





PRESENTATION TO ANALYSTS

FINANCIAL RESULTS Q1 FY 2020

August 14, 2019



Content

Highlights

Financial Performance

Business Performance

Treasury Operations

Asset Quality

Capital

Prompt Corrective Action Matrix

Digital Banking & Financial Inclusion

IDBI-LIC Synergy

Highlights

Highlights for Qtr June 2019-(YoY)

Net Loss increased from Rs. 2410 Cr to Rs.3801 Cr

CRAR at 8.14%; CET1+CCB Ratio increased marginally to 5.90% from 5.84%

RWA at Rs.170734 Cr (Decreased by Rs. 29089 Cr)

GNPA marginally reduced to 29.12% from 30.78%; NNPA reduced significantly to 8.02% from 18.76%

FTNPA for the Qtr at Rs.3486 Cr decreased substantially from Rs.7799 Cr in Qtr June 2018

PCR (including TWO) improved from 64.45% to 87.79%

CASA ratio improved from 35.51% in June 2018 to 43.15% in June 2019

Average Cost of Deposits decreased from 5.41% to 5.29%

Operating profit (excl. non core profit) at Rs.951 Cr (12% decrease); Qtr Jun18 included an exceptional interest income (Rs.329 crore) of Bhushan Steel Ltd

NII at Rs.1458 Cr (11% decrease)

NIM decreased by 4 bps from 2.17% to 2.13%

Cost to Income Ratio(excl. gain on non core assets) increased by 586 bps from 52.62 % to 58.48%



Highlights for Qtr June 2019 (QoQ)

Operating profit (excl. non core profit) at Rs.951 Cr (32% decrease)

NII at Rs.1458 Cr (9% decrease)

NIM decreased by 13 bps from 2.26% to 2.13%

Net Loss reduced from Rs.4918 Cr to Rs.3801 Cr

Cost to Income Ratio (excl. gain on non core assets) increased by 901 bps from 49.47% to 58.48%

CASA ratio improved from 42.54% in Mar 2019 to 43.15% in June 2019

CRAR stood at 8.14% against 11.58% in Mar 2019

RWA at Rs.170734 Cr (Decreased by Rs.12723 Cr)

GNPA increased to 29.12% from 27.47%; NNPA reduced to 8.02% from 10.11%

PCR (including TWO) improved from 82.88% to 87.79%

NPA Recovery in Qtr June 2019 at Rs. 867 Cr

Average Cost of Deposits decreased by 11 bps from 5.40% to 5.29%



Financial Performance

Profit & Loss

(Rs.Crore)

| Doutioulogo | | Quarter ended | | Variance | Variance | EV10 |
|----------------------------------|--------|---------------|---------|-----------|-----------|---------|
| Particulars | Jun-18 | Mar-19 | June-19 | (Y-o-Y) % | (Q-o-Q) % | FY19 |
| Interest Income | 5 760 | 5 463 | 5 091 | (12) | (7) | 22 071 |
| Interest Expenses | 4 121 | 3 854 | 3 633 | (12) | (6) | 16 166 |
| Net Interest Income | 1 639 | 1 609 | 1 458 | (11) | (9) | 5 906 |
| Other Income | 643 | 1153 | 833 | 30 | (28) | 3 300 |
| Net Total Income | 2 281 | 2 762 | 2 291 | - | (17) | 9 206 |
| Operating Expenses | 1 200 | 1 366 | 1 340 | 12 | (2) | 5 154 |
| -Employee Cost | 452 | 616 | 611 | 35 | (1) | 2 203 |
| -Other Operating Cost | 749 | 751 | 729 | (3) | (3) | 2 951 |
| Operating Profit | 1 081 | 1 396 | 951 | (12) | (32) | 4 052 |
| OP. Excl. gain on strategic sale | 1 081 | 1 405 | 951 | (12) | (32) | 3909 |
| Provisions & Contingencies | 3 491 | 6 314 | 4 752 | 36 | (25) | 19 168 |
| -Tax | (1745) | (2218) | (1580) | (9) | (29) | (7711) |
| Profit/(Loss) After Tax | (2410) | (4918) | (3801) | 58 | (23) | (15116) |
| NIM % | 2.17 | 2.26 | 2.13 | (2) | (6) | 2.03 |

Excluding exceptional interest income (Rs.329 crore) of Bhushan Steel Ltd. In Qtr June 2018

| Particulars | (| Quarter ended | | Variance | Variance | FY19 |
|---------------------|--------|---------------|---------|----------|----------|--------|
| Fai liculai S | Jun-18 | Mar-19 | June-19 | (Y-o-Y)% | (Q-o-Q)% | F1 17 |
| Interest Income | 5 431 | 5 463 | 5 091 | (6) | (7) | 21 742 |
| Net Interest Income | 1 310 | 1 609 | 1 458 | 11 | (9) | 5 577 |
| Net Total Income | 1 952 | 2 762 | 2 291 | 17 | (17) | 8 877 |
| Operating Profit | 752 | 1 396 | 951 | 26 | (32) | 3 723 |
| NIM | 1.73% | 2.26% | 2.13% | 40bps | 13bps | 1.91% |



Total Income

| | | Q | uarter ende | ed | | FY Ended |
|---------------------------------------|--------|--------|-------------|----------------------|----------------------|----------|
| Particulars Particulars Particulars | Jun-18 | Mar-19 | Jun-19 | Variance (Y-o-Y)% | Variance (Q-o-Q)% | Mar-19 |
| Interest on Advances | 3876 | 3503 | 3197 | (18) | (9) | 14381 |
| Interest on Investments | 1601 | 1700 | 1570 | (2) | (8) | 6633 |
| Other Interest Income | 283 | 260 | 324 | 15 | 25 | 1058 |
| Interest Income | 5760 | 5463 | 5091 | (12) | (7) | 22071 |
| Commission, exchange and brokerage | 527 | 545 | 451 | (14) | (17) | 1982 |
| Profit/ (Loss) on sale of investments | (25) | 141 | 187 | (857) | 33 | 336 |
| Profit/(Loss) on sale of Fixed Assets | 0 | (9) | 0 | (52) | (98) | (73) |
| Profit/(Loss) on Forex | 63 | 49 | 55 | (12) | 12 | 313 |
| Dividend income | 0 | 2 | 38 | - | - | 2 |
| Recovery from W/O cases | 69 | 205 | 79 | 14 | (61) | 468 |
| Misc Income | 9 | 221 | 21 | 143 | (90) | 272 |
| Other Income | 643 | 1153 | 833 | 30 | (28) | 3300 |
| Total Income | 6402 | 6616 | 5924 | (7) | (10) | 25372 |



