



February 04, 2026

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001

**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No. C/1,  
G Block, Bandra – Kurla Complex,  
Bandra (East), Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

**Sub:- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Financial Results for the Quarter ended December 31, 2025.**

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the quarter ended December 31, 2025.

The aforesaid Investor Presentation is also available on the website of the Company at:

[https://www.kanplas.com/report\\_pdf/Investor\\_Presentation\\_Q3FY26.1770214001.pdf](https://www.kanplas.com/report_pdf/Investor_Presentation_Q3FY26.1770214001.pdf)

Please take this on record and oblige.  
Thanking You.

Yours Faithfully,  
For **Kanpur Plastipack Limited**

**(Ankur Srivastava)**  
**Company Secretary**

**Encl: A/a**

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Manufacturers & Exporters:

Flexible Intermediate Bulk Container (FIBC) | PP Multifilament Yarn | UV Master Batches | Fabrics | CPP Films  
CIN: L25209UP1971PLC003444



D-19, 20 Panki Industrial Area,  
Kanpur-208022, India



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# KANPUR

PLASTIPACK LIMITED

INVESTOR  
PRESENTATION

Q3 FY26



# Disclaimer



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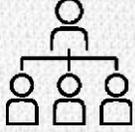
## Our Vision

"We believe in increasing the value to our clients by exceeding customers' expectations and achieving market leadership through Global Partnerships"

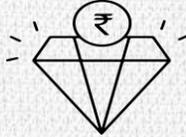
*Delivering Value. Building Trust. Driving Global Impact*

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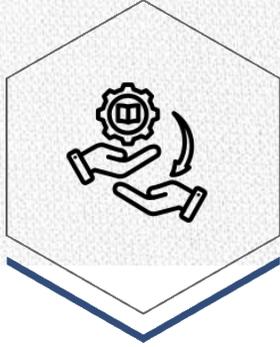
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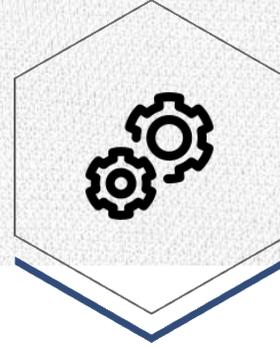
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**Way Forward**

# An Integrated Industrial Packaging & Technical Textile Company



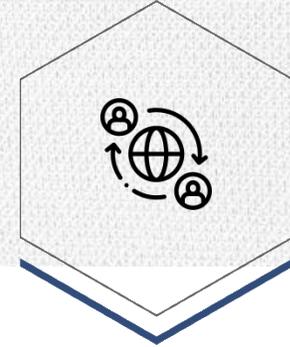
## Who are we?

- A cost-effective, custom-engineered industrial packaging solutions company with a core focus on FIBCs and technical textiles



## Integrated Manufacturing Platform

- FIBC-led packaging solutions
- Backward integrated manufacturing = cost + quality advantage



## Export-led model

- ~70% exports | Europe largest market
- 80-85% Repeat business from long-standing customers



Manufacturing units



Years of export experience



Years of operations



Countries served



Short term/Long term  
CRISIL Credit Rating

# Key Milestones

1971-72

- Incorporated & Began production of woven sacks

2000-08

- Began FIBC manufacturing and established a BRC-certified food-grade finishing unit

2014

- First in Uttar Pradesh to install a rooftop solar plant

2018

- Established a new greenfield unit

2024

- Entered in Japan as a market

1986

- First to export PP Woven Sacks from India To Europe

2011

- Started manufacturing high-tenacity PP multifilament yarn

2016

- Bonus issue in the ratio of 2:1
- Adapted Lean Manufacturing Concept

2020-22

- Commissioned UV master batch plant and achieved BRCGS A+ Certification

2025

- Acquisition of Valex Ventures Ltd (UK)
- JV with Essegomma S.p.A. (Italy)
- New Capex for diversification into non-woven products

# Strong Geographical Presence

Extensive presence across major global markets, serving customers in Europe, the Americas, Asia-Pacific, Africa, and Australia



# Key Strengths



## Legacy of Leadership

- Over 50 years of trust in industrial packaging, led today by a new generation driving innovation, sustainability, and growth—while staying true to our core values



