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CIN L24230TN1985PLC011637

13th May, 2025

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code - 543336	National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Mumbai – 400 050 Scrip Symbol - CHEMPLASTS
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Subject: Investor Presentation

Please find enclosed a copy of Investor Presentation on Performance Highlights Q4/ FY '25.

Copy of Investor Presentation will also be available on the website of the company at www.chemplastsanmar.com.

Date & Time of occurrence of the event/information: 13th May, 2025;
8,43 PM (IST)

Thanking You,
Yours faithfully,

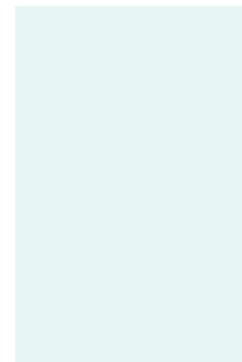
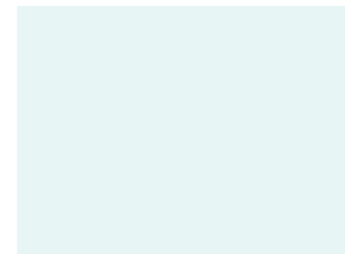
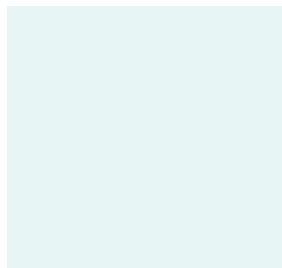
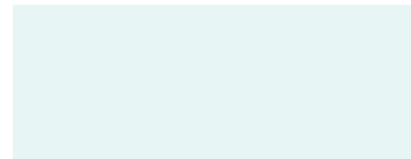
For CHEMPLAST SANMAR LIMITED

M RAMAN
Company Secretary and Compliance Officer
Memb No. ACS 6248



Chemplast Sanmar Ltd.

Investor Presentation – Q4 & FY '25



Safe Harbour



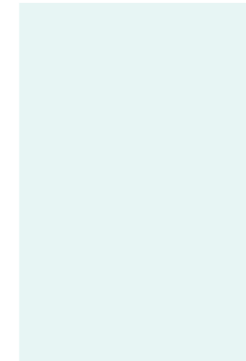
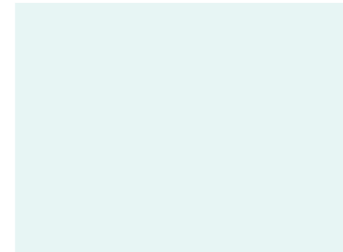
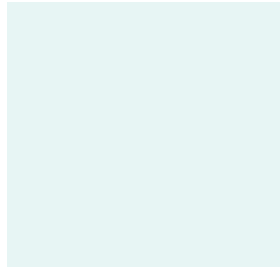
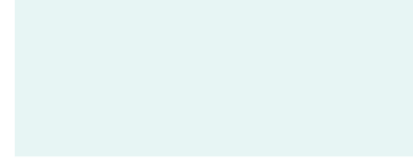
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Performance Highlights



Performance Highlights: Q4 & FY '25



Revenues

EBITDA

PAT

Rs. Cr

Margin

2%

3%

3%

1,051

1,058

1,151

21

32

37

Q4 FY '24 Q3 FY '25 Q4 FY '25

-31

-49

-54

3,923

4,346

1%

219

26

FY'24

FY'25

FY'24

FY'25

FY '24

FY '25

-158

-110

Key Highlights

- Total revenue grew by 10% & 11% for Q4 & FY '25, largely driven by ramp-up of Specialty Chemicals facilities at Cuddalore & Berigai

PVC (both Suspension and Paste)

- Indian demand for Suspension PVC up by around 8% to 4.3 million mt in FY '25 while Paste PVC demand up by 11% to 178 kt
- However, price and margin pressures persisted due to excessive dumping in Q4 FY '25 amidst slower global demand
- Suspension PVC: Anti-dumping duty has not yet been implemented, awaiting a judicial decision on the exclusion of certain grades
- Paste PVC: Finance Ministry in Mar '25 imposed ADD on Paste PVC imports from China, Korea, Malaysia, Norway, Taiwan and Thailand for a period of five years. Impact of this has not yet been fully realised due to increase in imports from EU and Japan. DGTR has since initiated an ADD investigation on EU and Japan. We are hopeful of a favourable outcome.
- Production of Paste PVC at new Cuddalore facility is close to 90% operating level in Mar '25

Custom Manufactured Chemicals Division ('CMCD'):

- Registered a strong performance in FY '25, with revenue growth of over 80%
- Phase 2 of multi-purpose production block ('MPB 3') in operation from Q4 FY '25
- Project activities for phase 3 of MPB 3 and civil & infrastructure work for MPB-4 underway

Value Add Chemicals

- Prices of Chloromethanes and Hydrogen Peroxide steady
- Firm demand for Caustic Soda – YoY improvement in prices in FY '25



All computations are on Consolidated basis

MD's Message



"During FY '25, the company has improved its performance as compared to FY '24 with sales increasing by 11% from Rs. 3,923 crores in FY '24 to Rs 4,346 crores in FY '25, led by production ramp-up of new Specialty Chemicals capacities at Cuddalore & Berigai, Tamil Nadu. The EBITDA improved from Rs. 26 crores to Rs. 219 crores, largely driven by better pricing and margins in both Paste PVC and Suspension PVC (especially in the first quarter of FY '25), stronger performance in the CMC segment and higher output from the new Cuddalore Paste PVC facility. However, the company's profitability continues to be impacted by dumping of both Suspension and Paste PVC into India.



**Ramkumar
Shankar**
Managing Director

While ADD has been imposed on Paste PVC imports from certain countries, continued dumping from the EU has created pressure on prices. This is being investigated and the outcome is expected in the next few months. The ADD on Suspension PVC remains pending due to ongoing legal proceedings. The company remains hopeful of a favorable resolution in both proceedings.

The company is also pleased to announce a greenfield capex of ~ ₹340 crore for the production of R32 refrigerant gas. This project, along with the ongoing MPB expansion under the CMC business, reinforces its strategy to grow in the specialty chemicals space.

Looking ahead, the company remains optimistic about stronger demand and improved pricing coupled with higher volumes from inventory liquidation and consistent operation at higher rates of the newly expanded capacities, supported by policy measures and targeted investments in high-return, sustainable businesses."

