



17th May, 2025

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1,
G Block, Bandra – Kurla Complex,
Bandra (East), Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

Sub:- Investor Presentation on Financial Results for the Quarter and Financial Year Ended March 31, 2025

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for the Quarter and Financial year ended March 31, 2025

The aforesaid Investor Presentation shall also be available on the website of the Company at www.kanplas.com

Please take this on record and oblige.

Thanking You.

Yours Faithfully,
For **Kanpur Plastipack Limited**

(Ankur Srivastava)
Company Secretary

Encl: A/a

Manufacturers & Exporters:

Flexible Intermediate Bulk Container (FIBC) | PP Multifilament Yarn | UV Master Batches | Fabrics | CPP Films
CIN: L25209UP1971PLC003444



D-19, 20 Panki Industrial Area,
Kanpur-208022, India



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Kanpur Plastipack Limited

Investor Presentation

For the Quarter and Financial Year ended 31st March, 2025



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Disclaimer

This presentation is prepared by Kanpur Plastipack Limited (the "Company") for general information purposes only, without regard to specific objectives, suitability, financial situations and needs of any particular person and does not constitute any recommendation or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution or offer form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein. Nothing in this presentation is intended by the Company to be construed as investment, legal, accounting or tax advice.

This presentation may contain certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates. These forward-looking statements are based on our current beliefs, expectations and intentions as to facts, actions and events that will or may occur in the future. Such statements generally are identified by forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," "will" or other similar words.

A forward-looking statement may include a statement of the assumptions or basis underlying the forward-looking statement. We have chosen these assumptions or basis in good faith, and we believe that they are reasonable in all material respects. However, we caution you that forward-looking statements and assumed facts or bases may vary from actual results, and the differences between the results implied by the forward-looking statements and assumed facts or basis and actual results can be material, depending on the circumstances.



KPL At a Glance

- ➔ Established in 1971, with a legacy spanning three generations
- ➔ One of the world's leading manufacturers and exporters of FIBCs, Bulk Bags and MFY delivering a diverse range of superior quality products to its global customers.
- ➔ A fully integrated provider of industrial bulk packaging solutions
- ➔ Diverse product portfolio, including FIBCs, PP fabrics, woven sacks, MFY and UV masterbatches.
- ➔ Significant reduction of debt, strengthening the balance sheet
- ➔ World-class infrastructure aligned with international quality standards
- ➔ In-house ERP system designed for process automation and real-time decision-making
- ➔ 50% of total energy consumption sourced from solar power
- ➔ The oldest surviving Company in India's Raffia industry.



Company Overview

Who We Are

Kanpur Plastipack Limited (KPL) is well known for its expertise in designing top-tier bulk packaging solutions that are tailored to the specific demands of its global clientele. The Company consistently monitors customer demand to ensure the timely delivery of quality products.

Our Ethos



Vision

Our vision is to enhance the lives of business communities through technologically advanced packaging solutions and a value-driven partnership.



Mission

Our mission is to inspire, innovate and bring forth a tangible change in market leadership through customer satisfaction and global partnerships.



Values

- Deliver what is Promised
- Embrace Challenges
- Process Oriented
- Agility
- Committed

50+

Years of experience

60+

Countries

30+

Years of export experience

375+ Cr.

Market Cap as on 14. 05. 2025

5

Manufacturing units

Product Portfolio

➔ Kanpur Plastipack Limited is a distinguished name in the Industrial Bulk Packaging sector. Renowned for its high quality Flexible Intermediate Bulk Containers (FIBCs), PP Multifilament Yarn (MFY), PP Woven Fabrics, UV Masterbatches, Kanpur Plastipack is steadily expanding its product portfolio.

FIBCs/ Jumbo bags



Type A



Type B



Type C



UN-certified FIBC



Food-grade Bag



rPP FIBC

Webbing



MFY webbing



PP Fabrilated webbing



PP monofilament webbing




Multifilament webbings


UV masterbatch




Yarns




PP multifilament yarn



Crimp yarn



Taslan Yarn



Monofilament yarn

Body bags



Fabrics



PP woven fabric



Sulzer fabric



Circular fabric



Ventilated fabric

PP woven sacks



Filler cord



Net- Baffle



Liners



Industries Served

➔ KPL caters to a diverse range of industries, with product offerings tailored to meet the specific needs and operational requirements of each sector.

Food industry

FIBC bags are engineered to ensure safe, hygienic, and cost-effective transportation of food-grade products.

Mining and Minerals industry

FIBC bags are designed to withstand the rugged conditions of storage and transport in the mining sector.

Chemicals

FIBC bags offer the strength and chemical resistance necessary for the safe handling, storage and transportation of various industrial chemicals.

Agriculture

FIBC bags support the efficient transportation of dry and free-flowing agricultural materials such as seeds and fertilisers.

Resins

For resins like epoxy, polyester and phenolic, FIBC bags provide contamination-free handling and secure transportation.

Construction

FIBC bags offer a durable and efficient packaging solution to ensure the safe handling and movement of construction materials across the supply chain.

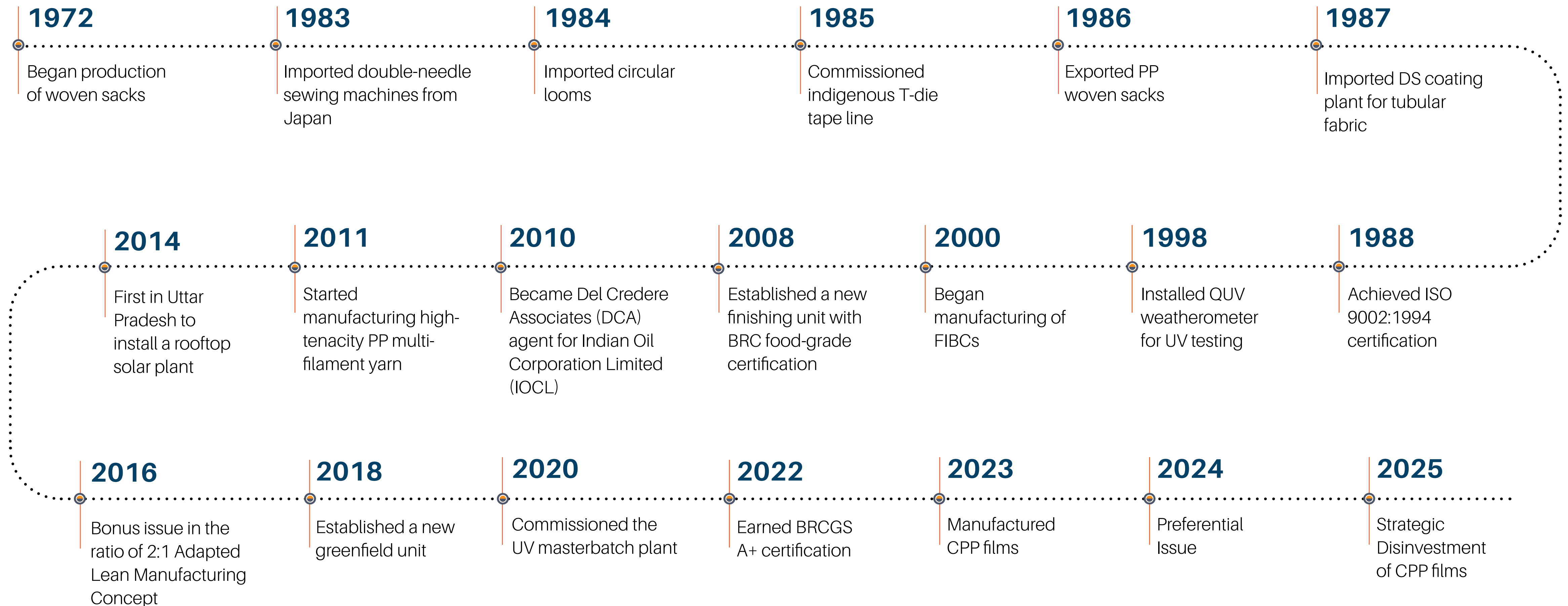
Disposal and Recycling

FIBC bags are engineered to safely handle and transport a variety of industrial waste with minimal risk.

Cement

High-quality FIBC bags ensure the secure storage and transportation of cement.

History and Heritage



Shareholding pattern

The Company had issued 17,60,000 warrants on 17.10.2024 to the promoters and non-promoters group at an issue price of ₹ 116.50 per warrant

- Upto 31st March, 2025, 10,08,000 warrants have been converted into equity shares.
- As on date, full 17,60,000 warrants have been converted into equity shares.
- The Company realised ₹ 20.50 Cr under the above preferential issue.
- The listing and trading of above shares is under process

The Company again proposed to issue 10,12,000 warrants to the promoters and non-promoters group at an issue price of ₹ 130 per warrants amounting to ₹ 13.15 Cr, subject to the approval of the shareholders.