## Integrated & Diversified Portfolio

- In-house manufacturing of FIBCs, MFY yarn, PP woven sacks, and UV masterbatches
- Fully integrated model ensures cost efficiency and consistent quality



## FIBC Economics, Not Commodity Packaging

- Increasing focus on FIBC and value-added applications
- Pricing driven by specifications, compliance, and customization rather than volumes



## Strong Global Footprint

- Presence in 60+ countries, with ~70% revenue from international markets
- Fully compliant with global regulatory standards
- Strong customer relationships driving repeat orders
- Strengthened by global collaboration (Acquisition, JV)



## World-Class Infrastructure

- 4 manufacturing units, cleanroom facility for food-grade FIBC
- Continuous debottlenecking and expansion to enhance capacity and output
- Proprietary ERP system enables real-time, process-driven decision-making



## Sustainability-Led Efficiency

- Nearly 50% of total energy met via solar power
- Committed to zero liquid discharge, rainwater harvesting, and EPR compliance
- All product lines designed to be fully recyclable

# The KPL Advantage: Wide Product Range...

## FIBC/Jumbo Bags



- Large, woven polypropylene (PP) containers for dry bulk and slurry handling
- Offered in standard, baffle, ventilated, and UN-certified variants
- Food-grade and pharma-grade options with cleanroom compliance
- Available in coated, uncoated, tubular, and flat fabric forms
- Anti-static options (Type A, B, C) for handling sensitive materials
- Sustainable variants available using recycled polypropylene (rPP)

## Other Custom Products



- Filler cords and liners used to reinforce industrial packaging and enhance barrier protection
- Specialized textile products including body bags, hospital-use materials, and medical-grade fabric solutions
- Manufactured webbing belts used in FIBC lifting loops for enhanced load-bearing strength
- Rainwear and water-resistant fabrics produced for niche, low-volume institutional demand
- Supports diversified revenue streams through small-scale, custom, or tender-based production

## UV Master Batch



- In-house production of UV-stabilized masterbatches to improve weather resistance
- Enhances durability and performance of outdoor packaging and technical textiles
- Used internally and supplied externally for industrial and agricultural applications

## Multifilament Yarn



- In-house production of multifilament (MFY), taslan, crimp, and monofilament yarns for industrial use
- Yarns used for weaving, stitching, and reinforcing flexible packaging solutions
- Products sold externally to textile, packaging, and technical fabric industries
- Supports backward integration, quality assurance, and margin expansion

## Fabrics



- Offered in Circular and Sulzer loom variants for diverse industrial applications
- Available in laminated, unlaminated, and ventilated formats
- Used for bulk packaging in agriculture, cement, chemicals, and industrial goods
- Optional liners enhance moisture protection and product safety
- Engineered for strength, reusability, and cost-effective transport

# ...Catering to a diverse range of Industries

Food Industry



Construction



Mining and Minerals  
(Including Chemicals)



