

Manufacturers & exporters of eco friendly tannin extracts & leather chemicals since 1906

# FORM A Covering letter of the annual audit report to be filed with the stock exchanges

1.	Name of the Company	Polson Limited
2.	Annual financial statements for the year ended	31st March, 2014
3.	Type of Audit observation	Un-qualified <del>/ Matter of Emphasis</del>
4.	Frequency of observation	Whether appeared first time / repetitive / since how long period N.A
5.	To be signed by-	
	CEO/Managing Director	Amol Kapadia ( Kapuh )
	• CFO	-
		2.4
	<ul> <li>Auditor of the company</li> </ul>	A.S. Madon & Co. (
	Audit Committee Chairman	Mr. Sudhir Nevatia (

REGD. OFFICE: Ambaghat Vishalgad, Taluka Shahuwadi, District Kolhapur - 415 101.

MUMBAI CITY: 3rd floor, South-West Wing, Cambata Building, 42, Maharishi Karve Road, Churchgate, Mumbai - 400 020.

Tel.: 91-22-22822321, 22822322. Fax: 91-22-22822325. E-mail: admin@polsonltd.com

MAHIM : 64-66, Senapati Bapat Marg, Mahim, Mumbai - 400 016. Tel.: 91-22-24444733. Telefax: 91-22-24474381. 
KOLHAPUR : Meeraj House, Opposite Railway Station, Kolhapur - 416 001. Tel.: 91-231-2656004. Fax: 91-231-2653378.



# **POLSON LTD**

**73**<sup>rd</sup>

**ANNUAL REPORT** 

2013-2014

#### 73<sup>rd</sup> ANNUAL REPORT &

#### ACCOUNTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2014

#### **DIRECTORS**

SUSHILA KAPADIA

AMOL KAPADIA

PRAVIN D. SAMANT

Chairman

Managing Director

Director Technical

DHAU LAMBORE Director
PRADIP PAI Director
SUDHIR NEVATIA Director
NAKUL PATEL Director

SOLICITORS D.H. NANAVATI

AUDITORSA.S. MADON & CO.
Chartered Accountants

BANKERS
CITI BANK N.A.
STANDARD CHARTERED
HDFC BANK LTD.
BANK OF INDIA

REGISTERED OFFICE AMBAGHAT, VISHALGAD, TALUKA- SHAHUWADI, DIST- KOLHAPUR, KOLHAPUR-415 101. MAHARASHTRA

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**Proxy Form** 

#### NOTICE

**NOTICE** is hereby given that the 73<sup>rd</sup> Annual General Meeting of the members of Polson Limited will be held on 30<sup>th</sup> day of September, 2014 at Chitra Kuti at Ambaghat, Vishalgad, Taluka – Shahuwadi, Dist – Kolhapur, Kolhapur – 415 101 at 11.30 a.m. to transact the following businesses:

#### **Ordinary Business:**

- 1. To receive, consider and adopt the audited Balance Sheet as at 31st March 2014, along with the Profit and loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To appoint a director in place of Mrs. Sushila Kapadia who retires by rotation and being eligible offers herself for reappointment.
- 3. To appoint Auditors and to fix their remuneration and in this regard to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT M/s. A. S. Madon & Co., Chartered Accountants, Mumbai be and are hereby re-appointed as the Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company, on such remuneration as may be fixed by the Board of Directors."

#### Special Business:

4. To reappoint Mr. Sudhir Nevatia (DIN: 00001258) as an Independent Director of the Company and to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 the Rules framed there under, read with Schedule IV of the Companies Act, 2013, as amended from time to time, and clause 49 of the Listing Agreement Mr. Sudhir Nevatia (DIN: 00001258) be and is hereby reappointed as an Independent Director of the Company for five consecutive years, effective September 30, 2014 up to the conclusion of 78<sup>th</sup> Annual General Meeting of the Company in the Calendar year 2019, with the period of office not liable to determination by retirement by -rotation."

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as may be necessary and incidental to give effect to the aforesaid Resolution and delegate the aforesaid powers to any Director or Officer of the Company as may be deemed necessary in the best interest of the Company."

5. To reappoint Mr. Nakul Patel (DIN: 00332824) as an Independent Director of the Company and to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 the Rules framed there under, read with Schedule IV of the Companies Act, 2013, as amended from time to time, and clause 49 of the Listing Agreement Mr. Nakul Patel (DIN: 00332824) be and is hereby reappointed as an Independent Director of the Company for five consecutive years, effective September 30, 2014 up to the conclusion of 78<sup>th</sup> Annual General Meeting of the Company in the Calendar year 2019, with the period of office not liable to determination by retirement by -rotation."

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as may be necessary and incidental to give effect to the aforesaid Resolution and delegate the aforesaid powers to any Director or Officer of the Company as may be deemed necessary in the best interest of the Company."

6. To reappoint Mr. Pradip Pai (DIN: 00107704) as an Independent Director of the Company and to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 the Rules framed there under, read with Schedule IV of the Companies Act, 2013, as amended from time to time, and clause 49 of the Listing Agreement Mr. Pradip Pai (DIN: 00107704) be and is hereby reappointed as an Independent Director of the Company for five consecutive years, effective September 30, 2014 up to the conclusion of 78<sup>th</sup> Annual General Meeting of the Company in the Calendar year 2019, with the period of office not liable to determination by retirement by -rotation."

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as may be necessary and incidental to give effect to the aforesaid Resolution and delegate the aforesaid powers to any Director or Officer of the Company as may be deemed necessary in the best interest of the Company."

7. To reappoint Mr. Amol Kapadia as Managing Director of the Company and to consider and if thought fit, to pass with or without modification(s), the following resolution as an Special Resolution:

"RESOLVED THAT pursuant to provisions of sections 196, 197, 203 and any other applicable provisions of the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule V to the Companies Act, 2013, the consent of the members be and is hereby given for the reappointment of Mr. Amol Kapadia as a Managing Director of the Company for a period of three years w.e.f. 1<sup>st</sup> April, 2014 on the following terms of remuneration:

1. Basic Salary : Rs. 7,00,000/- p.m.

2. Personal Allowance : Rs. 50,000/- p.m.

3. Medical : Reimbursement of medical expenses for

self and family subject to maximum of one month's basic salary for

a year.

Notwithstanding the ceiling specified in this clause, if reimbursement of expenses under this clause claimed is less than the specified maximum limit, the balance shall be added to the

personal allowance on an annual basis.

4. Leave Travel Allowance : As per provisions of Income Tax Act, 1961

5. Club : Club fees subject to a maximum of two

clubs. This will include annual membership fees but not admission

fees and life membership fees.

6. Insurance : As per policy of the Company.

7. Leave : full pay leave for 30 days per annum.

8. Provident Fund : Contribution to Provident fund/ Annuity

Fund/ Superannuation Fund or allowance as per policy of the

Company.

9. Gratuity : In accordance with the policy of the

Company

10. Telephone : Actual basis subject to maximum Rs. 5000/-

per month

11. Car : Petrol expenses and Driver's salary subject

to maximum of Rs. 15,000/- per month.

12. Commission : 1% of the net profits of the Company as

computed in accordance with the provisions of Section 198, 349 and

350 of the Companies Act, 1956.

**RESOLVED FURTHER THAT** the gross remuneration to be paid to Mr. Amol Kapadia be increased, augmented and /or enhanced subject to the aforesaid provisions and applicable approvals up to 20% per annum, effective from April1 each year, and first such increase shall be granted w.e.f. April 1, 2015.

**RESOLVED FURHER THAT** in case of absence or inadequacy of profits for any financial year, Mr. Amol Kapadia shall subject to approval from the Central Government, if any required, be paid remuneration by way of salary and perquisites as specified above, subject to the restrictions, if any, set out in Schedule XIII to the Companies Act, 1956 (including any statutory modification or re-enactment thereof, for the time being in force) as may be applicable from time to time.

**RESOLVED FURHTER THAT** the Board of Directors/ Committee of Directors be and is hereby authorized from time to time to amend, alter or otherwise vary terms and conditions of the re-appointment of Mr. Amol Kapadia including remuneration, provided that such remuneration shall not exceed maximum limits for payment of remuneration as may be admissible to him, within the overall limits specified in the Act, and as existing or amended, modified or re-enacted from time to time by the Government of India, as the Board may deem fit,

**RESOLVED FURHTHER THAT** The Chairman of the meeting be and is hereby requested to submit the minutes of the committee meeting to the Board of Directors for their further needful.

CIN: L15203PN1938PLC002879

Ambaghat, Vishalgad,

Regd Office:

Taluka – Shahuwadi, Dis. Kolhapur Kolhapur – 416001 BY ORDER OF THE BOARD OF DIRECTORS

Sd/-

SUSHILA KAPADIA CHAIRMAN

Place: Mumbai

Date: 06<sup>th</sup>September, 2014

#### **NOTES**

- A member to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll, instead of him. A proxy need not be a member of the company. Proxies, in order to be effective, must be received at Registered Office of the Company not less than 48 hours before the meeting.
- 2. Explanatory Statements pursuant to Section 102(1) of the Companies Act, 2013 in respect of item no. 4, 5, 6 and 7 of the Notice is hereto annexed.
- 3. Documents referred to in the accompanying notice and explanatory statement are open for inspection at the registered office of the Company on all working days (Monday to Friday) between 11.00 a.m. and 1.00 p.m. upto the date of this meeting and will also be available for inspection.
- 4. Register of Members and Transfer Register will remain close from 27<sup>th</sup> September 2014 to 30<sup>th</sup> September 2014 (both days inclusive).
- 5. Members holding shares in the same name under different Ledger Folios are requested to apply for consolidation of such Folios and send the relevant share certificates to Registrar and Transfer Agent of the Company for doing their needful.
- 6. Members are requested to notify change in address, if any, immediately to Registrar and Transfer Agent of the Company quoting their folio numbers.
- 7. Members seeking the information with regards to the proposed resolution are requested to write to the Company at least one week in advance so as to enable the management to keep the information ready.
- 8. Members/ Proxy holders are requested to bring at the venue of Annual General Meeting their attendance slip duly signed so as to avoid inconvenience.
- 9. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with the rule 20 of the Companies (Management and Administration) Rules, 2014 the Company is offering e-voting facility to its members in respect of the business to be transacted at the Seventy Third Annual General Meeting to be held on Tuesday, the 30<sup>th</sup> day of September, 2014 at 11.30 a.m. at Chitra Kuti at Ambaghat, Vishalgad, Taluka Shahuwadi, Dist Kolhapur, Kolhapur 415 101.

