year. Along with positive impact of benign raw material prices, volume led growth has resulted in better absorption of fixed costs. Thus, we have seen very good growth of 191% in EBITDA for this quarter.

Going forward, we expect the demand scenario to remain healthy as budget allocation under PMKSY from center and state governments are substantial. The raw material prices may increase somewhat in coming months, but we are confident that the impact on margins can be controlled given good volume led growth."

About Captain Polyplast Ltd.

Captain Polyplast Ltd (CPL), incorporated in 1997, has established itself as one of the leading brands in the micro irrigation industry with its excellent quality products and strong distribution network. The company has an extensive range of products for use in drip irrigation systems and sprinkler irrigation systems. These are manufactured using latest Israel and US technology machines at plants in Rajkot (Gujarat) and Kurnool (Andhra Pradesh). The company has marketing and distribution network across 16 states in India which cover ~90% of micro irrigation market in India. CPL exports its products to countries in Africa, Latin America and Middle East. Apart from micro irrigation, CPL has ventured into the fast-growing Renewable Energy market by offering Solar EPC services. CPL is a channel partner of IOCL for marketing of their polymer products in Gujarat.

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Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.