

Presentation to Analysts

April 2014

Genesis

1964-1976

- Set up by an Act of Parliament in 1964 as a subsidiary of the Central Bank (RBI)
- Ownership transferred to Govt. in 1976
- IDBI had been a policy bank in the area of industrial financing and development

1994- 00

- IDBI Act amended to permit private ownership upto 49%.
- Domestic IPO in 1995, reduces Govt. stake to 72%.
- Post capital restructuring in 2000, Govt. stake reduced to 58.5%

2003 - 06

- IDBI Repeal Act passed in December 2003 for conversion to a banking company.
- Govt. ownership to be not below 51%
- Amalgamation of IDBI Bank Ltd. With IDBI Ltd. W.e.f. April 2, 2005
- Oct. 2006 amalgamated erstwhile UWB.

2007- 14

- Complete Networking (100% Core Banking)
- Name changed to IDBI Bank Ltd
- Achieved regulatory norms of SLR, CME
- Merged erstwhile subsidiaries IHFL & IGL with the Bank.
- Govt. stake increased from 52.67% to 65.14% by equity infusion
- Govt stake increased from 65.14% to 70.52% (equity infusion & conversion of Tier I bonds into equity)
- Govt stake increased from 70.52% to 76.50% by equity infusion

Status as Leading DFI

- Leading provider of long term finance
 - Played an apex role in helping create the industrial and infrastructural base in the country
 - Total Investments generated - ₹ 4000 billion (approx.) (over USD 80 bn)
 - Significant player in domestic debt syndication.
- Played a pivotal role in developing institutions that shaped the country's financial architecture
 - NSE - Electronic Stock Exchange,
 - NSDL - Securities Depository,
 - CARE - Rating Agency,
 - SHCIL - Depository Participant, e-stamping etc.
 - SIDBI - Funding institution for SSI and ME
 - Exim Bank- A bank to finance export Import
 - ARCIL - Asset reconstruction company
 - NeDFI - For development of North-East Region

Distribution Network

- **Reach**

- 1388 branches; 2301 ATMs
- 1- Overseas, 319-Metro, 426-Urban, 372-Semi Urban & 270-Rural
- Presence in 983 locations
- Network of :
 - 66 Retail Asset Centres
 - 6 PSG Processing Centres
 - 21 Credit Processing Centres
 - 6 Regional Processing Units
 - 29 Central Clearing Units
- 8 Currency Chests across the country
- Internet banking
- 4 Regional & 1 Central Training College