Fee Based Income

(Rs.Crore)

| | | Qı | uarter End | ed | | FY Ended |
|--------------------------------|---------|--------|------------|-----------------|-------------------|----------|
| Other Income | June-18 | Mar-19 | June-19 | YoY Growth % | Q-o-Q Growth % | Mar-19 |
| BG Commission | 88 | 77 | 57 | (35) | (26) | 317 |
| LC Commission | 110 | 60 | 60 | (45) | 0 | 288 |
| Bills Commission | 3 | 8 | 8 | 145 | (6) | 27 |
| Proc. Fee & Incidental Charges | 130 | 175 | 120 | (8) | (31) | 519 |
| Remittances Fees | 44 | 59 | 55 | 25 | (6) | 223 |
| Cash Mgmt. Services Fees | 4 | 5 | 4 | (1) | (22) | 16 |
| Card Fees | 15 | 28 | 27 | 84 | (4) | 105 |
| ATM Charges | 38 | 30 | 32 | (16) | 7 | 142 |
| Alternate Channel Fees | 50 | 55 | 60 | 19 | 9 | 192 |
| Third Party Dist. Fees | 19 | 36 | 17 | (10) | (52) | 105 |
| Demat Fees | 4 | 4 | 3 | (18) | (12) | 16 |
| Govt. Business Fees | 6 | 5 | 7 | 14 | 34 | 26 |
| Misc Fees | 7 | @ 219 | 13 | 79 | (94) | @ 238 |
| Total Fee Based Income | 520 | 760 | 464 | (11) | (39) | 2213 |

@-Includes one time income on account of write back of unclaimed bond of Rs.178 crore.

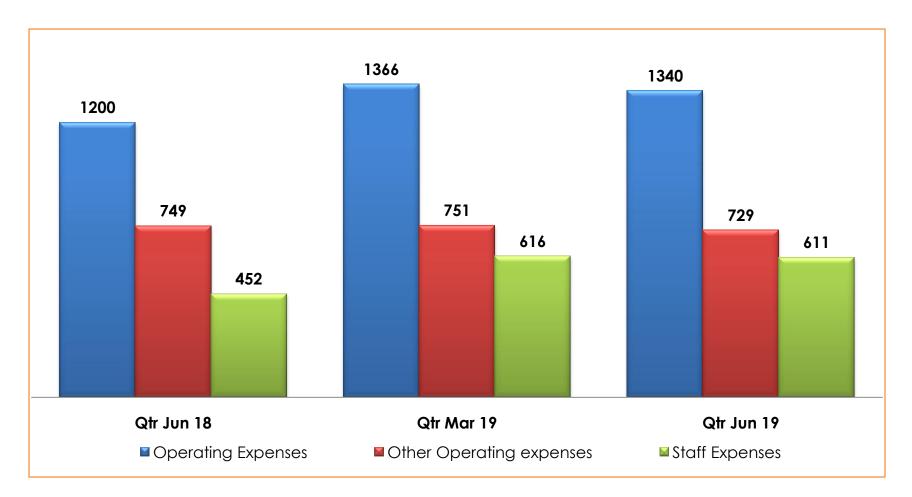


Total Expenses

| | | Quarter ended | | | | | | |
|---|--------|---------------|---------|----------------------|----------------------|--------|--|--|
| Particulars | Jun-18 | Mar-19 | June 19 | Variance (Y-o-Y)% | Variance (Q-o-Q)% | Mar-19 | | |
| Interest paid on Deposits | 3234 | 3013 | 2899 | (10) | (4) | 12526 | | |
| Interest paid on Borrowings | 772 | 620 | 591 | (23) | (5) | 2975 | | |
| Interest on RBI / inter bank borrowings | 115 | 220 | 143 | 25 | (35) | 665 | | |
| Total Interest Expenses | 4121 | 3854 | 3633 | (12) | (6) | 16166 | | |
| Staff Expenses | 452 | 616 | 611 | 35 | (1) | 2203 | | |
| Rent, taxes and lighting | 105 | 109 | 104 | (1) | (4) | 425 | | |
| Depreciation | 91 | 89 | 130 | 42 | 45 | 366 | | |
| Card & ATM expenses | 121 | 81 | 92 | (24) | 14 | 439 | | |
| Outsourcing expenses | 171 | 150 | 154 | (10) | 3 | 634 | | |
| Other Operating Expenses | 261 | 322 | 249 | (4) | (23) | 1087 | | |
| Operating Expenses | 1200 | 1366 | 1340 | 12 | (2) | 5154 | | |
| Total Expenses | 5321 | 5220 | 4973 | (7) | (5) | 21319 | | |



Operating Expenses

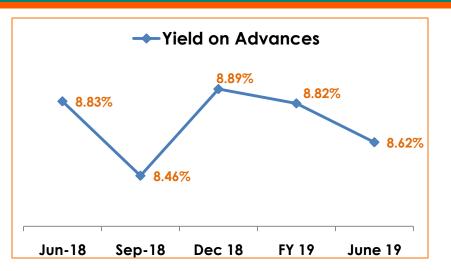


Provisions & Contingencies

| David and one | | Quarter Ende | d | FY ended |
|---------------------------------|--------|--------------|----------|----------|
| Particulars | Jun-18 | Mar-19 | June -19 | FY19 |
| Depreciation on Investment | 68 | (350) | 182 | 1604 |
| -MTM Gain/(Loss) | 73 | 446 | (5) | (1696) |
| Provision - NPAs | 4 603 | 7233 | 7009 | 22392 |
| Provision - standard assets | (87) | 264 | (918) | (28) |
| Provision - Restructured Assets | (34) | 51 | (104) | (155) |
| Income Tax | (1745) | (2218) | (1580) | (7711) |
| Bad Debts Written off | 658 | 416 | 118 | 1750 |
| Other Provisions | 28 | 919 | 45 | 1315 |
| Total | 3491 | 6314 | 4752 | 19168 |



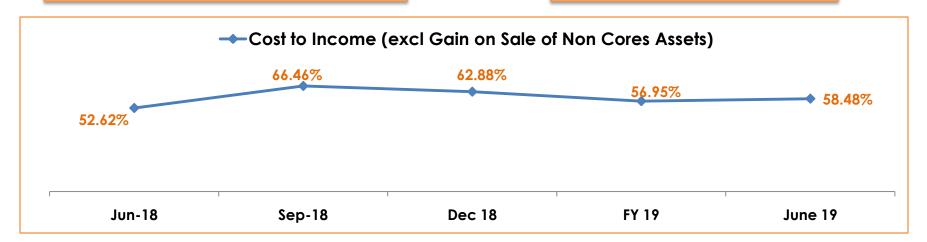
Yield Ratios (cumulative)