CPP Divestment: Rationale, Impact & Way Forward

Strategic Rationale

- ➔ CPP was a non-core, low-margin business misaligned with long-term focus on the high-performing Raffia segment
- ➔ Divestment allows sharper focus on value-accretive segments and disciplined capital deployment
- ➔ Land and building of vacated premises will be utilized for existing core business expansion

Financial Impact

- ➔ Sale proceeds fully allocated to repay CPP-linked term loans making the transaction cash-positive
- ➔ Interest cost reduction to significantly enhance profitability and free up internal accruals
- ➔ Strengthened debt profile and improved credit metrics
- ➔ One time impairment loss amounting to ₹ 11.62 Cr on the sale of machineries of CPP has to be recognized

Way Forward

- ➔ Streamlined operations focused on margin-rich core business
- ➔ Raffia division to cover volume gap with targeted scale and improved productivity
- ➔ Stronger balance sheet positions company for long-term, sustainable growth

Concentrated and Debt Free

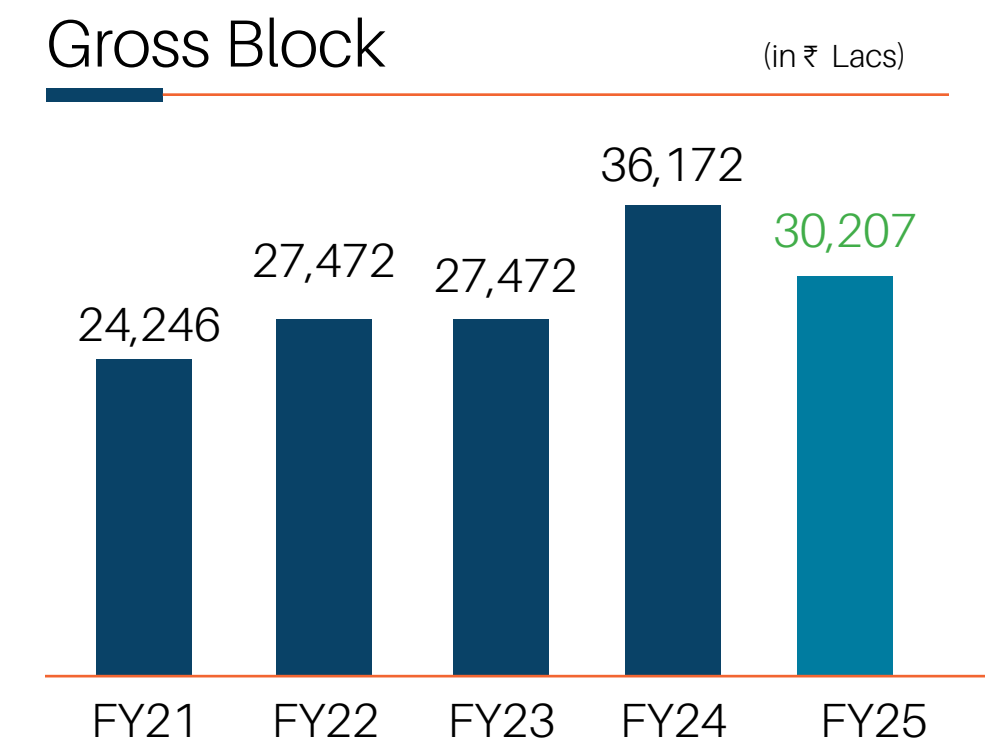
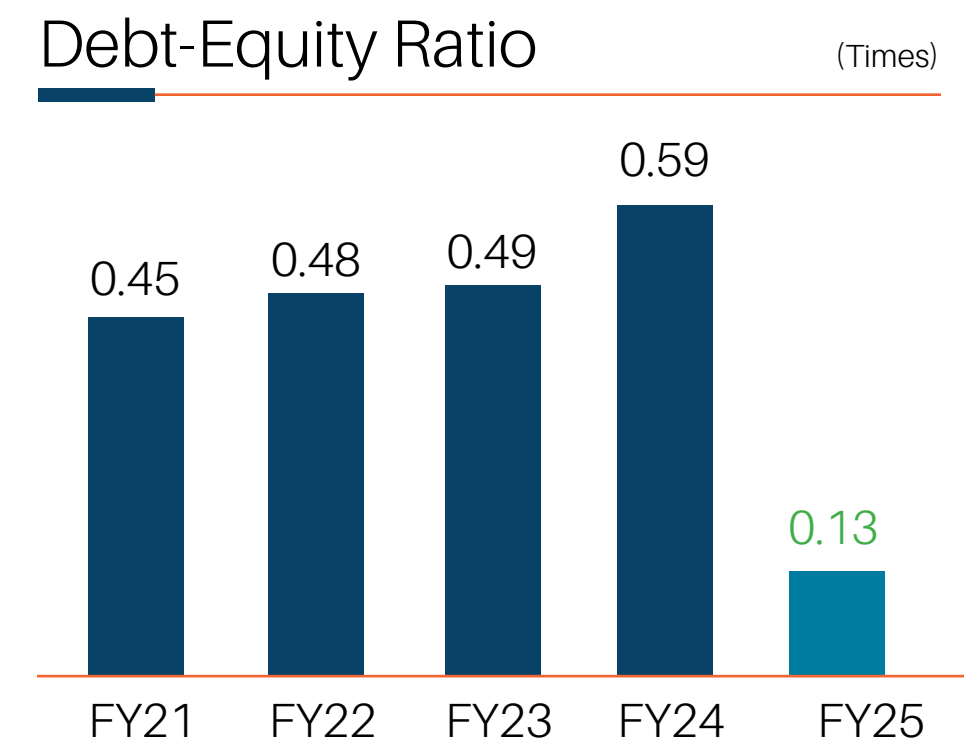
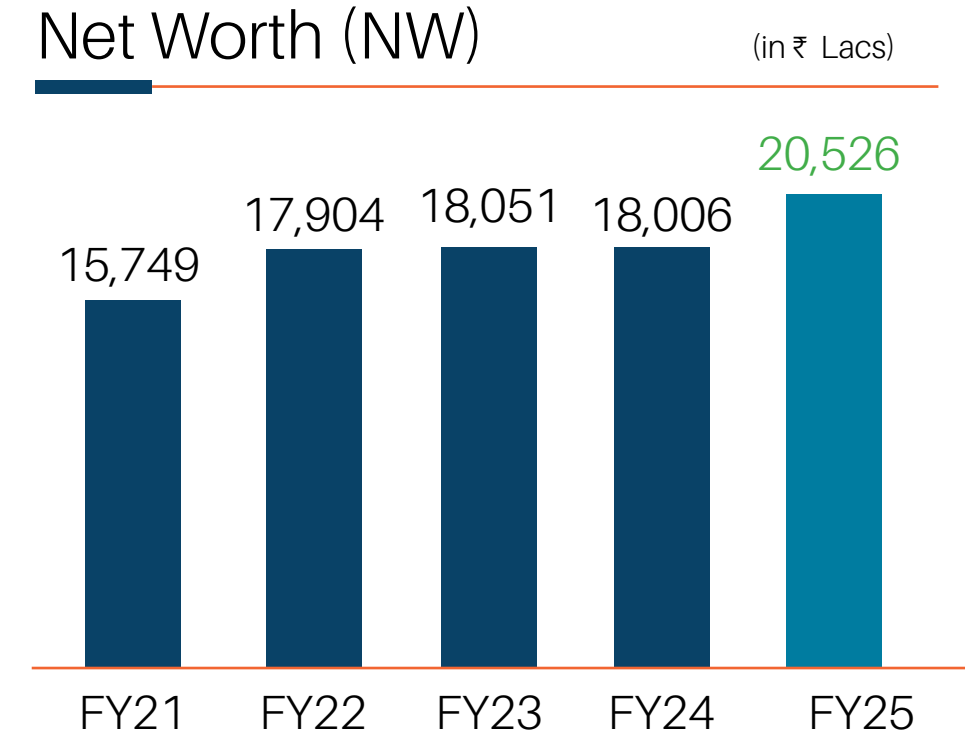
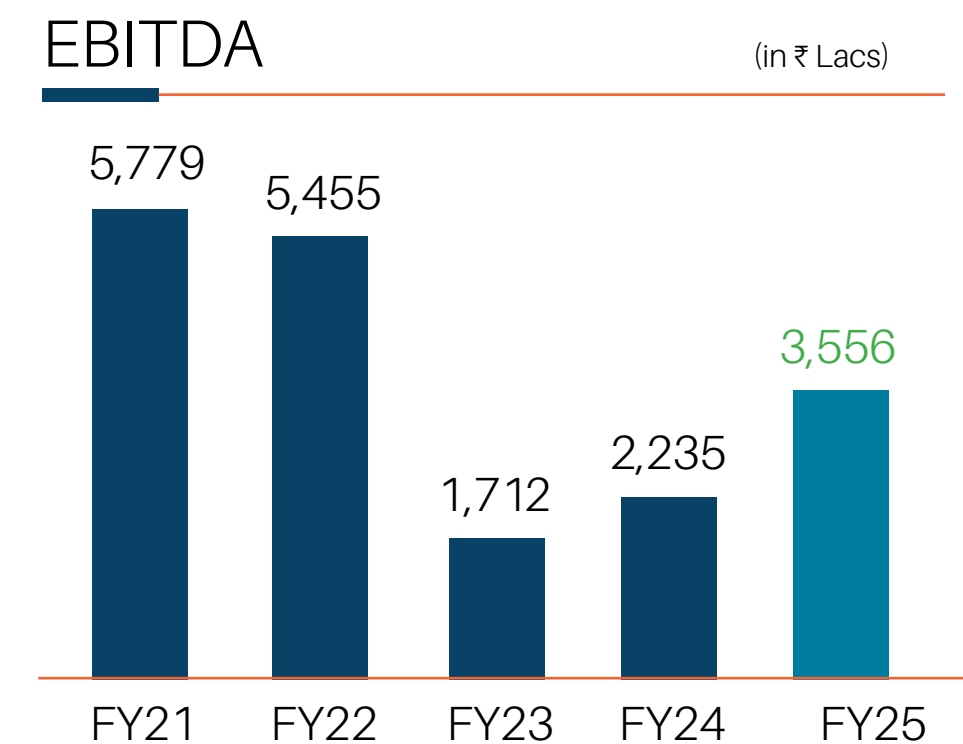
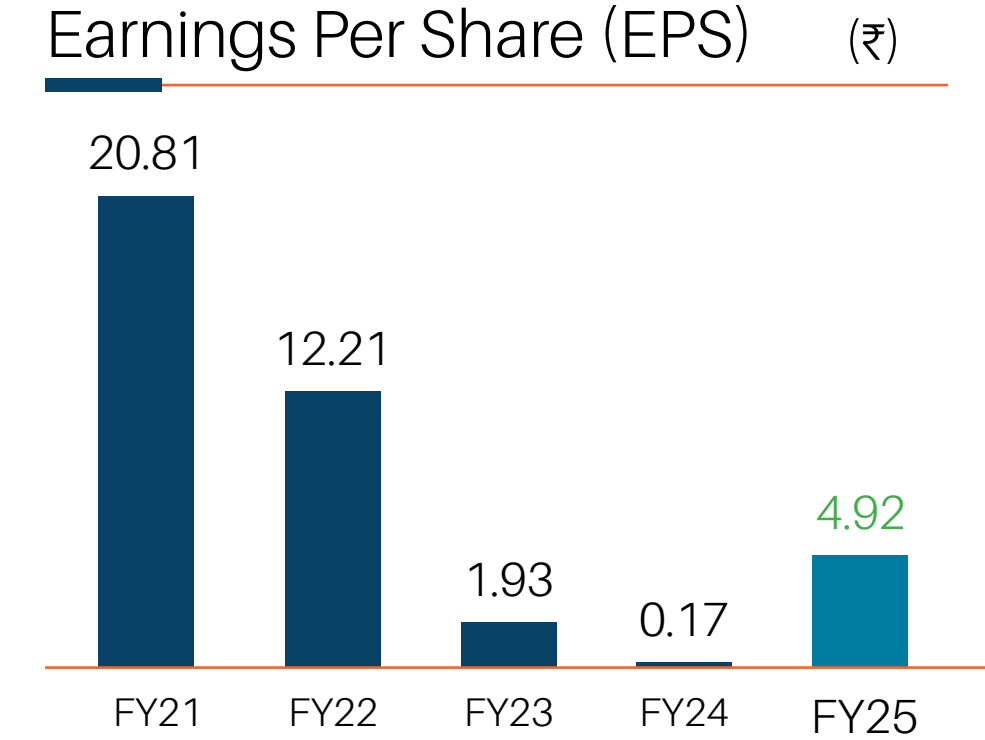
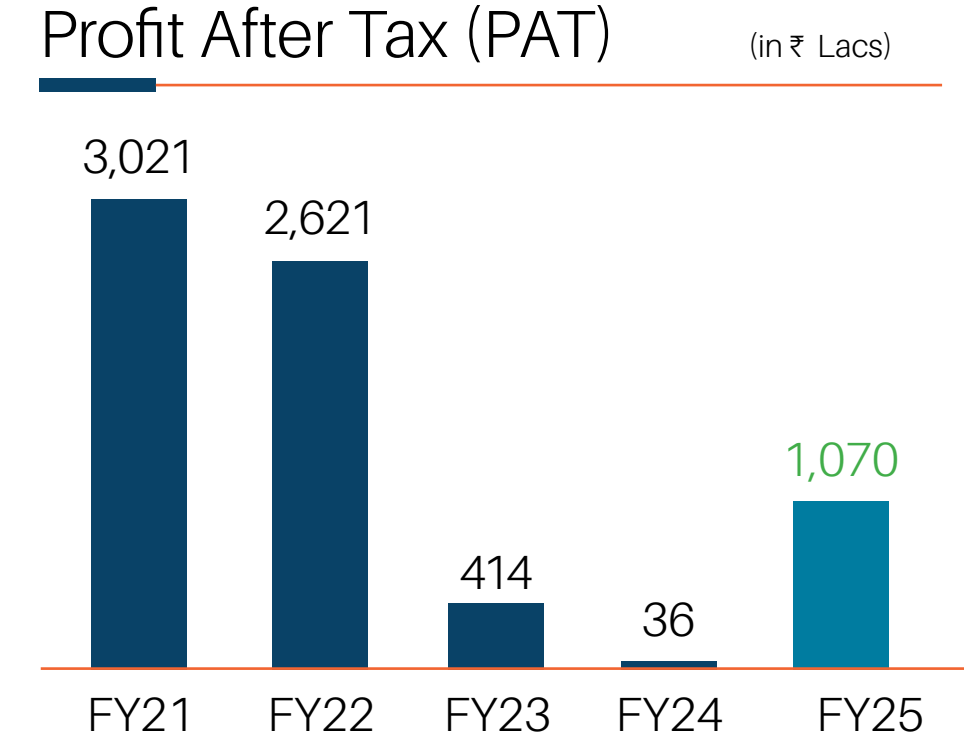
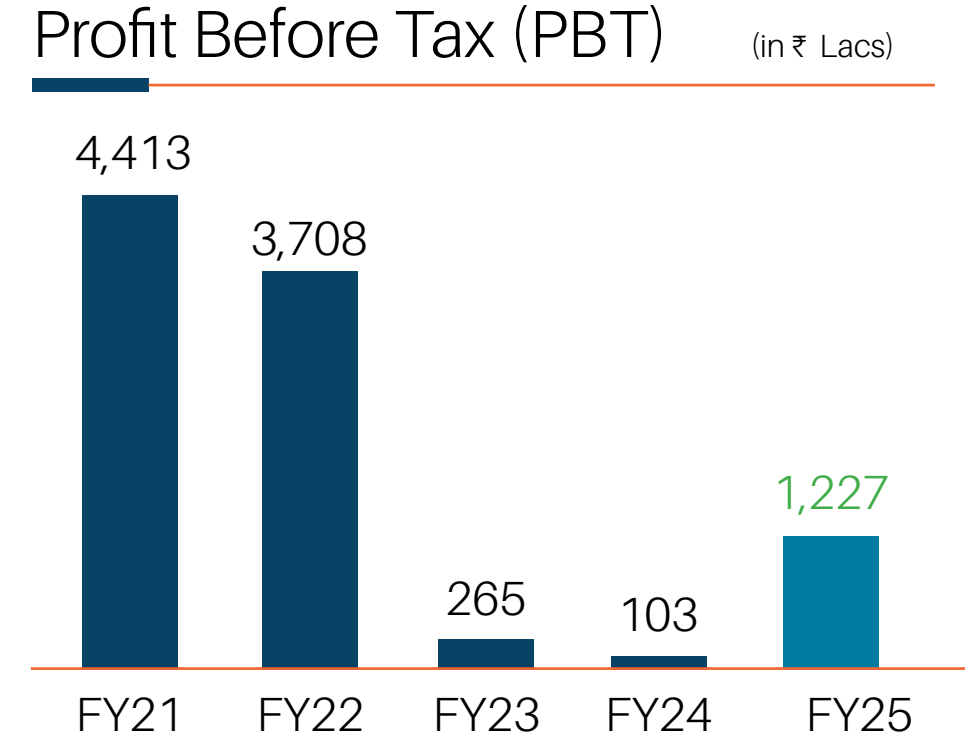
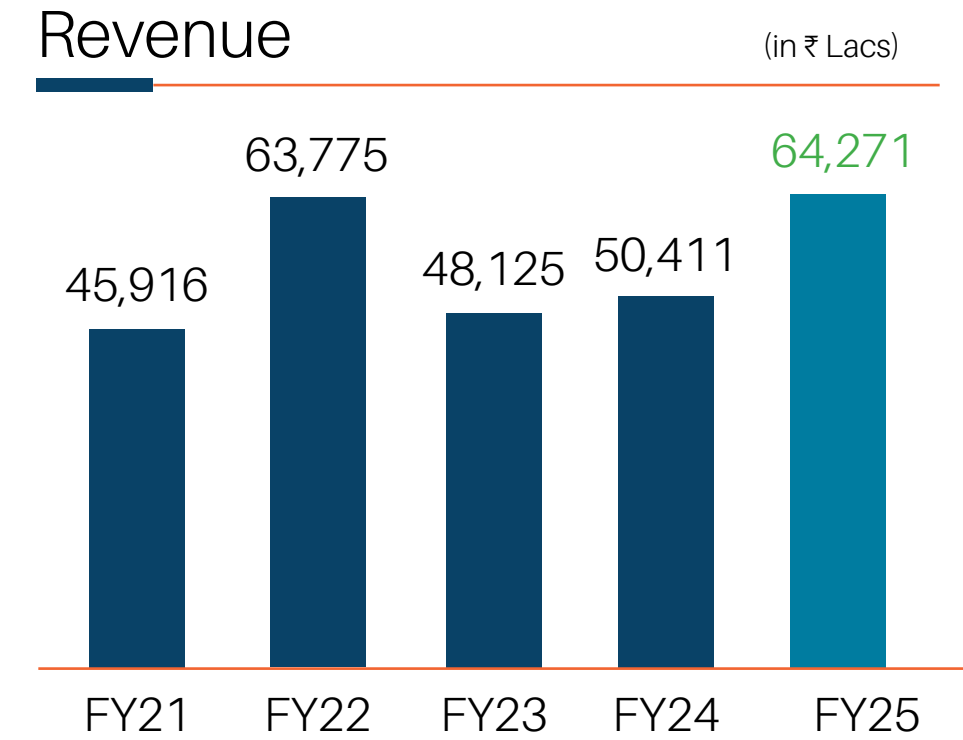
- ➔ The Company wishes to be debt free and accordingly a preferential issue of ₹20.50 Cr was made which is just completed
- ➔ A new preferential issue of ₹ 13.15 Cr is proposed. The above will further reduce the debt structure of the company
- ➔ Promoters' investment showcases their confidence in the Company's ability to perform better