- **Corporate customers:3000+**

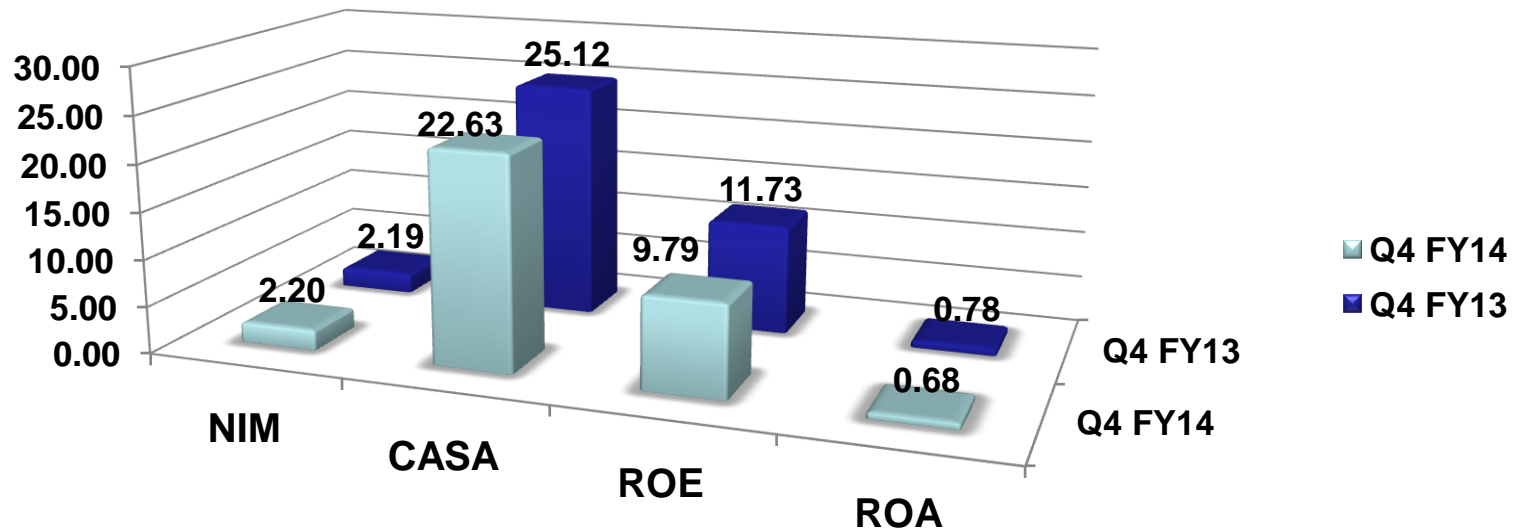
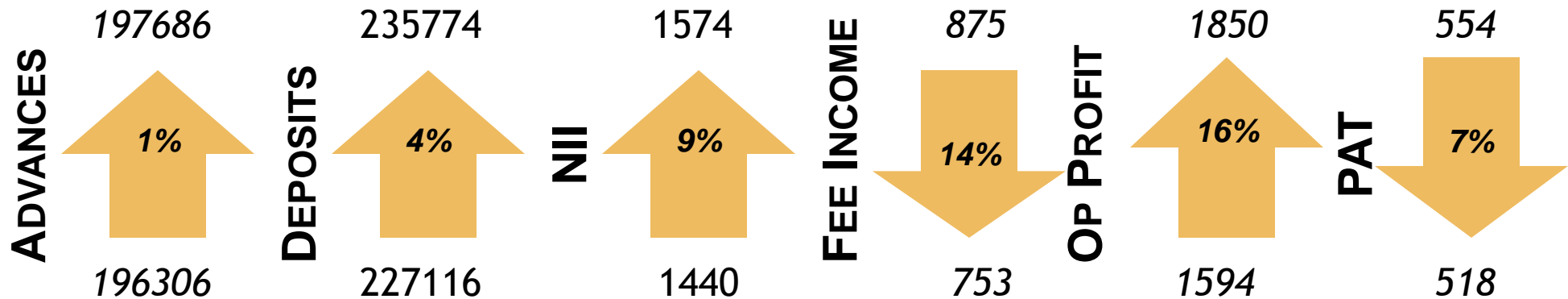
- Retail customer base: 6.5 million+