The Company has engaged the services of Purva Sharegistry (India) Private Limited as the Authorised Agency to provide e-voting facility. The particulars of e-voting will be sent to the shareholders separately.

The e-voting facility will be available during the following voting period: Commencement of e-voting : From  $23^{rd}$  September, 2014 (10.00 a.m.) End of e-voting : Up to  $24^{th}$  September, 2014 (10.00 a.m)

The cut-off date (record date) for the purpose of e-voting is Monday, the 15<sup>th</sup> September, 2014.

CIN: L15203PN1938PLC002879

Regd Office:

Ambaghat, Vishalgad, Taluka – Shahuwadi,

Dis. Kolhapur Kolhapur – 416001 Place: Mumbai

Date: 06<sup>th</sup>September, 2014

BY ORDER OF THE BOARD OF DIRECTORS

Sd/-

SUSHILA KAPADIA CHAIRMAN



# Explanatory Statement (Pursuant to Section 102 (1) of the Companies Act, 2013)

#### Item No. 4

Mr. Sudhir Nevatia is an Independent Director of Polson Ltd.

While Mr. Sudhir Nevatia was originally appointed as an Independent Director liable to retire by rotation under the provisions of the Companies Act, 1956, under the provisions of the Companies Act, 2013, Independent Directors are not liable to retire by rotation. Pursuant to the provisions of sub sections (4), (10), (11) of Section 149 of the Companies Act, 2013 read with the Companies (Appointment and Qualification of Directors) Rules, 2014, the Board of Directors recommends the reappointment of Mr. Sudhir Nevatia for a period of five consecutive years with effect from September 30, 2014. In the opinion of the Board of Directors, Mr. Sudhir Nevatia fulfills the conditions specified in the Companies Act, 2013, and the Rules made there under, and the Listing Agreement. The Board considers it in the interest of the Company to reappoint Mr. Sudhir Nevatia as an Independent Director.

Mr. Sudhir Nevatia is not disqualified from being appointed as Directors in terms of section 164 of the Act and have given their consent to act as Director.

Mr. Sudhir Nevatia does not hold any shares in the Company. None of the Directors and Key Managerial Personnel of the Company or their relatives, except Mr. Sudhir Nevatia, is in any way interested or concerned with this resolution.

#### Item No. 5

Mr. Nakul Patel is an Independent Director of Polson Ltd.

While Mr. Nakul Patel was originally appointed as an Independent Director liable to retire by rotation under the provisions of the Companies Act, 1956, under the provisions of the Companies Act, 2013, Independent Directors are not liable to retire by rotation. Pursuant to the provisions of sub sections (4), (10), (11) of Section 149 of the Companies Act, 2013 read with the Companies (Appointment and Qualification of Directors) Rules, 2014, the Board of Directors recommends the reappointment of Mr. Nakul Patel for a period of five consecutive years with effect from September 30, 2014. In the opinion of the Board of Directors, Mr. Nakul Patel fulfills the conditions specified in the Companies Act, 2013, and the Rules made there under, and the Listing Agreement. The Board considers it in the interest of the Company to reappoint Mr. Nakul Patel as an Independent Director.

Mr. Nakul Patel is not disqualified from being appointed as Directors in terms of section 164 of the Act and have given their consent to act as Director.

Mr. Nakul Patel does not hold any shares in the Company. None of the Directors and Key Managerial Personnel of the Company or their relatives, except Mr. Nakul Patel, is in any way interested or concerned with this resolution.

#### Item No. 6

Mr. Pradip Pai is an Independent Director of Polson Ltd.

While Mr. Pradip Pai was originally appointed as an Independent Director liable to retire by rotation under the provisions of the Companies Act, 1956, under the provisions of the Companies Act, 2013, Independent Directors are not liable to retire by rotation. Pursuant to the provisions of sub sections (4), (10), (11) of Section 149 of the Companies Act, 2013 read with the Companies (Appointment and Qualification of Directors) Rules, 2014, the Board of Directors recommends the reappointment of Mr. Pradip Pai for a period of five consecutive years with effect from September 30, 2014. In the opinion of the Board of Directors, Mr. Pradip Pai fulfills the conditions specified in the Companies Act, 2013, and the Rules made there under, and the Listing Agreement. The Board considers it in the interest of the Company to reappoint Mr. Pradip Pai as an Independent Director.

Mr. Pradip Pai is not disqualified from being appointed as Directors in terms of section 164 of the Act and have given their consent to act as Director.

Mr. Pradip Pai does not hold any shares in the Company. None of the Directors and Key Managerial Personnel of the Company or their relatives, except Mr. Pradip Pai, is in any way interested or concerned with this resolution.

#### Item No. 7

The Board of Directors at their meeting held on 14<sup>th</sup> February, 2014 re-appointed Mr. Amol Kapadia subject to necessary approvals as the "Managing Director" of the Company for a period of 3 years with effect from April 1, 2014.

The approval of the members is being sought to the terms, conditions and stipulations for the re-appointment of Mr. Amol Kapadia as the Managing Director.

CIN: L15203PN1938PLC002879

Regd Office:

Ambaghat, Vishalgad, Taluka – Shahuwadi, Dis. Kolhapur Kolhapur – 416001

Place: Mumbai

Date: 06<sup>th</sup> September, 2014

BY ORDER OF THE BOARD OF DIRECTORS

Sd/-SUSHILA KAPADIA CHAIRMAN



#### **DIRECTORS REPORT**

To,

The Members Polson Limited

Your Directors take pleasure in presenting the 73<sup>rd</sup> Annual Report, together with the Audited Statement of the company's accounts for the year ended 31<sup>st</sup> March 2014.

#### **FINANCIAL RESULTS**

A summary of the financial results for the year 2013-14 are given below:

Rs in Lacs

FINANCIAL RESULTS	2013-14	2012-13
Gross Income (Including Non operating income)	10124	9149.42
Less-Total Expenses excluding depreciation	9201	8090.33
Profit /(Loss) Before Depreciation	923	1059.09
Less- Depreciation	256	258.03
Profit /(Loss) before Taxation	667	801.05
Less- Provision for Tax	213	216.45
Less-/Add Deferred Tax Liability	0.32	12.64
Profit/Loss after Taxation	454.32	571.96
Add- Profit /(Loss) Brought Forward	2903.63	2417.46
Less- Transferred to General Reserve	64.69	85.79
Less- Short Provision for previous year adjusted	23	NIL
Balance Carried to Balance Sheet	3270.22	2903.63

#### **OPERATIONS**

During the year the Company achieved a sales turnover of Rs. 10,124/- lacs against Rs. 9149.42/- lacs for the previous year registering a growth of 9.63% and net profit after taxation for the year is Rs. 454.32/- lacs as compared to Rs. 571.96/- lacs for the previous year. There was increase in the turnover but relative decrease in the net profit after tax due to increase in operating expenses.

#### **TRANSFER TO RESERVE**

During the year under review the Company transferred Rs. 64.69/- Lacs to the General Reserve.

#### **DIVIDEND**

Your Directors wish to retain the earnings for the development of the business and therefore do not recommend any dividend for the year under review.

#### **OPERATIONS AND MANAGEMENT DISCUSSION & ANALYSIS**

The current year's operations are covered in the Management Discussion and Analysis Report. This Management Discussion & Analysis Report, as stipulated under Clause 49 of the Listing Agreement with the Stock Exchange is presented in a separate section forming part of the Annual Report.



#### **MINIMUM PUBLIC SHAREHOLDING**

The Minimum Public Shareholding of the company is not in line with the guidelines issued by SEBI and Stock exchanges. The company is actively pursuing the same and is hopeful of bringing the promoters shareholding to 75% and the Public shareholding to 25% by the end of the next financial year.

#### **DIRECTORS**

As per the provisions of the Companies Act and the Articles of association of the company Mrs. Sushila J. Kapadia Director of your company retires by rotation and being eligible offer herself for reappointment.

During the year Shri. Jagdish Kapadia, Chairman and Promoter Director of the Company have passed away on February 13, 2014. Shri. Jagdish Kapadia had played a very effective role in the management of the Company on a day to day basis. The Board noted with the deep regret the sudden and sad demise of Shri Jagdish J. Kapadia and placed on records its gratitude and indebtedness towards the gigantic contribution made by him. The Board also recorded its appreciation towards the guidance offered by Shri Jagdish J. Kapadia during his life time as a member of the Board and as a Chairman of the Company.

#### **DIRECTORS RESPONSIBILITY STATEMENT**

As required under Section 217(2AA) of the Companies Act, 1956, it is hereby stated that:

- 1. In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- 2. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give true and fair view of the state of affairs of your Company at the end of the financial year and of the profit or loss of the Company for that period;
- 3. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities; a
- 4. The Directors have prepared the annual accounts on a going concern basis.

#### **PARTICULARS OF EMPLOYEES**

Only your Managing Director is falling under the category of employees of the Company drawing remuneration as stated in Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of employees) Rules, 1975. As per provisions of section 219 (1) (b) (iv) of the Companies Act, 1956, the Director's Report and Accounts are being sent to all shareholders of the Company excluding the Statement of particulars of employees. Any shareholder interested in obtaining a copy of the Statement may write to the Company.

#### **SUBSIDIARY COMPANY**

Dudhwala Builders Pvt. Ltd. is the subsidiary of your company. The consolidated Balance Sheet is given along with the Annual Report. The company has not attached the individual accounts of Dudhwala Builders Pvt. Ltd. as exempted under General Circular No.: 2 /2011 dated 8<sup>th</sup> February 2011 issued by the Ministry of Corporate Affairs. However the same are available for inspection at the registered office for members when desired.

#### **AUDITORS:**

M/s. A. S. Madon & Company, Chartered Accountants, Mumbai hold office until the conclusion of forthcoming Annual General Meeting and have confirmed their eligibility and willingness to accept the office of the Auditors, if reappointed.