Segmental Highlights - Quarterly



Rs. Cr

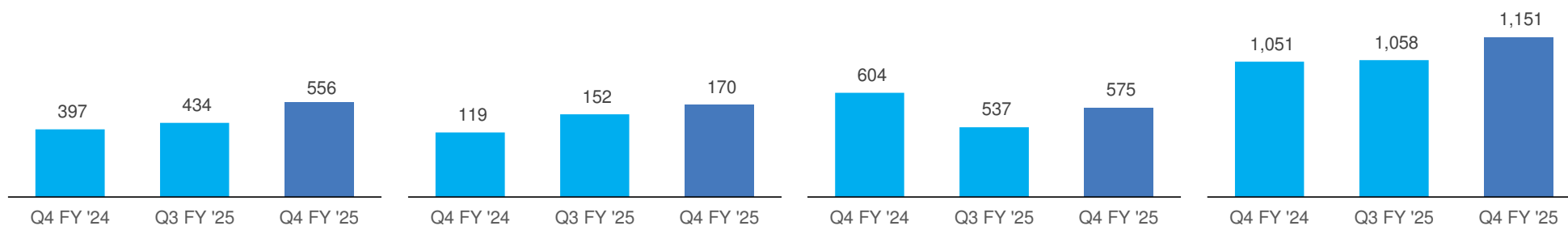
Specialty Chemicals^

Value - Added Chemicals#

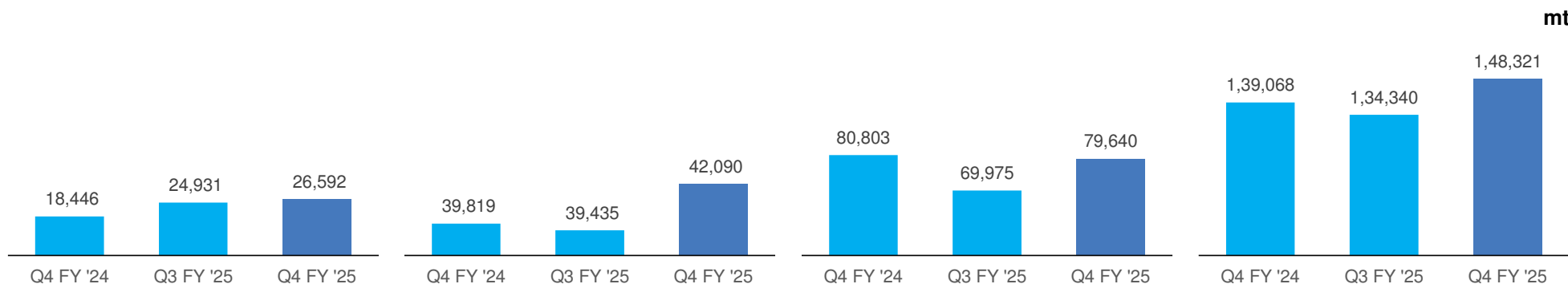
Suspension PVC

Consolidated*

Revenue Break-up



Sales Volume



*mt "stands for metric tons

^ - specialty chemicals comprises of Paste PVC, CMCD and R-22

- VAC comprises of Caustic Soda, Chloromethanes & Hydrogen Peroxide

* Consolidated revenue excludes inter-company sales between CSL & CCVL

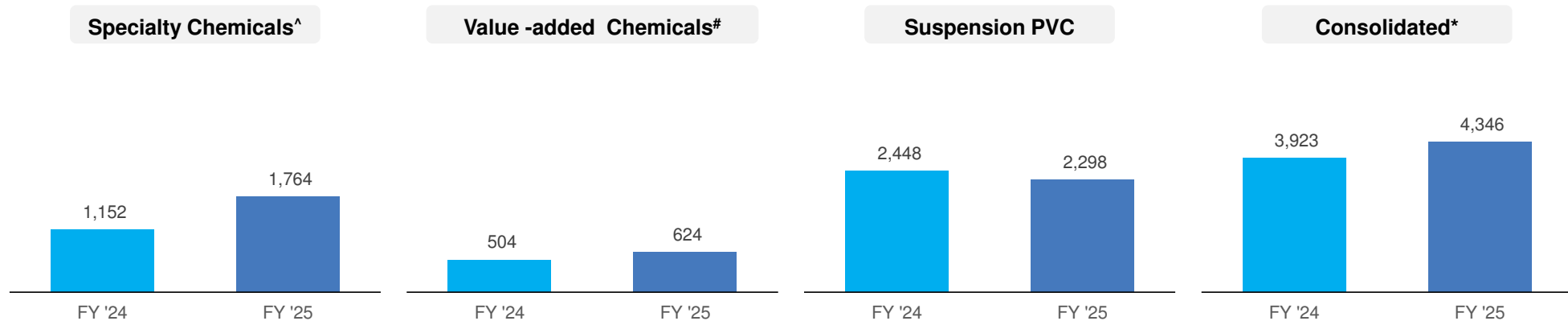


Segmental Highlights – Yearly



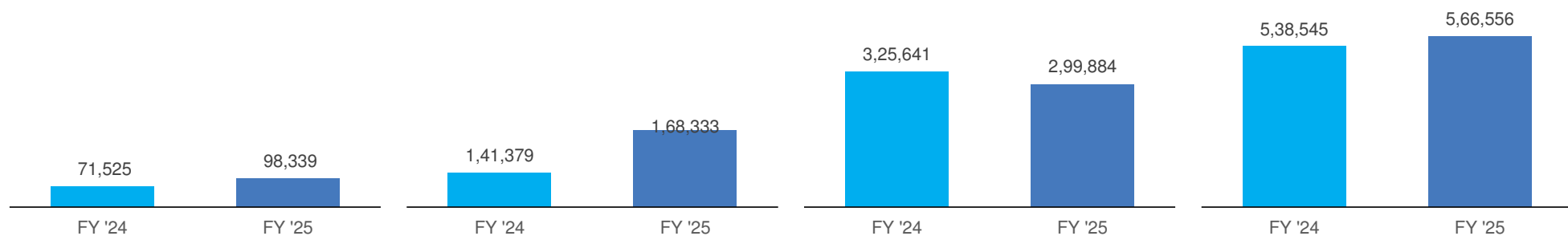
Rs. Cr

Revenue Break-up



mt

Sales Volume



*mt "stands for metric tons

[^] - Specialty chemicals comprises of Paste PVC, CMCD and R-22

[#] - VAC comprises of Caustic Soda, Chloromethanes & Hydrogen Peroxide

* - Consolidated revenue excludes inter-company sales between CSL & CCVL

Consolidated Profit & Loss Account



Rs. Cr

Particulars	Q4 FY '25	Q4 FY '24	Y-o-Y	Q3 FY '25	Q-o-Q	FY '25	FY '24	Y-o-Y
Revenue from Operations	1,151	1,051	10%	1,058	9%	4,346	3,923	11%
Cost of Goods Sold	761	724		683		2,753	2,708	
Employee Cost	68	51		67		259	170	
Other Expenses	285	255		276		1,115	1,019	
EBITDA	37	21	75%	32	15%	219	26	747%
EBITDA Margin %	3%	2%		3%		5%	1%	
Other income	14	13		11		47	80	
Depreciation	62	46		47		199	151	
EBIT	(11)	(12)		(4)		67	(45)	
Finance Cost	62	51		59		236	181	
Profit Before Tax	(73)	(63)		(63)		(169)	(226)	n.a.
Tax	(19)	(32)		(14)		(59)	(67)	
PAT	(54)	(31)	n.a.	(49)	n.a.	(110)	(158)	n.a.