- **Global expansion plans**

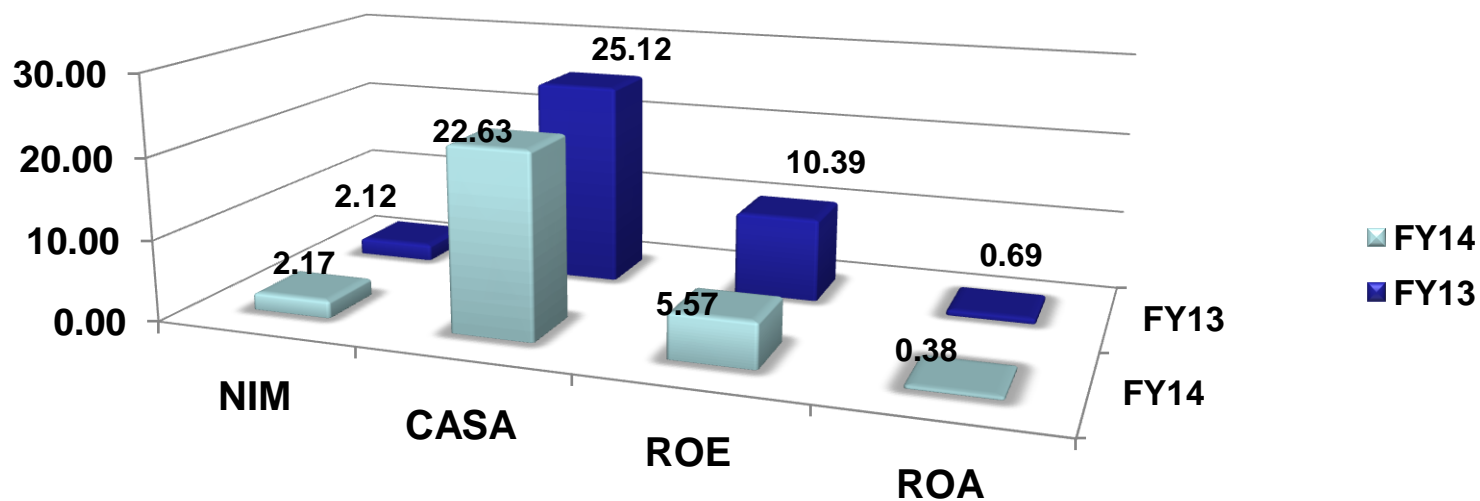
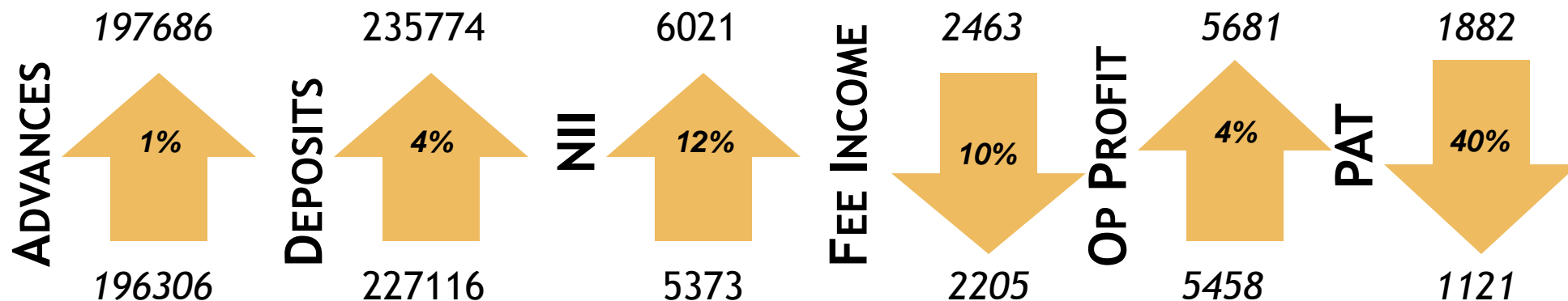
- Initiated the process for setting up Branch Offices at Singapore and Representative Office at Shanghai



Highlights (Q4FY 14 over Q4FY 13) (₹ in Crore)



Highlights *(FY 14 over FY 13)* (₹ in Crore)



Balance Sheet

(₹ in Crore)

As at	Mar-14	Mar-13
LIABILITIES		
Capital	1604	1333
Reserve & Surplus	22035	19903
[Net Worth]	21897	19443
Deposits	235774	227116
Borrowings	60146	65809
Other Liabilities & provisions	9438	8608
Total	328997	322769
ASSETS		
Cash & balance with RBI	12711	10544
Bal. with banks & money at call	4107	7381
Investments	103774	98801
Advances	197686	196306
Fixed Assets [incl leased assets]	2983	2925
Other Assets	7736	6811
Total	328997	322769

Profit & Loss

(₹ in Crore)

Particulars	Quarter Ended		FY Ended	
	Mar-14	Mar-13	Mar-14	Mar-13
Interest income	6716	6397	26598	25064
Interest expenses	5141	4957	20576	19691
Net Interest income	1574	1440	6021	5373
Other Income	1151	1147	2979	3220
Total income	2725	2587	9000	8593
Operating Expenses	875	993	3319	3134
- Employee Cost	358	534	1525	1569
- Other Operating Expenses	517	459	1794	1565
Operating Profit	1850	1594	5681	5458
Provisions & contingencies	1332	1040	4560	3576
- NPAs and write offs	1103	669	3074	1996
- Restructured Assets	-19	52	486	493
- Others (Invt., Std Asset, etc)	114	148	380	348
- Tax	134	171	620	740
Profit After Tax	518	554	1121	1882