#### **AUDITORS OBSERVATION:**

Observations in the auditor's report are self-explanatory and do not need further comments from directors in this report

#### **ACKNOWLEDGEMENT**

Your Directors wish to place on record their appreciation for the support and co-operation, which the Company continues to receive from its Customers, Suppliers, Bankers and Employees of the Company. The Directors are also thankful to the shareholders for their unstinted support of the Company.

CIN: L15203PN1938PLC002879

Regd. Office: Ambaghat, Vishalgad, Taluka – Shahuwadi , Dis. Kolhapur Kolhapur – 415101 BY ORDER OF THE BOARD OF DIRECTORS

Sd/-SUSHILA KAPADIA CHAIRMAN

Place: Mumbai Date: 24<sup>th</sup> May 2014

#### **ANNEXURE I**

#### I. CONSERVATION OF ENERGY:

Operations of the Company are not Energy intensive. However, the Company has endeavoured to optimize the use of energy resources and taken adequate steps to avoid wastage and use latest technology and equipments, wherever feasible, to reduce energy consumption

- (a) Energy conservation measures taken: The Company continued using Natural Raw Materials like Hirda, Tamarind Testa etc in the manufacturing process. The residue of these raw materials is further used as FUEL for Boiler, thus reducing the consumption of Furnace Oil
- (b) Additional investments and proposals if any, being implemented for reduction of consumption of energy: NIL
- (c) Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods:-

Consumption of Furnace Oil is nominal which is about 6% increase in comparison with the previous year.

(c) Total energy consumption and energy consumption per unit of production: – As per Form A of the Annexure

#### II. TECHNOLOGY ABSORPTION

(d) Efforts made in technology absorption: As per Form B of the Annexure.

#### III. FOREIGN EXCHANGE EARNINGS AND OUTGO

- (f) Activities relating to exports, initiatives taken to increase exports; development of new export markets for products and services; and export plans;
- (g) Total foreign exchange used and earned
  - I. Earnings in Foreign Exchange during the year- Rs. 6588.24/-
  - II. Foreign Exchange outgo during the year Rs. 331.80/-

CIN: L15203PN1938PLC002879

Regd Office: Ambaghat, Vishalgad, Taluka – Shahuwadi, Dis. Kolhapur Kolhapur – 416001 BY ORDER OF THE BOARD OF DIRECTORS

Sd/-SUSHILA KAPADIA CHAIRMAN

Place: Mumbai Date: 24<sup>th</sup> May 2014

#### **ANNEXURE**

#### FORM A

#### (See Rule 2)

Form for Disclosure of particulars with respect to conservation of energy

A Power and fuel consumption

1. ELECTRICITY	Current Year	Previous Year	
(a)Purchased			
Units	893358	784608	
Total Amount Rs.	6148090	56,63,360	
Rate Per Unit Rs.	6.89	7.22	

(a)	Own generation		
(i)	Through Diesel Generator		
	Unit/Rs	4941145	24,37,542
	Unit per litre of Fuel oil/gas	5 units	5 units
	Cost per unit Rs	18.33	5.57
(ii)	Through Steam		
	turbine/generator		
	Unit/Rs	NIL	NIL
	Unit per litre of Fuel oil/gas	NIL	NIL
	Cost per unit Rs	NIL	NIL

1.	COAL (specify quantity and		
	where used)		
Quantity		NIL	NIL
Total Cost		NIL	NIL
Cost/Unit		NIL	NIL

1. FURNACE OIL	Current Year	Previous Year
Quantity ( K. Itrs)	549587 Ltrs	514316 Ltrs
Total Amount Rs.	21758158	1,94,89,923
Average Rate Per Litre Rs.	39.59	37.89

OTHERS/INTERNAL GENERATION     (please give details)		
Quantity	NIL	NIL
Total Cost Rs.	NIL	NIL
Rate/Unit Rs.	NIL	NIL

#### B Consumption per unit of production

Standards (if any)	Current Year	Previous Year	
Production (MT)	22282	17095	
Electricity (KWH/MT)	275.92	331.29	
Furnace/HSD Oil	976.50	1140.09	
Coal	NIL	NIL	
Others	NIL	NIL	

#### NOTES:

- (1) Please give separate details for different products/items produced by the company and covered under these rules.
- (2) Please give reasons for variation in the consumption of power and fuel from standards of previous year.
- (3) In case of production of different varieties/ specification consumption details may be given for equivalent production.

#### FORM B

# (SEE rule 2) Form for disclosure of particulars with respect to absorption

#### Research and development (R&D)

1.	Specific areas in which R & D carried out by the	Leather chemicals and its application and performance on
	Company	leather in laboratory
2.	Benefits derived as a result of the above R & D	Reduction in Raw Material cost and thereby increase in % of yield in comparison with Raw Material cost.  Also new Product Developments
3.	Future plan of action	New Product Development and targeting new customer base in domestic & overseas market.
4.	Expenditure on R & D  (a) Capital  (b) Recurring  (c) Total  (d) Total R & D expenditure as a percentage of total turnover	During the year Company has incurred Rs. 16,01,021/- of expenditure on Research & Development

#### Technology absorption, adoption and innovation

1.	Efforts, in brief, made towards technology absorption, adaptation and innovation.	The Company has a Research Laboratory headed by professionals working on new product development for Global and Domestic markets. It undertakes projects in innovative research and technology for new chemicals used by leather industries.
2.	,	Achieved to capture new clients and developed several new
	product improvement, cost reduction, product	products and derived new advanced process.
	development, import substitution, etc.	
3.	m rate or imported terminally ( imported terming	N.A.
	the last 5 years reckoned from the beginning of the	
	financial year), following information may be	
	furnished:	
	(a) Technology imported	
	(b) Year of import	
	(c) Has technology been fully absorbed?	
	(d) If not fully absorbed, areas where this has not	
	taken place, reasons therefore and future plans	
	of action .	

CIN: L15203PN1938PLC002879

Regd Office: Ambaghat, Vishalgad, Taluka – Shahuwadi, Dis. Kolhapur Kolhapur – 416001

Place: Mumbai Date: 24<sup>th</sup> May 2014 BY ORDER OF THE BOARD OF DIRECTORS

Sd/-SUSHILA KAPADIA CHAIRMAN

#### MANAGEMENT DISCUCUSSION AND ANALYSIS

#### **Industry Scenario:**

#### **Global & Indian Chemical Industry**

The chemical industry has traditionally grown in developed countries of the West and Japan. However, changing market dynamics over the last ten years have resulted in global chemical production, moving to Asia, particularly in China and India. Specialty chemicals, which are consumed by the diverse end product markets, are the key contributors to this changing landscape. It is because the rise in the use of specialty chemicals has led to a higher level of commoditization, thereby compelling manufacturers to focus more on cost reduction.

The production levels in Asia have surpassed those in Europe, with China becoming the world's second largest chemical producer, replacing Germany. In terms of volume of production of chemicals, India ranks the third-largest producers in Asia after China and Japan and eighth-largest across the globe. With the current size of approximately USD 108 billion, the Indian chemical industry accounts for about 7 percent of the Indian GDP and14 percent in the overall index of industrial production. Despite its large size, the Indian chemical industry represents only about 3 percent of the global chemical industry.

#### **Specialty Chemical Segment**

Specialty chemicals are synthetic products used as intermediates to manufacture various products ranging from pharmaceuticals to flavors and essences, and from agro chemicals to detergents.

Unlike other chemical products, the specialty chemical segment has greater flexibility, small production volume and vast product categories.

Specialty chemicals are high-value added chemicals used to manufacture a wide range of products, including pharmaceuticals, fine chemicals, additives, advanced polymers, adhesives, sealants, paints, pigments and coatings.

The demand from end-user industries has improved the growth prospects of several specialty chemicals segments in Asia. Currently, the Indian specialty chemicals industry is still at a nascent stage and is expected to grow rapidly over next couple of years as it moves toward higher-quality products and applications, in both industrial and consumer segments.

The demand for environment friendly solutions and stringent emission control legislations has opened up new frontiers especially for the specialty chemical industry. The greater emphasis on energy efficiency and curbing greenhouse emissions has also contributed to demand for specialty chemical products, such as photovoltaic solar cells, electrode materials, insulating materials and chemicals.

#### Indian chemical industry - Growth Scenario

The global economic environment has remained sluggish as growth in the major advanced economies decelerated due to a significant negative short-run effect of fiscal consolidation on domestic output, thereby resulting in subdued trade and languid labour markets, restraining the overall demand. Persistent recessionary conditions in the United States and Europe, and the fragility in some global key end markets have led to sinking demand for chemical products. Chemical companies located in the Asia-Pacific geographies faced the brunt of the economic conundrum mainly due to weaker demands in the West

Amidst low levels of growth in the developed economies, global demand for chemicals is likely to remain downcast. However, with manufacturers shifting their focus on emerging economies, Indian chemical industry is poised to increase its share of global chemical industry pie.

Primarily being regarded as producer of basic chemicals, Indian chemical industry has forged ahead to earn a global repute as a manufacturer of specialty and high value-added chemicals on the back of strong R&D.

With significant labor cost advantages, rising domestic demand in end-user segments, expanding exports fueled by improved export competitiveness, new market opportunities, infrastructure investments along with regulatory reforms and the federal government's fiscal incentives- the growth of the Indian chemical industry is expected to continue.

According to estimates, the India's chemical industry is slated to grow at 11 percent year-on-year, to USD 134 billion by 2015 and USD 244 billion by 2017. India is also expected to evolve as a global chemical manufacturing hub.

#### **Human Resource:**

Performance measurement is a fundamental principle of the management. The measurement of performance is important because it identifies current performance gaps between current and desired performance and provides indication of progress

towards closing the gaps. The Human Resource Department has carefully selected key performance indicators and has taken necessary steps to improve performance of our workforce.

#### **Internal Control System**

The Company has in place internal control systems and procedures commensurate with the size and nature of its operations. Internal control processes, which consists of implementing and adopting appropriate management systems, are followed. These are aimed at giving the Audit Committee, reasonable assurance on the reliability of financial reporting, statutory and regulatory compliances, effectiveness and efficiency of the Company's operations. The internal control systems are reviewed periodically and revised to keep in tune with the challenging business environment. Internal audit focuses on control systems, optimum utilization of resources, prevention of frauds, adequacy of information system, security and control and compliance with risk management systems.

#### Subsidiary

The Company has one Indian Subsidiary which is in the real estate and construction business. By acquiring the said subsidiary the Company ventured into new sector.