n.a. - not applicable

Consolidated Balance Sheet



Rs. Cr

Assets	Mar '25	Mar '24
Non-Current Assets		
a) Property, Plant And Equipment	4,405	3,846
b) Capital Work in Progress	137	190
c) Right Of Use Asset	95	60
d) Investments	-	-
e) Other Financial Assets	42	36
f) Other Non-Current Assets	49	57
Sub-Total - Non-Current Assets	4,728	4,189
Current Assets		
a) Inventories	657	569
b) Financial Assets		
i) Trade Receivables	155	190
ii) Cash And Cash Equivalents	555	724
iii) Bank Balances	169	77
iv) Other Financial Assets	29	109
c) Other Current Assets	209	172
d) Derivative assets	-	-
Sub-Total - Current Assets	1,775	1,841
Total - Assets	6,503	6,030

Equity And Liabilities	Mar '25	Mar '24
Equity		
a) Equity Share Capital	79	79
b) Other Equity	1,955	1,587
c) Instruments entirely equity in nature	34	34
Total Equity	2,068	1,701
Liabilities		
Non-Current Liabilities		
a) Financial Liabilities	-	-
i) Borrowings	1,102	1,102
ii) Lease Liabilities	-	1
b) Other Non current Liabilities	86	91
c) Deferred Tax Liabilities (Net)	531	651
Sub-Total - Non-Current Liabilities	1,720	1,846
Current Liabilities		
a) Financial Liabilities	-	-
i) Borrowing	738	440
ii) Trade Payables	1,667	1,746
iii) Other Financial Liabilities	208	215
iv) Lease Liabilities	1	4
b) Other Current Liabilities	67	56
c) Derivative liabilities	16	5
Current tax liabilities (net)	17	18
Sub-Total - Current Liabilities	2,706	2,484
Total - Equity And Liabilities	6,503	6,030



Consolidated Cashflow Statement



Rs. Cr

Particulars	Mar '25	Mar '24
Net Profit Before Tax	(169)	(226)
Adjustments for: Non-Cash Items / Other Investment or Financial Items	395	247
Operating profit before working capital changes	226	22
Changes in working capital	(81)	(247)
Cash generated from Operations	146	(225)
Direct taxes paid (net of refund)	26	(20)
Net Cash from Operating Activities	172	(245)
Net Cash from Investing Activities	(407)	(524)
Net Cash from Financing Activities	66	382
Net Increase in Cash and Cash equivalents	(170)	(387)
Add: Cash & Cash equivalents at the beginning of the period	724	1,111
Cash & Cash equivalents at the end of the period	555	724

Stand-alone Profit & Loss Account



Rs. Cr

Particulars	Q4 FY '25	Q4 FY '24	Y-o-Y	Q3 FY '25	Q-o-Q	FY '25	FY '24	Y-o-Y
Revenue from Operations	726	516	41%	586	24%	2,388	1,656	44%
Cost of Goods Sold	417	307		307		1,234	848	
Employee Cost	53	37		47		184	118	
Other Expenses	228	188		217		868	748	
EBITDA	28	(16)	n.a.	15	95%	102	(58)	n.a.
EBITDA Margin %	4%	-3%		2%		4%	-4%	
Other income	8	5		4		21	42	
Depreciation	46	35		35		148	107	
EBIT	(10)	(46)		(16)		(25)	(123)	
Finance Cost	26	13		21		87	33	
Profit Before Tax	(36)	(59)		(37)		(112)	(156)	
Tax	(11)	(29)		(8)		(46)	(52)	
PAT	(25)	(30)	n.a.	(30)	n.a.	(66)	(104)	n.a.



n.a. - not applicable

Stand-alone Balance Sheet



Rs. Cr

Assets	Mar '25	Mar '24
Non-Current Assets		
a) Property, Plant And Equipment	3,461	2,918
b) Capital Work in Progress	136	186
c) Right Of Use Asset	8	11
d) Investments	1,556	1,556
e) Other Financial Assets	31	26
f) Other Non-Current Assets	41	26
Sub-Total - Non-Current Assets	5,233	4,723
Current Assets		
a) Inventories	396	382
b) Financial Assets	-	-
i) Trade Receivables	144	183
ii) Cash And Cash Equivalents	404	283
iii) Bank Balances	49	4
iv) Other Financial Assets	14	105
c) Other Current Assets	199	152
d) Derivative assets	-	-
Sub-Total - Current Assets	1,206	1,108
Total - Assets	6,439	5,830

Equity And Liabilities	Mar '25	Mar '24
Equity		
a) Equity Share Capital	79	79
b) Other Equity	4,118	3,761
c) Instruments entirely equity in nature	-	-
Total Equity	4,197	3,840
Liabilities		
Non-Current Liabilities		
a) Financial Liabilities	-	-
i) Borrowings	581	499
ii) Lease Liabilities	-	1
b) Other Non current Liabilities	54	58
c) Deferred Tax Liabilities (Net)	353	470
Sub-Total - Non-Current Liabilities	987	1,028
Current Liabilities		
a) Financial Liabilities	-	-
i) Borrowing	408	151
ii) Trade Payables	629	595
iii) Other Financial Liabilities	149	159
iv) Lease Liabilities	1	4
b) Other Current Liabilities	40	34
c) Derivative liabilities	10	1
Current tax liabilities (net)	17	18
Sub-Total - Current Liabilities	1,255	962
Total - Equity And Liabilities	6,439	5,830



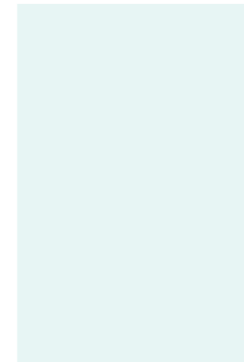
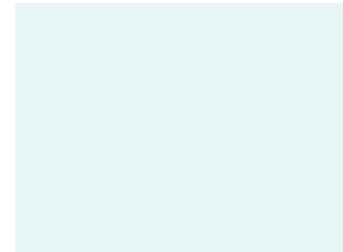
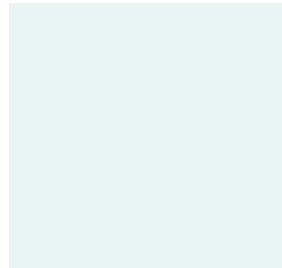
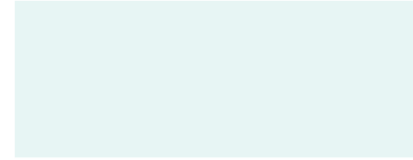
Stand-alone Cashflow Statement



Rs. Cr

Particulars	Mar '25	Mar '24
Net Profit Before Tax	(112)	(156)
Adjustments for: Non Cash Items / Other Investment or Financial Items	222	96
Operating profit before working capital changes	110	(60)
Changes in working capital	107	(29)
Cash generated from Operations	217	(89)
Direct taxes paid (net of refund)	2	(9)
Net Cash from Operating Activities	219	(98)
Net Cash from Investing Activities	(349)	(537)
Net Cash from Financing Activities	252	406
Net Increase in Cash and Cash equivalents	122	(230)
Add: Cash & Cash equivalents at the beginning of the period	283	512
Cash & Cash equivalents at the end of the period	404	283

Company Overview




Chemplast Sanmar: Leading Chemical Manufacturer in India...