Highlights for the Financial Year 2024-25

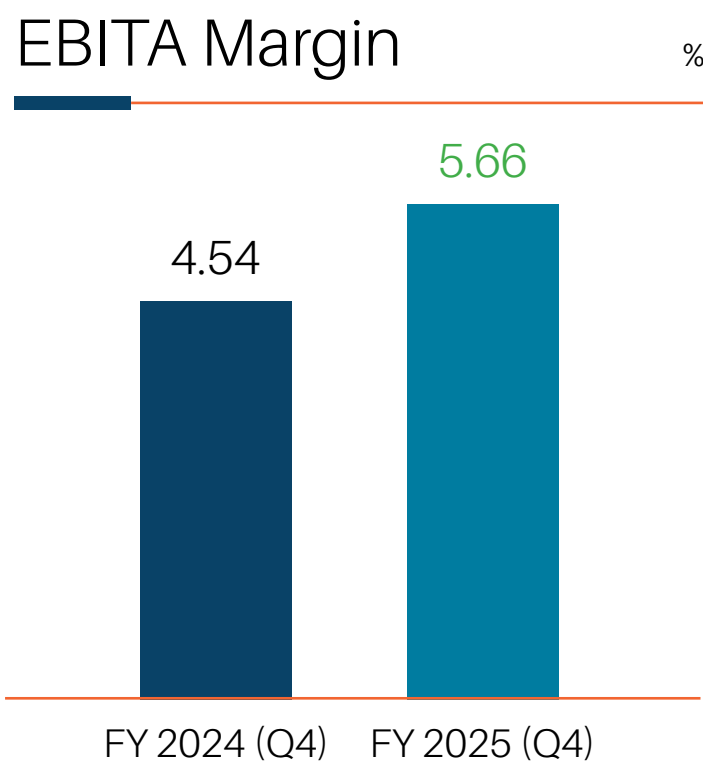
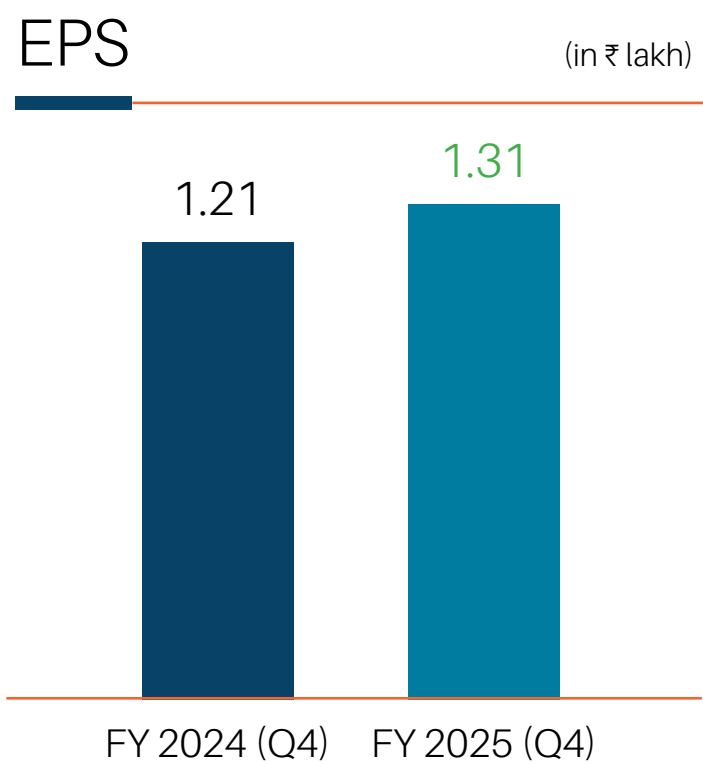
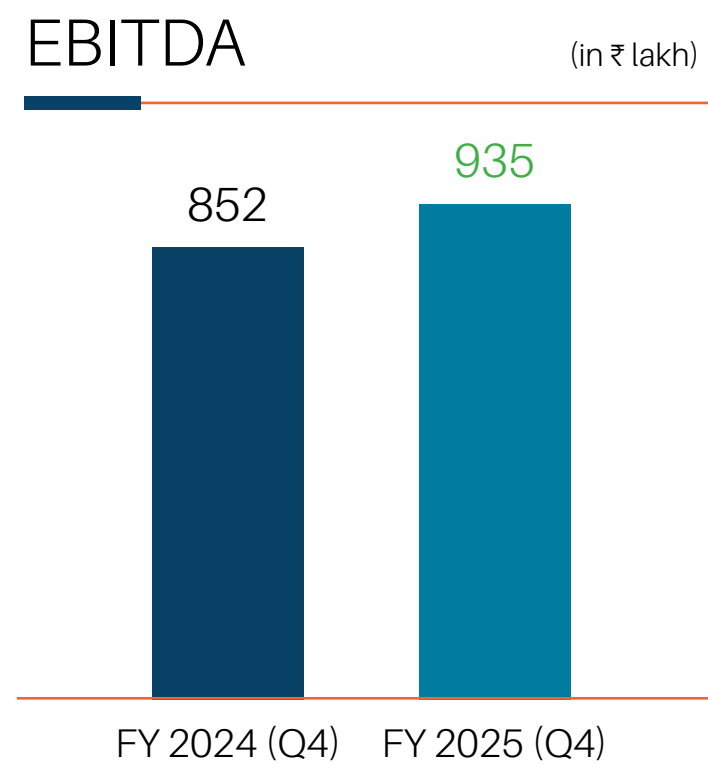
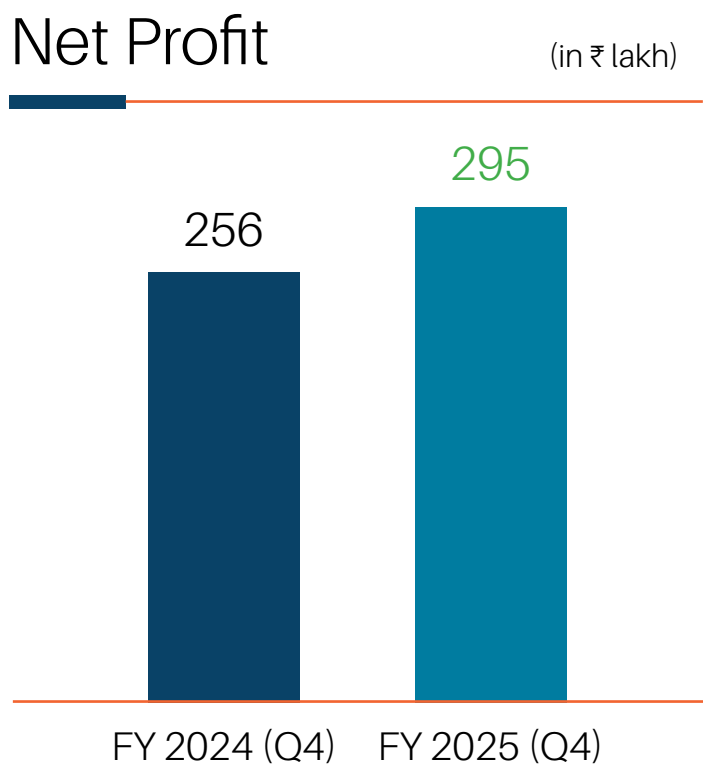
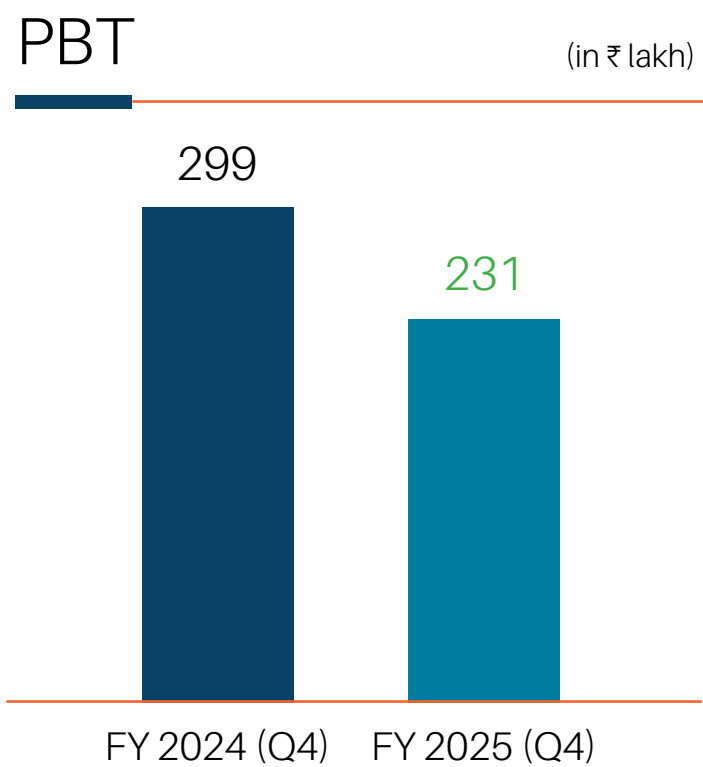
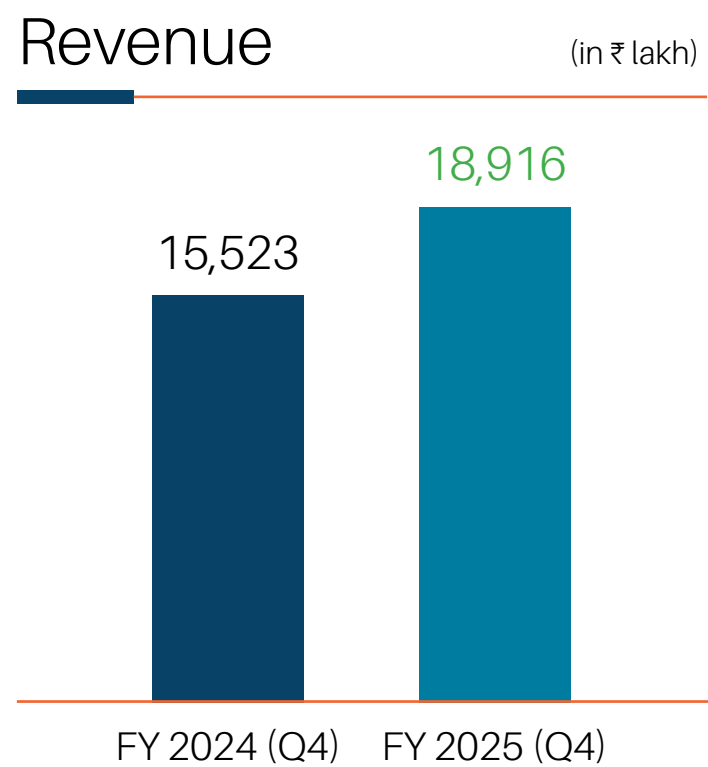
- Achieved record revenue of ₹ 600+ Cr
- Recorded a net profit of ₹ 10.70 Cr. against ₹ 0.36 Cr in the previous year
- Strong growth across key product segments
- Robust and expanding order book from global clients
- Long-term debt reduced significantly
- Strengthened balance sheet with improved interest coverage
- Strengthened EBIDTA Margin of 5.66% against 4.54% in the previous year
- Strategic disinvestment allows concentrated focus on core business
- Recognized a one time impairment loss at ₹ 11.62 Cr on sale of plant and machinery of CPP division.