Details of Other Income (₹ in Crore)

Particulars	Quarter Ended		FY Ended	
	Mar-14	Mar-13	Mar-14	Mar-13
Commission, Excg & Brkg	639	805	1818	2237
Profit on sale of investments	377	157	522	391
Profit/(Loss) on revaluation of investment	-7	-14	-1	39
Profit on sale of Fixed Assets	0	0	-2	0
Profit on forex/derivatives	70	58	349	193
Dividend from subsidiaries	5	3	28	6
Recovery from written off cases	36	116	130	238
Other misc income	30	23	135	116
Total	1151	1147	2979	3220

Fee Based Income	753	875	2205	2463
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Details of Operating Expenses

(₹ in Crore)

Particulars	Quarter Ended		FY Ended	
	Mar-14	Mar-13	Mar-14	Mar-13
Staff Cost	358	534	1525	1569
Rent, taxes & lighting	92	89	305	281
Printing & stationery	10	10	45	39
Advertisement & Publicity	20	4	40	13
Depreciation	32	41	113	124
Postage, Telegram, Teleph., etc	21	17	92	66
Repairs and maintenance	55	41	207	161
Outsourcing expenses	52	42	162	154
Other expenditure	234	215	829	727
TOTAL	875	993	3319	3134

Key Ratios

Particulars	Quarter Ended		FY Ended	
	Mar-14	Mar-13	Mar-14	Mar-13
Net Interest Margin (%)	2.20%	2.19%	2.17%	2.12%
Return on Assets (%)	0.68%	0.78%	0.38%	0.69%
Return on Equity (%)	9.79%	11.73%	5.57%	10.39%
Cost of all liabilities (%)	6.79%	6.97%	6.95%	7.26%
Yield on Total Assets (%)	10.39%	10.60%	9.99%	10.43%
Margin (%)	3.60%	3.64%	3.04%	3.17%
Cost of Funds (%)	7.74%	8.37%	7.87%	8.31%
Return on Earning Assets (%)	10.71%	10.88%	10.28%	10.71%
Spread (%)	2.97%	2.52%	2.41%	2.40%
Non-interest income to Total Income	14.63%	15.20%	10.07%	11.38%
Efficiency [Cost- Net Income] Ratio	32.10%	38.38%	36.88%	36.48%
Staff Expenses to total income	4.56%	7.07%	5.16%	5.55%
Staff Expenses to total expenses	5.96%	8.97%	6.38%	6.88%
Overhead efficiency ratio	131.55%	115.53%	89.75%	102.72%

Balance Sheet Ratios

(₹ in Crore)

Particulars	Mar- 14	Mar- 13 *
Total Business [Dep. + Adv.]	433460	423423
S B Deposits to Total Deposits	12.02%	10.46%
Current Account Deposits to Total Deposits	10.61%	14.66%
Time Deposits to Total Deposits	77.37%	74.88%
Book Value - Rs.	136.52	145.89
Total Off B/Sheet item to Total Assets	57.21%	55.97%
Owned Funds to total outside liabilities	7.40%	6.64%
Tier One Capital	20984	19960
Tier Two Capital	10480	14171
Total Capital	31464	34131
Total Risk Weighted Assets	269471	259901
Total Risk Weighted Assets to Total Assets	81.91%	80.52%
CRAR Base I III (Total)	11.68%	13.13%
Common Equity Tier 1	7.78%	7.68%
Additional Tier 1	0.01%	NA
Tier 2 Ratio	3.89%	5.45%
Number Of Accounts		
(i) Savings	8044270	6741025
(ii) Current	556095	482325
(iii) Term deposits	2204002	1912513

*Figures of CRAR for March 2013 are as per Base I II

NPAs

(₹ in Crore)

Particulars	Mar-14	Mar-13
Gross Advances	203376	200135
Gross NPAs	9960	6450
Gross NPAs as % of Gross Advances	4.90%	3.22%
Total Provisions held (including NPV Loss)	5690	3253
Net Advances	197686	196306
Net NPAs	4902	3100
Net NPAs as % of Net Advances	2.48%	1.58%
Provision Coverage Ratio	51.53%	53.67%
Provision Coverage Ratio as per RBI Guidelines *	64.53%	70.83%