4 Manufacturing sites with a high degree of backward integration ⁽²⁾

Experienced management team with deep domain expertise

Marquee parentage



The Sanmar Group is amongst the oldest and most prominent corporate groups in South India

FAIRFAX INDIA

Fairfax, a well-known international investor, has been an investor since 2016 in the SHL Chemicals Group ⁽³⁾

Consolidated FY '25

Rs. 4,346 Cr
Revenue





















Rs. 219 Cr
EBITDA

Note:

1. S-PVC – Suspension PVC ; Through its wholly owned subsidiary, Chemplast Cuddalore Vinyls Limited ('CCVL')
2. For significant portion of its operations
3. Through FIH Mauritius Investments Limited

... with a Diversified Product Portfolio



	Chemplast Sanmar					CCVL (2)
	Specialty Chemicals ⁽¹⁾		Value-added Chemicals			Suspension PVC
End-user industries	Specialty Paste PVC resin  Footwear  Auto and Furniture upholstery  Artificial leather products  Mats	Custom Manufacturing  Pharma  Agrochemicals  Fine Chemicals	Caustic Soda  Paper  Textile  Organic and Inorganic Chemicals	Hydrogen peroxide  Paper  Textiles  Effluent treatment at refineries  Dis-infectants	Chloromethanes  Pharma  Agro-Chemicals  Refrigerants (HFOs)	 Irrigation  Urban infra  Real estate
Capacity	107,000 mtpa	4,500⁽³⁾ mtpa	119,000 mtpa	34,000⁽⁴⁾ mtpa	35,000 mtpa	331,000 mtpa
FY '25 Sales split	34%			14%		52%

Note:

1. Specialty chemicals comprises of Paste PVC, CMCD and R-22
2. Wholly-owned subsidiary of Chemplast Sanmar Ltd.
3. Including capacity of the Phase 1 and Phase 2 expansions of the new Multi-purpose Block
4. The Hydrogen Peroxide capacity is calculated at 50% concentration level, in line with industry standards. ('mtpa' stands for metric tons per annum)

1. Specialty Paste PVC

Part of Specialty chemical division of Chemplast Sanmar.
Largest manufacturer of Specialty Paste PVC resin in India

- Manufactured at Mettur facility since 1968; 41 ktpa one-step process capacity added at Cuddalore in Q4-FY '24
- Primary raw materials include EDC, Ethylene, Chlorine and VCM (for 41 ktpa - Cuddalore facility)
- In-house capacity to manufacture significant portion of EDC and all of VCM requirements for the backward integrated capacity of 66 ktpa. This provides flexibility in operations and reduces dependence on external suppliers.
- High repeat business – customer stickiness

Key growth drivers

- India is heavily import-dependent - import substitution opportunity
- Enough headroom to grow – no capacity expansions have been announced – technology is a barrier
- Growing demand in end-user industry driven by low per capita consumption
- Customer stickiness

The Sanmar Advantage

CSL is the **oldest player and one of only two companies in India** having the requisite technology

> 60% of Paste PVC capacity is **backward integrated**

Leadership position in Indian market; With the 41 ktpa expansion, CSL has ~83% of domestic production capacity and ~66% market share with the downstream capacities configured to CSL's resin quality

Long-standing customer relationships

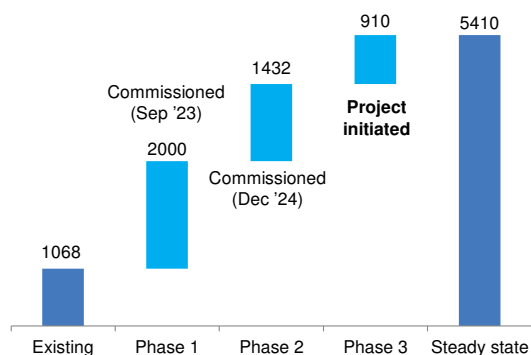
2. Custom Manufactured Chemicals



Part of specialty chemicals division of Chemplast Sanmar; growing rapidly on the back of 15 years of long-standing client relationships

- Quality manufacturing at Berigai facility in a safe and sustainable manner
- Custom manufactures starting materials, advanced intermediates and active ingredients for global innovator companies – ‘One Product to One Customer’ strategy
- Wide range of chemistry capabilities such as cyanation, hydrogenation, liquid purification etc.
- In-house process research, process engineering and large-scale manufacturing capabilities, making it a one-stop shop manufacturing of newly discovered molecules

Capacity (in mt)



Key growth drivers

- India's share in the global outsourced Agro CMC market increasing at a faster pace of 10%-12%
- Increasing EU regulatory constraints
- ‘China +1’ strategy - India to be a focus region as companies move away from China for custom manufacturing
- Higher penetration of API manufacturing in India

The Sanmar Advantage

Renowned for our **Sustainability, Environmental and Safety stewardship**

Professional management with **high standards of ethics and integrity**

Proven track record of execution, with a long history of partnerships with **global originator and innovator companies**

Extremely careful with the intellectual property of our customers

Ability to handle complex chemistries and complex chemicals due to our process technology, process improvement and product development capabilities. **World-class research and development capability** combined with a **broad range of chemical technologies at production scale**

Highly qualified engineers and chemists

Benefit and advantage of having facilities with land available for future expansion

Proactive investment in **‘best in class’ hardware** - production blocks, lab and pilot capabilities, process safety labs



3. Expanding Horizon in Fluorine Chemistry and Refrigerant Science - logical extension from R22



Greenfield Expansion of

R32



Location: Karaikal, Tamil Nadu (at existing land parcel)

Project Cost: ~ Rs. 340 Crs

Expected Completion Date: H2 Calendar year 2026

Rationale

Expertise in R22	Fluorination Chemistry	Growing market
<ul style="list-style-type: none">Commenced Refrigerant Gas operations in October 1988 at Mettur, Tamil Nadu, manufactures hydrochlorofluorocarbons (HCFCs / R22) – capacity of 1,700 mtpaCompany manufactures and markets HCFCs under the brand name Mettron.	<ul style="list-style-type: none">One of the earliest producers of Refrigrant gases and Chloromethanes in India.Chloroform from Mettur plant is used as input for R-22 production.	<ul style="list-style-type: none">India's demand for Room Air Conditioning is growing stronglyAttractive project economics

Benefits of R32

Smaller Impact on Environment	High Energy Efficiency	Low Flammability
<ul style="list-style-type: none">R-32 has zero ODP (Ozone Depletion Potential)Low GWP (Global Warming Potential), i.e., 675, lower than the GWP of currently used R-410A or R-22.	<ul style="list-style-type: none">Lower peak power use helps ease grid load during high-demand periods	<ul style="list-style-type: none">R-32 (Class 2L) has a low burning velocity, minimizing flame spread and reducing fire hazards.Risk assessments confirm R-32's safe use in equipment with minimal fire risk.