↳ **A one-time accounting cost for a long-term operational advantage.** ↳

Performance Highlights



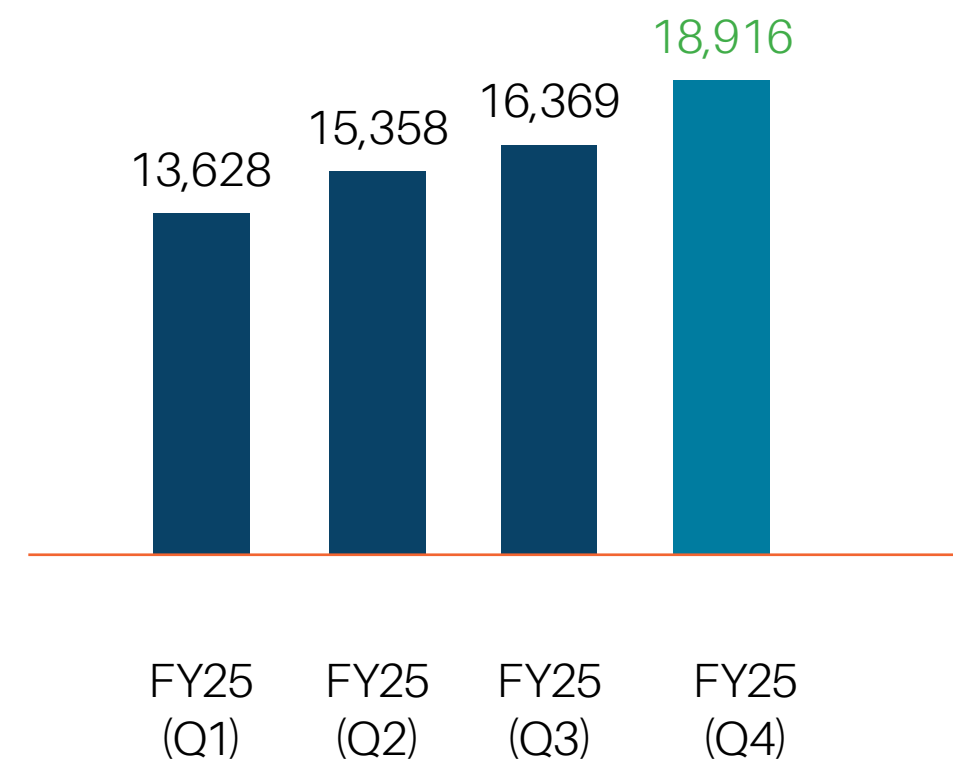
Quarterly Performance Highlights (Y-o-Y)



Quarterly Performance Highlights (Q-o-Q)

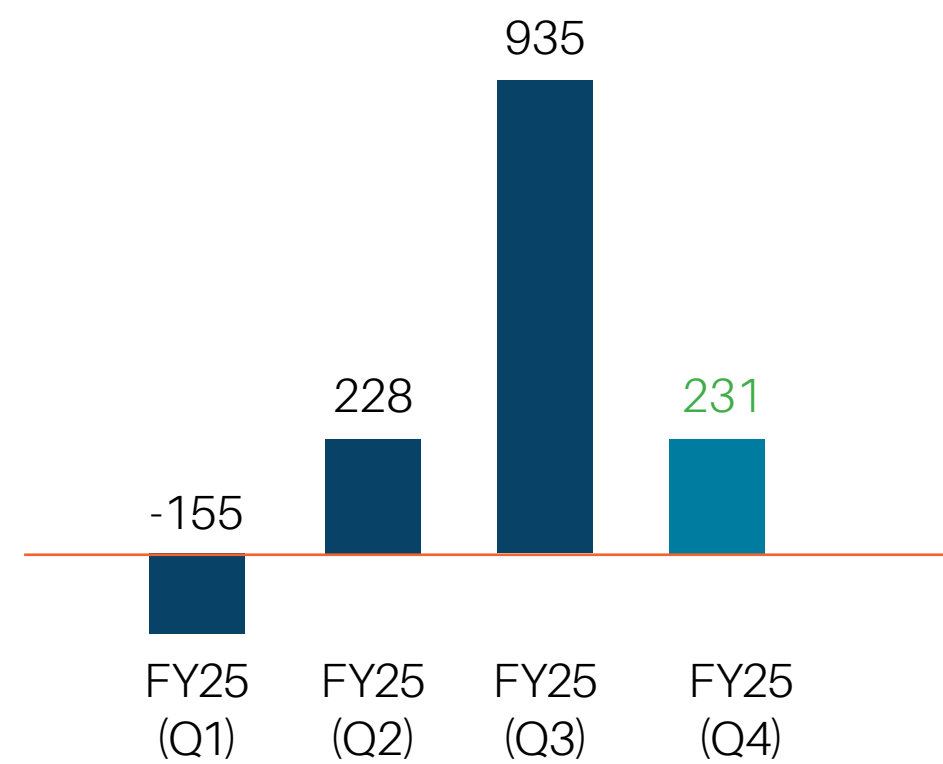
Revenue

(in ₹ Lacs)



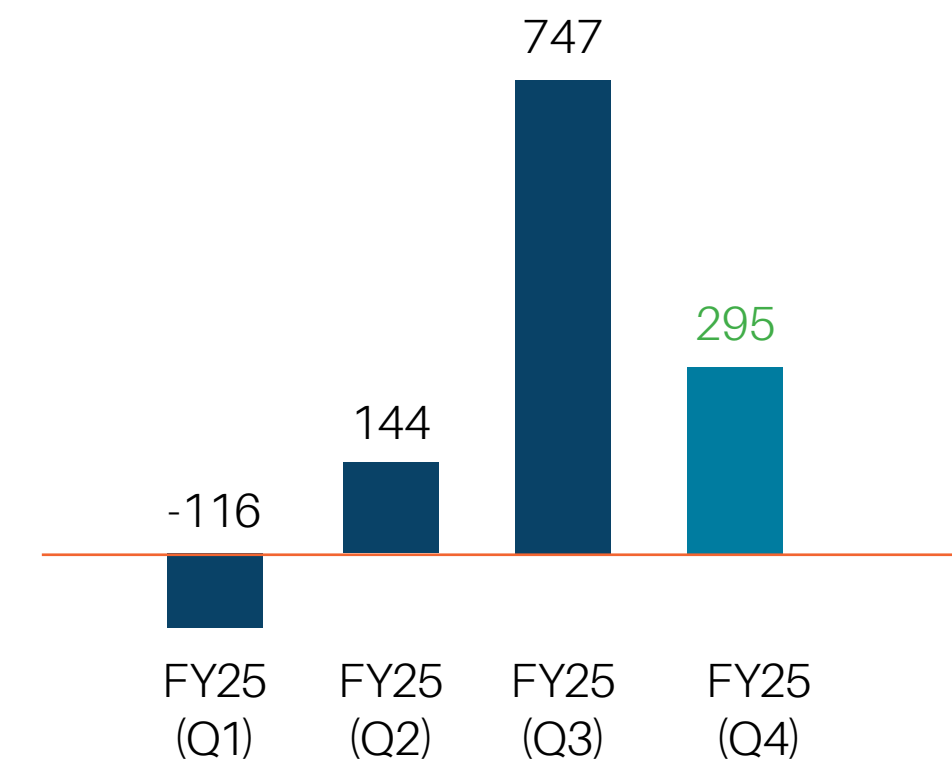
PBT

(in ₹ Lacs)



