







Limited natural resources are pitted against growing human needs. Grow more from limited resources becomes imperative to meet today's increased needs. While meeting increased needs of today, one ought to conserve nature for future generations too. Amid complexities like these, Coromandel is championing the cause of GROWING MORE today in such a manner that tomorrow's needs are not compromised with.

With this steady focus, Coromandel has developed more crop specific and soil specific complex grades of fertilisers with some grades fortified with micro nutrients which are essential for the improved productivity. Coromandel has been making conscious effort to move towards specialized grades instead of generic DAP. Seeking more we would continue to move towards specializing and customizing our offerings to the farmers.

In our pursuit to gain more we have touched the last mile with our intensive network of retail outlets in our key markets Andhra Pradesh and Karnataka. These outlets not only offer vast range of high quality crop inputs but also offer complete farming solution. Coromandel is planning replicate this model in other regions as well. Seeking more avenues to gain more yield, we have visualized mechanized farming to emerge in a big way. Hence to provide best in class equipments to farmers we have entered into a JV with Japan's leading farm equipment manufacturer Yanmar.

We have also built a strong HR framework for our employees. Our HR policies provide equal opportunities for all our employees towards experiencing the 'all-round enrichment' in his/her professional development as an individual and team through various Learning & Development initiatives to help them grow more.

As we grow more we are continuously seeking opportunities to give more. With this objective we have assiduously endeavoured towards improving the quality of education through various means including providing value education. Also, Coromandel has always extended its helping hand towards strengthening government run healthcare institutions and programs leading to a healthy and future ready society.

Hence, as we grow more, we would continue to seek more means to conserve more as well as gain more yield and at the same time remain dedicated to give more.



# **Corporate Information**

**BOARD OF DIRECTORS** 

A Vellavan

Chairman

V Ravichandran

Vice Chairman

K Balasubramanian

Director (upto 23.7.2013)

**BVR Mohan Reddy** 

Director

**Prasad Chandran** 

Additional Director

Ranjana Kumar

Director

J S Sarma

Additional Director (8.8.2013 - 28.2.2014)

**Uday Chander Khanna** 

Director

M M Venkatachalam

Director

**Kapil Mehan** 

Managing Director

**MANAGEMENT TEAM** 

Kapil Mehan

Managing Director

G Ravi Prasad

President - Marketing (Fertilisers & Organic)

**Amir Alvi** 

Sr Vice President & Head Manufacturing (Fertilisers)

**Arun Leslie George** 

Sr Vice President & Head of HR

P Gopalakrishna

Sr Vice President - Speciality Nutrients & Business

Development

S Govindarajan

Sr Vice President & Head - SSP Business

**Harish Malhotra** 

Sr Vice President - Commercial

**Ripu Daman Singh** 

Sr Vice President & Head - Retail

**S Sankarasubramanian** 

Sr Vice President & Chief Financial Officer

**COMPANY SECRETARY** 

P Varadarajan

Vice President - Legal & Company Secretary

**BANKERS** 

State Bank of India

**HDFC Bank** 

Hongkong and Shanghai Banking Corporation Limited

ICICI Bank IDBI Bank Yes Bank

State Bank of Patiala

**AUDITORS** 

Deloitte Haskins & Sells

Chartered Accountants

1-8-384 & 385

3rd Floor, Gowra Grand S.P. Road, Begumpet Secunderabad - 500 003

**COST AUDITORS** 

Mr V Kalyanaraman Mr Dantu Mitra

**REGISTRARS & SHARE TRANSFER AGENTS** 

Karvy Computershare Private Limited

Plot No.17-24, Vithal Rao Nagar

Madhapur

Hyderabad - 500 081

**REGISTERED OFFICE** 

"Coromandel House"

1-2-10, Sardar Patel Road

Secunderabad - 500 003

CIN No.: L24120AP1961PLC000892

Tel.: +91 40 2784 2034

E-mail Id: mail@coromandel.murugappa.com

Web: www.coromandel.biz

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# **Chairman's Message**



Coromandel has been at the forefront of the Indian agricultural inputs sector delivering high quality agriinputs and crop protection products to the farmers since 1961 and it gives me great pleasure to see the Company take significant steps to continue this long standing tradition. Since its inception, Coromandel has grown to become the largest private sector phosphatic fertiliser marketer & producer and has also added crop protection, specialty nutrient & organic manure to its portfolio of products & offerings in order to serve the farmer. Coromandel has also established retail outlets in Andhra Pradesh and Karnataka in order to offer the farmers a complete basket of products and also technical advisory on farming practices.

This journey of Coromandel to become one of the leading agri-inputs player in India was made possible by the active engagement of various stakeholders and I would like to take this opportunity to thank everyone involved for their unwavering support. I would also like to recognize the contributions made by the dedicated employees of Coromandel in this journey and am confident that their continued involvement will propel the Company to a greater future.

The year completed was a good one for the fertiliser sector which saw the phosphatic fertiliser consumption recover from the consumption lows seen in 2012-13. This consumption revival on the back of strong monsoons allowed the industry to liquidate pipeline inventory and recover working capital tied up in the markets. In addition to the strong marketing performance, the Company also optimized its manufacturing facilities and maintained strong relationships with raw material suppliers for streamlined operations. Coromandel also scaled up its crop protection, retail and specialty nutrient businesses which has reduced the exposure to the base subsidy business.

The long-term demand fundamentals of the agricultural sector continue to remain strong with the increasing population & dietary mix fuelling food grain demand and agricultural productivity having to increase to globally benchmarked highs to provide the supply response. These factors will continue to be the primary growth drivers for this sector and Coromandel is well placed to participate efficiently.

The formation of the new Government with a strong mandate has the business community optimistic that a pro-reform approach will prevail in the central government and policies that require attention will be modified to eliminate constraints from the system. The Urea subsidy policy has continued to distort the price disparity between Urea & phosphatic fertilisers and the resulting low Urea price continues to influence its relatively higher application levels as compared to phosphatic, potassic & micronutrients required to maintain healthy nutrient balance in the soil. We are hopeful that this policy issue will be addressed at the earliest to ensure not only the long-term health of the agricultural sector but also considerably improve nutrient use efficiency. In addition to the subsidy policy, there are a host of customs duty and tax related topics that also require urgent attention of the policymakers to ensure the long-term sustainability of domestic manufacturers.

I am confident that Coromandel will continue to re-invent itself and remain the premier agri-input and solution provider in India. The various initiatives completed in the year have further strengthened the Company's competitive position and will continue to be levers of advantage for many years to come.

> A. Vellavan Chairman

Als:

# **Managing Director's Message**



Your Company has been a leader in the agri-inputs sector for over five decades and continues to be a pioneer in developing newer value added products and solutions for use by the farmers. It gives me great pleasure to be a member of the Coromandel family and would like to extend my appreciation to all the stakeholders for their active participation.

During the year completed, your Company took a disciplined approach to reduce the fertiliser pipeline inventory on the strength of good monsoons in the country. The market contraction witnessed a year ago in 2012-13 has eased considerably and the phosphatic fertiliser application levels are continuing to grow from historic lows. Your Company also worked hard to strengthen the key fertiliser brands, GROMOR and GODAVARI, and has also ensured production of high quality products at its manufacturing facilities which has helped improve its brand equity levels. In addition, the Company also conducted several large farm demonstrations and continued to increase direct engagement levels with farmers. These efforts have allowed your Company to increase its all-India market share from 13% in 2012-13 to 16% in 2013-14.

The upgraded manufacturing facilities and capacity expansions have created considerable flexibility in the Company's production portfolio to meet the emerging fertiliser requirements of markets it is present in and do so while producing quality material. In addition, the Company strengthened its relationships with key raw material suppliers to ensure greater security of input supply.

The Company has completed the launch of its umbrella brand for its Crop Protection products and now sells them under the GROMOR SURAKSHA brand with safety being one of the key brand values. This consolidation of the various brands under the umbrella brand will allow the Company to position its products on one marketing platform and offer the farmer & dealers a consistent message. In addition, the Company has expanded its export business significantly and grown the key Latin America (LATAM) business to achieve significant scale. The continuing growth of the the LATAM, Asia Pacific (APAC) & Africa markets and the Company's existing footprint in these markets will continue to remain a key growth platform for the crop protection business in the near to medium term.

The Specialty Nutrients business has continued to increase its scale by positioning its newly created independent marketing team as crop-based units and providing the farmer with crop specific solutions. The Retail business has improved the overall performance by significantly increasing the share of non-fertiliser sales from its Mana Gromor centers in Andhra Pradesh and Namma Gromor centers in Karnataka. These retail centers continue to provide a complete portfolio of agri-inputs to the farmers while providing sound technical advice based on scientific principles. This combination of products and advisory has positioned Retail as a complete solution provider to the farmer which positions this business for long-term viable growth.

In addition to strengthening and growing the different businesses, your Company also completed the merger of Liberty Phosphate and Liberty Urvarak with Coromandel and also completed the re-alignment of the two companies' marketing teams to ensure greater realization of synergies. The process for the merger of Sabero with Coromandel is progressing as per schedule.

The agricultural sector continues to remain a vibrant and critical part of the Indian economic landscape and your Company is well positioned to continue to be a premier player in this sector. With your continued support and the enhanced capabilities of Coromandel's people, I am confident of the future success of Coromandel.

> lay mel **Kapil Mehan** Managing Director

# Financial Highlights - Ten Years' Record

₹ in Lakhs

	Year Ended 31st March									
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Gross revenue	155417	187471	208423	380011	966781	652685	771902	993994	862727	944189
Gross profit	14670	17645	21812	45537	94903	84304	113649	114244	80154	78737
Depreciation and amortisation expense	3510	3708	3984	5213	5613	5923	6174	5616	5854	8203
Finance costs	1873	2401	3193	6983	8472	7537	8629	11651	17667	21096
Profit before tax	9287	11536	14635	33342	80818	70844	98846	96977	56633	49438
Profit after tax	6919	8355	10074	20976	49638	46820	69446	69327	44399	34485
Net fixed assets	37134	36367	38241	73539	79184	81731	81434	94023	116999	123803
Networth	37906	43799	51244	79444	112714	143499	190411	237119	217561	223332
Earnings per share (₹)*	2.72	3.29	3.97	7.50	17.74	16.72	24.69	24.57	15.70	12.05
Dividend on equity (%)	75	85	100	175	500	500	700	700	450	450
Book value per share (₹)*	14.9	17.3	20.2	28.4	40.3	51.2	67.6	83.9	76.9	78.9

- Financials from 2010-11 onwards are presented as per Revised Schedule VI
- 2. Financials for 2013-14 include erstwhile Liberty Phosphate Limited and erstwhile Liberty Urvarak Limited which merged with Coromandel effective 1 April 2013
- 3. Financials from 2007-08 onwards include erstwhile Godavari Fertilisers and Chemicals Limited which merged with Coromandel effective 1 April 2007
- 4. Financials from 2006-07 onwards include Ficom Organics Limited and its wholly owned subsidiary Rasilah Investments Limited which merged with Coromandel effective 1 April 2006
- Earnings per share and book value per share upto the year 2010 recomputed based on split face value of ₹ 1/- per share.

# **Notice**

Notice is hereby given that the Fifty Second Annual General Meeting of the Members of Coromandel International Limited will be held on Wednesday, July 23, 2014 at 10.30 AM at Hotel Minerva Grand, SD Road, Secunderabad 500003, to transact the following business:

#### **Ordinary Business**

- To receive, consider and adopt the audited Balance Sheet as at March 31, 2014 and the Statement of Profit and Loss of the Company for the year ended on that date and the Reports of the Directors and Auditors thereon.
- To declare a dividend.
- To appoint a Director in place of Mr. V. Ravichandran, who retires by rotation and, being eligible, offers himself for re-appointment and in this connection to consider and if deemed fit, to pass with or without modification(s), the following Resolution as an **Ordinary Resolution:** 
  - "RESOLVED THAT Mr. V Ravichandran, having DIN 00110086, be and is hereby re-appointed as a Director of the Company, liable to retire by rotation".
- To appoint Auditors to hold office for a period of five consecutive years from the conclusion of this Annual General Meeting until the conclusion of the Fifty Seventh Annual General Meeting and also fix their remuneration, and in this connection, to consider and if deemed fit, to pass with or without modification(s). the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 and other applicable rules, if any, M/s Deloitte Haskins & Sells, Chartered Accountants, bearing Registration No.008072S with the Institute of Chartered Accountants of India, be and they are hereby appointed as Auditors of the Company to hold office for a period of five consecutive years from the conclusion of this Annual General Meeting until the conclusion of the Fifty Seventh Annual General Meeting of the Company on a remuneration of ₹ 47 lakhs (Rupees Forty Seven lakhs only) plus reimbursement of out of pocket expenses and applicable taxes and the Board of Directors of the Company be and are hereby authorised to pay such increased audit fee as they may deem fit."

#### **Special Business**

- To appoint a Director in place of Dr. BVR Mohan Reddy. who retires by rotation and, being eligible, offers himself for re-appointment and in this connection to consider and if deemed fit, to pass with or without modification(s), the following Resolution as an **Ordinary Resolution:** 
  - "RESOLVED THAT Dr. BVR Mohan Reddy, having DIN 0058215, be and is hereby appointed as an Independent Director of the Company to hold office for a period of 5 (five) years from the date of this Annual General Meeting, not liable to retire by rotation."
- To appoint a Director in place of Mr. Prasad Chandran. who was appointed as an Additional Director under Article 109 of the Articles of Association of the Company and holds office upto the date of this Annual General Meeting in terms of Section 161 of the Companies Act, 2013 but being eligible, offers himself for reappointment and in respect of whom a

- notice in writing has been left at the Registered office of the Company by a Member under Section 160 of the Companies Act, 2013 signifying his intention to propose Mr. Prasad Chandran as a candidate for the office of the Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
- "RESOLVED THAT Mr. Prasad Chandran, having DIN 00200379, be and is hereby appointed as an Independent Director of the Company to hold office for a period of 5 (five) years from the date of this Annual General Meeting, not liable to retire by rotation."
- To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution for appointment of Mr. Uday Chander Khanna as an Independent Director for a period of five years, not liable to retire by rotation.
  - "RESOLVED THAT Mr. Uday Chander Khanna, having DIN 00079129, be and is hereby appointed as an Independent Director of the Company to hold office for a period of 5 (five) years from the date of this Annual General Meeting, not liable to retire by rotation.'
- To consider and, if thought fit, to pass the following resolution as an **Ordinary Resolution** for appointment of Mrs. Ranjana Kumar as an Independent Director for a period of two years, not liable to retire by rotation.
  - "RESOLVED THAT Mrs. Ranjana Kumar, having DIN 02930881, be and is hereby appointed as an Independent Director of the Company to hold office for a period of 2 (two) years from the date of this Annual General Meeting, not liable to retire by rotation.'
- To consider and, if thought fit, to pass with or without modification, the following resolution as a Special Resolution:
  - "RESOLVED THAT in supersession of the Ordinary Resolution passed at the Annual General Meeting held on 22<sup>nd</sup> July, 2008, and pursuant to the provisions of Section 180 and other applicable provisions, if any, of the Companies Act, 2013, including any statutory modification(s) or re-enactment thereof for the time being in force, consent of the Company be and is hereby accorded to the Board of Directors of the Company for borrowing from time to time such sum or sums of money and on such terms and conditions as it may consider necessary for the purpose of the business of the Company, not withstanding that the monies to be borrowed together with the monies already borrowed by the Company (apart from temporary loans obtained from Company's bankers in the ordinary course of business) may exceed the aggregate of the paid-up capital of the Company and its free reserves, that is to say, reserves not set apart for any specific purpose, provided, however, that the aggregate amount upto which monies may be borrowed by the Board of Directors shall not exceed the sum of ₹ 1,500 crore (Rupees one thousand five hundred crore) at any one time, over and above the paidup capital and free reserves of the Company."
- 10. To approve the payment of remuneration to nonexecutive directors and in this regard to pass, with or without modification(s), the following resolution as a **Special Resolution:** 
  - "RESOLVED THAT pursuant to the provisions of Sections 197, 198 and all other applicable provisions

of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), the non-executive directors of the Company (i.e. directors other than the Managing Director and / or the Whole-time Directors) be paid. for a period of 5 years, remuneration, in addition to the sitting fees for attending the meetings of the Board of Directors or Committees thereof, as the Board of Directors may from time to time determine, not exceeding in aggregate one percent of the net profits of the Company for each financial year, as computed in the manner laid down in Section 198 of the Companies Act, 2013, or any statutory modification(s) or re-enactment thereof;

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution.

To ratify the remuneration of the Cost Auditors for the financial year ending March 31, 2015 and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution:** 

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, including any statutory modification(s) or re-enactment thereof, for the time being in force, the Cost Auditors appointed by the Board of Directors of the Company, to conduct the audit of the cost records of the Company for the financial year ending March 31, 2015, be paid the remuneration as set out in the statement hereunder:

Name of the Auditor	Unit/ Area of the Audit	Audit Fees payable
Mr. V Kalyanaraman	All pesticides units of the Company	₹ 3.50 lakhs*
Mr. Dantu Mitra	All fertilisers units of the Company	₹ 4.50 lakhs*

<sup>\*</sup> Excluding reimbursement of out of pocket expenses and applicable taxes.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution.'

> By Order of the Board For Coromandel International Limited

P Varadaraian VP - Legal & Company Secretary

Registered Office: "Coromandel House" 1-2-10, Sardar Patel Road Secunderabad 500 003 Date: 12th May 2014

NOTES:

A member entitled to attend and vote at the Annual General Meeting ("the Meeting") is entitled to appoint a proxy to attend and vote on a poll,instead of himself/herself and the proxy need not be a member of the Company. The instrument appointing the proxy should be deposited at the registered office of the Company not less than forty-eight hours before the commencement of the Meeting.

A person can act as a proxy on behalf of members upto and not exceeding fifty and holding in aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or member.

- Corporate members intending to send their authorised representative(s) to attend the Meeting are requested to send to the Company a duly certified copy of the Board Resolution authorising their representative(s) to attend and vote on their behalf at the Meeting.
- Brief profile of the Directors proposed to be appointed / re-appointed, names of companies in which they hold directorships and memberships / chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Clause 49 of the Listing Agreement with the Stock Exchange(s), are provided in the Corporate Governance Report forming part of the Annual Report.
- Explanatory Statement under Section 102 of the Companies Act. 2013, in respect of the Special Business to be transacted at the Meeting is annexed hereto.
- The Register of Members and the Share Transfer Books of the Company will remain closed from 16th July, 2014 to 23<sup>rd</sup>July, 2014 (both days inclusive).
- Pursuant to the provisions of Section 205A(5) and 205C of the Companies Act 1956, the amount of dividend remaining unclaimed upto the financial year 2005-2006 has been transferred, from time to time on due dates, to the Investors Education & Protection Fund. Details of unpaid/unclaimed dividends lying with the Company as on the last Annual General Meeting of the Company is available on the website of the Company.
- Members/Proxies attending the Meeting are requested to complete and bring the Attendance Slip enclosed with the Annual Report and hand over the same at the entrance of the meeting hall, duly signed.
- Members holding shares in electronic form may note that bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrars and Transfer Agents, Karvy Computershare Private Limited ("Karvy") cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the concerned Depository Participant by the members.
- Members holding shares in electronic form are requested to intimate immediately any change in their address

or bank mandates to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change in their address or bank mandates immediately to the Company / Karvy.

#### 10. Voting through electronic means

In compliance with provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide the members facility to exercise their right to vote at the 52nd Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services provided by Karvy Computershare Private Limited. The Company has appointed Mr. Tumuluru Kirshna Murty, Practicing Company Secretary, to act as the Scrutinizer, for conducting the scrutiny of the votes cast. The procedure for participating in the e-voting is given in the e-voting instruction form sent along with this Annual Report.

All documents referred to in the notice will be available for inspection at the Company's Registered Office during the normal business hours on working days upto the date of the Annual General Meeting.

#### **ANNEXURE TO NOTICE**

Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 (hereinafter referred to as "the Act").

#### Item No. 5

Dr. BVR Mohan Reddy was appointed as Director liable to retire by rotation, under Companies Act, 1956 by the Shareholders of the Company at the Annual General Meeting held on 21st July 2011 and is liable to retire at this Annual General Meeting. Further, in terms of Sections 149 and 152 read with Schedule IV of the Act the Board of Directors have reviewed the declaration made by Dr. BVR Mohan Reddy that he meets the criteria of independence as provided in Section 149(6) of the Act and has formed the opinion that he fulfills the conditions specified in the Act and the rules made thereunder and is independent of the management.

In terms of Section 149(10) of the Act, an Independent Director shall hold office for a term up to five consecutive years on the Board of a company but shall be eligible for re-appointment on passing of a special resolution by the company for a further period of upto five years.

In view of the above provisions, the proposal for his appointment as an Independent Director, not liable to retire by rotation, for a period of five years has been proposed for the approval of shareholders.

Dr. BVR Mohan Reddy is interested in the Resolution at this item of the Notice since it is related to his own appointment. The relatives of Dr. BVR Mohan Reddy may also be deemed to be interested in the resolution set out at Item No. 5 of the Notice, to the extent of their shareholding interest, if any, in the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives is, in any way, concerned or interested, in this resolution.

The Board commends the Ordinary Resolution set out at Item No. 5 for approval by the shareholders.

#### Item No.6

Mr. Prasad Chandran was appointed as an Additional Director of the Company by the Board of Directors at their meeting held on April 18, 2014 pursuant to Article 109 of the Articles of Association of the Company and Section 161 of the Act. In terms of the said Section Mr. Prasad Chandran holds office upto the ensuing Annual General Meeting of the Company.

Notice in writing under Section 160 of the Act has been received from a member signifying his intention to propose Mr. Prasad Chandran as a Director of the Company along with the requisite amount of deposit as required under the provisions of Section 160 of the Act which will be refunded to the member if Mr Prasad Chandran is elected as a Director.

Further, in terms of Section 149, 152 read with Schedule IV of the Act the Board of Directors have reviewed the declaration made by Mr. Prasad Chandran that he meets the criteria of independence as provided in Section 149(6) of the Act, and the Board has formed the opinion that he fulfills the conditions specified in the Act and the rules made thereunder and is independent of the management.

In terms of section 149(10) of the Act, an Independent Director shall hold office for a term up to five consecutive years on the Board of a company but shall be eligible for re-appointment on passing of a special resolution by the company for a further period of upto five years.

In view of the above provisions, the proposal for the appointment of Mr. Prasad Chandran as an Independent Director, not liable to retire by rotation, for a period of five years has been proposed for the approval of shareholders.

Mr. Prasad Chandran is interested in the Resolution at this item of the Notice since it is related to his own appointment. The relatives of Mr. Prasad Chandran may also be deemed to be interested in the resolution set out at Item No. 6 of the Notice, to the extent of their shareholding interest, if any, in the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives is, in any way, concerned or interested, in this resolution.

The Board commends the Ordinary Resolution set out at Item No. 6 for approval by the shareholders.

### Item Nos. 7 & 8

Mr. Uday Chander Khanna and Mrs. Ranjana Kumar were appointed as Directors, liable to retire by rotation, under the Companies Act, 1956 by the Shareholders of the Company at the Annual General Meeting held on 23<sup>nd</sup> July 2013. Section 149 of the Act provides that the independent directors of a company shall be appointed at the general meeting of the shareholders and they are not liable to retire by rotation.

In terms of Sections 149, 152 read with Schedule IV of the Act, the Board of Directors have reviewed the declarations made by Mr. Uday Chander Khanna and Mrs. Ranjana Kumar that they meet the criteria of independence as provided in Section 149(6) of the Act, and the Board has formed the opinion that they fulfill the conditions specified in the Act and the rules made thereunder and are independent of the management.

Accordingly, in compliance with the said provisions it is proposed to appoint Mr. Uday Chander Khanna and Mrs.

Raniana Kumar as Independent Directors for the period mentioned in the respective resolutions. Notices, along with the deposit of the requisite amount required under Section 160 of the Act, have been received from a member proposing the appointment of Mr. Uday Chander Khanna and Mrs. Ranjana Kumar.

Mr. Uday Chander Khanna and Mrs. Ranjana Kumar are interested in the resolutions set out respectively at Item Nos. 7 and 8 of the Notice with regard to their respective appointments. The relatives of Mr. Uday Chander Khanna and Mrs. Ranjana Kumar may also be deemed to be interested in the resolutions set out respectively at Item Nos. 7 and 8 of the Notice, to the extent of their shareholding interest, if any, in the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives is in any way, concerned or interested, in these resolutions.

The Board commends the Ordinary Resolutions set out at Item Nos. 7 & 8 for approval by the shareholders.

#### Item No. 9

Pursuant to Section 180 of the Act, the Board of Directors of a company can borrow money subject to consent of the shareholders by a special resolution where the money to be borrowed, together with the money already borrowed by the company will exceed the aggregate of its paid-up share capital and free reserves, apart from temporary loans obtained from the company's bankers in the ordinary course of business. The said provision of the Act is similar to the provisions of Section 293(1)(d) of the Companies Act 1956 (Old Act), except that the approval of the shareholders is through a special resolution instead of ordinary resolution specified under the Old Act.

The shareholders of the Company, at the Annual General Meeting held on 22<sup>nd</sup> July 2008, had authorized the Board to borrow upto ₹ 1,500 crore. The Ministry of Corporate Affairs, vide their circular dated 25th March 2014 has clarified that the resolutions passed under the provisions of the Old Act will be valid till 12th September 2014.

In view of the above it is proposed to get the approval of the shareholders through Special Resolution for borrowing upto ₹ 1,500 crore, over and above the aggregate of the paid up share capital and free reserves of the Company, to meet the funds requirement of the Company from time to time.

None of the Directors / Key Managerial Personnel of the Company / their relatives is in any way, concerned or interested, in these resolutions.

The Board commends the Special Resolution set out at Item No. 9 for approval by the shareholders.

#### Item No. 10

Under the Act, non-executive directors have been entrusted with additional responsibilities to make their role more objective and purposeful. Keeping in view the enhanced role, responsibilities and duties of nonexecutive directors, it is considered appropriate that the remuneration payable to the non-executive Directors by the Company should be commensurate with their increased role, responsibilities and duties.

Section 197 of the Act provides that payment of remuneration to directors who are neither managing directors nor wholetime directors (that is non-executive directors) shall not exceed 1% of the net profits of the Company.

The Board of Directors of the Company have, subject to the approval of members of the Company, proposed to remunerate non-executive Directors (i.e. directors other than the Managing Director and the Whole-time Directors) who may be paid remuneration not exceeding in aggregate one percent of the net profits of the Company for each financial year, as computed in the manner laid down in Section 198 of the Act for a period of 5 years;

The said remuneration to non-executive directors shall be in addition to the sitting fee payable to them for attending meetings of the Board and Committees thereof.

Save and except the non-executive directors of the Company and their relatives, to the extent of their shareholding interest, if any, in the Company, none of the other Directors / Key Managerial Personnel of the Company / their relatives is, in any way, concerned or interested, in the resolution set out at Item No. 10 of the Notice.

The Board commends the Special Resolution set out at Item No. 10 for approval by the shareholders.

#### Item No. 11

The Board, on the recommendation of the Audit Committee, has approved the appointment and remuneration of the Cost Auditors to conduct the audit of the cost records of the Company for the financial year ending March 31, 2015 as per the following details:

Name of the Auditor	Unit / Area of the Audit	Audit Fees payable
Mr. V Kalyanaraman	All pesticides units of the Company	₹ 3.50 lakhs*
Mr. Dantu Mitra	All fertilisers units of the Company	₹ 4.50 lakhs*

<sup>\*</sup> Excluding reimbursement of out of pocket expenses and applicable

In accordance with the provisions of Section 148 of the Act read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors has to be ratified by the shareholders of the Company.

Accordingly, consent of the members is sought for passing an Ordinary Resolution as set out at Item No.11 of the Notice for ratification of the remuneration payable to the Cost Auditors for the financial year ending March 31, 2015.

None of the Directors / Key Managerial Personnel of the Company / their relatives is, in any way, concerned or interested, financially or otherwise, in the above resolution.

The Board commends the Resolution for approval by the members.

By Order of the Board

For Coromandel International Limited

P Varadarajan

VP - Legal & Company Secretary

Place: Secunderabad Date: 12th May 2014

# **Directors' Report**

The Board of Directors have pleasure in presenting the highlights of the performance of your Company together with the Audited Accounts for the Financial Year ended 31st March 2014.

#### SUMMARY OF FINANCIAL RESULTS

₹ in crore

	2013-14	2012-13
Revenue:		
From Operations	9381	8560
Other	61	67
Total Revenue	9442	8627
Profit:		
Profit before Interest, Depreciation	800	802
and Taxation		
Less: Interest	211	177
Depreciation	82	59
Profit Before Exceptional Items &	507	566
Tax		
Exceptional Item	13	-
Profit Before Tax	494	566
Less: Provision for Tax	149	122
(including deferred tax credit)		
Profit After Tax	345	444

The results for the current year include results of erstwhile Liberty Phosphate Limited (LPL) and erstwhile Liberty Urvarak Limited (LUL), which have been amalgamated with your Company with effect from 1st April 2013, pursuant to a Scheme of Amalgamation approved by the Hon'ble High Courts of Andhra Pradesh and Gujarat.

#### **Operations**

The south-west monsoon in 2013-14 was one of the best experienced in recent years and positively influenced Kharif sowing and output. Your Company leveraged the favourable monsoon conditions and its complete portfolio of agri-inputs comprising of fertilisers, crop protection and specialty nutrients to register robust growth. Further, your Company has expanded its retail footprint in Andhra Pradesh and Karnataka and improved its performance by growing the non-fertiliser segment thereby registering profitable growth over previous year.

The consumption levels of P&K fertilisers which had declined to historic lows in 2012-13 recovered in 2013-14 due to increased sowing, good monsoon and improved groundwater conditions. This has helped the industry to reduce the pipeline inventory significantly.

Your Company also reduced its inventory of finished products, improved collections and increased its sales volume resulting in an increase in market share. In addition, your Company maintained tight controls on conversion costs and fixed costs and effectively managed phosphoric acid availability to improve capacity utilization. The new production stream, C-train at Kakinada produced various grades of complex fertilisers and DAP. Higher working capital due to pipeline inventory and receivables has impacted the

overall financing costs and focused efforts helped in easing the position considerably in the current year.

During the year, your Company pursuant to the Scheme of Amalgamation approved by the Hon'ble High Courts of Andhra Pradesh and Guiarat, has completed the transfer of the entire business undertaking of LPL and LUL, including all its assets and liabilities effective 1st April 2013. Your Company has also acquired the business undertaking from M/s Tungabhadra Fertilisers and Chemicals Company Limited (TFCCL) on a slump sale basis. With the addition of LPL and LUL manufacturing facilities in the northern and western parts of India and the associated marketing network, your Company will be able to leverage the combined marketing network to increase the sale of phosphatics and Single Super Phosphate (SSP). In the year 2013-14 the excessive field stock of SSP inventory and high input cost of raw materials have impacted performance of SSP operations.

During the year the Crop Protection business recorded strong growth over previous years by leveraging its domestic distribution network and its direct presence in key Latin America and Asia Pacific markets. The Company has added to its portfolio of export registrations and initiated a regional focus approach with a view to expand its overseas presence. Domestic formulations business benefitted from demand arising out of increased sowing of critical crops like paddy, cotton and pulses. To create a new identity and to present the farmers with a stronger value proposition, the Company launched a new umbrella brand "Gromor Suraksha". The business also improved its production efficiencies at its technical manufacturing locations and completed various projects that have improved the overall product quality, safety and plant reliability. With the proposed merger of Company's subsidiary Sabero Organics Gujarat Limited, the crop protection SBU is poised for growth leveraging domestic market network and global presence.

Specialty Nutrients business has registered a healthy growth in all three product categories - Water Soluble Fertilisers (WSF), Sulphur Products and Micro Nutrients. Your Company is the market leader in Water Soluble Fertilisers and Sulphur product segments. During the year, six new products were introduced to offer need based crop solutions and the business is focused on achieving scale by adopting a crop based approach to sales and marketing efforts.

The Retail business completed a series of new initiatives and robust processes in the year 2013-14 to facilitate long term growth. The business focused on positioning every outlet as a "Complete Farming Solution" platform through range expansion in the Non-Fertilisers segments. These initiatives have resulted in Retail registering a significant growth during the year.

The Company has recorded a total revenue of ₹ 9442 crore. Profit for the year before depreciation, interest and taxation was ₹800 crore and Profit before tax was ₹494 crore. Net Profit after tax was ₹ 345 crore.

#### **Subsidiary Companies:**

#### Sabero Organics Gujarat Limited (Sabero)

Sabero's total revenue for the year ended 31st March 2014 was ₹ 721.43 crore with a Net profit of ₹ 33.13 crore as compared to a profit of ₹ 7.73 crore in the previous year.

During the year the Boards of your Company and Sabero have approved a Scheme of Amalgamation for merger of Sabero with the Company, subject to approval of the respective shareholders, creditors, concerned High Courts and such other authorities, as may be required. The Scheme will be with effect from 1st April 2014 but would become operative after receipt of necessary approvals. Meetings of the shareholders and creditors of the Company and Sabero are scheduled to be held on 16th June 2014 and 20th June 2014, respectively.

#### **CFL Mauritius Limited:**

The Company (a 100% subsidiary) incurred loss of US \$ 0.18 million (equivalent to ₹ 1.07 crore) during the year ended 31st December 2013. Primary source of income for this subsidiary is dividend income from Foskor (Pty) Ltd. and during the year, the subsidiary did not receive any dividend from Foskor. Your Company has during the year made a further investment of ₹ 25.07 crore in this company.

#### Parry Chemicals Limited (PCL):

The Company (a 100% subsidiary) earned a total revenue of ₹ 3.32 crore for the year ended 31st March 2014 and Profit after Tax was ₹ 2.91 crore.

PCL, during the year had sold 558249 equity shares of Sabero Organics Gujarat Limited (Sabero) representing 1.65% of the equity capital of Sabero to its holding company. Coromandel.

#### Dare Investments Limited (DIL):

During the year Dare Investments Limited, which was a wholly owned subsidiary of PCL, has become a direct subsidiary of the Company. Your Company had during the year made a further investment of ₹ 4.95 crore in this company.

#### **Coromandel Brasil Limitada:**

The Limited Liability Partnership is primarily engaged in getting product registrations in Brazil and procuring orders for supplies from India. It incurred net loss of Brazilian Reals 0.26 million (equivalent to ₹ 0.70 crore ) for the year ended 31st December 2013.

#### Liberty Pesticides and Fertilisers Limited (LPFL):

During the year, LPFL which was a wholly owned subsidiary of LPL, has become a direct subsidiary of the Company and it did not have any significant operations during 2013-14.

### **Joint Venture Companies**

# Coromandel Getax Phosphates Pte Ltd

The Joint Venture Company based in Singapore formed for leveraging opportunities for rock phosphate mining/ sourcing continued scouting for opportunities during the year.

#### Coromandel SQM (India) Pvt Ltd.

The Joint Venture Company, formed to set up a Water Soluble Fertilisers (WSF) Plant at Kakinada; Andhra Pradesh has earned a total income of ₹ 63.24 crore for the year ended 31st March 2014 and the net profit was ₹ 1.59 crore.

#### Strategic Investment

### Tunisian Indian Fertilisers S.A. (TIFERT)

Company has a strategic investment of 15% equity stake in TIFERT, a company based in Tunisia, manufacturing phosphoric acid. With the restoration of near normalcy in Tunisia the plant was commissioned last year and your Company received phosphoric acid from TIFERT and the plant is getting stabilized. Your Company's strategic investment in TIFERT is aimed at securing uninterrupted supply of phosphoric acid for the Company's operations especially for expanded capacity at Kakinada.

#### Foskor (Pty) Limited (South Africa):

Coromandel along with CFL Mauritius Limited holds 14% equity of Foskor (Pty) Limited. Coromandel continues to leverage its relationship with Foksor in sourcing phosphoric acid, the key raw material, for manufacturing phosphatic fertilisers.

#### Safety, Health and Environment (SHE)

Company's focus on Safety, Health and Environment continued during the year under review across all locations with all manufacturing plants maintaining high safety standards. Company has put in place robust processes and performance indicators to track its SHE performance. There was a significant reduction in reportable incidents during the year. Your Company maintained high standards of environmental performances with all facilities operating well within norms. Your Company continued its efforts to track health indicators of all its operating staff working in critical areas through its occupational health centres at its factories.

Process safety focused on fertiliser plants and special drive carried out during annual turnaround time facilitated to address the process related 'near miss' incidents. Structural safety initiatives undertaken at Ennore and Visakhapatnam units will continue to improve the structural integrity. Increased emphasis laid on contractor safety training, performance monitoring, continuous communication and initiation of a reward mechanism resulted in healthy plant safety environment.

Action plan implemented based on DuPont safety management evaluation assessment will continue to strengthen the safety culture of the organisation. All the plants continued to make significant progress in attaining external SHE recognition, and have been certified with ISO 14001 Environmental Management System certification and conforms to Process Safety Management System. The overall safety and environment continued to improve during the year.

#### Dividend

Your Directors recommend a Dividend of ₹ 4.50 per equity share.

#### **Bonus Debentures**

28,28,17,658 9% Unsecured Redeemable Non-convertible fully paid Bonus Debentures of ₹ 15 each aggregating to ₹ 424 crores issued by the Company to the shareholders in July 2012 were to be redeemed in three annual installments from July 2014. The Company has fully redeemed these debentures in March 2014 by exercising its option of early redemption.

#### **Consolidated Financial Results**

A Consolidated Financial Statement incorporating the operations of the Company, its subsidiaries and Joint Venture Companies is appended.

The Ministry of Company Affairs, has given general exemption to companies from publishing the annual report of its subsidiary companies wherever a Consolidated Statement has been appended. In view of this, the Annual Report of the Subsidiary Companies have not been annexed.

However, the Accounts of the Subsidiary Companies and the related information will be made available to the Members of Coromandel International Limited and its subsidiary Companies on request and will also be kept for inspection in the Registered Office of the Company.

#### Awards/Recognition

Your Company continues to receive numerous awards/ accolades from industry associations. During the year the Company received the following awards/accolades:

- 'India's Best Board 2013' Award, instituted by Economic Times and Hay Group.
- Dun & Bradstreet Corporate Awards 2012 Top Indian company under the sector - fertilisers.
- FAI Award on application of Information and Communication Technology (ICT) in Agriculture -2013'. The award was given in recognition of the pioneering efforts involving ICT in agriculture initiated by the retail division while discharging farmer extension services.
- "Retailer of the Year Award" under Rural Impact & CSR category from Asia Retail Congress.
- First prize in State Energy Conservation from the Government of Andhra Pradesh for commendable efforts towards significant improvement conservation of energy.

#### Management Discussion & Analysis and Corporate Governance

The "Management Discussion and Analysis Report" highlighting the industry structure and developments, opportunities and threats, future outlook, risks and concerns etc. is furnished separately and forms part of this Directors' Report.

