# **SUDARSHAN**

# Sudarshan Reports Q 1 Unaudited Financial Results for FY 2016-17

## Pune, August, 18 2016:

Sudarshan Chemical Industries Limited (Sudarshan), manufacturers of Pigments & Pesticides in India, announced its Unaudited Financial Results on 12<sup>th</sup> August, 2016 for the quarter ended 30<sup>th</sup> June, 2016. Sudarshan's portfolio of products finds applications in various end user industries like Coatings, Plastics, Inks, Cosmetics, Automotive Coatings and Engineering Plastics. The Company has an international presence through its subsidiaries in North America, Europe and owns some well-regarded brands in the industry.

#### In retrospect:

Overall Sales recorded a growth of 15% during the quarter ended 30<sup>th</sup> June, 2016.

The improvement in our profitability has been a well planned strategic activity going on in the Company for the last two years. We have had several strategic initiatives under the balance score card to improve our return on capital employed and EBIT margins. To name a few of the initiatives, one is strategic sourcing and becoming a insider in China for sourcing. The second major initiative has been in manufacturing efficiencies and cost reductions. Sales increase in our international markets is the third initiative. Last but not the least, firm budgetary control over general selling and admin expenses, interest cost reduction due to borrowings linked to MCLR instead of Base Rate have also contributed.

Sale of Agro Chemicals is better on account of increased sales of Triazhophos.

# **Financial Highlights:**

# Quarter ended 30th June, 2016:

- Total income was Rs. 337 Crore as compared to Rs. 294 Crore in the corresponding quarter of FY 2015-16, registering a growth of 15%.
- PBT stood at Rs. 43.80 Crore as compared to Rs. 26.15 Crore in the corresponding quarter of FY 2015-16, recording an impressive growth of 68%.
- PAT also stood at Rs. 31.51 Crore as compared to Rs. 18.21 Crore in the corresponding quarter of FY2015-16, recording an excellent growth of 73%.
- EPS stood at Rs. 4.55 as compared to Rs. 2.63 in the corresponding quarter of FY2015-16.

# Standalone Segment wise performance for the quarter ended 30<sup>th</sup> June,2016:

- Pigment revenue aggregated to Rs.283 Crores in Q1 of FY 2016-17 compared to Rs.253 Crores in Q1 of FY 2015-16, recording a growth of 12%.
- Agro revenue in Q1 of FY 2016-17 stood at Rs. 50 crores as compared to Rs. 39Crores in Q1 FY 2015-16, recording a growth of 28%.

#### **About Sudarshan:**

#### **Overview**

The Company is one of the largest manufacturers of Pigments in India with more than 30% market share. Sudarshan manufactures an extensive range of Organic, Inorganic and Pearlescent pigments and dispersions catering to the Coatings, Plastics, Inks and Cosmetics Industries worldwide. Sudarshan's product portfolio includes recognized brands like Sudaperm, Sudafast, Sudacolor, Sumica and Sumicos. The Company's development focus is on pigments mainly for automotive coatings and engineering plastics that are produced in state of the art manufacturing facilities.

Sudarshan also manufactures agrochemicals. Some of the well-known formulation brands are Sutathion, Sumidon and Quantum. All agro products have been well received in the Indian markets.

# **Manufacturing Plants**

Sudarshan's manufacturing plants are located at Roha and Mahad, Dist. Raigad in the State of Maharashtra. Both plants manufacture various types of pigments. The Company's pesticide plant is located in Roha. Both Roha and Mahad plants have received the British Five Star Rating which is testimony to strenuous efforts taken by the Company to achieve operational excellence in Environment, Health and Safety.

# **Research and Development Centre**

Recognizing the need for continuous development, Sudarshan has set up a dedicated well-equipped Research and Development Centre to develop cutting edge products to keep pace with evolving customer requirements. The R&D facilities are located at Roha, Dist. Raigad and Ambadvet, Amralevadi, Tal. Mulshi, Dist, Pune.

The certification of ISO 9001, ISO 14001 and OHSAS – ISO 18001 from BVQI is a testimony to the Company's commitment towards quality, safety and sustainable environment friendly approach. The Company's R&D laboratories are recognized by the Department of Scientific & Industrial Research (DSIR). Our labs are also ISO 17025:2001 certified by National Accreditation Board for Testing and Calibration Laboratories (NABL), Government of India and has received recognition upto March 31, 2019 from the Ministry of Science & Technology, New Delhi.

## **Safe Harbour**

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Sudarshan Chemicals Industries Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.