#### **Cautionary Statement**

Statements in the Management Discussion and Analysis describing the Company' objectives, projections, estimates, expectations may be "forward-looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include climatic conditions, economic conditions affecting demand/ supply and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and other incidental factors.

	For and On behalf of the Board of Directors
	Polson Limited
Place: Mumbai	
Date: 24.05.2014	Sd/-
	Amol Kapadia
	Managing Director



# A. S. MADON & Co. Chartered Accountants

**POLSON LIMITED** 

79/80 Esplanade Mansion, 2<sup>nd</sup> Floor, 144 M. G. Road, Opp. Kala Ghoda, Fort, Mumbai – 400 001. Tel: +91 22 22844754 +91 22 22846643

Fax:+91 22 22833795

Email: asmadon123@yahoo.co.in

#### **Independent Auditor's Report**

To the Members of

#### **POLSON LIMITED**

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **POLSON LIMITED** ("the Company"), which comprise the Balance Sheet as at March 31, 2014, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 (the Act), read with the General Circular 15/2013 dated 13<sup>th</sup> September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2014;
- b) In the case of the Statement of Profit and Loss, of the profit/loss for the year ended on that date; and
- c) In the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("theOrder") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
  - c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards notified under the Act read with the General Circular 15/2013 dated 13<sup>th</sup> September, 2013 of the Ministry of Corporate affairs in respect of section 133 of the Companies Act, 2013.
  - e) On the basis of written representations received from the directors as on March 31, 2014, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2014, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.

For A. S. MADON & CO.

CHARTERED ACCOUNTANTS (Registration No. 105725W)

Sd/-JAY M. SHAH PARTNER Membership No. 048417

Place: Mumbai Date: 24.05.2014



#### **Annexure to Independent Auditor's Report**

Referred to in Paragraph 1 under the heading of "Report on Other Legal and Regulatory Requirements" of our report of even date to the members of **POLSON LIMITED** on the financial statements for the year ended 31<sup>st</sup> March, 2014.

- (a) The Company has not maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The Company has a program for phased physical verification of all its fixed assets over a period of three years, which, in our opinion, is reasonable having regard to the size of the Company and nature of its assets. Accordingly, certain fixed assets have been physically verified by the management during the year and discrepancies noticed on such verification, which were not material, have been properly dealt with in the books of account.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- ii. (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- iii. (a) The Company has taken/granted loans, secured or unsecured, from companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956. The Company has given interest free loan to a subsidiary, Dudhwala Builders Pvt. Ltd. In respect of the said loan, the maximum amount outstanding at any time during the year was Rs.19.91 crore and the year-end balance is Rs.15.82 crore.
  - (b) In our opinion, the rate of interest and other terms and conditions on which loans have been taken from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956 are not, prima facie, prejudicial to the interest of the company.
  - (c)There is no agreement for the repayment of the loan but the interest amount is paid properly.
  - (d) As there is no commitment for the repayment of loan, hence in our opinion there is no overdue amount of loans taken from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956.
  - iv. In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources are not readily available for obtaining comparable quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods and services. During the course of our audit, we have not observed any major weakness in such internal control system.
  - v. According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 that needed to be entered in the Register maintained under the said Section have been so entered. In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding value of Rupees Five Lacs have been entered during the year at prices which are reasonable having regard to the prevailing market prices at the relevant time.

- vi. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 58A and 58AA or any other relevant provisions of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975.
- vii. In our opinion, the Company does not have an adequate internal audit system commensurate with the size and the nature of its business.
- viii. According to the information and explanations given to us, the notification under section 209 (i)(d) of the Companies Act, 1956 is not applicable to the company.
- ix. (a) According to the records of the company, the company is regular in depositing undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income tax, sales tax, wealth tax, customs duty, excise duty, cess and other statutory dues with appropriate authorities.
  - (b) According to the information and explanation given to us, no undisputed amount payable in respect of Income Tax, Wealth Tax, Sales Tax, Custom Duty, Excise Duty and Cess were outstanding as at 31st March, 2014 for the period of more than six months from the date they became payable.
  - (c) According to the information and explanation given to us, there are no dues of Income Tax, Sales Tax, Service Tax, Custom Duty & Excise Duty which have not been deposited on account of any dispute.
- x. The Company does not have accumulated losses as at 31<sup>st</sup> March, 2014 and has not incurred cash losses during the financial year ended on that date and in the immediately preceding financial year.
- xi. In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks, financial institutions and debenture holders.
- xii. In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. In our opinion, the Company is not a chit fund or a nidhi/mutual benefit fund/society. Therefore provisions of Clause 4(xiii) of the said Order are not applicable to the Company.
- xiv. In our opinion the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of paragraph 4(xiv) of the Order are not applicable to the Company.
- xv. According to the information and explanations given to us, the Company has not given any guarantees for loans taken by others from banks or financial institutions, the terms and conditions, whereof, in our opinion are prejudicial to the interests of the Company.
- xvi. In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained.
- xvii. In our opinion and according to the information and explanations given to us and on an overall examination of the Balance Sheet, we report that funds raised on short term basis have not been used during the year for long term investments.
- xviii. According to the information and explanations given to us, the Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- xix. According to the information and explanations given to us, the Company has not issued any debentures.
- xx. The Company has not raised any money by public issue during the year.
- xxi. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of significant fraud on or by the Company, noticed or reported during the year nor have we been informed of such case by the management.

For A. S. MADON & CO.
CHARTERED ACCOUNTANTS
(Registration No. 105725W)
Sd/JAY M. SHAH
PARTNER
Membership No. 048417

Place: Mumbai
Date: 24.05.2014

#### POLSON LIMITED

Standalone Balance Sheet as at 31 March, 2014

	Particulars	s at 31 Marci	Note No.	As at 31 March, 2014	As at 31 March
Α	EQUITY AND LIABILITIES		NO.	2014	2013
1					
1	Shareholders' funds			5 000 000	
	(a) Share capital		3	6,000,000	6,000,000
	(b) Reserves and surplus		4	387,896,854	345,125,191
	(c) Money received against share warrants			0	0
				393,896,854	351,125,191
2	Share application money pending allotment			0	0
3	Non-current liabilities				
	(a) Long-term borrowings		5	374,477,431	386,641,575
	(b) Deferred tax liabilities (net)		6	1,990,200	2,021,788
			1 " 1	0	0
	(c) Other long-term liabilities		1 - 1		
	(d) Long-term provisions		7	1,196,810	0
				377,664,441	388,663,363
4	Current liabilities				
	(a) Short-term borrowings		8	217,429,076	191,105,105
	(b) Trade payables		9	125,185,345	97,674,997
	(c) Other current liabilities		10	55,356,284	75,768,447
	(d) Short-term provisions		11	974,456	424,436
	(a) short term provisions			398,945,161	364,972,985
		TOTAL			
		TOTAL		1,170,506,455	1,104,761,539
В	ASSETS				
1	Non-current assets				
	(a) Fixed assets				
	(i) Tangible assets		12	297,746,872	306,430,199
	(ii) Intangible assets			0	0
	(iii) Capital work-in-progress			0	0
	(iv) Intangible assets under development			0	0
				0	0
	(v) Fixed assets held for sale			U	U
				297,746,872	306,430,199
	(b) Non-current investments		13	49,619,070	49,619,070
	(c) Deferred tax assets (net)		6	0	0
	(d) Long-term loans and advances		14	227,071,175	229,553,715
	(e) Other non-current assets			0	0
				276,690,245	279,172,785
2	Current assets			,,,,,	-, ,
_	(a) Current investments			0	0
	(b) Inventories		15	169,418,046	184,329,198
	` '			· · ·	
	(c) Trade receivables		16	147,697,185	94,800,097
	(d) Cash and cash equivalents		17	46,638,512	44,372,632
	(e) Short-term loans and advances		18	232,315,595	195,656,628
	(f) Other current assets			0	0
				596,069,338	519,158,555
		TOTAL		1,170,506,455	1,104,761,539
		1			
		1			
	See accompanying notes forming part of the financial statements				
n terms o	f our report attached.			1	
or	A.S.MADON & Co			For and on Behalf o	f the Board of
				Directors	
	Accountants			Suchila ! Kanadi-	
registratio	on no. 105725W			Sushila J Kapadia	
				(Chairman)	
IAY M SI <b>Partner</b>	AY M SHAH			Amol Kapadia	
ai tilel				Amoi Napaula	
	hip No. 48417			(Managing Director	)
lace :	Mumbai			Place : Mumbai	
	05.2014			Date.24.05.2014	

### POLSON LIMITED STATEMENT OF PROFIT & LOSS

1	FOR THE YEAR ENDED 31st MARCH, 2	014		<b>POLSON LI</b>	MITED
PARTICULARS			Note No	Year ended	Year ended
				31st March '14	31st March '13
				Rs.	Rs.
. CONTINUING OPERATIONS:					
Revenue from Operations				1,051,351,646.00	861,474,896.00
Less: Excise Duty				(81,356,304.00)	(34,694,109.00
Net Revenue  Other Income			19 20	969,995,342.00 42,382,295.00	826,780,788.00 88,161,243.00
/. Expenses	III. Total Revenue (I+II)			1,012,377,637.00	914,942,031.00
v. Experises Cost of Materials Consumed Purchase of Stock-in-trade			21	622,211,001.00	613,168,102.00
Changes in inventories of finished goods, work-in progress and Stock-in-trade			22	12,465,220.00	(41,384,944.00
Employee benefit expenses			23	39,041,853.00	36,865,884.00
inancial Costs			24	73,165,996.00	64,089,769.00
Depreciation and amortization expenses			12	25,630,125.29	25,803,494.00
Other expenses	Total Expenses		25	173,206,218.00 945,720,413.29	136,294,117.00 834,836,422.00
<ol> <li>Profit before exceptional and extra-Ordinary items and tax</li> <li>Exceptional Items</li> </ol>	(III - IV)			66,657,223.71	80,105,609.00
(II. Profit before extraordinary items and tax (V - VI)				66,657,223.71	80,105,609.00
'III. Extra Ordinary Items				-	-
K. Profit before tax ( VII -VIII )				66,657,223.71	80,105,609.00
. Tax expenses:					
1) Current tax				21,268,589.54	21,645,149.00
2) Deferred tax 3) Short provision for A.Y 2011-12				(31,588.25) 2,135,017.00	1,264,547.00
4) Short provision for A.Y 2009-10				165,659.00	
(I. Profit/(Loss) from the period from continuing operations	(VII - VIII)			43,119,546.42	57,195,913.00
B. DISCONTINUING OPERTIONS:  (II. Profit/(Loss) from discontinuing operations				-	-
(II. Tax expenses of discontinuing operations				-	-
(IV. Profit/(Loss) from Discontinuing operations (XII - XIII)				-	-
XIV. Profit/(Loss) for the period (XI + XIV)				43,119,546.42	57,195,913.00
TOTAL OPERATIONS: VI. Earning per equity share:				43,119,546.42	57,195,913.00
(1) Basic			26	359.33	476.63
(2) Diluted				359.33	476.63
		For a	and on behalf of	the Board of Directors	
As per our report of even date		Sush	ila J Kapadia		
OR A.S.MADON & CO. Chartered Accountants		(Cha	irman)		
Registration No. 105725W					
		Amo	l Kapadia		
AY M. SHAH PARTNER		(Mai	naging Director)		
Membership no. 48417					
Place: Mumbai		Place	e: Mumbai		