As per the requirements of the Listing Agreement with Stock Exchanges, a report on Corporate Governance duly audited is annexed for information of the Members.

### **Directors**

In accordance with Article 121 of the Company's Articles of Association, read with Section 152 of the Companies Act 2013 and the corresponding provisions in the Companies Act 1956, Mr V Ravichandran and Dr BVR Mohan Reddy are retiring at the ensuing Annual General Meeting, Mr V Ravichandran and Dr BVR Mohan Reddy, being eligible, offer themselves for re-appointment.

Dr J S Sarma, who was appointed as an Additional Director with effect from 8th August 2013 passed away on 28th February 2014. The Board places on record its sincere appreciation of the services rendered by Dr J S Sarma during his tenure of directorship.

The Board of Directors appointed Mr. Prasad Chandran as an Additional Director effective 18th April 2014. The Company has received notice from a member proposing his nomination for Directorship.

M/s Deloitte Haskins & Sells, Chartered Accountants, Auditors of the Company retire at the conclusion of the ensuing Annual General Meeting and are eligible for reappointment. Members are requested to appoint the auditors and fix their remuneration.

#### **Cost Auditors**

In pursuance of Section 233B of the Companies Act, 1956 the Central Government has ordered Cost Audit for Fertilisers and Insecticides products. Accordingly, Shri V Kalyanaraman and Shri Dantu Mitra, Cost Accountants, were appointed Cost Auditors to render reports to the Central Government. The Report for the year 2012-13 were submitted on 18th September 2013, before the due date and for the year 2013-14 the report will be submitted on or before the due date.

#### **Disclosures**

Additional information on conservation of energy, technology absorption and foreign exchange earnings/ outgo, as required to be disclosed in terms of Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, is annexed hereto and forms part of this Report.

In accordance with the provisions of Section 217(2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules, 1975 and the Companies (Particulars of Employees) Amendment Rules, 2011, the name and other particulars are set out in the annexure to the Directors' Report.

As required by Section 217 (2AA) of the Companies Act, 1956, Directors' responsibility statement is annexed hereto and forms part of this report.

The disclosures as required under Clause 12 of SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines 1999 are annexed to this report for information of the Members.

#### Acknowledgement

The Directors acknowledge and would like to place on record the commitment and dedication on the part of the employees of your Company for their continued efforts in achieving good results, in an adverse situation.

The Directors also wish to acknowledge and record their appreciation of the continued support and assistance received by the Company from State Bank of India and other Banks, financial institutions, mutual funds, as well as from various Government bodies both at the Centre and the State.

On behalf of the Board

Als 1

Place: Hyderabad A. Vellayan Date: 12th May 2014 Chairman

# **Management Discussion And Analysis**

#### **Economic scenario**

The global economic growth has slowed from 3.9% in 2011 to 3% in 2013 with the US just recovering from the slump, the European Union (EU) still in nascent stages of recovery and China slowing from its previous record high growth rates. The factors that have affected the global economy have also impacted India and the government has taken multiple fiscal and monetary measures to navigate through this tumultuous period and position the economy for future growth.

As a result of the measures, the fiscal deficit has been contained to 4.6% of Gross Domestic Product (GDP), the Current Account Deficit (CAD) has been reduced from USD 88 billion in 2012-13 to USD 45 billion in 2013-14 and the forex reserves have grown by USD 15 billion in 2013-14.

The overall business climate in India is improving with slowing inflation, good monsoons and easing economic pressures from the twin deficits. India's current account deficit has narrowed due to a compression in the trade deficit enabled by higher export growth and measures taken to curtail gold and other non-essential imports. Complementing the measures to contain the CAD, policy makers have undertaken a host of measures to augment capital flows to target a Balance of Payment (BoP) surplus.

A stable and growing economic environment is much needed to support the growing aspirations of 1.2 billion people. The pro-reform sentiment is strongly in place and the newly elected Government has highlighted economic development as one of its main focus. With a large proportion of population under the age of 30, this proeconomic Development stance by the Government will create an appropriate climate for businesses to invest which in turn will support job creation and long-term growth. While the industrial sector will create additional employment opportunities, the domestic agricultural sector will continue to remain the largest employer in the near term accounting for close to 50% of employment. Institutional forecasts are for a gradual recovery in 2014-15 with GDP growth of 5-6% while managing inflationary pressures.

Industrialization and the growth in services sector will continue to be the catalyst behind urbanization & income growth which will have a significant impact on people's consumption pattern. The higher income levels and an urban population base will influence dietary mix more towards high protein diets, fruits and vegetables. This shift will further stress today's arable land and productivity levels will need to increase to support the increased demand for high quality and high protein food.

Current agricultural productivity in India, both on a per hectare basis and on a per person basis is low compared to global benchmarks and will need to significantly improve to meet the ever increading demand for food.

Another factor that strongly influences the productivity levels is the imbalanced use of N, P and K fertilisers resulting from highly subsidized Urea. The artificially low Urea prices that are a result of this skewed policy promotes higher application of Urea relative to P&K fertilisers which not only influences the usage but also increases the overall subsidy burden on the Government.

The Nutrient Based Subsidy (NBS) policy for P&K fertilisers has had the intended effect of increasing the availability of complexes in the marketplace and also reducing the overall subsidy burden borne by the Government. The extension of the same policy to Urea will bring all nutrients under one subsidy policy and provide the market with a common framework. The benefits realized by the P&K sector with the introduction of NBS will become visible in the Urea sector as well.

The food grain production estimate for 2013-14 is over 263 million tons as compared with 255 million tons the previous year and this increase has been possible due to the very good south west monsoons in the year. The overall agricultural GDP growth is estimated at 4.6% as compared with 4% in the previous year.

Better farming practices, mechanization, balanced soil nutrition including addressing micro-nutrient deficiencies and subsidy recalibration are all required to catapult the agricultural sector to the next level and bring it on par with global benchmarks. The industry believes that the Government will embrace and implement the policies required to achieve this goal.

#### Organization

Coromandel is a flagship Company of the Murugappa Group and is a subsidiary of EID Parry (India) Limited (EIDP) which holds 62.56% of the equity share capital in the Company. The Company is engaged in the business of Farm Inputs comprising of Fertilisers, Crop protection, Specialty Nutrients and Organic compost. The Company is also engaged in rural retail business in the States of Andhra Pradesh and Karnataka through a chain of 690+ retail centers set up in various parts of these States. The Company has 14 manufacturing facilities located in Andhra Pradesh, Tamil Nadu, Karnataka, Maharashtra, Madhya Pradesh, Uttar Pradesh, Rajasthan, Gujarat and Jammu & Kashmir including the 7 locations for SSP production acquired as part of the Liberty acquisition. The Company's products are marketed all over the Country through an extensive network of dealers and its own retail centers.

During the year the erstwhile subsidiaries Liberty Phosphate Limited (LPL) and Liberty Urvarak Limited (LUL) have been merged with the Company pursuant to the Orders of the High Courts of Andhra Pradesh and Gujarat.

The Company has following subsidiaries and joint ventures for its various business initiatives:

- Sabero Organics Gujarat Limited, India
- Sabero Organics America Ltda, Brazil
- Sabero Australia Ptv Ltd. Australia
- ٠ Sabero Europe BV, Europe
- Sabero Argentina S.A., Argentina
- Sabero Organics Mexico S.A. de C.V., Mexico
- Parry Chemicals Limited
- Dare Investments Limited
- CFL Mauritius Limited, Mauritius
- Coromandel Brasil Ltda, Brazil
- Coromandel Getax Phosphates Pte Ltd, Singapore
- Coromandel SQM (India) Pvt Ltd

In addition, the Company also holds 14% equity stake in Foskor Pty Ltd, South Africa, through combined holding of Coromandel and CFL Mauritius Limited and a 15% equity stake in TIFERT, a strategic investment of the Company to secure supply of Phosphoric acid.

The Management Discussion and Analysis given below discusses the key issues concerning each of the Strategic Business Units (SBUs).

#### **Fertiliser SBU**

Coromandel, with a production capacity of 36.25 Lakh tons of Di-Ammonium Phosphate (DAP) and Complexes, is the leading private sector player in Phosphatic fertilisers in India. The Company produces and sells Phosphatic (P) and Potassic (K) Fertilisers of various grades like DAP and Complex Fertilisers with different composition of nutrients. The Company also distributes imported DAP, Potash, Urea and NPKs. The acquisition of LPL and LUL has added a further 10 lakh tons of Single Super Phosphate (SSP) capacity. This also allows the Company to offer low P fertiliser products to the farming community in the core SSP markets - Gujarat, Rajasthan, Madhya Pradesh and Uttar Pradesh.

The Company has a complete basket of products to offer the farmers including Urea which is handled under government contract through Kakinada and Karaikal ports and thereby operates in all fertiliser segments -Nitrogenous, Phosphatic and Potassic fertilisers.

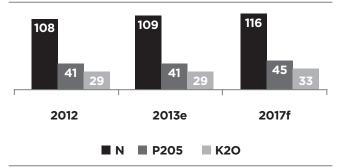
The Company's fertiliser (DAP and complex) manufacturing facilities are located at Visakhapatnam and Kakinada in Andhra Pradesh and Ennore in Tamil Nadu. Coromandel has facilities to manufacture phosphoric acid and sulfuric acid at Vishakapatnam and Ennore.

The Company also operates 7 SSP plants in the northern and western parts of India and 1 in Ranipet.

#### **Industry scenario**

# Global market scenario

The global consumption of nutrients in 2013 is estimated to be 179 million tons, a 0.5% increase over previous year, and is estimated to grow to 194 million tons in 2017.



#### **India Market Scenario**

The 2013-14 monsoon was one of the best monsoons in recent history and this significantly improved the agricultural prospects for both kharif and rabi seasons. Commodity prices ruled high despite record production level of 260 MM tons estimated for the year 2013-14, indicating rising demand for agricultural products. The fertiliser sector has seen the revival of phosphatics consumption.

The overall industry DAP consumption levels have revived in 2013-14 due to good monsoon. The import volumes declined in 2013-14 to 33 lakh tons in response to the high pipeline inventory situation while the domestic production levels have remained flat at 36 lakh tons.

The total sale of Complex fertilisers in India has remained relatively constant at 2012-13 levels and was 71 lakh tons in 2013-14. The industry's production volumes have increased from 62 lakh tons in 2012-13 to 69 lakh tons in 2013-14 while imports have been almost negligible at 4 lakh tons.

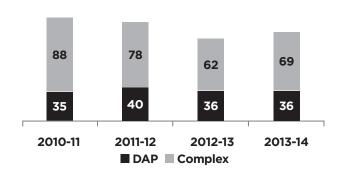
This lowering of imports resulting from demand contraction and a good monsoon in 2013-14 have allowed the industry to reduce pipeline stocks that had been built up during the year 2011-12.

The various expansions projects announced by domestic manufacturers to meet future demand is likely to increase the availability of complex fertilisers from domestic production as we go forward.

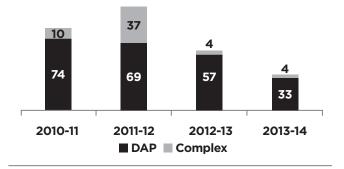
The prices of all phosphatic fertilisers and raw materials have been relatively stable in 2013-14 as compared with the volatility and steep increases seen in 2012-13. In addition, the stability of the rupee in 2013-14 has also helped in maintaining phosphatic fertiliser prices.

MOP consumption has declined by 44% over 2010-11 levels to 22 lakh tons in 2013-14 and imports have declined by 50% over the same period to 32 lakh tons.

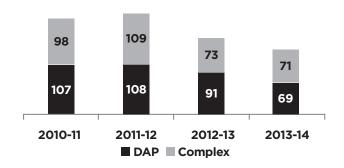
## **Phosphatic Production**



#### **Phosphatic Imports**



## **Phosphatic Sales**



# **Government policies** Subsidy effect

The fertiliser subsidy continues to be N-biased resulting in artificially low Urea prices which continues to influence the farmer's buying behavior and leading to high Urea application levels relative to phosphatic fertiliser application levels. This has resulted in suboptimal application levels and may lead to deterioration in soil health.

In line with international price trends, the government has announced phosphatic subsidy rates for FY 2014-15.

Vanu		₹/Kg of Nutrient						
Year	N	Р	K	S				
2011-12	27.153	32.339	26.756	1.677				
2012-13	24.000	21.804	24.000	1.677				
2013-14	20.875	18.679	18.833	1.677				
2014-15	20.875	18.679	15.500	1.677				

With the decrease in the subsidy rate, the share of subsidy in total realization has reduced and this in turn has helped the Government to curtail the subsidy outgo towards phosphatic fertilisers. The NBS policy has achieved its intended benefits of increasing the availability of phosphatic fertilisers, reducing subsidy outgo and prices reflecting market rates.

#### **Fertiliser Performance**

The Company has made significant advances in consolidating its position as the premier phosphatics player in the core markets by leveraging its strong trade & retail networks and by expanding the institutional channel. With the 2013-14 monsoon being a very favorable one, the Company has increased its all-India PK fertiliser market-share to over 16% in 2013-14 (13% in 2012-13).

In the year 2013-14, the fertiliser business has deployed a series of counter measures to mitigate the effects of the adverse business conditions that were prevalent in 2012-13 and has positioned the business for long-term growth. Leveraging the good monsoons, favorable ground water conditions and reviving consumption, the fertiliser business has methodically worked through the channel inventory woes and in doing so has strengthened its position as a key player in its key addressable markets of Andhra Pradesh, Karnataka and Maharashtra.

The business has improved its overall brand equity by improving the quality of its finished products and bags through focused initiatives. The manufacturing locations maintained tight controls on conversion costs and fixed costs to maximize profitability. In addition, the business optimized availability of raw material while managing short-falls in supply of phosphoric acid to ensure improved capacity utilizations which have also contributed to improved profitability levels.

The business was constrained by relatively high levels of working capital and various incentive schemes were introduced throughout the year to continuously focus on containing the working capital levels. Borrowings have also been effectively managed to minimize interest costs.

The total production of DAP and Complexes in 2013-14 from Coromandel's production facilities was 22.55 lakh tons. The new production facility (C-Train) at Kakinada was stabilised during the year. All fertiliser plants have reported improved operational efficiencies and improved substantially in both safety and environmental standards. The timely purchase of raw materials and pro-active forex management also helped the Company to improve overall performance.

Various initiatives were taken to improve the quality of the product and packaging thus assuring best product to customers.

Coromandel in its continuous journey towards improving the SHE practices has achieved the best ever norms in-terms of Safety and Environmental performance for the year 2013-14. The Company has invested and improved the structural integrity at its Vishakapatnam and Ennore plants and will continue to undertake investments in further improving the SHE culture at its Plants.

The Company has been investing continuously in meeting its obligations towards protecting the environment. Towards this step, the Green Visakha project and Green belt development at Kakinada continued as planned. With the assistance of TERI, the Vizag team developed some unique species of trees which can flourish in acidic and alkaline soils. The same were successfully planted in an area of 5 acre.

Introduction of fortified fertilisers was a key area of focus in 2013-14 and a new NP grade 24-24-0 fortified with 8% sulphur was produced commercially at Vizag plant using Shell technology. DAP fortified with zinc was produced commercially in Kakinada plant and single super phosphate fortified with Boron was produced in Ranipet plant. These fortified grades will help ameliorate the deficiencies of sulphur, zinc and boron in Indian soils and are an addition to the range of unique products offered by the Company thereby enhancing value addition to the customers.

Overall, the fertiliser business of the company had a good year and maintained focus on working through inventory overhang, working capital and increasing production through C-Train.

#### **Crop Protection**

#### **Industry Scenario**

Crop protection industry globally registered a growth of 9.4 %, to grow from 49.5 billion dollars in 2012 to 54.2 billion dollars in 2013. Some of the key factors witnessed in 2013 were strong volume growth in all regional markets and improvement in glyphosate prices. The global weather conditions witnessed during the year were very locations specific with US corn and soybean planting season affected by dry weather but had a good growing season while the European regions were affected by excess rainfall. As a result, the crop prices which were relatively high at the beginning of the year moderated over the course of the year.

Among the various regions, Latin America contributed largely to this growth with 22.3% growth to reach a turnover of 14.02 billion dollars and insecticide grew strongly as a segment. Asian market was the only region to register a marginal negative growth of 1.8% and with a turnover of 14.4 billion dollars (however in real terms the market grew by 3.6%)

Market acceptance and usage of Genetically Modified (GM) crops are becoming an integral part of the crop protection business. GM seeds market registered a growth of 8.7% to reach 20 billion dollars. America and Asia are the key regions witnessing this growth.

Indian Industry benefitted from both growth in volumes and increase in prices though excess rains affected consumption in some states. Herbicides and Fungicides recorded good growth in consumption.

#### **Crop Protection Performance**

During the year 2013-14 SBU recorded strong growth over previous years by leveraging its domestic distribution network, scaling up technicals and its direct presence in key Latin America (LATAM) and Asia Pacific (APAC) markets. In its effort to expand its export presence, the SBU has initiated a regional focus approach for its export markets.

Domestic formulations business recorded robust growth through trade and retail chain in all critical markets. To create a new identity and engage farmers in a responsible manner, SBU launched a new umbrella brand "Gromor Suraksha" offering strong value proposition to farmers.

Formulations business could offer a strong portfolio of products in the domestic market through its captive fungicides technical range and introduction of new molecules through its co-marketing tie-up with Multi-National Corporations to strengthen its herbicides range.

During the year the Company and its subsidiary Sabero achieved various other milestones:

- Manufacturing capacity of key molecules enhanced with improved efficiencies
- Consistency product established in quality manufacturing Propineb. The product gained good acceptance globally
- Plant reliability and safety improved with reconstruction of certain plants in Sarigam to ensure higher capacity and volumes in the coming years

- Leveraged existing portfolio of product registrations to scale up volumes across geographies
- Increased volumes and presence in Central America through subsidiary in Mexico

Through its increased reach and strong portfolio of products, SBU is set to capture emerging growth in consumption of agro chemicals, in the drive to increase agricultural production in the country.

#### **Speciality Nutrients**

Specialty Nutrients Division (SND) team was restructured across the country to bring focus and growth to the business. It was reoriented around Crop based units with the objective of providing complete nutrition solutions and enhancing the productivity. The crop approach has vielded rich dividends in its first year of operations through improved awareness about total nutrition concept among the farmers and dealers, resulting in higher sales, liquidation and consequent collections. The business has grown by 18% registering healthy growth in all three product categories-Water Soluble Fertilisers (WSF), Sulphur Products and Micro Nutrients. Coromandel emerged as market leader in Water Soluble Fertilisers and Sulphur product segments. During the year, six new products were introduced to offer need based crop solutions.

The joint venture with SQM Chile. Coromandel SQM (CSQM), which has been helping Coromandel through knowledge sharing and new product introduction, has grown in its operations significantly during the year. Business aims to build on SQM's sound technical crop knowledge to continue its market leadership in WSFs.

#### Retail

Retail showed robust performance in 2013-14 registering an impressive 55% growth in the non-fertiliser segment. A number of new initiatives and processes were introduced this year to facilitate long term growth and stores were positioned as a "Complete Farming Solution" platform through range expansion in Non-Fertilisers.

Visual merchandizing was introduced in retail centers to improve store presentation and focus on providing the customer a consistent, high quality presentation of the product offerings. The business leveraged technology to provide cutting edge services through initiatives like 'Gromor Webinar' and 'Gromor Scientist' which educated the farmers on scientific agricultural practices to improve productivity.

The business commenced the extension of farm credit provided by banks to farmers through select retail center. This credit is then used by the farmers to purchase farm inputs at the retail center. The business also leveraged IT and improved operational efficiencies of stores.

Currently Retail operates close to 690 stores in the State of Andhra Pradesh and Karnataka and planning entry into Maharashtra and TamilNadu.

### Strengths and opportunities:

Coromandel produces DAP & Complex fertilisers from three manufacturing locations - Vishakapatnam, Kakinada and Ennore- that are all strategically located to serve key

markets of Andhra Pradesh, Karnataka, Tamil Nadu and Maharashtra. With the merger of Liberty Phosphate, the Company has expanded its geographical presence to Northern and Western markets. The Company's brands Gromor and Godavari are all well established. The brand equity enjoyed by these brands in combination with the proximity of the manufacturing locations to key markets is one of the key strengths enjoyed by Coromandel.

Over a period of time the Company has been expanding the capacities and the plants are capable of producing different grades of complex fertilisers including urea based grades at all locations. The Company has also created adequate infrastructure facilities and storage facilities commensurate to the production capacities which help in managing volatility in raw material prices and ensuring uninterrupted production. Production facilities for intermediates like phosphoric acid and sulphuric acid in Vizag and Ennore help in capturing value addition in own manufacture and derisk the business. Each unit also has flexibility in processing of different types of raw materials like rock and phosphoric acid irrespective of the countries of origin and maintaining their efficiencies of operations. Captive power source and stake in Andhra Pradesh Gas Power Corporation Limited (APGPCL) helps in keeping the conversion cost under control and efficiencies at par with best in the Industry. The Company has established key strategic tie-ups for raw materials and this ensure sustained availability of materials to operate the plant at optimal levels of production.

The Company augments its strong presence in fertilisers with offerings in the Agri-Chemicals (pesticides, fungicides and herbicides), Specialty Nutrients and Organic segments. This complete basket of offerings to the farming community allows Coromandel to address all the needs of its customer base and offer holistic solutions. As part of its continuing efforts to provide holistic solutions, Coromandel undertakes farm demonstrations using its products while highlighting scientifically proven agricultural practices and conducts soil tests to identify deficiencies and provides tailored advice to the farming community. The company is also conducting pilot trials for providing farm mechanization services to the farmers and improve agricultural productivity. This combination of a complete basket of products and dissemination of scientifically proven techniques enables Coromandel to build loyalty with farmers.

The vast product offerings of the Company's SND business - Primary, Secondary and Micro nutrients - based around crop and soil requirements fulfil complete crop nutrition needs. The business will continue to develop the crop solutions through a knowledge driven approach. With higher price realization on horticulture crops, the segment will be the next big opportunity. Aggressive support by State governments for drip irrigation programs makes the WSF segment a high growth proposition. Catering to crop needs through customized solutions will be the driver for the next level of growth.

The Company operates Mana Gromor and Namma Gromor retail centers in Andhra Pradesh and Karnataka, respectively, through which it markets its products directly to the farmers. These Retail centers have become the face of the Company in rural locations and allow for first-hand information exchange communication with the farming community. In its 5th year of operation in the Andhra Pradesh, the Mana Gromor Brand Equity has grown to 5.6 which is considered a 'Very Strong' brand.

The Fertiliser Technology Centre at Visakhapatnam has strengths in process and product development. The company will broaden the scope of Fertilisers R&D to include agronomic evaluation of products in order to integrate product and process development with performance evaluation and thereby provide validated solutions for improving Plant Nutrition and Soil Health.

#### **Outlook**

Having weathered the headwinds from multiple directions in 2012-13- forex, high prices, imports, high channel inventories and a failed monsoon - Coromandel has made significant strides in 2013-14 to position the business for long-term growth. The Company will continue to focus on maintaining cost leadership in the industry and will focus on further reducing costs. With the commissioning and stabilization of C-Train, the Company has positioned itself to be the leading Phosphatic fertiliser player in the country. In addition, the Company has improved its manufacturing facilities at Visakhapatnam and Ennore to ensure sustainable operations for the long-term. Besides this, the company is looking forward towards attaining selfsufficiency of Visakhapatnam unit in terms of phosphoric acid requirements. With this we will be able to meet the requirements of manufacturing higher volumes and maintain our cost leadership. We are confident that the manufacturing base of the Company has been positioned to be capable of meeting the needs of the phosphatic fertiliser sector.

The business will continue to strengthen itself as a Complex fertiliser player by offering region specific value added solutions to the farmer and pursue fortified fertilisers (B, ZN, S) to address soil deficiencies. With the acquisition of LPL and LUL, Coromandel has positioned itself to cater to a different customer base in a geography where Coromandel brands have relatively low presence. The company will leverage marketing synergies across both businesses to maximize sales of SSP and Complex fertilisers.

In 2014-15 the company will commercialize the technologies developed in 2013-14 for several specialty products - water solubles, sulphur and mirconutrients. The company will also develop fortification technology for enhancing the performance of existing fertiliser grades through incorporation of proprietary additives. In the area of Agronomic research, the company will conduct extensive trials with the objective of mapping products to different soil/crop combinations.

In the current business environment, the Company will maintain strong focus on working capital levels to reduce interest costs and unlock cash from trade channels. Finally. the Company will continue to actively manage foreign exchange exposure and continually optimize positions to reduce downside risk to the business.

Growing demand for food grains to feed a larger population. food security legislation, limited land and water resources are all factors which will be key drivers of future growth for agri-input and crop protection products. With the depreciation of currency and increasing global demand for generics, Indian Industry is expected to benefit from growth in exports of agrochemicals significantly in coming years. In order to address the growing need, the Company will focus on specialities and scale up formulation sales based on captive technicals including additional range being manufactured by Sabero. The Company is also actively expanding its global footprint by leveraging Sabero and will continue to increase its presence in Latin America, Africa and South East Asia. In addition, the Company will continue to maintain a global focus and increase its reach by increasing its portfolio of global registrations. The company will also increase its strengths in R&D by pursuing the establishment of a product synthesis center with capability to develop combination products.

The SND business will leverage its knowledge driven crop approach to capture the emerging markets across the country. The team will focus on providing complete nutrition solutions in high potential crop clusters by addressing customer needs and requirements. Customized crop products to farmers and dealers will be the key drivers for growth in the period ahead. Crop Knowledge will form core of this approach which will be acquired through tie ups.

Retail focus in 2014-15 will be on offering significantly superior customer value proposition compared to general trade and improved execution. Coromandel Retail has been steadily gaining customer trust by offering complete farming solution including high quality products at fair prices. Market Research initiatives like setup of Farmer Panels and Continuous Feedback Systems will be used to understand latest trends and developments in farming and tapping lateral needs of farmers. Market Research information will be leveraged to design customer loyalty programs and reward systems. Number of stores extending Farm credit service will be scaled up.

Extensive CRM systems will be introduced at store level to track Store team reach and effective implementation of customer service. Information Technology (IT) enabled technical advisory services will be provided to enhance the stores' technical strength. Focus on 'Gromor Webinar' and 'Gromor Scientist' and conducting precision farming demos will continue. All customer initiatives will be aligned to increase farmers' Return on Investment.

## **Risk management**

#### Overview

Risk Management at Coromandel is an integral part of our business model, focusing to mitigate adverse impact of risks on our business objectives and enable the Company to leverage market opportunities effectively.

With the implementation of additional supporting infrastructure elements, the company is in the process of implementing Comprehensive Enterprise Management, which will cover full spectrum approach to Risk Management across the enterprise. This will result in

movement along the Capability Maturity continuum from Comprehensive to Integrated to Strategic levels.

# **Risk Management Framework**

#### **Risk Management Structure**

The Risk Management structure at Coromandel spans across different levels which form the various lines of defense in risk mitigation. Coromandel has a Risk Management Committee, comprising of an independent director, who chairs the committee meetings, and the Managing Director. The committee members along with the senior executives and Business Heads of the Company carry out regular review of risk management practices.

#### **Risk Categories**

The risks associated with our business are broadly classified into six major categories.

- Environmental Risk: due to adverse effects on living organisms and environment by effluents, emissions, wastes etc., arising due to our organization's activities.
- Economic Risk: due to downturn or adverse political situations which may negatively impact on our organizational objectives.
- Regulatory Risk: due to inadequate compliance to regulations, contractual obligations or any other statutory violations leading to litigations and loss of reputation.
- **Operational Risk:** inherent to business operations including manufacturing and distribution operations. tangible or intangible property, any other business activity disruptions.
- Financial Risk: to organization due to major fluctuations in currency market, Rise in Interest Rates and possible non recovery of debts.
- HR & Legal Risk: due to attrition of any Key Managerial Person or disruption of operations due to any other human resources issue.

The key risk management practices include those relating to risk assessment, measurement, monitoring, reporting, mitigation actions and integration with strategy and business planning.

The key risks associated with various processes of Company's business are analysed in detail covering causes and sources of the risk, a logical sequence of triggering events (Key Risk Indicators), positive and negative consequences and the likelihood of occurrence of such consequences and the severity of the impact both in qualitative and quantitative terms. The Key Risk Indicators are mapped to the job function of respective executives and the reporting & monitoring frequencies are also defined.

The identified key risks at the Entity Level are evaluated on quantitative, semi-quantitative and qualitative aspects of impact for timely decision on its treatment.

The key risks associated with the Company's business, its likely impact and the mitigation mechanism evolved are discussed hereunder. The evaluation of risk is based on management's perception and the risks listed below are not exhaustive.

RISK	RISK IMPACT	MITIGATION PLAN
Environmental / Economic / Regulate		
Handling and storage of hazardous materials incl., Ammonia , SO2 etc.	<ul> <li>Impact on operations</li> <li>Stoppage of production</li> <li>Accidents resulting from release of the hazardous materials and consequent claims</li> </ul>	<ul> <li>Strict PSMS Implementation</li> <li>Strict adherence to maintenance / inspection schedules, training and emergency / disaster management plans.</li> <li>Public Liability Insurance Policy</li> <li>ISO 14001 &amp; OHSAS 18001</li> </ul>
Un-treated effluents causing pollution  Non-compliance with Legal / Regulatory / Tax Compliance -Including other Countries	<ul> <li>Revocation of factory license</li> <li>Civil / criminal action</li> <li>Disruption of operations</li> <li>Legal proceedings against the Company and its officials.</li> </ul>	<ul> <li>Augmenting ETP facilities</li> <li>Strict adherence to PC standards</li> <li>Understanding / awareness of regulations and statutes</li> <li>Engagement / advice by</li> </ul>
Non compliance with FCO Standards & Specifications		<ul> <li>renowned lawyers and experts</li> <li>Monitoring regulatory changes</li> <li>Rigid quality checks at Plants</li> <li>Test verification of bags</li> <li>Reprocessing of non-standard</li> </ul>
Change in Government Subsidy Policies	<ul> <li>Impact on turnover / working capital</li> <li>Change in product mix</li> <li>Change in distribution pattern</li> </ul>	materials     Better bags handling procedures     New NBS Policy - greater clarity / certainty     New grades / customized Fertilisers     Increased focus on non-subsidy Business     Optimisation of rail road
Restriction on sale / usage of some crop protection products in India / abroad	- Impact on turnover / profitability - Negative publicity	transportation.  Liaison with Government  Development of newer and safer technical;  Extension of product life-cycle.
Operational Risks		
Volatility in the price of key raw materials	<ul> <li>Impact on revenues</li> <li>Increased cost of production</li> <li>Increase in working capital requirement</li> <li>Volume shrinkage</li> </ul>	<ul> <li>Close monitoring of international prices of raw materials</li> <li>Tie-up for expanded product range</li> </ul>
Introduction of pest / resistant BT crops or change in crop pattern	- Impact on turnover / profitability	<ul> <li>Identification of new off-patent molecules</li> <li>R&amp;D initiatives</li> <li>Identification of emerging pests and suitable molecules</li> </ul>
Loss due to shrinkage at Rural Retail Centres	- Impact on profitability - Financial loss	<ul> <li>Introduction of new products</li> <li>Close monitoring of inventory, regular inspection / audit</li> <li>Daily MIS</li> </ul>
Financial Risks		
Currency and exchange fluctuation risk	<ul><li>Under recovery of Subsidy</li><li>Impact on profitability</li></ul>	Close monitoring of exchange trend     Forward covers at appropriate time and level
Interest rate risk	<ul><li>Increase in cost of borrowing</li><li>Impact on profitability</li></ul>	<ul><li>Maintain healthy debt-equity and interest cover ratio</li><li>Sustain good credit rating</li></ul>

RISK	RISK IMPACT	MITIGATION PLAN
Credit risk	<ul><li>Impact on working capital -</li><li>Dues becoming bad</li><li>Loss of interest</li></ul>	<ul><li>Review of credit evaluation and limits</li><li>Close monitoring receivables</li></ul>
Liquidity risk - Delay in subsidy settlement	- Impact on working capital - Increase in cost of borrowing	<ul> <li>Close monitoring of subsidy dues</li> <li>Increased working capital facilities</li> <li>Securitization of subsidy dues</li> </ul>
Legal & Human Resource		
Contractual Liability Risk	- Disruption of operations - Impact on turnover & profitability	<ul> <li>Clearance of contracts by legal cell</li> <li>Independent experts' services for important contracts</li> </ul>
Attrition of skilled / trained manpower	- Disruption of operations - Knowledge dissipation	<ul> <li>Compensation revision inline with market</li> <li>Succession Planning</li> <li>Career planning and training</li> </ul>

In addition, IT related risks can result in loss of important data etc., leading to disruption in operations. These are addressed through adequate back-up mechanism, including Disaster Recovery Centre, authorization verification, regular training programs, regular purchase of licenses in line with the business requirement and other preventive measures.

The assets of the Company, including its plant and machinery, as well work in process, inventory and Finished stocks are adequately insured against loss or destruction by fire and allied perils.

#### **Internal Controls**

Coromandel has adequate internal controls consistent with the nature of business and size of the operations, to effectively provide for safety of its assets, reliability of financial transactions with adequate checks and balances, adherence to applicable statues, accounting policies, approval procedures and to ensure optimum use of available resources. These systems are reviewed and improved on a regular basis.

Coromandel has a comprehensive budgetary control system to monitor revenue and expenditure against approved budget on an ongoing basis.

The Company has its own corporate internal audit function to monitor and assess the adequacy and effectiveness of the Internal Controls and System across all key processes covering various locations. Deviations are reviewed periodically and due compliance ensured. Summary of Significant Audit Observations along with recommendations and its implementations are reviewed by the Audit Committee and concerns, if any, are reported to Board.

#### **Finance**

The Company's overall financial performance for the vear 2013-14 has been good. The total revenue stood at ₹ 9442 crore in 2013-14 as compared to ₹ 8627 crore in the previous year. The Company's PBT is ₹ 494 crore as compared to ₹ 566 crore in the previous year.

The Company generated ₹835 crore (2012-13: ₹818 crore) of cash surplus from its operations, before changes in working capital and after adjusting for the changes in working capital the net cash generated from operations is ₹ 1452 crore (2012-13: ₹ 998 crore).

During the year, the Board of Directors of the Company, LPL and LUL in their respective meetings held on 28 September 2013 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of LPL and LUL with the Company. Pursuant to the Scheme, sanctioned by the Hon'ble High Court of Judicature of Andhra Pradesh ('AP') vide their Order dated 7 April 2014 and by the Hon'ble High Court of Judicature of Gujarat vide their order dated 24 April 2014, the entire business undertaking of LPL and LUL including all assets and properties, debts, liabilities and duties and obligations have been transferred to and vested in the Company, retrospectively with effect from 1 April 2013 (the Appointed Date as per the Scheme). The certified copies of the aforesaid High Court Orders have been filed with the respective Registrar of Companies and the Scheme has been given effect to in these financial statements.

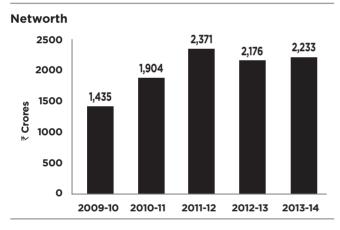
During the year, the Board of Directors of the Company and its subsidiary, Sabero Organics Gujarat Limited ("Sabero"), in their meetings held on 24 January 2014 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of Sabero with the Company subject to the approvals of the stock exchanges, the respective shareholders and creditors, the concerned High Courts and other regulators. The Company has received their noobjection to the Scheme from the stock exchanges and has filed application before the concerned High courts for convening the shareholders and creditors meetings.

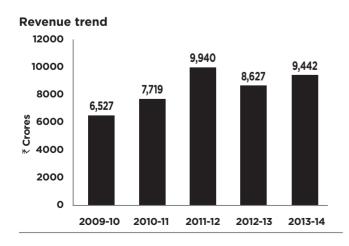
The Company during the previous year had issued and allotted 28,28,17,658 9% Unsecured Redeemable Nonconvertible Fully Paid Bonus Debentures of ₹ 15 each for every equity share, aggregating ₹ 424 crores to the shareholders by appropriating the General Reserve through a Scheme of Arrangement (Scheme) approved by Hon'ble High Court of Andhra Pradesh and other relevant authorities. As per the terms of the Scheme, the Company

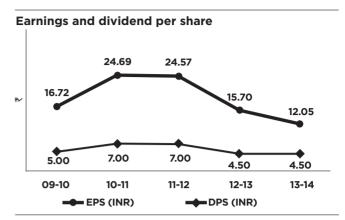
also had a right to prepay the entire amount of debentures by giving prior notice to the debenture holders. During the current year, the Board authorized Committee of Directors of the Company, in its meeting has exercised the option to prepay the debentures and approved early redemption. Accordingly, the said debentures were redeemed during the year.

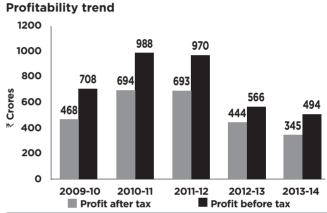
Challenging market conditions over the last two years have resulted in additional credit being extended to the trade channel. Sustained efforts by the Company to release money locked in trade and subsidy receivables have led to a reduction of ₹ 377 Cr in net working capital. The Company repaid Bonus Debentures of ₹ 424 Cr in the month of March 2014, out of the improved trade and subsidy collections. As a result, Company's long term debt: equity ratio has come down to 0.15 compared to 0.37 in the previous year and the total debt: equity ratio has come down to 0.64 as against 1.04 in the previous year. The Company's liquidity position continues to remain healthy with year-end cash and bank balance of ₹457 crore of temporary surplus retained in short term bank deposits/ current accounts in addition to term deposits of ₹ 285 Cr with HDFC Limited. The Company's long term credit rating by 'CRISIL' continued to be 'CRISIL AA+ (stable)' and short term debt rating at "CRISIL A1+".

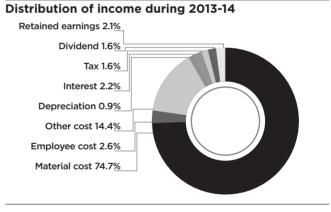
# Value creation and financial analysis

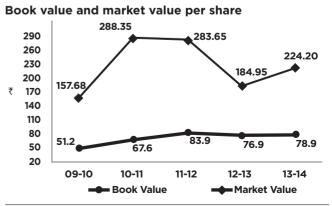












#### **Human resources/Industrial relations**

During the year, industrial relations across all the plants continued to remain cordial. Coromandel has received the 'Best Management Award' by Labour Department of Government of Andhra Pradesh on 1st May 2013 in recognition of its harmonious Industrial relations, Industrial productivity and commendable contribution towards the welfare of labour.