Yield on Advances reduced by 21 bps YoY

NIM has reduced by 4 bps YoY





Business Performance

Balance Sheet

| As at | June-18 | Mar-19 | June-19 |
|---------------------------------|----------|----------|----------|
| LIABILITIES | | | |
| Capital | 4 181 | 7 736 | 7 736 |
| Reserve & Surplus | 22 500 | 29 875 | 26 075 |
| Deposits | 2 39 896 | 2 27 372 | 2 30 784 |
| Borrowings | 45 941 | 45 288 | 30 968 |
| Other Liabilities & Provisions | 9 916 | 10 013 | 9 559 |
| Total | 3 22 434 | 3 20 284 | 3 05 122 |
| | | | |
| ASSETS | | | |
| Cash & Balance with RBI | 12 476 | 12 730 | 12 489 |
| Bal. with banks & money at call | 3 787 | 8 503 | 10 304 |
| Investments | 94 527 | 93 073 | 85 198 |
| Advances | 1 59 797 | 1 46 790 | 1 36 705 |
| Fixed Assets | 6 698 | 8 231 | 8 230 |
| Other Assets | 45 149 | 50 957 | 52 196 |
| | | | |
| Total | 3 22 434 | 3 20 284 | 3 05 122 |

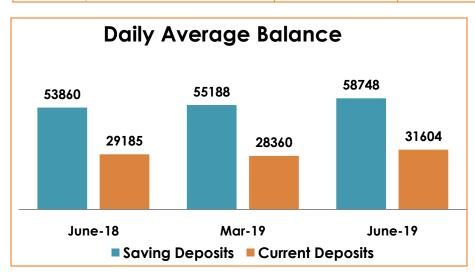
Balance Sheet Ratios

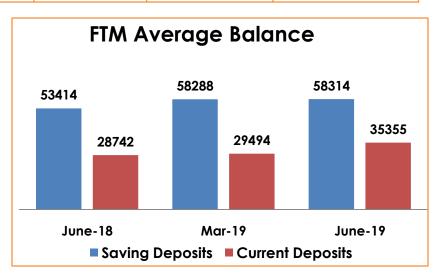
| Particulars Particulars Particulars Particulars | June-18 | Mar-19 | June-19 |
|--|---------|--------|---------|
| Total Business [Dep. + Adv.] (Rs. crore) | 399693 | 374162 | 367489 |
| SB Deposits to Total Deposits (EOP) | 22.83 | 27.01 | 25.71 |
| Current Account Deposits to Total Deposits (EOP) | 12.68 | 15.53 | 17.44 |
| Time Deposits to Total Deposits(EOP) | 64.49 | 57.46 | 56.85 |
| -Bulk Deposits to Total Deposits | 34.33 | 25.39 | 24.30 |
| Book Value - Rs. | 18.95 | 14.40 | 7.63 |
| Owned Funds to total outside liabilities | 7.58 | 11.33 | 10.38 |
| Business Per Employee (Rs.crore) | 22.26 | 20.84 | 19.82 |
| Business Per Branch (Rs.crore) | 201.38 | 189.04 | 181.79 |
| CD Ratio (Gross) | 78.29 | 80.09 | 76.87 |
| Number Of Accounts | | | |
| Total Customer base (A+B) (in lakhs) | 226 | 243 | 246 |
| No of Deposit A/Cs (A) (in lakhs) | 205 | 221 | 224 |
| No of Borrowal A/Cs (B) (in lakhs) | 21 | 22 | 22 |

CASA Performance

(Rs.Crore)

| Parameters | June-18 | Mar-19 | June-19 | YoY variance (%) | QoQ variance (%) |
|------------------|---------|--------|---------|---------------------|---------------------|
| Global Deposits | 239896 | 227372 | 230784 | -4 | 2 |
| CASA Share | 35.51 | 42.54 | 43.15 | | |
| CASA Deposits | 85180 | 96730 | 99590 | 17 | 3 |
| Saving Deposits | 54772 | 61414 | 59330 | 8 | -3 |
| Current Deposits | 30408 | 35317 | 40260 | 32 | 14 |
| Term Deposits | 154716 | 130641 | 131195 | -15 | - |
| Retail Deposits | 72350 | 72922 | 75106 | 4 | 3 |
| Bulk Deposits | 82366 | 57719 | 56089 | -32 | -3 |

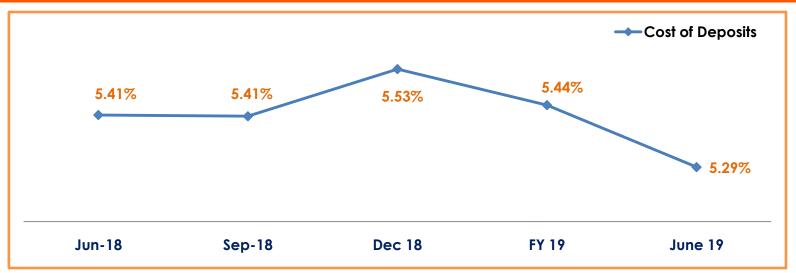


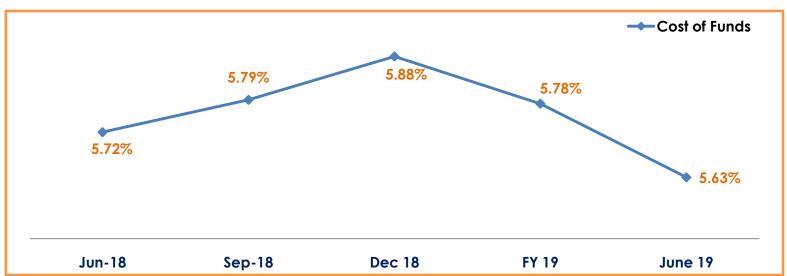


Bulk TD has been redefined as TD ≥ 2Cr from March 04, 2019



Cost of Deposit & Cost of Funds (cumulative)





Advances

(Rs.Crore)

| Parameters | June-18 | Mar-19 | June-19 | YoY variance (%) | QoQ variance (%) |
|-------------------------|---------|--------|---------|------------------|---------------------|
| Gross Advances | 187814 | 182097 | 177415 | -6 | -3 |
| Standard Gross Advances | 130007 | 132069 | 125758 | -3 | -5 |
| NPA Gross Advances | 57807 | 50028 | 51658 | -11 | 3 |
| | | | | | |
| Corporate | 103264 | 88928 | 85230 | -14 | -4 |
| Retail | 84550 | 93170 | 92185 | 4 | -1 |
| Corporate : Retail | 55:45 | 49:51 | 48:52 | | |
| Global Net Advances | 159797 | 146790 | 136705 | -14 | -7 |
| CD Ratio (Gross Credit) | 78.29 | 80.09 | 76.87 | | |