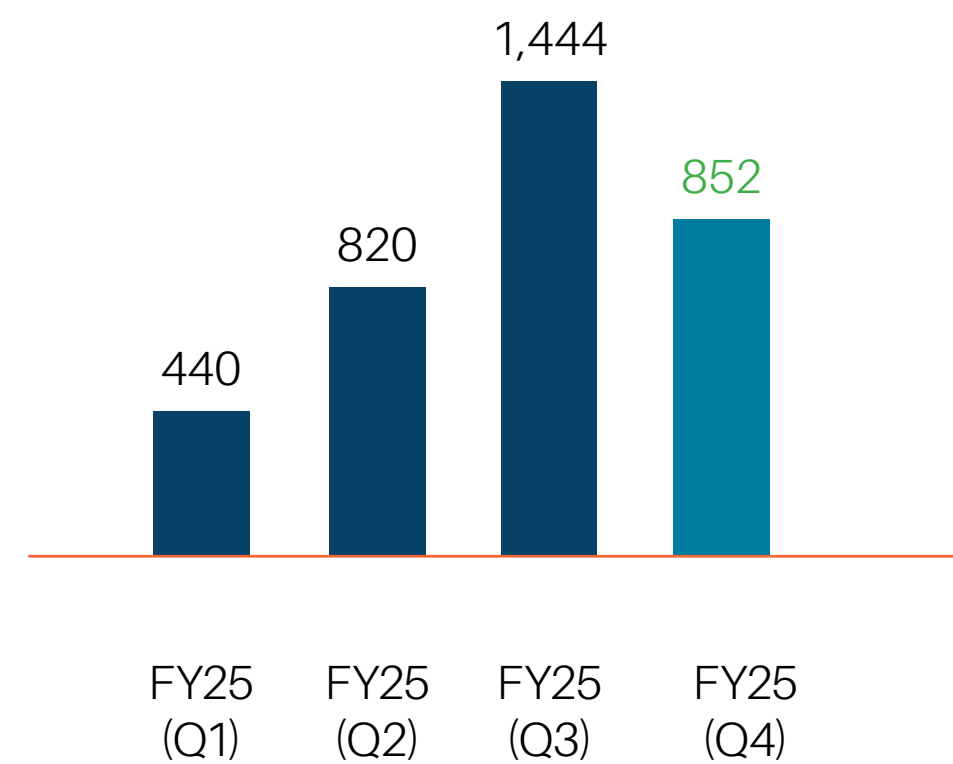
Net Profit

(in ₹ Lacs)



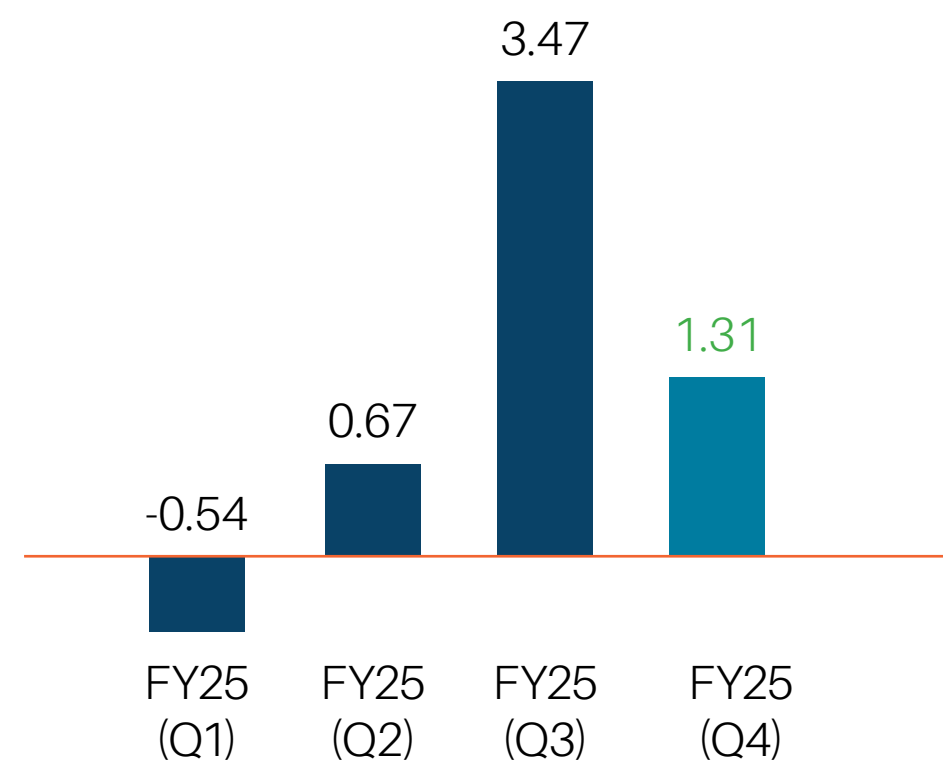
EBITA

(in ₹ Lacs)



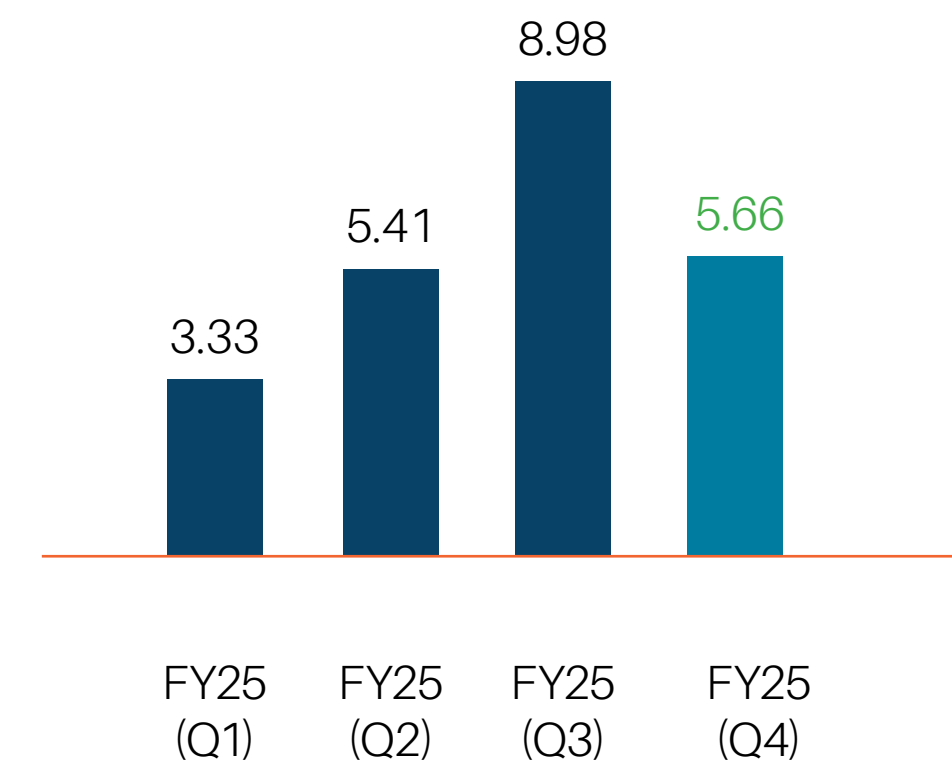
EPS

(in ₹ Lacs)



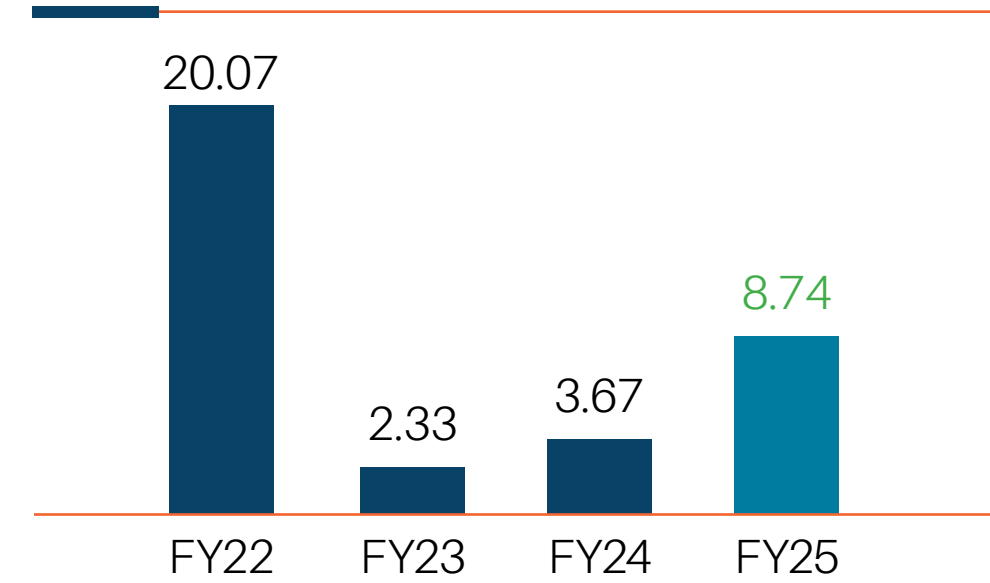
EBITA Margin

(in ₹ Lacs)