Coromandel strongly believes in continuous Learning and Development (L&D) with an aim to build competitive advantage for its current & future business needs. The focus on Customer Centricity has been enhanced through its structured L&D and Reward & Recognition programs. The training initiative 'SAVE' has been launched, enabling employees' behavioural shift from traditional product centric approach to providing solutions to customer. Advitiya, a development program was also initiated, designed to build capabilities of sales managers in the areas of channel management, customer management and people management.

Coromandel continued its focus on building technical competency of customer facing staff through Certified Farm Advisor (CFA) Program in association with Acharya N.G. Ranga Agricultural University, Hyderabad. The program prepared field executives to improve the productivity of the farming community by enhancing the knowledge and skills and providing insights into agricultural practices, Coromandel has completed the surveillance audit and received the ISO 10015+ recertification for Training Quality Management system by CSEND, Geneva, which indicates the robustness and deployment effectiveness of L&D initiatives.

In view of the rapid changes and intense competition in the industry, a need to redefine the organisation structure in the Sales & Marketing function that would be agile and responsive to the market conditions was felt. Accordingly, the Sales & Marketing branches were reorganised by restructuring the 16 branches across the country into 6 Divisional offices. This new structure will leverage the diverse strengths of the various businesses and deliver enhanced value for customers.

Coromandel strongly believes the primary success of any mergers and acquisitions lies in the first step of integrating people and people related processes. In line with that. Coromandel has integrated HR processes and deployed practices like Policy Deployment, Position Description, Performance Management System and Learning & Development initiatives in Liberty Phosphates Limited and Sabero Organics Gujarat Limited.

As the organization keeps aggressively expanding its domestic and global footprint, keeping the ever increasing workforce across geographies connected to the Senior Leadership is important. An enterprise wide Communication Program under the "Chronicle" brand was initiated. As part of this two way communication initiative the Managing Director and Business Heads address to employees across businesses and locations through webex on a quarterly basis. 'Chronicle' has won the National Award for the best internal communication initiative from Public Relations Society of India in December 2013.

Coromandel promotes integrity, trust and openness in the organization at all levels by living its Values & Beliefs -"The 5 Lights". Every employee undergoes an awareness session on the Five Lights, Coromandel Guide to Business Conduct (CGBC), Whistleblower Policy and Prevention of Sexual Harassment Policy. An undertaking to abide by the CGBC and other policies mentioned above is taken from each employee.

Coromandel has continuously increased the thrust on Total Employee Involvement in TQM for focused improvements in the areas of productivity, cost, efficiency and safety by encouraging sharing & learning of best practices across locations, external platforms and industries. Employee involvement in TQM initiatives has won various accolades in prominent Quality forums including:

- Outstanding and Excellence awards for its best Kaizens in 9th QCFI Kaizen competition, Chennai, January 2014.
- Indian National Suggestion Scheme Association's Award for Excellence in Suggestion Scheme, Best idea Exhibit, Best Suggestion Case study, New Delhi, February 2014.

The total number of employees in the Company was 8145 Nos. (Permanent:3329 and Outsourced & Trainees: 4816) as on March 31, 2014.

#### Caution Note:

The statements in the MD&A report describing your Company's expectations are "forward looking statements". Actual results may differ owing to environmental and business dynamics.

# **Annexure to the Directors' Report**

#### DIRECTORS' RESPONSIBILITY STATEMENT

The Board of Directors of Coromandel International Limited confirm that in the preparation of the Statement of Profit and Loss for the year ended 31st March 2014 and the Balance Sheet as at that date ("financial statements"):

- the applicable accounting standards have been followed
- · appropriate accounting policies have been selected and applied consistently and judgments and estimates that are reasonable and prudent have been made so as to give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit of the Company for that period.
- · proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud

and other irregularities. To ensure this, the company has established internal control systems, consistent with its size and nature of operations, subject to the inherent limitations that should be recognized in weighing the assurance provided by any such system of internal controls. These systems are reviewed and updated on an ongoing basis. Periodic internal audits are conducted to provide reasonable assurance of compliance with these systems. The Audit Committee meets at regular intervals to review the internal audit function.

- Proper systems are in place to ensure compliance of all laws applicable to the Company.
- The financial statements have been prepared on a going concern basis.

On behalf of the Board

A Vellayan Chairman

Place: Hyderabad Dated: 12th May 2014

Information under Section 217 (1) (e) of, the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 and forming part of Directors 'Report.

### A. CONSERVATION OF ENERGY

Company has formed Operational Improvement Teams and various energy conservation schemes formulated by the Teams have yielded considerable energy savings during the year 2013-14.

At Visakhapatnam Plant, the following improvements were implemented which resulted in energy savings:

- 1600KVA transformer was replaced by 250KVA transformer in GFCL terminal, resulting in minimizing transformer losses
- Quick melter wall thickness was increased by 6" to minimize water seepage and avoid consequent energy consumption
- Insulation for 5 Kilometer long 16" Ammonia pipe line renewed, resulting in lower heat losses from
- Modern high efficiency 2 nos 400 KWH seawater pumps have been installed replacing old 2nos 600 KWH pumps.
- · Replaced age old glycol heater with new glycol heater

ENCON and SGA teams have been constituted to constantly look at the energy conservation and other improvement schemes.

### **B. TECHNOLOGY ABSORPTION**

- Deployed SS310 piping for acid circulation lines, replacing age old cast iron piping
- Upgradation of PLC from S5-S7 for B bagging machine
- Some of the pumps, blowers, storage tanks, variable frequency drives, motors, motor control centres and heat exchangers were replaced with higher capacity and efficient modern equipment.
- Installed modern analytical instruments, process equipment, inspection & condition monitoring equipment and weigh scales for better process control and compliance

#### C. RESEARCH AND DEVELOPMENT

At Visakhapatnam Plant

- · Trials were conducted with different grades rock phosphates for production of Phosphoric acid and Single Super Phosphate (SSP)
- Commercialised 24-24-0-8S production
- Two new fortified grades produced on commercial scale using in-house know-how - Zincated DAP and Boronated SSP.
- · Production technologies developed for several specialty products designed to deliver sulphur and micronutrients to the soil.

# R & D Expenses incurred at the in-House Approved D. FOREIGN EXCHANGE EARNINGS AND OUT GO Centres

₹ In Lakhs

		₹ In Lakhs
Nature of Expenses	2013-14	2012-13
Capital Expenditure	111	142
Revenue Expenditure	419	391

Nature of Expenses	2013-14	2012-13
Used	589217	513051
Earned	13988	10883

# **FORM A**

		Current Year 2013-14	Previous Year 2012-13
Α.	Power & Fuel consumption		
1.	Electricity		
	a) Purchased		
	Units (Lakh Units)	1,497.18	1,015.51
	Amount (₹ Lakhs)	8,238	5,902
	Rate / Unit (₹ / kwh)	5.50	5.81
	b) Own generation		
	Through DG Sets		
	Units (Lakh Units)	16.46	122.84
	Units / litre of HSD	3.17	4.16
	Rate / Unit (₹ / kwh)	20.19	15.00
	Through TG Set		
	Units (Lakh Units)	382.21	342.26
	Units / litre LSHS		
	Rate / Unit (₹ / kwh)	0.32	0.36
2.	Coal		Not used
	Quantity (MT)	5,142.65	-
	Total cost (₹ Lakhs)	354.14	-
	Rate / Unit (₹ / MT)	6,886.00	-
3.	a) Fuel: Furnace oil / LSHS		
	Quantity (K. Litres)	1,383.52	4,046.01
	Total cost (₹ Lakhs)	734	2,164
	Rate / Unit (₹ / K. Litres)	53,055	53,486
	b) Compressed Natural Gas		
	Quantity SM³ in Lakhs	87.21	57.83
	Total amount (₹ In Lakhs)	1,890	1,149
	Average Rate per 1000 SM³ (₹)	21,679	19,886
В.	Consumption per MT of Fertilisers Produced		
	Electricity (KWH)	63.28	79.24
	Fuel: Furnace Oil / LSHS (K.Litres)	0.0011	0.0042
	Compressed Natural Gas (SM³)	4.34	3.54

# Statement under Section 217(2A) of the Companies Act, 1956

## a) Employed throughout the Financial Year and in receipt of remuneration aggregating ₹ 60,00,000 or more

Name, age and Qualification	Designation and nature of duties	Date of commence- ment of employment	Experi- ence in years	Remunera- tion (₹)	Last Employment
Kapil Mehan, 55 Graduate in Vet. Science, PGDM (Agri) (IIMA)	Managing Director	20-09-2010	33	2,28,54,123	Executive Director Tata Chemicals Limited
Arun Leslie George, 47 M.A(SW), PMIR	Sr Vice President & Head of HR	01-10-2003	24	83,58,213	Deputy General Manager- HR EID Parry (India) Limited
P Gopalakrishna, 55 B.Sc (Ag), PGDM (IIMA)	Sr Vice President- Spl. Nutrients & Business Development	01-12-2003	31	75,06,421	Deputy General Manager- Marketing EID Parry (India) Limited
S Govindarajan, 51 B.Tech. (Mech), GDMM (IIMM)	Sr. Vice President & Head - SSP Business	26-09-1992	29	84,48,430	Asst. Manager National Fertilisers Limited
S Sankarasubramanian, 44 B.Sc, ICWA	Sr Vice President & Chief Financial Officer	01-12-2003	23	72,07,905	Deputy General Manager - Finance EID Parry (India) Limited
R. D. Singh 52 Ph.D in Agronomy PLAM (IIMC)	Sr. Vice President & Head of Retail	16-05-2012	29	76,19,131	Vice President - Marketing Matix Fertilisers and Chemicals Limited
b) Employed for part of th	e Financial Year and in recei	pt of remunera	tion aggreg	ating ₹ 5,00,0	00 per month or more
Dr G Ravi Prasad, 58 Ph.D in Agricultural Chemicals	President - Marketing Fertilisers & Organic	01-04-2007	31	54,37,826	Vice President-Commercial Zuari Industries Limited

- 1. Remuneration includes salary and allowances, commission where applicable, Company's contribution to Provident Fund, Superannuation Fund and Group Gratuity Scheme, reimbursement of medical expenses at actuals, and monetary value of perquisites calculated in accordance with the Income Tax Act/Rules.
- 2. The employment of all employees of the Company is of contractual nature.
- 3. There are no employees in the service of the Company within the category covered by Sub-Section (2)(iii) of Section 217(2A) of the Companies Act, 1956.
- 4. None of the above employees is a relative of any Director of the Company.

On behalf of the Board

Place: Hyderabad Dated: 12th May 2014 A Vellayan Chairman

# Disclosure pursuant to Clause 12 of SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines 1999

	Nature of Disclosure	Particulars			
а.	Options granted	No Options were granted during the granted upto date is 75,72,000. Each Oright to subscribe to one equity share of \$\frac{3}{2}\$	ption gives the grantee a		
b.	The pricing Formula	The Options carry a right to subscribe to equity shares at the closing price on the Stock Exchange in which there was highest trading volume, prior to the date of grant of the Options.			
c.	Options vested	52,03,962			
d.	Options exercised	33,87,926			
e.	The total no of shares arising as a result of exercise of option	33,87,926			
f.	Options lapsed/surrendered	17,82,898			
g.	Variation of terms of Option	Vesting schedule has been varied in certain cases. The exerciperiod for the all the options vested in the 2 <sup>nd</sup> , 3 <sup>rd</sup> and 4 <sup>th</sup> year has been extended from 3 years to 6 years.			
h.	Money realised by exercise of Options	₹ 1,632.48 lakhs			
i.	Total no of Options in force	24,01,176			
j.	(i) Details of Options granted to Senior	Name and Designation	No of Options granted		
	Management Personnel	Mr Kapil Mehan Managing Director	9,46,000		
		Dr G Ravi Prasad President-Marketing Fertilisers & Organic	2,70,400		
		Mr Arun Leslie George Sr Vice President & Head of HR	2,70,400		
		Mr P Gopalakrishna Sr Vice President-Speciality Nutrients and Business Development	2,70,400		
		Mr S Sankarasubramanian Sr Vice President & Chief Financial Officer	1,37,200		
	(ii) Any other employee who received a grant in any one year of Option	Mrs Hima Srinivas	1,20,000 1,44,000		
	amounting to 5% or more of Options	Mr K Sankaranarayanamoorthy	1,44,000		
	granted during the year	Mr Manoj K Agarwal	91,400		
		Mr Parvez Sheikh	80,000		
		Mr R Vaidyanathan	80,000		
		Mr Suri V	96,000		
		Mr K Muruganandham Mr M Ravindra Rao	96,400		
		Mr Hari Shankar	72,000 72,000		
	(iii) Employees who were granted Options, during any one year, equal to or exceeding 1% of the issued capital of the company at the time of grant.	None	72,000		
k.	Diluted Earnings Per Share (EPS) pursuant to issue of shares on exercise of Option calculated in accordance with Accounting Standard AS-20.	₹ 12.03 per share			

l. (i)	Method of calculation of employee compensation cost	the intrinsic value method of accounting to acc Options issued under the ESOP Scheme 2007. The sto compensation cost as per the intrinsic value metho financial year 2013-14 is Nil.			
(ii	Difference between the compensation cost using the intrinsic value of the stock Options (which is the method of accounting used by the company) and the compensation cost that would have been recognized in the accounts if the fair value of Options had been used as the method of accounting.				
(ii	i) Impact of the difference mentioned in	14et ilicollie		₹ in lakhs	
(ii) above on the profits of the company		As reported		34485	
		Less: fair value compensation	cost	357	
		(Black Sholes model)		34128	
(iv	) Impact of the difference mentioned in		Basic (₹)	Diluted (₹)	
(ii) above on the EPS of the company		As reported	12.05	12.03	
		As Adjusted	11.93	11.91	
	Weighted Average exercise price of Options  Weighted average fair value of Options	₹ 68.38 per equity share			
n. (i)	Method used to estimate the fair value of Options	Black Sholes Model			
(ii)	Significant assumptions used (weighted average information relating to all grants):				
	(a) Risk-free interest rate	8.0%			
	(b) Expected life of the Option	4-6 years			
	(c) Expected volatility	0.39 - 0.47			
	(d) Expected dividend yields	700%			
	(e) Price of the underlying share in	Date of grant		Market Price (₹)	
	market at the time of option grant	31.8.2007 44.58			
				56.08	
		22.4.2008 67		67.88	
		22.7.2008		59.95	
		22.10.2008		62.75	
		18.3.2009		62.75 45.10	
		18.3.2009 19.10.2010		62.75 45.10 317.30	
		18.3.2009		62.75 45.10	

# **Report on Corporate Governance**

Pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges in India, compliance with the requirements of Corporate Governance is set out below:

# Company's Philosophy

Coromandel International Limited (Coromandel) a constituent of the Murugappa Group is committed to the highest standards of corporate governance in all its activities and processes.

Coromandel looks at corporate governance as the corner stone for sustained superior financial performance, for serving all its stakeholders and for instilling pride of association. Apart from drawing on the various legal provisions, the group practices are continuously benchmarked in terms of the Confederation of Indian Industry (CII) Code and international studies. The entire process begins with the functioning of the Board of Directors ('Board'), with leading professionals and experts serving as independent directors and represented in the various Board committees. Systematic attempt is made to eliminate informational asymmetry between Executive and Non-Executive Directors.

Key elements of corporate governance are transparency, disclosure, supervision and internal controls, risk management, internal and external communications. and high standards of safety, health, environment, accounting fidelity, and product and service quality. The Board has empowered responsible persons to implement its broad policies and guidelines and has set up adequate review processes.

The following is a report on the corporate governance.

#### 1. Board of Directors

### Composition and size of the Board

Presently the Board comprises of seven Directors of which the Managing Director is an Executive Director. Out of the six Non-Executive Directors. three are Independent Directors and two Directors are Non Independent Directors. The Non-Executive Directors bring independent judgment in the Board's deliberations and decisions.

#### **Board meetings and attendance**

Six Board Meetings were held during the year as against the minimum requirement of four meetings. The dates on which the meetings were held are as follows:

SI. No.	Date of Meeting	Board Strength	No. of Directors present
1	23 <sup>rd</sup> April 2013	8	8
2	23 <sup>rd</sup> July 2013	8	8
3	28 <sup>th</sup> September 2013	8	6
4	22 <sup>nd</sup> October 2013	8	8
5	24 <sup>th</sup> January 2014	8	7
6	21st March 2014	7	7

Attendance of each Director at the Board Meetings and the last Annual General Meeting (AGM) and the number of Directorship. Membership and Chairmanship in Committees of other Companies.

Name and Designation of the Director	Category Attendance of Director- particulars		No. of other Directorships and Committee Memberships***				
	ship	Board	Last	Director- ships	Committee		
		Meetings	AGM	in other public companies as on 31.03.2014 #	Member	Chairman	
Mr A Vellayan <i>Chairman</i>	Non-Executive	6	Yes	4	-	-	
Mr V Ravichandran Vice Chairman	Non-Executive	6	Yes	4	3	1	
Mr Kapil Mehan Managing Director	Executive	6	Yes	6	1	-	
Mr K Balasubramanian * Director	Non-Executive & Independent	2	Yes	-	-	-	
Dr BVR Mohan Reddy Director	Non-Executive & Independent	6	Yes	3	1	-	
Mrs Ranjana Kumar Director	Non-Executive & Independent	5	Yes	3	1	1	
Mr M M Venkatachalam Director	Non-Executive	5	Yes	8	-	1	
Mr Uday Chander Khanna Director	Non-Executive & Independent	6	Yes	4	2	3	
Dr J S Sarma**	Non-Executive & Independent	2	NA	-	-	-	

Excludes Directorships in associations, private, foreign and Section 25 companies.

Appointed w.e.f. 8th August 2013. Expired on 28th February 2014 and hence ceased to a Director

Represents Directorships/Memberships of Audit and Investors' Grievance Committee of Public Limited Companies as defined in Section 3 of the Companies Act, 1956.

Subsequent to the year ended 31st March 2014, Mr. Prasad Chandran has been appointed as an Additional Director in the category of Independent Director on 18th April 2014.

#### 2. Audit Committee

The terms of reference of the Audit Committee, inter alia, includes the following:

- a) To hold periodic discussions with the Statutory Auditors and Internal Auditors of the Company concerning the financial reports of the Company, internal control systems, scope of audit and observations of the Auditors / Internal Auditors;
- b) Discussion with internal auditors on significant audit findings and follow up thereon;
- c) To review compliance with internal control systems;
- d) To review the quarterly and annual financial results of the Company before submission to the Board;
- e) To make recommendations to the Board on any matter relating to the financial management of the Company, including the Audit Report;
- f) Reviewing the functioning of the Whistle Blower mechanism:
- g) Recommending the appointment/reappointment of statutory auditors and their remuneration.

## **Audit Committee meetings and attendance**

- Five Audit Committee Meetings were held during the year. The dates on which the meetings were held are 23<sup>rd</sup> April 2013, 22<sup>nd</sup> July 2013, 28<sup>th</sup> September 2013, 22<sup>nd</sup> October 2013 and 24<sup>th</sup> January 2014.
- Details of the composition of the Audit Committee and attendance of Members during the year are as follows:

Name	Desig- nation	Category of Directorship		Atten- dance
Mr K Balasubramanian *	Chairman	Non-Executive Independent	&	2
Mr Uday Chander Khanna @	Chairman	Non-Executive Independent	&	5
Dr BVR Mohan Reddy	Member	Non-Executive Independent	&	5
Mr M M Venkatachalam	Member	Non-Executive		3

<sup>\*</sup> Retired on 23<sup>rd</sup> July 2013

The Company Secretary is the Secretary of the Committee. The Managing Director, Chief Financial Officer, Senior Vice Presidents, General Manager-Management Audit and Risk Management, along with the Statutory Auditors and the Cost Auditors are invitees to the Audit Committee.

The Chairman of the Audit Committee, Mr K Balasubramanian, was present at the Annual General Meeting of the Company held on 23<sup>rd</sup> July 2013.

## 3. Subsidiary Companies

The Company does not have any material unlisted Indian subsidiary in terms of Clause 49 of the Listing Agreement. However, the Minutes of the Meetings of Board of Directors of all the subsidiary companies are periodically placed before the Board of Directors of the Company.

#### 4. Remuneration to Directors

# a) Remuneration & Nomination Committee

- The main scope of the Committee is to determine and recommend to the Board the persons to be appointed/reappointed as Executive Director/Non Executive Director.
- The Committee also determines and recommends to the Board on the financial component and the incentive/commission to the Executive Directors.
- The Committee has also been appointed for administration of the Employee Stock Option Scheme 2007.

# **Remuneration & Nomination Committee meetings** and attendance

- Two meetings of the Committee were held during the year, on 23<sup>rd</sup> April 2013 and 23<sup>rd</sup> July 2013.
- Details of the composition of the Remuneration & Nomination Committee and attendance of Members during the year are as follows:

Name	Designation	Category of	Atten-	
		Directorship	dance	
Mr. BVR Mohan	Chairman	Non-Executive	2	
Reddy		Independent		
Mrs. Ranjana	Member	Non-Executive	2	
Kumar		Independent		
Mr M M	Member	Non-Executive	1	
Venkatachalam				

# b) Remuneration Policy

## **Executive Directors**

The compensation of the executive directors comprises of fixed component and a performance incentive/commission. The compensation is determined based on levels of responsibility and scales prevailing in the industry. The performance

<sup>@</sup> Appointed as Chairman w.e.f. 23rd July 2013

incentive/commission is determined based on certain pre-agreed performance parameters.

The executive directors are not paid sitting fees for any Board / Committee meetings attended by them.

#### **Non-Executive Directors**

The compensation of the non-executive directors is in the form of commission paid out of profits. Though the shareholders have approved payment of commission upto 1% of net profits of the Company for each year, calculated as per the provisions of the Companies Act, 1956. the commission paid to the directors is usually restricted to a fixed sum. This sum is reviewed periodically taking into consideration various factors such as performance of the Company, time spent by the directors for attending to the affairs and business of the Company and extent of responsibilities cast on directors under general law and other relevant factors. Depending on the time and efforts put in by the directors towards the affairs of the Company, the directors are also paid a differential remuneration. The aggregate commission paid to all non-executive directors

currently is well within the limit of 1% of net profits as approved by the shareholders. The nonexecutive directors are also paid sitting fees as permitted under the relevant statutory provisions for every Board / Committee meeting attended by them.

### **Shareholdings**

The details of Shareholdings of the Non Executive Directors in the Company as at 31st March 2014 are as follows:

Name	No. of Shares
Mr A Vellayan	118510
Mr V Ravichandran	40193
Dr BVR Mohan Reddy	48000
Mrs Ranjana Kumar	Nil
Mr M M Venkatachalam	100156
Mr Uday Chander Khanna	Nil

# c) Details of remuneration paid to the Directors for the year:

The details of remuneration paid/payable to the Managing Director for the financial year ended 31st March 2014 is as follows:

Amount ₹

Name	Salary	Contribution to Funds	Value of Perk & Allowances	Commission/ Incentive payable	Total
Mr Kapil Mehan Managing Director	71,94,000	22,93,447	94,84,696	59,31,875	2,49,04,018

Note: A sum of ₹ 33,81,980/- was paid during the year towards incentive for the year 2012-13.

• 946000 options were granted during the year 2010-11 to Mr Kapil Mehan pursuant to Employee Stock Option Scheme 2007 at an exercise price of ₹ 317.30 per equity share vesting over a period of 4 years with first vesting after one year from the date of grant. The first vesting is exercisable over a period of three years from the date of vesting. The second, third and fourth vesting are exercisable over a period of 6 years from the date of vesting. The following is the summary of options granted to Mr Kapil Mehan:

Total Options granted	946000
Options Vested	548680
<u> </u>	0.000
Options cancelled	113520
Options Exercised	Nil
Balance Outstanding	283800

· The agreement with the Managing Director is for a period of five years (October 19, 2010 to October

- 18, 2015). Either party to the agreement is entitled to terminate the agreement by giving not less than 90 days notice in writing to the other party.
- 967000 options were granted during the year 2007-08 to Mr V Ravichandran (then Managing Director) pursuant to Employee Stock Option Scheme 2007 at an exercise price of ₹ 44.58 per equity share. The first vesting is exercisable over a period of three years from the date of vesting. The second, third and fourth vesting are exercisable over a period of 6 years from the date of vesting. The following is the summary of options granted to Mr V Ravichandran:

Total Options granted	967000
Options Vested	937990
Options cancelled	29010
Options Exercised	659000
Balance Outstanding	278990

The details of sitting fees and commission paid/ payable to Non-Executive Directors for the financial year ended 31st March 2014:

Non-Executive Directors	Sitting Fees*	Commi- ssion*
	₹	₹
Mr A Vellayan	1,00,000	2,00,00,000
Mr V Ravichandran	1,00,000	5,00,000
Mr K Balasubramanian	60,000	1,56,164
Dr BVR Mohan Reddy	1,95,000	5,00,000
Mrs Ranjana Kumar	1,25,000	5,00,000
Mr M M Venkatachalam	1,30,000	5,00,000
Mr Uday Chander Khanna	1,65,000	5,00,000
Dr J S Sarma	30,000	2,80,822
TOTAL	9,05,000	2,29,36,986

<sup>\*</sup> Excludes Service Tax.

# 5. Share Transfer & Investors' Grievance Committee

- · A meeting of the Committee was held during the year on 22<sup>nd</sup> October 2013.
- Details of the composition of the Share Transfer & Investors' Grievance Committee and attendance of Members during the year are as follows:

Name of the Director	Desig- nation	Category of Directorship	Atten- dance
Mr K	Chairman*	Non-Executive &	-
Balasubramanian		Independent	
Mrs. Ranjana	Chairman@	Non-Executive &	1
Kumar		Independent	
Mr A Vellayan	Member	Non-Executive	1
Mr V	Member	Non-Executive	1
Ravichandran			

<sup>\*</sup> Retired on 23rd July 2013

# Name, designation and address of the Compliance Officer:

Mr P Varadarajan

Company Secretary

Coromandel International Limited

Coromandel House

1-2-10 Sardar Patel Road

Secunderabad 500003

Phone: (040) 27700564

Fax: (040) 27844117

Email ID: Investorsgrievance@coromandel.murugappa.com

During the year the Company had received 13 complaints from the investors and all of them were

- resolved satisfactorily, except for one which was resolved subsequent to the year end. There were no transfers pending at the close of the financial year.
- In order to facilitate faster redressal of investors' grievances the Company has created an exclusive email ID "Investorsgrievance@coromandel. murugappa.com". Investors and shareholders may lodge their query/complaints addressed to this email ID which would be attended to immediately.

#### 6. General Body Meetings:

Location and date /time for last three Annual General Meetings were:

Year	Location	Date	Time
2010-2011	Hotel Minerva Grand, CMR Complex, Besides Manju Theatre, Sarojini Devi Road, Secunderabad	21st July 2011	10.30 AM
2011-2012		23 <sup>rd</sup> July 2012	10.30 AM
2012-2013		23 <sup>rd</sup> July 2013	10.30 AM

#### **Postal Ballot**

At the ensuing Annual General Meeting, there is no item on the Agenda that requires approval through Postal Ballot

# Special Resolutions passed during the previous three **Annual General Meetings**

#### Financial year 2012-13

Special resolution passed for payment of commission to non-executive Directors of the Company, not exceeding 1% of the Company's net profits computed in the manner provided in Section 198 of the Companies Act 1956 for each of the five years commencing from 1st April 2013, in such manner and proportion as the Board may decide from time to time.

#### Financial year 2011-12

Special resolution passed -

- For modification of Employee Stock Option Scheme 2007, for enhancing the exercise period to six years.
- To constitute a scheme called "Employee Stock Option Plan 2012" (ESOP 2012) to grant of stock options to employees of company by acquiring from secondary market through an ESOP Trust set up by the Company.
- To extend the benefits of the above mentioned ESOP scheme to the permanent employees of the Subsidiary Company.

#### Financial year - 2010-11

No special resolutions were passed.

<sup>@</sup> Appointed to the Committee on 23rd July 2013

# 6a. Details of Director seeking appointment / reappointment

As per the provisions of Companies Act, 1956, twothirds of the Directors should be retiring Directors. One-third of these retiring Directors are required to retire every year and if eligible, these Directors qualify for re-appointment.

Dr BVR Mohan Reddy and Mr. V Ravichandran retire by rotation at the ensuing Annual General Meeting.

Dr BVR Mohan Reddy and Mr. V Ravichandran being eligible offer themselves for re-appointment.

Mr. Prasad Chandran, who was appointed as an Additional Director is holding office till the date of the ensuing Annual General Meeting. A member has proposed his appointment at the ensuing Annual General Meeting.

In compliance with the provisions of Section 149 of the Companies Act, 2013, resolutions have been proposed for appointment of Mr. Uday Chander Khanna and Mrs. Ranjana Kumar as Independent Directors of the Company.

Brief resume and profile of Dr BVR Mohan Reddy, Mr. V Ravichandran Mr. Prasad Chandran, Mr. Uday Chander Khanna and Mrs. Ranjana Kumar, along with the additional information required under Clause 49(VI) (A) of the Listing Agreement is given below:

Mr V Ravichandran (58) is an Engineering Graduate and holds a Post Graduate Diploma in Management from IIM, Ahmedabad. He is also a Cost Accountant and a Company Secretary. After having served Ashok Leyland Limited initially for a short period, he joined the Murugappa Group and worked in the Parry Group of Companies mainly in the fields of finance and marketing. He also headed the Crop Protection business. He was the Managing Director of Coromandel International Limited. Currently, Mr. Ravichandran is Lead Director (Fertilisers & Sugars) on the Murugappa Corporate Board.

Dr BVR Mohan Reddy (64) holds a graduate degree in mechanical engineering from the College of Engineering, Kakinada and postgraduate degrees from IIT, Kanpur, and University of Michigan, Ann Arbor. Mr. Reddy is a member of the NASSCOM Executive Council. He is also a member on the National Council of Confederation of Indian Industry (CII) and is the Co-Chair Person of the CII's National Committee on Design. He is the Chairman of the Board of Governors of IIT Hyderabad and is a proud recipient of an honorary doctorate from JNTU Hyderabad; Distinguished Alumnus Award from IIT Kanpur and ASME (American Society of Mechanical Engineers) CIE Leadership Award for outstanding leadership in advancing the use of computers in information engineering. He is the Founder Chairman and Managing Director of Infotech Enterprises Limited. He is also on the Boards of Vizag IT Park Limited and Infotech HAL Limited.

Mr. Prasad Chandran (61 years), has graduated in Chemistry Honors from Bombay University and MBA from University Business School Chandigarh. He had advanced management education in Wharton Business School, University of Pennsylvania, and AOTS from Tokyo University, Japan. He has opted to superannuate after thirty seven years of corporate life, of which the last 13 years was as Chairman & Managing Director of BASF India Limited. He is an independent director on the Board of Bosch India Limited.

Mrs. Ranjana Kumar (69 years) holds a Bachelor of Arts degree, and is a Gold Medalist. She had an illustrious career in the Indian banking industry spanning over four decades. She started her career with Bank of India in the year 1966 as a probationary officer and held several senior positions in the Bank. She was CEO of US operations of Bank of India based in New York. She moved to Canara Bank as its Executive Director holding concurrent charge as Chairperson of Canara bank. Thereafter she became the Chairperson of Indian Bank and continued for a period of three and half years. She is also credited with turning around the ailing Indian Bank as its Chairperson within a period of 3 years and has authored a book on the turnaround. She also headed the National Bank of Agriculture and Rural Development (NABARD). Mrs. Ranjana Kumar retired as Vigilance Commissioner, Central Vigilance Commission, Government of India.

Mr Uday Khanna (65 years) is currently the nonexecutive Chairman of Lafarge India Pvt. Ltd. and Bata India Ltd. He also serves on the Boards of Castrol India Ltd., Pfizer Ltd., Coromandel International Ltd, Thomas Cook (India) Ltd and DSP BlackRock Investment Managers Pvt. Ltd. He was Managing Director & CEO Lafarge India from July 1, 2005 to July 2011. He joined the Lafarge Group in Paris on 1st June 2003 as Senior Vice President for Group Strategy, after a long experience of almost 30 years with Hindustan Lever/ Unilever in a variety of financial, commercial and general management roles both nationally and internationally.

His last position before joining Lafarge, was Senior Vice President Finance, Unilever - Asia, based in Singapore. He has earlier been on the Board of Hindustan Unilever as Director -Exports after having served as Financial Controller and Treasurer of the company. He has also worked as Vice Chairman of Lever Brothers in Nigeria and General Auditor for Unilever-North America based in the USA.

Mr. Uday Khanna is a Chartered Accountant. He was the President of the Indo-French Chamber of Commerce & Industry in 2008 & 2009 and the President of the Bombay Chamber of Commerce & Industry in 2012-2013.

### **6b.** Other Directorships

The details of Other Directorships and Committee Memberships of the above-referred Director are as follows:

# Mr V Ravichandran

Name of the Company	Chairmanship/ Directorship	Committee	Chairman/ Member
E.I.D Parry (India) Limited	Vice-Chairman	Audit Investors' Grievance	Member Member
Murugappa Holdings Limited	Chairman	-	-
Parrys Sugar Industries Limited	Director	Investors' Grievance	Chairman
Sabero Organics Gujarat Limited	Director	Audit	Member

# Dr. B V R Mohan Reddy

Name of the Company	Chairmanship/ Directorship	Committee	Chairman/ Member
Infotech Enterprises Limited	Chairman & Managing Director	Investors' Grievance	Member
Infotech HAL Limited	Director	-	-
Vizag IT Park Limited	Director	-	-

# Mr. Prasad Chandran

Name of the Company	Chairmanship/ Directorship	Committee	Chairman/ Member
Bosch Limited	Director	-	-

# Mrs. Ranjana Kumar

Name of the Company	Chairmanship/ Directorship	Committee	Chairman/ Member
Tata Global Beverages Limited	Director	Audit	Member
GVK Power & Infrastructure Limited	Director	-	-
International Paper APPM Limited	Director	Share Transfer & Investors Grievance	Chairman

# Mr. Uday Chander Khanna

Name of the Company	Chairmanship/ Directorship	Committee	Chairman/ Member
Bata India Ltd	Chairman	Audit Share Transfer & Investors Grievance	Member Chairman
Castrol India Limited	Director	Audit	Chairman
Pfizer Limited	Director	-	-
Thomas Cook (India) Limited	Director	Audit Share Transfer & Investor Grievance	Chairman Member

Note: Includes only public limited companies as defined in Section 3 of the Companies Act, 1956.

#### 7. Disclosures

#### **CEO and CFO Certification**

The Managing Director and Chief Financial Officer have given a Certificate to the Board as contemplated in Clause 49 of the Listing Agreement.

#### **Related Party Transactions**

There were no materially significant related party transactions, which had potential conflict with the interests of the Company at large. The Register of Contracts containing the transactions in which Directors are interested is placed before the Board regularly for its approval.

Transactions with the Related Parties are disclosed in Note No. 38 of the standalone financial statements forming part of this Annual Report.

#### Compliance

A Statement of Compliance with all Laws and Regulations as certified by the Managing Director and the Company Secretary is placed at periodic intervals for review by the Board. The Board considers material Show Cause/Demand Notices received from Statutory Authorities and the steps/ action taken by the Company in this regard. The Board reviews the compliance of all the applicable Laws and gives appropriate directions wherever necessary.

# **Code of Conduct**

The Board of Directors have laid-down a "Code of Conduct" (Code) for all the Board Members and the senior management of the Company and this Code is posted on the Website of the Company. Annual declaration is obtained from every person covered by the Code.

#### Risk Management

The Board regularly discusses the significant business risks identified by the management and the mitigation process being taken up.

A Risk Management Committee comprising of Mrs. Ranjana Kumar, Director, and Mr Kapil Mehan, Managing Director, has been constituted by the Board. This Committee is empowered to monitor the Risk management and their mitigation processes.

A detailed note on the risk identification and mitigation is included in Management Discussion and Analysis annexed to the Directors Report.

#### Pecuniary transactions with **Non-Executive Directors**

There were no pecuniary transactions with any of the Non Executive Directors.

### Strictures/Penalty

During the last three years, there were no strictures or penalties imposed on the Company by either Stock Exchanges or Securities and Exchange Board of India or any statutory authority for non-compliance on any matter related to capital markets.

# **Management Discussion and Analysis**

Management Discussion & Analysis is annexed to the Directors' Report which forms part of this Annual Report

#### 8. Means of Communication

Quarterly results are published in The Business Standard (all editions) and Andhra Prabha (Hyderabad Edition). The results are also posted on the Company's Website: www.coromandel.biz. Presentation made to the Analysts is posted on the Company's Website.

# 9. General Shareholder Information

-	Date, Time & Venue of AGM	23 <sup>rd</sup> July 2014 at 10.30 AM at Hotel Minerva Grand CMR Complex, Beside Manju Theatre Sarojini Devi Road Secunderabad 500 003	
-	Financial Calendar	<ul> <li>i) Financial Year - April to March</li> <li>ii) First Quarter Results - last week of July 2014*</li> <li>iii) Half-yearly Results - last week of October 2014*</li> <li>iv) Third Quarter Results - last week of January 2015*</li> <li>v) Results for the year ending <ul> <li>March 31, 2015- last week of May 2015*</li> <li>*provisional</li> </ul> </li> </ul>	

-	Date of Book Closure	16 <sup>th</sup> July, 2014 to 23 <sup>rd</sup> July, 2014 (both days inclusive)
-	Dividend 2013-14	Proposed Dividend ₹ 4.50 per share (450%), subject to approval by members in the AGM.
-	Dividend Payment date (s)	On or after 23 <sup>rd</sup> July 2014
-	Listing of Shares	Company's shares are listed at: Bombay Stock Exchange Ltd. Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001
		National Stock Exchange of India Ltd Exchange Plaza, 5 <sup>th</sup> Floor Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E), Mumbai 400 051
		Listing fees for the year have been paid to all the above Stock Exchanges.
	Stock Code: -The Bombay Stock Exchange Ltd	Physical Scrip Code No.6395 Demat Scrip Code No.506395
	-National Stock Exchange of India Ltd	COROMANDEL
	ISIN for (shares) of NSDL & CDSL	INE 169A01031
-	Market Price Data : High, Low during each month in last Financial year/Performance in comparison to BSE Sensex and S&P CNX Nifty	Please see Annexure 'A'
-	Registrar and Transfer Agents	Karvy Computershare Pvt. Ltd Plot No.17-24, Vithal Rao Nagar Madhapur, Hyderabad 500 081 Tel.No.(040) 23420815 - 828 Fax No.(040) 23420814
-	Share Transfer System	All the transfers received are processed and approved by the Share Transfer & Investors' Grievance Committee at its meetings or by circular resolutions.
-	Employee Stock Option Scheme	The Company has earmarked 1,27,85,976 equity shares of ₹1/- each under the Employee Stock Option Scheme 2007. Each Option is convertible into an equity share of ₹1/- each. The number of Options granted and outstanding as on March 31, 2014, are 24,01,176. The vesting period and the exercise period of the Stock Options shall be determined by the Remuneration & Nomination Committee subject to the minimum vesting period being one year.
-	Distribution of Shareholding and Share holding pattern as on 31.3.2014	Please see Annexure 'B'
-	Dematerialisation of shares and Liquidity	96.42% of the shareholding has been dematerialized as on 31.03.2014.
-	Plant Locations	The Company's plants are located at a) Malkapuram, Visakhapatnam, A.P. b) Beach Road, Kakinada, A.P. c) Ennore, Chennai, Tamil Nadu d) Ranipet, North Arcot, Tamil Nadu e) Ankleshwar, Gujarat f) Baribrahmana, Jammu & Kashmir g) Hospet, Karnataka h) Udaipur,Rajasthan i) Baroda ,Gujarat j) Kota ,Rajasthan k) Pali, Maharashtra l) Khargone, Madhya Pradesh m) Raebareli ,Uttar Pradesh

	Registered Office / Address for Correspondence	Coromandel International Limited Coromandel House 1-2-10, Sardar Patel Road Secunderabad 500 003 Tel.No.040 27842034 Fax: 040 27844117 email: varadarajanp@coromandel.murugappa.com
- 1	Nomination Facility	The Companies (Amendment) Act, 1999 has introduced through Section 109A, the facility of nomination to share / debenture / deposit holders. The facility is mainly useful for all those holding the shares / debentures / deposits in single name. In cases where the securities / deposits are held in joint names, the nomination will be effective only in the event of the death of all the holders. Investors are advised to avail of this facility, especially investors holding securities in single name. The nomination form may be had on request from the Company's Registrars & Transfer Agents for the shares held in physical form. For the shares held in dematerialized form, the nomination has to be conveyed by the shareholders to their respective Depository Participant directly, as per the format prescribed by them.