Industrial Packaging



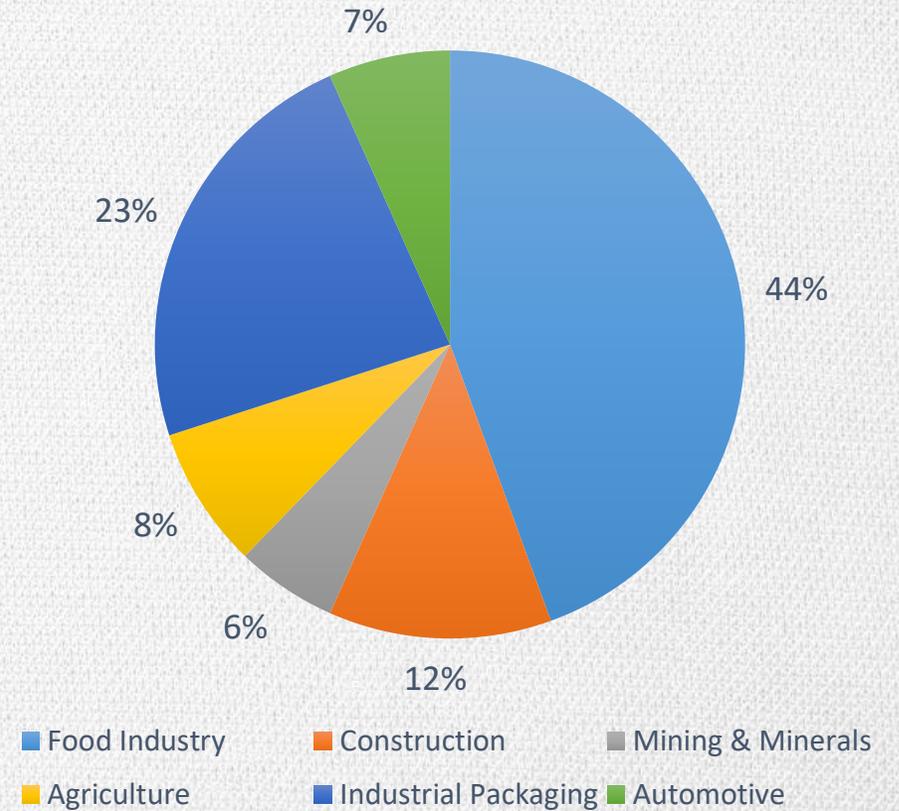
Agriculture



Automotive



### Revenue Contribution %



# Strategic Acquisition – Strengthening Global Footprint



## Company Acquired

**Valex Ventures Ltd.**

UK-based distributor of industrial-grade FIBCs



### Market Synergy

- Leverage KPL manufacturing in India for UK exports
- Direct-to-customer delivery through Valex network



### Value Addition

- Higher margins via control over pricing & distribution
- Access to premium food-grade & UN-certified segment



### Long-Term Vision

- Global packaging solutions provider
- Recurring revenue from developed markets



### Future Ramifications

- Gateway to EU market post-UK penetration
- Long-term stability through diversified geographical revenue streams

## Transaction Highlights

- Stake Acquired: 76.19% from company promoter & MD of Kanpur Plastipack, at ₹5,010.69/- share; total consideration ₹8.02 cr .
- Consideration: ₹8.02 crore – comprising 3,33,700 equity shares issued through preferential allotment at ₹202.61 per share (allotted on 1st November 2025) and ₹1.26 crore paid in cash.
- Valex Ventures Limited has become a subsidiary of Kanpur Plastipack Limited.

# New Growth Initiative: JV with Essegomma S.p.A. (Italy)



## Technological Advancement

- Access to advanced European technology
- Capability upgrade for high-value PP yarns
- Product diversification into specialty textiles

## Market Expansion & Brand Enhancement

- Entry into luxury and technical textile segments
- Strengthened international brand image

## Key Benefits

## Long-Term Strategic Value

- Diversification beyond packaging
- Enhanced export competitiveness
- Alignment with sustainability goals
- Scope for downstream expansion

## Strategic Partnership & Knowledge Transfer

- Collaborative R&D and product innovation
- Skill development through global exposure
- Technology ownership post-transfer

## About Essegomma

- Established in 1983
- Specializes in polypropylene multifilament yarns
- Applications in fabrics, carpets, and geosynthetics

## JV Overview

- JV Entity: ESSEKAN Private Limited
- Partners: Kanpur Plastipack Limited & Essegomma S.p.A., Italy
- Equity Structure: 50:50
- JV Focus: Sales, marketing, trading & distribution of high-performance polypropylene (PP) yarn

Expected Revenue

₹25 crore p.a

Capacity

1,000 MT/year

Investment

₹20 lakh  
(Equity Contribution)

# Foray into B2C: Product Premiumization & New Growth Engines

## Growth Engine 1 Premium PP Yarn (Value Added Products)



- High-performance PP yarn for premium & technical applications
- Used in outdoor furniture, upholstery, luggage, automotive interiors
- Higher realisation vs standard PP yarn
- Sustainability-aligned (recyclable, durable)



- Entry into fast-growing adjacent segment
- Greenfield non-woven facility (needle-punch technology)
- Applications: **Automotive, Geotextiles, Artificial leather, Exhibition carpets, Shoe Insoles**

## Growth Engine 2 Non-Woven Fabrics (Diversification)

Higher Margins

Portfolio Diversification

Reduced Cyclicity

ESG-Aligned Growth

# Strategic Growth & Diversification Initiatives

## Capacity Expansion – FIBC Division (Unit 3, Gajner Road)



- 30% construction completed. Expected to be completed by May 2026
- Adds 6,000 MT p/a in next 5 years.
- Enhances value addition and profitability through higher FIBC conversion