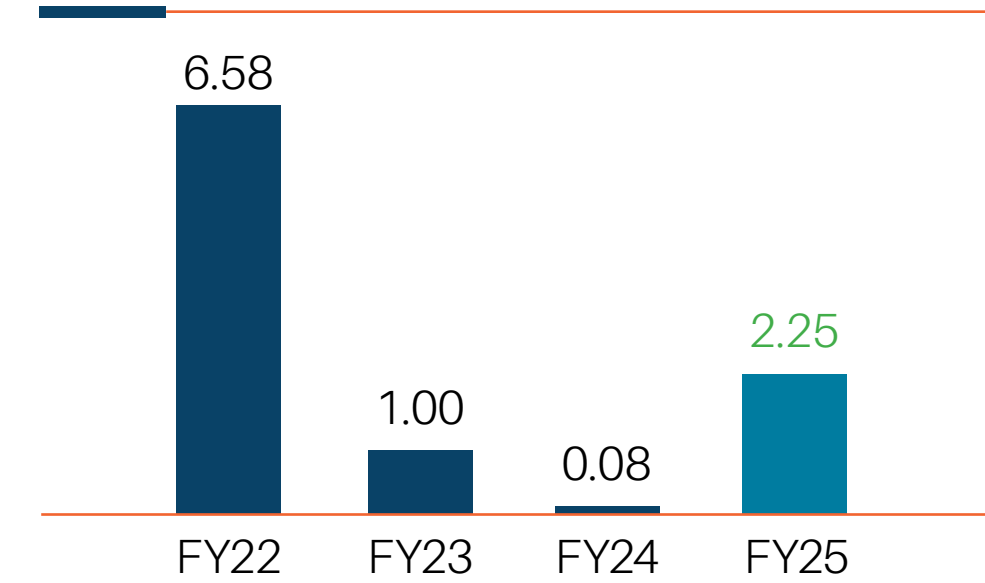


Ratio Analysis

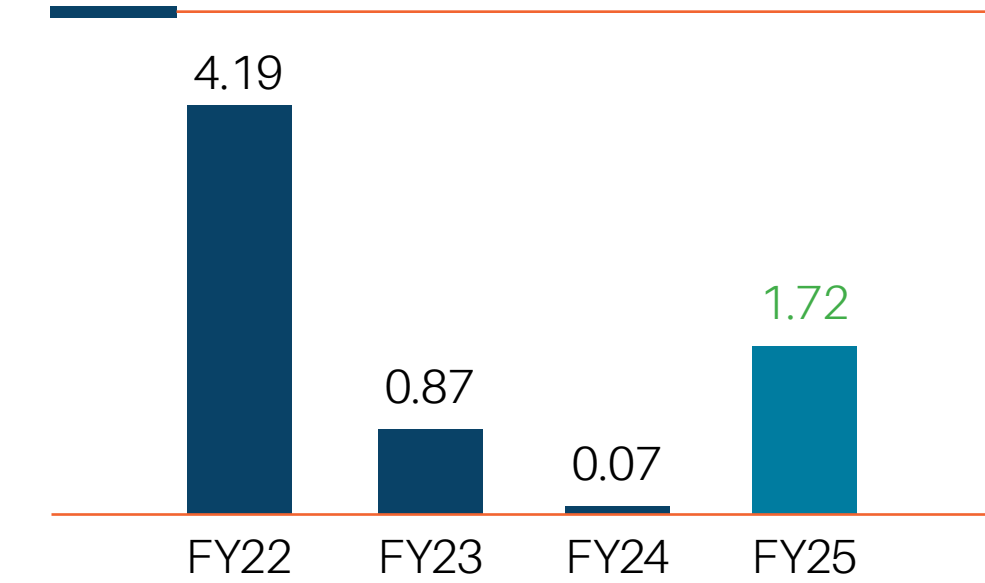
Return on Capital Employed



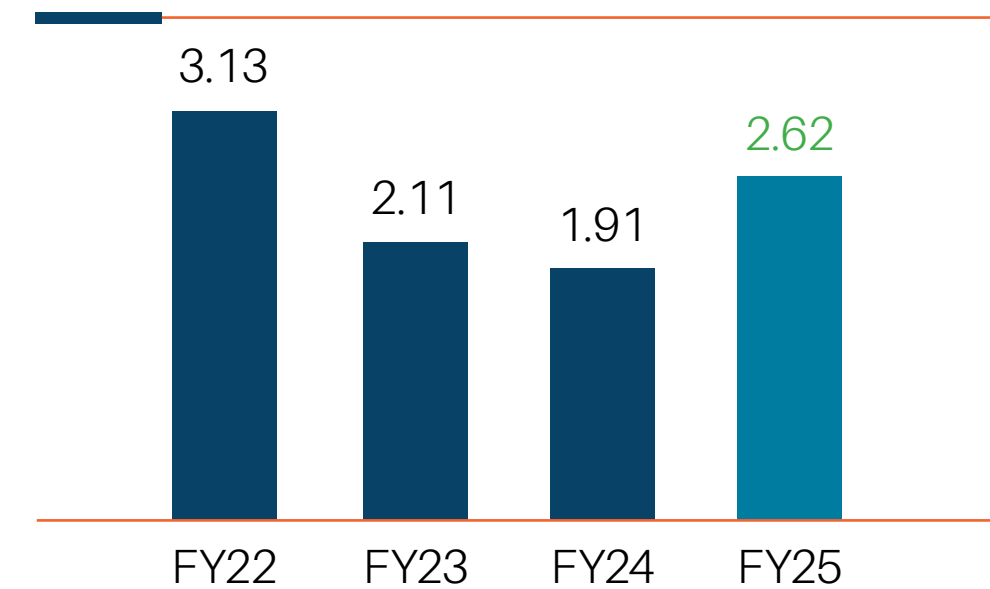
Return on Assets (ROA)