### 10. NON-MANDATORY REQUIREMENT

a.	Remuneration & Nomination Committee	The Board has constituted a Remuneration & Nomination Committee with three Non- Executive Directors. The Committee reviews and recommends to the Board on appointment / reappointment of Directors and recommends to the Board the remuneration package and incentive/commission on profits to the Executive Directors.
b.	Shareholder Rights	Quarterly financial results are published in leading newspapers, viz. The Business Line and vernacular - Andhra Prabha. The audited results for the financial year are approved by the Board and then communicated to the members through the Annual Report and also published in the newspapers.
c.	Whistle Blower Policy	The Company has established a whistle blower mechanism to provide an avenue to raise concerns. The mechanism provides for adequate safeguards against victimization of employees who avail of it and also for appointment of an Ombudsperson who will deal with the complaints received. The policy also lays down the process to be followed for dealing with complaints and in exceptional cases, also provides for direct appeal to the Chairperson of the Audit Committee. We further affirm that during the year, no employee was denied access to the audit committee.
d.	Other Non Mandatory Requirement	At present, other non mandatory requirements have not been adopted by the Company.

### 11. OTHER REQUIREMENTS

### **Unclaimed shares**

Following is the reconciliation of unclaimed shares in "Coromandel International Limited - Unclaimed Suspense Account", pursuant to Clause 5A of the Listing Agreement.

No of share-holders as on 01.04.2013	6137
Outstanding shares in the suspense	2273674
account lying as on 01.04.2013	
Number of shareholders who approached	48
issuer for transfer of shares from suspense	
account during the year	
Number of shareholders to whom shares	48
were transferred from suspense account	
during the year	
Aggregate number of shareholders at the	6089
end of the year as on 31.03.2014	
Aggregate number of shares at the end of	2243248
the year as on 31.03.2014	

All corporate benefits that accrue on these shares such as bonus shares, split etc. shall also be credited to the Unclaimed Suspense Account and the voting rights on such shares shall remain frozen till the rightful owner of such shares claims the shares.

On behalf of the Board

Date: 12th May 2014 Place: Hyderabad

Chairman

# Certificate of compliance from Auditors as stipulated under Clause 49 of listing agreement with the Stock Exchanges in India

### CERTIFICATE

### To the Members of Coromandel International Limited

We have examined the compliance of conditions of Corporate Governance by Coromandel International Limited ("the Company") for the year ended on March 31, 2014, as stipulated in Clause 49 of the Listing Agreement of the Company with stock exchanges in

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Registration No. 008072S)

Ganesh Balakrishnan

Partner (Membership No.201193)

HYDERABAD, May 12, 2014

# **Declaration on Code of Conduct**

This is to confirm that the Board has laid down a code of conduct for all Board members and senior management personnel of the Company. The Code of Conduct has also been posted on the website of the Company. It is further confirmed that all Directors and senior management personnel of the Company have affirmed compliance with the Code of Conduct of the Company for the financial year ended on March 31, 2014 as envisaged in Clause 49 of the Listing Agreement with stock exchanges.

**Kapil Mehan** 

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Managing Director

Place: Hyderabad Dated: May 12, 2014

### **ANNEXURE - A**

Period	The Bombay Stock Exchange Ltd (₹)		Sensex Index		National stock Exchange of India Ltd (₹)		S&P CNX Nifty	
	High	Low	High	Low	High	Low	High	Low
Apr-13	212.00	180.00	19622.68	18144.22	212.70	180.00	5962.30	5477.20
May-13	204.75	183.05	20443.62	19451.26	207.60	182.65	6229.45	5910.95
Jun-13	201.00	167.55	19860.19	18467.16	200.00	167.35	6011.00	5566.25
Jul-13	189.95	162.40	20351.06	19126.82	191.30	162.60	6093.35	5675.75
Aug-13	198.85	167.00	19569.20	17448.71	200.20	165.50	5808.50	5118.85
Sep-13	238.45	183.00	20739.69	18166.17	238.95	186.25	6142.50	5318.90
Oct-13	235.90	217.55	21205.44	19264.72	238.90	217.75	6309.05	5700.95
Nov-13	241.00	210.00	21321.53	20137.67	240.80	212.40	6342.95	5972.45
Dec-13	260.50	221.00	21483.74	20568.70	259.90	220.55	6415.25	6129.95
Jan-14	256.20	199.00	21409.66	20343.78	268.90	199.05	6358.30	6027.25
Feb-14	209.45	195.50	21140.51	19963.12	209.90	195.60	6282.70	5933.30
Mar-14	226.00	200.00	22467.21	20920.98	228.00	202.10	6730.05	6212.25

## **ANNEXURE B DISTRIBUTION OF HOLDINGS AS ON MARCH 31, 2014**

No. of equity shares held	No. of Shares	%	No. of Shareholders	%
1 - 5000	18149635	6.40	44082	98.43
5001 - 10000	2422451	0.86	337	0.75
10001 - 20000	1941960	0.69	132	0.29
20001 - 30000	1337045	0.47	54	0.12
30001 - 40000	1042554	0.37	30	0.07
40001 - 50000	909492	0.32	20	0.04
50001 - 100000	2876680	1.02	40	0.09
100001 & ABOVE	254502005	89.87	93	0.21
Total	283181822	100.00	44788	100.00
Physical Mode	10139392	3.58	17240	38.49
Demat Mode	273042430	96.42	27548	61.51

### **SHAREHOLDING PATTERN AS ON MARCH 31, 2014**

SI.No.	Category	No. of Shares	Percentage
1	Promoters	180632764	63.78
2	Mutual Funds	11119209	3.93
3	Banks, Financial Institutions & Insurance Company	4821092	1.70
4	Foreign Institutional Investor	19258058	6.80
5	Private Bodies Corporates	20236376	7.15
6	Indian Public	32753529	11.57
7	Non Resident Indians	3230137	1.14
8	Foreign Nationals	71960	0.03
9	Foreign Bank	1840	0.00
10	Overseas Corporate Bodies	9600000	3.39
11	Trusts	39333	0.01
12	Clearing Members	1417524	0.50
	Total	283181822	100

# INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF **COROMANDEL INTERNATIONAL LIMITED**

### **Report on the Financial Statements**

We have audited the accompanying financial statements of COROMANDEL INTERNATIONAL LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2014, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs) and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on the financial statements of entities referred to below in the Other Matter Paragraph, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2014;
- (b) in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

### **Other Matter**

We did not audit the accounts / financial information of erstwhile Liberty Phosphate Limited and erstwhile Liberty Urvarak Limited for the year ended 31st March 2014 (refer Note 26 to the financial statements which describes the amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited with the Company with effect from 1st April, 2013), whose accounts / financial information reflect total assets (net) of ₹ 42154 Lakhs as at 31st March, 2014, total revenues of ₹ 38940 Lakhs and net cash outflows amounting to ₹ 301 Lakhs for the year ended on that date, as considered in the financial statements. These accounts / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the reports of the other auditors.

Our opinion is not qualified in respect of this matter.

### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government in terms of Section 227(4A) of the Act, having regard to our comments in the Other Matter paragraph we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the
- As required by Section 227(3) of the Act, having regard to our comments in the Other Matter paragraph we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.

- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards notified under the Act (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September. 2013 of the Ministry of Corporate Affairs).
- 3. As required under provisions of Section 227(3) of the Act, we also report that on the basis of the written representations received from the directors as on 31st March, 2014 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2014 from being appointed as a director in terms of Section 274(1) (g) of the Act.

For DELOITTE HASKINS & SELLS Chartered Accountants (Firm's Registration No. 008072S)

Ganesh Balakrishnan

Partner

HYDERABAD, 12 May, 2014 (Membership No. 201193)

# ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) Having regard to the nature of the Company's business/activities/results during the year, clauses (x), (xii), (xiii), (xiv), (xviii), (xix) and (xx) of paragraph 4 of the Order are not applicable to the Company.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventories:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures

- of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iv) In respect of loans, secured or unsecured, granted by the Company to companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act 1956, according to the information and explanations given to us:
  - (a) The Company has granted loans aggregating ₹ 5 Lakhs to a party during the year. At the year-end, the outstanding balances of such loans granted aggregated ₹ 2556 Lakhs (number of parties two) and the maximum amount involved during the year was ₹ 4870 Lakhs (number of parties four).
  - (b) The rate of interest and other terms and conditions of such loans are, in our opinion, prima facie not prejudicial to the interest of the Company.
  - (c) Having regard to rollover of the loans, receipts of principal amounts and interest have been regular/as per stipulations.
  - (d) There are no overdue amounts outstanding as at year end.

In respect of loans, secured or unsecured, taken by the Company from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956, according to the information and explanations given to us:

- (a) The Company has not taken any loans during the year. At the year-end, the outstanding balances of such loans taken was ₹ 127 Lakhs (number of parties one) and the maximum amount involved during the year was ₹26700 Lakhs (number of parties two) which includes the unsecured redeemable non-convertible fully paid bonus debentures issued in the previous year to a party in accordance with the Scheme of Arrangement approved by the High Court of Andhra Pradesh in that year and redeemed in the current year.
- (b) The rate of interest and other terms and conditions of such loans are, in our opinion, prima facie, not prejudicial to the interest of the Company.
- (c) The payments of principal amounts and interest in respect of such loans are regular/ as per stipulations.
- (v) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services and during the course of our audit we have not observed any major weakness in such internal control system.
- (vi)In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to in Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) Where each of such transaction (other than the loans mentioned in paragraph (iv) above) is in excess of ₹ 5 lakhs in respect of any party, the transactions have been made at prices which are prima facie reasonable

- having regard to the prevailing market prices at the relevant time.
- (vii) According to the information and explanations given to us, the Company has not accepted any deposit from the public during the year. In respect of unclaimed deposits, the Company has complied with the provisions of Sections 58A, 58AA or any other relevant provisions of the Companies Act, 1956.
- (viii) In our opinion, the Company has an adequate internal audit system commensurate with the size and the nature of its business.
- (ix) We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1) (d) of the Companies Act, 1956 and are of the opinion that, prima facie, the prescribed cost records have been made and maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- (x) According to the information and explanations given to us, in respect of statutory dues:
  - (a) The Company has been regular in depositing undisputed statutory dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance. Incometax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2014 for a period of more than six months from the date they became payable.

(c) Details of dues of Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess which have not been deposited as on 31st March, 2014 on account of disputes are given below:

Name of Statute	Nature of Dues	Forum where Dispute is pending	Period to which the Amount relates	Amount involved (₹ in Lakhs)
The Income Tax Act, 1961	Income Tax	Income Tax Appellate Tribunal	1993-1994	4
		Commissioner of Income Tax (Appeals)	2004-2005, 2007-2008 to 2010-2011	218
West Bengal Sales Tax Act, 1994	Sales tax	Assistant Commissioner (Appeals)	2002-2003	4
		Sales Tax Appellate Tribunal	2008-2009	14
		Additional Commissioner (Appeals)	2009-2010 to 2010-2011	225
Andhra Pradesh General Sales Tax Act, 1957	Sales tax	Additional Commissioner Legal	1995-1996 to 1997-1998	27
		Sales Tax Appellate Tribunal	2000-2001 to 2003-2004 and 2005-2006	70
Uttar Pradesh Value Added	Sales tax	Sales Tax Appellate Tribunal	2005-2006 to 2007-2008	18
Tax Act, 2008		Additional Commissioner (Appeals)	2008-2009	114
Rajasthan Value Added Tax Act, 2003	Sales Tax	Deputy Commissioner (Appeals)	2010-2011	7
Electricity Supply Act, 1948	Electricity Cess	High Court of Andhra Pradesh	2003-2012	158
Central Excise Act, 1944	Excise duty	High Court of Andhra Pradesh	2003-04	241
		High Court of Gujarat	July 2009 to December 2010	363
		CESTAT	1998-2000, 2001-2002, 2002-2003, 2004-2005 to 2008-2009, March 2011 to January 2012, February 12 to September 12 and July 2012 to February 2013	5597
		Commissioner(Appeals)	2005 to 2007 and 2011-2012	55
		Department of Revenue	2009-2010	15
The Customs Act, 1962	Customs duty	CESTAT	1998-1999	11
			2009-2010	25
		Commissioner of	2007-2008	28
		Customs(Appeals)	2005-2006 to 2010-2011	344
The Finance Act, 1994	Service tax	CESTAT	October 2007 to October 2011	59
		Commissioner (Appeals)	2008-2009 to 2010-2011	18

- (xi) In our opinion and according to the information and explanations given to us, having regard to the rollover of buyer's credit by the banks, the Company has not defaulted in the repayment of dues to financial institutions, banks and debenture holders.
- (xii) In our opinion and according to the information and explanations given to us, the terms and conditions of the guarantees given by the Company for loans taken by others from banks and financial institutions are not, prima facie, prejudicial to the interests of the Company.
- (xiii) In our opinion and according to the information and explanations given to us, the term loans have been applied by the Company during the year for the purposes for which they were obtained.
- (xiv) In our opinion and according to the information and explanations given to us, and on an overall

examination of the Balance Sheet of the Company, we report that funds raised on short-term basis have, prima facie, not been used during the year for long-term investment.

(xv) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company has been noticed or reported during the vear.

> For DELOITTE HASKINS & SELLS **Chartered Accountants** (Firm's Registration No. 008072S)

> > Ganesh Balakrishnan

Partner

HYDERABAD, 12 May, 2014 (Membership No. 201193)

# Balance Sheet as at 31 March 2014

				(₹ in Lakhs)
		Note	As at 31 March 2014	As at 31 March 2013
ī.	EQUITY AND LIABILITIES			
1.	Shareholders' funds			
	(a) Share capital	1	2832	2831
	(b) Share capital suspense	1A	26	-
	(c) Reserves and surplus	2	220474	214730
			223332	217561
2.	Non-current liabilities			
	(a) Long-term borrowings	3	23132	77203
	(b) Deferred tax liabilities (net)	4	18686	17979
	(c) Other long-term liabilities	5	3009	3012
	(d) Long-term provisions	6	1711	1640
			46538	99834
3.	Current liabilities			
	(a) Short-term borrowings	7	116174	146755
	(b) Trade payables	8	257242	220265
	(c) Other current liabilities	9	45488	32093
	(d) Short-term provisions	10	17459	18220
			436363	417333
	TOTAL		706233	734728
II.	ASSETS			
1.	Non-current assets			
	(a) Fixed assets			
	(i) Tangible assets	11(a)	120619	113624
	(ii) Intangible assets	11(b)	492	581
	(iii) Capital work-in-progress		2692	2794
			123803	116999
	(b) Non-current investments	12	74383	87951
	(c) Long-term loans and advances	13	5768	8779
			203954	213729
2.	Current assets			
_	(a) Current investments	14	18	4
	(b) Inventories	15	167140	126489
_	(c) Trade receivables	16	129414	161089
	(d) Cash and bank balances	17	45703	45276
	(e) Short-term loans and advances	18	158605	187417
	(f) Other current assets	19	1399	724
			502279	520999
	TOTAL		706233	734728

See accompanying notes forming part of the financial statements

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

Chartered Accountants

Ganesh Balakrishnan

Partner

Place: Hyderabad Date: 12 May 2014 lay mel Kapil Mehan

Managing Director

S. Sankarasubramanian

Chief Financial Officer

A. Vellayan

Chairman

P. Varadarajan

Company Secretary

# Statement of Profit and Loss for the year ended 31 March 2014

(₹ in Lakhs) For the For the Note vear ended vear ended 31 March 2014 31 March 2013 Revenue Revenue from operations 660190 566382 Sales (gross) Less: Excise duty 12264 10528 Sales (net) 37 (c) 647926 555854 Government subsidies 296205 285943 20 Other operating revenue 4183 3965 938052 856024 Other income 21 6137 6703 **Total revenue** 944189 862727 II. Expenses Cost of materials consumed 37 (a) 594755 485869 Purchases of stock-in-trade 37 (b) 122922 152999 Changes in inventories of finished goods, work-in-process and 14720 22 (12395)stock-in-trade 20502 Employee benefits expense 23 24376 24 21096 17667 Finance costs 11(a)/11(b) Depreciation and amortisation expense 8203 5854 Other expenses 25 134533 108483 806094 **Total expenses** 893490 III. Profit before exceptional items and tax (I - II) 50699 56633 IV. Exceptional item 41 1261 V. Profit before tax (III - IV) 49438 56633 VI. Tax expense: 11401 Current tax 15390 Minimum Alternate Tax (MAT) credit (10401)Deferred tax (437)11234 14953 12234 VII. Profit for the year (V - VI) 34485 44399 Earnings per equity share of ₹ 1/- each 30 Basic ₹ 12.05 15.70 Diluted ₹ 12.03 15.65

In terms of our report attached

See accompanying notes forming part of the financial statements

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ganesh Balakrishnan

Partner

Place: Hyderabad Date: 12 May 2014 Kapil Mehan

Managing Director

S. Sankarasubramanian

Chief Financial Officer

A. Vellayan Chairman

P. Varadaraian

Company Secretary

# Cash Flow Statement for the year ended 31 March 2014

•		(₹ in Lakhs)
	For the year ended 31 March 201	For the year ended 4 31 March 2013
Cash flow from operating activities		
Profit before tax	4943	56633
Adjustments for:		
Exceptional item	120	- 51
Depreciation and amortisation expense	820	5854
Loss on sale/ scrap of fixed assets	24	41 224
Exchange differences (net)	921	0 6818
Provision for doubtful trade receivables and other liabilities no written back	onger required, (534	4) (280)
Provision for doubtful trade and other receivables, loans and a	dvances 5	1538
Trade and other receivables written off		17 3
Provision for employee benefits	6	16
Finance costs	2109	17667
Interest income	(550)	(5760)
Dividend income	(459	9) (943)
Operating profit before working capital changes	8354	9 81770
Changes in working capital:		
Trade payables	3949	91 15732
Other current liabilities	(2889	9) (435)
Other long-term liabilities	(18	3) (387)
Trade receivables	3798	(73928)
Inventories	(28660	59072
Long-term loans and advances	(42	2) (3168)
Short-term loans and advances	2527	9 32659
Balances in margin money/ deposit accounts	85	-
Cash generated from operations	15555	6 111315
Direct taxes paid (net of refunds)	(10379	9) (11471)
Net cash flow from operating activities (A)	14517	99844
Cash flows from investing activities		
Purchase of fixed assets, including capital work-in-progress and c	apital advances (8288	3) (21144)
Proceeds from sale of fixed assets	5	37
Investment in subsidiaries	(3994	4) (22835)
Amount transferred to Escrow accounts (Refer Note 26)		- (11301)
Purchase of non-current investments*	(7638	3) (72)
Acquisition of business undertaking (Refer Note 27)	(1163	3) -
Inter-corporate deposits/ loans given	(7525	5) (106000)
Inter-corporate deposits matured/ loans received	8766	94482
Purchase of current investments - mutual fund units	(269000	)) (537400)
Proceeds from sale of current investments - mutual fund units	26900	0 537400
Interest received	533	6535
Dividend received from current and non-current investments	45	943
Net cash used in investing activities (B)	(2824	(59355)
*net of ₹3493 lakhs realised		

# Cash Flow Statement (Contd.)

		(₹ in Lakhs)
	For the year ended 31 March 2014	For the year ended 31 March 2013
Cash flow from financing activities		
Proceeds from issue of equity shares on exercise of employee stock options	57	259
Redemption of preference shares	(500)	_
Proceeds from long-term borrowings	-	10560
Redemption of bonus debentures (Refer Note 43)	(42423)	-
Repayment of long-term borrowings	(3724)	(4656)
Increase/ (decrease) in short-term borrowings	(50748)	(71037)
Dividend paid including tax thereon	(15111)	(16742)
Interest and other borrowing costs paid	(23563)	(16780)
Net cash used in financing activities (C)	(136012)	(98396)
Net increase/ (decrease) in cash and cash equivalents (A + B + C)	6341	(57907)
Cash and cash equivalents at the beginning of the year	32753	90660
Add: Cash and cash equivalents acquired on Amalgamation (Refer Note 26)*	503	-
Cash and cash equivalents at the end of the year	39597	32753
* excluding balances in earmarked accounts ₹ 2452 lakhs taken over		
Notes:		
1. Cash Flow Statement has been prepared under the Indirect method as set out in the Accounting Standard 3 on Cash Flow Statements. Cash and cash equivalents in the Cash Flow Statement comprise cash at bank and in hand, demand deposits and cash equivalents which are short-term and held for the purpose of meeting short-term cash committments.		
2. Reconciliation of Cash and cash equivalents at the end of the year with Cash and bank balances as per Note 17:		
Cash and bank balances as per Note 17	45703	45276
Less: Balances in earmarked accounts		
- Dividend accounts	1388	1218
- Bonus debenture redemption and interest accounts	896	-
- Escrow account (Refer Note 26)	2225	11301
- Margin money/ deposit accounts	1597	4
Cash and cash equivalents at the end of the year	39597	32753

### See accompanying notes forming part of the financial statements

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

Chartered Accountants

Ganesh Balakrishnan

Partner

Place: Hyderabad Date: 12 May 2014 Kapil Mehan

Managing Director

S. Sankarasubramanian

Chief Financial Officer

A. Vellayan

Chairman

P. Varadarajan

Company Secretary

# **Notes** forming part of the financial statements

		(₹ in Lakhs)
Note 1: Share capital	As at 31 March 2014	As at 31 March 2013
Authorised		
35,00,00,000 (2013: 35,00,00,000) equity shares of ₹ 1/- each	3500	3500
50,00,000 Cumulative redeemable preference shares of ₹ 10/- each	500	-
Total	4000	3500
Issued, subscribed and fully paid up		
28,31,81,822 (2013: 28,30,57,818) equity shares of ₹ 1/- each	2832	2831

Notes:

### Reconciliation of number of shares and amount outstanding at the beginning and at the end of the year:

### (a) Equity shares:

	Year ended 31	March 2014	Year ended 31	March 2013
	Number	₹ in lakhs	Number	₹ in lakhs
Per last Balance Sheet	283057818	2831	282569542	2826
Add: Equity shares allotted pursuant to exercise				
of stock options	124004	1	488276	5
Balance at the end of the year	283181822	2832	283057818	2831

### (b) Preference shares:

	Year ended 31 M	1arch 2014	Year ended 31 M	larch 2013
	Number	₹ in lakhs	Number	₹ in lakhs
Per last Balance Sheet	-	-	-	-
Add: On Amalgamation (Refer Note 26)	5000000	500	-	-
Less: Redeemed during the year (Refer Note 26)	5000000	500	-	-
Balance at the end of the year	-	-	-	-

### (ii) Rights, preferences and restrictions relating to each class of share capital:

Equity shares: The Company has one class of equity shares having a face value of ₹ 1/- each. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting, except in the case of interim dividend.

Cumulative redeemable preference shares: The Company has a class of cumulative redeemable preference shares having face value of ₹10/- each with such rights, privileges and conditions respectively attached thereto as may be from time to time confirmed by the regulations of the Company. Pursuant to the Scheme of Amalgamation (Refer Note 26) the cumulative redeemable preference shares carry cumulative dividend of 8% per annum in relation to capital paid upon them and are on original terms and conditions in which they were issued by erstwhile Liberty Phosphate Limited, the amalgamating company.

- (iii) As at 31 March 2014, E.I.D Parry (India) Limited (Holding Company) held 17,71,55,580 (2013: 17,71,55,580) equity shares of ₹ 1/- each fully paid-up representing 62.56% (2013: 62.59%) of the paid-up capital. There are no other shareholders holding more than 5% of the issued capital.
- (iv) As at 31 March 2014, shares reserved for issue under the 'ESOP 2007' scheme is 93,98,050 (2013: 95,22,054) equity shares of ₹ 1/- each (refer Note 29)

# (v) Details of bonus shares issued, shares issued for consideration other than cash during the period of five years immediately preceeding

1,20,37,182 equity shares of ₹ 2/- each fully paid up were allotted to the shareholders of Godavari Fertilisers and Chemicals Limited in the ratio of 3 shares of the Company for every 2 shares of Godavari Fertilisers and Chemicals Limited pursuant to the Scheme of Amalgamation between Godavari Fertilisers and Chemicals Limited and the Company during the year ended 31 March 2008.

		(₹ in Lakhs)
	As at	As at
Note 1A: Share capital suspense	31 March 2014	31 March 2013
25,74,193 equity shares of ₹ 1/- each fully paid-up to be issued to the members		
of erstwhile Liberty Phosphate Limited (LPL) pursuant to the Amalgamation of		
LPL with the Company (Refer Note 26)	26	-

		(₹ in Lakhs)
	As at	As at
Note 2: Reserves and surplus	31 March 2014	31 March 2013
(i) Capital reserve (on Amalgamation)		
Per last Balance Sheet	13565	13565
Less: Utilised during the year (Refer Note 26)	13565	-
	-	13565
(ii) Capital reserve		
Per last Balance Sheet	19	19
(iii) Capital redemption reserve		
Per last Balance Sheet	486	486
Add: Transfer from general reserve (Refer Note 26)	500	-
/ Add. Hallstel Hottl general reserve (Neter Note 20)	986	486
(iv) Securities premium account	300	400
Per last Balance Sheet	7549	7295
Add: On amalgamation (Refer Note 26)	1255	,233
Received on exercise of employee stock options	56	254
Neceived on exercise of employee stock options	8860	7549
(v) Debenture redemption reserve	3000	7545
Per last Balance Sheet	2553	_
Created during the year	2555	2553
Less: Transferred to surplus in Statement of Profit and Loss (Refer Note 43)	2553	2555
Less. Transferred to surplus in Statement of Profit and Loss (Refer Note 45)	2555	2553
(vi) Central subsidy		2555
Per last Balance Sheet	11	11
Per last balance sneet		- 11
(vii) General reserve		
Per last Balance Sheet	140496	164801
Add: Transferred from surplus in Statement of Profit and Loss	25000	25000
Less: Utilised during the year for:		
Adjusted on amalgamation (net) (Refer Note 26)	18437	_
Transfer to capital redemption reserve (Refer Note 26)	500	_
Issue of fully paid bonus debentures of ₹ 15/- each (Refer Note 43)	-	42423
Dividend distribution tax on issue of bonus debentures (Refer Note 43)	-	6882
Entraoria distribution tax on issue of sortius describates (Noter Notes 10)	146559	140496
(viii) Surplus in Statement of Profit and Loss	11000	110100
Per last Balance Sheet	50066	48131
Add: Profit for the year	34485	44399
On amalgamation (Refer Note 26)	17039	1 1000
Transferred from debenture redemption reserve (Refer Note 43)	2553	_
Less: Transferred to debenture redemption reserve (Refer Note 43)	2333	2553
Transferred to general reserve	25000	25000
Interim dividend (2013: includes ₹ 7 lakhs on final dividend for 2011-2012)	23000	7
Dividend on preference shares	38	/
Proposed final dividend	12859	12738
Dividend distribution tax (2013: includes ₹1 lakh on final dividend for 2011-2012)	2192	2166
Divide id distribution (ax (2013, includes ( Haki FOTTII idi divide id 10f 2011-2012)	64054	50066
(i)+(ii)+(iii)+(iv)+(v)+(vi)+(viii)	220489	214745
Less: Amalgamation adjustment account	(15)	(15)
Ecos. Amaigamation adjustment account	220474	214730
	2204/4	214/30

		(₹ in Lakhs)
	As at	As at
Note 3: Long-term borrowings	31 March 2014	31 March 2013
Secured		
Term Loans		
Banks	23005	34780
Unsecured		
9% Unsecured redeemable non-convertible fully paid bonus debentures of	-	42423
₹ 15/- each		
Loan from a related party - subsidiary (Refer Note 38)	127	-
-	23132	77203

### Notes:

The term loans from banks comprise of External Commercial Borrowings (ECB) secured by Paripassu charge on fixed assets of Visakhapatnam and Kakinada plants and rupee loans secured by way of first charge on certain movable and immovable SSP plant's related assets of the Company. The ECB's carry interest rates with spread ranging 170 bps to 215 bps over 3 months LIBOR and are repayable over the next four years and have been fully hedged for exchange and interest rates. Long-term rupee loans carry interest of 2.85% above base rate and are repayable over next two years.

9% Unsecured redeemable non-convertible fully paid bonus debentures have been prepaid and redeemed at par during the year. (Refer Note 43)

### Note 4: Deferred tax liabilities (net)

Deferred tax liability:		
On account of depreciation	21345	21038
Deferred tax asset:		
On employees separation and retirement costs	681	668
On provision for doubtful trade and other receivables, loans and advances	950	782
On statutory dues allowable on payment basis	422	372
Other timing differences	606	1237
	2659	3059
Deferred tax liabilities (net)	18686	17979

### Note 5: Other long-term liabilities

Security deposits

Note 6: Long-term provisions		
Gratuity	197	248
Compensated absences	1061	930
Other employee benefits	453	462
	1711	1640

3009

3009

3012

3012

### Note 7: Short-term borrowings

Loans repayable on demand from banks		
Secured	55908	7677
Unsecured	51930	139078
Short-term loans from banks		
Unsecured	8336	-
	116174	146755

### Notes:

- Secured short-term borrowings comprises working capital demand loans, buyers credit denominated in foreign currency and cash credit balances secured by a pari-passu charge of stock of raw materials, work-in-process, finished goods, stores and spare parts and book debts including subsidy receivables of the Company. Further, certain short-term borrowings are secured by first pari-passu charge on certain movable and immovable assets of the Company; certain cash credit and working capital demand loans are further secured by way of second pari-passu charge on certain movable fixed assets of the Company. Charge is yet to be created by the Company in respect of short term borrowing availed from SBI led consortium amounting ₹ 667 lakhs against Company's subsidy receivables.
- (ii) Unsecured loans repayable on demand comprises buyers credit denominated in foreign currency loans and rupee loans availed from banks.

(₹	in	Lal	kl	hs)	
• ,		_~		,	

32093

45488

		(\ III Lakiis)
Note 8: Trade payables  (Refer Note 53a for details of dues to micro and small enterprises)	As at 31 March 2014	As at 31 March 2013
Acceptances	122909	136740
Other than acceptances	134333	83525
	257242	220265
Note 9: Other current liabilities		
Current maturities of long-term debt (Refer Note (i) below)	12462	3066
Interest accrued but not due on borrowings	691	3232
Interest accrued but not due on others	1943	608
Advances from customers	2477	2301
Unclaimed dividends (Refer Note (iii) below)	1388	1218
Unclaimed bonus debentures and interest (Refer Note (iii) below)	852	-
Security and trade deposits received	8562	7992
Payables on purchase of fixed assets	1623	4145
Other liabilities (including statutory remittances) (Refer Note (ii) below)	15490	9531

### Notes:

- (i) Refer Note 3 Long-term borrowings for details of security.
- Other liabilities also include indemnity amounts aggregating ₹ 2225 lakhs (2013: ₹ 2254 lakhs) held back in accordance with the share purchase agreements in respect of acquisitions (Refer Note 26) and other amounts payable on contractual terms ₹ 10199 lakhs (2013: ₹ 1270 lakhs).
- (iii) There are no amounts due and outstanding to be credited to the Investor Education and Protection Fund.

### Note 10: Short-term provisions

Employee benefits	481	360
Current tax (net of advance tax)	1889	2957
Proposed dividend on equity shares	12859	12738
Proposed dividend on cumulative redeemable preference shares	38	-
Tax on proposed dividend	2192	2165
	17459	18220

Note 11(a): Tangible assets

(₹ in Lakhs)

)											•	•
		COST	COST or VALUATION	NOI			DEPRECIAT	ION / AMO	<b>DEPRECIATION / AMORTISATION</b>		NET BOOK VALUE	K VALUE
Description	As at 1 April 2013	Amalgamation (Refer Note c below)	Additions	Deductions/ Adjustments	As at 31 March 2014	Upto 1 April 2013	Amalgamation (Refer Note c below)	For the year	On Deductions/ Adjust-ments	Upto 31 March 2014	As at 31 March 2014	As at 31 March 2013
Land												
- Freehold	25978	380	320	1	26678	'	1	1	1	•	26678	25978
- Leasehold	1297	1384	1	1	2681	214	31	25	1	270	2411	1083
Buildings	14136	3332	1179	∞	18639	2730	524	487	4	3737	14902	11406
Roads	1465	ı	196	1	1661	243	1	27	1	270	1391	1222
Railway siding	2540	1	93	7	2626	392	1	114	7	499	2127	2148
Plant and equipment												
- Research and development	741	ı	111	1	852	155	ı	91	1	246	909	586
- Others	121472	4600	5024	1070	130026	53115	1489	6270	831	60043	69983	68357
Office equipment												
- Research and development	7	ı	1	1	7	9	1	1	1	9	-	-
- Others	3422	150	344	79	3837	2329	104	467	71	2829	1008	1093
Furniture and fixtures												
- Research and development	26	1	1	1	26	∞	1	3	1	11	15	18
- Others	3152	85	100	30	3307	2113	52	374	28	2514	793	1039
Vehicles	1811	160	254	184	2041	1118	105	256	142	1337	704	693
Total	176047	10001	7621	1378	192381	62423	2308	8114	1083	71762	120619	113624
Previous year	139062	•	39610	2625	176047	59022	1	5765	2364	62423	113624	
Canital work-in-progress (including ₹653 lal	Inding ₹6	53 Jakhs ta	ken over	chs taken over on amalgamation Refer Note 26)	amation	Refer No	to 26)				2692	2794

Capital work-in-progress (including ₹653 lakhs taken over on amalgamation. Refer Note 26)

Notes:

a. Additions to fixed assets include borrowing costs capitalised. Refer Note 35

Lease deed in respect of land admeasuring 9.80 acres taken on lease from Visakhapatnam Port Trust by the erstwhile Godavari Fertilisers and Chemicals Limited is pending execution. o.