Dated: 24.05.2014

Dated : 24.05.2014

### POLSON LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2014

POLSON LIMITI CASH FLOW STATEMENT FOR THE YEAR			
Particulars	Year ended 31st March 2014	Year ended 31st March 2013	
	Rs.	Rs.	
A. CASH FLOW FROM OPERATING ACTIVITIES			
1. Net Profit before Tax	66,657,224	80,105,609	
2. Depreciation / Amortization	25,630,125	25,803,494	
3. Interest expenses	67,662,374	61,373,408	
4. Interest Income	(14,409,968)	(11,084,286)	
5. Loss/(Profit) on sale of assets	198,091	(13,912,785)	
6. Exchange Loss	19,691,585	10,695,964	
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES  Adjustments for:	165,429,431	152,981,404	
7. Trade and Other Receivables	(52,897,088)	17,343,979	
8. Inventories	14,911,152	(75,894,404)	
9. Trade and Other Payables	27,510,348	41,306,709	
10. Short Term Provisions for expenses	550,020	278,500	
CASH (USED IN) FROM OPERATING ACTIVITIES	155,503,863	136,016,189	
11. Direct taxes as per P & L account	(23,569,266)	(30,006,000)	
NET CASH FROM OPERATING ACTIVITIES 'A'	131,934,597	106,010,189	
B. CASH FLOW FROM INVESTING ACTIVITIES			
12. Purchase of Fixed Assets	(17,542,774)	(24,820,270)	
13. Interest Received	14,409,968	11,084,286	
14. Sale of Fixed Assets	50,000	18,403,933	
15. Long Term Loans and Advances given	2,482,540	(43,710,125)	
16. Loans from Directors & Security deposits	(20,412,163)	15,348,447	
17. Short Term Loans & Advances	(36,658,967)	(117,639,412)	
NET CASH USED IN INVESTING ACTIVITIES 'B'	(57,671,396)	(141,333,141)	
C. CASH FLOW FROM FINANCING ACTIVITIES			
18. Proceeds of Long Term Borrowings	(12,164,143)	79,375,332	
19. Proceeds of Short Term Borrowings	27,520,781	13,042,898	
20. Interest paid	(67,662,374)	(61,373,408)	
21. Exchange rate loss	(19,691,585)	0	
NET CASH USED IN FINANCING ACTIVITIES 'C'	(71,997,321)	31,044,822	
NET (DECREASE) OR INCREASE IN CASH & CASH EQUIVALENTS (A+B+C)	2,265,880	(4,278,130)	
Cash & Cash Equivalents at the beginning of the year 1.4.2013	44,372,632	48,650,762	
Cash & Cash Equivalents at the end of the year 31.3.2014	46,638,512	44,372,632	
NOTES:			
1. Cash and Cash equivalents comprise of the following:			
a. Cash on hand b. Balances with Banks	543,052	512,381	
i. In Current accounts (including LC Margin of Rs)	31,034,960	31,794,751	
iii. In deposit accounts	15,060,500	12,065,500	
TOTAL	46,638,512	44,372,632	
As per our report of even date	Sushila J Kapadia		
FOR A.S.MADON & CO.	Chairman		
Chartered Accountants			
Registration No. 105725W	Amol Kapadia		
JAY M. SHAH	(Managing Director)		
PARTNER Membership no. 48417	Mumbai		
Mumbai	Mumbai		
Dated : 24.05.2014	Dated : 24.05.2014		

#### NOTE -- 3 SHARE CAPITAL

PARTICULARS	No. of shares	AS AT 31.3.2014	No. of shares	AS AT 31.3.2013
				Rs.
<u>Authorised</u>				
50,000 6% Cumulative Redeemable Preference Shares	50,000	5,000,000	50,000	5,000,000
of Rs.100 each				
400,000 Equity Shares of Rs. 50 each	400,000	20,000,000	400,000	20,000,000
TOTAL		25,000,000		25,000,000
Issued, Subscribed and fully Paid				
20,000 Equity Shares against Preference Shares of Rs. 50 each	20,000	1,000,000	20,000	1,000,000
73,145 Equity Shares of Rs. 50 each issued for cash	73,145	3,657,250	73,145	3,657,250
5,000 Equity Shares of Rs. 50 each issued pursuant to a				
contract, without the payment being received in cash	5,000	250,000	5,000	250,000
21,855 Equity Shares of Rs. 50 each allotted as Bonus Shares				
issued by way of Capitalization of Reserve	21,855	1,092,750	21,855	1,092,750
120,000 TOTAL		6,000,000		6,000,000

#### Refer Notes (i) to (iv) below

### **POLSON LIMITED**

#### Notes:

(i )Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period

	Equity	
Particulars	Shares	
		Rs. In
	Number	Lakhs
Equity Shares outstanding at the beginning of the year	120,000	60
Shares issued during the year	0	0
Share bought back during the year	0	0
Equity Shares outstanding at the end of the year	120,000	60

#### (ii)Terms/rights attached to equity shares:

The Company is having only one class of equity shares having par value of Rs. 50/ - each. Each holder of equity share is entitled to one vote per share.

During the year ended March, 31, 2014, the amount of per share dividend recognized as distribution to equity shareholders was Rs NIL (March 31, 2013 : Rs. NIL)

In the event of liquidation of the company, the holders of the equity shares will be entitled to receive remaining assets of the Company, after the distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by shareholders.

(iii)Details of shares held by the holding Company, and their Subsidiaries:

(,,,,,,,,,,,,,,,,,		
Particulars	As At March 31, 2014	As At March 31, 2013
Equity Shares with voting rights	Number of Shares	Number of Shares
Equity Shares with voting rights	Jilaics	Silaics
AJI Commercial Pvt. Ltd	64,339	64,339

(iv)Details of shares held each shareholder holding more than 5% shares:

Class of Shares/ Name of the Shareholder	As At March	31, 2014	As At March 31, 2013			
Equity Shares	No. of shares	% holding	No. of shares	% holding		
Equity Share with voting rights						
AJI Commercial Pvt. Ltd	64,339	53.62%	64,339	53.62%		
Mr. Amol J. Kapadia (Managing Director)	12,000	10.00%	12,000	10.00%		
Mrs. Sushila J. Kapadia (Director)	12,835	10.69%	12,835	10.69%		

#### **NOTE 4: RESERVES AND SURPLUS**

PARTICULARS
a. Share Premium account
b. General Reserve
Opening Balance
ADD: Transferred from surplus in Statement of Profit & Loss
Closing Balance
c. Surplus in the Statement of Profit & Loss
Opening Balance
ADD: Profit for the current year
LESS: Transferred to General Reserve
Closing Balance
d. Capital Reserve
e. Investment Allowance Reserve
f. Asset Revaluation Reserve (Opening Balance Less Depreciation)
TOTAL

AS AT		
31.3.2014		
Rs.		
2,114,000		
37,407,346		
6,467,932		
43,875,278		
290,362,818		
43,119,546		
6,467,932		
327,014,433		
7,446,248		
108,724		
7,338,171		
387,896,854		

AS AT
31.3.2013
Rs.
2,114,000
28,827,959
8,579,387
37,407,346
241,746,292
57,195,913
8,579,387
290,362,818
7,446,248
108,724
7,686,055
345,125,191

#### **NOTE 5: LONG TERM BORROWINGS**

PARTICULARS			
Indian rupee term loan:			
From bank - Secured [Refer Statement attached)			
Term Loan (Equitable mortgage of Land, Building, Machinery)			
Vehicle Loan ( Secured by 6 Vehicles)			
Term Loan ( Secured against Ownership Flat at Mumbai )			
LIC Loan against the Keyman Insurance Policy			
23774 0% Bonds of Rs. 1000 each ( Convertible on 25-3-2030)			
TOTAL			

AS AT	
31.3.2014	
Rs.	
30,000,000	
2,380,016	
293,109,415	
25,214,000	
23,774,000	
374,477,431	

AS AT
31.3.2013
Rs.
_
1,363,637
5,447,578
336,798,361
19,258,000
23,774,000
386,641,576

(ii)Long term borrowings from banks towards cash credit are secured by hypothecation of stocks and book debts and by first pari passu charge on the fixed asset of the company and equitable mortgage of land at Kolhapur and Andheri. The Company continues to avail non-fund based limits and the charge continues.