## Modern Roll Management System



- New automated roll storage facility to improve inventory control, space use, and safety
- Under designing phase
- Construction to commence from February 2026

## Trading Division Warehouse



- Construction of new dedicated warehouse at Gajner Road completed
- Replaces rented facility; improves logistics and operational efficiency

# Sustainability – central to long-term strategy



Nearly 50% of energy needs met through solar power



Zero Liquid Discharge (ZLD)



Rainwater Harvesting Systems



Fully Recyclable Product Designs



EPR-Compliant Operations



Continuous investment in circularity & traceability

16,197Kwp

Solar energy sourcing through various models

Long Term Open Access agreements totaling

12,375 KW

Solar Power



# Financial Snapshot



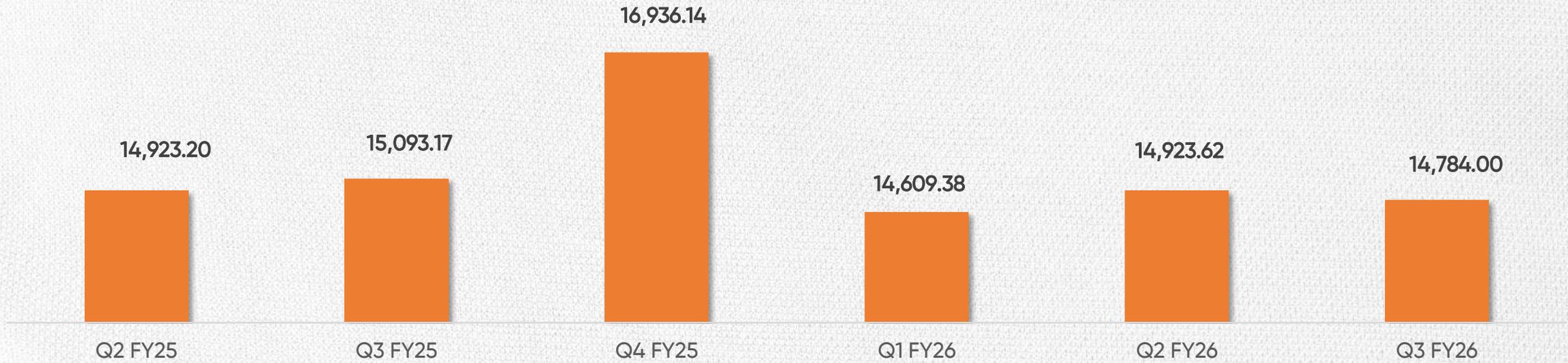
| Particulars<br>(Consolidated) | Q3     |        | Growth (%) | Q2     | Growth (%) | 9M     |        | Growth (%) |
|-------------------------------|--------|--------|------------|--------|------------|--------|--------|------------|
|                               | FY26   | FY25   | Y-o-Y      | FY26   | Q-o-Q      | FY26   | FY25   | Y-o-Y      |
| Total Revenue                 | 19,709 | 16,401 | 20.17%     | 16,656 | 18.33%     | 54,626 | 45,389 | 20.35%     |
| EBITDA                        | 1,943  | 1,786  | 8.77%      | 1,680  | 15.65%     | 5,213  | 3,629  | 43.64%     |
| Margin (%)                    | 9.86%  | 10.89% |            | 10.08% |            | 9.54%  | 8.00%  |            |
| Net Profit                    | 1,070  | 782    | 36.83%     | 794    | 34.76%     | 2,588  | 811    | 219.11%    |
| Margin (%)                    | 5.43%  | 4.77%  |            | 4.77%  |            | 4.74%  | 1.79%  |            |
| EPS                           | 4.54   | 3.63   |            | 3.42   |            | 11.13  | 3.77   |            |