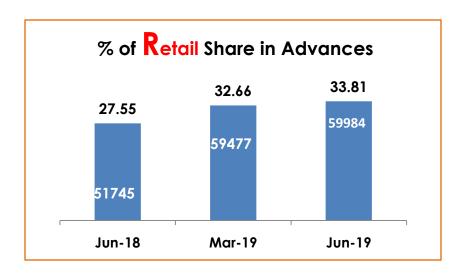
| Parameters | June-18 | Mar-19 | June-19 | YoY variance (%) | QoQ variance (%) |
|-----------------------|---------|--------|---------|------------------|---------------------|
| Global Gross Advances | 187814 | 182097 | 177415 | -6 | -3 |
| Overseas Advances | 15139 | 11789 | 10648 | -30 | -10 |
| Domestic Advances | 172675 | 170308 | 166767 | -3 | -2 |
| Agriculture | 17674 | 19384 | 18901 | 7 | -2 |
| Industry | 99201 | 87275 | 83979 | -15 | -4 |
| Services | 29998 | 30094 | 28670 | -4 | -5 |
| Personal Loans | 36969 | 41215 | 42110 | 14 | 2 |
| Others | 3972 | 4129 | 3755 | -5 | -9 |

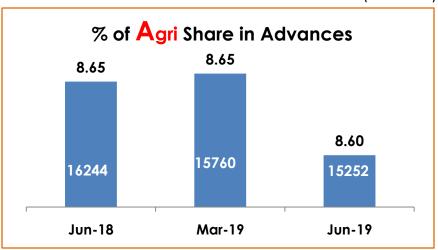
Personal Loans includes Housing Loan, Education Loan, Auto Loans & Other Retail Loans.

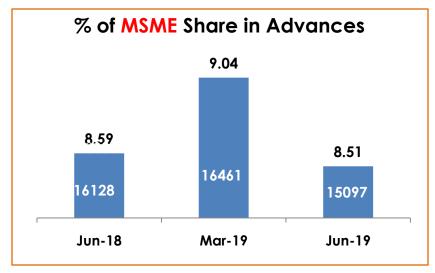


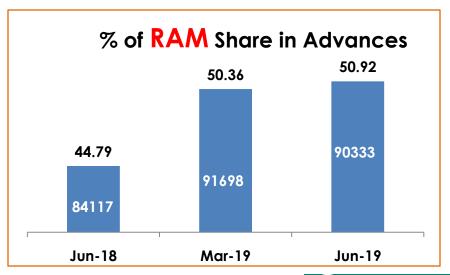
Increasing RAM









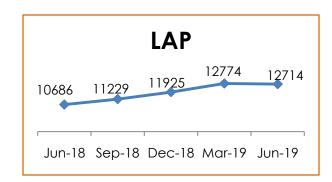


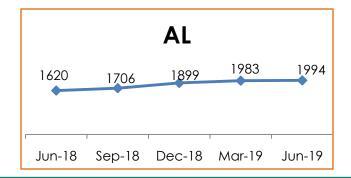
Retail Products Growth

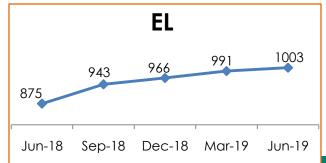
| | | | | | | | | (Rs.Crore) |
|-----------------------------|--------|--------|--------|--------|---------|---------------------|---------------------|------------|
| Structured Retail Assets | Jun-18 | Sep-18 | Dec-18 | Mar-19 | June-19 | Growth (YoY) (%) | Growth (QoQ) (%) | (N3.CIOIG) |
| HL | 32581 | 33803 | 35379 | 37736 | 38669 | 19 | 2 | |
| LAP | 10686 | 11229 | 11925 | 12774 | 12714 | 19 | 0 | |
| EL | 875 | 943 | 966 | 991 | 1003 | 15 | 1 | |
| PL | 414 | 457 | 502 | 551 | 559 | 35 | 1 | |
| AL | 1620 | 1706 | 1899 | 1983 | 1994 | 23 | 1 | |
| Structured Retail Assets | 46176 | 48140 | 50671 | 54034 | 54938 | 19 | 2 | |
| SRA Disbursements (for Qtr) | 2572 | 3915 | 4586 | 5495 | 3221 | 25 | -41 | |











Priority Sector

| | Particulars | June 18 | June-18 as % of ANBC | Mar 19 | Mar-19 as % of ANBC | June 19 | June-19 as % of ANBC | Growth over March-19 |
|-----|---|---------|----------------------------|---------|---------------------------|---------|----------------------------|----------------------------|
| | | Actuals | Actuals | Actuals | Actuals | Actuals | Actuals | Actuals |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | (8)=[(6)-(4)] |
| | ANBC | 209506 | | 207885 | | 190461 | | |
| | Priority Sector Advances (a+b+c) | 86503 | 41.29 | 90686 | 43.62 | 79749 | 41.87 | -10937 |
| (a) | Agriculture (i+ii+iii) | 33605 | 16.04 | 37588 | 18.08 | 38405 | 20.16 | 817 |
| | (i) Direct Lending to Agri-Non Corporate | 15749 | 7.52 | 21215 | 10.21 | 22493 | 11.81 | 1278 |
| | (ii) Other Agri | 1418 | 0.68 | 1592 | 0.77 | 1517 | 0.80 | -75 |
| | (iii) Indirect Agriculture (RIDF) | 16438 | 7.85 | 14781 | 7.11 | 14395 | 7.56 | -385 |
| (b) | MSME (Micro, Medium & Small Enterprises) | 31614 | 15.09 | 31452 | 15.13 | 28373 | 14.90 | -3079 |
| (C) | Other Priority Sector Advances (i+ii) | 21284 | 10.16 | 21646 | 10.41 | 12971 | 6.81 | -8676 |
| | (i) Housing | 20472 | 9.77 | 22699 | 10.92 | 23069 | 12.11 | 370 |
| | (ii) Others | 812 | 0.39 | 892 | 0.43 | 902 | 0.47 | 9 |
| | (iii) PSLC (General) sale | | _ | -1944 | -0.94 | -11000 | -5.78 | -9056 |



