

KANPUR PLASTIPACK LTD

Presentation for the Quarter Ended
31st December, 2018

Dated 01st February, 2019

WHO IS KANPUR PLASTIPACK LIMITED?

2

Kanpur Plastipack Limited. is engaged in the manufacturing and export of Flexible Intermediate Bulk Container (FIBC), Woven Sacks and Polypropylene (PP) high tenacity Multifilament Yarn. We have leveraged our 48 years of experience to evolve into providing end-to-end industrial bulk packaging solution to our customers globally. We have expanded our footprints in several international markets, having presence in more than 40 countries.

▶ WHAT DO WE STAND FOR?

3

Kanpur Plastipack Limited is committed to produce and supply products as per customer's requirement. We ensure continual improvement of the quality management systems. We believe in increasing the value of our company and our global portfolio by strict quality compliance, exceeding customers' expectations and achieving market leadership.

WHY KANPUR PLASTIPACK LIMITED?

4

- Established market position in international market
- Experienced and skilled workforce and management team
- One stop shop solutions
- End-to-end integration providing best-in-class quality products

QUARTER ON QUARTER ANALYSIS

5

Q1 FY 19

7120.20 (in Rs. Lakhs)
Net Sales

576.72 (in Rs. Lakhs)
PBT

412.12 (in Rs. Lakhs)
PAT

10.16 (in %)
EBIDTA Margin

2.97 (in Rs. Per share)
EPS Basic

Q2 FY 19

8158.21 (in Rs. Lakhs)
Net Sales

668.12 (in Rs. Lakhs)
PBT

523.88 (in Rs. Lakhs)
PAT

11.09 (in %)
EBIDTA Margin

3.51 (in Rs. Per share)
EPS Basic

Q3 FY 19

9146.53 (in Rs. Lakhs)
Net Sales

643.09 (in Rs. Lakhs)
PBT

486.65 (in Rs. Lakhs)
PAT

10.70 (in %)
EBITDA Margin

3.25 (in Rs. Per share)
EPS Basic

YEAR ON YEAR ANALYSIS

6

Q3 FY 19

9146.53 (in Rs. Lakhs)

Net Sales

643.09 (in Rs. Lakhs)

PBT

486.65 (in Rs. Lakhs)

PAT

3.25 (in Rs. Per share)

EPS Basic

Q3 FY 18

7180.74 (in Rs. Lakhs)

Net Sales

736.43 (in Rs. Lakhs)

PBT

499.43 (in Rs. Lakhs)

PAT

3.64 (in Rs. Per share)

EPS Basic



9 MONTHS ANALYSIS

7

Q3 FY 19

24424.94
Net Sales

1887.93
PBT

1422.65
PAT

10.68 (in times)
EBITDA Margin

9.49 (in Per share)
EPS Basic

Q3 FY 18

20518.72
Net Sales

1682.12 (in times)
PBT

1133.12 (in times)
PAT

10.33 (in times)
EBITDA Margin

7.50 (in Per share)
EPS Basic

% Changes

19.04 (in %)
Net Sales

12.24 (in %)
PBT

25.55 (in %)
PAT

10.33 (in %)
EBITDA Margin

26.53 (in %)
EPS Basic



Q3 FY 19

9.49 (in Rs. Per share)
EPS

1.24 (in times)
Current Ratio

0.48 (in times)
Debt Equity Ratio

2.63 (in times)
Debt Service Coverage
Ratio

6.57 (in times)
Total Outstanding
Liability to EBITDA

10.68 (in %)
EBDITA Margin

Q3 FY 18

7.50 (in Rs. Per share)
EPS

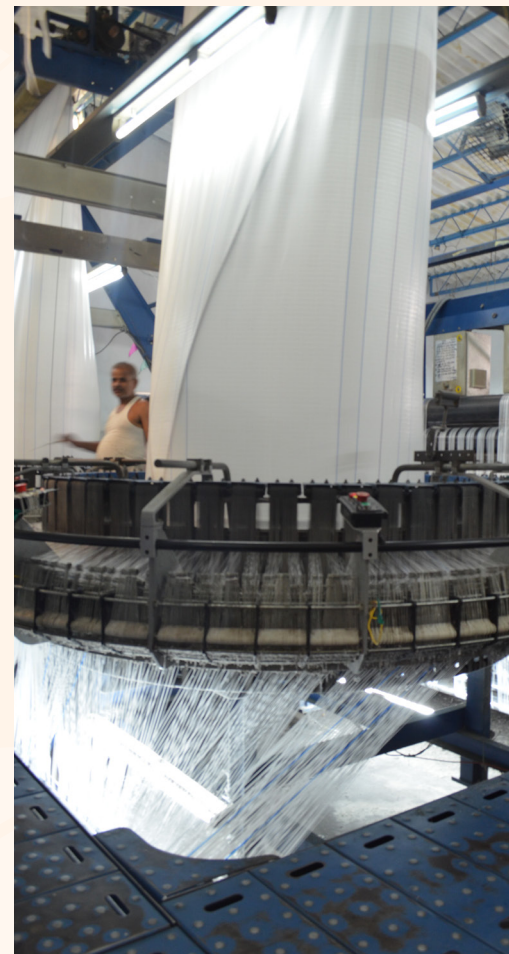
1.19 (in times)
Current Ratio

0.24 (in times)
Debt Equity Ratio

2.51 (in times)
Debt Service Coverage
Ratio

5.67 (in times)
Total Outstanding
Liability to EBITDA

10.33 (in %)
EBDITA Margin



- Expand our domestic as well as international presence backed by strong customer relationship
- Diversify our business portfolio by increasing our manufacturing capacity
- Capitalize market opportunities created by increasing demand in packaging industry and increasing application of MFY in several downstream industries
- Maintain financial stability with strong free cash flow and low debt-equity ratio
- Explore new markets in order to enhance revenue and margins

THANK YOU



D 19-20, Panki Industrial Area, Kanpur 208 022

Tel: +91 512 2691113 - 116

Fax: + 91 512 2691117

Email: secretary@kanplas.com

CIN: L25209UP1971PLC003444

www.kanplas.com