End User Market

- Residential Air Conditioning
- Commercial Air Conditioning
- Industrial Refrigeration & Cold-chain
- Refrigerated trucks and trailers



4. Caustic Soda | Hydrogen Peroxide | Chloromethanes



Part of Value-added chemicals division of Chemplast Sanmar;
these complete the integration story of the company

Caustic soda

- Generated as a joint product in the process of manufacture of chlorine
- Sold at 48-50% concentration to customers

Capacity

119,000
mtpa

Hydrogen Peroxide

- Part of downstream integration as a value-added product
- Plant is designed for a capacity of 34,000 tons per year of 50 percent concentration. Production process adopted is environment-friendly

Capacity

34,000
mtpa

Chloromethanes

- Refers to a group of products namely, Methyl Chloride, Methylene Dichloride, Chloroform and Carbon Tetra Chloride
- Part of downstream integration as a value-added product

Capacity

35,000
mtpa

The Sanmar Advantage

Fully integrated operations resulting in sufficient control over feedstock

Entire chlorine consumed in-house; no disposal issues

Diversified product portfolio and customer base



5. Suspension PVC



Largest manufacturer of S-PVC⁽¹⁾ in South India and second largest in India

- Manufactured at Cuddalore facility since 2009; 331 ktpa capacity
- This facility has a captive import terminal facilitating VCM imports for PVC production
- One-step non-integrated manufacturing process

Key growth drivers

- **Significant gap between demand and supply:** Despite new capacity addition announcements, India will continue to be a huge deficit market
- **Import substitution opportunity:** ~ 60% of Indian demand served through imports
- **Growing demand in end-user industry** driven by low per capita consumption

The Sanmar Advantage

Strong customer relationships with a diversified dealer/customer network

Leadership position in South India

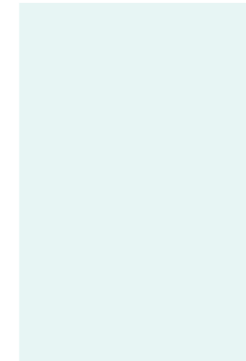
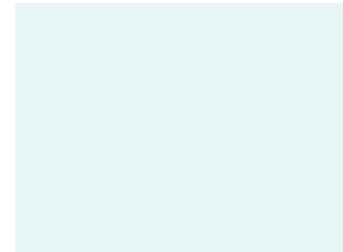
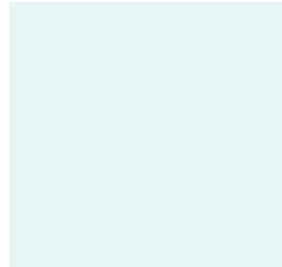
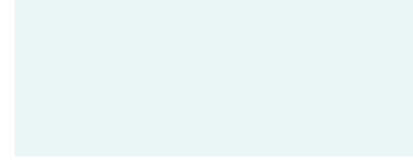
Shore-based facility for seamless and safe import of feedstock

Asset-light model with sufficient infrastructure for future expansions



1. Through its wholly owned subsidiary, Chemplast Cuddalore Vinyls Limited ('CCVL')

Key Strengths

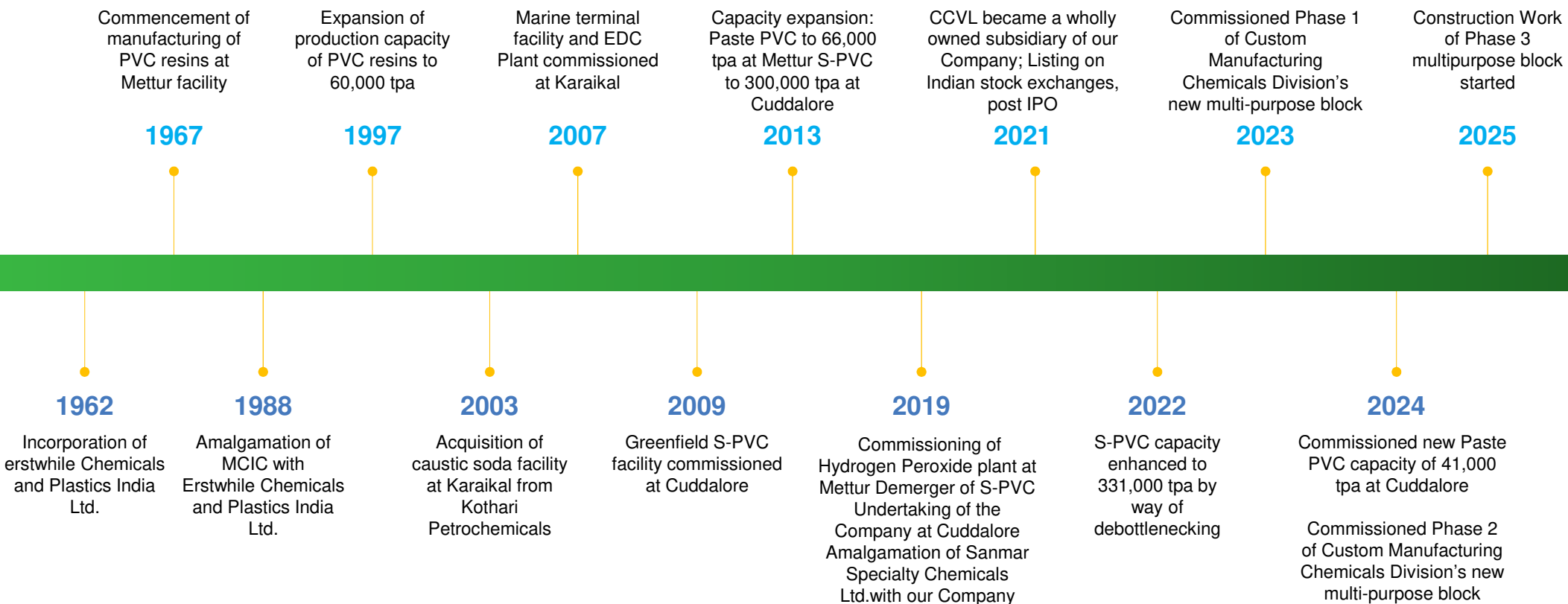


Key Strengths



- ▶ Over five decades track record
- ▶ State-of-the-art manufacturing units at strategic locations
- ▶ Significant expansion projects – Speciality chemicals
- ▶ High growth industry
- ▶ Strong focus on sustainability
- ▶ Committed leadership team with eminent board

1. Over five decades track record



2. State-of-the-art Manufacturing Units...



01 Mettur, Tamil Nadu

- Paste PVC – 66 ktpa
- Hydrogen Peroxide – 34 ktpa
- Chloromethanes – 35 ktpa
- Refrigerant gas – 1.7 ktpa

- The site consist of 4 plants with high degree of integration
- Zero liquid discharge facility
- Sourcing of power from a captive power plant of 48.5 MW
- Access to salt fields at Vedaranyam, a key raw material