Priority Sector

| | National | June | -18 | Mai | r-19 | June | -19 |
|--|----------|--------------------|-------|----------|-------|----------|-------|
| Particulars | Goals | Achieved | O/S | Achieved | O/S | Achieved | O/S |
| Priority Sector (of ANBC) | 40 | 41.29 | 86503 | 43.62 | 90686 | 41.87 | 79749 |
| Total Agricultural Advance (of ANBC) | 18 | 16.04 | 33605 | 18.08 | 37588 | 20.16 | 38405 |
| Small & Marginal Farmers (of | | | | | | | |
| ANBC) | 8 | 6.02 | 12622 | 8.71 | 18100 | 10.24 | 19502 |
| | Oth | <u>er National</u> | Goals | | | | |
| Out of PSL Weaker Section | 10 | 8.27 | 17324 | 11.31 | 23519 | 12.98 | 24723 |
| Credit to Micro Enterprises (of ANBC) | 7.50 | 8.71 | 18528 | 8.66 | 18010 | 8.13 | 15488 |

| Commont | June | e-18 | Mai | ·-19 | June-19 | | |
|--------------------|--------|-----------|--------|---------|---------|-----------|--|
| Segment | Amount | % of ANBC | Amount | of ANBC | Amount | % of ANBC | |
| Total PSL | 86503 | 41.29 | 90686 | 43.62 | 79749 | 41.87 | |
| of which Core PSL | 61944 | 29.57 | 68582 | 32.99 | 66891 | 35.12 | |
| Of Which Bulk | 1535 | 0.73 | 567 | 0.27 | -8372 | -4.40 | |
| RIDF & other funds | 23024 | 10.99 | 21538 | 10.36 | 21230 | 11.15 | |



Top 20 Industry-wise Advances

| | | | | | | (Rs.Crore) |
|---|--------|-------|----------------|-------------------|-------|------------|
| | | | Outstanding as | | | |
| Top 20 Industries | FB | NFB | Total | % of Total FB+NFB | GNPA | FTNPA |
| <u>Infrastructure</u> | 33589 | 21078 | 54667 | 18 | 14787 | 2640 |
| -Transport | 11360 | 6045 | 17405 | 6 | 5944 | 110 |
| -Energy | 19201 | 7424 | 26625 | 9 | 8118 | 2526 |
| -Water and Sanitation | 1894 | 1642 | 3536 | 1 | 658 | 0 |
| -Communication | 229 | 5943 | 6172 | 2 | 33 | 1 |
| -Social and Commercial Infrastructure | 905 | 24 | 929 | 0 | 34 | 2 |
| Housing Loans (Incl priority sector housing) | 40456 | 78 | 40534 | 13 | 464 | 76 |
| Basic Metal and Metal Products | 8654 | 4985 | 13639 | 4 | 4967 | 29 |
| Agriculture & Allied Activities | 18905 | 90 | 18995 | 6 | 2756 | 225 |
| All Engineering | 6898 | 9304 | 16201 | 5 | 4938 | 35 |
| Trade | 14177 | 765 | 14942 | 5 | 2352 | 126 |
| Construction | 5012 | 6264 | 11276 | 4 | 2502 | 15 |
| Chemicals and Chemical Products (Dyes, Paints, etc.) | 6612 | 1994 | 8606 | 3 | 3439 | 37 |
| Other Services | 3219 | 1837 | 5055 | 2 | 188 | 11 |
| Vehicles, Vehicle Parts and Transport Equipments | 3515 | 761 | 4276 | 1 | 3090 | 1 |
| Textiles | 4034 | 413 | 4446 | 1 | 1591 | 25 |
| Mining and Quarrying | 6408 | 629 | 7037 | 2 | 5196 | 0 |
| NBFCs | 4797 | 171 | 4969 | 2 | 300 | 0 |
| Food Processing | 3896 | 373 | 4268 | 1 | 1469 | 35 |
| Petroleum (non-infra), Coal Products (non-mining) and Nuclear Fuels | 710 | 364 | 1074 | 0 | 211 | 0 |
| Gems and Jewellery | 792 | 39 | 830 | 0 | 233 | 10 |
| Commercial Real Estate | 2168 | 358 | 2526 | 1 | 696 | 1 |
| Rubber, Plastic and their Products | 1065 | 365 | 1430 | 0 | 208 | 2 |
| Professional services | 2240 | 176 | 2416 | 1 | 202 | 77 |
| Paper and Paper Products | 1254 | 170 | 1424 | 0 | 814 | 2 |
| Total | 168400 | 50213 | 218613 | 71.30 | 50402 | 3345 |



Treasury Operations

Treasury Operations

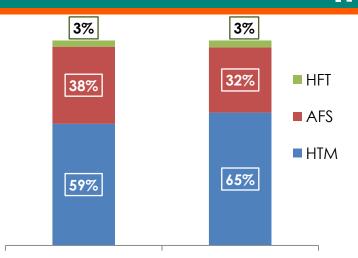
(Rs.Crore)

| Particulars | | Quarter | ended | | | Year Ended |
|--|--------|---------|--------|--------|--------|---------------|
| | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Mar-19 |
| Profit/ (Loss) on sale of investments (net) | -25 | 122 | 98 | 141 | 187 | 336 |
| Profit from Strategic Sale (Investments) | 0 | 216 | 0 | 0 | 0 | 216 |
| Others | -25 | -93 | 98 | 141 | 187 | 120 |
| Profit/(Loss) on revaluation of investments (net) | 0 | 0 | 0 | 0 | 0 | 0 |
| MTM Loss (-)/ Gain (+) Net | -415 | -965 | -763 | 446 | -5 | -1696 |
| Other Provisions on Investments including SASF | -347 | 104 | 54 | 96 | 177 | -92 |
| Profit/(Loss) on exchange transactions / Derivatives (net) | 63 | 49 | 152 | 49 | 55 | 313 |
| Total Profit/ (Loss) excluding gain from strategic sale | -30 | -1114 | -567 | 540 | 61 | -1171 |
| 10 year G sec yield at the end of quarter | 7.90 | 8.02 | 7.37 | 7.35 | 6.88 | 7.35 |
| Yield on Investments | 6.48 | 6.96 | 7.13 | 7.05 | 7.59 | 7.06 |
| Yield on Investments excl. strategic sale | 6.48 | 6.74 | 7.13 | 7.05 | 7.59 | 6.84 |

In June 2019 quarter, the 10 year Benchmark yield decreased approximately by 47 bps to 6.88% in June 2019 from 7.35% in March 2019.