Taken over pursuant to the Scheme of Amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited with the Company. Refer Note 26. Immovable properties taken over pursuant to the Scheme are to be registered in the name of the Company. Ö

Additions to fixed assets include assets taken over pursuant to acquisition of business undertaking of Tungabhadra Fertilisers and Chemicals Company Limited on slump sale basis. Refer Note 27 ö

Note 11(b): Intangible assets

		COST	COST or VALUATION	TION			DEPRECIAT	ION / AMC	<b>DEPRECIATION / AMORTISATION</b>		NET BOO	NET BOOK VALUE
Description	As at 1 April 2013	As at Amalgamation I April 2013 (Refer Note c below)	Additions	Deductions/ Adjustments	As at 31 March 2014	Upto 1 April 2013	Amalgamation For the year (Refer Note c below)	For the year	On Deductions/ Adjust-ments	Upto 31 March 2014	As at 31 March 2014	As at 31 March 2013
Technical know-how	725	'		-	725	ı	ľ	89	-	233		
Total	725	•	•	•	725	144	1	89	1	233	492	581
Previous year	725	•	•	•	725		1	88	•	144		
Depreciation and amortisation expense for the	on expense	for the year	ar					8203				
Previous vear								5854				

# Notes (Contd.) Previous year: 2012-13

		COST or VALUATION	ALUATION		DEP	<b>DEPRECIATION</b>	/ AMORTISATION	ION	NET BOO	NET BOOK VALUE
Description	As at 1 April 2012	Additions	Deductions/ Adjustments	As at 31 March 2013	Upto 1 April 2012	For the year	On Deductions/ Adjust-ments	Upto 31 March 2013	As at 31 March 2013	As at 31 March 2012
Land										
- Freehold	25978	1	ı	25978	ı	1	1	1	25978	25978
- Leasehold	1297	ı	ı	1297	195	19	1	214	1083	1102
Buildings	110011	3143	8	14136	2410	322	2	2730	11406	8591
Roads	860	909	1	1465	226	17	'	243	1222	634
Railway siding	724	1821	5	2540	361	36	5	392	2148	363
Plant and equipment										
- Research and development	599	142	ı	741	108	47	1	155	586	491
- Others	90913	32967	2408	121472	51086	4212	2183	53115	68357	39827
Office equipment										
- Research and development	7	ı	I	7	5		1	9	1	2
- Others	3148	396	122	3422	2083	357	111	2329	1093	1065
Furniture and fixtures										
<ul> <li>Research and development</li> </ul>	26	ı	ı	26	5	3	1	∞	18	21
- Others	2816	352	16	3152	1634	494	15	2113	1039	1182
Vehicles	1693	183	65	1811	606	257	48	1118	693	784
Total	139062	39610	2625	176047	59022	5765	2364	62423	113624	80040
Capital work-in-progress									2794	13313
Note 11(b): Intangible assets	ets									
		<b>COST or VALUATION</b>	ALUATION		DEP	DEPRECIATION /	<b>AMORTISATION</b>	NOI	NET BOO	NET BOOK VALUE
Description	As at	Additions	Deductions/ Adjustments	As at 31 March 2013	Upto 1 April 2012	For the year	On Deductions/ Adjust-ments	Upto 31 March 2013	As at 31 March 2013	As at 31 March 2012
Technical know-how	725	ľ	-	725	52	89	'	_		670
Total	725	1	1	725	52	89	•	144	581	670
Dangeristion and smortication expense for the vois	ation over	of the show	7, 0,00			LHOH				

e 12	: Non-current investments (At cost unless otherwise stated)	As at 31 March 2014	As at 31 March 2013
Tra	de		
A.	Subsidiaries - Quoted		
	Sabero Organics Gujarat Limited	40715	40051
	2,53,56,361 (2013: 2,47,98,112) Equity shares of ₹10 each, fully paid-up		
	Liberty Phosphate Limited	-	17090
	Nil (2013: 70,19,406) Equity shares of ₹10 each, fully paid-up (Refer Note 26)		
		40715	57141
В.	Subsidiaries - Unquoted		
	Liberty Urvarak Limited	-	7910
	Nil (2013: 29,97,552) Equity shares of ₹10 each, fully paid-up (Refer Note 26)		
	Liberty Pesticides and Fertilisers Limited	113	-
	7,50,000 Equity shares of ₹10 each, fully paid-up (Refer Note 26)		
	Parry Chemicals Limited	1000	1000
	1,00,00,000 (2013: 1,00,00,000) Equity shares of ₹10/- each, fully paid-up		
	CFL Mauritius Limited	10281	7774
	2,20,25,000 (2013: 1,80,25,000) Ordinary shares of USD 1 each, fully paid-up		
	Dare Investments Limited	500	-
	50,00,000 Equity shares of ₹10/- each, fully paid-up		
	Coromandel Brasil Limitada , Limited Liability Partnership	466	466
	18,315 (2013: 18,315) Quotas of Brazilian Real 100 each, fully paid-up		
		12360	17150
C.	Joint venture companies - Unquoted		
	Coromandel Getax Phosphates Pte Limited	219	219
	5,00,000 (2013: 5,00,000) Ordinary shares of USD 1 each, fully paid-up		
	Coromandel SQM (India) Private Limited	500	500
	50,00,000 (2013: 50,00,000) Ordinary shares of ₹10 each, fully paid-up		
	Tunisian Indian Fertilisers S.A.	-	11862
	(2013: 33,75,000) Ordinary shares of Tunisian Dinars (TND) 10 each,		
	fully paid up [Refer Note (i) below]		
		719	12581
D.	Others - Quoted		
	Rama Phosphate Limited		
	13,719 equity shares of ₹10 each, fully paid-up (Refer Note 26)	10	-
E.	Others - Unquoted		
	Tunisian Indian Fertilisers S.A.	11862	-
	33,75,000 Ordinary shares of Tunisian Dinars (TND) 10 each, fully paid up [Refer Note (i) below]		
	Nandesari Environment Control Limited	*	-
	400 equity shares of ₹10 each, fully paid-up (Refer Note 26)		
	Prathyusha Chemicals and Fertilisers Limited		
	10,01,000 (2013: 10,01,000) Equity shares of ₹10/- each. fully paid-up	143	143
	10,01,000 (2013: 10,01,000) Equity shares of ₹10/- each, fully paid-up Less: Provision for diminution in value [Refer Note (ii) below]	143	143 141

(₹ in Lakhs)

Note 12: Non-current investments (Contd.)  (At cost unless otherwise stated)	As at 31 March 2014	As at 31 March 2013
Indian Potash Limited	5	5
90,000 (2013: 90,000) Equity shares of ₹10/- each, fully paid-up		
Foskor (Pty) Limited	23	23
1,99,590 (2013: 1,99,590) Ordinary shares of South African Rand 1 each	,	
fully paid-up		
Murugappa Management Services Limited	73	73
16,139 (2013: 16,139) Equity shares of ₹100/- each, fully paid up		
Bharuch Enviro Infrastructure Limited	2	2
16,100 (2013: 16,100) Equity shares of ₹10/- each, fully paid-up		
Bharuch Eco Aqua Infrastructure Limited	28	28
2,75,000 (2013: 2,75,000) Equity shares of ₹10/- each, fully paid-up		
A.P.Gas Power Corporation Limited	8300	754
53,92,160 (2013: 13,40,000) Equity shares of ₹10 each, fully paid-up		
	20295	887
Total Trade (A+B+C+D+E)	74099	87759
II. Other investments - Unquoted		
Faering Capital India Evolving Fund	284	192
28,427 (2013: 19,225) units of ₹1,000/- each, fully paid-up		
Total Non-current investments (I+II)	74383	87951

<sup>\*</sup> less than a lakh

- The Ordinary shares of Tunisian Indian Fertilisers S.A., Tunisia (TIFERT) held by the Company have been pledged to secure the obligations of TIFERT to their lenders. Further, refer Note
- (ii) Aggregate amount of provision made for other than temporary diminution ₹141 lakhs (2013: ₹141
- (iii) Aggregate market value of listed and quoted investments and carrying cost thereof is ₹31573 lakhs (2013: ₹34412 lakhs) and ₹40725 lakhs (2013: ₹57141 lakhs) respectively.
- (iv) Aggregate carrying cost of unquoted investments is ₹33658 lakhs (2013: ₹30810 lakhs).

### Note 13: Long-term loans and advances

(Unsecured and considered good)

Capital advances	229	329
Minimum Alternate Tax (MAT) credit	-	3181
Deposits	2752	2557
Loans and advances to related parties* (Refer Note 38)	-	2551
Others*	2787	161
	5768	8779

<sup>\*</sup> includes loan amounting ₹2551 lakhs to TIFERT which is compulsorily convertible to equity shares at the end of three years from November 2012, reclassified under 'others' in the current year. Refer Note 52(a).

(₹ in Lakhs)

Note 14: Current investments  (At lower of cost and fair value)	As at 31 March 2014	As at 31 March 2013
Quoted		
Ashnoor Textile Mills Limited	*	*
238 (2013: 238) Equity shares of ₹10/- each, fully paid-up		
I G Petrochemicals Limited	4	4
13,000 (2013: 13,000) Equity shares of ₹10/- each, fully paid-up		
Canara Robecco Gold Saving Fund	14	-
1,49,284.652 units of ₹10/- each		
Unquoted		
UTI Master Shares	*	*
1,000 (2013: 1,000) Shares of ₹10/- each, fully paid-up		
	18	4

### Notes:

### Note 15: Inventories

Raw materials**	5494	44923
Raw materials in-transit**	1870	7087
Work-in-process**	150	935
Finished goods**	596	13 41329
Stock-in-trade**	2588	37 25824
Packing materials*	250	2760
Stores and spare parts*	398	3631
	16714	0 126489

<sup>\*</sup>At cost or under

### Note 16: Trade receivables

(Considered good, unless otherwise stated)

Trade receivables outstanding for a period exceeding six months from the date		
they were due for payment		
Secured	1555	696
Unsecured	24941	3913
Unsecured, considered doubtful	2798	2302
	29294	6911
Less: Provision for doubtful trade receivables	2798	2302
(A)	26496	4609
Other trade receivables		
Secured	4379	4688
Unsecured	98539	151792
(B)	102918	156480
(A+B)	129414	161089

<sup>\*</sup> less than a lakh

<sup>-</sup> Aggregate market value and carrying cost of quoted investments is ₹ 18 lakhs (2013: ₹ 4 lakhs) and ₹ 18 lakhs (2013: ₹ 4 lakhs) respectively

<sup>\*\*</sup>At cost or net realisable value, whichever is lower

ın	Lai	

		( =
Note 17: Cash and bank balances	As at 31 March 2014	As at 31 March 2013
Cash and cash equivalents		
Cash on hand	164	33
Balances with banks:		
On Current accounts	20933	16720
On Deposit accounts	18500	16000
	39597	32753
Other bank balances		
In earmarked accounts:		
Dividend accounts	1388	1218
Bonus debenture redemption and interest accounts	896	-
Escrow accounts [Refer note (ii) below]	2225	11301
Margin money/ deposit accounts [Refer note (iii) below]	1597	4
	6106	12523
	45703	45276

### Notes:

- (i) Cash and cash equivalents as above meet the definition of cash and cash equivalents as per AS 3 'Cash Flow Statements'.
- Represents ₹Nil (2013: ₹9047 lakhs) in escrow account for open offer of the Company made to the shareholders of erstwhile Liberty Phosphate Limited (LPL) and indemnity amounts aggregating ₹2225 lakhs (2013: ₹2254 lakhs) held back in accordance with the share purchase agreements in respect of acquisitions (Refer Note 26).
- (iii) Margin money/ deposit accounts includes ₹113 lakhs (2013: ₹Nil) deposits which have a original maturity of more than 12 months and ₹63 lakhs (2013: ₹Nil) given as first pari-passu charge to consortium member banks against working capital facility.

### Note 18: Short-term loans and advances

(Unsecured and considered good unless otherwise stated)

Advances recoverable in cash or in kind or for value to be received		
Considered good	12595	10933
Considered doubtful	25	6
	12620	10939
Less: Provision for doubtful advances	25	6
	12595	10933
Government subsidies receivable	111225	126374
Loans and advances to related parties (Refer Note 38)	524	2916
Minimum Alternate Tax (MAT) credit	4335	7220
Inter-corporate deposits	28500	38500
Others	1426	1474
	158605	187417
Note 19: Other current assets		
6.20% Fertiliser Companies' Government of India Special Bonds 2022	*	*
10,000 (2013: 10,000) bonds of ₹100/- each		
6.65% Fertiliser Companies' Government of India Special Bonds 2023	*	*
5,000 (2013: 5,000) bonds of ₹100/- each		
Interest accrued but not due on deposits, loans, others	1399	724
	1399	724
*loss than a lakh		

<sup>\*</sup>less than a lakh

	For the year ended	(₹ in Lakhs) For the year ended
Note 20: Other operating revenue		31 March 2013
Service income	190	338
DEPB income/ excise benefits	1354	1240
Provision for doubtful trade receivables and other liabilities no longer required, written back	534	280
Others	2105	2107
	4183	3965
Note 21: Other income		
Interest on loans/ deposits etc.	5503	5760
Dividend income		
from current investments	457	889
from non-current investments [includes ₹Nil (2013: ₹Nil) from subsidiary]	2	54
Others	175	-
	6137	6703
Note 22: Changes in inventories of finished goods, work-in-process and stock-in-	trade	
As at 1 April		
Work-in-process	935	1986
Finished goods	41329	46426
Stock-in-trade	25824	34396
	68088	82808
Add: On amalgamation (Refer Note 26)	6357	-
Add: On acquisition of business undertaking (Refer Note 27)	163	-
Less: As at 31 March		
Work-in-process	1503	935
Finished goods	59613	41329
Stock-in-trade	25887	25824
	87003	68088
	(12395)	14720
Note 23: Employee benefits expense		
Salaries, wages and bonus	20389	16982
Contribution to provident and other funds	1798	1411
Staff welfare expenses	2189	2109
	24376	20502
Note 24: Finance costs		
Interest expense	20621	17364
Other borrowing costs and bank charges	475	303
	21096	17667

	(₹ in Lakh		
	For the	For the	
	year ended	year ended	
Note 25: Other expenses	31 March 2014	31 March 2013	
Consumption of stores and spare parts	5759	4884	
Power, fuel and water	13983	10718	
Rent	1960	1622	
Repairs to:			
Buildings	209	104	
Machinery	2177	2009	
Others	1056	1537	
Insurance	426	409	
Rates and taxes	1089	684	
Increase/ (decrease) in excise duty on finished goods inventory	389	(181)	
Freight and distribution	59513	47756	
Exchange differences (net)	24513	20517	
Loss on sale/scrap of fixed assets (net)	241	224	
Provision for doubtful trade and other receivables, loans and advances	515	1538	
Trade and other receivables written off	17	3	
Miscellaneous expenses	22686	16659	
	134533	108483	

### 26. Acquisition and Amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited

### (i) Acquisition

During the previous year, consequent to the share purchase agreement entered into by the Company with the erstwhile promoters of Liberty Phosphate Limited (LPL), the Company on 7 March 2013 acquired 70,19,406 equity shares (representing 48.62%) from the erstwhile promoters of LPL at a price of ₹241/per share. Effective 7 March 2013, the Board of Directors of LPL was reconstituted and LPL became a subsidiary of the Company. Further, in accordance with the share purchase agreement entered into during the previous year by the Company with the shareholders of Liberty Urvarak Limited (LUL), the Company acquired 29,97,552 (100%) equity shares of LUL for a consideration of ₹7800 lakhs thereby making LUL a wholly owned subsidiary of the Company. LUL held 5% of the voting share capital of LPL.

On receipt of necessary approvals from SEBI and in accordance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, the Company has during the current year, acquired 37,53,933 equity shares (26% of the equity share capital) of LPL at a price of ₹241/- per share in the Open offer made to the public shareholders of LPL. With this acquisition, the Company held 1,14,96,267 equity shares representing 79.62% of the equity share capital of LPL, including 7,22,928 shares (5%) held by Liberty Urvarak Ltd., a wholly owned subsidiary of the Company.

### (ii) Amalgamation

LPL and LUL are engaged in the business of manufacture and sale of fertilisers predominantly, Single Super Phosphate (SSP).

During the year, the Board of Directors of the Company, LPL and LUL in their respective meetings held on 28 September 2013 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of LPL and LUL with the Company. Pursuant to the Scheme sanctioned by the Hon'ble High Court of Judicature of Andhra Pradesh ('AP') vide its order dated 7 April 2014 and by the Hon'ble High Court of Judicature of Gujarat vide its order dated 24 April 2014, the entire business undertaking of LPL and LUL including all assets and properties, debts, liabilities and duties and obligations have been transferred to and vested in the Company, retrospectively with effect from 1 April 2013 (the Appointed Date as per the Scheme). The certified copies of the aforesaid High Court Orders have been filed with the respective Registrar of Companies and the Scheme has been given effect to in these financial statements.

In terms of the Scheme, on the record date to be fixed, the Company is required to allot 25,74,193 equity shares of ₹1 each as fully paid up to the public shareholders of LPL in the proportion of 7 equity shares of ₹1 each in the Company for every 8 equity shares of ₹10 each held in LPL. LUL being a wholly-owned subsidiary of the Company, no equity shares will be issued. The equity shares held by the Company in LPL totaling 1,14,96,267 and LUL totaling 29,97,552 shall accordingly get extinguished and annulled.

Further, in terms of the Scheme, the Company was required to allot 8% Cumulative Redeemable Preference Shares ('CRPS') of ₹10/- each to every preference shareholder of LPL in proportion of 1 preference share of ₹10/- each of the Company for every 1 preference share of ₹10/- each in LPL and on sanction of the Scheme, the

Authorised share capital of the Company automatically stands increased. The Board of Directors of LPL in their meeting held on 21 January 2014 decided for early redemption of CRPS as per its terms.

The amalgamation has been accounted under the 'Pooling of interests method' as prescribed under Accounting Standard 14 'Accounting for Amalgamations' (AS 14). Accordingly, the assets, liabilities and reserves of LPL and LUL as at 1 April 2013 have been taken over at their book values (after making adjustments for adoption of uniform accounting policies) and in the same form.

Details of the summarized values of assets and liabilities of LPL and LUL as acquired pursuant to the Scheme and the treatment of the difference between the net assets acquired and cost of investments of the Company together with the shares issued to the shareholders of LPL are as under:

### (Amount in ₹ lakhs)

	Appointed date 1 April 2013
Fixed assets (net)	8436
Other non-current assets	917
Cash and bank balances	2955
Inventories	11828
Other current assets	19106
Total assets	43242
Deferred tax liabilities (net)	1144
Other non-current liabilities	1030
Current liabilities	19718
Total liabilities	21892
Net assets acquired	21350
Less: Equity share capital to be issued (Refer Note 1A)	26
Less: Preference shares*	500
Less: Value of investments held by Company**	34532
Balance adjusted against reserves	(13708)

<sup>\*</sup>During the year, LPL has redeemed the preference shares at par and accordingly an amount of ₹500 lakhs has been transferred to the Capital redemption reserve

Details of amount adjusted against reserves:

	Amount in ₹ lakhs
Capital reserve (on amalgamation)	(13565)
General reserve (net of ₹813 lakhs taken over)	(18437)
Securities premium account (taken over)	1255
Statement of Profit and Loss (taken over)	17039
	(13708)

In view of the aforesaid amalgamation with effect from 1 April 2013, the figures of the current year are not strictly comparable with those of the previous year.

### 27. Acquisition of business undertaking of Tungabhadra Fertilisers and Chemicals Company Limited on slump sale basis

During the year, the Company entered into a Business Transfer Agreement ('BTA') and acquired the Business undertaking of M/s. Tungabhadra Fertilisers and Chemicals Company Limited (TFCCL), as a going concern on a slump sale basis for a consideration of ₹1163 lakhs.

<sup>\*\*</sup>Including shares acquired during the current year in the Open offer made to the public shareholders of LPL and adjusted for dividend paid by LPL

### 28. Merger of Sabero Organics Guiarat Limited ("Sabero")

The Board of Directors of the Company and its subsidiary, Sabero Organics Guiarat Limited ("Sabero"), in their meetings held on 24 January 2014 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of Sabero with the Company subject to the approvals of the stock exchanges, the respective shareholders and creditors, the concerned High Courts and other regulators. The Company has received their no-objection to the Scheme from the stock exchanges and has filed application before the concerned High Courts for convening the shareholders and creditors meetings.

As per the Scheme, the Appointed/ Transfer date for amalgamation is 1 April 2014 and on the Record Date to be fixed after receipt of all approvals, the public shareholders of Sabero shall be issued 5 equity shares of ₹1 each in the Company for every 8 equity shares of ₹10 each held in Sabero. The shares held by the Company in Sabero shall accordingly get extinguished.

### 29. Employee Stock Option Plan - ESOP 2007

- a) Pursuant to the decision of the shareholders, at their meeting held on 24 July 2007, the Company had established an 'Employee Stock Option Scheme 2007' ('ÉSOP 2007' or 'the Scheme') to be administered by the Remuneration and Nomination Committee of the Board of Directors.
- b) Under the Scheme, options not exceeding 1,27,85,976 equity shares of ₹1/- each have been reserved to be issued to the eligible employees, with each option conferring a right upon the employee to apply for one equity share. The options granted under the Scheme would vest not less than one year and not more than five years from the date of grant of the options. The options granted to the employees would be capable of being exercised within a period of three years from the date of vesting. In partial modification of the special resolution passed establishing ESOP 2007, the shareholders decided in their meeting held on 23 July 2012 to approve the extending of the exercise period of options granted under the ESOP 2007 from three years to six years.
- c) The exercise price of the option is equal to the latest available closing market price of the shares on the stock exchange where there is highest trading volume as on the date prior to the date of the Remuneration and Nomination Committee resolution approving the grant.
- d) Pursuant to the Scheme, the Company granted options which vest over a period of four years commencing from the respective dates of grant. The exercise price being equal to the closing market price prevailing on the date prior to the date of grant, there is no deferred compensation cost to be accrued in this regard.
- e) The following are the number of options outstanding during the year:

	For the ye		=	ear ended ch 2013	
	No. of Options	Weighted average exercise price (₹)	verage Options kercise		
At the beginning of the year	27,01,440	228.12	33,01,780	200.55	
Granted	-	-	-	-	
Exercised	124,004	45.91	488,276	53.08	
Cancelled	176,260	294.98	106,024	185.34	
Lapsed	-	-	6,040	59.95	
At the end of the year	24,01,176	232.62	27,01,440	228.12	

- f) The above outstanding options have been granted in various tranches, at exercise price being equal to the closing market price prevailing on the date prior to the date of grant. The outstanding options have a weighted average remaining life of 1.55 years (2013: 2.24 years).
- g) Number of options exercisable at the end of the year 18,09,036 (2013: 15,20,110).
- h) In accordance with the requirements of SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Guidance Note on "Accounting for Employee Share Based Payments" issued by the ICAI, had the compensation cost for the employee stock option plan been recognised based on the fair value at the date of grant in accordance with the Black Scholes' model, the proforma amounts of the Company's Net Profit and Earnings Per Share would have been as follows:

	For the year ended 31 March 2014	For the year ended 31 March 2013
Profit after tax as reported (₹ in lakhs)	3448	5 44399
Less: Dividend on cumulative redeemable preference shares (included dividend tax)	ding 4	5 -
Amount available to equity shareholders	3444	0 44399
Add: ESOP cost using intrinsic value method		
Less: ESOP cost using fair value method	35	757
Proforma profit after tax	3408	3 43642
Earnings Per Share		
Basic		
- No. of Shares [adjusted for equity shares to be issued (Refer Note 26	)] 28,56,99,82	0 28,28,33,774
- EPS as reported (₹)	12.0	5 15.70
- Proforma EPS (₹)	11.9	3 15.43
Diluted		
- No. of shares	28,62,84,39	8 28,36,94,900
- EPS as reported (₹)	12.0	3 15.65
- Proforma EPS (₹)	11.9	91 15.38
The following assumptions were used for calculation of fair value of grants:		
Dividend yield (%)	70	0 700
Expected volatility (%)	0.39-0.4	7 0.39-0.47
Risk free interest rate (%)	8.	0 8.0
Expected term (in years)	4-	6 4-6
Earnings per Share		
	For the year ended 31 March 2014	For the year ended 31 March 2013
Profit after tax (₹ in lakhs)	3448	5 44399
Less: Dividend on cumulative redeemable preference shares (including dividend tax) (₹ in lakhs)	4	5 -
Amount available to equity shareholders (₹ in lakhs)	[a] 3444	0 44399
sic		

28,56,99,820

584,578

12.05

12.03

28,62,84,398 28,36,94,900

[b]

28,28,33,774

861,126

15.70

15.65

iv) Weighted average number of equity shares of ₹1/- each outstanding during

v) Effect of potential equity shares on employees stock options outstanding

vi) Weighted average number of equity shares of ₹1/- each outstanding during

the year [adjusted for equity shares to be issued (Refer Note 26)]

**Dilution** 

the year **Earnings Per Share** vii) Basic - [a]/[b] - (₹)

viii) Diluted - [a]/[c] - (₹)

### 31. Contingent liabilities (to the extent not provided for)

### a) Guarantees:

- The Company has provided guarantee to third parties on behalf of its subsidiary CFL Mauritius Limited ₹Nil (2013: ₹7168 lakhs) in respect of which the contingent liability is ₹Nil (2013: ₹1098 lakhs).
- (ii) The Company has provided a guarantee towards the borrowing of Tunisian Indian Fertilisers S.A., (TIFERT). Company's venture in Tunisia, up to ₹31009 lakhs (2013: ₹28100 lakhs).

### b) Claims against the Company not acknowledged as debt:

(₹ in Lakhs)

	As at 31 March 2014	As at 31 March 2013
In respect of matters under dispute:		
Excise duty	11780	1501
Customs duty	372	-
Sales tax	410	185
Income tax	222	-
Others	1744	1661

The amounts shown in the item (a) represent guarantees given in the normal course of business and not expected to result in any loss to the Company on the basis of the beneficiaries fulfilling their obligations as they arise. The amounts in item (b) represent best estimate and the uncertainties are dependent on the outcome of the legal processes initiated by the Company or the claimant as the case may be.

### c) Other money for which the Company is contingently liable in respect of:

(₹ in Lakhs)

		As at 31 March 2014	As at 31 March 2013
(i)	Assignment of receivables from fertiliser dealers and dealer financing by banks	5547	7958
(ii)	Assignment/ sale of subsidy receivables where option to buy-back rests with the Company	-	25000

The Management expects to realise all the amounts reflected above in the normal course of business.

### 32. Commitments

### a) Capital commitments

(₹ in Lakhs)

	As at	As at
	31 March 2014	31 March 2013
Capital expenditure commitments	2348	2206
Commitment towards investments		
- APGPCL shares purchase (refer note (i) below)	-	11000
- Others (refer note (ii) below)	216	1308

### Notes:

- (i) Amount for the previous year ₹1000 lakhs is in respect of the purchase of equity shares of Andhra Pradesh Gas Power Corporation Ltd. as per the Share Purchase Agreement, entered into with another party.
- (ii) Amount for the previous year excludes ₹9047 lakhs in respect of the total Open offer consideration relating to erstwhile Liberty Phosphate Limited which was deposited in an escrow account. (also Refer Note 26)

### b) Other commitments

- (i) During the previous and in the current year, the Company issued comfort letters to certain banks who have lent to Sabero Organics Gujarat Limited ("Sabero") a subsidiary, in terms of which the Company has undertaken that it shall not reduce its shareholding in the subsidiary below 51%. In connection with the credit rating for the Commercial Paper programme of Sabero, the Company has issued a similar comfort letter (which also includes the assurance of making funds available, if required, to Sabero to enable it to meet its obligation under the aforesaid programme).
- (ii) Maximum obligation on long term lease of land ₹167 lakhs (2013: ₹174 lakhs).

### 33. Segment reporting

### a) Business segment

The Company has considered business segment as the primary segment for disclosure. The Company is primarily engaged in the manufacture and trading of Farm Inputs, which in the context of Accounting Standard 17 "Segment Reporting" is considered the only business segment.

### b) Geographical segment

The Company sells its products mainly within India where the conditions prevailing are uniform. Since the sales outside India are below the threshold limit, no separate geographical segment disclosure is considered necessary.

### 34. Leases

The Company has entered into certain operating lease agreements and an amount of ₹1615 lakhs (2013: ₹1480 lakhs) paid under such agreements has been charged to the Statement of Profit and Loss. These leases are generally not non-cancellable and are renewable by mutual consent on mutually agreed terms. There are no restrictions imposed by such agreements.

### 35. Capitalisation of expenditure

Expenses disclosed under the respective notes are net of the following amounts capitalized by the Company under Capital work-in-progress/ fixed assets:

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Employee benefits expense	-	218
Finance costs (net)	-	1469
Other expenses	*	235

<sup>\*</sup>less than a lakh

### 36. Research and development expenses incurred on the following heads have been accounted under the natural heads:

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Salaries, wages and bonus	275	259
Contribution to provident and other funds	25	21
Consumption of stores and spare parts	9	22
Power and fuel	17	16
Repairs to machinery	10	2
Miscellaneous expenses	83	71
	419	391

## 37. Details of raw materials consumed, stock-in-trade, finished goods and work-in-process

### (a) Materials consumed

(Including packing material)

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Ammonia	137356	115053
Rock Phosphate	82685	62689
Urea	34841	29118
Sulphur	18718	25944
Muriate of Potash	40137	43198
Phosphoric Acid	218507	158451
Plant Protection Chemicals	33438	28816
Others	29073	22600
	594755	485869

### (b) Purchases of stock-in-trade

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Di-Ammonium Phosphate (DAP)	986	79145
Ammonium Phosphatic Fertilisers	74	4 -
Muriate of Potash	35700	10561
Urea	3681	5 34145
Ammonia	140	2 1846
Plant Protection Chemicals	17384	4 10556
Others	21684	16746
	12292	152999

### (c) Sales

### (i) Manufactured\*

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Di-Ammonium Phosphate (DAP)	123884	51790
Ammonium Phosphatic Fertilisers	296597	293755
Single Super Phosphate	31180	6065
Plant Protection Chemicals	55245	48688
Others	19549	19897
	526455	420195

<sup>\*</sup> Sales are net of excise duty where applicable

### (ii) Stock-in-trade

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Di-Ammonium Phosphate (DAP)	6672	51783
Ammonium Phosphatic Fertilisers	120	4978
Muriate of Potash	19280	11997
Urea	43594	28766
Ammonia	1419	1885
Plant Protection Chemicals	17328	10342
Others	33058	25908
	121471	135659
Total sales (i) + (ii)	647926	555854

### (d) Opening Stock of finished goods and stock-in-trade

(₹ in Lakhs)

	As at 31 March 2014	As at 31 March 2013
(i) Manufactured		0111011011
Di- Ammonium Phosphate (DAP)	6004	9420
Ammonium Phosphatic Fertilisers	23464	25509
Single Super Phosphate	1383	435
Plant Protection Chemicals	8181	9146
Others	2297	1916
	41329	46426
(ii) Stock-in-trade		
Di- Ammonium Phosphate (DAP)	3466	1959
Ammonium Phosphatic Fertilisers	838	9907
Muriate of Potash	2448	13620
Urea	7311	662
Plant Protection Chemicals	4245	2546
Others	7516	5702
	25824	34396
Total opening stock (i) + (ii)	67153	80822

### (e) Closing stock of finished goods and stock-in-trade\*

		As at 31 March 2014	As at 31 March 2013
(i)	Manufactured		
	Di-Ammonium Phosphate (DAP)	8124	6004
	Ammonium Phosphatic Fertilisers	32338	23464
	Single Super Phosphate	8612	1383
	Plant Protection Chemicals	9134	8181
	Others	1405	2297
		59613	41329

(₹ in Lakhs)

	(\ III Lakiis)	
	As at	As at 31 March 2013
	31 March 2014	
(ii) Stock-in-trade		
Di- Ammonium Phosphate (DAP)	1952	3466
Ammonium Phosphatic Fertilisers	522	838
Muriate of Potash	8848	2448
Urea	1020	7311
Plant Protection Chemicals	5926	4245
Others	7619	7516
	25887	25824
Total closing stock (i) + (ii)	85500	67153

<sup>\*</sup> net of shortages/in-transit losses/captive consumption/ samples

### (f) Closing stock of work-in-process includes:

(₹ in Lakhs)

	As at 31 March 2014	As at 31 March 2013
Intermediates for:		
- Fertilisers	538	445
- Plant Protection Chemicals	948	450
- Others	17	40
	1503	935

### 38. Related party disclosures

### (A) Names of the related parties and their relationship:

Names	Nature of relationship
E.I.D. Parry (India) Limited	Holding company
Liberty Phosphate Limited (LPL)	Subsidiary (merged w.e.f. 1 April 2013) (Refer Note 26)
Liberty Urvarak Limited (LUL)	Subsidiary (merged w.e.f. 1 April 2013) (Refer Note 26)
Liberty Pesticides and Fertilisers Limited (LPFL)	Subsidiary
Sabero Organics Gujarat Limited (Sabero)	Subsidiary
Sabero Organics America Ltda (SOAL)	Subsidiary
Sabero Australia Pty Ltd, Australia (Sabero Australia)	Subsidiary
Sabero Europe BV (Sabero Europe)	Subsidiary
Sabero Argentina S.A. (Sabero Argentina)	Subsidiary
Sabero Organics Mexico S.A De C.V. (Sabero Mexico)	Subsidiary (w.e.f 17 June 2013)
Parry Chemicals Limited (PCL)	Subsidiary
Dare Investments Limited (DIL)	Subsidiary
CFL Mauritius Limited (CML)	Subsidiary
Coromandel Brasil Limitada (CBL)	Subsidiary
Sadashiva Sugars Limited (SSL)	Fellow subsidiary
Parry Infrastructure Company Private Limited (PICPL)	Fellow subsidiary
Parry Sugar Industries Limited (PSIL)	Fellow subsidiary
Coromandel Getax Phosphates Pte Ltd. (CGPL)	Joint venture
Coromandel SQM (India) Pvt Limited (CSQM)	Joint venture
Tunisian Indian Fertilisers S.A (TIFERT)	Joint venture (upto 31 March 2013) [Refer Note 52(a)]
Mr. Kapil Mehan, Managing Director	Key management personnel

### (B) Transactions during the year:

		(₹ in Lakhs)	
		For the Year ended 31 March 2014	For the Year ended 31 March 2013
i)	Sale of finished goods/raw materials/services		
	a) Holding company	63	34
	b) Fellow subsidiary - SSL	34	248
	c) Joint venture - CSQM	425	237
	d) Subsidiary - Sabero	965	563
ii)	Interest received from		
	a) Subsidiary - PCL	1	3
iii)	Rent received		
	a) Fellow subsidiary - PICPL	175	175
iv)	Expenses reimbursed by		
	a) Holding company	31	22
	b) Fellow subsidiary - PSIL	-	18
	c) Joint venture - CSQM	35	29
	d) Joint venture - TIFERT	-	10
	e) Subsidiary - PCL	7	7
	f) Subsidiary - Sabero	333	171
	g) Subsidiary - LPL	-	4
v)	Purchase of finished goods and services		
	a) Holding company	396	434
	b) Joint venture - CSQM	2623	3085
	c) Fellow subsidiary - PSIL	-	49
	d) Subsidiary - Sabero	5811	5599
vi)	Commission on sales		
	a) Subsidiary - PCL	41	38
	b) Subsidiary - CBL	49	79
	c) Subsidiary - Sabero Mexico	30	_
vii)	Expenses reimbursed to		
	a) Holding company	296	431
	b) Subsidiary - PCL	2	2
	c) Subsidiary - Sabero	130	208
viii	) Interest received on Inter corporate deposit/Loan		
	a) Subsidiary - Sabero	111	114
	b) Subsidiary - CML	24	6
	c) Subsidiary - DIL	*	
	d) Joint venture - TIFERT	_	29
ix)			
/	a) Subsidiary - CML	_	823
	b) Joint venture - TIFERT	_	2551
	c) Subsidiary - Sabero	_	1500
	d) Subsidiary - DIL	5	
	a, cassain, bil		

	For the Year ended 31 March 2014	(₹ in Lakhs)  For the  Year ended  31 March  2013
x) Loans and advances (including loans) received back		
a) Subsidiary - CBL	-	3
b) Subsidiary - PCL	-	197
c) Subsidiary - CML	820	
d) Subsidiary - Sabero	1500	
xi) Investment made in equity shares of		
a) Subsidiary - CBL	-	89
b) Subsidiary - CML	2507	
c) Subsidiary - DIL	495	-
xii) Purchase of assets from		
a) Subsidiary - Sabero	40	-
xiii) Purchase of equity shares from		
a) Subsidiary - PCL	664	
xiv) Dividend paid		
a) Holding company	7972	5315
xv) Issue/ (redemption) of 9% Unsecured redeemable non-convertible fully		
paid bonus debentures of ₹15 each		
a) Holding company	(26573)	26573
xvi) Interest expense on 9% Unsecured redeemable non- convertible fully		
paid bonus debentures of ₹15 each		
a) Holding company	2313	1651
xvii) Remuneration to Key management personnel		
a) Mr. Kapil Mehan	249	237

### (C) Outstanding balances as at the year end

		(₹ in Lakhs)	
		As at	As at
		31 March 2014	31 March 2013
a)	Trade receivables/Loans and advances		
	- Holding company	71	-
	- Subsidiary - CML	-	820
	- Subsidiary - DIL	5	<u>-</u>
	- Joint venture - TIFERT	-	2582
	- Fellow subsidiary - SSL	132	63
	- Fellow subsidiary - PSIL	16	375
	- Subsidiary - Sabero	-	1513
	- Subsidiary - LPL	-	4
	- Fellow subsidiary - PICPL	300	143
b)	Trade payables/ Other liabilities		
	- Holding company	-	1872
	- Joint venture - CSQM	815	394
	- Fellow subsidiary - PICPL	3000	3000
	- Subsidiary - Sabero	1333	725
	- Subsidiary - PCL	12	3
	- Subsidiary - CBL	12	14
	- Subsidiary - Sabero Mexico	30	-
	- Subsidiary - LPFL	127	-
c)	9% Unsecured redeemable non-convertible fully paid bonus deben-		
	tures of ₹15 each		
	- Holding company	-	26573

<sup>\*</sup>less than a lakh

- a. The Company has extended guarantees on behalf of CFL Mauritius Limited and TIFERT. Refer Note 31(a)
- b. The Company has provided comfort letters to certain banks in respect of Sabero. Refer Note 32(b)

### 39. Employee benefits

### a. Defined benefit plans

The following table sets forth the status of the Gratuity Plan and the Superannuation and other Pension Plans of the Company and the amounts recognised in the Balance Sheet and Statement of Profit and Loss:

(₹ in Lakhs) **Gratuity plan** Superannuation and other pension plans 2012-2013 2013-2014 2013-2014 2012-2013 Change in defined benefit obligation (DBO) during the year Present value of DBO at the beginning of the year 3154 2867 8 31 149 Add: On amalgamation (Refer Note 26) Add: On acquisition of business (Refer Note 27) 18 Current service cost 311 268 249 1 Interest cost 215 Actuarial loss/(gain) (47)172 (3)(24)Benefits paid (412)(368)Present value of DBO at the end of the year 3422 3154 6 8 Amounts recognised in the Balance Sheet 3422 3154 6 8 Present value of DBO at the end of the year 2906 Fair value of plan assets at the end of the year 3215 Funded status of the plans - (asset)/liability 207 248 6 8 Liability recognised in the Balance Sheet 207 248 6 8 Components of employer expense 268 Current service cost 311 Interest cost 249 215 1 1 Expected return on plan assets (248)(221)Net actuarial (gain)/loss recognised 20 180 (3) (24)Past service cost **Expense recognised in Statement of Profit and Loss** 332 442 (2) (23)Nature and extent of investment details of the plan assets# State and Central Securities 2.52% 2.04% **Bonds** 4.67% 6.17% Special deposits 0.38% 0.78% Insurer managed funds 92.91% 90.53% Actual return on plan assets# 257 213 Assumptions 8% 8% 8% 8% Discount rate 8% 8% Estimated rate of return on plan assets 5-7% Expected rate of salary increase 5-7% 5% 1% 1% Attrition rate 5%

<sup>\*</sup>less than a lakh

<sup>#</sup>includes details of trusts other than those covered under a Scheme of Life Insurance Corporation of India The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotions and other relevant factors such as supply and demand in the employment market. The Company evaluates these assumptions annually based on its long term plans of growth and industry standards.

# **Experience adjustments:**

(₹ in Lakhs)

	2013-2014	2012-2013	2011-2012	2010-2011	2009-2010
Gratuity plan					
Present value of DOB	3422	3154	2867	2501	2114
Fair value of plan assets	3215	2906	2610	2192	1846
Funded status [Asset/ (liability)]	(207)	(248)	(257)	(309)	(268)
Experience adjustments loss/(gain)					
- on plan liabilities	(47)	172	183	72	267
- on plan assets	67	8	(34)	(87)	(44)
Superannuation and other pension plans					
Present value of DOB	6	8	31	117	115
Fair value of plan assets	-	-	-	-	-
Funded status [Asset/ (liability)]	(6)	(8)	(31)	(117)	(115)
Experience adjustments loss/(gain)					
- on plan liabilities	(3)	(24)	(96)	(9)	(45)
- on plan assets	-	-	-	-	-

# b. Defined contribution plans

In respect of the defined contribution plans, an amount of ₹1262 lakhs (2013: ₹884 lakhs) has been recognised as an expense in the Statement of Profit and Loss during the year.