| Particulars (Standalone) | Q3     |        | Growth (%) | Q2     | Growth (%) | 9M     |        | Growth (%) |
|--------------------------|--------|--------|------------|--------|------------|--------|--------|------------|
|                          | FY26   | FY25   | Y-o-Y      | FY26   | Q-o-Q      | FY26   | FY25   | Y-o-Y      |
| Total Revenue            | 19,523 | 16,369 | 19.26%     | 16,610 | 17.54%     | 54,356 | 45,355 | 19.85%     |
| EBITDA                   | 1,782  | 1,747  | 2.01%      | 1,633  | 9.12%      | 4,970  | 3,589  | 38.48%     |
| Margin (%)               | 9.13%  | 10.67% |            | 9.83%  |            | 9.14%  | 7.91%  |            |
| Net Profit               | 919    | 747    | 22.99%     | 756    | 21.56%     | 2,366  | 775    | 205.29%    |
| Margin (%)               | 4.71%  | 4.57%  |            | 4.55%  |            | 4.35%  | 1.71%  |            |
| EPS                      | 3.90   | 3.47   |            | 3.25   |            | 10.18  | 3.61   |            |

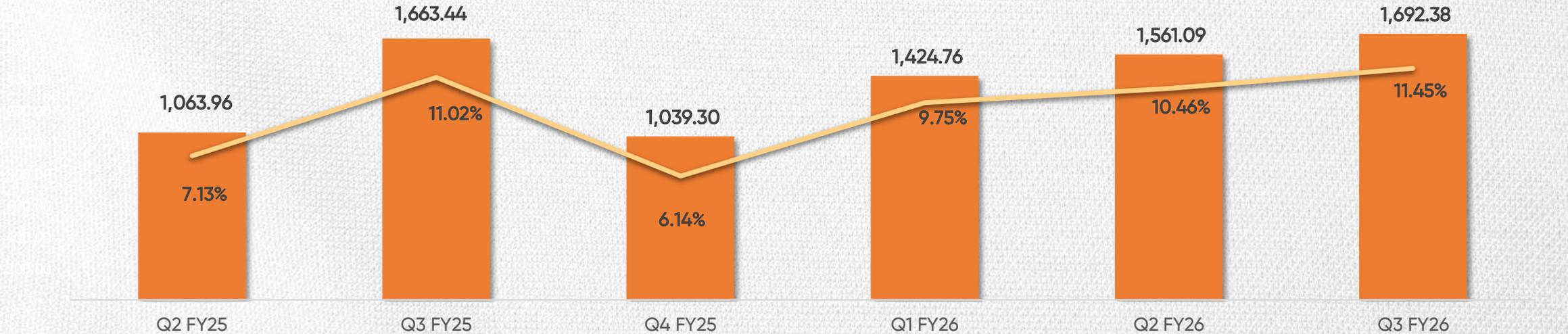
# Revenue & EBITDA Trend - Quarterly

INR in Lacs

### Revenue (Ex. Trading)



### EBITDA & EBITDA Margin(Ex. Trading)

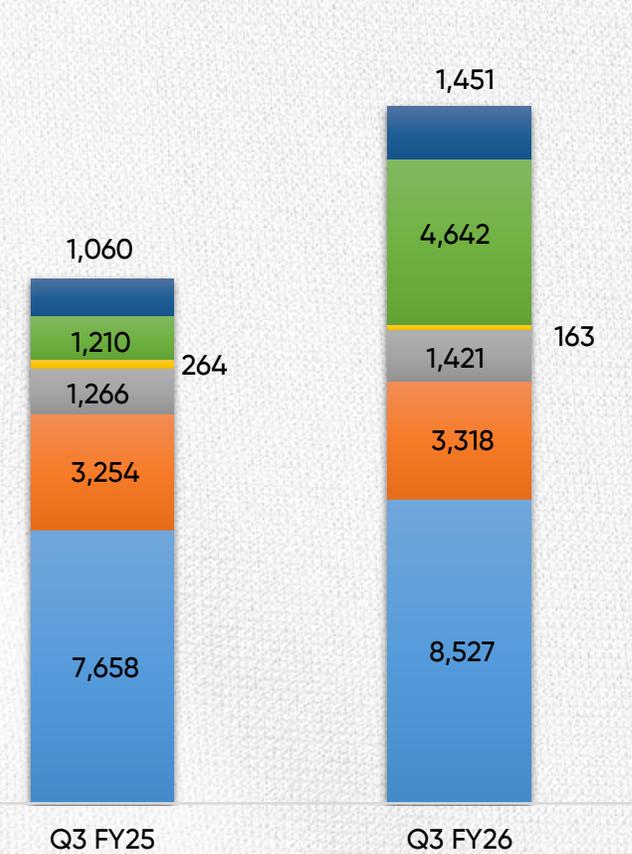


# Q3 FY26 Product Mix & Exports



### Products Wise Revenue Mix (₹)

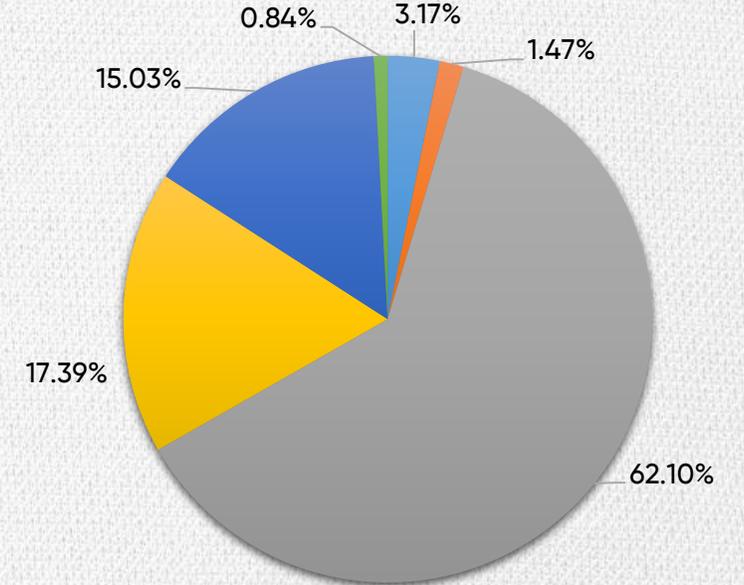
INR in Lacs



### Products Wise Volume Mix (MT)



### Continent Wise Exports (%)



■ FIBC    ■ Fabric    ■ MFY  
■ Small Bags    ■ Trading    ■ Others

■ FIBC    ■ Fabric    ■ MFY  
■ Small Bags    ■ Trading    ■ Others

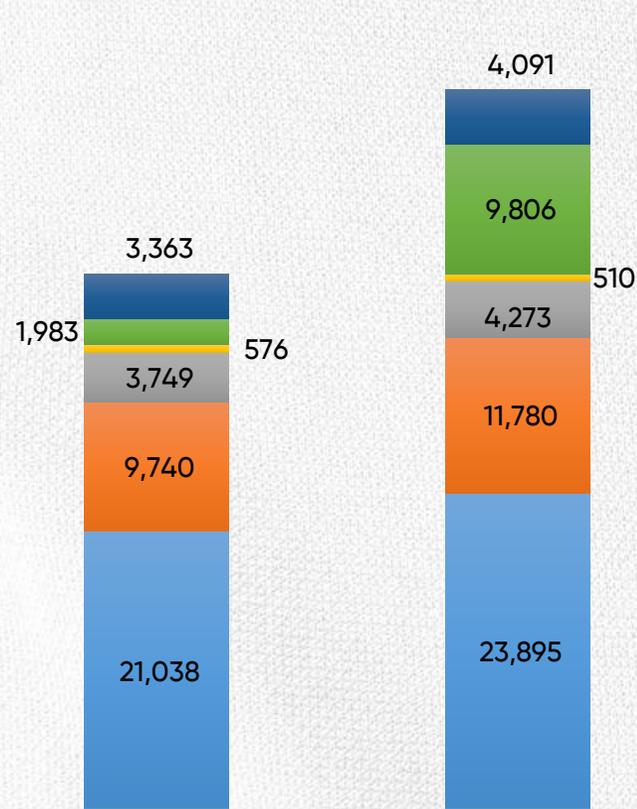
■ Asia    ■ Australia  
■ Europe    ■ South America  
■ North America    ■ Africa