#### NOTE: 6 - DEFERRED TAX LIABILITIES / (ASSETS)

PARTICULARS	AS AT 31-3-2014	AS AT 31-3-2013
Deferred Tax Liability (net)	<b>Rs.</b> 1,990,200	<b>Rs.</b> 2,021,788

#### **NOTE - 7 LONG TERM PROVISIONS**

	(in Rupees)	(In Rupees)
PARTICULARS	AS AT 31-3-2014	AS AT 31-3-2013
Gratuity payable	<b>Rs.</b> 1,196,810	Rs.
TOTAL	1,196,810	-

#### **NOTE - 8 SHORT TERM BORROWINGS**

#### (in Rupees)

PARTICULARS	AS AT 31-3-2014	AS AT 31-3-2013
	Rs.	Rs.
Cash Credit & Packing Credit with Bank Export Bills Discounted/Purchased by Bank	158,473,055 58,956,021	154,415,001 36,690,104
(Both the above are secured by hypothecation of stock of Raw Material, Chemicals, Finished Goods, book-debts and		
equitable mortgage of land and building by deposit of title deeds		
TOTAL	217,429,076	191,105,105

#### **NOTE 9: TRADE PAYABLES**

PARTICULARS	AS AT 31.3.2014	AS AT 31.3.2013
Total outstanding dues of Purchase of materials	125,185,345	97,674,997
Total	125,185,345	97,674,997

# NOTE 10: OTHER CURRENT LIABLITIES

PARTICULARS	AS AT 31.3.2014	AS AT 31.3.2013
	Rs.	Rs.
(a) Current maturities of long term debt (Refer Note 5 for security detail)	0	0
(b) Interest accrued but not due on borrowing (Refer Note 27.3)	0	0
(c) Unpaid dividends	0	0
(d) Other Payables		
(vi)Trade/security deposit received	4,700,000	9,700,000
(vii)Advances from Directors & Associated Companies	50,656,284	66,068,447
Total	55,356,284	75,768,447

#### NOTE 11: SHORT TERM PROVISIONS

PARTICULARS
(a)Provision for employee benefits:
Provisions for Performance Bonus
(b)Provision - others:
(i)Provision for tax
Total

AS AT	AS AT
31.3.2014	31.3.2013
Rs.	Rs.
145,936	424,436
828,520	-
974,456	424,436

#### NOTE 12: FIXED ASSETS

PARTICULARS	
TANGIBLE ASSETS	
AS PER SHEDULE ATTACHED	

-	-
	AS AT
	31.3.2014
	297,746,872

	AS AT
	31.3.2013
	306,430,199
I	

#### NOTE 13: NON-CURRENT INVESTMENTS

PARTICULARS
Long-Term Investments
Non Trade
(a)Investment in equity instruments
4,000 Shares of Vallabh Glass Works at Book value Rs. 10 each. (Market Value as at 31-03-2008 Rs. 4,000/-(Previous Year Rs. 4,000/-
20 shares of NELCO at Book Value of Rs. 104 each (Market Value at 31-3-2008 Rs.5,866/-, Previous Year Rs. 5,866/)
Equity Share of Dudhwala Builders Pvt. Ltd
Debentures of Dudhwala Builders Pvt. Ltd
Total

AS AT
31.3.2014
40,000
2.070
2,070
7,777,000
41,800,000
49,619,070

AS AT					
31.3.2013					
31.3.2013					
40,000					
40,000					
2,070					
7,777,000					
41,800,000					
.=,550,660					
49,619,070					

# NOTE - 14 LONG TERM LOANS & ADVANCES (Unsecured and considered good, except where stated otherwise)

PARTICULARS		AS AT		AS AT
		31.3.2014		31.3.2013
		Rs.		Rs.
Advances to Wholly owned Subsidiary Company		158,213,305		183,876,665
Tax paid in advance and deducted at source Advance for purchase of Property Advance for Capital Expenditure		2,320,714 64,694,231 1,842,925		9,249,082 34,672,210 1,755,758
TOTAL		227,071,175.46		229,553,715.00

# NOTE 15: INVENTORIES (At lower of cost and net realisable value)

PARTICULARS	AS AT 31.3.2014	
	Rs.	
Cans & Trays - Dairy Division	13,000	
General Stores, Spare Parts etc.	16,639,038	
Raw Materials	86,647,079	
Finished Products	55,334,398	
Work in Process	7,465,216	
Eucalyptus Plantations	113,033	
Other Plantation in Progress	2,208,289	
Live Stock	997,993	
Total	169,418,046	

AS AT 31.3.2013	
Rs.	
13,000	
14,498,541	
91,260,716	
66,962,470	
8,302,364	
113,033	
1,942,861	
1,236,213	
184,329,198	

#### **NOTE: 16 TRADE RECEIVABLES**

PARTICULARS	AS AT 31.3.2014	AS AT 31.3.2013
	Rs.	Rs.
Considered Good:		
Under 6 Months	120,615,555	93,115,292
Over 6 Months	25,758,559	361,734
	146,374,114	93,477,026
Considered Doubtful or Bad		
Over 6 Months	1,323,071	1,323,071
Less: Provision		
TOTAL	147,697,185	94,800,097

#### NOTE 17 - CASH AND CASH EQUIVALENTS

PARTICULARS	AS AT 31.3.2014	AS AT 31.3.2013
	Rs.	Rs.
Cash on Hand	543,052	512,381
Balances with Scheduled Banks: in Current Account	31,034,960	31,794,751
in Fixed Deposit Account	15,060,500	12,065,500
TOTAL	46,638,512	44,372,632

#### NOTE 18 - SHORT TERM LOANS AND ADVANCES

PARTICULARS	AS AT 31.3.2014	AS AT 31.3.2013
	Rs.	Rs.
Loans & Advances to employees	1,202,397.00	944,933
Loans/Advance to others for business purpose	126,884,274.00	99,562,137.00
Advances Recoverable in Cash or in Kind	15,114,909.00	17,012,707
Cenvat	28,556,982.00	27,521,187
Interest Accrued and receivable	2,582,158.00	2,490,612
Sundry Deposits and Advances:-		
with Government and Local Authorities	556,505.00	564,636
with others:		
Considered good	53,776,730.00	45,841,730
Considered doubtful		
Duty Drawback Receivable	3,638,905.00	1,715,951
Deposits	2,735.00	2,735
TOTAL	232,315,595.00	195,656,628.00

#### NOTE 19 - REVENUE FROM OPERATIONS

Particulars	Year ended 31st March, 2014	Year ended 31st March, 2013
	Rs.	Rs.
Sales (Domestic)	290,181,963	291,095,178
Sales (export)	679,813,379	535,685,610
Total	969,995,342	826,780,788

#### NOTE 20 - OTHER INCOME

Particulars
Sundry Income
Modvat Credit
Sales Tax Refund recd
Interest received
Rent received
Misc. income
Duty Drawback Received
LIC Policy maturity`
Profit on Sale of car
Profit on Sale of Building & Premises
Profit /(loss) on Sale of Live Stock
Total

Year ended 31st March, 2014				
Rs.				
1,220,998				
-				
3,522,127				
14,409,968				
11,579,832				
-				
11,649,370				
-				
=				
-				
-				
42,382,295				

Year ended 31st March, 2013				
Rs.				
-				
34,694,109				
5,531,869				
11,084,286				
8,590,500				
2,021				
1,777,413				
12,810,000				
184,207				
13,728,578				
(241,740)				
88,161,243				

#### NOTE 21 - COST OF MATERIAL CONSUMED AS ON 31st MARCH 2014

Particulars		Year ended 31s	Year ended 31st March, 2013		
		Rs.	Rs.	Rs.	Rs.
Raw Material Consumed			_		<u>-</u>
Op Stock		91,420,910		59,671,370	
Add : Purchases		533,472,048		574,132,848	
				633,804,218	
Less: Closing Stock		86,807,273		91,420,910	
			538,085,685		542,383,308
General Stores/Fuel Consumption					
Op Stock		14,498,541		10,278,577	
Add : Purchases		86,265,813		75,004,758	
				85,283,335	
Less : Closing Stock		16,639,038		14,498,541	
			84,125,316		70,784,794
TOTAL MATERIAL CONSUMED			622,211,001		613,168,102

# NOTE 22 CHANGE IN FINISHED GOODS/ WIP INVENTORY AS ON 31st MARCH 2014

Particulars	
Opening Stock of Finished Goods,	
Work-in-Progress	
TOTAL - A	
Closing Stock of Finished Goods,	
Work-in-Progress	
TOTAL - B	
INCREASE IN FINISHED GOODS/WIP (B-A)	

Year ended 31st	Year ended 31st March, 2014		Year ended 31st March, 2013	
Rs.	Rs.	Rs.	Rs.	
66,962,470		30,054,071		
8,302,364		3,825,819		
	75,264,834		33,879,890	
55,334,398		66,962,470		
7,465,216		8,302,364		
	62,799,614		75,264,834	
	12,465,220		(41,384,944)	

NOTE 23
Employee Benefit Expenses for the year ended 31st MARCH 2014

Particulars	
Factory Wages	
Salary & Wages - Office	
Factory Canteen Exp	
Apprentice Stipend	
Staff Welfare	
Gratuity	
TOTAL	

Year ended 31st March, 2014		
20,762,4	136	
15,019,7		
139,8	824	
208,	133	
1,714,	898	
1,196,8	310	
	39,041,853	

Year ended 31st March, 2013		
Rs.		
	18,992,749	
	13,494,339	
	146,583	
	284,134	
	3,948,079	
	0	
	36,865,884	

# NOTE 24 Finance Cost for the year ended 31st MARCH 2014

Particulars	Year end
	Rs.
(a) Interest expenses on :	
Current Borrowings Interest	
(i) CC	
(ii) Export	
(iii) others	
Long term Borrowings Interest	
(b) Other borrowing costs	
Bank charges	
Total	

Year ended 31st March, 2014		
Rs.		
9,647,365		
2,073,798		
1,116,765		
54,824,446		
5,503,622		
73,165,996		

Year ended 31st March, 2013	
Rs.	
10,224,108	
1,644,596	
49,773	
49,454,931	
2,716,361	
64,089,769	

# NOTE 25 Other Expenses for the year ended 31st MARCH 2014

Particulars	Year ended 31st March, 2014	Year ended 31st March, 2013
	Rs.	Rs.
Carriage Inward	18,056,411	13,697,347
Freight & Forwarding	48,863,134	26,401,183
Commission	3,670,065	3,197,897
Factory Electricity	5,979,920	6,338,290
Repairs & Maintenance [Machinery]	2,233,855	921,819
Factory Telephone Exp	8,524	12,939
Transit Insurance	176,633	304,031
Factory Travelling Exp	120,235	125,617
Freight -Ocean	11,816,526	18,237,352
Research & Development	1,601,021	1,055,128
Insurance	4,855,002	4,611,503
Postage & Telegram	1,186,892	806,899
Printing & Stationery	875,863	545,537
Rent, Rates & Taxes	6,699,206	3,447,592
Travelling Exp (includes Director's travelling) (Domestic Rs.17,26,586/-; Foreign Rs 81,38,633/-)	15,778,422	12,781,448
Repairs & Maintenance [Building & others]	4,417,870	3,650,753
Computer Maintenance	50,450	31,725
Advertisement	460,739	203,639

