Kanpur Plastipack Limited





KPL at a Glance



Established in 1971, Kanpur Plastipack Limited today is one of the world's leading manufacturers and exporters of FIBCs and bulk bags, delivering a diverse range of superior quality products to

its global customers.

We offer fully integrated industrial bulk packaging solutions ranging from Flexible Intermediate Bulk Container (FIBC), Woven Sacks to Polypropylene (PP) high tenacity Multifilament Yarn (MFY). With our world-class facility, proven expertise and deep domain knowledge, we strive to create a differentiated standing in our segment. Our manufacturing processes conform to international standards, reaffirming our commitment to excellence across operations.



Pillars of Success







products







Fully integrated facility



Portfolio of diverse products



Trusted brand



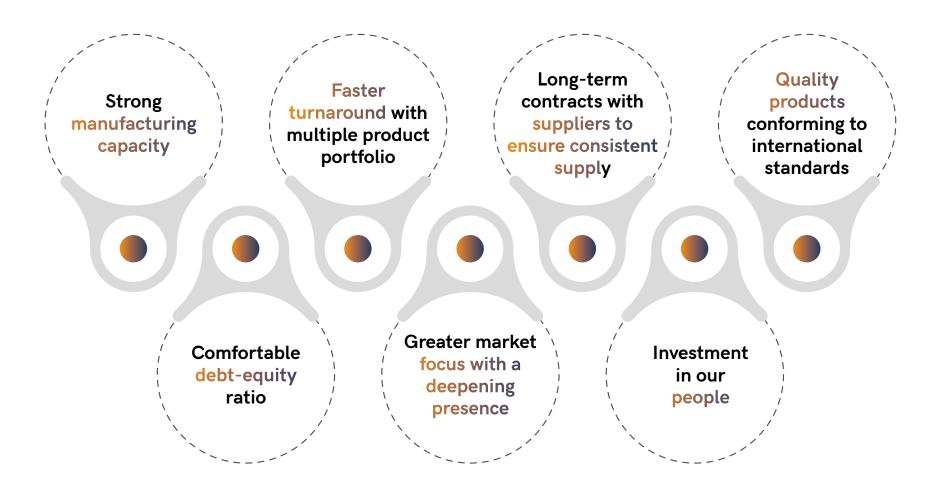
State-of-art manufacturing facility with modern machinery





Growth Drivers





Quarter on Quarter Analysis



| Particulars | Q1 FY 2021 (₹ in Lakhs) | Q4 FY 2020 (₹ in Lakhs) | Growth |
|---------------|-------------------------|--------------------------------|---------|
| Total Income | 7,791.70 | 8,556.96 | (8.94)% |
| РВТ | 645.61 | 3.50 | 18,346% |
| PAT | 384.31 | 47.89 | 702.50% |
| EBITDA Margin | 12.45 | 6.54 | 93.02% |
| EPS (in ₹) | 2.69 | 0.34 | 691.18% |

Year on Year Analysis



| Particulars | Q1 FY 2021 (₹ in Lakhs) | Q1 FY 2020 (₹ in Lakhs) | Growth (in %) |
|-------------------|-------------------------|-------------------------|---------------|
| Total Income | 7,791.70 | 7,800.69 | (0.12) |
| РВТ | 645.60 | 203.67 | 216.99 |
| PAT | 384.31 | 141.47 | 171.66 |
| EPS (₹ per share) | 2.69 | 1.00 | 169 |

Key Ratios



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Q1 FY 2021

Q4 FY 2020

Current Ratio (in times)

1.46

1.37

Debt-Equity Ratio (in times)

0.52

0.50

Debt Service
Coverage Ratio (in times)

0.61

0.58

Total Outstanding Liability to EBITDA (in times)

13.13

23.11

EBITDA Margin (in %)

12.45

7.70

Key Differentiators



The Company is on track to regain its profitability helped by prudent raw material prices and cost cutting measures already undertaken

Enhanced capacities and certified state of art facilities paved way to cater growing consumer demand and expectations

By venturing into new territories and markets, we are constantly strengthening our foothold in our segment Innovating and improvising product offerings to meet changing customer requirements

With an aim to augment productivity, operation and efficiency, we continue to make investments in human capital

Received Grade A
BRC certification
for new unit of
manufacturing food
grade packaging
material, enabling us
to deliver certified
products to the food
industry as well

As a responsible business entity, we continue to invest in conventional CSR spends and promote environmental sustainability

Operational

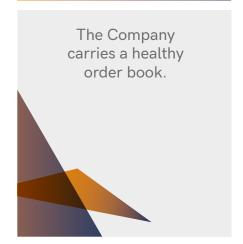


Company resumed its operations w.e.f. 3rd of April, 2020 and since then operations are stabilizing.

An extensive protocol has been put in place for the health and safety of all the workers and Staff members.

The Company achieved nearly 90% of its capacity utilization in June and the current month of July is likely to close with an even better performance.

Improved planning and better efficiencies have led to higher production levels.



Stepping up - our response to Covid-19



Due to the sudden outbreak of Covid-19 and the subsequent nationwide lockdown, our business operations were largely impacted due to disruptions in production and the supply chain. Lack of manpower also added to our difficulties during this period. However, we undertook efforts to resume

operations partially from 3rd April, 2020 after receiving requisite permissions from the district administration. It helped us to start production and stabilize sales channels.





To ensure safety and security of the workers and other staff, we have enforced stringent health and safety protocols at all our facilities. Our efforts include:

- Regular sanitization of premises and vehicles
- Maintenance of social distancing at workplace
- Reinforcing the use of masks and sanitizers along with a strict emphasis on hand washing at regular intervals
- Receiving regular health updates from employees and their families
- Implementation of a graphical SOP to enable better understanding of safety protocols
- Encouraging employees to install Aarogya Setu App

We continue to monitor the situation closely and follow all directives from the administration to ensure safety and welfare of our employees, which remain a prime concern for us. We have also made significant attempts to extend a helping hand to community welfare programs. We engaged in the following initiatives:

- Distribution of face masks and sanitizers to administrative authorities
- Distribution of Certified PPE Kits to Central Industrial Security Force (CISF), Lucknow Airport and to Sanjay Gandhi Post Graduate Institute of Medical Science (PGI), Lucknow
- Donation of refrigerators to Medical College, Kanpur
- Donation of ₹ 5,00,000/- to the Chief Minister's Relief Fund

Looking Ahead



We strive to build mutually beneficial, long-term relationships with our stakeholders including customers and suppliers

reputation, quality offerings and a diverse product portfolio, we are determined to sustain our future position

Leveraging our strong brand

With increased manufacturing capabilities, we aim to continue our organic growth and sustain operational excellence

Diversifying our offerings to cater to different industries and segments across the globe.

Thank you



D 19-20, Panki Industrial Area, Kanpur 208 022

Tel: +91 512 2691113 - 116

Fax: +91 512 2691117

Email: secretary@kanplas.com CIN: L25209UP1971PLC003444

www.kanplas.com