02 Berigai, Tamil Nadu

- Custom manufacturing – 4,500 mtpa

- Fully equipped, Multi-purpose facility
- Fully automated with distributed control systems and modern technologies
- Capability to support development work in various chemistries at the laboratory scale and pilot scale



03 Karaikal, Puducherry

- EDC – 84 ktpa (Captive purpose)

- Zero liquid discharge plant | Desalination plant
- Captive terminal for import of feedstock and sale of product
- Two captive power plants of 8.5 MW and 3.5 MW
- Double walled insulated cryogenic Ethylene storage tank with 4 kt capacity
- Access to salt fields at Vedaranyam, a key raw material



04 Cuddalore, Tamil Nadu

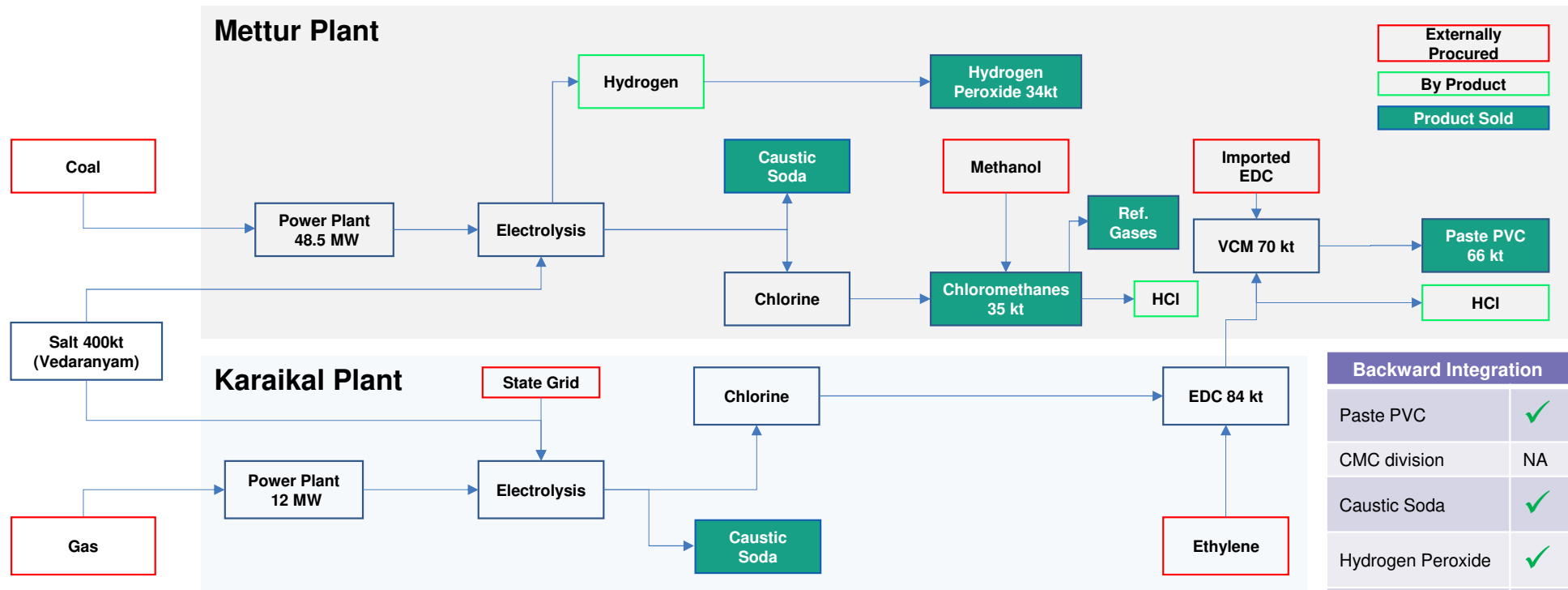
- Suspension PVC - 331 ktpa
- Paste PVC – 41 ktpa

- Zero liquid discharge plant
- Desalination plant
- Captive terminal for import of feedstock
- Two refrigerated VCM storage tanks with a capacity of 7,500 mt each



Combined Caustic Soda capacity of 119 ktpa, manufactured at Mettur and Karaikal

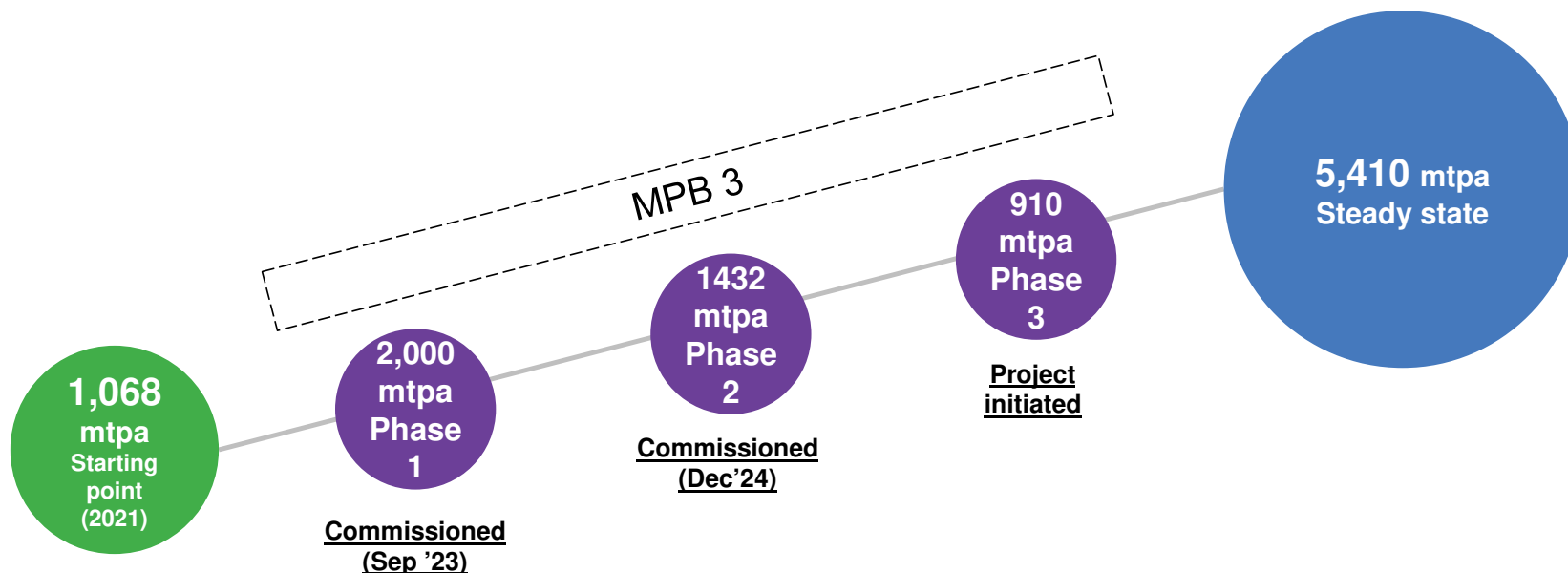
... with a High Degree of Backward Integration