- 40. The Company has recognised subsidy income as per the prevalent Nutrient Based Subsidy (NBS) Policy announced by Government of India. Such income is included in "Government Subsidies" in the Statement of Profit and Loss. The subsidy income for the year includes ₹3488 lakhs (2013: ₹10884 lakhs) relating to earlier years comprising of freight subsidy income consequent to the final notification by the Government. In respect of previous year, it also includes subsidy income relating to opening inventories as at 1 April 2011 based on the communication issued by the Department of Fertilisers vide letter dated 22 August 2012 with respect to the earlier Office Memorandum dated 11 July 2011.
- **41.** Exceptional item of ₹1261 lakhs (2013: ₹Nil) represents interest demand in respect of disputed taxes relating to earlier years.
- 42. During the year ended 31 March 2012, the Members of the Company pursuant to the provisions of Section 293(1)(a) of the 1956 Act approved the transfer/assigning of the lease rights on the land located at Navi Mumbai to prospective buyers. As at 31 March 2014, the Company is in the process of identifying potential buyers.
- 43. During the previous year, the Company had issued and allotted 28,28,17,658 9% Unsecured Redeemable Non-convertible Fully Paid Bonus Debentures of ₹15 each for every equity share, aggregating ₹42423 lakhs to the shareholders by appropriating the General Reserve through a Scheme of Arrangement (Scheme) approved by Hon'ble High Court of Andhra Pradesh and other relevant authorities. Further, in terms of the accounting treatment set out in the Scheme, dividend distribution tax paid on the aforesaid Debentures aggregating ₹6882 lakhs was also transferred from the General Reserve. The Company had also created a debenture redemption reserve amounting to ₹2553 lakhs as per the requirements of the Act and in accordance with the clarifications given by the Ministry of Corporate Affairs.

The aforesaid debentures were redeemable at par over three years commencing from 23 July 2014 (₹5/- each year). Further, as per the terms of the Scheme, the Company also had a right to prepay the entire amount of debentures by giving prior notice to the debenture holders. During the current year, the Board authorized Committee of Directors of the Company, in its meeting has exercised the option to prepay the debentures and approved early redemption. Accordingly, the said debentures were redeemed at par during the year and the amounts due including interest accrued have been transferred to earmarked bank accounts. Consequently, the debenture redemption reserve of ₹2553 lakhs created in the previous year has been transferred to the Surplus in Statement of Profit and Loss in the current year.

# 44. Derivative instruments and unhedged foreign currency exposure

# a. Forward contracts outstanding as at the Balance Sheet date

	Currency	Cross	No. of	Amount in foreign	Amount	Buy/Sell
		currency	contracts	currency (million)	₹ in lakhs	
As at 31 March 2014	USD	INR	148	391.92	235278	Buy
	USD	INR	11	2.08	1246	Sell
As at 31 March 2013	USD	INR	89	539.48	292936	Buy
	USD	INR	7	1.00	543	Sell

The forward contracts have been entered into to hedge the purchase of raw materials and stock-in-trade and the related buyer's credit and in certain cases the foreign currency trade receivables.

# b. Principal and interest rate swaps outstanding as at the Balance Sheet date

	Currency	Cross	No. of	Amount in foreign		Buy/Sell
		currency	contracts	currency (million)	₹ in lakhs	
As at 31 March 2014	USD	INR	10	73.33	43941	Buy
As at 31 March 2013	USD	INR	10	80.00	43440	Buy

The swap contracts have been entered into to hedge the currency and interest rate risks on the external commercial borrowings of the Company (Refer Note 53c)

# c. Details of foreign currency exposures as at the Balance Sheet date that have not been hedged by a derivative instrument or otherwise are given below:

	Currency	As at 31 Ma	arch 2014	As at 31 Ma	arch 2013
		Foreign currency amount in Million	Amount ₹ in lakhs	Foreign currency amount in Million	Amount ₹ in lakhs
Trade payables	USD	18.43	11046	5.68	3085
	AED	-	-	33.98	5022
Trade receivables	USD	4.83	2897	2.95	1601
Borrowings	USD	1.13	677	8.65	4698

# 45. Disclosure as per clause 32 of the Listing agreements with the Stock Exchanges

Loans and advances in the nature of loans to subsidiaries:

(₹ in Lakhs)

			•
	Relationship	As at 31 March 2014	Maximum balance outstanding during the year
Parry Chemicals Limited (PCL) (Refer note b)	Subsidiary	-	8
		(-)	(197)
Dare Investments Limited (DIL) (Refer note b)	Subsidiary	5	5
		(-)	(-)
Sabero Organics Gujarat Limited (Refer note c)	Subsidiary	-	1500
		(1500)	(1500)
CFL Mauritius Limited (CFL M) (Refer note d)	Subsidiary	-	820
		(814)	(823)

# Notes:

- a. Figures in bracket relate to previous year
- The loan is repayable on demand and carries interest. Section 372A of the 1956 Act is not applicable as PCL and DIL are wholly owned subsidiary of the Company
- c. The loan is repayable at the end of 90 days from the date of disbursement/roll over and interest is receivable per section 372A of the 1956 Act
- The loan is repayable at the end of 12 months from the date of disbursement and carries interest. Section 372A of the 1956 Act is not applicable as CFL M is a wholly owned subsidiary of the Company
- Compulsorily convertible loan amounting to USD 4.65 million (equivalent to ₹2551 lakhs) extended to TIFERT [refer Note 52(a)], and outstanding as at 31 March 2014 and 2013 is not considered above

# 46. Payments to Auditors

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Audit fees	40	40
Tax audit fees	7	7
Limited reviews	18	18
Certifications	72	65
Reimbursement of expenses	1	2
Total	138	132

Above excludes payments to other auditors - of erstwhile Liberty Phosphate Limited and Liberty Urvarak Limited:

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
		2013
Audit fees	7	-
Tax audit fees	3	-
Limited reviews	-	-
Certifications	1	-
Reimbursement of expenses	2	-
Total	13	-

# Notes:

# 47. Expenditure in foreign currency

(₹ in Lakhs)

Export commission	281	185
Interest	5214	5735
Others	1462	934

# 48. Amount remitted in foreign currency on account of dividend

Financial Year	Relating to	No. of shares held (₹ 1/- each)	No. of Non-Resident shareholders	Amount ₹ in Lakhs
2013-14	2012-13	1,00,56,758	36	453
2012-13	2011-12	1,00,58,358	37	302

Details pertaining to payments made by erstwhile Liberty Phosphate Limited (LPL)

Financial Year	Relating to	No. of shares held (₹ 10/- each)	No. of Non-Resident shareholders	Amount ₹ in Lakhs
2013-14	2012-13		43	5
2013-14*	2012-13	22,00,852	1	18

<sup>\*</sup> dividend paid on preference share in LPL

a. Amounts given above excludes service tax

# 49. Value of import calculated on C.I.F. basis

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Raw materials	521382	386662
Stores and spare parts	371	174
Capital goods	2	515
Stock-in-trade	59960	118544

### 50. Earnings in foreign exchange

(₹ in Lakhs)

		( ,
	For the Year ended 31 March 2014	For the Year ended 31 March 2013
F.O.B. value of exports of goods	10450	7294
Dividend from others	-	52
Others	3538	3537

# 51. Imported and indigenous raw materials, stores and spare parts consumed

(₹ in Lakhs)

	% of total consumption	For the Year ended 31 March 2014	% of total consumption	For the Year ended 31 March 2013
Raw materials (including packing material)				
Imported (including imports through canalizing agents)	86.21	512725	90.16	438067
Indigenous	13.79	82030	9.84	47802
	100.00	594755	100.00	485869
Stores and spare parts				
Imported	0.43	25	4.89	239
Indigenous	99.57	5734	95.11	4645
	100.00	5759	100.00	4884

# 52. Interests in joint ventures

- a) During the year, the Company's venture in Tunisia [the Tunisian Indian Fertiliser S.A. (TIFERT)], has commissioned the phosphoric acid plant and commenced production. Pursuant to the shareholders' agreement in relation to TIFERT, the day to day operations have been assumed by the Tunisian Partners and the Company has accordingly discontinued proportionate consolidation under Accounting Standard 27 - "Financial Reporting of Interests in Joint Ventures" and is treating its investment in TIFERT under AS 13 - "Accounting for Investments".
- b) The proportionate share of assets, liabilities, income and expenditure of jointly controlled entities, Coromandel Getax Phosphates Pte Ltd (Coromandel Getax), Coromandel SQM (India) Private Limited (Coromandel SQM) and Tunisian Indian Fertilisers SA (TIFERT) are given below:

Name of the entity	For the Year ended 31 March 2014		For the Year ended 31 March 2013		d
	Coromandel Getax	Coromandel SQM	Coromandel Getax	Coromandel SQM	TIFERT*
Country of Incorporation	Singapore	India	Singapore	India	Tunisia
Percentage of ownership interest	50%	50%	50%	50%	15%
Non-current liabilities	-	21	-	15	25191
Current liabilities	2	988	15	885	4207
Non-current assets	-	353	-	377	34650
Current assets	182	1273	210	1062	4488
Income	-	3162	1	1848	-
Expenditure	36	3084	7	1768	1652

<sup>\*</sup>All figures are as per the unaudited financial statements for the year ended 31 December 2012 and information has been furnished to the extent available with the Company.

### 53. Other matters

Based on and to the extent of information available with the Company under the Micro. Small and Medium Enterprises Development Act, 2006 (MSMED Act), the relevant particulars as at 31 March 2014 are furnished

(₹ in Lakhs)

SI. No.	Particulars	As at 31 March 2014	As at 31 March 2013
(i)	Principal amount due to suppliers under MSMED Act, as at the end of the year	267	170
(ii)	Interest accrued and due to suppliers under MSMED Act on the above amount as at the end of the year	-	-
(iii)	Payment made to suppliers (other than interest) beyond the appointed day, during the year	-	-
(iv)	Interest paid to suppliers under MSMED Act (other than Section 16)	-	-
(v)	Interest paid to suppliers under MSMED Act (Section 16)	-	-
(vi)	Interest due and payable to suppliers under MSMED Act, for payments already made	-	-
(vii)	Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act (ii) + (vi)	-	-

Dues to Micro and Small Enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Management. This has been relied upon by the auditors.

- b) Exchange difference in respect of forward exchange contracts to be recognised in the Statement of Profit and Loss in the subsequent accounting period is ₹2744 lakhs debit (2013: ₹4686 lakhs debit).
- c) As on 31 March 2014, the Company has foreign currency borrowing of US\$ 73.33 million (2013: US\$ 80 million). The Company has entered into principal and interest rate swaps amounting US\$ 73.33 million (2013: US\$ 80 million) to hedge the foreign currency and interest rate risks thereon. The Company has marked to market the foreign currency borrowings and the corresponding swap contracts and the net exchange differences arising thereon have been recognised in the Statement of Profit and Loss.
- **54.** Previous year figures have been recast/ reclassified wherever necessary to correspond with the current year's classification/ disclosures.

# 55. Significant accounting policies

### Basis of accounting and preparation of financial statements

The financial statements have been prepared on the basis of going concern, under the historic cost convention on accrual basis, to comply in all material aspects with applicable generally accepted accounting principles in India ("Indian GAAP"), the Accounting Standards ("AS") notified under Section 211 (3C) of the Companies Act, 1956 ("the 1956 Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated 13 September 2013 of Ministry of Corporate Affairs) and the relevant provisions of the 1956 Act/ 2013 Act, as applicable.

# ii. Use of estimates

The preparation of the financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of financial statements, the reported amount of revenues and expenses during the reported period and disclosure of contingent liabilities. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from these estimates. Any revision to accounting estimates is recognised prospectively in the current and future periods.

# iii. Tangible fixed assets

Tangible fixed assets are shown at cost or valuation, net of accumulated depreciation and impairment losses, if any. Cost comprises of the purchase price, attributable expenditure incurred in bringing the asset to its working condition for the intended use and cost of borrowings till the date of capitalisation in the case of assets involving material investment and substantial lead time.

### iv. Depreciation and amortisation

Depreciation is provided on the straight-line method as per the rates prescribed in Schedule XIV to the 1956 Act except in the following cases where the estimated useful lives of assets are lower than those prescribed in the said Schedule XIV:

Asset	Useful lives (in years)
Plant and equipment	5 - 14
Vehicles	5 - 7
Office equipment, furniture and fixtures	3 - 5
Computers and related equipments	3 - 5

The useful lives of assets are periodically reviewed and re-determined and the unamortised depreciable amount is charged over the remaining useful life of such assets.

Leasehold land is amortised on a straight line basis over the lease period.

Intangible asset comprises of technical know-how which is amortised on the straight-line method over their estimated useful lives ranging from 5-10 years.

Intangible assets are carried at cost, net of accumulated amortisation and impairment losses, if any. Cost of an intangible asset comprises of purchase price and attributable expenditure on making the asset ready for its intended use.

### vi. Impairment

The Company assesses at each reporting date whether there is an indication that an asset/cash generating unit may be impaired. If any indication exists the Company estimates the recoverable amount of such assets and if carrying amount exceeds the recoverable amount impairment is recognised. The recoverable amount is the higher of the net selling price and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate discount factor. When there is indication that previously recognised impairment loss no longer exists or may have decreased such reversal of impairment loss is recognised in the Statement of Profit and Loss.

### vii. Foreign currency transactions and derivative contracts

Transactions made during the year in foreign currency are recorded at the exchange rate prevailing at the time of transactions. Monetary assets and liabilities relating to foreign currency transactions remaining unsettled at the year-end are translated at the exchange rate prevalent at the date of Balance Sheet. Exchange differences arising on actual payment/realisation and year end reinstatement referred to above are recognised in the Statement of Profit and Loss.

In respect of forward contracts entered into to hedge risks associated with foreign currency fluctuation on its existing assets and liabilities, the premium or discount at the inception of the contract is amortised as income or expense over the period of the contract. Currency options/other swap contracts outstanding as at the Balance Sheet date are marked to market and the net loss is charged to the Statement of Profit and Loss. Any profit or loss arising on cancellation of such contracts is recognised as income or expense in the Statement of Profit and Loss of the year.

### viii. Hedge accounting

The Company uses foreign currency forward contracts and other derivative instruments to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions and designates such derivative instruments in a cash flow hedging relationship by applying the hedge accounting principles set out in "Accounting Standard 30 Financial Instruments: Recognition and Measurement" issued by the Institute of Chartered Accountants of India. These derivative instruments are stated at fair value at each reporting date. Changes in the fair value of these instruments that are designated and effective as hedges of future cash flows are recognised directly in "Hedging reserve account" under Reserves and surplus, net of applicable deferred income taxes and the ineffective portion is recognised immediately in the Statement of Profit and Loss. Amounts accumulated in the Hedging reserve account are reclassified to the Statement of Profit and Loss in the same periods during which the forecasted transaction affects profit and loss.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. For forecasted transactions, any cumulative gain or loss on the hedging instrument recognised in Hedging reserve account is retained until the forecasted transaction occurs. If the forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in the Hedging reserve account is immediately transferred to the Statement of Profit and Loss.

The Company has adopted the aforesaid hedge accounting principles with effect from 1 April 2013.

### ix. Investments

Investments, which are readily realisable and are intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Long-term investments are valued at cost less provision for diminution other than temporary, in the value of such investments. Current investments are valued at lower of cost and fair value.

### x. Inventories

Stores and spares, packing materials are valued at or below cost. Raw materials and other inventories are valued at lower of cost and net realisable value. The method of determination of cost of various categories of inventories is as follows:

- a) Stores and spares and packing materials Weighted average cost.
- b) Raw material First-in-First-out basis. Cost includes purchase cost and other attributable expenses.
- c) Finished goods and Work-in-process Weighted average cost of production which comprises of direct material costs, direct wages and applicable overheads. Excise duty is included in the value of finished goods.
- d) Stock-in-trade Weighted average cost

# xi. Trade receivables and loans and advances

Specific debts and advances identified as irrecoverable or doubtful are written off or provided for respectively. Subsidy receivable is disclosed under "short-term loans and advances".

### xii. Revenue recognition

- Sale of goods is recognised net of returns and trade discounts, when the risk and rewards of ownership are transferred to the customers. Sales include amounts recovered towards excise duty and exclude sales tax/ value added tax.
- b) Subsidy is recognised on the basis of the rates notified from time to time by the Government of India in accordance with the Nutrient Based Subsidy (NBS) policy on the quantity of fertilisers sold by the Company for the period for which notification has been issued and for the remaining period, based on estimates.
- c) Dividend income from investments is accounted for in the year in which the right to receive the payment is established.
- d) Income from services rendered is recognised based on the agreements/arrangements with the concerned parties and when services are rendered.
- e) Export benefits under DEPB license and excise benefits are accounted for on accrual basis.
- f) Interest income is recognised on a time proportionate method, based on the transactional interest rates.

### xiii. Employee benefits

# a) Defined contribution plans

Contributions paid/payable to defined contribution plans comprising of Superannuation (under a scheme of Life Insurance Corporation of India) and Provident Funds for certain employees covered under the respective Schemes are recognised in the Statement of Profit and Loss each year.

The Company makes contributions to two Provident Fund Trusts for certain employees, at a specified percentage of the employees' salary. The Company has an obligation to make good the shortfall, if any, between the return from the investments of trust and the notified interest rates. Liability on account of such shortfall, if any, is provided for based on the actuarial valuation carried out as at the end of the year in accordance with AS 15 'Employee Benefits'.

# b) Defined benefit plans

Gratuity for certain employees is covered under a Scheme of Life Insurance Corporation of India (LIC) and contributions in respect of such scheme are recognised in the Statement of Profit and Loss. The liability as at the Balance Sheet date is provided for based on the actuarial valuation carried out as at the end of the vear.

The Company makes contributions for Superannuation and Gratuity (for employees not covered under the LIC Scheme) to Trusts, which are recognised in the Statement of Profit and Loss. The Company's liability as at the Balance Sheet date is provided for based on the actuarial valuation as at the end of the year.

Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur.

# c) Other long term employee benefits

Other long term employee benefits comprise of leave encashment which is provided for based on the actuarial valuation carried out as at the end of the year.

# d) Short term employee benefits

Short term employee benefits including accumulated compensated absences as at the Balance Sheet date are recognised as an expense as per Company's schemes based on expected obligation on an undiscounted basis.

# xiv. Borrowing costs

All borrowing costs are charged to the Statement of Profit and Loss except those that are attributable to the acquisition or construction of a qualifying asset.

### xv. Leases

The Company's significant leasing arrangements are in respect of operating leases for premises that are cancelable in nature. The lease rentals under such agreements are recognised in the Statement of Profit and Loss as per the terms of the lease.

# xvi. Provisions, contingent liabilities and contingent assets

Provisions are recognised only when there is a present obligation as a result of past events and when a reasonable estimate of the amount of obligation can be made. Contingent liabilities disclosed for (i) possible obligation which will be confirmed only by future events not wholly within the control of the Company or (ii) present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made. Contingent assets are neither recognised nor disclosed in the financial statements.

### xvii. Taxes on income

- Current tax is determined as the amount of tax payable in respect of taxable income for the year as determined in accordance with the provisions of the Income Tax Act. 1961.
- Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset, if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.
- Deferred tax is recognised on timing differences being the difference between taxable income and accounting income that originate in one period and are capable of reversal in subsequent periods, subject to consideration of prudence.

### xviii. Earnings per share

The earnings considered for ascertaining the Company's Earnings per Share (EPS) comprises the profit after tax. The number of shares used in computing Basic EPS is the weighted average number of shares outstanding during the period. The number of shares used in computing diluted EPS comprises the weighted average shares considered for deriving basic EPS and also the weighted average number of equity shares that would be issued on the conversion of all dilutive potential equity shares. In case of dilutive options, the difference between the number of shares issuable and the number of shares that would be issued at fair value are treated as diluted potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the period. unless issued at a later date.

# xix. Employee stock option

Stock options granted to the employees under the stock option scheme established are evaluated as per the accounting treatment prescribed by the Employee Stock Option Scheme and Employee Stock Purchase Scheme Guidelines, 1999 issued by Securities and Exchange Board of India ("SEBI") and the Guidance Note on Accounting for Employee Share - based Payments, issued by the Institute of Chartered Accountants of India. The Company follows the intrinsic value method of accounting for the options and accordingly, the excess of market value of the stock options as on date of grant over the exercise price of the options, if any, is recognised as deferred employee compensation and is charged to the Statement of Profit and Loss on graded vesting basis over the vesting period of the options. The unamortized portion of the deferred employee compensation, if any, is shown under Reserves and Surplus.

For and on behalf of the Board of Directors

**Kapil Mehan** 

Cay Mer

Managing Director

A. Vellayan Chairman

Hos 1

Place: Hyderabad Date: 12 May 2014 S. Sankarasubramanian

Chief Financial Officer

P. Varadarajan

Company Secretary

CONS	SOLIDATED FINANCIAL STATEMENTS
	Coromandel International Limited, its Subsidiaries and Jointly controlled entities

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# INDEPENDENT AUDITORS' REPORT

# TO THE BOARD OF DIRECTORS OF **COROMANDEL INTERNATIONAL LIMITED**

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Coromandel International Limited (the "Company"), its subsidiaries and jointly controlled entities (the Company, its subsidiaries and jointly controlled entities constitute "the Group"), which comprise the Consolidated Balance Sheet as at 31st March, 2014, the Consolidated Statement of Profit and Loss and the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated **Financial Statements**

The Company's Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on the financial statements / financial information of the subsidiaries, jointly controlled entities, associate and other entities referred to below in the Other Matter paragraph. the aforesaid consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at 31st March, 2014:
- (b) in the case of the Consolidated Statement of Profit and Loss, of the profit of the Group for the year ended on that date; and
- (c) in the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

# **Other Matter**

- (i) We did not audit the financial statements / financial information of ten subsidiaries, two jointly controlled entities and of erstwhile Liberty Phosphate Limited and erstwhile Liberty Urvarak Limited (refer Note 26 to the consolidated financial statements which describes the amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited with the Company with effect from 1st April, 2013), whose financial statements / financial information reflect total assets (net) of ₹ 63010 Lakhs as at 31st March 2014, total revenues of ₹ 41136 Lakhs and net cash in-flows amounting to ₹ 508 Lakhs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss of ₹ 1 Lakh for the year ended 31st March 2014, as considered in the consolidated financial statements, in respect of one associate, whose financial statements / financial information have not been audited by us.
- (ii) The consolidated financial statements also include the Group's share of revenue of ₹ 2 Lakhs and (Loss) after taxes of ₹ (992) Lakhs representing adjustment for difference between Management accounts and audited accounts for the year ended 31st December 2012 of a jointly controlled entity audited by an other auditor.

These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, jointly controlled entities, associate and other entities, is based solely on the reports of the other auditors.

Our opinion is not qualified in respect of these matters.

For DELOITTE HASKINS & SELLS Chartered Accountants (Firm's Registration No. 008072S)

Ganesh Balakrishnan Partner

HYDERABAD, 12 May, 2014 (Membership No. 201193)

# Consolidated Balance Sheet as at 31 March 2014

				(₹ in Lakhs)
		Note	As at	As at
			31 March 2014	31 March 2013
I. EG	QUITY AND LIABILITIES			
1.	Shareholders' funds			
	(a) Share capital	1	2832	2831
	(b) Share capital suspense	1A	26	-
	(c) Reserves and surplus	2	225264	216826
			228122	219657
2.	Minority interest		2538	10628
3.	Non-current liabilities			
	(a) Long-term borrowings	3	26685	109686
	(b) Deferred tax liabilities (net)	4	18896	18768
	(c) Other long-term liabilities	5	3009	3027
	(d) Long-term provisions	6	1724	1840
			50314	133321
4.	Current liabilities			
	(a) Short-term borrowings	7	140429	177027
	(b) Trade payables	8	270810	240137
	(c) Other current liabilities	9	50713	42351
	(d) Short-term provisions	10	17550	18084
			479502	477599
	TOTAL		760476	841205
II. AS	SSETS			
1.	Non-current assets			
	(a) Fixed assets			
	(i) Tangible assets	11(a)	136994	136962
	(ii) Intangible assets	11(b)	1582	1760
	(iii) Capital work-in-progress		7440	42008
			146016	180730
	(b) Goodwill on consolidation	46(f)	34829	46907
	(c) Non-current investments	12	34158	15969
	(d) Long-term loans and advances	13	7768	10129
			222771	253735
2.	Current assets			
	(a) Current investments	14	19	19
	(b) Inventories	15	175288	147754
	(c) Trade receivables	16	148345	182009
	(d) Cash and bank balances	17	47216	53459
	(e) Short-term loans and advances	18	165420	202970
	(f) Other current assets	19	1417	1259
			537705	587470
	TOTAL		760476	841205

See accompanying notes forming part of the consolidated financial statements

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

Chartered Accountants

Ganesh Balakrishnan

Partner

Place: Hyderabad Date: 12 May 2014 leay mes Kapil Mehan

**Managing Director** 

S. Sankarasubramanian

Chief Financial Officer

A. Vellayan

Chairman

P. Varadarajan

Company Secretary

# Consolidated Statement of Profit and Loss for the year ended 31 March 2014

(₹ in Lakhs)

		Note	For the year ended 31 March 2014	For the year ended 31 March 2013
ī.	Revenue			
	Revenue from operations			
	Sales (gross)		728408	613169
	Less: Excise duty		15718	13272
	Sales (net)		712690	599897
	Government subsidies		285943	297129
	Other operating revenue	20	6688	6346
			1005321	903372
	Other income	21	6076	7007
	Total revenue		1011397	910379
II.	Expenses			
	Cost of materials consumed		635205	517289
	Purchases of stock-in-trade		122660	152071
	Changes in inventories of finished goods,	22	(9809)	12537
	work-in-process and stock-in-trade			
	Employee benefits expense	23	27049	22976
	Finance costs	24	24026	21016
	Depreciation and amortisation expense	11(a)/11(b)	9608	7111
	Other expenses	25	149692	121705
	Total expenses		958431	854705
III.	Profit before exceptional items, tax and minority interest (I - II)		52966	55674
IV.	Exceptional item	40	1261	-
V.	Profit before tax and minority interest (III - IV)		51705	55674
VI.	Tax expense:			
	Current tax		16190	11478
	Minimum Alternate Tax (MAT) credit		(740)	(10420)
	Deferred tax		(239)	11251
			15211	12309
VII.	Profit after tax and before minority interest (V - VI)		36494	43365
VIII	. Minority interest		840	166
IX.	Profit attributable to equity shareholders (VII - VIII)		35654	43199
	Earnings per equity share of ₹ 1/- each	30		
	Basic ₹		12.46	15.27
	Diluted ₹		12.44	15.23
Sec	e accompanying notes forming part of the consolidated financial state	ments		

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ganesh Balakrishnan

Partner

Place: Hyderabad Date: 12 May 2014

**Managing Director** 

S. Sankarasubramanian

Chief Financial Officer

A. Vellayan

Chairman

P. Varadarajan

**Company Secretary** 

# Consolidated Cash Flow Statement for the year ended 31 March 2014

(₹ in Lakhs) For the For the vear ended vear ended 31 March 2014 31 March 2013 Cash flow from operating activities Profit before tax 51705 55674 Adjustments for: 1261 Exceptional item Depreciation and amortisation expense 9608 7111 Loss on sale/scrap of fixed assets 241 226 Exchange differences (net) 9210 6837 Provision for doubtful trade receivables and other liabilities no longer required, (534)(347)written back Provision for doubtful trade and other receivables, loans and advances 738 1621 Trade and other receivables written off 2 77 Provision for employee benefits (50)4 Finance costs 24026 21016 Interest income (5442)(5802)Dividend income (459)(1205)Operating profit before working capital changes 90381 85137 Changes in working capital: Trade payables 38773 21172 Other current liabilities (2925)(801)Other long-term liabilities (390)(18)Trade receivables 32889 (79336)Inventories (27856)55259 Long-term loans and advances (3021)(182)Short-term loans and advances 24367 32252 Balances in margin money/ deposit accounts 1781 326 110598 Cash generated from operations 157210 Direct taxes paid (net of refunds) (11123)(12069)Net cash flow from operating activities (A) 146087 98529 Cash flows from investing activities Purchase of fixed assets, including capital work-in-progress and capital advances (11347)(26273)Proceeds from sale of fixed assets 209 419 Purchase of non-current investments, including subsidiaries\* (Refer Note 3 below) (8461) (22818)Acquisition of business undertaking (Refer Note 27) (1163)Amount transferred to Escrow accounts (Refer Note 26) (11301)Inter-corporate deposits placed (75250)(106000) Inter-corporate deposits matured 85250 94482 Purchase of current investments - mutual fund units (269000)(537404)Proceeds from sale of current investments - mutual fund units 537400 269000 Interest received 5284 6159 Dividend received from current and non-current investments 459 1205 Net cash used in investing activities (B) (5019)(64131)

\*net of ₹ 3493 lakhs realised

# Consolidated Cash Flow Statement (Contd.)

(₹ in Lakhs) For the For the vear ended year ended 31 March 2014 31 March 2013 Cash flow from financing activities Proceeds from issue of equity shares on exercise of employee stock options 57 259 Redemption of preference shares (500)Proceeds from long-term borrowings 1500 14569 Redemption of bonus debentures (Refer Note 42) (42423)Repayment of long-term borrowings (4656)(6766)Increase/ (decrease) in short-term borrowings (44687)(66168) Dividend paid including tax thereon (15111)(16742)Interest and other borrowing costs paid (26487)(20140)Net cash used in financing activities (C) (134417)(92878)Net increase/ (decrease) in cash and cash equivalents (A + B + C) 6651 (58480)Cash and cash equivalents at the beginning of the year 37501 95819 Cash and cash equivalents acquired during the year (Refer Note 3 below) 284 Cash and cash equivalents derecognised during the year (Refer Note 4 below) (3128)Exchange gain/ (loss) on cash and cash equivalents (122)25 Cash and cash equivalents at the end of the year 41049 37501 Notes: Cash Flow Statement has been prepared under the Indirect method as set out in the Accounting Standard 3 on Cash Flow Statements. Cash and cash equivalents in the Cash Flow Statement comprise cash at bank and in hand, demand deposits and cash equivalents which are short-term and held for the purpose of meeting short-term cash committments. Reconciliation of Cash and cash equivalents at the end of the year with Cash and bank balances as per Note 17: Cash and bank balances as per Note 17 47216 53459 Less: Balances in earmarked accounts - Dividend accounts 1394 1224 - Bonus debenture redemption and interest accounts 896 - Escrow account (Refer Note 26) 2225 11301 - Margin money/ deposit accounts 1652 3433 Cash and cash equivalents at the end of the year 37501 41049 During the previous year, the Group acquired 53.62% and 100% equity shares of Liberty Phosphate Limited (LPL) and Liberty Urvarak Limited (LUL) respectively. Purchase of non-current investments includes an amount of ₹ 22746 lakhs (net of indemnity amounts held back) paid for the acquisition of LPL and LUL (Refer Note 26). 4. Represents cash balances derecognised during the year on discontinuation of proportionate consolidation of TIFERT. Refer Note 44(a)

# See accompanying notes forming part of the consolidated financial statements

In terms of our report attached

For and on behalf of the Board of Directors

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ganesh Balakrishnan

Partner

Place: Hvderabad Date: 12 May 2014 lay mel

Managing Director

S. Sankarasubramanian

Chief Financial Officer

A. Vellavan Chairman

P. Varadaraian

Company Secretary

# **Notes** forming part of the consolidated financial statements

		(₹ in Lakhs)
Note 1: Share capital	As at 31 March 2014	As at 31 March 2013
Authorised	31 March 2014	31 March 2013
35,00,00,000 (2013: 35,00,00,000) equity shares of ₹ 1/- each	3500	3500
50,00,000 Cumulative redeemable preference shares of ₹ 10/- each	500	-
Total	4000	3500
Issued, subscribed and fully paid up		
28,31,81,822 (2013: 28,30,57,818) equity shares of ₹ 1/- each	2832	2831

### Notes:

(i) Reconciliation of number of shares and amount outstanding at the beginning and at the end of the year:

### (a) Equity shares:

	Year ended 31 M	larch 2014	Year ended 31 M	March 2013	
	Number	₹ in lakhs	Number	₹ in lakhs	
Per last Balance Sheet	283057818	2831	282569542	2826	
Add: Equity shares allotted pursuant to exercise of stock options	124004	1	488276	5	
Balance at the end of the year	283181822	2832	283057818	2831	

### (b) Preference shares:

	Year ended 31 M	1arch 2014	Year ended 31 M	1arch 2013	
	Number	₹ in lakhs	Number	₹ in lakhs	
Per last Balance Sheet	-	-	-	-	
Add: On Amalgamation (Refer Note 26)	5000000	500	-	-	
Less: Redeemed during the year (Refer Note 26)	5000000	500	-	-	
Balance at the end of the year	-	-	-	-	

### (ii) Rights, preferences and restrictions relating to each class of share capital:

Equity shares: The Company has one class of equity shares having a face value of ₹ 1/- each. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting, except in the case of interim dividend.

Cumulative redeemable preference shares: The Company has a class of cumulative redeemable preference shares having face value of ₹10/- each with such rights, privileges and conditions respectively attached thereto as may be from time to time confirmed by the regulations of the Company. Pursuant to the Scheme of Amalgamation (Refer Note 26) the cumulative redeemable preference shares carry cumulative dividend of 8% per annum in relation to capital paid upon them and are on original terms and conditions in which they were issued by erstwhile Liberty Phosphate Limited, the amalgamating company.

- (iii) As at 31 March 2014, E.I.D Parry (India) Limited (Holding Company) held 17,71,55,580 (2013: 17,71,55,580) equity shares of ₹ 1/each fully paid-up representing 62.56% (2013: 62.59%) of the paid-up capital. There are no other shareholders holding more than 5% of the issued capital.
- (iv) As at 31 March 2014, shares reserved for issue under the 'ESOP 2007' scheme is 93,98,050 (2013: 95,22,054) equity shares of ₹1/- each (refer Note 29).
- (v) Details of bonus shares issued, shares issued for consideration other than cash during the period of five years immediately preceeding the reporting date:

1,20,37,182 equity shares of ₹ 2/- each fully paid up were allotted to the shareholders of Godavari Fertilisers and Chemicals Limited in the ratio of 3 shares of the Company for every 2 shares of Godavari Fertilisers and Chemicals Limited pursuant to the Scheme of Amalgamation between Godavari Fertilisers and Chemicals Limited and the Company during the year ended 31 March 2008.

		(₹ in Lakhs)
	As at	As at
Note 1A: Share capital suspense	31 March 2014	31 March 2013
25,74,193 equity shares of ₹ 1/- each fully paid-up to be issued to the members		
of erstwhile Liberty Phosphate Limited (LPL) pursuant to the Amalgamation of		
LPL with the Company (Refer Note 26)	26	-

Note 2: Reserves and surplus (i) Capital reserve (on Amalgamation)  Per last Balance Sheet Less: Utilised during the year (Refer Note 26)  (ii) Capital reserve Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26)  Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss				(₹ in Lakhs)
(ii) Capital reserve (on Amalgamation) Per last Balance Sheet Less: Utilised during the year (Refer Note 26)  (iii) Capital reserve Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet Add: Movement during the year (net)  (viii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Greated during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			As at	As at
Per last Balance Sheet Less: Utilised during the year (Refer Note 26)  (ii) Capital reserve Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet Add: Movement during the year (net)  (viii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		·	31 March 2014	31 March 2013
Less: Utilised during the year (Refer Note 26)  (ii) Capital reserve Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(i)	· · · · · · · · · · · · · · · · · · ·		
(ii) Capital reserve Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			13602	13602
Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Less: Utilised during the year (Refer Note 26)	13565	-
Per last Balance Sheet Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			37	13602
Add: On consolidation of subsidiary  (iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(ii)	-		
(iii) Capital redemption reserve Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			19	19
Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Add: On consolidation of subsidiary	107	-
Per last Balance Sheet Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			126	19
Add: Transfer from general reserve (Refer Note 26)  (iv) Securities premium account Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(iii)	Capital redemption reserve		
(iv) Securities premium account  Per last Balance Sheet  Add: On amalgamation (Refer Note 26)  Received on exercise of employee stock options  (v) Debenture redemption reserve  Per last Balance Sheet  Created during the year  Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy  Per last Balance Sheet  (vii) Foreign currency translation reserve  Per last Balance Sheet  Add: Movement during the year (net)  (viii) Hedging reserve account  Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)		Per last Balance Sheet	486	486
Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Add: Transfer from general reserve (Refer Note 26)	500	-
Per last Balance Sheet Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			986	486
Add: On amalgamation (Refer Note 26) Received on exercise of employee stock options  (v) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(iv)	) Securities premium account		
Received on exercise of employee stock options  (v) Debenture redemption reserve  Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet  Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Per last Balance Sheet	7549	7295
(v) Debenture redemption reserve  Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet  Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Add: On amalgamation (Refer Note 26)	1255	-
(vi) Debenture redemption reserve Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Received on exercise of employee stock options	56	254
Per last Balance Sheet Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			8860	7549
Created during the year Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(v)	Debenture redemption reserve		
Less: Transferred to surplus in Consolidated Statement of Profit and Loss (Refer Note 42)  (vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Per last Balance Sheet	2553	-
(vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet  Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Created during the year	-	2553
(vi) Central subsidy Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		Less: Transferred to surplus in Consolidated Statement of Profit and Loss		
Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		(Refer Note 42)	2553	-
Per last Balance Sheet  (vii) Foreign currency translation reserve Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(vi)	) Central subsidy	-	2553
(vii) Foreign currency translation reserve  Per last Balance Sheet  Add: Movement during the year (net)  (viii) Hedging reserve account  Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)	( ,		11	11
Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account  Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)		1 01 100 20101100		
Per last Balance Sheet Add: Movement during the year (net)  (viii) Hedging reserve account  Created during the year Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	(vii	) Foreign currency translation reserve		
Add: Movement during the year (net)  (viii) Hedging reserve account  Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)	••••		2570	2069
(viii) Hedging reserve account  Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)			1338	501
(viii) Hedging reserve account  Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)			3908	2570
Created during the year  Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)	(viii	)Hedging reserve account		
Add: Effect of foreign exchange rate variations on hedging instruments outstanding at the end of the year Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve Per last Balance Sheet Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)	····		(967)	_
outstanding at the end of the year  Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)			-	
Transferred to Consolidated Statement of Profit and Loss  (ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)				
(ix) General reserve  Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)			967	
Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)  140  150  160  170  180  180  180  180  180  180  18		Transferred to Combonidated Statement of Front and 2000	-	
Per last Balance Sheet  Add: Transferred from surplus in Consolidated Statement of Profit and Loss Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)  140  150  160  170  180  180  180  180  180  180  18	(ix)	) General reserve		
Add: Transferred from surplus in Consolidated Statement of Profit and Loss  Less: Utilised during the year for:  Adjusted on amalgamation (net) (Refer Note 26)	<u> </u>		140496	164801
Less: Utilised during the year for: Adjusted on amalgamation (net) (Refer Note 26)			25000	25000
Adjusted on amalgamation (net) (Refer Note 26)			23000	25000
		<u> </u>	18437	
	_	Transfer to capital redemption reserve (Refer Note 26)	500	
Issue of fully paid bonus debentures of ₹ 15/- each (Refer Note 42)			300	42423
Dividend distribution tax on issue of bonus debentures (Refer Note 42)				6882
		Dividend distribution tax on issue of bonus dependies (Neier Note 42)	146559	140496

(₹	in	La	kh	s)
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Note 2: Reserves and surplus (Contd.)	As at 31 March 2014	As at 31 March 2013
(x) Surplus in the Consolidated Statement of Profit and Loss		
Per last Balance Sheet	49555	48940
Add: Profit for the year	35654	43199
On amalgamation (Refer Note 26)	17039	-
Transferred from debenture redemption reserve (Refer Note 42)	2553	-
Less: Transferred to debenture redemption reserve (Refer Note 42)	-	2553
Transferred to general reserve	25000	25000
Interim dividend on equity shares of the Company (2013: includes ₹ 7	-	7
lakhs on final dividend for 2011-2012 )		
Proposed final dividend on equity shares of the Company	12859	12738
Dividend on preference shares of a subsidiary	38	40
Dividend distribution tax [includes ₹ (80) lakhs on final dividend of a	2112	2246
subsidiary for 2012-13 (2013: includes ₹1 lakh on final dividend for 2011-2012)]		
	64792	49555
(i)+(ii)+(iii)+(iv)+(v)+(vi)+(vii)+(viii)+(ix)+(x)	225279	216841
Less: Amalgamation adjustment account	(15)	(15)
	225264	216826

# Note 3: Long-term borrowings

Secured		
Term Loans		
Banks	26685	67258
Others	-	5
	26685	67263
Unsecured		
9% Unsecured redeemable non-convertible fully paid bonus debentures of	-	42423
₹ 15/- each		
	26685	109686

# Notes:

- The term loans from banks comprise of External Commercial Borrowings (ECB) secured by Paripassu charge on fixed assets of Visakhapatnam and Kakinada plants and rupee loans secured by way of first charge on certain movable and immovable SSP plant's related assets of the Company. The ECB's carry interest rates with spread ranging 170 bps to 215 bps over 3 months LIBOR and are repayable over the next four years and have been fully hedged for exchange and interest rates. Long-term rupee loans carry interest of 2.85% above base rate and are repayable over next two years.
- (ii) 9% Unsecured redeemable non-convertible fully paid bonus debentures have been prepaid and redeemed at par during the year. (Refer Note 42)
- (iii) The borrowings amounting to  $\P$  Nil (2013:  $\P$  1090 lakhs), including current maturities, were availed by CFL Mauritius Limited and were secured by 100% corporate guarantee from the Company. A negative lien was created over the investments made by it in Foskor (Proprietary) Limited, upto 10% of equity shares of Foskor (Proprietary) Limited.
- (iv) Term loans availed by Sabero Organics Gujarat Limited, a subsidiary, amounting to ₹8390 lakhs (2013: ₹ 9660 lakhs), including current maturities, are secured by way of first pari-passu charge on entire fixed assets and second pari-passu charge on the entire current assets of the subsidiary.
- (v) Foreign currency term loans from banks including lease obligations availed by TIFERT amounting to ₹ Nil (2013: ₹ 25191 lakhs) are secured by first charge on all assets of the project. These are further secured by Corporate guarantee issued and pledge of ordinary shares held in TIFERT.

