



Gillette India Limited

CIN: L28931MH1984PLC267130

Regd. Office

P&G Plaza, Cardinal Gracias Road,
Chakala, Andheri (E),

Mumbai - 400099

Tel: (91-22) 6958 6000

Fax: (91-22) 6958 7337

Website: in.pg.com

May 26,2025

To,
The Corporate Relations Department
The BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
Ref:- Scrip Code:- 507815

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051
Ref:- Scrip Code:- GILLETTE

Dear Sir / Madam,

Sub:- Press release for Audited Financial Results for Financial Year ended March 31,2025

We are enclosing herewith the Press Release, regarding the Audited Financial Results for Financial Year ended March 31,2025, approved at a meeting of the Board of Directors of the Company held today.

Kindly take the same on record.

Thanking you.
Yours faithfully,

For Gillette India Limited

Flavia Machado
Company Secretary



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Gillette India Ltd. announces results for the Third quarter and Fiscal Year ended March 31, 2025

Sales up 12%, PAT up 41% for the nine-months fiscal year

Sales up 13%, PAT up 60% for the quarter

Effective this year, the Company has changed its Financial Year from July 1 – June 30 to April 1 – March 31. Accordingly, the current Financial Year of the Company ended on March 31, 2025, covering a period of 9 months from July 1, 2024, to March 31, 2025

Mumbai, May 26, 2025: Gillette India Limited (GIL) today announced its financial results for the **third quarter** and the **fiscal year** ended March 31, 2025.

The Company ended FY 2024-25 with yet another quarter of balanced growth across top-line and bottom-line, delivering sales of ₹ 767 crore, up 13% versus year ago. Profit After Tax (PAT) for the third quarter was ₹ 159 crore, up 60% versus the third quarter last year.

With this, for the 9-months fiscal year ended March 31, 2025, the Company reported sales of ₹ 2235 crore, up 12% versus the comparable 9-month period last year, driven by a robust portfolio, superior execution and a consistent pipeline of innovation to better serve Indian consumers. Profit After Tax (PAT) for the fiscal was ₹ 418 crore, up 41% versus the comparable period last year, driven by strong topline growth as well as deliberate productivity interventions to fuel superiority across the portfolio.

Considering that the company, effective this year, changed its Financial Year from July 1 – June 30 to April 1 – March 31, the current Financial Year of the Company covers a period of 9 months, from July 1, 2024, to March 31, 2025. The company performance has therefore been indexed versus the comparable 9-month period in the last year (July 1, 2023, to March 31, 2024). The performance versus a 12-month past fiscal will not be comparable.

V Kumar, Managing Director, Gillette India Limited, shared, “Gillette India has continued to deliver a strong performance, across top-line and bottom-line in the fiscal. The growth has been led by our Grooming category. The consistent results year-on-year have been enabled by our teams’ superior execution of the integrated strategy which we remain committed to – a focused product portfolio of daily use categories where performance drives brand choice, superiority (of product performance, packaging, brand communication, retail execution and consumer and customer value), productivity, constructive disruption, and an agile and accountable organization – all aimed at delivering sustainable, balanced growth and value creation. This strategy is yielding consistent results for us, and therefore remains the right way forward as we step into the new fiscal year.”

The Board of Directors have recommended a final dividend of ₹47 per Equity Share for the Financial Year ended March 31, 2025, subject to the approval of Shareholders of the company at the ensuing 41st Annual General Meeting. Considering the interim dividend of ₹65 per share, the total dividend payout for the fiscal will be ₹112 per share, subject to shareholder approval.

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Throughout the fiscal year, the Company continued to delight the Indian consumers and drive category growth through a strong product portfolio, superior consumer communication and a strong suite of product innovation. This includes the upgraded **Gillette Mach 3** razors that leverage state-of-the-art technology like 3 anti-friction blades and a unique facial adaptive technology for a seamless shaving experience. **Gillette Guard** is delighting consumers through a Chrome-Platinum coating on blade edge to help protect against rust, a pivoting head and a safety comb that enables shaving without any nicks and cuts. **Venus** continues to educate consumers on the benefit of a pain-free hair-removal experience that it has to offer. In the Oral Care segment, the launch of **iO3 electric toothbrush** is bringing the superior experience of power oral care to more Indian consumers.

During the year, the Company continued to contribute to the flagship CSR program of the P&G group, P&G Shiksha and positively impact communities it serves and operates in. Celebrating two decades of positively impacting thousands of communities, P&G Shiksha is impacting more than 50 lakh children since its inception.

About Gillette India Ltd.:

Gillette India Limited (GIL) is one of India's well-known FMCG Companies that has some of the world's leading brands Gillette and Oral B; and has carved a reputation for delivering superior products to meet the needs of consumers. GIL brands take pride in being socially conscious via their participation in P&G Shiksha, P&G India's flagship CSR program that supports the education of underprivileged children in India. Please visit in.pg.com for the latest news.

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