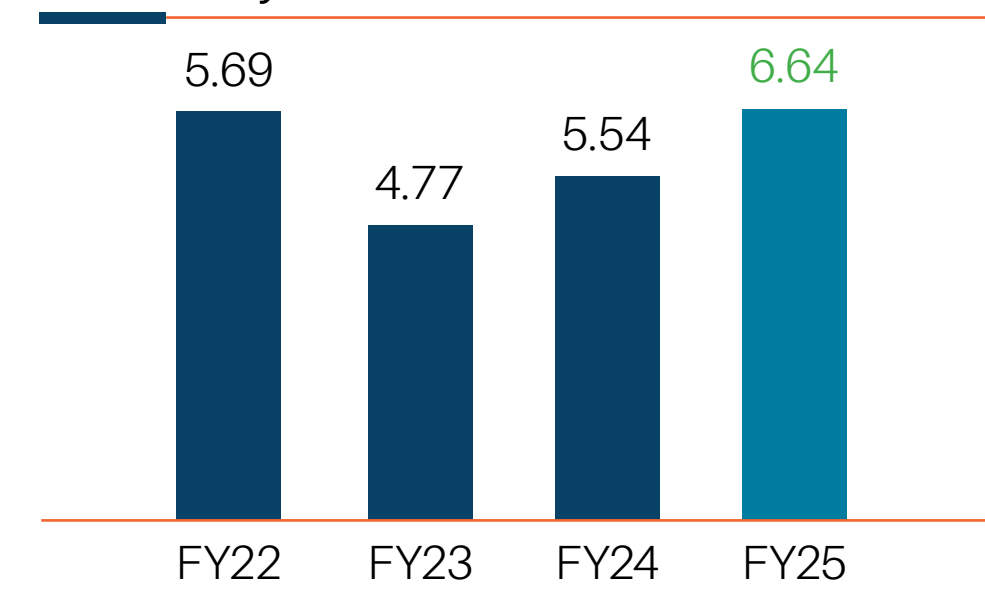
Net Profit Margin Ratio



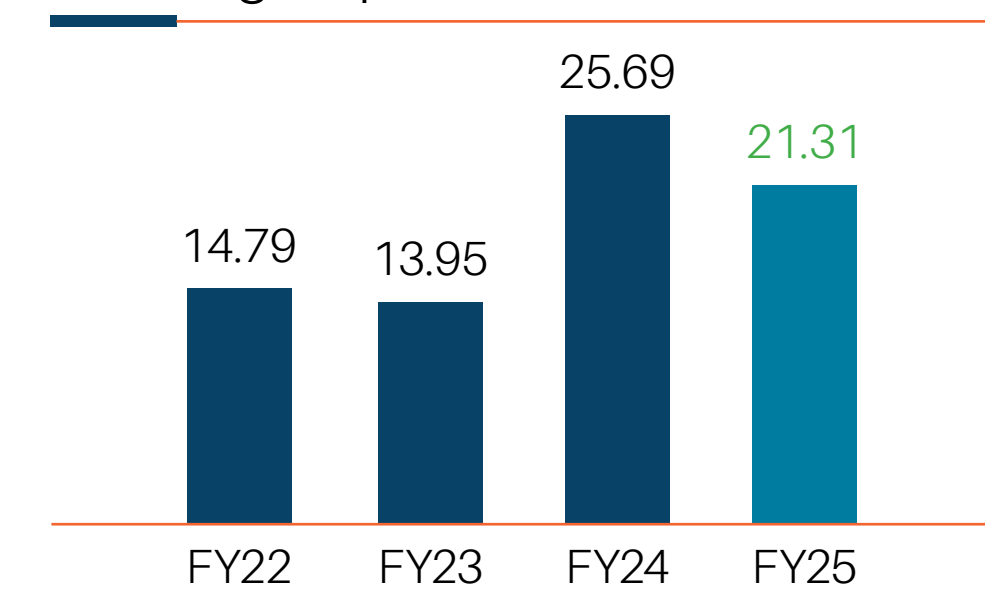
Fixed Asset Turnover Ratio



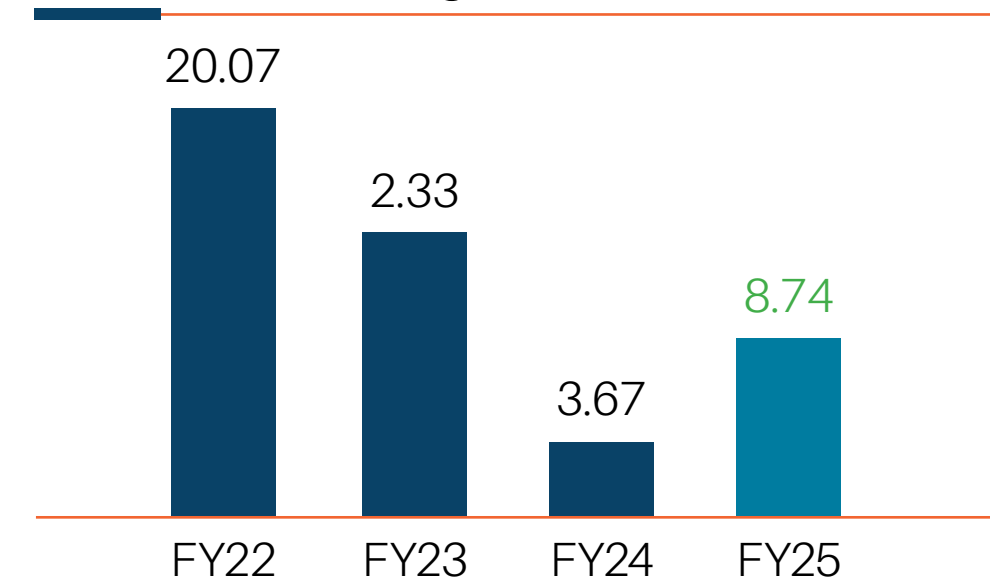
Inventory Turnover Ratio



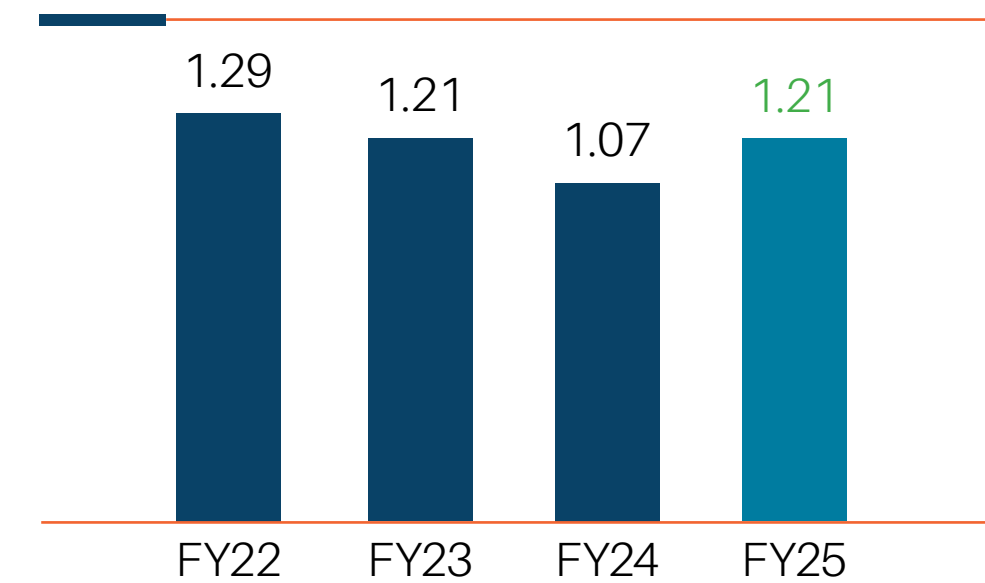
Working Capital Turnover Ratio



Interest Coverage Ratio



Current Ratio



Growth Drivers



**Better Utilization
of Capabilities**



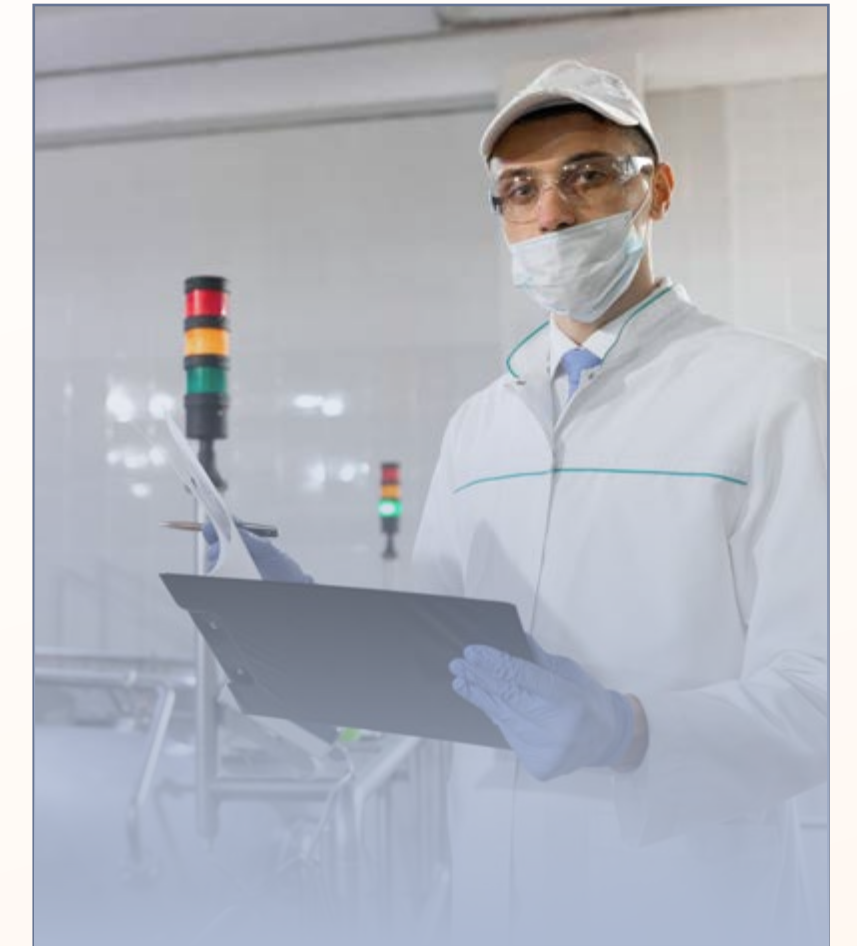
**Strong and Stable
Financials**



**Strong Customer
Relationship**



Strong Order Book



**Certified food
Grade Facilities**

Investment Case



Bharat Brand



**Best-in-class
infrastructure**



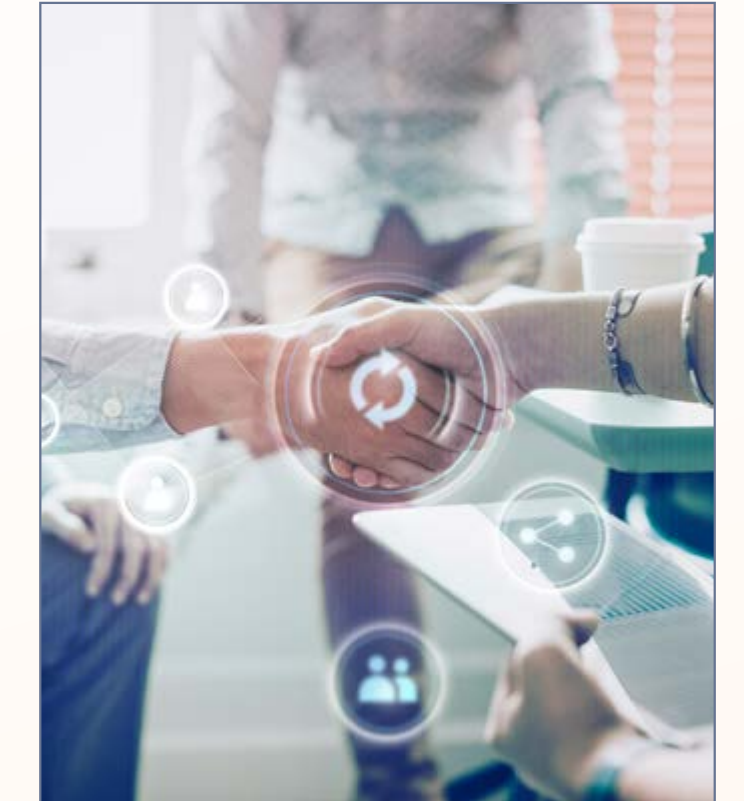
Quality



Global Presence



Sustainability



Customer Centric

Bharat Brand

India is at the cusp of a great growth story which is unfolding and will drive the global economy in the next five years.

- Global recognition of India's Capabilities
- Strong drivers for the "Made in Bharat" story
- FIBC's manufactured in India dominates global trade
- Your Company is well placed to ride this wagon.



Best-in-class Infrastructure

- Continuously upgrading infrastructure to remain future-ready
- Dedicated cleanroom facilities for food-grade FIBC production, ensuring compliance with global hygiene standards
- Strategically located multi-unit setup in Kanpur, enhancing operational efficiency and optimizing logistics
- Adoption of advanced manufacturing technologies to improve productivity and quality
- Ongoing capacity expansion to meet growing market demand.



Renewable Energy

Kanpur Plastipack Limited has been a front runner in the adoption of renewable energy sources. The Company has installed roof top solar panels and also entered into various long term power supply contracts in Opex and Capex to achieve access to renewable energy.

- 1,000 Kw newly installed solar rooftop in OPEX Model at Unit 3
- 2,750 KW Solar Rooftop under Opex Model at Unit- 3.
- Long Term Open Access agreements totalling 12375 KW Solar Power
- 71.6 KW Solar carport system in Parking area installed under Capex Model at Unit 3.

47% Solar power utilised through renewable energy

16,197 Kwp Solar energy sourcing through various models



Sustainability

- 50% of energy needs are met through solar power, significantly reducing carbon footprint and operational costs
- Integrated Rainwater Harvesting (RWH) systems help reduce dependence on freshwater sources
- Compliant with Extended Producer Responsibility (EPR) under India's Plastic Waste Management Rules
- Actively investing in recycling, circularity and traceability solutions
- All product offerings designed are to be fully recyclable
- Practicing zero liquid discharge to minimize environmental impact

Efficiency is good business. Sustainability is good business. We do both



Global Presence

70% of the Company's revenue is generated from international markets

Operations are fully compliant with regulatory frameworks across all geographies of presence



A well-diversified international footprint enhances business stability and ensures consistent demand across regions.

A strong emphasis on customer engagement has enabled the Company to build and retain a robust global clientele

Future Plan

Strategic Roadmap – Vision for Growth

Capacity expansion

Value-chain integration

Margin-focused execution

Sustaining long-term customer relationships

Continuous investment in training of people

Investment plans are underway for further expansion of FIBC to serve growing demand of existing customers and capture new markets

Debottlenecking in tape capacity

Enhanced productivity through operation excellence delivering more revenue per person

“We grow with precision — one calibrated step at a time”



Providing Solutions for Industrial Bulk Packaging

Thank you

Investor Relations Details

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Email: secretary@kanplas.com

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For detailed
information and
updates on financial
statements