Note 4: Deferred tax liabilities (net)

		(₹ in Lakhs)
	As at 31 March 2014	As at 31 March 2013
Deferred tax liability:		
On account of depreciation	23576	23255
Deferred tax asset:		
On employees separation and retirement costs	724	714
On provision for doubtful trade and other receivables, loans and advances	1129	782
On statutory dues allowable on payment basis	422	373
On unabsorbed business losses	1799	1380
Other timing differences	606	1238
	4680	4487
Deferred tax liabilities (net)	18896	18768
Note 5: Other long-term liabilities  Security deposits	3009	3027
Security deposits	3009	3027
	3009	3027
Note 6: Long-term provisions		
Gratuity	175	375
Compensated absences	1096	1003
Other employee benefits	453	462
	1724	1840
Note 7: Short-term borrowings		
Loans repayable on demand from banks		
Secured	65196	23973
Unsecured	51930	146357
Short-term loans from banks		
Secured	1853	4197
Unsecured	21450	2500
	140429	177027

### Notes:

- Secured short-term borrowings comprises working capital demand loans, buyers credit denominated in foreign currency and cash credit balances secured by a pari-passu charge of stock of raw materials, work-in-process, finished goods, stores and spare parts and book debts including subsidy receivables of the Company. Further, certain short-term borrowings are secured by first pari-passu charge on certain movable and immovable assets of the Company; certain cash credit and working capital demand loans are further secured by way of second pari-passu charge on certain movable fixed assets of the Company. Charge is yet to be created by the Company in respect of short term borrowing availed from SBI led consortium amounting ₹ 667 lakhs against Company's subsidy receivables. In case of Sabero Organics Gujarat Limited, subsidiary, the borrowings are secured by a first paripassu charge on the entire current assets (including hypothecation of stock and book debts) both present and future and second pari-passu charge on all the fixed assets of the subsidiary.
- (ii) Unsecured loans repayable on demand comprises buyers credit denominated in foreign currency loans, rupee loans availed from banks. and commerical paper.

# Note 8: Trade payables

	(₹	in	La	Κl	hs)	)
--	----	----	----	----	-----	---

		(\ III Lakiis)
	As at	As at
	31 March 2014	31 March 2013
Acceptances	129975	140347
Other than acceptances	140835	99790
	270810	240137

# Note 9: Other current liabilities

Current maturities of long-term debt (Refer Note (i) below)	17172	7870
Interest accrued but not due on borrowings	734	3267
Interest accrued but not due on others	1943	610
Advances from customers	2477	2632
Unclaimed dividends (Refer Note (iii) below)	1394	1229
Unclaimed bonus debentures and interest (Refer Note (iii) below)	852	-
Security and trade deposits received	8585	8074
Payables on purchase of fixed assets	1730	7510
Other liabilities (including statutory remittances) (Refer Note (ii) below)	15826	11159
	50713	42351

### Notes:

- (i) Refer Note 3 Long-term borrowings for details of security.
- (ii) Other liabilities also include indemnity amounts aggregating ₹ 2225 lakhs (2013: ₹ 2254 lakhs) held back in accordance with the share purchase agreements in respect of acquisitions (Refer Note 26) and other amounts payable on contractual terms  $\ref{eq}$  10199 lakhs (2013:  $\ref{eq}$  1270 lakhs)
- (iii) There are no amounts due and outstanding to be credited to the Investor Education and Protection Fund.

# Note 10: Short-term provisions

Employee benefits	495	429
Current tax (net of advance tax)	1966	2672
Proposed dividend on equity shares	12859	12738
Proposed dividend on cumulative redeemable preference shares	38	-
Tax on proposed dividend	2192	2245
	17550	18084

Note 11 (a): Tangible assets

(₹ in Lakhs)

			COST or VALUATION	ALUATION				DEPR	ECIATION /	DEPRECIATION / AMORTISATION	NOIT		NET BOOK VALUE	VALUE
	As at	Acquisition	Additions	Deductions/	Effect of	As at	Upto	Acquisition	For the	ő	Effect of	Upto	As at	As at
Description	1 April 2013	(see Note(e)		Adjustments	translation	31 March 2014	1 April 2013	(see Note(e)	year	Deductions/ Adjustments	translation	31 March 2014	31 March 2014	31 March 2013
		(woled						(moleq						
Land														
- Freehold	26363	1	320	(18)	1	26701	1	1	1	1	ı	ı	26701	26363
- Leasehold	3430	1	520	119	1	3831	332	1	47	(4)	1	383	3448	3098
Buildings	22138	1	2038	753	-	23423	4228	1	633	168	-	4693	18730	17910
Roads	1465	-	196	-	-	1661	242	-	27	(1)	-	270	1391	1223
Railway siding	2540	-	93	7	-	2626	391	-	114	9	-	499	2127	2149
Plant and equipment														
- Research & development	759	1	111	18	-	852	169	•	91	14	-	246	909	590
- Others	144575	•	6243	1101	(1)	149716	62081	•	7341	1037	-	68385	81331	82494
Office equipment														
- Research & development	7	-	-	-	-	7	9	-	-	-	-	9	1	1
- Others	3789	-	407	65	-	4131	2604	-	486	26	-	3014	1117	1185
Furniture and fixtures														
- Research & development	26	'	-	'	•	26	∞	'	3	1	1	11	15	18
- Others	3270	-	111	29	-	3322	2183	-	375	43	-	2515	807	1087
Vehicles	2091	•	254	234	-	2111	1247	•	265	121	-	1391	720	844
Total	210453	•	10293	2338	(1)	218407	73491	•	9382	1460	•	81413	136994	136962
Previous year	159600	9288	44498	2912	(21)	210453	66723	2296	6937	2458	(2)	73491	136962	
Capital work-in-progress													7440	42008

Notes:

Additions to fixed assets include interest capitalised. Refer Note 35 (a)

Lease deed in respect of land admeasuring 9.80 acres taken on lease from Visakhapatnam Port Trust by the erstwhile Godavari Fertilisers and Chemicals Limited is pending (q)

Additions to fixed assets include assets taken over pursuant to acquisition of business undertaking of Tungabhadra Fertilisers and Chemicals Company Limited on slump sale basis. Refer Note 27 <u></u>

Immovable properties taken over pursuant to the Scheme of Amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited are to be registered in the name of the Company. Refer Note 26 ਉ

(₹ in Lakhs)

(e) Assets taken over during the previous year on acquisition of subsidiaries. Refer Note 26

Note 11(b): Intangible assets

Description As at Acquisition (see 2013 Note(e) above)	L	OF VALUATION				DEPRI	ECIATION /	'AMORTISA	NOIL		NET BOOK	VALUE
1 April 2013	ion Additions		Effect of	As at	Upto	Acquisition	For the	ő	Effect of		As at	As at
$\dashv$		Adjustments	translation	31 March	1 April	ees)	year	(see year Deductions/ translati	translation	31 March	31 March 31 March	31 March
				2014	2013	Note(e) above)		Adjustments			2014	2013
Technical know-how 725	_	-	'	725	143		06	-	'	233	ı	583
Product development 1364	- 57		1	1421	252	1	112	ı	14	378		1112
Software 149	- 2	2 6	1	145	83	1	24	ı	6)	98		9
Total 2238	- 55	9	•	2291	478	•	226	•	Ŋ	709	1582	176
Previous year 2327	- 118	8 206	Ξ	2238	319	•	174	15	•	478	-	

Previous year

7111

Previous year: 2012-13 Note 11(a): Tangible assets

Description         As at Leasible for the final control or t				COST or V	VALUATION				DEPR	DEPRECIATION / AMORTISATION	AMORTISA:	NOIL		<b>NET BOOK VALUE</b>	K VALUE
December   Color   C	Description	As at 1 April 2012	Acquisition	Additions	Deductions/ Adjustments	Effect of translation	As at 31 March 2013	Upto 1 April 2012	Acquisition	For the year	On Deductions/ Adjustments	Effect of translation	Upto 31 March 2013	As at 31 March 2013	As at 31 March 2012
1474   26001   528	Land														
hold         2032         1402         -         (4)         3430         276         28         28         -         -         352         3098           indiging         14747         3199         4205         8         (5)         22138         3176         587         468         2         (1)         4228         17910           diging         724         180         -         606         1         -         1465         225         -         36         6         1223         3098           diging         724         1821         5         2138         3176         587         468         2         (1)         4228         17910           strink development         599         18         142         -         -         759         108         14         47         -         -         2428         17910           strik development         5         260         12         475         57724         1374         5204         2216         6208         359         359           stiktures         18         12         406         12         27         144575         57724         1374         27         1	- Freehold	26001	528					1		1	1	ı	ı	26363	26001
14747   3199   4205   8   (5)   22138   3176   587   468   2   (1)   4228   17910   17910   1800   2   606   1   - 1465   225   - 17   - 242   1223   1224   1801   1821   2   2   2   2   2   2   2   2   2	- Leasehold	2032				(4)		276		28	1	ı	332		1756
Sed	Suildings	14747	3199			(5)	22138	3176		468	2	(1)	4228		11571
sighting         724         1821         5         2540         360         360         36         5         36         5         361         360         361	Soads	860			_	·		225		17	-	-	242		635
crub & development         599         18         142         -         759         108         14         47         -         169         590         48           s uipment         106582         3636         36772         2408         (7)         144575         57724         1374         5204         2216         (5)         62081         82494         48           uipment         7         -         -         7         5         -         1         -         6         11           st chkures         3385         122         406         122         (2)         3789         2255         88         372         111         -         6         1           s fixtures         2821         122         406         122         (2)         3789         2255         88         372         111         -         6         1         6         1         1         6         1         6         1         1         6         1         1         6         1         1         8         1         8         1         8         1         8         1         8         1         8         1         8         1 <td>Railway siding</td> <td>724</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>360</td> <td></td> <td>36</td> <td>5</td> <td>1</td> <td>391</td> <td>2149</td> <td>364</td>	Railway siding	724						360		36	5	1	391	2149	364
rich & development         599         18         142         -         759         108         14         47         -         169         590         48           wild ment         106582         36372         2408         (7)         144575         57724         1374         5204         2216         (5)         62081         82494         48           wild ment         7         -         -         7         5         -         7         6         11         -         6         11         8         48494         48           rich & development         23         12         406         122         (2)         3789         2255         88         372         111         -         6         1         6         1           & fixtures         2         -         -         -         -         -         2         6         -         -         6         1           s fixtures         -	Plant & equipment														
s         106582         3636         36772         2408         (7)         144575         57724         1374         5204         2216         (5)         62081         82494         48           rch & development         7         -         -         7         5         -         1         -         -         6         11         -         -         6         11         -         -         6         11         -         -         -         6         11         -	Research & development	599						108		47	1	ı	169	590	491
uipment         7         -         -         7         5         -         1         -         6         1           rch & development         33.85         122         406         122         (2)         37.89         22.55         88         37.2         111         -         6         1         1           & fixtures         28         122         (2)         37.89         22.55         88         37.2         111         -         6         1         1           s fixtures         28         -         -         2         6         5         -         3         -         -         6         1185         188         188         37.2         111         -         6         18 <td>Others</td> <td>106582</td> <td></td> <td>3677</td> <td></td> <td>(2)</td> <td></td> <td>57724</td> <td></td> <td>5204</td> <td>2216</td> <td></td> <td>62081</td> <td>82494</td> <td>48858</td>	Others	106582		3677		(2)		57724		5204	2216		62081	82494	48858
rich & development         7         -	Office equipment														
& fixtures         2825         122         406         122         6.2         3789         2255         88         372         111         -         2604         1185           & fixtures         281         2821         -         -         -         26         -	Research & development	7	1					5	'	-	-	-	9		2
& fixtures         26         2         26         5         -         26         5         -         26         5         -         26         5         -         26         18         18         -         2183         1087         -         2183         1087         -         2183         1087         -         2183         1087         -         2183         1087         -         2183         1087         -         2183         1087         844         -         1247         844         844         -         1247         844         -         1247         844         -         -         2296         6937         2458         (7)         73491         136962         92           orkkin-progress         11900. Intangible assets         1	Others	3385		40		(2)	3789	2255		372	111	•	2604		1130
rch & development         26         -         26         5         -         3         -         8         18         18         18         18         2821         13         15         44         -         3270         1633         72         496         18         -         2183         1087         1087         108         1         1247         844         108         108         1         1247         844         1 </td <td>-urniture &amp; fixtures</td> <td></td>	-urniture & fixtures														
s         2821         138         355         44         -         3270         1633         72         496         18         -         2183         1087	Research & development	26				·		5		3	-	•	8	18	21
1816 245 191 158 (3) 2091 956 133 265 106 (1) 1247 844 Official Proof of Standard St	· Others	2821				_	3270	1633		496	18	•	2183		1188
159600 9288 44498 2912 (21) 210453 66723 2296 6937 2458 (7) 73491 136962 993962 9939 136962 9939 136962 9939 136962 9939 136962 9939 13696	/ehicles	1816					2091	926		265	106		1247	844	860
ngible assets 42008	- Total	159600	9288					66723		6937	2458		73491		92877
Note 11(b): Intangible assets	Capital work-in-progress													42008	52671
	Note 11(b): Intang	yible asse	ts												

			COST or V	COST or VALUATION				DEPR	ECIATION ,	<b>DEPRECIATION / AMORTISATION</b>	LION		NET BOO	NET BOOK VALUE
40.	As at	As at Acquisition Additions	Additions	Deductions/	Effect of	As at	Upto	Acquisition	For the	o	Effect of	Upto	As at	As at
	1 April 2012			Adjustments translation	translation	31 March	1 April 2012		year	Deductions/	translation	31 March	31 March	31 March
						2013				Adjustments		2013	2013	2012
Technical know-how	733			8	-	725		-	89	2	-	143	585	677
Product development	1465	1	97	198	1	1364		'	58	13	-	252	1112	
Software	129		21	-	(1)	149	26	1	27	-	-	83	99	73
Total	2327	•	118	206	(1)			•	174	15	•	478	1760	
Depreciation and amortisation expense for t	d amortisa	ation exp	ense for	the year 2012-13	2012-13				7111					

	(₹ in Lakhs)		
No	te 12: Non-current investments	As at	As at
_	(At cost unless otherwise stated)	31 March 2014	31 March 2013
ī.	Trade - unquoted		
	Prathyusha Chemicals and Fertilisers Limited		
	10,01,000 (2013: 10,01,000) Equity shares of ₹ 10/- each, fully paid-up	143	143
	Less: Provision for diminution in value [Refer Note (i) below]	141	141
		2	2
	Indian Potash Limited	5	5
	90,000 (2013: 90,000) Equity shares of ₹ 10/- each, fully paid-up		
	Foskor (Pty) Limited	16440	14903
	12,82,070 (2013: 12,82,070) Ordinary shares of South African Rand 1 each fully		
	paid-up		
	Murugappa Management Services Limited	73	73
	16,139 (2013: 16,139) Equity shares of ₹ 100/- each fully paid up		
	Bharuch Enviro Infrastructure Limited	2	2
	16,100 (2013: 16,100) Equity shares of ₹ 10/- each, fully paid-up		
	Bharuch Eco Aqua Infrastructure Limited	28	28
	2,75,000 (2013: 2,75,000) Equity shares of ₹ 10/- each, fully paid-up		
	A.P.Gas Power Corporation Limited	8300	754
	53,92,160 (2013: 13,40,000) Equity shares of ₹ 10 each fully paid-up		
	Tunisian Indian Fertilisers S.A.	8514	-
	33,75,000 Ordinary shares of Tunisian Dinars (TND) 10 each, fully paid up		
	[Refer Note (iv) below]		
	Nandesari Environment Control Limited	*	*
	400 (2013: 400) Equity shares of ₹ 10 each, fully paid-up		
		33364	15767
II.	Trade - Quoted		
	Rama Phosphate Limited	10	10
	13,719 (2013: 13,719) Equity shares of ₹ 10 each fully paid-up		
III.	Other investments - Quoted		
	Coromandel Engineering Company Limited	500	-
	25,00,100 Equity shares of ₹ 10 each fully paid-up		
IV.	Other investments - Unquoted		
	Faering Capital India Evolving Fund	284	192
	28,427 (2013: 19,225) Units of ₹ 1,000/- each, fully paid-up		
	Sabero Organics Philippines Asia Inc Associate	*	-
	318 Equity shares of PHP\$100/- each fully paid-up		
	Total Non-current investments (I+II+III+IV)	34158	15969
	*less than a lakh		

# Notes:

- (i) Aggregate amount of provision made for other than temporary diminution ₹ 141 lakhs (2013: ₹ 141 lakhs).
- (ii) Aggregate market value of listed and quoted investments and carrying cost thereof is ₹ 962 lakhs (2013: ₹ 7 lakhs) and ₹ 510 lakhs (2013: ₹ 10 lakhs) respectively.
- (iii) Aggregate carrying cost of unquoted investments is ₹ 33648 lakhs (2013: ₹ 15959 lakhs).
- (iv) The Ordinary shares of Tunisian Indian Fertilisers S.A., Tunisia (TIFERT) held by the Company have been pledged to secure the obligations of TIFERT to their lenders. Further, refer Note 44(a).

(₹ in Lakhs)

			( ,
Note 13: Long-term loans and advances	As a	t	As at
(Unsecured and considered good)	31 March	2014	31 March 2013
Capital advances		855	1349
Minimum Alternate Tax (MAT) credit		749	3181
Advance income tax		291	-
Deposits		3080	3140
Loans and advances to related parties* (Refer Note 37)		-	2168
Others*		2793	291
		7768	10129

<sup>\*</sup> includes loan amounting ₹ 2551 lakhs to TIFERT which is compulsorily convertible to equity shares at the end of three years from November 2012, reclassified under 'others' in the current year. Refer Note 44(a).

# Note 14: Current investments

(At lower of cost and fair value)

Quoted		
Ashnoor Textile Mills Limited	*	*
238 (2013: 238) Equity shares of ₹ 10/- each, fully paid-up		
I G Petrochemicals Limited	4	4
13,000 (2013: 13,000) Equity shares of ₹ 10/- each, fully paid-up		
Canara Robecco Gold Saving Fund	14	14
1,49,284.652 (2013: 1,38,949.49) Units of ₹ 10/- each		
Unquoted		
UTI Master Shares	*	*
1,000 (2013: 1,000) Shares of ₹ 10/- each, fully paid-up		
Government securities	1	1
	19	19

# Notes:

- \* less than a lakh
- Aggregate market value and carrying cost of quoted investments is ₹ 18 lakhs (2013: ₹ 18 lakhs) and ₹ 18 lakhs (2013: ₹ 18 lakhs) respectively
- Aggregate carrying cost of unquoted investments is ₹1 lakh (2013: ₹1 lakh)

# Note 15: Inventories

Raw materials**	60546	53889
Raw materials in-transit**	18704	7087
Work-in-process**	1826	1308
Finished goods**	61612	51937
Stock-in-trade**	25878	26099
Packing materials*	2510	2858
Stores and spare parts*	4212	4576
	175288	147754

<sup>\*</sup> At cost or under

<sup>\*\*</sup> At cost or net realisable value, whichever is lower

# Note 16: Trade receivables

(Considered good, unless otherwise stated)

		(₹ in Lakhs)
	As at	As at
	31 March 2014	31 March 2013
Trade receivables outstanding for a period exceeding six months from the date		
they were due for payment		
Secured	1555	730
Unsecured	25256	5342
Unsecured, considered doubtful	3178	2578
	29989	8650
Less: Provision for doubtful trade receivables	3178	2578
(A)	26811	6072
Other trade receivables		
Secured	4379	4688
Unsecured	117155	171249
(B)	121534	175937
(A+B)	148345	182009
Note 17: Cash and bank balances		
Cash and cash equivalents		
Cash on hand	171	47
Balances with banks:		
On Current accounts	21333	21044
On Deposit accounts	19545	16410
	41049	37501
Other bank balances		
In earmarked accounts:		
Dividend accounts	1394	1224
Bonus debenture redemption and interest accounts	896	-
Escrow accounts [Refer note (ii) below]	2225	11301
Margin money/ deposit accounts [Refer note (iii) below]	1652	3433
	6167	15958
	47216	53459

### Notes:

- Cash and cash equivalents as above meet the definition of cash and cash equivalents as per AS 3 'Cash Flow Statements'.
- (ii) Represents ₹ Nil (2013: ₹ 9047 lakhs) in escrow account for open offer of the Company made to the shareholders of erstwhile Liberty Phosphate Limited (LPL) and indemnity amounts aggregating ₹ 2225 lakhs (2013: ₹ 2254 lakhs) held back in accordance with the share purchase agreements in respect of acquisitions (Refer Note 26).
- (iii) Margin money/ deposit accounts includes ₹ 113 Lakhs (2013: ₹ 373 lakhs) deposits which have a original maturity of more than 12 months and ₹ 63 lakhs (2013: ₹ Nil) given as first pari-passu charge to consortium member banks against working capital facility.

		(₹ in Lakhs)
Note 18: Short-term loans and advances	As at	As at
(Unsecured and considered good unless otherwise stated)	31 March 2014	31 March 2013
Advances recoverable in cash or in kind or for value to be received		
Considered good	14757	17532
Considered doubtful	52	260
	14809	17792
Less: Provision for doubtful advances	52	260
	14757	17532
Government subsidies receivable	111225	137558
Loans and advances to related parties (Refer Note 37)	519	581
Minimum Alternate Tax (MAT) credit	4347	7239
Inter-corporate deposits	28500	38500
Others	6072	1560
	165420	202970
Note 19: Other current assets		
6.20% Fertiliser Companies' Government of India Special Bonds 2022	*	*
10,000 (2013: 10,000) bonds of ₹ 100/- each		
6.65% Fertiliser Companies' Government of India Special Bonds 2023	*	*
5,000 (2013: 5,000) bonds of ₹ 100/- each		
Interest accrued but not due on deposits, loans, others	1417	1259
	1417	1259

<sup>\*</sup>less than a lakh

# Note 20: Other operating revenue

Note 20. Other operating revenue		
	For the year ended 31 March 2014	(₹ in Lakhs)  For the year ended 31 March 2013
Service income	190	331
DEPB income/ excise benefits	3490	3167
Provision for doubtful trade receivables and other liabilities no longer required, written back	534	347
Others	2474	2501
	6688	6346
Note 21: Other income		
Interest on loans/ deposits etc.	5442	5802
Dividend income		
from current investments	457	889
from non-current investments	2	316
Others	175	
	6076	7007

Note 22: Changes in inventories of finished goods, work-in-process and stock-in-trade

Note 22: Changes in inventories of finished goods, work-in-process and s	ock iii tidac	(₹ in Lakhs)
	For the year ended 31 March 2014	For the year ended 31 March 2013
As at 1 April		
Work-in-process	1308	2610
Finished goods	51937	49305
Stock-in-trade	26099	34465
	79344	86380
Add: Stocks on date of acquisition of subsidiaries	-	5501
Add: On acquisition of business undertaking (Refer Note 27)	163	
Less: As at 31 March		
Work-in-process	1826	1308
Finished goods	61612	51937
Stock-in-trade	25878	26099
	89316	79344
	(9809)	12537
Note 23: Employee benefits expense		
Salaries, wages and bonus	22844	19272
Contribution to provident and other funds	1927	1526
Staff welfare expenses	2278	2178
·	27049	22976
Note 24: Finance costs		
Interest expense	23321	20510
Other borrowing costs and bank charges	705	506
	24026	21016
Note 25: Other expenses		
Consumption of stores and spare parts	6367	5561
Power, fuel and water	20710	17392
Rent	2087	1744
Repairs to:		
Buildings	221	405
Machinery	2528	2039
Others	1089	1556
Insurance	523	505
Rates and taxes	1148	767
Increase/ (decrease) in excise duty on finished goods inventory	389	(166)
Freight and distribution	61616	49851
Exchange differences (net)	25743	20557
Loss on sale/scrap of fixed assets (net)	241	226
Provision for doubtful trade and other receivables, loans and advances	738	1621
Trade and other receivables written off	77	2
Miscellaneous expenses	26215	19645
·	149692	121705

# 26. Acquisition and Amalgamation of Liberty Phosphate Limited and Liberty Urvarak Limited

### (i) Acquisition

During the previous year, consequent to the share purchase agreement entered into by the Company with the erstwhile promoters of Liberty Phosphate Limited (LPL), the Company on 7 March 2013 acquired 70,19,406 equity shares (representing 48.62%) from the erstwhile promoters of LPL at a price of ₹ 241/- per share. Effective 7 March 2013, the Board of Directors of LPL was reconstituted and LPL became a subsidiary of the Company. Further, in accordance with the share purchase agreement entered into during the previous year by the Company with the shareholders of Liberty Urvarak Limited (LUL), the Company acquired 29,97,552 (100%) equity shares of LUL for a consideration of ₹ 7800 lakhs thereby making LUL a wholly owned subsidiary of the Company, LUL held 5% of the voting share capital of LPL.

On receipt of necessary approvals from SEBI and in accordance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, the Company has during the current year, acquired 37,53,933 equity shares (26% of the equity share capital) of LPL at a price of ₹ 241/- per share in the Open offer made to the public shareholders of LPL. With this acquisition, the Company held 1,14,96,267 equity shares representing 79.62% of the equity share capital of LPL, including 7,22,928 shares (5%) held by Liberty Urvarak Ltd., a wholly owned subsidiary of the Company.

# (ii) Amalgamation

LPL and LUL are engaged in the business of manufacture and sale of fertilisers predominantly, Single Super Phosphate (SSP).

During the year, the Board of Directors of the Company, LPL and LUL in their respective meetings held on 28 September 2013 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of LPL and LUL with the Company. Pursuant to the Scheme sanctioned by the Hon'ble High Court of Judicature of Andhra Pradesh ('AP') vide its order dated 7 April 2014 and by the Hon'ble High Court of Judicature of Gujarat vide its order dated 24 April 2014, the entire business undertaking of LPL and LUL including all assets and properties, debts, liabilities and duties and obligations have been transferred to and vested in the Company, retrospectively with effect from 1 April 2013 (the Appointed Date as per the Scheme). The certified copies of the aforesaid High Court Orders have been filed with the respective Registrar of Companies and the Scheme has been given effect to in these financial statements.

In terms of the Scheme, on the record date to be fixed, the Company is required to allot 25,74,193 equity shares of ₹1 each as fully paid up to the public shareholders of LPL in the proportion of 7 equity shares of ₹1 each in the Company for every 8 equity shares of ₹ 10 each held in LPL. LUL being a wholly-owned subsidiary of the Company, no equity shares will be issued. The equity shares held by the Company in LPL totaling 1,14,96,267 and LUL totaling 29,97,552 shall accordingly get extinguished and annulled.

Further, in terms of the Scheme, the Company was required to allot 8% Cumulative Redeemable Preference Shares ('CRPS') of ₹ 10/- each to every preference shareholder of LPL in proportion of 1 preference share of ₹ 10/- each of the Company for every 1 preference share of ₹ 10/- each in LPL and on sanction of the Scheme, the Authorised share capital of the Company automatically stands increased. The Board of Directors of LPL in their meeting held on 21 January 2014 decided for early redemption of CRPS as per its terms.

The amalgamation has been accounted under the 'Pooling of interests method' as prescribed under Accounting Standard 14 'Accounting for Amalgamations' (AS 14). Accordingly, the assets, liabilities and reserves of LPL and LUL as at 1 April 2013 have been taken over at their book values (after making adjustments for adoption of uniform accounting policies) and in the same form.

Details of the summarized values of assets and liabilities of LPL and LUL as acquired pursuant to the Scheme and the treatment of the difference between the net assets acquired and cost of investments of the Company together with the shares issued to the shareholders of LPL are as under:

(Amount in ₹ lakhs)

	Appointed date 1 April 2013
Fixed assets (net)	8436
Other non-current assets	917
Cash and bank balances	2955
Inventories	11828
Other current assets	19106
Total assets	43242
Deferred tax liabilities (net)	1144
Other non-current liabilities	1030
Current liabilities	19718
Total liabilities	21892
Net assets acquired	21350
Less: Equity share capital to be issued (Refer Note 1A)	26
Less: Preference shares*	500
Less: Value of investments held by Company**	34532
Balance adjusted against reserves	(13708)

During the year, LPL has redeemed the preference shares at par and accordingly an amount of ₹ 500 lakhs has been transferred to the Capital redemption reserve

Details of amount adjusted against reserves:

	Amount in ₹ lakhs
Capital reserve (on amalgamation)	(13565)
General reserve (net of ₹ 813 lakhs taken over)	(18437)
Securities premium account (taken over)	1255
Statement of Profit and Loss (taken over)	17039
	(13708)

In view of the aforesaid amalgamation with effect from 1 April 2013, the figures of the current year are not strictly comparable with those of the previous year.

# 27. Acquisition of business undertaking of Tungabhadra Fertilisers and Chemicals Company Limited on slump sale basis During the year, the Company entered into a Business Transfer Agreement ('BTA') and acquired the Business

undertaking of M/s. Tungabhadra Fertilisers and Chemicals Company Limited (TFCCL), as a going concern on a slump sale basis for a consideration of ₹ 1163 lakhs.

# 28. Merger of Sabero Organics Gujarat Limited ("Sabero")

The Board of Directors of the Company and its subsidiary, Sabero Organics Gujarat Limited ("Sabero"), in their meetings held on 24 January 2014 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of Sabero with the Company subject to the approvals of the stock exchanges, the respective shareholders and creditors, the concerned High Courts and other regulators. The Company has received their no-objection to the Scheme from the stock exchanges and has filed application before the concerned High Courts for convening the shareholders and creditors meetings.

As per the Scheme, the Appointed/Transfer date for amalgamation is 1 April 2014 and on the Record Date to be fixed after receipt of all approvals, the public shareholders of Sabero shall be issued 5 equity shares of ₹1 each in the Company for every 8 equity shares of ₹ 10 each held in Sabero. The shares held by the Company in Sabero shall accordingly get extinguished.

Including shares acquired during the current year in the Open offer made to the public shareholders of LPL and adjusted for dividend paid by LPL

# 29. Employee Stock Option Plan - ESOP 2007

- a) Pursuant to the decision of the shareholders, at their meeting held on 24 July 2007, the Company had established an 'Employee Stock Option Scheme 2007' ('ÉSOP 2007' or 'the Scheme') to be administered by the Remuneration and Nomination Committee of the Board of Directors.
- Under the Scheme, options not exceeding 1,27,85,976 equity shares of ₹ 1/- each have been reserved to be issued to the eligible employees, with each option conferring a right upon the employee to apply for one equity share. The options granted under the Scheme would vest not less than one year and not more than five years from the date of grant of the options. The options granted to the employees would be capable of being exercised within a period of three years from the date of vesting. In partial modification of the special resolution passed establishing ESOP 2007, the shareholders decided in their meeting held on 23 July 2012 to approve the extending of the exercise period of options granted under the ESOP 2007 from three years to six years.
- The exercise price of the option is equal to the latest available closing market price of the shares on the stock exchange where there is highest trading volume as on the date prior to the date of the Remuneration and Nomination Committee resolution approving the grant.
- d) Pursuant to the Scheme, the Company granted options which vest over a period of four years commencing from the respective dates of grant. The exercise price being equal to the closing market price prevailing on the date prior to the date of grant, there is no deferred compensation cost to be accrued in this regard.
- e) The following are the number of options outstanding during the year:

		For the year ended 31 March 2014		ar ended h 2013
	No. of Options	Weighted average exercise price (₹)	No. of Options	Weighted average exercise price (₹)
At the beginning of the year	27,01,440	228.12	33,01,780	200.55
Granted	-	-	-	-
Exercised	124,004	45.91	488,276	53.08
Cancelled	176,260	294.98	106,024	185.34
Lapsed	-	-	6,040	59.95
At the end of the year	24,01,176	232.62	27,01,440	228.12

The above outstanding options have been granted in various tranches, at exercise price being equal to the closing market price prevailing on the date prior to the date of grant. The outstanding options have a weighted average remaining life of 1.55 years (2013: 2.24 years).

g) Number of options exercisable at the end of the year 18,09,036 (2013: 15,20,110).

h) In accordance with the requirements of SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Guidance Note on "Accounting for Employee Share Based Payments" issued by the ICAI, had the compensation cost for the employee stock option plan been recognised based on the fair value at the date of grant in accordance with the Black Scholes' model, the proforma amounts of the Group's Net Profit and Earnings Per Share would have been as follows:

	For the year ended 31 March 2014	For the year ended 31 March 2013
Profit after tax as reported (₹ in lakhs)	35654	43199
Less: Dividend on cumulative redeemable preference shares (including dividend tax)	45	-
Amount available to equity shareholders	35609	43199
Add: ESOP cost using intrinsic value method	-	-
Less: ESOP cost using fair value method	357	757
Proforma profit after tax	35252	42442
Earnings Per Share		
Basic		
- No. of Shares [adjusted for equity shares to be issued (Refer Note 26)]	28,56,99,820	28,28,33,774
- EPS as reported (₹)	12.46	15.27
- Proforma EPS (₹ )	12.34	15.01
Diluted		
- No. of shares	28,62,84,398	28,36,94,900
- EPS as reported (₹ )	12.44	15.23
- Proforma EPS (₹ )	12.31	14.96

The following assumptions were used for calculation of fair value of grants:

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Dividend yield (%)	700	700
Expected volatility (%)	0.39-0.47	0.39-0.47
Risk free interest rate (%)	8.0	8.0
Expected term (in years)	4-6	4-6

# 30. Earnings per Share

		For the Year ended 31 March 2014	For the Year ended 31 March 2013
i)	Profit after tax (₹ in lakhs)	35654	43199
ii)	Less: Dividend on cumulative redeemable preference shares (including dividend tax) (₹ in lakhs)	45	-
iii)	Amount available to equity shareholders (₹ in lakhs) [a]	35609	43199
Ba	sic		
iv)	Weighted average number of equity shares of ₹ 1/- each outstanding during the year [adjusted for equity shares to be issued (Refer Note 26)] [b]	28,56,99,820	28,28,33,774
Dil	ution		
V)	Effect of potential equity shares on employees stock options outstanding	5,84,578	8,61,126
vi)	Weighted average number of equity shares of ₹ 1/- each outstanding during the year [c]	28,62,84,398	28,36,94,900
Ear	nings Per Share		
vii)	Basic - [a]/[b] - (₹)	12.46	15.27
viii)	) Diluted - [a]/[c] - (₹ )	12.44	15.23

# **31. Contingent liabilities** (to the extent not provided for)

### a) Guarantees:

- (i) The Company has provided guarantee to third parties on behalf of its subsidiary CFL Mauritius Limited -₹ Nil (2013: ₹ 7168 lakhs) in respect of which the contingent liability is ₹ Nil (2013: ₹ 1098 lakhs).
- (ii) The Company has provided a guarantee towards the borrowing of Tunisian Indian Fertilisers S.A., (TIFERT), Company's venture in Tunisia, up to ₹ 31009 lakhs (2013: ₹ 28100 lakhs).

# b) Claims against the Group not acknowledged as debt:

(₹ in Lakhs)

	As at 31 March 2014	As at 31 March 2013
In respect of matters under dispute:		
Excise duty	11878	1569
Customs duty	372	-
Sales tax	410	346
Income tax	950	625
Others	1854	2757

The amounts shown in the item (a) represent guarantees given in the normal course of business and not expected to result in any loss to the Group on the basis of the beneficiaries fulfilling their obligations as they arise. The amounts in item (b) represent best estimate and the uncertainties are dependent on the outcome of the legal processes initiated by the Group or the claimant as the case may be.

# c) Other money for which the Company is contingently liable in respect of:

(₹ in Lakhs)

	As at 31 March 2014	As at 31 March 2013
(i) Assignment of receivables from fertiliser dealers and dealer financing by banks	5547	7958
(ii) Assignment/ sale of subsidy receivables where option to buy-back rests with the Company	-	25000

The Management expects to realise all the amounts reflected above in the normal course of business.