* including Prudential written off cases

Sectoral Net NPAs	%
Agri and Allied Activities	7.07
Industry (Micro, Small, Medium & Large)	3.18
Services	2.47
Personal Loans	0.45
Others	1.44

Summary of NPAs as on March 31, 2014

(₹ in Crore)

For the Quarter	Gross NPA	NPA Provision & NPV Loss	Net NPA
As on 01.01.2014	10012	4789	5223
Additions (First Time NPA)	2041	1386	655
Less:			
(i) Upgradations	167	142	25
(ii) Recoveries	1099	148	951
(iii) Write off	827	827	0
As on 31.03.2014	9960	5058	4902

For the Year	Gross NPA	Provision	Net NPA
As on 01.04.2013	6450	3350	3100
Additions (First Time NPA)	5706	3323	2383
Less:			
(i) Upgradations	37	122	-85
(ii) Recoveries	766	100	666
(iii) Write off	1393	1393	0
As on 31.03.2014	9960	5058	4902

Classification of NPAs as on March 31, 2014

(₹ in Crore)

	Gross NPA	Provision	NPV Loss	Net NPA	% of Provision to Gross NPA
Sub Standard Assets	2902	922	8	1971	31.78
Doubtful Assets	6724	3717	76	2931	55.28
Loss Assets	334	334	0	0	100.00
Total*	9960	4974	84	4902	49.94

* Excluding Countercyclical Provisioning Buffer

Break up of Provisions & Contingencies

(₹ in Crore)

Particulars	Quarter ended		FY ended	
	Mar-14	Mar-13	Mar-14	Mar-13
Depreciation on investment	1	86	180	155
Provision for NPAs	276	298	1681	1613
Provision towards standard assets*	105	40	173	172
Provision for Restructured Assets (including FITL)	-19	52	486	493
Income Tax	192	378	1169	1519
Deferred Tax	-58	-207	-550	-779
Bad Debts Writen off	828	371	1393	383
Others	7	22	27	21
Total	1332	1040	4560	3576

Liabilities

(₹ in Crore)

Deposits	Mar-14	Mar-13
Current	25018	33289
Savings	28334	23760
Term	182422	170067
Total	235774	227116

Maturity Profile	Amount
Upto 6 months	92006
6 months -1 year	60124
1 year - 3 years	82576
3 years - 5 years	23450
> 5 years	37764
Total	295920

Borrowings	Mar-14	Mar-13
Tier I	1709	2559
Tier II	14566	14582
Others	20144	26251
Outside India	23728	22417
Total	60146	65809

Advances

(₹ in Crore)

Vertical	Mar-14	Mar-13
CBG	94522	100019
ICG	48884	46172
PSG	16764	16754
RBG	36933	32709
RECRY	583	652
Grand Total	197686	196306

Nature	Mar-14	Mar-13
Bills	4884	4619
CC, OD, WCDL ETC	52099	50885
Term Loans- Other	140704	140803
Total	197686	196306
Top 20 Borrowers	22768	

Maturity Profile	Advances
Upto 6 months	23824
> 6 months to 1 year	12037
> 1 year to 3 years	81331
> 3 years to 5 years	27885
> 5 years	52609
Total	197686

Advances

(₹ in Crore)