Discount	0	(63,646)
Conveyance	1,172,661	956,062
Legal Exp	191,568	1,714,161
Machinery Lease rent	60,000	60,000
Office Exp	1,681,051	1,229,304
Security Exp	1,054,273	852,251
Membership & Subscription	641,168	906,602
Vehicle Exp	2,434,732	2,080,125
Sundry Exp	193,092	350,763
Business Promotion	970,495	2,439,053
Professional Fees	6,381,964	3,364,852
Electricity & Water Exp.	1,370,867	1,251,413
Telephone Exp.	1,551,223	1,351,480
Internet charges	122,200	85,095
Audit Fees	800,000	750,000
Diwali Gifts & others	763,358	345,841
Donation	5,240,000	10,506,420
Exchange Difference	19,691,585	10,695,964
General Exp	999,676	1 005 000
Loss on Sale of Car	198,091	1,005,900
2005 OH Soile Of Cur	138,031	
Prior period expenses	201,971	0
vat on expenses	624,377	0
Service Tax	0	41,610
Garden, landscaping expenses	11,098	168
TOTAL	173,206,218	136,294,117

### **NOTE - 26.1**

Additional information to the financial statement for the year ended 31st MARCH 2014Contingent liabilities and commitments (to the extent not provided for

<sup>\*</sup> The Company has filed two suits against Modipon Ltd., for unlawful termination of agreement for a sum aggregating to Rs.3,26,60,748/-. The said Company has made counter claim for Rs.4,76,30,582.68. The case is pending before the Court.

# NOTE - 26.2 (I) Details of derivatives instruments and unhedged foreign currency exposures for the year ended 31st MARCH 2014

Particulars	
Sell ( Hedge of receivables and expected future sales )	
JPY	

Year ended 31st March, 2014	Year ended 31st March, 2014
JPY	Rs.
\$ 17,85,153	10,72,87,693

Year ended 31st March, 2013	Year ended 31st March, 2013
JPY	Rs.
146,587,048	103,735,358

(II) The year end foreign currency exposures that have not been hedged by a derivative instrument or otherwise for the year ended 31st March 2014

Particulars	
Payable	
USD	

Year ended 31st March, 2014	Year ended 31st March, 2014
USD	Rs.
\$ 9,20,852	5,89,56,020

Year ended 31st March, 2013	Year ended 31st March, 2013
USD	Rs.
674,574	36,690,105

NOTE - 26.3

(I) Value of imports calculated on CIF basis for the year ended 31st MARCH 2014

I)Raw Material
II)Components & Spares III)Capital Goods

Year ended 31st March, 2014
(USD 334916,EURO 150955)

Year ended 31st March, 2013	
(USD 422984 , EURO 163143POUND 3700)	
NIL	

# NOTE - 26.4 Details of consumption of imported & indigenous items for the year ended 31st MARCH 2014

Imported
Raw Material (Incl. custom duty,etc)
% of total consumption
Indigenous
Raw Material (Incl. custom duty,etc)
% of total consumption

Year ended 31st March, 2014	
Rs. (lacs)	
	315.61
	5.43%
	5803
	94.57%

Year ended 31st March, 2013				
Rs. (lacs)				
349.42				
6.31%				
5187.92				
93.69%				

NOTE - 27.1

Employees benefit plans for the year ended 31st March 2014
--

	Year ended 31st March, 2014	Year ended 31st March, 2013
Defined contribution schemes Company' contribution to Provident Fund		95,906.00
Company's contribution to Superannuation Fund	Nil	Nil

NOTE - 27.2a

Related party transactions for the year ended 31st MARCH 2014

Description of relationship	Names of related parties
Holding Company	AJI Commercial Pvt. Ltd
Fellow Subsidiaries (with whom company has	Bk Giulini Specialities Pvt. Ltd
made transactions during the year)	Europa chemicals Pvt. Ltd Dudhwala Builders Pvt. Ltd
Key management Personnel (KMP)	Mr. Amol Kapadia - Managing Director
Fellow Associates	AJI Investment Pvt. Ltd,
	AJK Investment Pvt. Ltd,
	Oriental Pharmaceuticals Industries Ltd
	New Commercial Investment & Trading Co. Ltd
	The New Commercial Mills Ltd
	Lotus Mills Ltd

NOTE - 27.2b

The significant related party transactions for the year ended 31st MARCH 2014

Nature of transactions	Fellow subsidiaries	КМР	Transaction during the year	Year ended 31st March 2013
			Rs.	Rs.
Sale of goods	BK Guilini Specialities Pvt. Ltd Europa Chemicals Pvt. Ltd		245,456,622 13,364,611	
Trade receivables	BK Guilini Specialities Pvt. Ltd Europa Chemicals Pvt. Ltd			- 385,036
Remuneration paid	Mr. Amol Kapadia	Mr. Amol Kapadia	7,600,000	
Expenses re-imbursement received	Mr. Amol Kapadia	Mr. Amol Kapadia	1,400,000	
Expenses re-imbursement paid	Mr. Amol Kapadia	Mr. Amol Kapadia	1,400,000	280,966
Deposit & Advances	AJI INVESTMENT Pvt. LTD			9,500,000
	AJK INVESTMENT Pvt. LTD Europa Chemicals Pvt. Ltd			3,500,000 28,500,000
	Lotus Mills Ltd		(1,700,000)	2,400,000
Loans and Advances	Dudhwala Builders Pvt. Ltd		78,861,215	183,876,665
Unsecured Loans	AJK INVESTMENT Pvt. Ltd.		(175,000)	6,325,000
Onsecured Loans	The New Commercial Mills Ltd		(175,000)	6,325,000
	New Commercial Investment & Trading Ltd		5,263,000	9,363,000
	Oriental Pharmaceuticals Industries Ltd		2,350,000 37,000	2,670,000 13,837,000
	J. J. Kapadia Sushila J. Kapadia Europa Chemicals Pvt. Ltd AJI Investment Pvt. Ltd Amol Kapadia		8,560,000 900,000 4,292,716 3,606,163	900,000 11,060,000 5,900,000 12,407,284 3,606,163

	Amoi Kapadia		3,606,163	3,606,163
n terms of our report attached.				
For A.S.MADON &CO.		For and on behalf of the Board of Directors		
Chartered Accountants				
Registration no. 105725W		SUSHILA	.J.	
		KAPADIA	4	
		Chairma	n	
JAY M SHAH				
Partner				
Membership No. 48417		AMOL J.		
		KAPADIA	1	
		Managin	ng	
		Director		
Place : Mumbai		Place: N	1umhai	
Date: 24-05-2014		Date:	iuiiibai	
Date . 24-03-2014		24.05.20	1.4	
		24.05.20	14	

### CONSOLIDATED Balance Sheet as at 31 March, 2014

	Pantiaulaus.	As at 31 March, 2014	As at 31 March, 201
	Particulars	Rs.	Rs.
A 1	EQUITY AND LIABILITIES Shareholders' funds		
-	(a) Share capital	6,000,000	6,000,000
	(b) Reserves and surplus	344,469,665	287,738,130
	(c) Money received against share warrants	0	0
		350,469,665	293,738,130
2	Share application money pending allotment Non-current liabilities	0	0
	(a) Long-term borrowings	386,641,575	307,266,243
	(b) Deferred tax liabilities (net) (c) Other long-term liabilities	2,021,788 0	757,241 0
	(d) Long-term provisions	0	0
	(u) congeterm provisions	388,663,363	308,023,484
4	Current liabilities		
	(a) Short-term borrowings (b) Trade payables	191,105,105 97,674,997	178,062,207 56,368,288
	(c) Other current liabilities		
		75,816,023	60,485,000 979,624
	(d) Short-term provisions	461,436 <b>365,057,561</b>	295,895,119
	TOTAL		897,656,733
В	ASSETS		
1	Non-current assets (a) Fixed assets		
	(i) Tangible assets	306,430,199	313,178,717
	(ii) Intangible assets	0	0
	(iii) Capital work-in-progress	0	0
	(iv) Intangible assets under development	0	0
	(v) Fixed assets held for sale	0	0
		306,430,199	313,178,717
	(b) Non-current investments	42070	42,070
	(c) Deferred tax assets (net)	0	0
	(d) Long-term loans and advances	73,142,050	100,793,144
	(e) Goodwill (f) Other non-current assets	7,676,000 15,500,000	7,676,000 0
	(7, 5 .		
2	Current assets	96,360,120	108,511,214
_	(a) Current investments	0	0
	(b) Inventories	366,470,442	234,542,592
	(c) Trade receivables	94,800,097	112,144,076
	(d) Cash and cash equivalents (e) Short-term loans and advances	44,431,947	48,993,900
	(4)	195,697,784	80,286,234
	(f) Other current assets	0	0
	TOTAL	701,400,270 1,104,190,589	475,966,802 897,656,733
	See accompanying notes forming part of the financial statements	1,104,150,385	837,030,733
terms o	f our report attached.	<u> </u>	I.
ı <b>r</b> nartered	A.S.MADON & Co Accountants	For and on behalf of the Bo	ard of Directors
	on no. 105725W	Sushila J Kapadia	
NY M SHAH		Chairman Amol Kapadia	
artner		Managing Director	
	hip No. 48417		
iembers			
iembers	Mumbai	Place :Mumbai	



Notes forming part of the financial statements for the Year Ending 31st March 2014.

#### 1. Corporate information

Polson Limited ("The Company") was incorporated on 21st December, 1938 by Mr. PestonjiEduljiDalal and others. The management of the Company taken over by Late Mr. Jagdish Kapadia, Former Chairman and Mr. Amol Kapadia, Managing Director in 1970. The principal activities of the Company comprise Manufacturing and selling of SYNTHETIC ORGANIC TANNING SUBSTANCE for Domestic and Export market. Plant of the Company is located in Amba, TalukaShahuwadi, Dist. Kolhapur, Maharashtra.

