

# Kanpur Plastipack Limited

Presentation for the  
Quarter Ended : 31<sup>st</sup> December, 2020  
Dated : 10.02.2021



Providing Solutions for Industrial Bulk Packaging

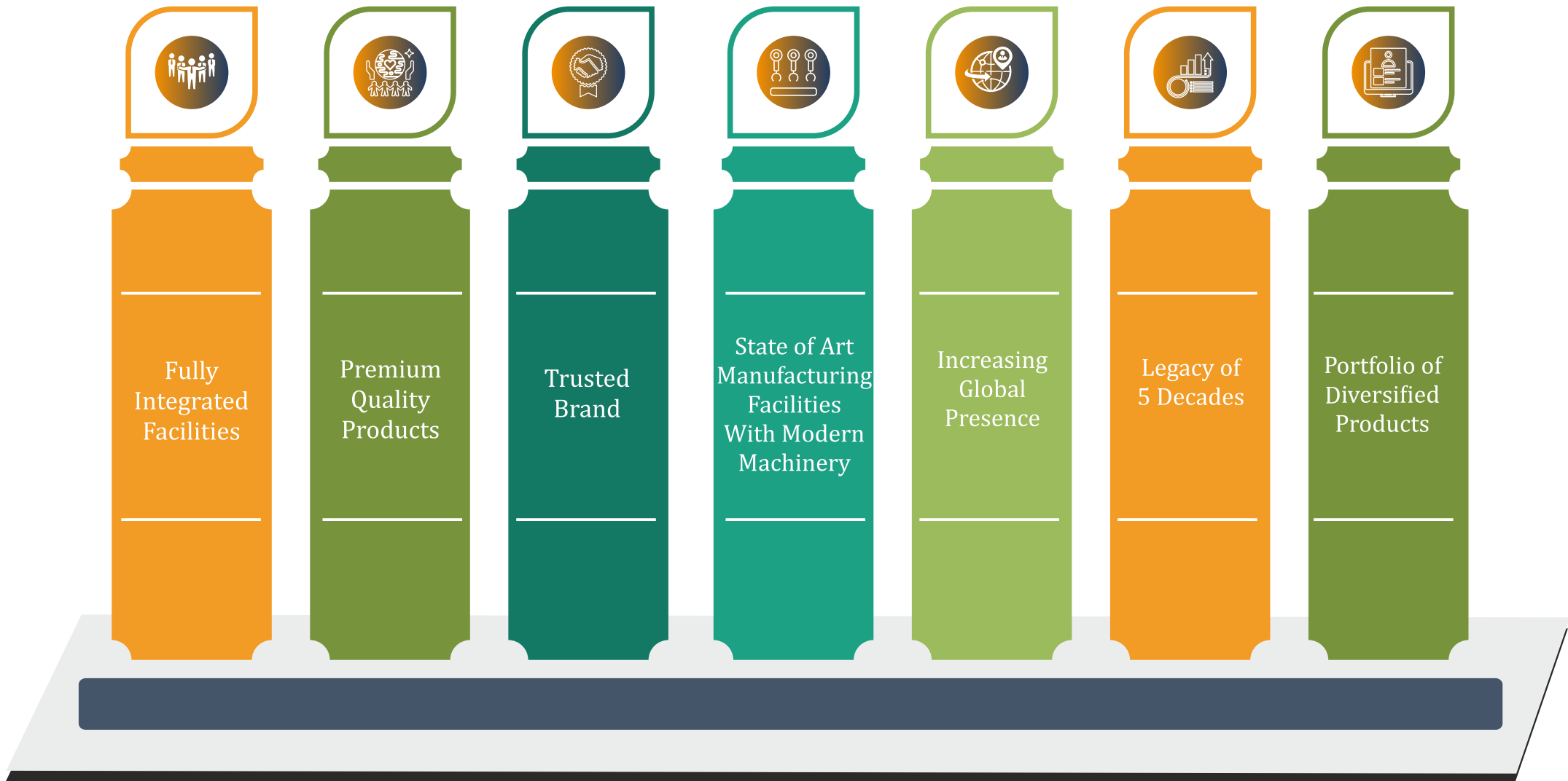
5<sup>\*\*\*\*\*</sup> *Decades* OF RELIABILITY | 20 YEARS OF FIBC manufacturing experience | 8<sup>+</sup> MILLION FIBC PRODUCED IN 2020

## KPL at a Glance

Established in 1971, Kanpur Plastipack Limited today is one of the world's leading manufacturers and exporter of FIBCs and bulk bags, delivering a diverse range of superior quality products to its global customers.

We offer fully integrated industrial bulk packaging solutions ranging from flexible Intermediate Bulk Container (FIBC), Woven Sacks to Polypropylene (PP) high tenacity Multifilament Yarn (MFY). With our world-class facility, proven expertise and deep domain knowledge, we strive to create a differentiated standing in our segment. Our manufacturing process confirms to international standards, reaffirming our commitment to excellence across operations.





## Pillars of Success

# Growth Drivers



Strong Customer Relationship



Strong Order Book



Certified Food Grade Facilities



Strong and Stable Financials



Better Utilization of Capabilities

## Quarter on Quarter Analysis

Particulars	Q3 FY 2021 (Rs. in Lakhs)	Q2 FY 2021 (Rs. in Lakhs)	Growth(in %)
Total Income	12,034	10,242	17.50% ↑
PBT	1,074	1,028	4.47% ↑
PAT	743	728	2.0% ↑
EPS(in Rs.)	5.19	5.09	1.96% ↑

## Year On Year Analysis

Particulars	Q3 FY 2021 (Rs. in Lakhs)	Q3 FY 2020 (Rs. in Lakhs)	Growth(in %)
Total Income	12,034	7,896	52.40% ↑
PBT	1,074	194	453.61% ↑
PAT	743	142	423.24% ↑
EPS(in Rs.)	5.19	0.99	424.24% ↑

## Key-Ratios

Particulars	Q3 FY 2021	Q3 FY 2020
Current Ratio (in times)	1.27	1.35
Debt-Equity Ratio (in times)	0.43	0.50
Debt Service Coverage Ratio (in times)	2.38	1.27
Total Outstanding Liability to EBITDA (in times)	4.24	7.88
EBITDA Margin (in %)	12.60	7.43

## Long-Term Relationship

We strive to build mutually beneficial, long-term relationships with our stakeholders including customers & suppliers.

## Technical Expertise

Our technical expertise enables us to offer tailor made Industrial Packaging Solutions.

## State of Art Manufacturing Facilities

Over the years the Company has developed Certified State of Art Manufacturing Facilities which enables the Company to cater customers need with highest quality and certified products.



## Brand Reputation

Leveraging our strong brand reputation, quality offerings and a diverse product portfolio, we are determined to sustain our future position.

## Certified Presence

The Company is now listed with BSE and NSE both Stock Exchanges of India and is amongst the very few Companies holding a BRC Food Grade Certifications.

## Diversifying Offers

The company offers diversified product chain to cater to different industries and segments across the globe.



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# Thank you

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