Investments



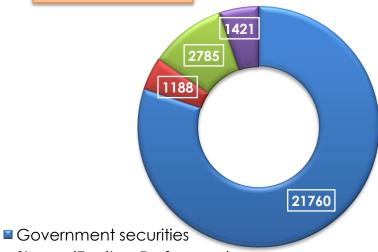
| Category | June-18 | Mar-19 | June-19 |
|----------|---------|--------|---------|
| HTM | 56106 | 55114 | 55189 |
| AFS | 35537 | 35641 | 27154 |
| HFT | 2884 | 2317 | 2855 |
| Total | 94527 | 93073 | 85198 |

June-18 June-19

| Parameter | June-18 | March-19 | June-19 |
|--------------------|---------|----------|---------|
| SLR | 74371 | 72125 | 66389 |
| Non SLR | 20754 | 21224 | 19092 |
| Non SLR (Overseas) | 479 | 328 | 328 |
| Non SLR (SASF) | 3452 | 3052 | 3052 |
| TOTAL | 99056 | 96729 | 88860 |
| Less: Provision | 4529 | 3656 | 3662 |
| Net Investments | 94527 | 93073 | 85198 |

| | June -18 | Mar-19 | June-19 |
|---------------------------------------|----------|--------|---------|
| Modified Duration of AFS Portfolio | 4.45 | 3.86 | 3.16 |
| Modified Duration of Entire Portfolio | 6.10 | 5.47 | 5.53 |

AFS BREAKUP



- Shares (Equity& Preference)
- Debentures/ Bonds
- CPs/CDs/MF/VCF/PTC'S,Security Receipts,etc



Asset Quality

Asset Quality

(Rs.Crore)

PCR improved from 64.45 % (June 2018) to 87.79 % (June 2019)

| Particulars | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 |
|--|--------|--------|--------|--------|--------|
| Gross Advances | 187814 | 191524 | 186580 | 182097 | 177415 |
| Gross NPAs | 57807 | 60875 | 55360 | 50028 | 51658 |
| Gross NPAs as % of Gross Advances | 30.78 | 31.78 | 29.67 | 27.47 | 29.12 |
| Total Provisions held (including NCLT Prov) | 27811 | 33581 | 34060 | 35190 | 40710 |
| Net Advances | 159799 | 157793 | 152520 | 146790 | 136705 |
| Net NPAs | 29981 | 27295 | 21360 | 14837 | 10963 |
| Net NPAs as % of Net Advances | 18.76 | 17.30 | 14.01 | 10.11 | 8.02 |
| Provision Coverage Ratio as per RBI Guidelines | 64.45 | 68.72 | 75.21 | 82.88 | 87.79 |

| Category | Gross NPA | Provision | NCLT Provision | NPV Loss | Net NPA | of Provision |
|---------------------|-----------|-----------|-------------------|----------|---------|--------------|
| Sub Standard Assets | 5537 | 1864 | 0 | 0.23 | 3673 | 33.67% |
| Doubtful-1 Assets | 9865 | 7490 | 5 | 0.47 | 2369 | 75.98% |
| Doubtful-2 Assets | 23869 | 18719 | 228 | 0.34 | 4921 | 79.38% |
| Doubtful-3 Assets | 10408 | 10408 | 0 | 0 | 0 | 100.00% |
| Loss Assets | 1979 | 1979 | 0 | 0 | 0 | 100.00% |
| Total | 51658 | 40460 | 233 | 1 | 10963 | 78.78% |

NPA Movement

(Rs.Crore)

| DESCRIPTION | Q1 FY 19 | Q2 FY 19 | Q3 FY 19 | Q4 FY 19 | FY 19 | Q1 FY 20 |
|------------------------------------|----------|----------|----------|----------|-------|----------|
| Opening Balance | 55588 | 57807 | 60875 | 55360 | 55588 | 50028 |
| Add: | | | | | | |
| a. First Time NPA | 7799 | 3489 | 2211 | 1781 | 15281 | 3486 |
| b. Increase | 949 | 765 | 784 | 430 | 2927 | 622 |
| Less: | | | | | | |
| c. Settled | 1507 | 570 | 3440 | 927 | 6443 | 729 |
| d. Upgradation | 508 | 591 | 146 | 162 | 1407 | 138 |
| e. Written off | 4514 | 24 | 4925 | 6455 | 15918 | 1611 |
| Closing Balance | 57807 | 60875 | 55360 | 50028 | 50028 | 51658 |
| Quarterly Increment | 2219 | 3069 | -5515 | -5332 | -5560 | 1630 |
| Recovery in TWO | 69 | 148 | 46 | 203 | 466 | 78 |
| Slippage Ratio Cumulative | 5.44 | 7.88 | 9.42 | 10.67 | 10.67 | 2.64 |
| Slippage ratio For the Qtr/ for FY | 5.44 | 2.68 | 1.69 | 1.36 | 10.67 | 2.64 |
| Credit Cost | 2.74 | 2.86 | 2.87 | 4.36 | 13.15 | 3.45 |

Two cases of Power project aggregating to about Rs.2000Cr+ has been downgraded in Qtr June 2019 on account of letter received from RBI.



NPA Movement

(Rs.Crore)

| DESCRIPTION | Gross NPA | Prov | NPV Loss | NCLT Prov | Net NPA |
|---------------------|-----------|-------|----------|-----------|---------|
| Opening Balance | 50028 | 34378 | 1 | 811 | 14837 |
| Add: | | | | | |
| a. First Time NPA | 3486 | 2441 | 0 | 0 | 1044 |
| b. Increase/Ageing | 622 | 6170 | 0 | 7 | (5555) |
| Less: | | | | | |
| c. Settled | 729 | 873 | 0 | 585 | (729) |
| d. Upgradation | 138 | 45 | 0 | 0 | 93 |
| e. Written off | 1611 | 1611 | 0 | 0 | 0 |
| Closing Balance | 51658 | 40460 | 1 | 233 | 10963 |
| Quarterly Increment | 1630 | 6082 | 0 | (578) | (3874) |

Sector Wise NPA – June 2019

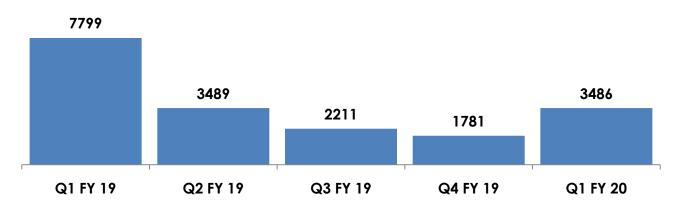
| Category | Gross O/S | GNPA | Provisions | Net NPAs | GNPA % | NNPA % |
|-------------|-----------|-------|------------|----------|--------|--------|
| Agriculture | 18901 | 2756 | 1625 | 1130 | 14.58% | 6.54% |
| Industry | 83979 | 43733 | 35512 | 8220 | 52.08% | 16.96% |
| Services | 28670 | 4393 | 3007 | 1385 | 15.32% | 5.40% |
| Personal | 42110 | 534 | 311 | 223 | 1.27% | 0.53% |
| Others | 3754 | 242 | 238 | 4 | 6.45% | 0.12% |
| Total | 177415 | 51658 | 40693 | 10963 | 29.12% | 8.02% |



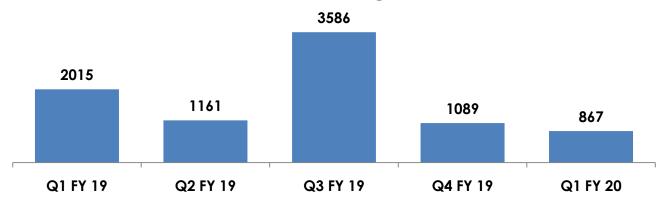
Slippage & Recovery

(Rs.Crore)