# 2. Statement of Significant Accounting Policies adopted by the Company in the preparation of Financial Statements as at and for the year ended March 31, 2014

#### 2.1 Basis of accounting and preparation of financial statements

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting standards notified under the companies (Accounting Standards) Rules, 2006 (as amended) and the relevant provisions of the Companies Act,2013. The financial statements have been prepared on accrual basis under the historical cost convention except for categories of fixed assets acquired before 1 April, 1996, that are carried at revalued amounts. The accounting policies adopted in the preparation of the financial statement are consistent with those followed in the previous years.

#### 2.2 Use of estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

### 2.3 Inventories

Inventories are valued at the lower of cost (on FIFO basis) and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost includes all charges in bringing the goods to the point of sale, including octroi and other levies, transit insurance and receiving charges. Work-in-progress and finished goods include appropriate proportion of overheads and, where applicable, excise duty.

### 2.4 Cash and cash equivalents (for purposes of Cash Flow Statement)

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 2.5 Cash flow statement

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

### 2.6 Depreciation and amortization

Depreciation has been provided on the straight-line method as per the rates prescribed in Schedule XIV to the Companies Act,

Leasehold land is amortised over the duration of the lease

Assets costing less than Rs.5,000 each are fully depreciated in the year of capitalization

#### 2.7 Revenue recognition

#### Sale of goods

Sales are recognised, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the delivery of goods to customers. Sales include excise duty but exclude sales tax and value added tax.

#### 2.8 Other income

Interest income is accounted on accrual basis. Dividend income is accounted for when the right to receive it is established.

#### 2.9 Tangible fixed assets

Fixed assets are carried at cost less accumulated depreciation and impairment losses, if any. The cost of fixed assets includes interest on borrowings attributable to acquisition of qualifying fixed assets up to the date the asset is ready for its intended use and other incidental expenses incurred up to that date. Exchange differences arising on restatement / settlement of long-term foreign currency borrowings relating to acquisition of depreciable fixed assets are adjusted to the cost of the respective assets and depreciated over the remaining useful life of such assets. Machinery spares which can be used only in connection with an item of fixed asset and whose use is expected to be irregular are capitalised and depreciated over the useful life of the principal item of the relevant assets. Subsequent expenditure relating to fixed assets is capitalised only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

Fixed assets acquired and put to use for project purpose are capitalised and depreciation thereon is included in the project cost till commissioning of the project.

The Company revalued all its fixed assets that existed on 1 April, 1996. The revalued assets are carried at the revalued amounts less accumulated depreciation and impairment losses, if any. Increase in the net book value on such revaluation is credited to "Revaluation reserve account" except to the extent such increase is related to and not greater than a decrease arising from a revaluation / impairment that was previously recognised in the Statement of Profit and Loss, in which case such amount is credited to the Statement of Profit and Loss. Decrease in book value on revaluation is charged to the Statement of Profit and Loss except where such decrease relates to a previously recognised increase that was credited to the Revaluation reserve, in which case the decrease is charged to the Revaluation reserve to the extent the reserve has not been subsequently reversed / utilised.

#### Capital work-in-progress:

Projects under which assets are not ready for their intended use and other capital work-in-progress are carried at cost, comprising direct cost, related incidental expenses and attributable interest.

#### 2.10 Foreign currency transactions and translations

### **Initial recognition:**

Transactions in foreign currencies entered into by the Company and its integral foreign operations are accounted at the exchange rates prevailing on the date of the transaction or at rates that closely approximate the rate at the date of the transaction.

#### Measurement of foreign currency monetary items at the Balance Sheet date:

Foreign currency monetary items (other than derivative contracts) of the Company and its net investment in non-integral foreign operations outstanding at the Balance Sheet date are restated at the year-end rates.

In the case of integral operations, assets and liabilities (other than non-monetary items), are translated at the exchange rate prevailing on the Balance Sheet date. Non-monetary items are carried at historical cost. Revenue and expenses are translated at the average exchange rates prevailing during the year. Exchange differences arising out of these translations are charged to the Statement of Profit and Loss.

#### **Treatment of exchange differences**

Exchange differences arising on settlement / restatement of short-term foreign currency monetary assets and liabilities of the Company and its integral foreign operations are recognised as income or expense in the Statement of Profit and Loss. The exchange differences on restatement / settlement of loans to non-integral foreign operations that are considered as net investment in such operations are accumulated in a ""Foreign currency translation reserve"" until disposal / recovery of the net investment.

The exchange differences arising on restatement / settlement of long-term foreign currency monetary items are capitalised as part of the depreciable fixed assets to which the monetary item relates and depreciated over the remaining useful life of such assets or amortised on settlement / over the maturity period of such items if such items do not relate to acquisition of depreciable fixed assets. The unamortised balance is carried in the Balance Sheet as "Foreign currency monetary item translation difference account" net of the tax effect thereon.

#### 2.11 Investments

Long-term investments (excluding investment properties), are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Cost of investments include acquisition charges such as brokerage, fees and duties.

Investment properties are carried individually at cost less accumulated depreciation a

nd impairment, if any. Investment properties are capitalised and depreciated (where applicable) in accordance with the policy stated for Tangible Fixed Assets. Impairment of investment property is determined in accordance with the policy stated for Impairment of Assets.

Market values of Vallabh Glass Works( 4,000 Shares at Book value Rs. 10 each ) are not available as shares are not listed on security market. Hence in the absence of fair market values on balance sheet dates, cost of investment is considered as market value.

#### 2.12 Employee benefits

Employee benefits include provident fund, superannuation fund, gratuity and performance bonus.

#### **Defined contribution plans**

The Company's contribution to provident fund and superannuation fund are considered as defined contribution plans and are charged as an expense as they fall due based on the amount of contribution required to be made.

#### **Defined benefit plans**

The Company does not have Gratuity Fund System; however, Gratuity and Bonus to staff are accounted on cash basis or provided at the time of retirement.

### 2.13 Borrowing costs

Borrowing costs include interest, amortisation of ancillary costs incurred and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost. Costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss over the tenure of the loan. Borrowing costs, allocated to and utilised for qualifying assets, pertaining to the period from commencement of activities relating to construction / development of the qualifying asset upto the date of capitalisation of such asset is added to the cost of the assets. Capitalisation of borrowing costs is suspended and charged to the Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

#### 2.14 Earnings per share

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year. For the purpose of calculating the diluted earnings per share, the net profit / (loss) for the period attributable to the equity shareholders and the weighted average number of equity shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations.

#### 2.15 Taxes on income

"Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantially enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognised only if there is virtual certainty that there will be sufficient future taxable income available to realise such assets. Deferred tax assets are recognised for timing differences of other items only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each Balance Sheet date for their realisability.

Current and deferred tax relating to items directly recognised in equity are recognised in equity and not in the Statement of Profit and Loss.

#### 2.16 Research and development expenses

Revenue expenditure pertaining to research is charged to the Statement of Profit and Loss. Development costs of products are also charged to the Statement of Profit and Loss unless a product's technological feasibility has been established, in which case such expenditure is capitalised. The amount capitalised comprises expenditure that can be directly attributed or allocated on a reasonable and consistent basis to creating, producing and making the asset ready for its intended use. Fixed assets utilised for research and development are capitalised and depreciated in accordance with the policies stated for Tangible Fixed Assets and Intangible Assets.

#### 2.17 Provisions and contingencies

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes.

#### 2.18 Hedge accounting

The Company uses foreign currency forward contracts to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions. The Company designates such forward contracts in a cash flow hedging relationship by applying the hedge accounting principles set out in "Accounting Standard 30 Financial Instruments: Recognition and Measurement". These forward contracts are stated at fair value at each reporting date. Changes in the fair value of these forward contracts that are designated and effective as hedges of future cash flows are recognised directly in "Hedging reserve account" under Reserves and surplus, net of applicable deferred income taxes and the ineffective portion is recognised immediately in the Statement of Profit and Loss. Amounts accumulated in the "Hedging reserve account" are reclassified to the Statement of Profit and Loss in the same periods during which the forecasted transaction affects profit and loss. Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. For forecasted transactions, any cumulative gain or loss on the hedging instrument recognised in "Hedging reserve account" is retained until the forecasted transaction occurs. If the forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in "Hedging reserve account" is immediately transferred to the Statement of Profit and Loss.

#### 2.19 Insurance claims

Insurance claims are accounted for on the basis of claims admitted / expected to be admitted and to the extent that there is no uncertainty in receiving the claims.

#### 2.20 Service tax input credit

Service tax input credit is accounted for in the books in the period in which the underlying service received is accounted and when there is no uncertainty in availing / utilising the credits.

Sushila J Kapadia Chairman

Amol Kapadia Managing Director

Place: Mumbai Date : 24.05.2014

Regd Off: Ambaghat Tallluka Shahuwadi,Kolhapur Maharashtra 415101

			FORM OF PROXY		
I / We			Of		in the District of
				/ members of the above–nam	
				n the district of	
failing him / her				ii	
		as my / our	proxy to vote for me / ou	r behalf at the ANNUAL GENE	RAL MEETING of the
Company to be held o	n Tuesday Se	ptember 30,	2014 and any adjournment	thereof.	
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Regd. Folio No					
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			POLSON LIMITED		
Regd. Off: Ambaghat	Гаllluka Shahı	uwadi,Kolhap	ur Maharashtra 415101		
			ATTENDANCE SLIP		
Annual General Meet Maharashtra 415101	ing to be hel	d on Tuesday	, September 30, 2014 at 13	1.30 A.M. at Ambaghat Talluka	Shahuwadi,Kolhapur
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Regd. Folio No					
Certify that I am a reg	istered Share	holder / prox	y for the registered shareho	lder of the Company.	
I hereby record my p Ambaghat Tallluka Sha				on Tuesday, September 30, 20	)14 at 11.30 A.M. at
Member's / Proxy Nar	ne (in Block L	etter)		_	
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Note: Please fill this attendance slip and hand it over at the  $\ensuremath{\mathsf{ENTRANCE}}.$ 

**BOOK - POST** 

IF UNDELIVERED, PLEASE RETURN TO:

## Purva Sharegistry (India) Pvt. Ltd.

**Unit: POLSON LIMITED** 

Unit no. 9, Shiv Shakti Ind. Estt. J. R. Boricha Marg,

Landmark: Behind Delisle Road HP Petrol Pump, Near Lodha Excelus,

Lower Parel (E), Mumbai 400 011