Industry	Outstanding			Committed		
	FB	NFB	TOTAL	FB	NFB	TOTAL
POWER	21864	8721	30585	33615	14785	48400
OIL & GAS/PETROLEUM PRODUCTS	9834	8765	18598	13579	16173	29752
INFRASTRUCTURE OTHERS	11420	10,481	21901	15165	13,677	28842
ROADS & BRIDGES / PORTS	13748	5588	19336	17558	10415	27973
IRON AND STEEL	11787	4704	16491	13895	8204	22099
TELECOM	6523	3026	9550	7884	7363	15247
NBFC	10257	440	10698	13109	1219	14328
TEXTILES	6602	1241	7843	8438	1722	10159
TRADING	2736	1951	4687	4133	5940	10073
GENERAL MACHINERY & EQUIPMENTS	2650	5772	8422	3581	6425	10006
CONSTRUCTION	1365	5978	7343	1760	7498	9258
BANKING	391	1594	1986	1247	7593	8840
CEMENT	6373	794	7167	7108	1149	8257
FINANCIAL SERVICES (OTHER THAN BANKS & NBFCs)	847	151	997	3828	4175	8004
CHEMICAL & CHEMICAL PRODUCTS	2041	2234	4275	4613	3347	7960
HOUSING FINANCE COMPANIES	6003		6003	7631		7631
FERTILIZERS	2313	1378	3691	3974	3530	7504
ELECTRICAL MACHINERY & EQUIPMENTS	1106	2716	3822	1543	4482	6025
SUGAR & SUGAR PRODUCTS	2650	978	3628	4026	1638	5665
METALS AND METAL PRODUCTS(OTHER THAN MFG.OF BASIC IRON AND STEEL)	1131	2404	3535	1788	3765	5553
TOTAL	121642	68914	190556	168475	123102	291576

Summary of Restructured Advances as on March 31, 2014

(₹ in Crore)

Particulars	PA	NPA	Total
Gross	15792	3263	19055
Less: FITL Provision	1028	266	1294
Net of FITL Provision	14764	2996	17760
Less: Cases considered for Provisioning @ 0.40%	2308	0	2308
Total	12456	2996	15452

Industry wise Restructured Advances (₹ in Crore)

Industry	Net Outstanding March 2014	Net Outstanding March 2013	Industry	Net Outstanding March 2014	Net Outstanding March 2013
AGRO INDUSTRIES	269	304	JEWELLERY MFG	18	26
AIR TRANSPORT	1 185	1 187	METAL INDUSTRY	1 219	1 119
AQUACULTURE	80	74	MINING AND QUARRYING	41	51
CEMENT	30	109	MISC. INDUSTRY	120	90
CERAMIC INDUSTRY	99	110	MOTOR VEHICLES	305	59
CHEMICAL AND FERTILIZERS	83	80	OIL EXPLORATION	96	96
COAL	23	8	OTHER SERVICES	45	40
DAIRY FARM AND POULTRY	4	4	PAPER	155	136
EDUCATION	64	460	PHARMACEUTICALS	305	262
ELECTRICAL MACHINERY	1 372	1 416	PLASTIC	0	1
ELECTRICITY GENERATION	1 814	1 359	PLASTIC PRODUCTS	38	35
ELECTRONICS	124	182	REAL ESTATE	0	51
ENTERTAINMENT	36	40	RETAIL STORE	106	41
FINANCIAL SERVICES	0	5	RUBBER	2	4
FOOD AND BEVERAGES	120	346	SHIP BUILDING	546	274
GLASS MFG	65	0	SUGAR	362	517
HEALTH CARE	19	21	TELECOMMUNICATIONS	915	1 185
HOTEL	375	141	TEXTILES	1 293	1 276
INFRASTRUCTURE	3 644	1 784	TRANSPORT SERVICES	3	3
IRON AND STEEL	463	426	WASTE MANAGEMENT	15	16
IT	0	223	Total	15 452	13 564

PA to NPA out of Restructured Advances as on March 31, 2014

(₹ in Crore)

Industry	Net Outstanding 2014	Net Outstanding 2013	Industry	Net Outstanding 2014	Net Outstanding 2013
AGRO INDUSTRIES	99	116	IT	0	27
AIR TRANSPORT	696	696	METAL INDUSTRY	135	41
AQUACULTURE	8	4	MINING AND QUARRYING	3	19
CEMENT	7	5	MISC. INDUSTRY	10	3
CERAMIC INDUSTRY	3	0	MOTOR VEHICLES	51	55
CHEMICAL & FERTILIZERS	0	2	OTHER SERVICES	2	16
DAIRY FARM AND POULTRY	2	0	PAPER	9	1
EDUCATION	41	32	PHARMACEUTICALS	0	2
ELECTRICAL MACHINERY	57	75	PLASTIC PRODUCTS	35	0
ELECTRICITY GENERATION	138	0	REAL ESTATE	0	50
ELECTRONICS	43	156	RETAIL STORE	73	7
ENTERTAINMENT	5	4	RUBBER	0	1
FOOD & BEVERAGES	27	56	SHIP BUILDING	1	0
HEALTH CARE	2	2	SUGAR	23	95
HOTEL	5	14	TELECOMMUNICATIONS	80	246
INFRASTRUCTURE	412	61	TEXTILES	675	3
IRON AND STEEL	1	0	TRANSPORT SERVICES	3	0
			Total	2645	1791