### 32. Commitments

# a) Capital commitments

(₹ in Lakhs)

	As at	As at
	31 March 2014	31 March 2013
Capital expenditure commitments	3718	4410
Commitment towards investments		
- APGPCL shares purchase (refer note (i) below)	-	11000
- Others (refer note (ii) below)	216	1308

### Notes:

- (i) Amount for the previous year ₹ 11000 lakhs is in respect of the purchase of equity shares of Andhra Pradesh Gas Power Corporation Ltd. as per the Share Purchase Agreement, entered into with another party.
- (ii) Amount for the previous year excludes ₹ 9047 lakhs in respect of the total Open offer consideration relating to erstwhile Liberty Phosphate Limited which has been deposited in an escrow account. (also Refer Note 26)

### b) Other commitments

- (i) During the previous and in the current year, the Company issued comfort letters to certain banks who have lent to Sabero Organics Gujarat Limited ("Sabero") a subsidiary, in terms of which the Company has undertaken that it shall not reduce its shareholding in the subsidiary below 51%. In connection with the credit rating for the Commercial Paper programme of Sabero, the Company has issued a similar comfort letter (which also includes the assurance of making funds available, if required, to Sabero to enable it to meet its obligation under the aforesaid programme).
- (ii) Maximum obligation on long term lease of land ₹ 167 lakhs (2013: ₹ 174 lakhs).

### 33. Segment reporting

### a) Business segment

The Group has considered business segment as the primary segment for disclosure. The Group is primarily engaged in the manufacture and trading of Farm Inputs, which in the context of Accounting Standard 17 "Segment Reporting" is considered the only business segment.

# b) Geographical segment

The Group sells its products mainly within India where the conditions prevailing are uniform. Since the sales outside India are below the threshold limit, no separate geographical segment disclosure is considered necessary.

# 34. Leases

The Group has entered into certain operating lease agreements and an amount of ₹ 1742 lakhs (2013: ₹ 1602 lakhs) paid under such agreements has been charged to the Consolidated Statement of Profit and Loss. These leases are generally not non-cancellable and are renewable by mutual consent on mutually agreed terms. There are no restrictions imposed by such agreements.

# 35. Capitalisation of expenditure

Expenses disclosed under the respective notes are net of the following amounts capitalised by the Company under Capital work-in-progress/ fixed assets:

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Employee benefits expense	-	218
Finance costs (net)	-	1469
Other expenses	*	235

<sup>\*</sup>less than a lakh

# 36. Research and development expense incurred by the Company on the following heads have been accounted under the natural heads:

(₹ in Lakhs)

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
Salaries, wages and bonus	27	5 259
Contribution to provident and other funds	2	5 21
Consumption of stores and spare parts		9 22
Power and fuel	1	7 16
Repairs to machinery	10	2
Miscellaneous expenses	8	3 71
	41	391

# 37. Related party disclosures

# A) Names of the related parties and their relationship:

Names	Nature of relationship
E.I.D. Parry (India) Limited	Holding company
Parry Infrastructure Company Private Limited (PICPL)	Fellow subsidiary
Sadashiva Sugars Limited (SSL)	Fellow subsidiary
Parry Sugar Industries Limited (PSIL)	Fellow subsidiary
Coromandel Getax Phosphates Pte Ltd. (CGPL)	Joint venture
Coromandel SQM India Pvt Limited (CSQM)	Joint venture
Tunisian Indian Fertilisers S.A (TIFERT)	Joint venture (upto 31 March 2013)
	[Refer Note 44(a)]
Mr. Kapil Mehan, Managing Director	Key management personnel

# B) Transactions during the year:

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
i) Sale of finished goods/raw materials/services		
a) Holding company	63	34
b) Fellow subsidiary - SSL	34	248
c) Joint venture - CSQM	213	119
ii) Rent received		
a) Fellow subsidiary - PICPL	175	175
iii) Expenses reimbursed by		
a) Holding company	31	22
b) Fellow subsidiary - PSIL	-	18
c) Joint venture - CSQM	18	15
d) Joint venture - TIFERT	-	9
iv) Purchase of finished goods and services		
a) Holding company	396	434
b) Fellow subsidiary - PSIL	-	49
c) Joint venture - CSQM	1312	1543

	For the Year ended 31 March 2014	For the Year ended 31 March 2013
v) Expenses reimbursed to		
a) Holding company	296	431
vi) Interest received on Inter-corporate deposit/ loans		
a) Joint venture - TIFERT	-	25
vii) Loans given		
a) Joint venture - TIFERT	-	2168
viii) Dividend Paid		
a) Holding company	7972	5315
ix) Issue/ (redemption) of 9% unsecured redeemable non-convertible fully paid bonus debentures of ₹ 15 each		
a) Holding company	(26573)	26573
x) Interest expense on 9% unsecured redeemable non-convertible fully paid bonus debentures of $\rat{15}$ each		
a) Holding company	2313	1651
xi) Remuneration to Key management personnel		
a) Mr. Kapil Mehan	249	237

# C) Outstanding balances as at the year end

		As at 31 March 2014	As at 31 March 2013
a)	Trade receivables/ loans and advances		
	- Holding company	71	-
	- Fellow subsidiary - SSL	132	63
	- Fellow subsidiary - PSIL	16	375
	- Fellow subsidiary - PICPL	300	143
	- Joint venture - TIFERT	-	2195
b)	Trade payables/ other liabilities		
	- Holding company	-	1872
	- Joint venture - CSQM	408	197
	- Fellow subsidiary - PICPL	3000	3000
c)	9% Unsecured redeemable non-convertible fully paid bonus debentures of ₹ 15 each		
	- Holding company	-	26573

- a. The Company has extended guarantees on behalf of CFL Mauritius Limited and TIFERT. Refer Note 31(a).
- **b.** The Company has provided comfort letters to certain banks in respect of Sabero. Refer Note 32(b)

# 38. Employee benefits

# a. Defined benefit plans

The following table sets forth the status of the Gratuity Plan and the Superannuation and other Pension Plans of the Company and certain subsidiaries and the amounts recognised in the Consolidated Balance Sheet and Consolidated Statement of Profit and Loss:

				(₹ in Lakhs)	
			-	nuation and other nsion plans*	
	2013-2014	2012-2013	2013-2014	2012-2013	
Change in defined benefit obligation (DBO)					
during the year					
Present value of DBO at the beginning of the year	3215	2915	8	31	
Add: On Amalgamation (Refer Note 26)	149	-	-	_	
Add: On acquisition of business (Refer Note 27)	18	-	-	-	
Current service cost	332	285	*	*	
Interest cost	259	219	1	1	
Actuarial loss/(gain)	26	180	(3)	(24)	
Benefits paid	(446)	(384)	-	-	
Projected benefit obligation at the end of	`	(			
the year	3553	3215	6	8	
Amounts recognised in the Concelled to d					
Amounts recognised in the Consolidated					
Balance Sheet	7557	7015		-	
Present value of DBO at the end of the year	3553	3215	6	8	
Fair value of plan assets at the end of the year	3369	2910	-	-	
Funded status of the plans - (asset)/ liability	184	305	6	8	
Liability recognised in the Consolidated Balance Sheet	184	305	6	8	
Components of employee expense					
Current service cost	332	285	-	*	
Interest cost	259	219	1	1	
Expected return on plan assets	(253)	(221)	-	-	
Net actuarial (gain)/loss recognised in the period	28	188	(3)	(24)	
Past service cost	-	-	-	-	
Expense recognised in Consolidated					
Statement of Profit and Loss	366	471	(2)	(23)	
Nature and extent of investment details of the plan assets#					
State and Central Securities	1.96%	2.52%		_	
Bonds	4.46%	6.17%		_	
Special deposits	0.36%	0.78%		_	
Insurer managed funds	93.22%	90.53%		_	
Actual return on plan assets#	261	213		_	
Actual return on pian assets	201	213	-	_	
Assumptions					
Discount rate	8%	8%	8%	8%	
Estimated rate of return on plan assets	8%	8%	-	-	
Expected rate of salary increase	5-7%	5-7%	-	-	
Attrition rate	5%	5%	1%	1%	

<sup>\*</sup>Less than a lakh

<sup>#</sup>includes details of trusts other than those covered under a Scheme of Life Insurance Corporation of India

The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotions and other relevant factors such as supply and demand in the employment market. The Group evaluates these assumptions annually based on its long term plans of growth and industry standards.

#### **Experience adjustments:**

(₹ in Lakhs)

009-2010*
2114
1846
(268)
267
(44)
115
-
(115)
(45)
-
_

<sup>\*</sup>information is in respect of the Company

#### b. Defined contribution plans

In respect of the defined contribution plans of the Company, an amount of ₹ 1262 lakhs (2013: ₹ 884 lakhs) has been recognised as an expense in the Consolidated Statement of Profit and Loss during the year.

- **39.** The Company has recognised subsidy income as per the prevalent Nutrient Based Subsidy (NBS) Policy announced by Government of India. Such income is included in "Government Subsidies" in the Consolidated Statement of Profit and Loss. The subsidy income for the year includes ₹ 3488 lakhs (2013: ₹ 10884 lakhs) relating to earlier years comprising of freight subsidy income consequent to the final notification by the Government. In respect of previous year, it also includes subsidy income relating to opening inventories as at 1 April 2011 based on the communication issued by the Department of Fertilisers vide letter dated 22 August 2012 with respect to the earlier Office Memorandum dated 11 July 2011.
- **40.** Exceptional item of ₹ 1261 lakhs (2013: ₹ Nil) represents interest demand in respect of disputed taxes relating to earlier years.
- **41.** During the year ended 31 March 2012, the Members of the Company pursuant to the provisions of Section 293(1)(a) of the 1956 Act approved the transfer/assigning of the lease rights on the land located at Navi Mumbai to prospective buyers. As at 31 March 2014, the Company is in the process of identifying potential buyers.
- **42.** During the previous year, the Company had issued and allotted 28,28,17,658 9% Unsecured Redeemable Non-convertible Fully Paid Bonus Debentures of ₹ 15 each for every equity share, aggregating ₹ 42423 lakhs to the shareholders by appropriating the General Reserve through a Scheme of Arrangement (Scheme) approved by Hon'ble High Court of Andhra Pradesh and other relevant authorities. Further, in terms of the accounting treatment set out in the Scheme, dividend distribution tax paid on the aforesaid Debentures aggregating ₹ 6882 lakhs was also transferred from the General Reserve. The Company had also created a debenture redemption reserve amounting to ₹ 2553 lakhs as per the requirements of the Act and in accordance with the clarifications given by the Ministry of Corporate Affairs.

The aforesaid debentures were redeemable at par over three years commencing from 23 July 2014 (₹ 5/- each year). Further, as per the terms of the Scheme, the Company also had a right to prepay the entire amount of debentures by giving prior notice to the debenture holders. During the current year, the Board authorized Committee of Directors of the Company, in its meeting has exercised the option to prepay the debentures and approved early redemption. Accordingly, the said debentures were redeemed at par during the year and the amounts due including interest accrued have been transferred to earmarked bank accounts. Consequently, the debenture redemption reserve of ₹ 2553 lakhs created in the previous year has been transferred to the Surplus in Consolidated Statement of Profit and Loss in the current year.

- 43. Derivative instruments and unhedged foreign currency exposure in respect of the Company and certain subsidiaries
  - a. Forward contracts outstanding as at the Balance Sheet date

	Currency	Cross currency	Amount in foreign currency (million)	Amount ₹ in lakhs	Buy/Sell
As at 31 March 2014	USD	INR	398.37	239143	Buy
	USD	INR	6.60	3952	Sell
As at 31 March 2013	USD	INR	543.74	295248	Buy
	USD	INR	4.66	2529	Sell

The forward contracts have been entered into to hedge the purchase of raw materials and stock-in-trade and the related buyer's credit and in certain cases the foreign currency trade receivables.

#### b. Principal and interest rate swaps outstanding as at the Balance Sheet date in respect of the Company

	Currency	Cross currency	Amount in foreign currency (million)	Amount ₹ in lakhs	Buy/Sell
As at 31 March 2014	USD	INR	73.33	43941	Buy
As at 31 March 2013	USD	INR	80.00	43440	Buy

The swap contracts have been entered into to hedge the currency and interest rate risks on the external commercial borrowings of the Company [Refer Note 45(b)]

#### Details of foreign currency exposures as at the Balance Sheet date that have not been hedged by a derivative instrument or otherwise are given below:

	Currency	As at 31 M	arch 2014	As at 31 M	arch 2013
		Foreign currency amount in million	Amount ₹ in lakhs	Foreign currency amount in million	Amount ₹ in lakhs
Trade payables	USD	23.38	14013	10.13	5503
	AED	-	-	33.98	5022
	EUR	0.19	159	0.21	147
	GBP	-	-	0.01	11
	PHP	-	-	0.12	1
Trade receivables	USD	21.88	13112	12.06	6544
	EUR	*	2	0.09	61
Borrowings	USD	16.55	9919	16.46	8940
	EUR	0.38	314	1.11	770

<sup>\*</sup>less than a lakh

#### 44. Interests in joint ventures

a) During the year, the Company's venture in Tunisia [the Tunisian Indian Fertiliser S.A. (TIFERT)], has commissioned the phosphoric acid plant and commenced production. Pursuant to the shareholders' agreement in relation to TIFERT, the day to day operations have been assumed by the Tunisian Partners and the Company has accordingly discontinued proportionate consolidation under Accounting Standard 27 - "Financial Reporting of Interests in Joint Ventures" and is treating its investment in TIFERT under AS 13 - "Accounting for Investments".

b) The proportionate share of assets, liabilities, income and expenditure of jointly controlled entities. Coromandel Getax Phosphates Pte Ltd (Coromandel Getax), Coromandel SQM India Private Limited (Coromandel SQM) and Tunisian Indian Fertilisers SA (TIFERT) are given below:

(₹ in Lakhs)

Name of the outitur	For the Ye		Fo	or the Year ende 31 March 2013	ed
Name of the entity	Coromandel Getax	Coromandel SQM	Coromandel Getax	Coromandel SQM	TIFERT*
Country of Incorporation	Singapore	India	Singapore	India	Tunisia
Percentage of ownership interest	50%	50%	50%	50%	15%
Non-current liabilities	-	21	-	15	25191
Current liabilities	2	988	15	885	4207
Non-current assets	-	353	-	377	34650
Current assets	182	1273	210	1062	4488
Income	-	3162	1	1848	-
Expenditure	36	3084	7	1768	1652

<sup>\*</sup> All figures are as per the unaudited financial statements for the year ended 31 December 2012 and information has been furnished to the extent available with the Company.

#### 45. Other matters

- a) Exchange difference in respect of forward exchange contracts relating to the Company to be recognised in the Consolidated Statement of Profit and Loss in the subsequent accounting period is ₹ 2744 lakhs debit (2013: ₹ 4686 lakhs debit).
- b) As on 31 March 2014, the Company has foreign currency borrowing of US\$ 73.33 million (2013: US\$ 80 million). The Company has entered into principal and interest rate swaps amounting US\$ 73.33 million (2013: US\$ 80 million) to hedge the foreign currency and interest rate risks thereon. The Company has marked to market the foreign currency borrowings and the corresponding swap contracts and the net exchange differences arising thereon have been recognised in the Consolidated Statement of Profit and Loss.

#### 46. Additional disclosures related to consolidated financial statements:

a) List of subsidiaries and joint ventures considered for consolidation:

Name of the Company	Relationship	Country of incorporation	Percentage power	_
			31 March 2014	31 March 2013
Liberty Phosphate Limited (LPL)	Subsidiary (merged w.e.f.	India	-	53.62
Liberty Urvarak Limited (LUL)	1 April 2013) (Refer Note 26)	India	-	100
Liberty Pesticides and Fertilisers Limited (LPFL)	Subsidiary	India	100	100
Sabero Organics Gujarat Limited (Sabero)	Subsidiary	India	74.91	74.87
Sabero Organics America Ltda (SOAL)	Subsidiary of Sabero	Brazil	99.94	99.94
Sabero Australia Pty Ltd, Australia (Sabero Australia)	Subsidiary of Sabero	Australia	100	100
Sabero Europe BV (Sabero Europe)	Subsidiary of Sabero	Netherlands	100	100
Sabero Argentina S.A. (Sabero Argentina)	Subsidiary of Sabero	Argentina	95	95

Name of the Company	Relationship	Country of incorporation	Percentage power	_
			31 March 2014	31 March 2013
Sabero Organics Mexico S.A De C.V. (Sabero Mexico)	Subsidiary of Sabero (w.e.f. 17 June 2013)	Mexico	100	-
Parry Chemicals Limited (PCL)	Subsidiary	India	100	100
Dare Investments Limited (DIL)	Subsidiary	India	100	100
CFL Mauritius Limited (CML)	Subsidiary	Mauritius	100	100
Coromandel Brasil Limitada (CBL), Limited Liability Partnership	Subsidiary	Brazil	100	100
Coromandel Getax Phosphates Pte Ltd., (CGPL)	Joint venture	Singapore	50	50
Coromandel SQM India Private Limited (CSQM)	Joint venture	India	50	50
Tunisian Indian Fertilisers SA. (TIFERT)	Joint venture (upto 31 March 2013) Refer Note 44(a)	Tunisia	-	15

The above excludes Sabero Organics Philippines Asia Inc., an Associate of Sabero for which no operations have commenced.

- b) In respect of CBL. CML and CGPL the financial year is from 1 January 2013 to 31 December 2013 and accordingly audited financial statements are available up to 31 December 2013. These consolidated financial statements have been adjusted by the Management for significant transactions between 1 January and 31 March to align for consolidation purposes.
- c) In respect of SOAL, Sabero Mexico and Sabero Argentina the financial year is from 1 January 2013 to 31 December 2013 however audited financial statements for the period 1 April 2013 to 31 March 2014 has been considered for the purpose of preparation of consolidated financial statements.
- d) In respect of Sabero Europe the financial year is from 1 June 2013 to 31 May 2014 however audited financial statements for the period 1 April 2013 to 31 March 2014 has been considered for the purpose of preparation of consolidated financial statements.
- The effect of acquisition of subsidiaries on the financial position and results as included in the consolidated financial statements is given below:

(₹ in Lakhs)

	For the year ended 31 March 2014	For the year ended 31 March 2013
Liabilities as at date of acquisition:		
Non-current liabilities	-	1635
Current liabilities	-	19266
Assets as at date of acquisition:		
Non-current assets	-	9616
Current assets	-	33579
Revenue for the period ended	-	1856
Expenses for the period ended	-	1746
Profit/ (loss) before tax for the period ended	-	110
Profit/ (loss) after tax for the period ended	-	81

#### f) Goodwill on consolidation:

(₹ in Lakhs)

	As at	As at
	31 March 2014	31 March 2013
Opening balance	46907	34702
Add: On acquisition of subsidiaries/ additional share in subsidiary	-	12205
Less: On Amalgamation of subsidiaries	12078	-
Closing balance	34829	46907

- g) In respect of previous year ended 31 March 2013, the Company had considered unaudited financial statements of TIFERT upto 31 December 2012. On receipt of audited financial statements of TIFERT in the current year, differences arising based on audited financials i.e. loss amounting to ₹ 992 lakhs has been adjusted in the current year.
- **47.** Previous year figures have been recast/ reclassified wherever necessary to correspond with the current year's classification/ disclosures.

#### 48. Significant accounting policies

#### i. Basis of accounting and preparation of consolidated financial statements

The consolidated financial statements have been prepared on the basis of going concern, under the historic cost convention on accrual basis, to comply in all material aspects with applicable generally accepted accounting principles in India ("Indian GAAP"), the Accounting Standards ("AS") notified under Section 211 (3C) of the Companies Act, 1956 ("the 1956 Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated 13 September 2013 of Ministry of Corporate Affairs) and the relevant provisions of the 1956 Act/ 2013 Act, as applicable.

The consolidated financial statements include accounts of Coromandel International Limited ("the Company") and its subsidiaries Liberty Pesticides and Fertilisers Limited, Sabero Organics Gujarat Limited, Sabero Organics America Ltda, Sabero Australia Pty Ltd, Sabero Europe BV, Sabero Argentina S.A., Sabero Organics Mexico S.A De C.V., Parry Chemicals Limited, Dare Investments Limited, CFL Mauritius Limited, Mauritius, Coromandel Brasil Limitada, Brasil (a Limited Liability Partnership), its joint ventures Coromandel Getax Phosphates Pte Limited, Singapore and Coromandel SQM India Private Limited, India; all together referred to as 'the Group'.

#### ii. Principles of Consolidation

In the preparation of these Consolidated Financial Statements, investments in subsidiaries and joint venture entities have been accounted for in accordance with AS-21 (Accounting for Consolidated Financial Statements) and AS-27 (Financial Reporting of Interests in Joint Ventures), respectively, notified under Section 211(3C) of the 1956 Act. The Consolidated Financial Statements have been prepared on the following basis:

- a) The financial statements of the Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating material intra-group balances and intra-group transactions resulting in unrealized profits and losses, as per AS-21. Consistency in adoption of accounting polices among all group companies is ensured to the extent practicable.
- b) The difference between the cost of investment in the subsidiaries and the Company's share of equity at the time of acquisition of shares in the subsidiaries is recognised in the consolidated financial statement as goodwill or capital reserve.
- c) Minority interest in the net assets of consolidated subsidiaries consists of:
  - i. The amount of equity attributable to the minorities at the date on which the investment in the subsidiaries is made: and
  - ii. The minorities' share of movements in equity since the date the parent-subsidiary relationship came in to existence
- d) Investments in business entities over which the Company exercises joint control are accounted for using the proportionate consolidation.
- e) The operations of the Company's foreign subsidiaries and joint ventures are considered as non-integral operations for the purpose of consolidation. Accordingly, the exchange differences arising on conversion of their financial statements in to Indian Rupees is reflected under 'Foreign Currency Translation Reserve'.

#### iii. Use of estimates

The preparation of the consolidated financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of consolidated financial statements, the reported amount of revenues and expenses during the reported period and disclosure of contingent liabilities. Management believes that the estimates used in the preparation of consolidated financial statements are prudent and reasonable. Actual results could differ from these estimates. Any revision to accounting estimates is recognised prospectively in the current and future periods.

#### iv. Tangible fixed assets

Tangible fixed assets are shown at cost or valuation, net of accumulated depreciation and impairment losses, if any. Cost comprises of the purchase price, attributable expenditure incurred in bringing the asset to its working condition for the intended use and cost of borrowings till the date of capitalisation in the case of assets involving material investment and substantial lead time.

#### v. Depreciation and amortisation

Depreciation is provided on the straight-line method as per the rates prescribed in Schedule XIV to the 1956 Act except in the following cases where the estimated useful lives of assets are lower than those prescribed in the said Schedule XIV to the Act:

Asset	Useful lives (in years)
Plant and equipment	5 - 14
Vehicles	5 - 7
Office equipment, furniture and fixtures	3 - 5
Computers and related equipments	3 - 5

The useful lives of assets are periodically reviewed and re-determined and the unamortised depreciable amount is charged over the remaining useful life of such assets.

Leasehold land is amortised on a straight line basis over the lease period.

Intangible assets are amortised on the straight-line method over their estimated useful lives ranging from 5-10 years.

#### vi. Intangible assets

Intangible assets are carried at cost, net of accumulated amortisation and impairment losses, if any. Cost of an intangible asset comprises of purchase price, attributable expenditure on making the asset ready for its intended use.

The Group assesses at each reporting date whether there is an indication that an asset/cash generating unit may be impaired. If any indication exists the Group estimates the recoverable amount of such assets and if carrying amount exceeds the recoverable amount impairment is recognised. The recoverable amount is the higher of the net selling price and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate discount factor. When there is indication that previously recognised impairment loss no longer exists or may have decreased such reversal of impairment loss is recognised in the Consolidated Statement of Profit and Loss.

#### viii. Foreign currency transactions and derivative contracts

Transactions made during the year in foreign currency are recorded at the exchange rate prevailing at the time of transactions. Monetary assets and liabilities relating to foreign currency transactions remaining unsettled at the year-end are translated at the exchange rate prevalent at the date of Balance Sheet. Exchange differences arising on actual payment/ realisation and year end reinstatement referred to above are recognised in the Consolidated Statement of Profit and Loss.

In respect of forward contracts entered into to hedge risks associated with foreign currency fluctuation on its existing assets and liabilities, the premium or discount at the inception of the contract is amortised as income or expense over the period of the contract. Currency options/other swap contracts outstanding as at the Balance Sheet date are marked to market and the net loss is charged to the Consolidated Statement of Profit and Loss. Any profit or loss arising on cancellation of such contracts is recognised as income or expense in the Consolidated Statement of Profit and Loss of the year.

#### ix. Hedge accounting

The Group uses foreign currency forward contracts and other derivative instruments to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions and designates such derivative instruments in a cash flow hedging relationship by applying the hedge accounting principles set out in "Accounting Standard 30 Financial Instruments: Recognition and Measurement" issued by the Institute of Chartered Accountants of India. These derivative instruments are stated at fair value at each reporting date. Changes in the fair value of these instruments that are designated and effective as hedges of future cash flows are recognised directly in "Hedging reserve account" under Reserves and surplus, net of applicable deferred income taxes and the ineffective portion is recognised immediately in the Consolidated Statement of Profit and Loss. Amounts accumulated in the Hedging reserve account are reclassified to the Consolidated Statement of Profit and Loss in the same periods during which the forecasted transaction affects profit and loss.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. For forecasted transactions, any cumulative gain or loss on the hedging instrument recognised in Hedging reserve account is retained until the forecasted transaction occurs. If the forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in the Hedging reserve account is immediately transferred to the Consolidated Statement of Profit and Loss.

The Group has adopted the aforesaid hedge accounting principles with effect from 1 April 2013.

#### Investments

Investments, which are readily realisable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Long-term investments are valued at cost less provision for diminution other than temporary, in the value of such investments. Current investments are valued at lower of cost and fair value.

#### xi. Inventories

Stores and spares, packing materials are valued at or below cost. Raw materials and other inventories are valued at lower of cost and net realisable value. The method of determination of cost of various categories of inventories is as follows:

- a) Stores and spares and packing materials Weighted average cost.
- b) Raw material First-in-First-out basis. Cost includes purchase cost and other attributable expenses.
- c) Finished goods and Work-in-process Weighted average cost of production which comprises of direct material costs, direct wages and applicable overheads. Excise duty is included in the value of finished goods.
- d) Stock-in-trade Weighted average cost

#### xii. Trade receivables and loans and advances

Specific debts and advances identified as irrecoverable or doubtful are written off or provided for respectively. Subsidy receivable is disclosed under "short-term loans and advances".

#### xiii. Revenue recognition

- a) Sale of goods is recognised net of returns and trade discounts, when the risk and rewards of ownership are transferred to the customers. Sales include amounts recovered towards excise duty and exclude sales tax/ value added tax.
- b) Subsidy is recognised on the basis of the rates notified from time to time by the Government of India in accordance with the Nutrient Based Subsidy (NBS) policy on the quantity of fertilisers sold by the Company for the period for which notification has been issued and for the remaining period, based on estimates.
- Dividend income from investments is accounted for in the year in which the right to receive the payment is established.
- d) Income from services rendered is recognised based on the agreements/arrangements with the concerned parties and when services are rendered.
- e) Export benefits under DEPB license and excise benefits are accounted for on accrual basis.
- f) Interest income is recognised on a time proportionate method, based on the transactional interest rates.

#### xiv. Employee benefits

#### a) Defined contribution plans

Contributions paid/payable to defined contribution plans comprising of Superannuation (under a scheme of Life Insurance Corporation of India) and Provident Funds for certain employees covered under the respective Schemes are recognised in the Consolidated Statement of Profit and Loss each year.

The Company makes contributions to two Provident Fund Trusts for certain employees, at a specified percentage of the employees' salary. The Company has an obligation to make good the shortfall, if any, between the return from the investments of trust and the notified interest rates. Liability on account of such shortfall, if any, is provided for based on the actuarial valuation carried out as at the end of the year in accordance with AS 15 'Employee Benefits'.

### b) Defined benefit plans

Gratuity for certain employees is covered under a Scheme of Life Insurance Corporation of India (LIC) and contributions in respect of such scheme are recognised in the Consolidated Statement of Profit and Loss. The liability as at the Balance Sheet date is provided for based on the actuarial valuation carried out as at the end of the year.

The Company makes contributions for Superannuation and Gratuity (for employees not covered under the LIC Scheme) to Trusts, which are recognised in the Consolidated Statement of Profit and Loss. The Company's liability as at the Balance Sheet date is provided for based on the actuarial valuation as at the end of the year.

Actuarial gains and losses are recognised in the Consolidated Statement of Profit and Loss in the period in which they occur.

#### c) Other long term employee benefits

Other long term employee benefits comprise of leave encashment which is provided for based on the actuarial valuation carried out as at the end of the year.

#### d) Short term employee benefits

Short term employee benefits including accumulated compensated absences as at the Balance Sheet date are recognised as an expense as per Company's schemes based on expected obligation on an undiscounted basis.

#### xv. Borrowing costs

All borrowing costs are charged to the Consolidated Statement of Profit and Loss except those that are attributable to the acquisition or construction of a qualifying asset.

#### xvi. Leases

Finance leases, which effectively transfer to the lessee substantially all risks and benefits incidental to ownership of the leased item, are capitalized at the lower of the fair value and present value of the minimum lease payments at the inception of the lease term by credit to liability for an equivalent amount. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

The lease rentals under operating leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are recognised as an expense in the Consolidated Statement of Profit and Loss as per the terms of the lease.

#### xvii. Provisions, contingent liabilities and contingent assets

Provisions are recognised only when there is a present obligation as a result of past events and when a reasonable estimate of the amount of obligation can be made. Contingent liabilities disclosed for (i) possible obligation which will be confirmed only by future events not wholly within the control of the Group or (ii) present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made. Contingent assets are neither recognised nor disclosed in the consolidated financial statements.

#### xviii. Taxes on income

- Current tax is determined as the amount of tax payable in respect of taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961/ relevant tax regulations applicable to the
- b) Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset, if there is convincing evidence that the Group will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Group.
- Deferred tax is recognised on timing differences being the difference between taxable income and accounting income that originate in one period and are capable of reversal in subsequent periods, subject to consideration of prudence.

#### xix. Earnings per share

The earnings considered for ascertaining the Group's Earnings per Share (EPS) comprises the profit after tax attributable to parent shareholders. The number of shares used in computing Basic EPS is the weighted average number of shares outstanding during the period. The number of shares used in computing diluted EPS comprises the weighted average shares considered for deriving basic EPS and also the weighted average number of equity shares that would be issued on the conversion of all dilutive potential equity shares. In case of dilutive options, the difference between the number of shares issuable and the number of shares that would be issued at fair value are treated as diluted potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date.

#### xx. Employee stock option

Stock options granted to the employees under the stock option scheme established are evaluated as per the accounting treatment prescribed by the Employee Stock Option Scheme and Employee Stock Purchase Scheme Guidelines, 1999 issued by Securities and Exchange Board of India ("SEBI") and the Guidance Note on Accounting for Employee Share - based Payments, issued by the Institute of Chartered Accountants of India. The Group follows the intrinsic value method of accounting for the options and accordingly, the excess of market value of the stock options as on date of grant over the exercise price of the options, if any, is recognised as deferred employee compensation and is charged to the Consolidated Statement of Profit and Loss on graded vesting basis over the vesting period of the options. The unamortized portion of the deferred employee compensation, if any, is shown under Reserves and Surplus.

For and on behalf of the Board of Directors

**Kapil Mehan** 

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Managing Director

A. Vellayan Chairman

S. Sankarasubramanian

Chief Financial Officer

Place: Hyderabad Date: 12 May 2014 P. Varadarajan

Statement pursuant to general exemption under 212(8) of the Companies Act, 1956 relating to subsidiary companies

Name of Subsidiary	Parry Chemicals Limited	Dare Invest- ments Limited@	CFL Mauritius Ltd.	Coro- mandel Brasila Ltda	Sabero stand- alone	Sabero Australia Pty Ltd.	Sabero Organics America S.A.	Sabero Europe B. V.	Sabero Organics Mexico S.A De C.V.	(₹ Sabero Argentina S.A.	(₹ in Lakhs) Liberty Liberty a Pesticides and Fertilisers Limited@
	Year ended 31 March 2014	Year ended 31 March 2014	Year ended 31 Dec 2013	Year ended 31 Dec 2013	Year ended 31 March 2014	Year ended 31 March 2014	Year ended 31 Dec 2013	Year ended 31 May 2013	Year ended 31 Dec 2013	Year ended 31 Dec 2013	Year ended 31 March 2014
Share capital	1000	200	7774	471	3385	30	888	19	2	18	75
Share capital suspense	1	1	1	•	1	•	•	1	•	•	1
Reserves and surplus	449	(3)	7894	(519)	7152	(44)	(332)	(20)	22	(16)	144
Total liabilities\$	58	9	2171	85	47809	17	165	2	127	5	2
Total assets #	1507	503	17839	37	58346	3	721	-	151	7	221
Total income (including other income)	332	*	*	136	72143	-	24	'	190	6	•
Profit/(Loss) before tax	311	(2)	(107)	(70)	3506	(20)	(63)	*	21	3	*
Provision for tax	20	'	•	•	192	-	-	-	-	-	1
Profit/(Loss) after tax	291	(2)	(107)	(70)	3314	(20)	(63)	*	21	3	*
Proposed dividend (including dividend tax)	'	1	1	1	'	1	1	'	•	'	'
Investments (included in Total assets)	'	200	17826	1	852	-	-	'	•	1	1
Currency	Indian Rupee	Indian Rupee	OSD	Brazilian Real	Indian Rupee	Australian Dollar	Brazilian Real	Euro	Mexican Dollar	Argentina Peso	Indian Rupee
Closing exchange rate	'	1	61.81	26.18	1	55.70	26.18	73.34	4.72	9.49	•

<sup>\$ (</sup>Non-current liabilities + Current liabilities)

<sup>(</sup>Non-current assets + Current assets)

<sup>@</sup> had become subsidiary during the year 2012-13

has become subsidiary during the year 2013-14

Less than a lakh

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Regd. Office: "Coromandel House", 1-2-10, Sardar Patel Road, Secunderabad - 500 003, Andhra Pradesh.

Tel.: +91 40 2784 2034 • E-mail Id: mail@coromandel.murugappa.com CIN No.: L24120AP1961PLC000892

### **PROXY FORM**

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Name of the company:	Coromandel International Limited (CIN:L24120AP1961PLC000892)
Registered office:	Coromandel House, 1-2-10 Sardar Patel Road, Secunderabad-500003
Name of the Member(s)	
Registered Address:	
E-mail ID:	
Folio No. / DP ID - Clien	t ID :
I/We, being the member	r(s) holding equity shares of the above named company, hereby appoint
1. Name:	
Address:	
E-mail Id:	
Signature:	or failing him/her
2. Name:	
Address:	
E-mail Id:	
Signature:	or failing him/her
Address:	
E-mailld:	
Signature:	
	nd and vote (on a poll) for me/us and on my/our behalf at the 52 <sup>nd</sup> Annual General Meeting of d on the Wednesday, 23 <sup>rd</sup> day of July 2014 at 10.30 a.m. at Hotel Minerva Grand, SD Road, Secun-

derabad 500003 and at any adjournment there of in respect of such resolutions as are indicated below:

Resolution No.	Subject matter of the Resolution	
1	Adoption of Audited Financial Statements for the financial year 2013-14.	
2	Declaration of Dividend.	
3	Appointment of Mr. V. Ravichandran as a Director	
4	Appointment of M/s. Deloitte Haskins & Sells as Statutory Auditors.	
5	Appointment of Mr. BVR Mohan Reddy as an Independent Director.	
6	Appointment of Mr. Prasad Chandran as an Independent Director	
7	Appointment of Mr. Uday Chander Khanna as an Independent Director.	
8	Appointment of Mrs. Ranjana Kumar as an Independent Director.	
9	Approval for Borrowing limits u/s 180 of the Companies Act, 2013.	
10	Approval for payment of remunerations to Non-executive Directors.	
11	Ratification of payment of Remuneration to Cost Auditors	

Affix Revenue stamp of

Signature of shareholder



Note: This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

Notes		

Notes	

## Mission

"To enhance prosperity of farmers through quality farm solutions with sustainable value for all stakeholders."

## Vision

"To be the leader in farm solutions business in geography of choice, consistently delivering superior value to stakeholders through highly engaged employees, with a strong commitment towards sustainability and our values."

## **The Five Lights**

Each light representing a value of the Group



We respect the dignity of every individual. We are open and transparent with each other. We inspire and enable people to achieve high standards and challenging goals. We provide everyone equal opportunities to progress and grow.

## Integrity

We value professional and personal integrity above all else. We achieve our goals by being honest and straight forward with all our stakeholders. We earn trust with every action, every minute of every day.

## **Passion**

We play to win. We have a healthy desire to stretch, to achieve personal goals and accelerate business growth. We strive constantly to improve and be energetic in everything that we do.

## Responsibility

We are responsible corporate citizens. We believe we can help make a difference to our environment and change lives for the better. We will do this in a manner that befits our size and also reflects our humility.

# Quality

We take ownership of our work. We unfailingly meet high standards of quality in both what we do and the way we do it. We take pride in excellence.

### **Our Philosophy**

"The fundamental principle of economic activity is that no man you transact with will lose, then you shall not."

- Arthashastra:



Fertilisers | Crop Protection | Speciality Nutrients | Retail

Coromandel International Limited, "Coromandel House", 1-2-10, Sardar Patel Road, Secunderabad - 500 003, India. CIN: L24120AP1961PLC000892, Email: mail@coromandel.murugappa.com
Tel: +91 40 2784 2034 / 2784 7212, Fax: +91 40 2784 4117, Web: www.coromandel.biz

**FORM A** 

### Covering letter of the annual audit report to be filed with the stock exchanges

1.	Name of the Company:	Coromandel International Limited
2.	Annual financial statements for the year ended	31st March 2014
3.	Type of Audit observation	Un-qualified
4.	Frequency of observation	Not applicable

S Sankarasubramanian Chief Financial Officer

Kapil Mehan Managing Director Uday Chander Khanna

Chairman

**Audit Committee of Directors** 

Place: Hyderabad Date: 12<sup>th</sup> May 2014

Refer our Audit Report dated 12<sup>th</sup> May 2014 on the standalone financial statements of the Company

For Deloitte Haskins & Sells Chartered Accountants

(Firm Registration No.0080725)

Ganesh Balakrishnañ

Partner

Membership No.201193

Place: Hyderabad Date: 12<sup>th</sup> May 2014

FORM A

## Covering letter of the annual audit report to be filed with the stock exchanges

1.	Name of the Company:	Coromandel International Limited
2.	Annual financial statements for the year ended	31st March 2014
3.	Type of Audit observation	Un-qualified
4.	Frequency of observation	Not applicable

S Sankarasubramanian Chief Financial Officer

Kapil Mehan Managing Director

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Jday Chander Khanna

Chairman

**Audit Committee of Directors** 

Place: Hyderabad Date: 12<sup>th</sup> May 2014

Refer our Audit Report dated 12<sup>th</sup> May 2014 on the consolidated financial statements of the Company

For Deloitte Haskins & Sells

Chartered Accountants (Firm Registration No.0080725)

Ganesh Balakrishnan

Parmer

Membership No.201193

Place: Hyderabad Date: 12<sup>th</sup> May 2014