

Kanpur Plastipack Limited

Presentation for the
Quarter Ended 30th September, 2020
Dated 09.11.2020



Providing Solutions for Industrial Bulk Packaging

5^{*****} *Decades* OF RELIABILITY | 100 MILLION FIBC produced till date | 7⁺ MILLION FIBC PRODUCED IN 2019

KPL at a Glance

Established in 1971, Kanpur Plastipack Limited today is one of the world's leading manufacturers and exporter of FIBCs and bulk bags, delivering a diverse range of superior quality products to its global customers.

We offer fully integrated industrial bulk packaging solutions ranging from flexible Intermediate Bulk Container (FIBC), Woven Sacks to Polypropylene (PP) high tenacity Multifilament Yarn (MFY). With our world-class facility, proven expertise and deep domain knowledge, we strive to create a differentiated standing in our segment. Our manufacturing process confirms to international standards, reaffirming our commitment to excellence across operations.





Pillars of Success



Better
Utilisation of
Capacity



Strong
Order
Book



Fully
Integrated
Facilities



Premium
Quality
Products



Trusted
Brand



State of Art
Manufacturing
Facilities
With Modern
Machinery



Increasing
Global
Presence



Legacy of
5 Decades



Portfolio of
Diversified
Products



Quarter on Quarter Analysis

Particulars	Q2 FY 2021 (Rs. in Lakhs)	Q1 FY 2021 (Rs. in Lakhs)	Growth(in %)
Total Income	10,242	7,792	31.44% ↑
PBIDT	1,349	966	39.65% ↑
PBT	1,028	646	59% ↑
PAT	728	384	89.58% ↑
EPS(in Rs.)	5.09	2.69	89% ↑

Year on Year Analysis

Particulars	Q2 FY 2021 (Rs. in Lakhs)	Q2 FY 2020 (Rs. in Lakhs)	Growth (in %)
Total Income	10,242	8,026	27.6% ↑
PBIDT	1,349	604	123% ↑
PBT	1,028	230	347% ↑
PAT	728	162	349% ↑
EPS (in Rs.)	5.09	1.12	354% ↑

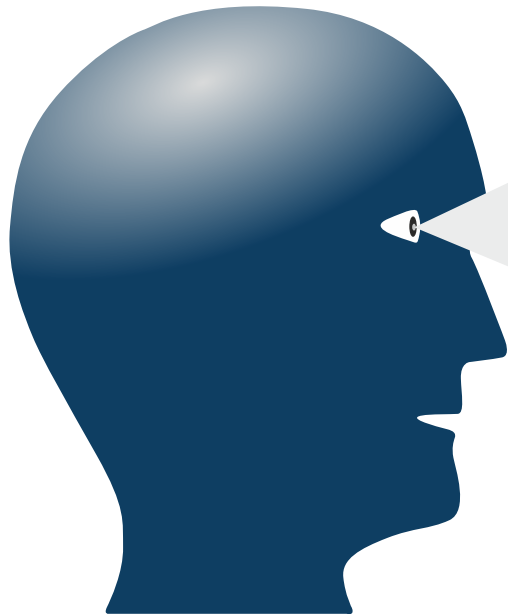
Half Yearly Analysis

Particulars	H1 FY 2021 (Rs. in Lakhs)	H1 FY 2020 (Rs. in Lakhs)	Growth (in %)
Total Income	18,034	15,826	13.95% ↑
PBIDT	2,315	1,187	95% ↑
PBT	1,674	434	285% ↑
PAT	1,112	303	267% ↑
EPS(in Rs.)	7.77	2.12	266.51% ↑

Key- Ratios

Particulars	Q2 FY 2021	Q2 FY 2020
Current Ratio (in times)	1.30	1.34
Debt-Equity Ratio (in times)	0.43	0.48
Debt Service Coverage Ratio (in times)	2.36	1.16
Total Outstanding Liability to EBITDA (in times)	6.39	11.44
EBITDA Margin (in %)	12.51	7.70

Key Differentiators



We strive to build mutually beneficial, long-term relationships with our stakeholders including customers & suppliers.

Leveraging our strong brand reputation, quality offerings and a diverse product portfolio, we are determined to sustain our future position.

With increased manufacturing capabilities, we aim to continue our organic growth and sustain operational excellence.

Diversifying our offerings to cater to different industries and segments across the globe.

Looking Forward



Additional Capex = Rs 50 crore

Additional Capacity Build Up = 12000 MT

Projected Turnover FY 20-21 = Rs 400 crore

Projected Turnover FY 21-22 = Rs 510 crore