Investments

(₹ in Crore)

Category	HTM	AFS	HFT	Total
Government securities	55484	5905	894	62283
SASF Securities	4691	0	0	4691
Shares (Equity)	0	2565	0	2565
Shares (Preference)	0	528	0	528
Debentures/ Bonds	10	14102	0	14112
Subsidiaries / Joint Ventures	644	0	0	644
Security Receipts	0	33	0	33
Others (CPs/CDs/MF) etc	18438	118	362	18918
Total	79267	23250	1256	103774

List of Some Strategic Investments

Name of Company	Percentage Holding
IDBI CAPITAL MARKET SERVICES LIMITED	100.00
IDBI INTECH LIMITED	100.00
IDBI MF TRUSTEE COMPANY LTD.	100.00
IDBI ASSET MANAGEMENT LTD.	65.22
IDBI TRUSTEESHIP SERVICES LIMITED	54.70
IDBI FEDERAL LIFE INSURANCE COMPANY LIMITED	48.00
NATIONAL SECURITIES DEPOSITORY LIMITED	30.00
NSDL E-GOVERNANCE INFRASTRUTURE LIMITED	30.00
BIOTECH CONSORTIUM INDIA LIMITED	27.93
NORTH EASTERN DEVELOPMENT FINANCE CORPORATION LIMITED	25.00
PONDICHERY INDUSTRIAL PROMOTION DEVELOPMENT AND INVT CORP LTD	21.14
SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA	19.21
ASSET RECONSTRUCTION COMPANY (INDIA) LIMITED	19.18
	contd...

List of Some Strategic Investments

Name of Company	Percentage Holding
OTC EXCHANGE OF INDIA LIMITED	17.00
CREDIT ANALYSIS AND RESEARCH LIMITED	16.62
EDC LIMITED	11.43
NEPAL DEVELOPMENT BANK LIMITED	10.00
UNIVERSAL COMMODITY EXCHANGE LTD.	10.00
CLEARING CORPORATION OF INDIA LIMITED	7.50
CORDEX INDIA PVT. LTD.	7.14
STCI FINANCE LIMITED	6.60
NATIONAL STOCK EXCHANGE OF INDIA LIMITED	5.00
UNITED STOCK EXCHANGE OF INDIA LIMITED	0.97
CENTRAL REGISTRY OF SECRTSN ASSET RECONSTR & SECRT INTEREST OF INDIA	0.90

Summarised Financial Information of the Subsidiaries

(₹ in Crore)

Particulars	IDBI Capital Market Services Ltd.	IDBI Asset Management Company Ltd	IDBI MF Trustee Company Ltd.	IDBI Intech Ltd.	IDBI Trusteeship Services Ltd.
Capital	128.10	115.00	0.20	13.13	6.03
Reserves	186.13	-85.58	0.48	16.32	90.30
Total Assets	343.35	36.59	0.71	32.03	143.32
Total Liabilities (excluding Capital & Reserves)	29.12	7.17	0.03	2.58	46.99
Investments	134.72	26.80	0.60	0.00	0.00
Turnover	93.59	20.75	0.55	78.71	56.31
Profit before taxation	31.21	-18.82	0.21	2.27	48.22
Tax	13.74	1.70	0.06	1.58	16.30
Profit after taxation	17.46	-20.53	0.15	0.68	31.92
Interim Dividend (%)	0	0	0	0	155%
Proposed Dividend (%)	10%	0	0	0	70%

Thank You