# 9M FY26 Product Mix & Exports

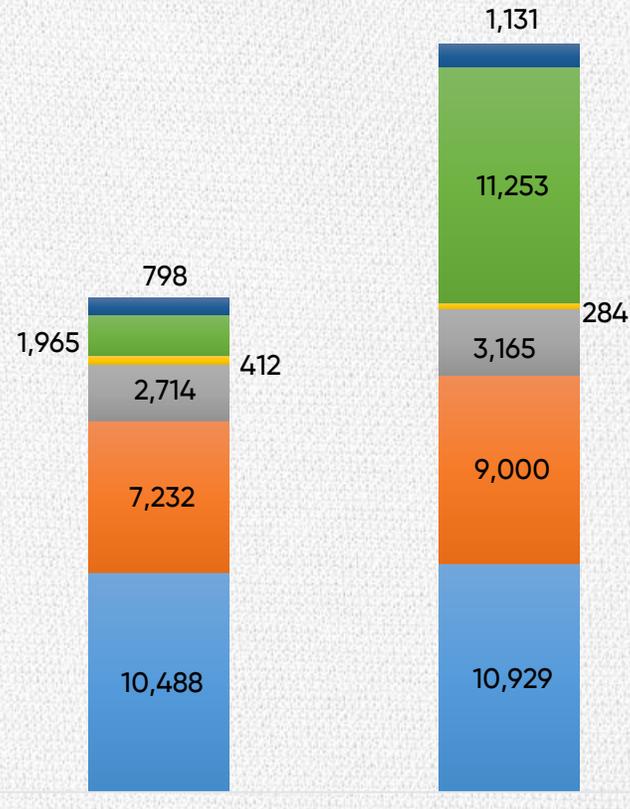


### Products Wise Revenue Mix (₹)

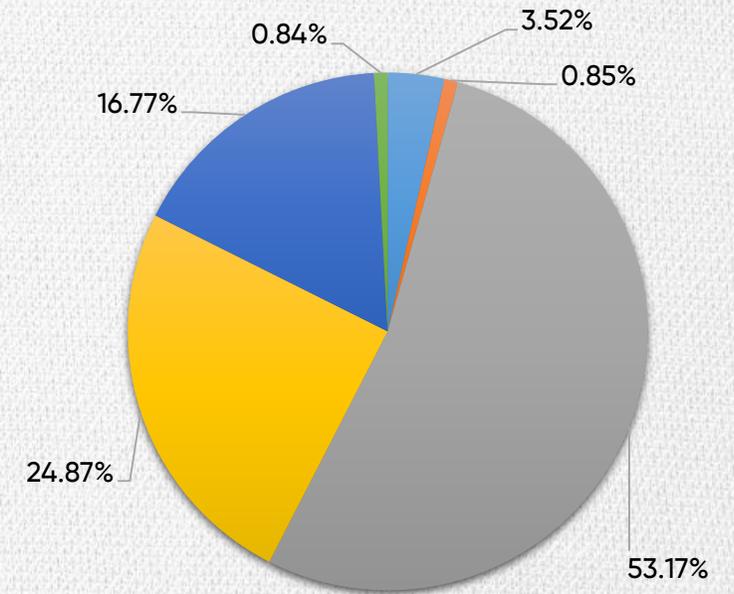
INR in Lacs



### Products Wise Volume Mix (MT)



### Continent Wise Exports (%)



# Way Forward...



## FIBC Remains the Core Growth Engine (B2B Backbone)

- Scale FIBC volumes through brownfield capacity expansion and higher utilisation
- Increased mix of food-grade, value-added and customised FIBCs
- Maintain export-led growth with focus on regulated markets



## Entry into B2C-Linked Premium Applications

- Leverage premium PP yarn and non-woven fabrics for high-value consumer applications.
- Focus on technology- and sustainability-driven use cases with higher margins.
- Access B2C markets through OEM and brand partnerships.



## Europe-Led Export & Brand-Led Growth

- Deepen presence in Europe via UK acquisition and Italy JV
- Enable closer customer engagement, better pricing control and faster product development
- Position Kanpur Plastipack as a premium solutions provider, not just a supplier



## Disciplined, Capability-Aligned Diversification & Capital Allocation

- Disciplined, Capability-Aligned Diversification & Capital Allocation
- Expand into non-woven and specialty textiles in a phased, demand-led manner, aligned to existing capabilities
- Prioritise brownfield, fast payback investments while maintaining balance-sheet strength and credit discipline

# Thank You

For further information, please contact  
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