Quarterly Fresh Slippages



Recoveries & Upgradation



NCLT - Summary - RBI List 1st & 2nd

| Particulars | June 30, 2019 RBI 1 st List | June 30, 2019 RBI 2 nd List |
|--|---|---|
| No. of Cases | 12 | 29 |
| Cases where IDBI Bank has exposure | 11 | 19 |
| IDBI Bank Lead cases | 2 | 4 |
| Cases which have been Admitted | 11 | 14 |
| IDBI Bank Gross Principal O/S (Rs.crore) | 13,741 | 11,043 |
| IDBI Bank Gross Principal O/S (Rs.crore) of Admitted Cases | 13,741 | 8,613 |
| Provision made (Rs.crore) | 13,631 | 10,068 |
| Provision made (%) | 99.20 | 91.17 |
| Cases Resolved under NCLT | 2 | 2 |



NCLT - Cases filed and admitted (where IDBI Bank has exposure)

SUMMARY OF CASES FILED

(Rs.Crore)

| Particulars | 30-June-19 | |
|---|------------|-------|
| | No. | GPO |
| Cases Filed by IDBI Bank | 35 | 14855 |
| Cases filed by other Banks/ Financial Creditor (FC) | 129 | 28316 |
| Cases filed by Operational Creditors | 194 | 20319 |
| Cases filed by Corporate Debtors | 16 | 1534 |
| Total | 374 | 65024 |

SUMMARY OF CASES ADMITTED

| Particulars | 30-June-19 |
|---|-------------|
| No. of Cases filed | 374 |
| No. of Cases Admitted IDBI Lead cases) | 181 (32) |
| Gross Principal | 38,496 |
| Provision made | 37,394 |
| PCR (%) | 97.14 |

ASSET CLASS OF NCLT ADMITTED CASES

| Asset Class | GPO |
|-------------|--------|
| Standard | 47 |
| NPA | 19,555 |
| TWO | 18,894 |
| Total | 38,496 |

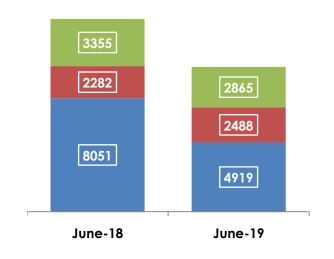


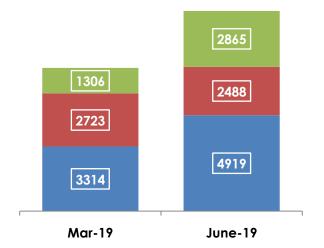
SMA Position

| | Corporate | | | Retail | | | Total | | |
|-------|-----------|--------|---------|---------|--------|---------|---------|--------|---------|
| | June-18 | Mar-19 | June-19 | June-18 | Mar-19 | June-19 | June-18 | Mar-19 | June-19 |
| SMA 0 | 4377 | 935 | 2589 | 3674 | 2379 | 2331 | 8051 | 3314 | 4919 |
| SMA 1 | 744 | 1104 | 1060 | 1538 | 1619 | 1427 | 2282 | 2723 | 2488 |
| SMA 2 | 2188 | 13 | 1388 | 1167 | 1293 | 1477 | 3355 | 1306 | 2865 |
| Total | 7309 | 2052 | 5037 | 6379 | 5291 | 5235 | 13688 | 7343 | 10272 |









Capital

Capital Adequacy

(Rs.Crore)

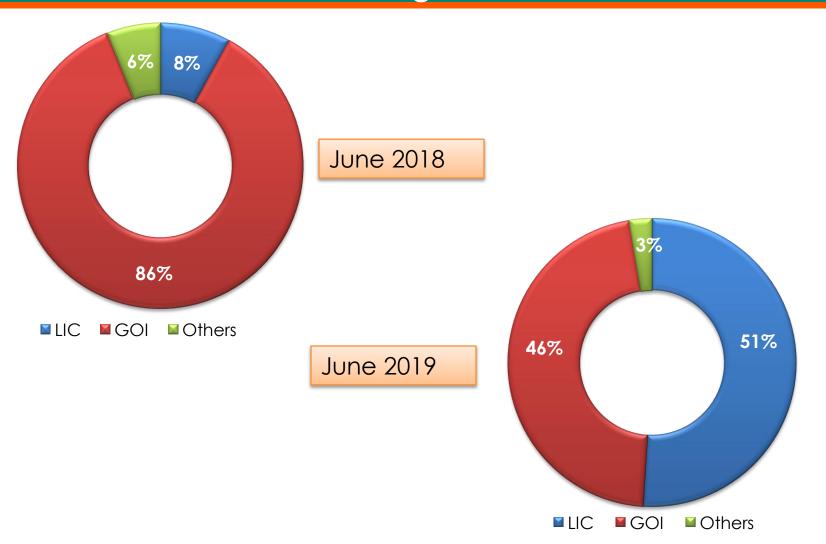
| Particulars | June-18 | March -19 | June-19 |
|----------------------|---------|-----------|---------|
| CET 1 + CCB (Rs.) | 11668 | 16340 | 10067 |
| AT 1 (Rs.) | 684 | 413 | 413 |
| Tier 1 Capital (Rs.) | 12351 | 16753 | 10480 |
| Tier 2 Capital (Rs.) | 6077 | 4497 | 4375 |
| Total Capital (Rs.) | 18428 | 21250 | 14854 |
| RWA (Rs.) | 199823 | 183457 | 170734 |
| CET 1+CCB Ratio | 5.84 | 8.91 | 5.90 |
| AT 1 | 0.34 | 0.23 | 0.24 |
| Tier 1 Ratio | 6.18 | 9.13 | 6.14 |
| Tier 2 Ratio | 2.00 | 2.45 | 2.00 |
| CRAR | 8.18 | 11.58 | 8.14 |

Risk Weighted Assets

(Rs.Crore)

| Movement of RWA against Advances | | | | | |
|---|--------|---------|--------|---------|----------|
| Particulars | As on | | | | |
| | Jun-18 | Sept-18 | Dec-18 | Mar -19 | June -19 |
| Credit RWA | 161548 | 155018 | 153677 | 147300 | 138683 |
| Market RWA | 21491 | 20226 | 19995 | 19371 | 15365 |
| Operation RWA | 16785 | 16785 | 16785 | 16785 | 16686 |
| Total RWA | 199823 | 192028 | 190456 | 183457 | 170734 |
| Total Gross Advances | 187814 | 191524 | 186580 | 182097 | 177415 |
| Credit RWA/Advances | 86.01 | 80.94 | 82.37 | 80.89 | 78.17 |
| TOTAL NFB Outstanding | 64396 | 59903 | 62236 | 60426 | 57051 |
| Conversion Factor for NFB (CCF)* | 37967 | 34954 | 38206 | 44273 | 41106 |
| NFB RWA | 22239 | 21216 | 23866 | 27031 | 25377 |
| * Amount outstanding after application of CCF | | | | | |