Quantity of EDC manufactured at Karaikal plant and the EDC imported will depend on the relative pricing vis-à-vis international markets

Backward Integration	
Paste PVC	✓
CMC division	NA
Caustic Soda	✓
Hydrogen Peroxide	✓
Chloromethanes	✓
Suspension PVC	✗
New Paste PVC (Cuddalore)	✗

3. Significant expansion projects – Speciality chemicals



Custom Manufacturing

USD 2 Billion
Addressable market size*

- Commissioned Phase 1 of new multi-purpose production block ('MPB') in Sep '23
- Commissioned Phase 2 of multi-purpose block ('MPB') in Dec'24
- Project activities for Phase 3 of new MPB and civil & infrastructure work for the next MPB has been initiated.
- Facility being enhanced at Berigai – will leverage on the existing infrastructure available at the location
- LOIs signed for six molecules and a strong pipeline of other products provides visibility on capacity utilization



* Management Estimates

4. High Growth Industry...



Products	Specialty Paste PVC	Suspension PVC	Custom Manufactured Chemicals
Key Highlights	<ul style="list-style-type: none"> India heavily import dependent Enough headroom to grow – no capacity expansions announced – technology is a barrier Customer 'stickiness' 	<ul style="list-style-type: none"> India heavily import dependent Demand growing at a fair clip New capacities announced are not enough to meet growing demand 	<ul style="list-style-type: none"> India set to outpace global Agro-CMC market - Als and advanced intermediates 'China + 1' play High margin business
End user	<ul style="list-style-type: none"> Predominantly leather cloth followed by mats, gloves etc. Leather cloth caters to footwear, auto upholstery and other upholstery segments 	<ul style="list-style-type: none"> Predominantly for pipes used for water conveyancing, construction etc. Other segments like window profiles, furniture are fast growing 	<ul style="list-style-type: none"> Agri and Pharma innovators
Addressable Market Size*	178 kt	4.3 million mt	~ USD 2 billion
Chemplast Sanmar Position	<ul style="list-style-type: none"> Market leader in India – first to seed the product in India – Leadership position strengthened further post the 41 ktpa capacity addition in FY '24 	<ul style="list-style-type: none"> 2nd largest in India and largest player in South India Dominant presence in South and East markets Feedstock tie-up key to expansion 	<ul style="list-style-type: none"> Top priority for capital allocation - will drive growth for CSL going forward Additional capex of ~ Rs. 160 crore will further enhance the capacity of the new multi-purpose production block CSL's track record in customer relationships helping in winning new orders

*Management Estimates - March 2025

'mtpa' stands for metric tons per annum; 'ktpa' stands for kilo tons per annum

... with CSL's unique position to capitalize on it



Technology not available on License

Paste PVC manufacturing technology is closely guarded and is not readily available on license

Long term relationships with feedstock suppliers & customers

Complex Chemistry

Well-renowned in the industry for our chemistry strengths & ability to handle complex chemicals

01

02

03

04

05

06

Leverage Existing Infra

Owns vacant industrial land and other infrastructure for future leg of expansion

High Safety & Quality Standards

High standards of Environmental, Health and Safety compliance, extended customer validation and approvals process, ongoing process innovation and optimization, high-quality standards and stringent specifications

Ability to Handle Feedstock

Significant expertise is available within the Chemplast ecosystem in processing and handling complex chemicals such as Chlorine, Ethylene dichloride, Fluorine, Peroxides, Chlorosilanes and Sodium Cyanide



5. Strong Focus on Sustainability...



Environment Friendly Practices

- Zero liquid discharge policy
- Desalination plants at coastal facilities - avoid usage of groundwater
- Rain water harvesting & ground water recharging capacities at Mettur facility



Health & Safety Measures

- Transport safety - Installation of speed control & safety systems in trucks
- Process safety – PSM, BBS
- Personnel safety – PPE

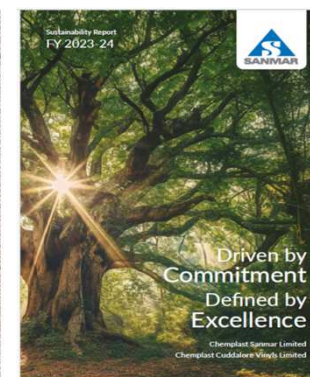
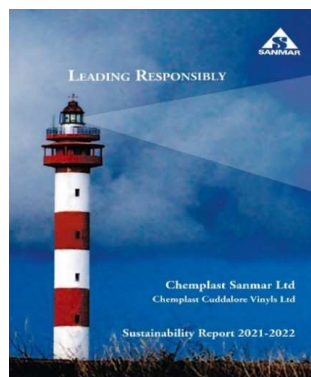


- Harmonious relationship with neighboring communities
- Receive enquiries from potential customers focused on sustainability
- Reduce power and water cost

Pioneers in Zero Liquid Discharge

- Installed Zero Liquid Discharge (ZLD) facilities at its Mettur plant at an investment of Rs. 27 crore
- In Cuddalore and Karaikal, ZLD has been the norm right since the inception of the units
- **In Sep '09, Chemplast became the first chemical manufacturer to achieve 100% ZLD in all its plants**

Annual sustainability reports published for over a decade



... with various awards & recognitions

Accreditations



One of the two winners of the 'Sustainability Award for Carbon Reduction' presented by Syngenta, a global innovator and a key customer of the Custom Manufactured Chemicals Division

Key Awards



6. Committed Leadership Team With Eminent Board



Vijay Sankar
Chairman &
Non Executive Director



Ramkumar Shankar
Managing Director



Dr. Krishna Kumar Rangachari
Managing Director -
Custom Manufactured
Chemicals Division



N Muralidharan
Chief Financial Officer



Aditya Jain
Independent Director



Dr. Lakshmi Vijayakumar
Independent Director



M Shanmugananth
Deputy Managing Director



Mukund Iyer
Deputy Managing Director



Prasad Menon
Independent Director



Sanjay Bhandarkar
Independent Director



M Raman
Company Secretary &
Compliance Officer



M N Bhaskaran
Executive Director –
Head of Operations



Vikram Hosangady
Independent Director

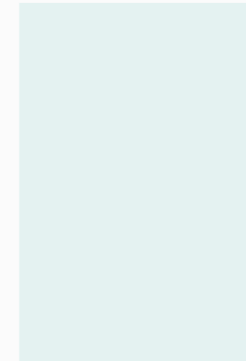
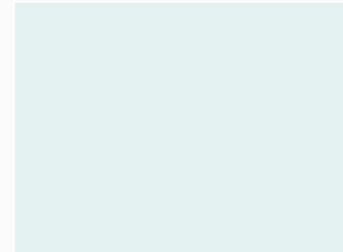
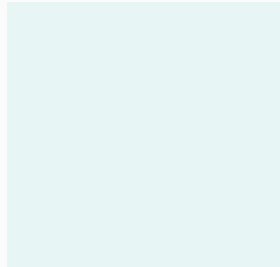
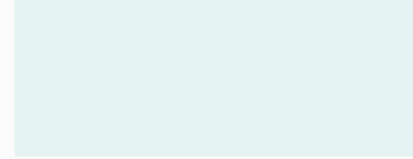