Shareholding Pattern

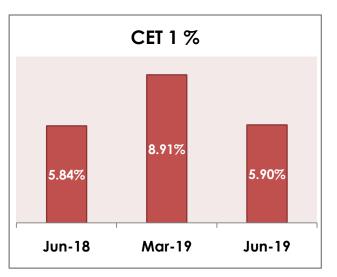


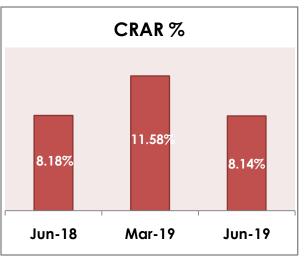
Prompt Corrective Action Matrix

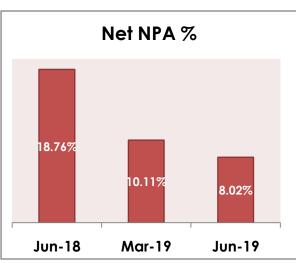
Prompt Corrective Action (PCA) Matrix

| Criteria | Indicator | Risk | | | June-19 | |
|--|-----------------------------|--|-------------------------------------|-------------------------------------|----------------------|----|
| | | Threshold 1 (T1) Threshold 2 (T2) Threshold 3 (T3) | | IDBI – Actual | | |
| Capital (Breach of either CRAR or CET1 Ratio to trigger PCA) | CRAR+CCB (9%+2.5%) | <11.5% but >=9% | <9% but >7.5% | <7.5% | 8.14% | Т2 |
| | CET 1+CCB (5.5+2.5)=8% | >=6.375% but <8% | >=4.875% but <6.375% | <4.875% | 5.90% | Т2 |
| Asset Quality | NNPA Ratio | >=6% but <9% | >=9% but <12% | >=12% | 8.02% | T1 |
| Profitability | ROA (should be positive) | -ve ROA for 2 consecutive yrs | -ve ROA for 3 consecutive yrs | -ve ROA for 4 consecutive yrs | -ve since 4 Years | Т3 |
| Leverage | Leverage Ratio | <=4.0 but >=3.5 | <3.5 | | 3.05% | Т2 |

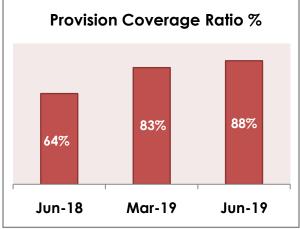
Indicators on Parameters of PCA

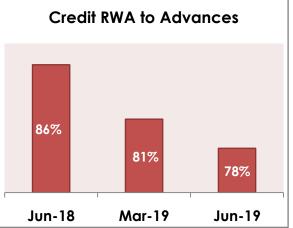












Digital Banking & Einancial Inclusion

Digital Channel Total Registrations

Particulars

Debit Cards (in Lakhs)

I Net Banking (No of Customer Reg.)

Mobile Banking (No of Customer Reg.

No of ATM

No of E Lounge

BHIM UPI User

Digital Wallet

Merchants Base

June 19

122

10480661

2672228

3697

58

2075736

149867

124714

June 18

118

9412800

2279846

3735

58

914049

134131

95887

Growth(%)

3.38

11.34

17.21

-1.01*

-

127

11.73

30



^{*} Decrease due to closure of few loss incurring ATMs.

Digital Channel Volume of Transactions (Rs. in Cr)

Particulars Qtr June 19 Qtr June 18 Growth(%) **Debit Cards** 2543 2215 14.86 (eCom & POS) Mobile Banking 1713 3297 92.47 Credit Cards 122 97 26 Internet Banking 131613 130316 **POS Terminals** 2594 2711 -4.3** -9.1 * **ATMs** 15072 13697

^{**} Inactive & Loss making terminals were de-installed. Further due to the rise of Digital Merchants (QR Code, BHIM Aadhaar & UPI payments), the transaction volume (Swipe Value) of PoS business is reduced.



^{*}Few loss making ATMs were closed, hence reduction in ATM volume.

Financial Inclusion

| Progress Under Pradhan Mantri Jan Dhan Yojana (PMJDY) | | | | |
|---|--------|--|--|--|
| Parameters | Jun-19 | | | |
| Accounts opened (Number in lakh) | 8 | | | |
| Deposits (Rs. In Crore) | 249 | | | |
| RuPaycards issued (Number in lakhs) | 7 | | | |
| Aadhar Seeding under PMJDY(Number in lakhs) | 6 | | | |
| Villages Covered (Number) | 565 | | | |
| Sub Service Areas (Number) | 490 | | | |
| Urban Wards (Number) | Nil | | | |

| Enrolments u | nder S | ocial S | ecurity | Scheme | | |
|-------------------------------|--------|---------|---------|--------|--|--|
| as on 30th Jun 2019 (in Lacs) | | | | | | |

Pradhan Mantri Suraksha Bima Yojana (PMSBY)

• 13.03

Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY)

• 6.41

Atal Pension Yojana (APY)

• 1.99

| | on Jun 19 | | |
|---|-----------------|-------------------------------|-----------------------|
| Category | No. of accounts | Sanction Amt (Rs in Cr) | O/S Amt (Rs in Cr) |
| Shishu (< Rs.50K) | 114500 | 357 | 197 |
| Kishor (Above Rs.50K- Rs.5.00 Lacs) | 83541 | 1975 | 1223 |
| Tarun (Above Rs.5.00 lacs to Rs.10.00 lacs) | 30529 | 2390 | 1834 |
| Total | 228570 | 4723 | 3254 |



IDBI-LIC Synergy

Major Achievements



MOUs/ Agreements Executed: Bancassurance, Rapid Pay, Bulk/ NEFT Payments, Collections, ACH Debit and Direct Debit





Scheme for onboarding LIC agents as Home Loan agents completed.

Lead based incentive for sourcing CASA account in progress





LIC renewal Premium Collection through- Cash, IDBI Cheque, Merchant invoices (in cash), Internet Banking and POS Terminals



~60 Branch activation & 12000+ Transactions since inception



New Insurance products on boarded on online BANCA platform ~96.50 Branch activation & 41296 NOPs sourced since inception.



Rs.100 crore business crossed in 1st quarter



350 Account opening Camps Conducted. LIC Agent Training Camp Organized





LIC has been sanctioned **Intraday Limit of Rs. 2000 crore** for Investment A/cs. **Three ULIP schematic a/cs opened with IDBI Bank**