Sumit Maheshwari
Non-Executive &
Non-Independent Director

Distinguished Board of Directors

Experienced Management Team

Historical Financials



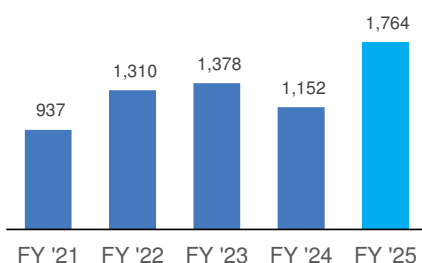
Historical Segmental Highlights



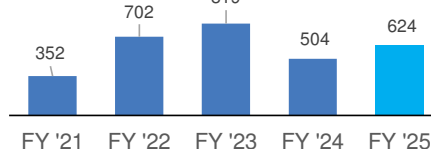
Rs. Cr

Revenue Break-up

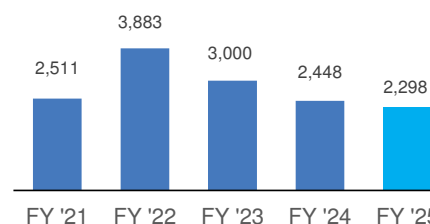
Speciality Chemicals[^]



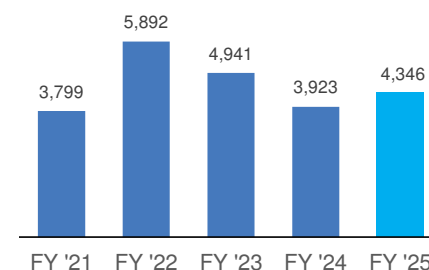
Value-added Chemicals[#]



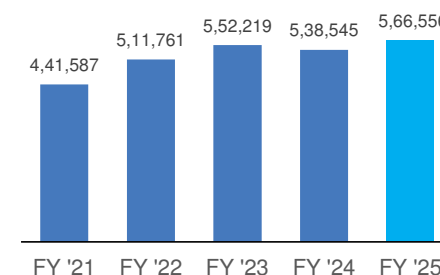
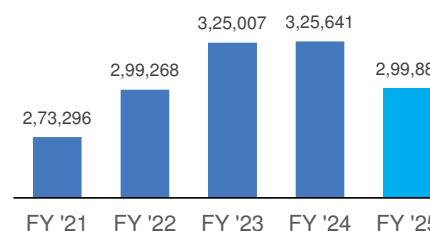
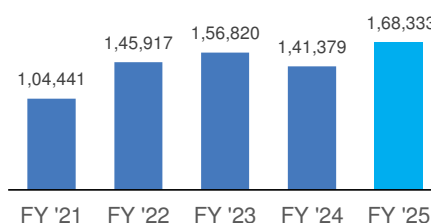
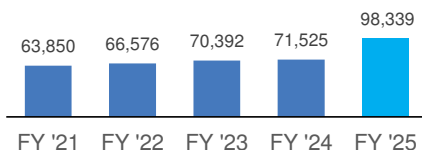
Suspension PVC



Total*



Sales Volume



mt

*mt stands for metric tons

[^] - speciality chemicals comprises of Paste PVC, CMCD and R-22

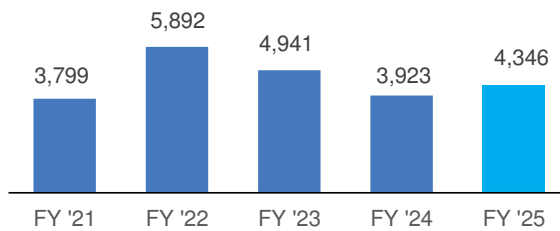
[#] - VAC comprises of Caustic Soda, Chloromethanes & Hydrogen Peroxide

*- Consolidated revenue excludes inter- company sales between CSL & CCVL

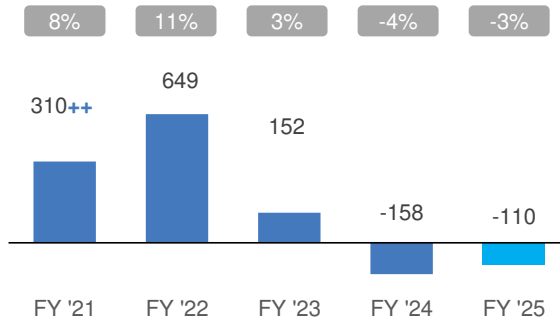
Performance Trend



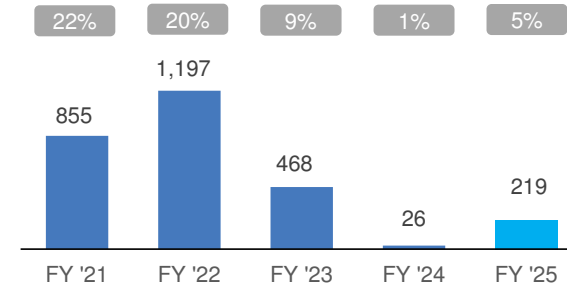
Revenue



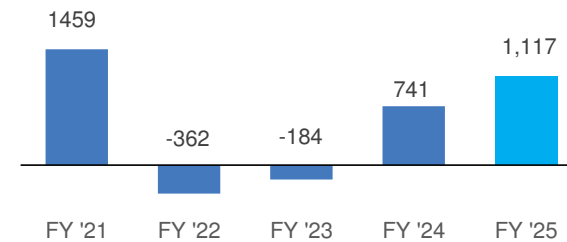
PAT



EBITDA



Net Debt



Rs. Cr

Margin

All computations are on consolidated basis
Historical numbers are restated post CCVL acquisition in FY '21

++ Excludes post tax impact of gains/ (loss) from JV & Associates: Rs. 100 Cr gain in FY '21; These investments have been delinked in FY '21.

Way forward



Speciality Paste PVC

1

The Company expects margins to improve and sustain over the medium to long term driven by the tightness in global demand supply

Custom Manufacturing

2

Revenue is likely to grow with the commissioning of the new multi-purpose facility, healthy product pipeline and increasing demand from innovator companies

R - 32

3

Huge growth potential and a product with substantial EBITDA generation

Suspension PVC

4

The margins are likely to improve and sustain over the medium to long term given the global imbalance with demand growth expected to exceed supply growth

Caustic Soda

5

Realisations are healthy and expected to be stable going forward

Chloromethanes

6

As new capacities in India settle into the market, margins are expected to remain under pressure in the short-term and then improve, as the downstream demand continues to expand

Hydrogen Peroxide

7

In the short-term, realisations are under pressure and expect to stabilize in the medium-term



Thank You!

Company



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